



August 26, 2008

West Virginia Division
2019 Washington Street E
PO Box 50130
Charleston, WV 25305-0130

RFQ # VNF1301
Buyer: John Abbott
Incontinent Products
Bid Opening Date: 8/28/08
Bid Opening Time: 1:30pm

We appreciate the opportunity to bid on the Incontinent Products. Since we currently provide products to government facilities around the country from our warehouses, Gulf South Medical Supply is aware of your special needs when it comes to medical equipment and supplies and we also understand the budget restrictions that government facilities face. By creating innovative customer solutions, we reduce your overall cost and drive efficiencies.

Gulf South Medical Supply is a publicly traded company, a distributor of medical supplies and equipment as well as housekeeping supplies. As a leading national distributor, Gulf South is able to leverage our expertise and buying power to offer you high quality, low cost products. We have end-user agreements with most of the manufacturers in the country as well as our own private label products. Gulf South has 12 distribution centers across the United States with 850,000 square feet of warehouse space holding \$30 million of inventory. GSMS processes over 75,000 orders per month, and can coordinate *delivery on our own trucks* - most deliveries are made within one day! Who you need, when you need them - Our dedicated Customer Service Team provides you with access to an assigned representative of Gulf South in your area, tenured customer service personnel in our call center (with extended hours) and a dedicated toll-free line.

When you build a relationship with Gulf South Medical Supply you are building more than a relationship, you are building a partnership! Gulf South is guided by the unique philosophy that a medical supplier should be more than a source for supplies. We are a consultant and a partner that you can count on to bring you the solutions that reduce your overall costs and drive efficiencies. Gulf South is focused on providing you with the best products for your specific needs. We have proven ourselves as the market leader by offering our customer/partner with the most extensive service offering available. Allow Gulf South to be your partner.

The Gulf South Guarantee is one you can count on! At Gulf South every decision is made with only the customer in mind. Gulf South's goal is to make your transaction with us a no-hassle experience. Our people will strive in every endeavor to make sure that our relationship is built on honesty, integrity, service and quality. You, our customer and partner, are our most valuable asset. If you are not pleased with every interaction, we will do what it takes to make it right.

If I can answer any further questions that you may have, please feel free to contact us anytime at 904-380-4537 or by email at lcordes@gsms.com.

I look forward this opportunity to serve the State of West Virginia!

Sincerely,

Lori Cordes
Gulf South Medical Supply

RECEIVED

08 AUG 27 AM 10:08

PURCHASING DIVISION
STATE OF WV



PROPOSAL

RFQ # VNF1301
Buyer: John Abbott
Incontinent Products

Bid Opening Date: 8/28/08
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2019 Washington Street E
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SOME PART OF THIS DOCUMENT, AS IDENTIFIED ON INDIVIDUAL PAGES, ARE CONSIDERED BY THE SUBMITTER TO BE PRIVILEGED OR CONFIDENTIAL TRADE SECRETS OR COMMERCIAL OR FINANCIAL INFORMATION NOT SUBJECT TO MANDATORY DISCLOSURE UNDER THE FREEDOM OF INFORMATION ACT. MATERIALS CONSIDERED PRIVILEGED OR CONFIDENTIAL ON SUCH GROUNDS ARE CONTAINED ON PAGES MARKED WITH THE STATEMENT: "THIS DATA OR INFORMATION IS CONSIDERED PRIVILEGED OR CONFIDENTIAL, AND NOT SUBJECT TO MANDATORY DISCLOSURE UNDER THE FOIA."



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 VNF1301

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF
 JOHN ABBOTT
 304-558-2544

RFQ COPY
 TYPE NAME/ADDRESS HERE
 Gulf South Medical Supply Inc.
 2620 Lincoln Ave
 St. Albans, W V 25177

SHIP TO
 DIVISION OF VETERANS AFFAIRS
 VETERANS NURSING FACILITY
 ONE FREEDOMS WAY
 CLARKSBURG, WV
 26301 304-627-2415

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
08/19/2008	Net 30 days	Best Way		Prepaid

BID OPENING DATE: 08/28/2008 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		850-40		
				ADDENDUM #01		
THIS ADDENDUM IS ISSUED TO REVISE THE BID FORM AND EXTEND THE BID OPENING DATE FROM 8/21/08 TO 8/28/08;						
NEW BID OPENING DATE: 8/28/2008; 1:30 PM						
				INCONTINENT PRODUCTS	Attached Bid Form	
***** THIS IS THE END OF RFQ					VNF1301 ***** TOTAL:	45,545.82
					Alternate #1	41,475.70
					Alternate #2	40,927.58

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *Jenni Edwards* Jenni Edwards TELEPHONE: 904-380-4537 DATE: 8/26/08
 TITLE: Director State & Federal Contracts FEIN: 64-0831411 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
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**Request for
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VNF1301

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ADDRESS CORRESPONDENCE TO ATTENTION OF
**JOHN ABBOTT
 304-558-2544**

VENDOR

*501112236 304-722-7478
**GULF SOUTH MEDICAL SUPPLY INC
 2620 LINCOLN AVE
 ST ALBANS WV 25177**

SHIP TO

**DIVISION OF VETERANS AFFAIRS
 VETERANS NURSING FACILITY
 ONE FREEDOMS WAY
 CLARKSBURG, WV
 26301 304-627-2415**

DATE PRINTED 08/07/2008	TERMS OF SALE NET 30 DAYS	SHIP VIA BEST WAY	F.O.B.	FREIGHT TERMS PREPAID
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BID OPENING DATE: **08/21/2008** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		850-40		
<p>INCONTINENT PRODUCTS</p> <p>OPEN-END CONTRACT TO PROVIDE INCONTINENT PRODUCTS TO THE WEST VIRGINIA VETERANS NURSING FACILITY, CLARKSBURG, WV, PER THE SPECIFICATIONS.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *Jenni Edwards* Jenni Edwards TELEPHONE 304-380-4537 DATE 8/26/08

TITLE Director, State & Federal Contracts FEIN 64-0831411 ADDRESS CHANGES TO BE NOTED ABOVE

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GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA Business Associate Addendum:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **West Virginia Alcohol & Drug-Free Workplace Act:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications:
Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130,
Charleston, WV 25305-0130



State of West Virginia
 Department of Administration
 Purchasing Division
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ADDRESS CORRESPONDENCE TO ATTENTION OF
 JOHN ABBOTT
 304-558-2544

VENDOR

*501112236 304-722-7478
 GULF SOUTH MEDICAL SUPPLY INC
 2620 LINCOLN AVE
 ST ALBANS WV 25177

SHIP TO

DIVISION OF VETERANS AFFAIRS
 VETERANS NURSING FACILITY
 ONE FREEDOMS WAY
 CLARKSBURG, WV
 26301 304-627-2415

DATE PRINTED 08/07/2008	TERMS OF SALE NET 30 DAYS	SHIP VIA BEST WAY	F.O.B.	FREIGHT TERMS PREPAID
BID OPENING DATE: 08/21/2008		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Jenni Edwards</i>	Jenni Edwards	TELEPHONE 904-380-4537	DATE 8/26/08
TITLE Director State & Federal Contracts	FEIN 64-0831411	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
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ONE FREEDOMS WAY
CLARKSBURG, WV
26301 304-627-2415

DATE PRINTED: 08/07/2008	TERMS OF SALE: NET 30 DAYS	SHIP VIA: BEST WAY	F.O.B.	FREIGHT TERMS: PREPAID
BID OPENING DATE: 08/21/2008		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p style="text-align: center;">VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	Jenni Edwards.	TELEPHONE 904-380-4537	DATE 8/26/08
TITLE Director, State & Federal Contracts	FEIN 64-0831411	ADDRESS CHANGES TO BE NOTED ABOVE	

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ADDRESS CORRESPONDENCE TO ATTENTION OF
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 304-558-2544**

VENDOR

*501112236 304-722-7478
**GULF SOUTH MEDICAL SUPPLY INC
 2620 LINCOLN AVE
 ST ALBANS WV 25177**

SHIP TO

**DIVISION OF VETERANS AFFAIRS
 VETERANS NURSING FACILITY
 ONE FREEDOMS WAY
 CLARKSBURG, WV
 26301 304-627-2415**

DATE PRINTED 08/07/2008	TERMS OF SALE Net 30 days	SHIP VIA BEST WAY	F.O.B.	FREIGHT TERMS PREPAID
BID OPENING DATE: 08/21/2008		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</p> <p>OR</p> <p>() BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	Jenni Edwards	TELEPHONE 904-380-4537	DATE 8/26/08
TITLE Director State & Federal Contracts	FEN 64-0831411	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFO, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
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LINE	QUANTITY	JOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <u>Gulf South Medical Supply, Inc</u></p> <p>DATE: <u>8/26/08</u></p> <p>SIGNED: <u>Jenni Edwards</u></p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Jenni Edwards</i>	Jenni Edwards	TELEPHONE 904-380-4537	DATE 8/26/08
TITLE Director State & Federal Contracts	FEIN 64-0831411	ADDRESS CHANGES TO BE NOTED ABOVE	

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				TITLE: Director State & Federal Contracts		
<p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: JOHN ABBOTT</p> <p>RFQ. NO.: VNF1301</p> <p>BID OPENING DATE: 8/21/2008</p> <p>BID OPENING TIME: 1:30 PM</p>						

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SIGNATURE <i>Jenni Edwards</i>	TELEPHONE 904-380-4537	DATE 8/26/08
TITLE Director State & Federal Contracts	FON 64-0831411	ADDRESS CHANGES TO BE NOTED ABOVE

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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: ----- 904-332-3298 ----- CONTACT PERSON (PLEASE PRINT CLEARLY): ----- Lori Cordes - Government Contracts Admin. ----- ***** THIS IS THE END OF RFQ VNF1301 ***** TOTAL: 45,545.82						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *Jenni Edwards* Jenni Edwards TELEPHONE 904-380-4537 DATE 8/26/08
 TITLE Director State & Federal Contracts FEIN 64-0831411 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

-
8. All items must have a current manufacture's date. Items received by the spending unit with an expiration date within 180 days of receipt, will not be accepted and returned to the vendor for replacement or credit.
 9. The successful bidder shall not substitute any other brand of products from those awarded, not sell any additional items under their contract not specifically covered herein, without prior written permission of the Purchasing Division.
 10. All products must be highly efficient and effective in the performance of the tasks for which the product is intended to be used.
 11. Bidders must be a manufacturer or a regular stocking licensed dealer for the products offered at the time of the bid.
 12. Nonconforming products and materials shall be picked up by the vendor or their designee at the expense of the vendor.
 13. Bidder should be able to provide internet ordering access. If vendor has such capabilities, this should be so noted in their quotation and describe briefly, set-up for the spending unit.
 14. Successful bidders must be a registered vendor with the WV State Purchasing Division.

SCOPE

Provide and deliver incontinent products by-weekly, per purchase order notification, to the WV Veterans Nursing Facility.

General Information

1. The spending unit location – One Freedoms Way, Clarksburg, WV 26301
2. Bidders must complete all spaces on the enclosed pricing page. Bidders must bid on the items or "equal to", listed on the enclosed pricing page. All item details must be filled in for vendor's bid to be accepted as complete. If bidding "equal to" vendor must give description and packaging details.
3. Samples should be received with the bid if Vendor is bidding an item other than the requested brand. Samples shall be provided within 5 working upon request.
4. The price list may be updated at renewal. If the Agency extends the offer to renew and the new catalogs have significant price increases, the agency may decline and re-bid the commodity. Price increase(s) shall be tied to the current published Consumer Price Index (CPI) for the commodity. Price increases will also be accepted by the vendor providing pass through documentation, such as actual manufacturer's invoices.
5. Orders shall be delivered within two (2) working days to the spending unit after orders are received. Spending unit must be advised in writing if orders will be delayed for any reason. Vendor shall carry an adequate stock to insure such delivery service for the duration of the contract.
6. All deliveries must be made during the hours of 8:00 A.M. – 3:30 P.M.. All shipments of products requiring a material safety data sheet (MSDS) must be included with the shipment of the product.
7. Bidders must include shipping in the bid prices.

VNF1301

PRODUCT SPECIFICATIONS:

The following preferred brands and model numbers are the minimum acceptable level of quality for each product. Vendor should bid equal to or better than the requested specifications listed below.

- Item # 1 Underwear with Leakage Barriers Super Plus Absorbency, Tear Away Sides – Leakage barriers – Colored stitching – additional inner acquisition layer – Level 7 Absorbency
Requested Brand: ATTENDS Mfn. # APP0710
- Item # 2 Underwear with Leakage Barriers Super Plus Absorbency, Tear Away Sides – Leakage barriers – Colored stitching – additional inner acquisition layer – Level 7 Absorbency, Fits Hips 34"-43",
Requested Brand: ATTENDS Mfn. # APP0720
- Item # 3 Underwear with Leakage Barriers Super Plus Absorbency Tear Away Sides – Leakage barriers – Colored stitching – additional inner acquisition layer – Level 7 Absorbency, Fits Hips 44"-58"
Requested Brand: ATTENDS, Mfn. # APP0730
- Item # 4 Underwear with Leakage Barriers Super Plus Absorbency, Tear Away Sides – Leakage barriers – Colored stitching – additional inner acquisition layer – Level 7 Absorbency
Requested Brand: ATTENDS Mfn. # APP0740
- Item # 5 Classic Plus Brief Insta Dri Skin Caring system Soft, Non woven Backsheet Moisture-proof, Polyethylene lining Blue, curved Elastics, Superfite re Fastenable tape zone Pant-like leg cut and wing design Production code – wetness indicator Fits Hips 22"-36
Requested Brand: TENA Mfn #66100
- Item # 6 Classic Plus Brief Insta Dri Skin Caring system Soft, Non woven Backsheet Moisture-proof, Polyethylene lining, Blue, curved Elastics, Superfite re Fastenable tape zone Pant-like leg cut and wing design, Production code – wetness ,
Requested Brand: TENA Mfn #67713

- Item # 7 Classic Plus Brief, Insta Dri Skin Caring system, Soft, Non woven Backsheet
 Moisture-proof, Polyethylene lining Blue, curved Elastics Superfite re Fastenable
 tape zone Pant-like leg cut and wing design Production code – wetness indicator
 Fits Hips 48"x 59",

Requested Brand: TENA Mfn #67813

- Item # 8 Classic Plus Brief Insta Dri Skin Caring system Soft, Non woven Backsheet
 Moisture-proof, Polyethylene lining Blue, curved Elastics Superfite re Fastenable
 tape zone , Pant-like leg cut, and wing design Production code – wetness
 indicator Fits Hips 60"x 64"

Requested Brand: TENA Mfn # 61375

- Item # 9 XL+ Bariatric Brief Maximum Protection Capacity exceeds one qt. liquid. Stretchy,
 breathable side panels Refastenable tape tabs Kufguards for leakage/bowel
 containment Lycra leg gathers provide a comfortable fit. Wetness indicator –
 yellow lines turn blue when moisture is present Fits hips 64"x90

Requested Brand: TRANQUILITY Products Mfn#PBE\2190

- Item # 10 Soothe & cool Fresh Moisturizing Body Lotion with Aloe, 8 oz.,

Requested Brand: Medline Mfn# MSC095362

- Item # 11 Soothe & Cool Skin Paste Enhanced with Allantion, 2.5 oz.,

Requested Brand: Medline Mfn# NDC53329-00

- Item # 12 Soothe & Cool Moisture Barrier Ointment with Aloe & Vitamins A,D & E, 7 oz,

Requested Brand: Medline Mfn# MSC095382

- Item # 13 Soothe & Cool Moisture Barrier Ointment with Aloe & Vitamins A,D & E, 2 oz.

Requested Brand: Medline Mfn# MSC095380

- Item # 14 Wash Cream 3 in 1 No rinse pH 5.5, 8.5 oz,
Requested Brand: TENA Mfn #a33`
- Item # 15 Personal Cleansing Washcloths, 64 count,
Requested Brand: TYCO/HEALTHCARE Mfn# 6599N
- Item # 16 Disposable Underpads 23"x 24", 50 count
Requested Brand: TYCO/HEALTHCARE Mfn# 1038
- Item # 17 Clazime Protectant Paste 4oz.
Requested Brand: Medline MFN#MSC094544
- Item # 18 Remedy Nutrashield 4oz.
Requested Brand: Medline MFN# MSC094534
- Item # 19 Remedy Antifungal Powder 3oz.
Requested Brand: Medline MFN#MSC094603

BASE BID for Gulf South Medical Supply, Inc.

VNF1301 - BID FORM

Item Number	Equal To Brand	Item Size	Insert Case Quantity	Insert Each Per Pkg.	Each Price	Estimated Annual Order Quantities	* Extended Price
1	Attends	Small	80	20/pk	0.4228	4,000 Ea.	1691.20
2	Attends	Medium	80	20/pk	0.4228	4,000 Ea.	1691.20
3	Attends	Large	72	18/pk	0.4698	3,600 Ea.	1691.28
4	Attends	X-Large	56	14/pk	0.6040	2,800 Ea.	1691.20
5	SCA	Small	96	12/pk	0.2707	2,400 Ea.	649.68
6	SCA	Medium	96	12/PK	0.2747	4,800 Ea.	1318.56
7	SCA	Large	72	12/PK	0.3482	7,200 Ea.	2507.04
8	SCA	X-Large	72	12/PK	0.4103	7,200 Ea.	2954.16
9	PBE	XL + Bariatric	32	8/PK	1.73	4,800 Ea.	8304.00
10	DERMARITE	8 oz	48	EACH	0.32	1800 Ea.	576.00
11	SWISS AMER.	2 1/2 oz	12	EACH	5.47	600 Ea.	3282.00
12	SELECT	7 1/2 oz	6BX/CS	12/BX	3.82	1,200 Ea.	4584.00
13	SELECT	4 oz	12BX/CS	12/BX	2.07	600 Ea.	1242.00
14	SCA	8.5 oz	16/CS	EACH	0.24	1,800 Ea.	432.00
15	KENDALL	64 count	8TU/CS	64/TU	3.85/TU 0.06 EA	4,800 Ea.	288.00
16	KENDALL	50 count	200/CS	EACH	.0517	15,000 Ea.	775.50
17	HOLLISTER	4 1/2 4.5oz	12/CS	EACH	10.35	300 Ea.	3105.00
18	SWISS AMER.	4 1/2 5oz	12/CS	EACH	13.33	300 Ea.	3999.00
19	COLOPLAST	3 oz	12/CS	EACH	5.88	300 Ea.	1764.00
						Total	\$ 45,545.82

Note: All items will be ordered by the case

* Extended Price = Each Price multiplied (X) Estimated Annual Order Quantities

STATE OF WEST VIRGINIA
Purchasing Division**PURCHASING AFFIDAVIT****VENDOR OWING A DEBT TO THE STATE:**

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

West Virginia Code §21-1D-5 provides that: Any solicitation for a public improvement construction contract shall require each vendor that submits a bid for the work to submit at the same time an affidavit that the vendor has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code. A public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

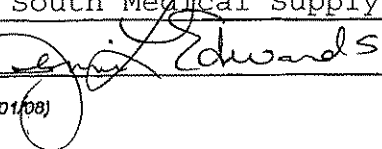
Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and is in compliance with the requirements as stated.

Vendor's Name: Gulf South Medical Supply, Inc

Authorized Signature:  Date: 8/26/08

Alternate Bid # 1 for Gulf South Medical Supply, Inc.

VNF1301 - BID FORM

Item Number	Equal To Brand	Item Size	Insert Case Quantity	Insert Each Per Pkg.	Each Price	Estimated Annual Order Quantities	* Extended Price
1	First Quality	Small	88	22/pk	0.3691	4,000 Ea.	1476.40
2	First Quality	Medium	80	20/pk	0.3561	4,000 Ea.	1424.40
3	First Quality	Large	72	18/pk	0.3957	3,600 Ea.	1424.52
4	First Quality	X-Large	56	14/pk	0.5088	2,800 Ea.	1424.64
5	SCA	Small	96	12/pk	0.2707	2,400 Ea.	649.68
6	SCA	Medium	96	12/PK	0.2747	4,800 Ea.	1318.56
7	SCA	Large	72	12/PK	0.3482	7,200 Ea.	2507.04
8	SCA	X-Large	72	12/PK	0.4103	7,200 Ea.	2954.16
9	PBE	XL + Bariatric	32	8/PK	1.73	4,800 Ea.	8304.00
10	DERMARITE	8 oz	48	EACH	0.32	1800 Ea.	576.00
11	SWISS AMER.	2.5 oz 2 oz	12	EACH	5.47	600 Ea.	3282.00
12	SELECT	7/oz 8oz	6BX/CS	12/BX	3.82	1,200 Ea.	4584.00
13	SELECT	1 oz 4oz	12BX/CS	12/BX	2.07	600 Ea.	1242.00
14	SCA	8.5 oz	16/CS	EACH	0.24	1,800 Ea.	432.00
15	First Quality	64 count 96/tu	6tu/cs	96/tu	4.08/tu or 0.0485 ea	4,800 Ea.	232.80
16	KENDALL	50 count	200/CS	EACH	.0517	15,000 Ea.	775.50
17	HOLLISTER	4 oz 4.5 oz	12/CS	EACH	10.35	300 Ea.	3105.00
18	SWISS AMER.	4 oz 5 oz	12/CS	EACH	13.33	300 Ea.	3999.00
19	COLOPLAST	3 oz	12/CS	EACH	5.88	300 Ea.	1764.00
						Total	\$ 41,475.70

Note: All items will be ordered by the case

* Extended Price = Each Price multiplied (X) Estimated Annual Order Quantities

Gulf South Medical Supply
 Alternate Bid # 1
 Details

GS#	Catalog #	Manufacturer	Manu#	Description 1	Description 2	UOM	EA/CS
1	46979	First Quality Products Inc	PV-511	UNDERWEAR PROT SM PREVAIL PV-511	22/BG 4BG/CS YOUTH	CS	88
2	46980	First Quality Products Inc	PV-512	UNDERWEAR PROT MED PREVAIL PV-512	20/BG 4BG/CS	CS	80
3	46986	First Quality Products Inc	PV-513	UNDERWEAR PROT LG PREVAIL PV-513	18/BG 4BG/CS	CS	72
4	46987	First Quality Products Inc	PV-514	UNDERWEAR PROT XL PREVAIL PV-514	14/BG 4BG/CS	CS	56
5	600600	SCA Hygiene Products	66100	BRIEF TENA SM 22-36"	12/BG 8BG/CS	CS	96
6	600611	SCA Hygiene Products	67713	BRIEF TENA CLASSIC+ MED 67713	12/BG 8BG/CS 34-47"	CS	96
7	600612	SCA Hygiene Products	67813	BRIEF TENA CLASSIC+ LG 67813	12/BG 6BG/CS 48-59"	CS	72
8	47003	SCA Hygiene Products	61375	BRIEF TENA XL 48-59"	12/BG 6BG/CS	CS	72
9	45219	Principle Business Enterprises	2190	BRIEF BARIATRIC TRAN XL 2190	8/BG 4BG/CS TRANQUILITY	CS	32
10	11197	DERMARITE	00128	Lotion Derma Daily 8Oz 00128	48/Css	EA	48
11	63533	Swiss-American Products, Inc.	08573	ELTA PROVASE 2OZ TUBE 12/CS 08573		EA	12
12	46210	SELECT MEDICAL	4621	BARRIER CRM 8OZ TUBE 12/BX 4621	6BX/CS	EA	72
13	46200	SELECT MEDICAL	4620	BARRIER CRM 4OZ TUBE 12/BX 4620	12BX/CS	EA	144
14	64331	SCA Hygiene Products	64331	Wash CRM TENA 8.5oz 64331	16/cs	CS	16
15	46103	First Quality Products Inc	WW-901	WASHCLOTH 12X8 PREVAIL PREM WW-901	96/TU 6TU/CS	TU	96
16	EC-140830	Kendall Healthcare Products Co	1038	UNDERPAD 23X24 DURASORB 1038	200/CS BLUE	CS	200
17	7910	Hollister Incorporated (QB)	7910	Karaya Paste 4.5oz 7910	p.61 12/cs	EA	12

Gulf South Medical Supply
 Alternate Bid # 1

Details

18	98582	847168	Swiss-American Products, Inc.	08582	ELTA DERMAVASE 5OZ TUBE 12CS 08582	EA	12
19	16437	807040	Coloplast	1337	Powder Micro-Guard 3oz 1337	EA	12

Prevail[®]
by First Quality

Prevail[®] Protective Underwear

For Moderate to Heavy Absorbency

Prevail[®] Protective Underwear is available in Extra and Super Plus absorbencies. The pull on and off design allows the wearer to put on and take off like regular underwear for added convenience and discretion.

Features

- **Prevail[®] Silky-Soft[™] Outer Fabric**
Through technological advances, Prevail[®] Underwear is softer, more comfortable, and feels even more like regular underwear.
- **Target Acquisition Zone with QUICK WICK[™]**
Advanced core design and the new QUICK WICK[™] strip pulls and locks moisture faster than ever before for added leakage protection, odor control and healthier skin.
- **Soft, Breathable Zones**
Ventilated waist panels allow air to freely migrate to the wearer, improving skin health and comfort by reducing heat build up.
- **Cloth-Like Outer Fabric**
Soft outer material with breathable zones can improve skin health and wearer comfort by eliminating plastic against the skin.



New!

Prevail[®] Adjustable Underwear

Prevail[®] Adjustable Underwear is designed for wearers on the go because there is no need to remove any clothing or shoes.

To apply, either pull up or down like conventional underwear or open side panels, place the underwear between the legs, reattach sides with the easy to grip reattaching tabs, then pull up and down as needed.



Odor Control



Latex-free

Prevail® Protective Underwear



Case Ordering Information				
Prevail® UltraThin Protective Underwear for Moderate to Heavy Incontinence				
<i>FQP #</i>	<i>Description</i>	<i>Waistband Color</i>	<i>Waist Size</i>	<i>Case Pack</i>
PVU-512*	Prevail® UltraThin Underwear - Medium	Green	34" - 44"	4 bags of 18 (72 ct.)
PVU-513*	Prevail® UltraThin Underwear - Large	Blue	45" - 58"	4 bags of 16 (64 ct.)
**Prevail® UltraThin is up to 40% thinner with the same maximum protection of conventional protective underwear.				
* Discreet cases.				



Prevail® Extra Absorbency Protective Underwear for Moderate to Heavy Incontinence				
<i>FQP #</i>	<i>Description</i>	<i>Waistband Color</i>	<i>Waist Size</i>	<i>Case Pack</i>
PV-511*	Prevail® Extra Underwear - Youth/Small	Lavender	20" - 34"	4 bags of 22 (88 ct.)
PV-512*	Prevail® Extra Underwear - Medium	Green	34" - 46"	4 bags of 20 (80 ct.)
PV-513*	Prevail® Extra Underwear - Large	Blue	44" - 58"	4 bags of 18 (72 ct.)
PV-514*	Prevail® Extra Underwear - X-Large	Black	58" - 68"	4 bags of 14 (56 ct.)
PV-517*	Prevail® Extra Underwear - 2X-Large	Yellow	68" to 80"	4 bags of 12 (48 ct.)
* Discreet Cases.				



Prevail® Adjustable Underwear for Maximum Absorbency				
<i>FQP #</i>	<i>Description</i>	<i>Waistband Color</i>	<i>Waist Size</i>	<i>Case Pack</i>
PVR-512*	Prevail® Adjustable Underwear - Small/Medium	Green	28" - 46"	4 bags of 18 (72 ct.)
PVR-513*	Prevail® Adjustable Underwear - Large	Blue	44" - 58"	4 bags of 16 (64 ct.)
* Discreet cases.				



Prevail® Super Plus Underwear for Maximum Absorbency				
<i>FQP #</i>	<i>Description</i>	<i>Waistband Color</i>	<i>Waist Size</i>	<i>Case Pack</i>
PVS-512*	Prevail® Super Plus Underwear - Small/Medium	Green	34" - 46"	4 bags of 18 (72 ct.)
PVS-513*	Prevail® Super Plus Underwear - Large	Blue	44" - 58"	4 bags of 16 (64 ct.)
* Discreet cases.				



"At First Quality, We Put Quality of Life First!"

800-CARE-551 • www.firstquality.com

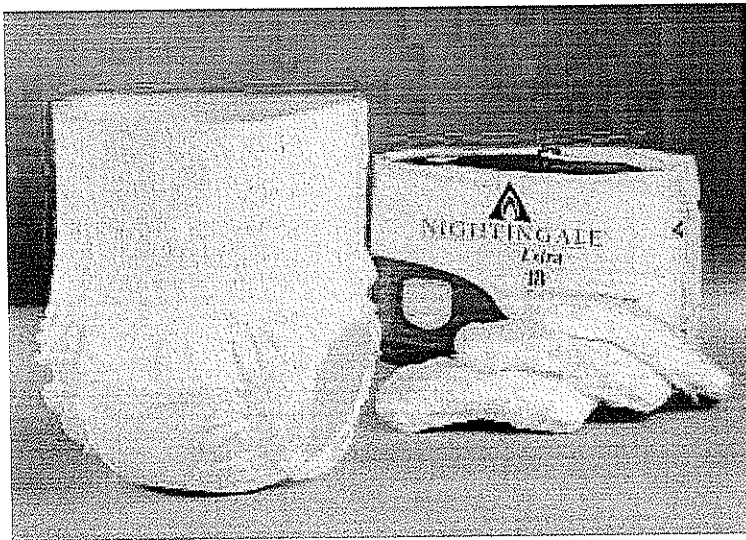


Silky-Soft and QUICK WICK are trademarks of First Quality Products, Inc.
First Quality, Prevail, Total Care and "At First Quality, We Put Quality of Life First" are registered trademarks of First Quality Products, Inc.



NIGHTINGALE[®] Brand Disposable Protective Underwear

Designed with the comfort and feel of regular underwear, NIGHTINGALE brand disposable underwear provides users with protection for light to moderate incontinence. A great combination of performance and value, NIGHTINGALE absorbs wetness, prevents leakage, and provides the wearer with confidentiality and dignity.



- Breathable back for user comfort and better skin care
- Soft, cloth like material for comfort and quiet wearing
- Soft leg gathers for comfort and leakage protection
- Tear-away sides for easy removal
- Color coded strands indicate both size and front/back

Order #	Description	Case Quantity
90520	Small/Medium, 34"-46"	20/bg - 4bgs/cs (80)
90521	Large, 44"-54"	18/bg - 4bgs/cs (72)
990522	Extra Large, 48"-66"	14/bg - 4bgs/cs (56)

Product Comparison Data

Brand/Product	Size	Protection Level	Absorbency (gm.)	Leg Gathers
NIGHTINGALE® 90520	Small/Medium 34"-46"	Moderate	923	YES
Tena® Plus 72239	Medium 34"-44"	Moderate	1150	YES
Attends® APP0720	Medium 34"-44"	Moderate	1440	YES
Prevail® PV-512	Small/Medium 34"-44"	Moderate	934	YES
NIGHTINGALE® 90521	Large 44"-54"	Moderate	1127	YES
Tena® Plus 72339	Large 45"-58"	Moderate	1150	YES
Attends® APP0730	Large 44"-58"	Moderate	1421	YES
Prevail® PV-513	Large 44"-58"	Moderate	934	YES
NIGHTINGALE® 990522	Extra Large 48"-66"	Moderate	1237	YES
Tena® Plus 72439	Extra Large 55"-66"	Moderate	1150	YES
Attends® APP0740	Extra Large 58"-68"	Moderate	1480	YES
Prevail® PV-514	Extra Large 58"-68"	Moderate	1190	YES

The SELECT® Brand Story

Our customers look to us for solutions to help control the rising cost of doing business. In response to customer needs, we've introduced our own brands, including NIGHTINGALE® incontinence products and SELECT medical products. Our own brands assure you of a high quality alternative to national brands without compromise to patient care and outcomes.

With hundreds of products in the SELECT line today, we will continue to expand the offering to exceed your expectations, now and in the future.

Our commitment to the customer is legendary. PSS/World Medical's exclusive brands, are developed and manufactured to our specifications, and are guaranteed to meet yours. With our name on the product, you can be confident in the SELECT brand.

Placing Orders...More Convenient Than Ever!

- Call your Gulf South Representative
- Toll-Free at (800) 347-2456
- Toll-Free Fax (800) 827-2002
- Online at www.mygsonline.com

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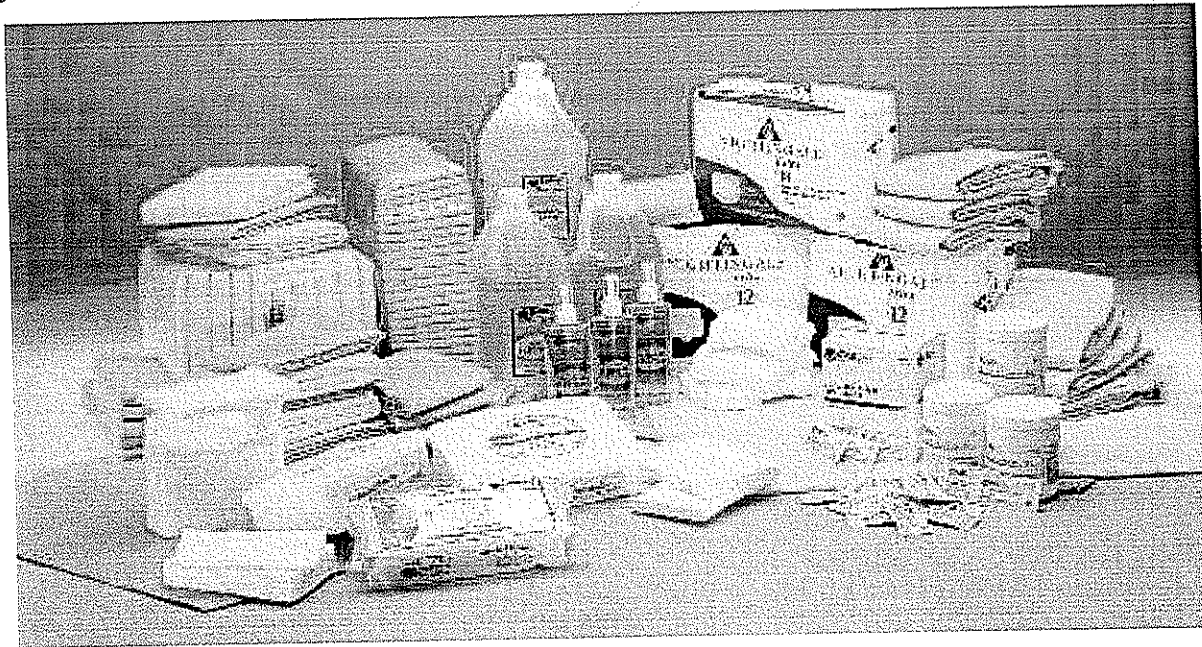
Tena® is a registered trademark of SCA Corporation
Attends® is a registered trademark of Paper Pak Incorporated
Prevail® is a registered trademark of First Quality Products

Comparison data is based on published information and is deemed as accurate.



Incontinent Care Products

Today, over 30 million people require incontinent care products as part of their daily care. Balancing the need for both quality care and budgets is critical to optimum outcomes. As a leader in providing health care solutions Gulf South is pleased to offer our exclusive Nightingale® and Select™ brands. Products are designed and manufactured to meet or exceed the quality and performance of leading "national" brands. Trust Gulf South as your prime resource for all your incontinent care needs.



- Adult Briefs (Regular)
- Adult Briefs (Extra)
- Underpads (Regular)
- Underpads (Extra)
- Protective Underwear
- Wipes (Lanolin and Dry)
- A&D Ointment
- Perineal Wash

Product	Size	Order #	Bag Count	Case Count
Nightingale Incontinent Products				
Briefs Regular				
	Medium	816714	12/bag	8bgs/cs
	Large	816715	12/bag	6bgs/cs
	X Large	816716	10/bag	6bgs/cs
Briefs Extra				
	Small	816717	12/bag	8bgs/cs
	Medium	816718	12/bag	8bgs/cs
	Large	816719	12/bag	6bgs/cs
	X Large	816720	10/bag	6bgs/cs
Underpads Regular				
	23 x 36	816722	25/bg	6bgs/cs
Underpads Extra				
	30 x 30	816721	10/bag	10bgs/cs
Protective Underwear				
	Sm/Med	825424	20/bag	4bgs/cs
	Large	825425	18/bag	4bgs/cs
	X Large	825620	14/bag	4bgs/cs

Product	Size	Order #	Unit of Measure	Case Count
Select Medical Personal Care				
A & D Ointment				
	5 gr, Foil pack	807255	144/box	6bxs/cs
	4 oz, Tube	825622	12/box	6bxs/cs
	1 lb, Jar	807242	each	12/cs
Peri Wash				
	8 oz no rinse	801048	each	12/cs
	8 oz empty bottle	803050	each	12/cs
	Gallon no rinse	801049	each	4/cs
	Gallon	807714	each	4/cs
	Pump for Gallon	812629	each	
Washcloths				
	Dry, 9 x 13	811498	48/pack	16pts/cs
	Lanolin, 9 1/2 x 13 (Tub)	802090	64/tub	8tbs/cs
	Lanolin, 9 1/2 x 13 (Re-Fill)	834360	64/pack	12pts/cs

The Select™ Brand Story

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Our commitment to the customer is legendary. PSS/World Medical's exclusive brands are developed and manufactured to our specifications, and are guaranteed to meet yours. With our name on the product, you can be confident in the Select brand.

Placing Orders...More Convenient Than Ever!

- Call your Gulf South Representative
- Toll-Free at (800) 347-2456
- Toll-Free Fax (800) 827-2002
- Online at www.mygsonline.com

Questions or comments about Select or Nightingale Products?

Call our Select Hotline at (800) 777-4908

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Alternate Bid # 2 for Gulf South Medical Supply, Inc.

VNF1301 - BID FORM

Item Number	Equal To Brand	Item Size	Insert Case Quantity	Insert Each Per Pkg.	Each Price	Estimated Annual Order Quantities	* Extended Price
1	Select Nightingale	Small	80	20/pk	0.3550	4,000 Ea.	1420.00
2	Select Nightingale	Medium	80	20/pk	0.3550	4,000 Ea.	1420.00
3	Select Nightingale	Large	72	18/pk	0.3944	3,600 Ea.	1418.84
4	Select Nightingale	Large	56	14/pk	0.5071	2,800 Ea.	1419.88
5	Select Nightingale	Small	96	12/pk	0.2467	2,400 Ea.	592.08
6	Select Nightingale	Medium	96	12/pk	0.2466	4,800 Ea.	1183.68
7	Select Nightingale	Large	72	12/pk	0.3290	7,200 Ea.	2368.80
8	Select Nightingale	Large	60	10/pk	0.3948	7,200 Ea.	2842.56
9	PBE	XL + Bariatric	32	8/PK	1.73	4,800 Ea.	8304.00
10	DERMARITE	8 oz	48	EACH	0.32	1800 Ea.	
11	SWISS AMER.	2 1/2 oz	12	EACH	5.47	600 Ea.	3282.00
12	SELECT	7/8 oz	6BX/CS	12/BX	3.82	1,200 Ea.	4584.00
13	SELECT	2 1/2 oz	12BX/CS	12/BX	2.07	600 Ea.	1242.00
14	SCA	8.5 oz	16/CS	EACH	0.24	1,800 Ea.	432.00
15	Select Medical	64 count	8tu/cs	64/tu	2.64/tu or 0.0413 ea	4,800 Ea.	198.24
16	KENDALL	50 count	200/CS	EACH	.0517	15,000 Ea.	775.50
17	HOLLISTER	4 1/2 / 4.5oz	12/CS	EACH	10.35	300 Ea.	3105.00
18	SWISS AMER.	4 1/2 / 5 oz	12/CS	EACH	13.33	300 Ea.	3999.00
19	COLOPLAST	3 oz	12/CS	EACH	5.88	300 Ea.	1764.00
						Total	\$ 40,927.58

Note: All items will be ordered by the case

* Extended Price = Each Price multiplied (X) Estimated Annual Order Quantities

Gulf South Medical Supply
 Alternate Bid # 2
 Details

GS#	Catalog #	Manufacturer	Manu#	Description 1	Description 2	UOM	EA/CS
1	90520	825424	SELECT MEDICAL	90520	UNDERWEAR PROT MED NIGHTINGA 90520	CS	80
2	90520	825424	SELECT MEDICAL	90520	UNDERWEAR PROT MED NIGHTINGA 90520	CS	80
3	90521	825425	SELECT MEDICAL	90521	UNDERWEAR PROT LG NIGHTINGAL 90521	CS	72
4	990522	840033	SELECT MEDICAL	90522	UNDERWEAR PROT XL NIGHTINGAL 90522	CS	56
5	90513	816717	SELECT MEDICAL	90513	BRIEF NIGHTINGALE EXTRA SM 90513	CS	96
6	90514	816718	SELECT MEDICAL	90514	BRIEF NIGHTINGALE EXTRA MED 90514	CS	96
7	90515	816719	SELECT MEDICAL	90515	BRIEF NIGHTINGALE EXTRA LG 90515	CS	72
8	90516	816720	SELECT MEDICAL	90516	BRIEF NIGHTINGALE EXTRA XL 90516	CS	60
9	45219	811390	Principle Business Enterprises	2190	BRIEF BARIATRIC TRAN XL 2190	CS	32
10	11197	804435	DERMARITE	00128	Lotion Derma Daily 8Oz 00128	EA	48
11	63533	845457	Swiss-American Products, Inc.	08573	ELTA PROVASE 2OZ TUBE 12/CS 08573	EA	12
12	46210	842566	SELECT MEDICAL	4621	BARRIER CRM 8OZ TUBE 12/BX 4621	EA	72
13	46200	842565	SELECT MEDICAL	4620	BARRIER CRM 4OZ TUBE 12/BX 4620	EA	144
14	64331	815241	SCA Hygiene Products	64331	Wash CRM TENA 8.5oz 64331	CS	16
15	4400	802090	SELECT MEDICAL	4400	Washcloth Lanolin 9.5x13 GSS 4400	TU	96
16	EC140830	824587	Kendall Healthcare Products Co	1038	UNDERPAD 23X24 DURASORB 1038	CS	200
17	7910	803079	Hollister Incorporated (QB)	7910	Karaya Paste 4.5oz p.61 12/cs	EA	12

Gulf South Medical Supply
 Alternate Bid # 2

Details

18	98582	847168	Swiss-American Products, Inc.	08582	ELTA DERMIVASE 5OZ TUBE 12CS 08582	EA	12
19	16437	807040	Coloplast	1337	Powder Micro-Guard 3oz 1337	EA	12

DermaDaily™

hand & body lotion • deep penetrating dry skin therapy

**CONTAINS
ALOE
VERA**



Uses:

- After Shower
- After Diaper Change
- Daily Therapy

LATEX FREE

Comparable to *Eucerin Lotion

- ▶ Fast acting formula.
- ▶ Dry skin relief.
- ▶ Deep penetrating.
- ▶ Replenishes and enriches the skins own natural oils.
- ▶ Long lasting protection.
- ▶ Soft and mild.
- ▶ Dry skin therapy: hands, face, body.
- ▶ Ideal for massage therapy.
- ▶ Non-greasy, no after feel.

Catalog #	Description	Per Case	NDC #
00124	DermaDaily 4oz.	96	124-04
00128	DermaDaily btl.	48	124-08
00135	DermaDaily 1 gal.	4	124-01



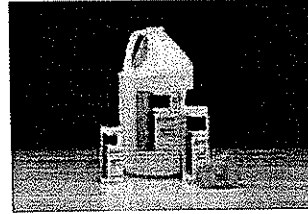
DermaRite Industries LLC
 800-337-6296 • www.dermarite.com
 800-DERMA96 • dermarite@aol.com

*Beiersdorf - Jobst, Inc

Item Details

LOTION DERMA DAILY 8OZ

Item Number	804435
Gulf South Item	11197
Manufacturer	DERMARITE INDUSTRIES
Manu. Item #	00128
Package Size	48/CSS



Size and color may vary.

[Print Barcode](#)

Description:

DermaDaily from DermaRite 8oz 48/case DermaDaily is a fast acting formula for dry skin relief. DermaDaily gives deep penetrating relief that replenishes and enriches the skins own natural oils. DermaDaily gives long lasting protection that is soft and mild yet leaves no greasy after feel.

ELTA PROVASE 2OZ TUBE 12/CS

Item Number	845457
Gulf South Item	63533
Manufacturer	SWISS AMER PROD
Manu. Item #	08573



Material Safety Data Sheet

Section 1 - Chemical Product and Company Identification

Product/Chemical Name: Elta Provase

Chemical Formula: N/A

CAS Number: N/A

Other Designations: N/A

General Use: Topical

Contact: Swiss-American Products, Inc. 2055 Luna Rd., Suite 126, Carrollton, TX 75006 **Phone:** 972-385-2900

Revision: 1

Date Prepared: 12/12/07

Section 2 - Composition Information on Ingredients

Ingredient Name	CAS Number	%wt or % Vol
Dimethicone	9016-00-6	2.00% w/w
Bees Wax	8012-89-3	Proprietary
Castor Wax	8001-78-3	Proprietary
Cetyl Dimethicone	None	Proprietary
Cetyl Dimethicone copolyol	None	Proprietary
Cyclomethicone	540-97-6	Proprietary
Disodium EDTA	139-33-3	Proprietary
Vegetable Enzyme Blend	None	Proprietary
Eucalyptus Oil	8000-48-4	Proprietary
Hexyl Laurate	34316-64-8	Proprietary
Isopropyl Palmitate	142-91-6	Proprietary
Methylparaben	99-76-3	Proprietary
Octyl Stearate	22047-49-0	Proprietary
Paraffin	8002-74-2	Proprietary
Petrolatum	8009-03-8	Proprietary
Polyglyceryl-4 Isostearate	91824-88-3	Proprietary
Propylene Glycol	57-55-6	Proprietary
Propylparaben	94-13-3	Proprietary
Sodium Bisulfite	7631-90-5	Proprietary
Sodium Chloride	7647-14-5	Proprietary
Vanilla Oil	None	Proprietary
Water	7732-18-5	Proprietary

Section 3 - Hazards Identification

Emergency Overview

HMIS	
H	0
F	0
PH	0
PPE	B

Potential Health Effects

NON HAZARDOUS MATERIAL

Primary Entry Routes: Skin contact, inhalation, ingestion, eye contact.

Target Organs: Not known

Acute Effects: None known

Inhalation: Not considered an inhalation irritant

Eye: Avoid contact with eyes.

Skin: Based on product history, lack of consumer complaints, and label directions, this product should be safe if used as intended.

Ingestion: Avoid ingestion.

Carcinogenicity: This material is not known to have carcinogenic properties.

Medical Conditions Aggravated by Long-Term Exposure: None known

Chronic Effects: None known

Section 4 - First Aid Measures

Inhalation: Not a hazard

Eye Contact: In case of contact, immediately flush eyes with water for at least 15 minutes. Contact physician if irritation persists.

Skin Contact: Not a hazard.

Ingestion: Consult a physician

Special Precautions/Procedures: None known

Section 5 - Fire-Fighting

Flash Point: Not determined

Flash Point Method: Not determined

Burning Rate: Not determined

Autoignition Temperature: Not determined

LEL (% vol in air): Not known

UEL(% vol in air): Not known

Flammability Classification: Non-Flammable

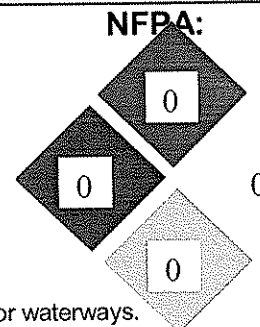
Extinguishing Media: Carbon Dioxide, Dry chemical, Foam.

Unusual Fire or Explosion Hazards: None known

Hazardous Combustion Products: None known

Fire-Fighting Instructions: Do not release runoff from fire control methods to sewers or waterways.

Fire-Fighting Equipment: Protective clothing should be worn.



Section 6 - Accidental Release Measures

Spill /Leak Procedures: Contain all spill and leaks to prevent discharge into environment. Ventilate area and evacuate area of all non-essential personnel.

Small Spills: Soak up with absorbant, shovel into waste container, flush area with water.

Large Spills: Soak up with absorbant, shovel into waste container, flush area with water

Containment: Recover material for proper disposal.

Regulatory Requirements: Follow applicable OSHA regulations (29 CFR 1910.120) and local, state, and federal regulations.

Section 7 - Handling and Storage

Handling Precautions: Spilled material is slippery. Wash thoroughly after handling.

Storage Requirements: Store in a well ventilated area and between 40°F and 86°F. Avoid overheating and freezing.

Regulatory Requirements: None known

Section 8 - Exposure Controls / Personal Protection

Engineering Controls: None known

Ventilation: General ventilation recommended

Administrative Controls: None required for normal use

Respiratory Protection: None required for normal use

Protective Clothing/Equipment: None required for normal use. For prolonged exposure, use appropriate goggles, protective clothing and gloves.

Comments: Never eat, drink, or smoke in work areas. Practice good personal hygiene after using this material, especially before eating, drinking, smoking, using the toilet, or applying cosmetics.

Section 9 - Physical and Chemical Properties

Physical State: Cream
Appearance and Odor: Opaque, White
Odor Threshold: Not determined
Vapor Pressure: Not determined
Vapor Density (Air=1): Not determined
Formula Weight: N/A
Density: 1
Specific Gravity (H₂O=1, at 25° C): 1
pH (@ 25°C): N/A

Water Solubility: Yes
Other Solubilities: Not determined
Boiling Point: Not determined
Freezing/Melting Point: Not determined
Viscosity @ 25°C: 300,000
Refractive Index: Not determined
Surface Tension: Not determined
% Volatile: Not determined
Evaporation Rate (nBuAc = 1): Not determined

Section 10 - Stability and Reactivity

Stability: Product is stable
Polymerization: Hazardous polymerization will not occur.
Chemical Incompatibilities: None known
Conditions to Avoid: None known
Hazardous Decomposition Products: None known

Section 11 - Toxicological Information

Toxicity Data:

Eye Effects: Not considered an irritant but avoid contact with eyes
Skin Effects: Not an irritant
Acute Inhalation Effects: Not applicable
Acute Oral Effects: None known

Chronic Effects: Not determined
Carcinogenicity: Not carcinogenic
Mutenagenicity: Not mutagenic
Teratogenicity: Not teratogenic

Section 12 - Ecological Information

Ecotoxicity: Not considered an environmental hazard.
Environmental Fate: Not considered an environmental hazard.
Environmental Degradation: Not considered an environmental hazard.
Soil Absorption/Mobility: Not considered an environmental hazard.

Section 13 - Disposal Considerations

Disposal: Contact your supplier or a licensed contractor for detailed recommendations. Follow applicable Federal, state, and local regulations.
Disposal Regulatory Requirements: Check local, state and federal requirements
Container Cleaning and Disposal: Discard in suitable trash container

Section 14 - Transport Information

DOT Transportation Data (49 CFR 172.101):
Not regulated

Section - 15 Regulatory Information

EPA Regulations: None known
OSHA Regulations: None known
State Regulations: May vary from state to state.

Section 16 - Other Information

Additional Hazard Rating Systems: None Known

Prepared by: Swiss-American Products, Inc. 2055 Luna Rd., Suite 126, Carrollton, TX 75006

Disclaimer: ALL INFORMATION, RECOMMENDATIONS, AND SUGGESTIONS APPEARING HEREIN CONCERNING OUR PRODUCT ARE BASED UPON TESTS AND DATA BELIEVED TO BE RELIABLE. HOWEVER, IT IS THE USER'S RESPONSIBILITY TO DETERMINE THE SAFETY, TOXICITY, AND SUITABILITY FOR HIS OWN USE OF THE PRODUCT DESCRIBED HEREIN. SINCE THE ACTUAL USE BY OTHERS IS BEYOND OUR CONTROL, NO GUARANTEE, EXPRESSED OR IMPLIED, IS MADE BY SWISS-AMERICAN PRODUCTS, INC. AS TO THE EFFECTS OF SUCH USE, THE RESULTS TO BE OBTAINED, OR THE SAFETY AND TOXICITY OF THE PRODUCT. THE INFORMATION HEREIN IS NOT TO BE CONSTRUED AS ABSOLUTELY COMPLETE SINCE ADDITIONAL INFORMATION MAY BE NECESSARY OR DESIRABLE WHEN PARTICULAR OR EXCEPTIONAL CONDITIONS OR CIRCUMSTANCES EXIST OR BECAUSE OF APPLICABLE LAWS OR GOVERNMENT REGULATIONS.

Item Details

KARAYA PASTE 4.5OZ

Item Number 803079
Gulf South Item 7910
Manufacturer HOLLISTER
Manu. Item # 7910
Package Size P.61 12/CS



Size and color may vary.

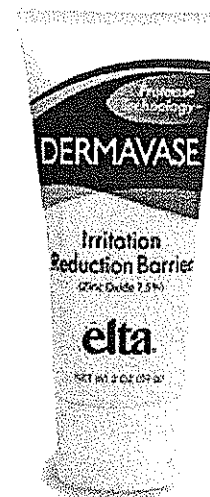
[Print Barcode](#)

Description:

Skin is protected from stomal discharge by Karaya, a natural hydrocolloid offering unique chemical properties. Convenient to use; fills in depressions and evens out skin contours under a skin barrier. Excellent value for money; prolongs skin barrier / stoma seal wear time giving longer wearing time.

ELTA DERMVASE 5OZ TUBE 12CS

Item Number 847168
Gulf South Item 98582
Manufacturer SWISS AMER PROD
Manu. Item # 08582



Material Safety Data Sheet

Section 1 - Chemical Product and Company Identification

Product/Chemical Name: Elta Dermavase
Chemical Formula: N/A
CAS Number: N/A
Other Designations: N/A
General Use: Topical
Contact: Swiss-American Products, Inc. 2055 Luna Rd., Suite 126, Carrollton, TX 75006 **Phone:** 972-385-2900
Revision: Rev. 1
Date Prepared: 01/16/08

Section 2 - Composition Information on Ingredients

Ingredient Name	CAS Number	%wt or % Vol
Zinc Oxide	1314-13-2	7.50% w/w
Purified Water	7732-18-5	Proprietary
Methylparaben	99-76-3	Proprietary
Hydroxethylcellulose	None	Proprietary
Disodium EDTA	139-33-3	Proprietary
Sodium Hydroxide	1310-73-2	Proprietary
Sodium Chloride	7647-14-5	Proprietary
Sodium Bisulfite	7631-90-5	Proprietary
Propylparaben	94-13-3	Proprietary
Dimethicone	63148-62-9	Proprietary
Petrolatum	8042-47-5	Proprietary
Cetyl Dimethicone	None	Proprietary
Bees Wax	None	Proprietary
Hydrogenated Castor Oil	8001-78-3	Proprietary
Cetyl PEG/PPG-10/1 Dimethicone	None	Proprietary
Castor Oil	8001-79-4	Proprietary
Vegetable Enzyme Blend	None	Proprietary
Citric Acid	77-92-9	Proprietary
Isopropyl Palmitate	142-91-6	Proprietary
Polyglyceryl-4 Isostearate	None	Proprietary
Orange Oil Fragrance	None	Proprietary
Ergocalciferol	None	Proprietary
Alpha Tocopheryl	50-81-7	Proprietary

Section 3 - Hazards Identification

Emergency Overview

HMIS	
H	0
F	0
PH	0
PPE	B

Potential Health Effects

Primary Entry Routes: Skin contact, inhalation, ingestion, eye contact.

Target Organs: Not known

Acute Effects: None known

Inhalation: Not considered an inhalation hazard

Eye: Avoid contact with eyes

Skin: Based on product history, lack of consumer complaints, and label directions, this product should be safe if used as intended.

Ingestion: Avoid ingestion

Carcinogenicity: This material is not known to have carcinogenic properties.

Medical Conditions Aggravated by Long-Term Exposure: None known

Chronic Effects: None known

Section 4 - First Aid Measures

Inhalation: Not a hazard

Eye Contact: In case of contact, immediately flush eyes with plenty of water for at least 15 minutes. Contact physician if irritation persists.

Skin Contact: Not a hazard

Ingestion: Consult a physician

Special Precautions/Procedures: None known

Section 5 - Fire-Fighting

Flash Point: Not determined

Flash Point Method: Not determined

Burning Rate: Not determined

Autoignition Temperature: Not determined

LEL (% vol in air): Not known

UEL(% vol in air): Not known

Flammability Classification: Non-Flammable

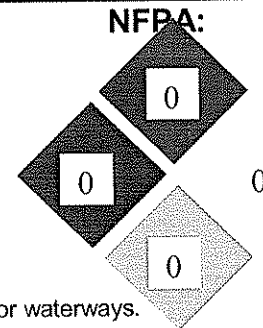
Extinguishing Media: Carbon Dioxide, Dry chemical, Foam.

Unusual Fire or Explosion Hazards: None known

Hazardous Combustion Products: None known

Fire-Fighting Instructions: Do not release runoff from fire control methods to sewers or waterways.

Fire-Fighting Equipment: Protective clothing should be worn.



Section 6 - Accidental Release Measures

Spill /Leak Procedures: Contain all spill and leaks to prevent discharge into environment. Ventilate area and evacuate area of all non-essential personnel.

Small Spills: Soak up with absorbant, shovel into waste container, flush area with water.

Large Spills: Soak up with absorbant, shovel into waste container, flush area with water

Containment: Recover material for proper disposal.

Regulatory Requirements: Follow applicable OSHA regulations (29 CFR 1910.120) and local, state, and federal regulations.

Section 7 - Handling and Storage

Handling Precautions: Spilled material is slippery. Wash thoroughly after handling.

Storage Requirements: Store in a well ventilated area and between 40°F and 86°F. Avoid overheating and freezing.

Regulatory Requirements: None known

Section 8 - Exposure Controls / Personal Protection

Engineering Controls: None known

Ventilation: General ventilation recommended

Administrative Controls: None required for normal use

Respiratory Protection: None required for normal use

Protective Clothing/Equipment: None required for normal use. For prolonged exposure, use appropriate goggles, protective clothing and gloves.

Comments: Never eat, drink, or smoke in work areas. Practice good personal hygiene after using this material, especially before eating, drinking, smoking, using the toilet, or applying cosmetics.

Section 9 - Physical and Chemical Properties

Physical State: Cream

Appearance and Odor: White Cream

Odor Threshold: Not determined

Vapor Pressure: Not determined

Vapor Density (Air=1): Not determined

Formula Weight: N/A

Density: Not determined

Specific Gravity (H₂O=1, at 25° C): Not determined

pH (@ 25°C): NA

Water Solubility: Yes

Other Solubilities: Not determined

Boiling Point: 100° C

Freezing/Melting Point: Not determined

Viscosity @ 25°C: 250,000

Refractive Index: Not determined

Surface Tension: Not determined

% Volatile: Not determined

Evaporation Rate (nBuAc = 1): Not determined

Section 10 - Stability and Reactivity

Stability: Product is stable.

Polymerization: Hazardous polymerization will not occur.

Chemical Incompatibilities: None known

Conditions to Avoid: None known

Hazardous Decomposition Products: None known

Section 11 - Toxicological Information

Toxicity Data:

Eye Effects: Not considered an eye irritant but avoid contact with eyes.

Skin Effects: Not an irritant

Acute Inhalation Effects: Not applicable

Acute Oral Effects: None known

Chronic Effects: Not determined

Carcinogenicity: Not carcinogenic

Mutagenicity: Not mutagenic

Teratogenicity: Not teratogenic

Section 12 - Ecological Information

Ecotoxicity: Not considered an environmental hazard

Environmental Fate: Not considered an environmental hazard

Environmental Degradation: Not considered an environmental hazard

Soil Absorption/Mobility: Not considered an environmental hazard

Section 13 - Disposal Considerations

Disposal: Contact your supplier or a licensed contractor for detailed recommendations. Follow applicable Federal, state, and local regulations.

Disposal Regulatory Requirements: Check local, state and federal requirements

Container Cleaning and Disposal: Discard in suitable trash container

Section 14 - Transport Information

DOT Transportation Data (49 CFR 172.101):

Not regulated

Section - 15 Regulatory Information

EPA Regulations: None known

OSHA Regulations: None known

State Regulations: May vary from state to state

Section 16 - Other Information

Additional Hazard Rating Systems: None Known

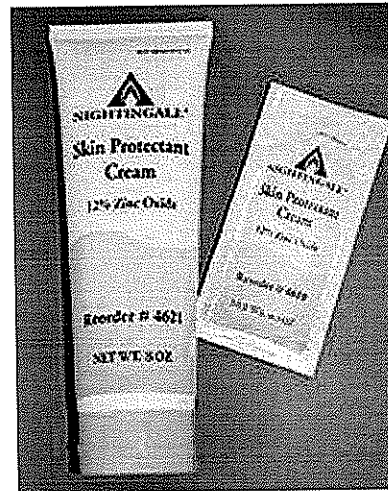
Prepared by: Swiss-American Products, Inc. 2055 Luna Rd., Suite 126, Carrollton, TX 75006

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Item Details

BARRIER CRM 8OZ TUBE 12/BX

Item Number	842566
Gulf South Item	46210
Manufacturer	SELECT MEDICAL
Manu. Item #	4621
Package Size	6BX/CS



Size and color may vary.

Item Details

POWDER MICRO-GUARD 3OZ

Item Number	807040
Gulf South Item	16437
Manufacturer	COLOPLAST INC
Manu. Item #	1337
Package Size	12/CS ANTIFUNGAL



Size and color may vary.


[Print Barcode](#)

Description:

2% Miconazole Nitrate in a non-caking corn starch base for the treatment of superficial skin infections caused by yeast (Candidiasis), jock itch, ringworm, and athlete's foot. Pours easily



Medical Supply Program

GULF  **SOUTH**
MEDICAL SUPPLY

Because you want more than just a supplier... you want a Partner

*When you build a relationship with Gulf South Medical Supply you are building more than a relationship, you are building a partnership! Gulf South is guided by the unique philosophy that a medical supplier should be more than a source for supplies. We are a consultant and a partner that you can count on to bring you the solutions that reduce your overall costs and drive efficiencies. Gulf South is focused on providing you with the best products for your specific needs. We have proven ourselves as the market leader by offering our customer/partner with the most extensive service offering available. **Let Gulf South be your partner.***

The Gulf South Guarantee is one you can count on!

At Gulf South every decision is made with only the customer in mind. Gulf South's goal is to make your transaction with us a no-hassle experience. Our people will strive in every endeavor to make sure that our relationship is built on honesty, integrity, service and quality. You, our customer and partner, are our most valuable asset. If you are not pleased with every interaction, we will do what it takes to make it right. We appreciate this opportunity to serve you!

Gulf South Product Categories

What you need, when you need it...

Access to our nationwide inventory reduces backorders.

Medical Supplies

- Blood & Urine Testing
- Wound Care - Advanced
- Wound Care - General
- Infection
- Ostomy
- General Nursing
- Respiratory
- Urology
- Skin Integrity
- Equipment
- Enteral & Oral Feeding
- Select Private Label

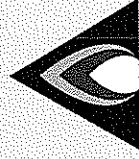
➤ Over-the-Counter

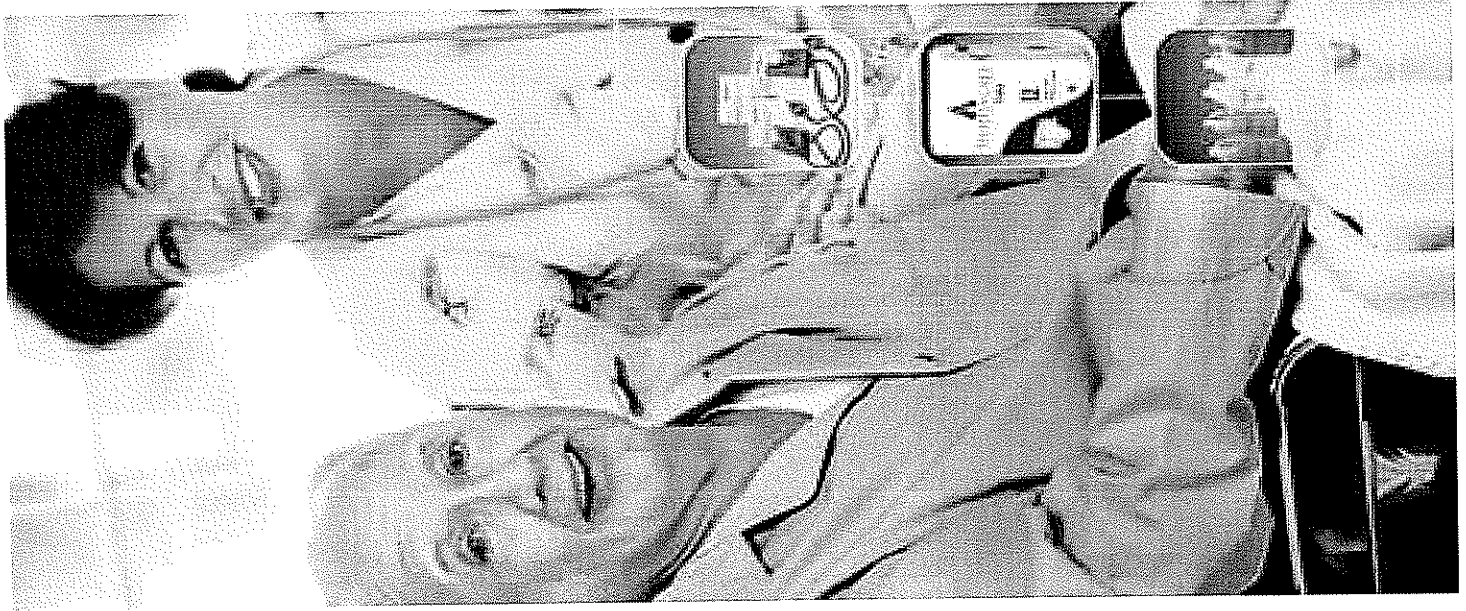
➤ Personal Care

Housekeeping

Our program offers leading brand name manufacturers and products at a reduced cost. So increase efficiency, optimize your facility's appearance and cleanliness, and stay under budget. Gulf South has the ANSWERS you've been looking for.

...*And More*





GSS Select

Reorder from Gulf South Medical Supply

As a leading national distributor, Gulf South is able to leverage our expertise and buying power to offer you high-quality, low-cost products on over 250 of the most popular items you buy. In today's ever changing reimbursement environment, Gulf South constantly works to bring you solutions to meet your profit goals.

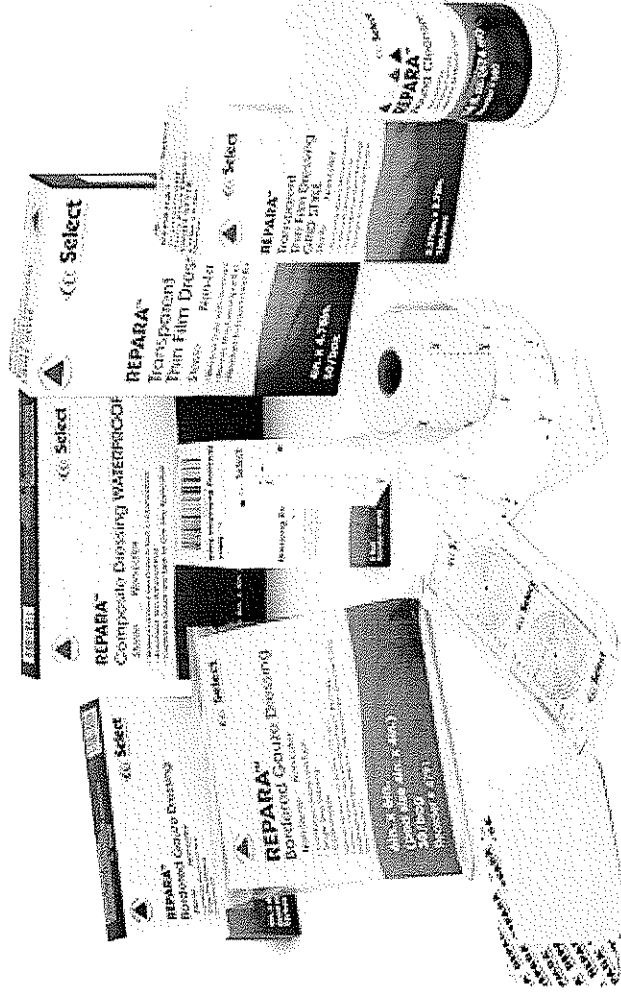
GSS Select is one of those many solutions offering:

- Incontinence
- Equipment and Mattresses
- Personal Care
- Wound Care
- General Nursing Supplies
- Housekeeping



Repara Family of Products

All SELECT REPARA Advanced Wound Care Products are Manufactured to Exacting Quality Standards. They're guaranteed to meet your expectations and to meet or exceed the performance of top-selling national brands.



Name Brand Manufacturers



Benefits Include:

- CEU In-Service Programs
- Clinical expertise in all primary categories
- Manufacturer End-User agreements

GULF SOUTH MEDICAL SUPPLY HOUSEKEEPING PROGRAM

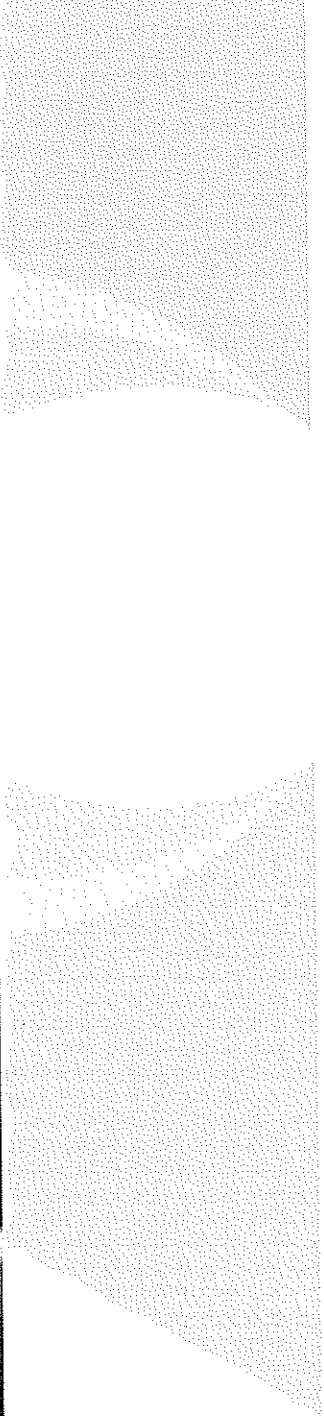
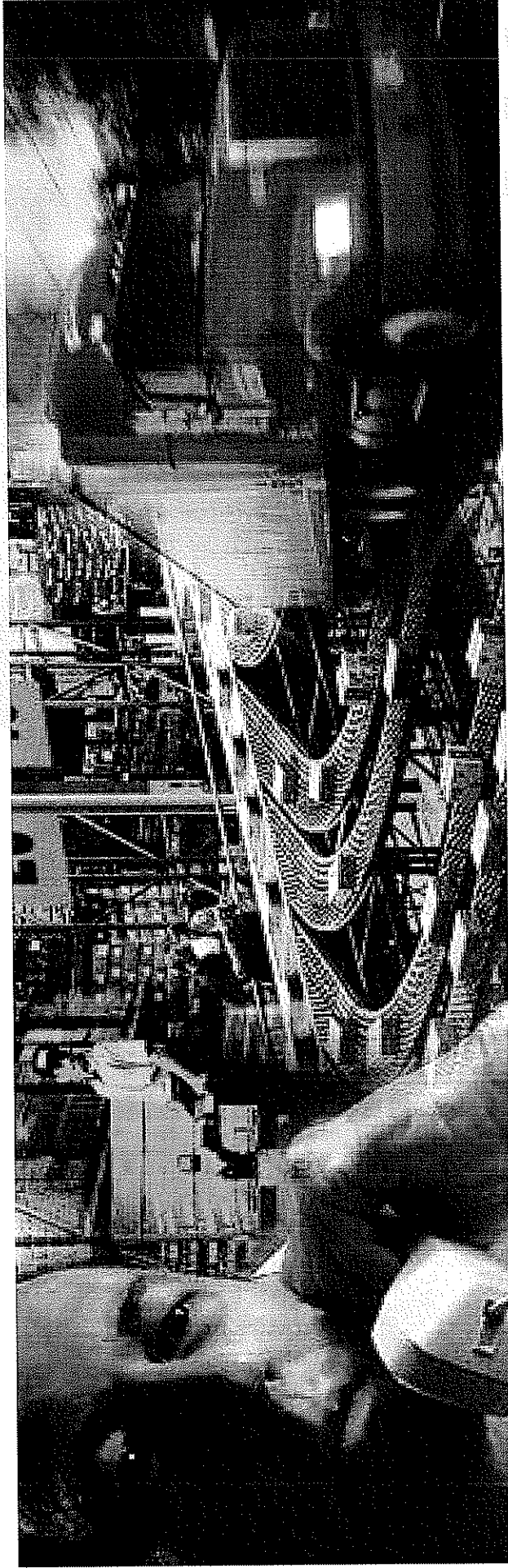


Housekeeping Categories

- Paper Products (hand towels, toilet tissue, etc.)
- Can Liners (high density, low density, specialty liners, etc.)
- Floor Care Equipment (vacs, scrubbers, buffers, burnishers, etc.)
- Chemicals (toilet bowl cleaners, general cleaners, disinfectant cleaners, floor care products, carpet care products, etc.)
- Mops & Mopping Equipment (wet mop heads, dust mop heads, handles, etc.)
- Cleaning Accessories (brooms, brushes, gloves, safety products, receptacles, etc.)
- Floor Pads & Floor Matting (all colors and sizes)
- Hand Care (hand soaps, hand sanitizers, lotions, etc.)
- Feminine Hygiene Products (toilet seat covers, waxed disposable liners, tampons, vending units, etc.)
- Rubbermaid Products (inmate cell cans, step-on cans, recycling cans, etc.)



Our Distribution Capabilities



Distribution Capacity

◆ 12 Distribution Centers Across US ◆ 850,000 Square Feet of

Warehouse Space ◆ 30 Million Dollars of Inventory ◆ Approximately

6000 Line Items Per DC ◆ Process Over 75,000 Orders per Month

◆ Atlanta, Georgia

◆ Columbus, Ohio

◆ Dallas, Texas

◆ Harrisburg, Pennsylvania

◆ Jackson, Mississippi

◆ Madison, Wisconsin

◆ Omaha, Nebraska

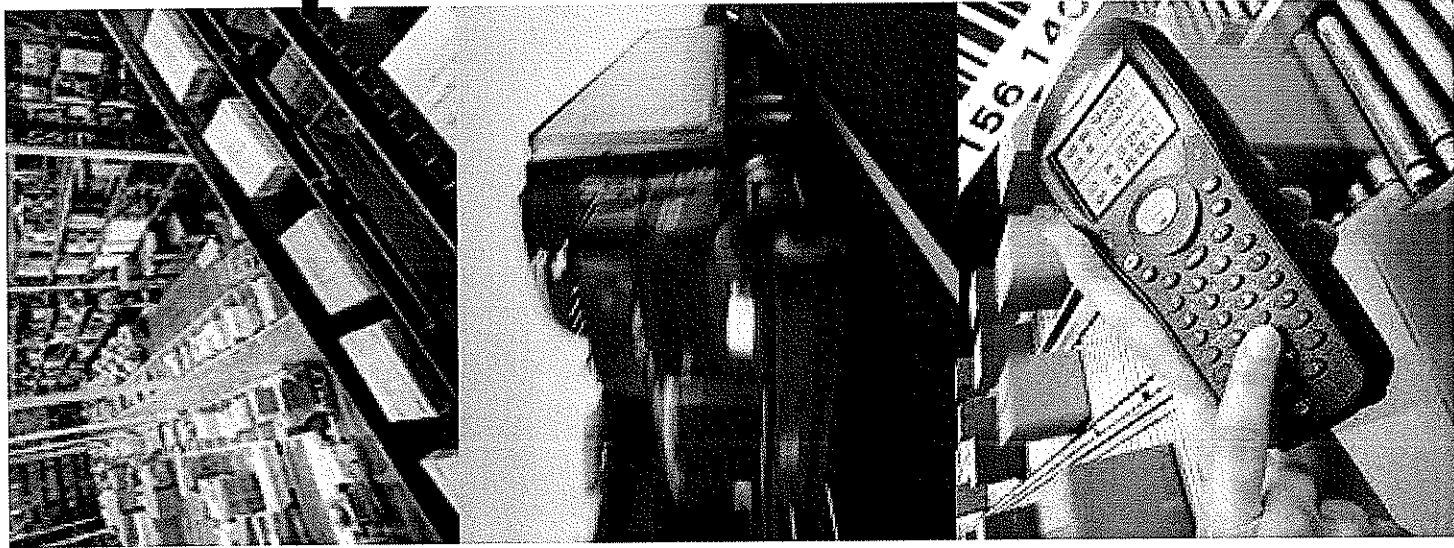
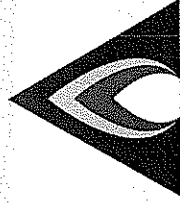
◆ Manchester, New Hampshire

◆ Orlando, Florida

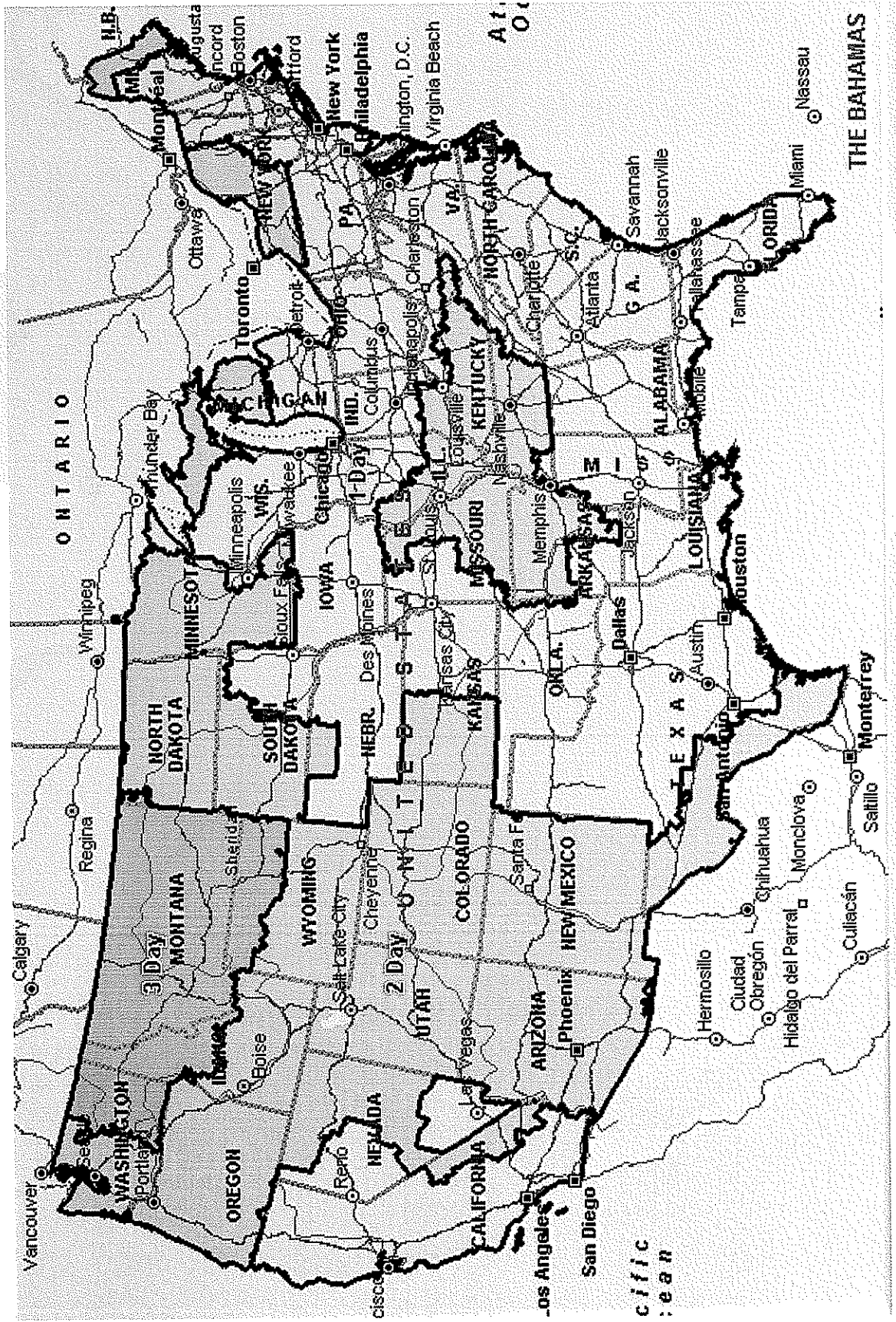
◆ Raleigh, North Carolina

◆ Ontario, California

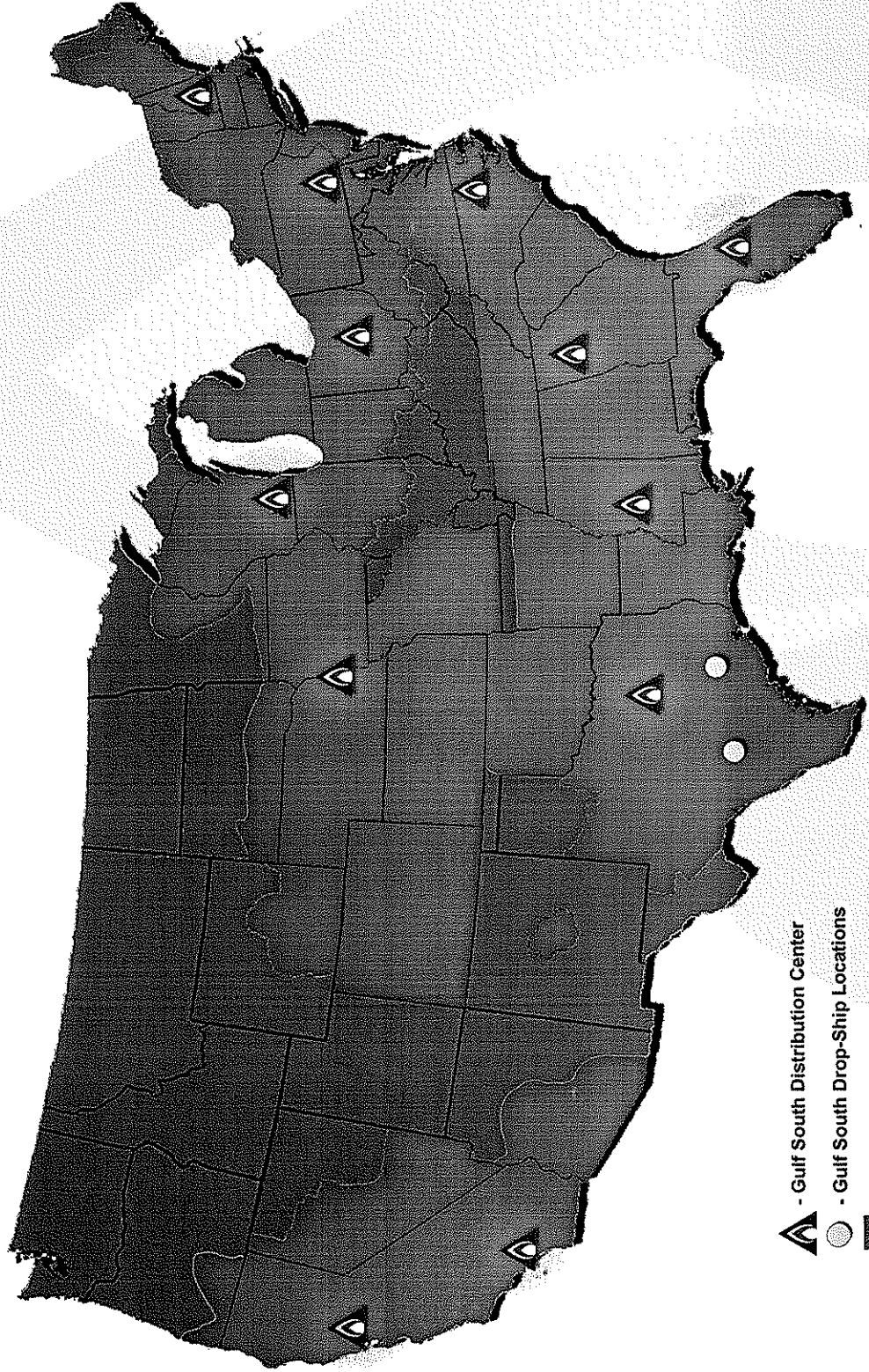
◆ Sacramento, California



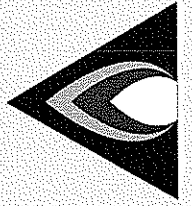
Gulf South Product Time in Transit



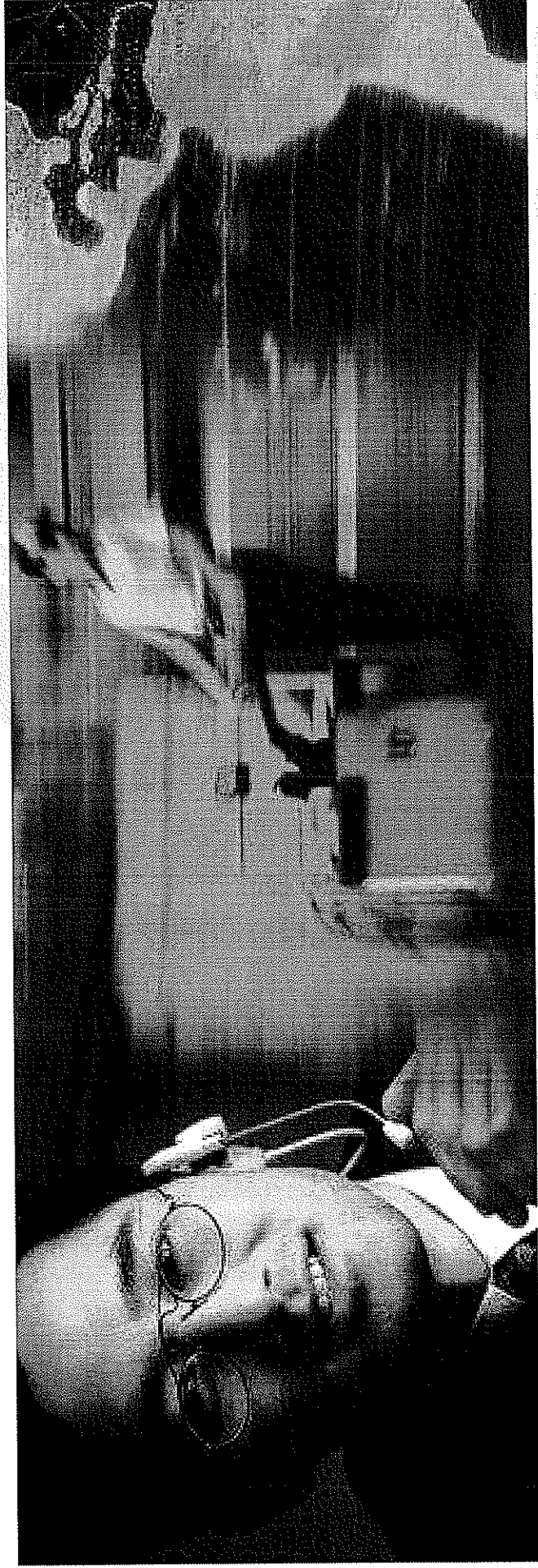
Gulf South Delivery Schedule



- Gulf South Distribution Center
- Gulf South Drop-Ship Locations
- 1 Day Delivery



Value Added Services & Technology



The tools you need, when you need them...

Gulf South Dedicated Customer Service

Who you need, when you need them...

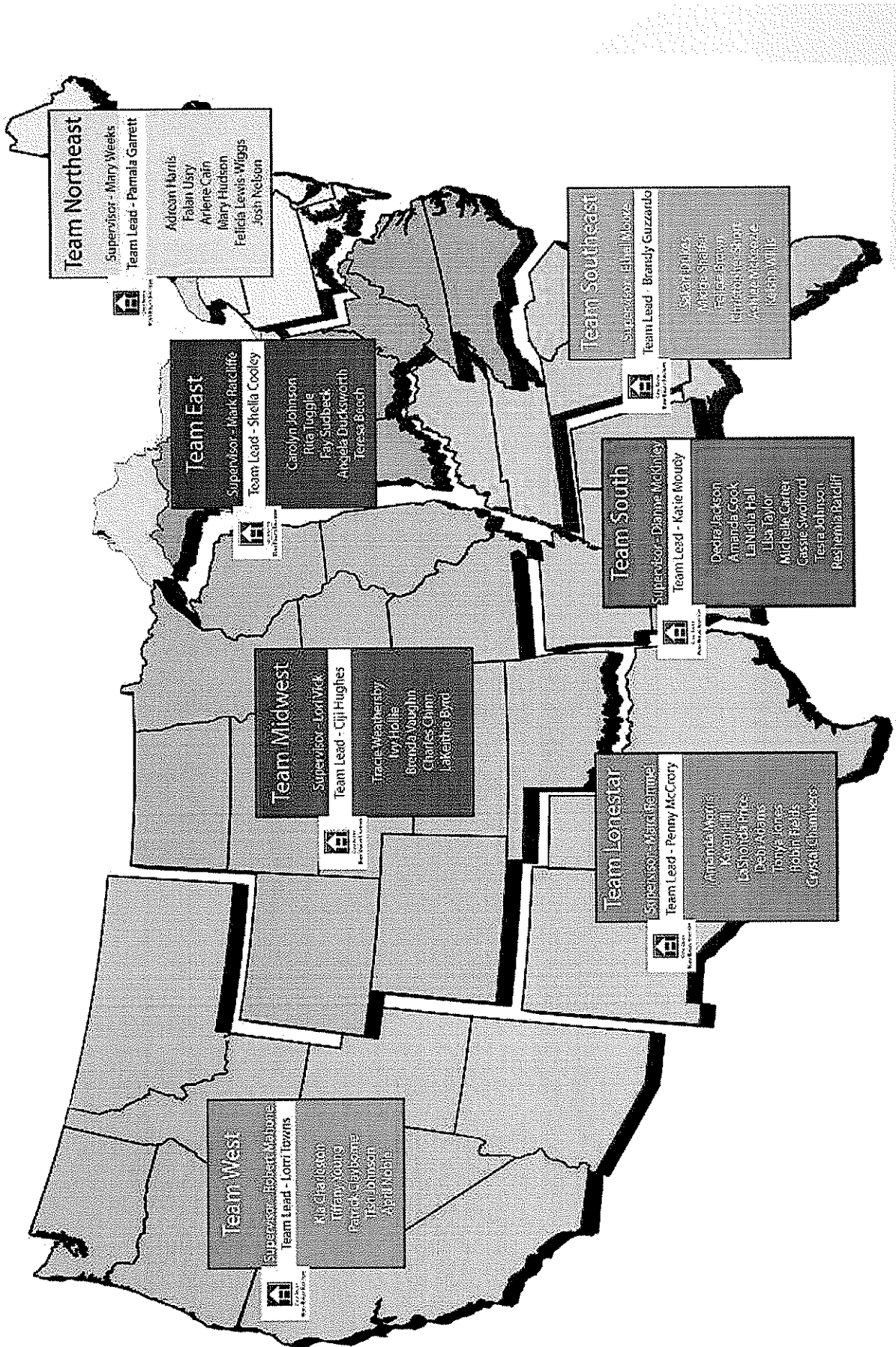
Access to an assigned sales representative in your area.

Gulf South Medical Supply will also provide a dedicated Customer Care team for your facility



- **Tenured Customer Service Personnel**
- **Account Specific Training**
- **Dedicated Toll-Free Line**
- **Support Formulary Initiatives**

Dedicated Customer Care Teams

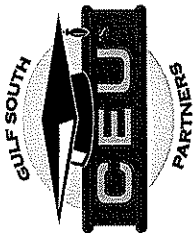


GS ONLINE

An Internet-Based Customer Order and Information System

- Place Orders From Any Remote Site
- Check Product Pricing and Availability
- Check Order Status
- Super User Options Available
- Verify Shipment Using UPS Tracking System
- Create Customized Usage Reports





CEU Course Material



Gulf South Medical Supply
CEU Course Listing
 Main Menu | CEU Course Menu



First Quality Products - Incontinence

Course Title	Description	Contact Hours	Program Type	Approvals	Lead Time	Cost	Order
Continence Management - A Lesson in Individualized Care	Interactive program provides information on types of incontinence, risk factors, care options and screening for appropriate disposable incontinence products to promote the health and well-being of the incontinent. Click here for more information.	1	Online or Study Guide	Nurse: Yes PT/PTA: NO Pharm: NO Case Mgr: NO LTC Admin: NO Physician: NO CNA: Yes Reg Dietitian: NO	0		<input type="checkbox"/>
Cost and Care Solutions for Continence Management: A Lesson in Managing Incontinence	Interactive program provides information on designing a cost and clinically efficient resident focused continence management program in the long term care settings. Click here for more information.	1	Online or Study Guide	Nurse: YES PT/PTA: NO Pharm: NO Case Mgr: NO LTC Admin: NO Physician: NO CNA: Yes Reg Dietitian: NO	0		<input type="checkbox"/>

Name:

Title:

Facility:

Street:

City, State Zip:

Phone Number:

Email Address:

[Back](#)



Material Safety Data Sheets

[Home](#) [Product Description](#) [Manufacturers](#)

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z - Other - 1 - 2 - 3 - 4 - 5 - 6 - 7 - 8 - 9 - 0

Gulf South Item #:

MFG Code:

Manufacturer:

Manufacturer Product #:

Product Description:

Sort By:

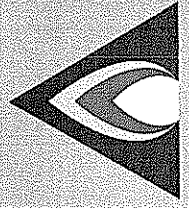
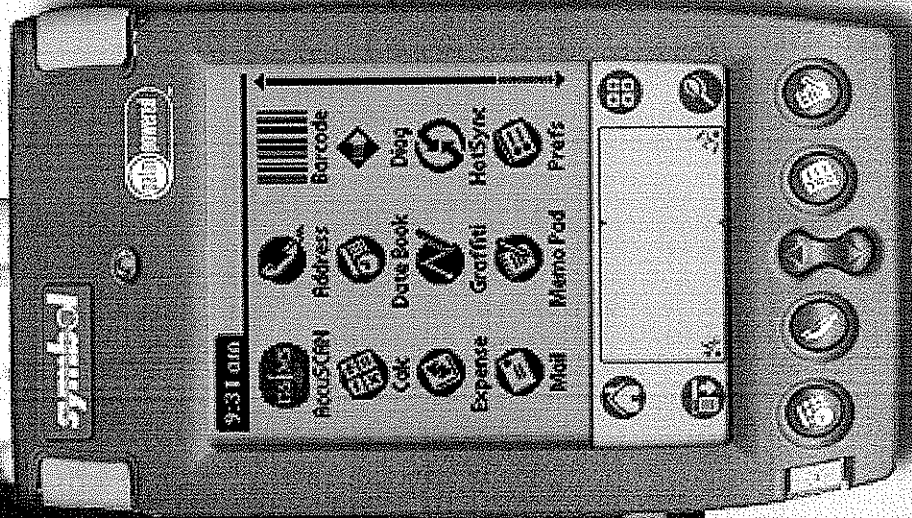
For MSDS not found, please contact your local branch or click [HERE](#) to send a request.

FAST

FAST ACCURATE SUPPLY TECHNOLOGY

And Easy!

- Reduce order time by 50% or better
- Increase order accuracy
- Increase inventory efficiencies
- Flexible ordering options

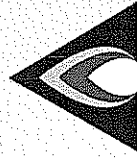




AccuSCAN

A bar code driven inventory control system that accurately captures and documents charges allowing you to maximize your reimbursement and profits

- **Reduce time requirements for ordering**
- **Improve inventory control and reduce lost inventory**

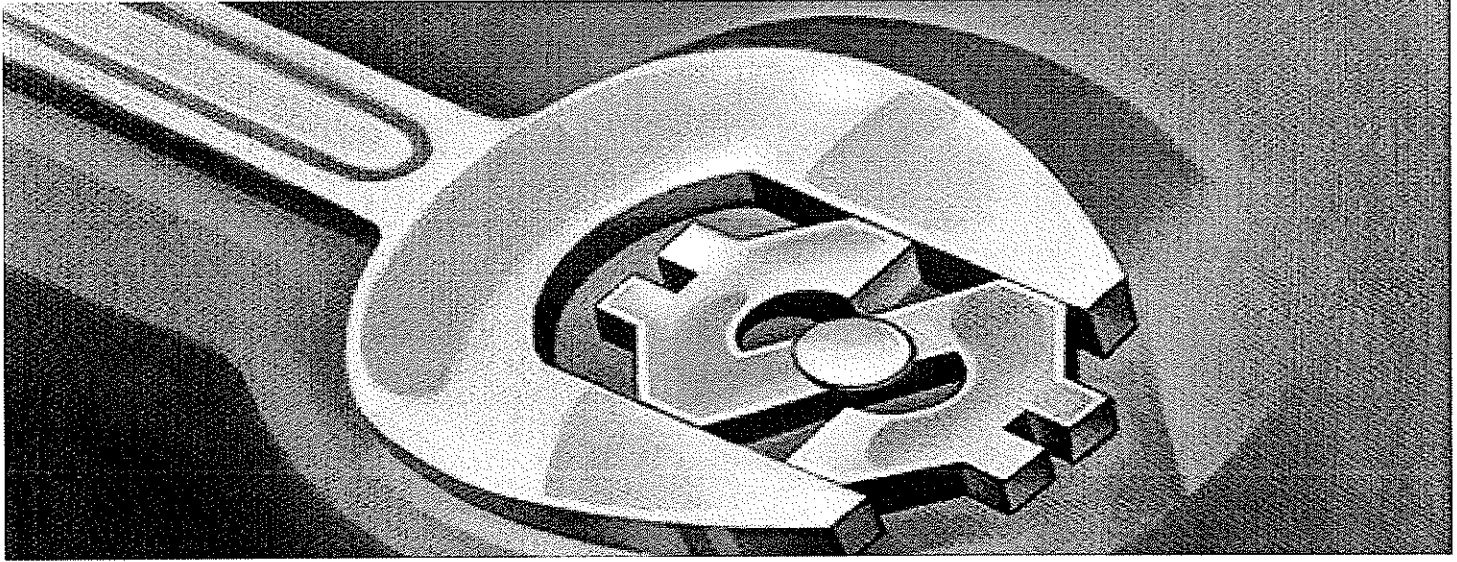
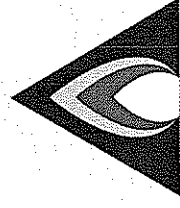


BUDGET MANAGER

"For the Serious Purchasing Agent"

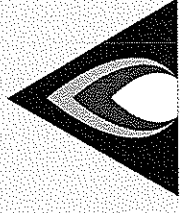
Gulf South Customers Can:

- **Manage their medical supply budget by a "spend down" or "PPD" basis**
- **Get real time budget information by totals and/or key product categories**
- **Be alerted when they have exceeded their budget**
- **Monthly and Y-T-D budget status reports**



Our Strategic Initiatives

- **Create Innovative Customer Solutions**
 - Reducing Your Overall Costs & Driving Efficiencies
- **Be The Employer of Choice**
 - Providing You With The Best Trained & Educated Sales and Support Team
- **The Center of Operation Excellence Through Innovation & Technology**
 - Providing You With World Class Services
- **Conduct Our Business In A Legal And Ethical Manner**



Your Partner for the Future!



Jenni Edwards, Director State and Federal Contracts

jedwards@gsmis.com

1-800-760-6026

ACORD CERTIFICATE OF LIABILITY INSURANCE

OP ID KG
PHYSI-1

DATE (MM/DD/YYYY)
06/02/08

PRODUCER Harden & Associates, Inc. 501 Riverside Ave. Suite 1000 Jacksonville FL 32202 Phone: 904-354-3785 Fax: 904-634-1302	THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.	
	INSURED Physician Sales & Service, a PSS/World Medical Inc. Company 4345 Southpoint Blvd. Jacksonville FL 32216	INSURERS AFFORDING COVERAGE
	INSURER A: Zurich American Insurance Co	
	INSURER B:	
	INSURER C:	
	INSURER D:	
	INSURER E:	

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR ADD'L LTR	INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS
A		GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC	GLO373056204	06/01/08	06/01/09	EACH OCCURRENCE \$ 2000000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1000000 MED EXP (Any one person) \$ 5000 PERSONAL & ADV INJURY \$ 2000000 GENERAL AGGREGATE \$ 3000000 PRODUCTS - COMP/OP AGG \$ 3000000
A		AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS	BAP373056304	06/01/08	06/01/09	COMBINED SINGLE LIMIT (Ea accident) \$ 2000000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
		GARAGE LIABILITY <input type="checkbox"/> ANY AUTO				AUTO ONLY - EA ACCIDENT \$ OTHER THAN EA ACC \$ AUTO ONLY: AGG \$
		EXCESS/UMBRELLA LIABILITY <input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE <input type="checkbox"/> DEDUCTIBLE <input type="checkbox"/> RETENTION \$				EACH OCCURRENCE \$ AGGREGATE \$ \$ \$ \$
A		WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? If yes, describe under SPECIAL PROVISIONS below	WC373056104 (EXCEPT ND, OH, WA, WV, WY)	06/01/08	06/01/09	<input checked="" type="checkbox"/> WC STATU-TORY LIMITS <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1000000 E.L. DISEASE - EA EMPLOYEE \$ 1000000 E.L. DISEASE - POLICY LIMIT \$ 1000000
		OTHER				

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS

CERTIFICATE HOLDER

FORIN-1

For Information Purposes

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 10 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE

Kayla S Gmiker

Request for Taxpayer Identification Number and Certification

Give form to the
 requester. Do not
 send to the IRS.

Print or type
See Specific instructions on page 2.

Name (as shown on your income tax return) Gulf South Medical Supply Inc.	
Business name, if different from above	
Check appropriate box: <input type="checkbox"/> Individual/Sole proprietor <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Limited liability company. Enter the tax classification (D=disregarded entity, C=corporation, P=partnership) ▶ <input type="checkbox"/> Exempt payee <input type="checkbox"/> Other (see instructions) ▶	
Address (number, street, and apt. or suite no.) 4345 Southpoint Blvd	Requester's name and address (optional)
City, state, and ZIP code Jacksonville, FL 32216	
List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number : : :
or
Employer identification number 64 : 0831411

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here

Signature of U.S. person ▶ *Stephanie Anderson*

Date ▶ *1-1-08*

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

- The U.S. owner of a disregarded entity and not the entity,



DRUG-FREE WORKPLACE POLICY

In order to provide quality service and products for our customers and to ensure a safe drug-free workplace for our employees, it is Company policy to strictly prohibit the manufacture, distribution, dispensation, possession or use of illegal drugs, non-prescribed controlled substances, or alcohol in our workplace, on Company business or while operating a Company or leased vehicle. An employee who abuses drugs or alcohol creates a risk not only to the safety, security, and health of him or herself, but to the ability of the Company to provide quality services for our customers. The Company is committed to preventing drug and alcohol abuse in our workplace.

Use of illegal drugs, controlled substances, or alcohol results in the presence of substances in the body, which can lower a person's productivity, affect coordination, and slow reflexes. The use of unlawful drugs or controlled substances, including marijuana, can leave those substances in your body for as long as two or three days and in some cases ten days or longer. Employees at work with such substances in their system not only present a danger to our workplace and violate state and federal laws, but are also in violation of Company policy. Employees who violate this policy may be subject to termination. Employees at work under the influence of alcoholic beverages may be subject to termination.

To provide for a safer and more productive work environment, the Company may require as a condition of continued employment that an employee undergo laboratory testing to detect illegal drug or alcohol use. In order to detect the use of these substances, an employee may be directed to submit to urinalysis drug testing, a blood test or a breath scan. Any applicant who refuses to submit to the pre-employment drug test shall be ineligible for hire and any offer of hire is conditioned upon satisfactory drug test results. Employees who refuse to be tested or who test positive for the illegal use of drugs or the use of alcohol will be subject to discipline, up to and including termination of employment. Any illegal drugs found on the Company's property will be turned over to appropriate law enforcement authorities. An employee who causes an accident or injury on the job who refuses a drug test or whose test is confirmed positive will forfeit all workers' compensation medical and indemnity benefits and is subject to termination unless the employee can prove that the drugs did not contribute to the accident.

Employees who voluntarily come forward to admit a drug or alcohol problem before being asked to be tested will be given one opportunity to undergo rehabilitative treatment. Such an employee is responsible to successfully complete at his/her own expense such a Rehabilitative Treatment Program and must agree to comply with the requirements of a Relapse Prevention Program as well as follow-up drug testing prior to returning to work on a probationary basis. Refusal to submit to the Relapse Prevention Program or to follow all of the Rehabilitative Treatment Program's recommendations will result in immediate termination. If the employee works in a safety sensitive area or operates company vehicles or equipment, the employee may not be allowed to report to work during rehabilitation which will be determined by the company.



Equal Employment Opportunity

Nondiscrimination and diversity are foundation principles in our Company. It is company policy to hire and promote the best qualified candidate measured against the requirements of the job, and to provide equal employment and advancement opportunity for all individuals without discrimination because of race, creed, color, gender, religion, age, national origin, disability, veteran, marital status or any other protected status.

The Company also makes reasonable accommodations for disabled employees if informed of the need for accommodation. Employees who would like to be considered for accommodation assistance should state in writing whether they have a mental or physical impairment that substantially limits one or more life activities, or have a record of such impairment, or have been regarded as having such an impairment. Employees should state and describe if there are any positions or types of positions for which they should not be considered, or job duties that they cannot perform because of physical or mental disabilities. Such description should include what accommodation, if any, the Company could possibly make to enable proper and safe job performance.

Information obtained concerning individuals requesting accommodations is kept confidential, except that leaders and managers may be informed regarding restrictions on the work duties of disabled individuals, and information regarding necessary accommodation.

This policy applies to all areas of employment, including recruitment, hiring, training, promotion, compensation, benefits, transfer, and social and recreational programs.

Affirmative Action Policy Statement

It is the policy of PSS World Medical, Inc. to provide employment, training, compensation levels, transfer, or promotion opportunities and all other aspects of employment without regard to gender, race, color, religion, national origin, age, disability, veteran status or any other protected status.

When hiring or promotion activity occurs, we will take affirmative action to seek out qualified applicants. At PSS World Medical, Inc., all terms and conditions of employment are and will continue to be established on the basis of individual qualifications and ability to perform the job.

Cindi Stone, Director of Human Resources, is designated the Equal Employment Opportunity Officer of the company and is responsible for communicating and implementing this policy. PSS World Medical, Inc.'s Affirmative Action policies are available for review by all employees. If you have any questions, please feel free to contact Cindi Stone in Human Resources.



TIN# 64-0831411

RE: *IMPORTANT Vendor Contact Information*

Please update our vendor information as follows:

All RFPs/quotes or contract information should be addressed to the Director at the corporate address.

Government Contracts Director - Jenni Edwards

(RFP responses, contract renewals, general contract questions)

jedwards@gsms.com or Lori Cordes @ lcordes@gsms.com or 904-380-4537

Fax: 904-332-3298

Corporate Address:

4345 Southpoint Boulevard

Jacksonville, Florida 32216

904-332-3000

All orders and inquiries should be placed through GSONline, customer service or your local Gulf South rep. Mary Ann McGowen at 800-532-4035 x 2183 or via email at mmcgowen@gsms.com

Customer Service: (Orders/Customer Assistance)

173 E. Market Ridge

Ridgeland, MS 39157

Phone: 1-800-760-6026

Fax: 1-888-857-9397

All payments and payment inquiries should be directed to the A/R Department.

Accounts Receivable: 904-380-4550

Pay To Address: 4345 Southpoint Blvd.

Jacksonville, FL 32216

Should you have questions or need additional information, please feel free to contact us.



REFERENCES

Commonwealth of Virginia
Department of General Services
1111 East Broad St.
Richmond, VA 23218-1199

Contact: Tina Mizelle
Phone: 804-786-1603
Fax: 804-225-3707
Statewide Prime Vendor Incontinence

State of Mississippi
Department of Finance & Administration
1401 Woolfolk Bldg., Suite A
501 North West Street
Jackson, MS 39201

Contact: Carolyn Jenkins
Phone: 601-359-3409
Fax: 601-359-3910
Contract for Medical Supplies

State of Louisiana
Pinecrest Developmental Center
100 Pinecrest Dr.
Pineville, LA 71361

Contact: Sandra Birdwell
Phone: 225-342-8043
Fax: 225-342-8688
Contract for Medical Supplies

State of Maine
Department of Administrative & Financial Services
9 State House Station
Augusta, ME 04333

Contact: Denice Baron
Phone: 207-624-7340
Fax: 207-287-6578
Contract for Medical Supplies

The Evangelical Lutheran Good Samaritan Society
4800 West 57th Street
Sioux Falls, SD 57108

Contact: Kelly Soyland
Phone: 605-352-3100
*National Account for Medical Supplies
200 Facilities*