

PROFESSIONAL SERVICES OF AMERICA, INC.

Date: October 13,2008

Department of Administration ATTN: John Abbott Purchasing Division Building 15 2019 Washington Street, East Charleston, WV 25305-0130

Ref: RFQ# VNF09C008

Dear Mr. Abbott:

PSA, Inc. is please to submit a quote for Nurse Personnel to the Clarksburg Veterans Nursing Facility. As a 20 year provider of top quality nurses and medical professionals to government and private industry, I can assure you that should you select me for award, you will be pleased with our services.

For clarification purposes, I want to specifically mention that the enclosed pricing is inclusive of all federal, state, and local withholding taxes, social security & Medicare taxes, as well as all unemployment compensation, workers compensation, general and professional liability premiums. Pricing also includes all hiring costs such as background checks and drug screenings.

All healthcare professionals hired will be fully licensed, certified, as well as meet the qualifications set forth in the solicitation document. We understand that the contract is for "as requested" needs as well as a day-to-day or week-to-week basis and that all assignments may be made for a specified period of time as agreed upon in writing. PSA, Inc. agrees to provide documentation to support all invoices, including necessary approvals; carry the required general, comprehensive, and aggregate liability insurance; and ensure that all representations regarding the staff will be provided prior to their first shift.

Should you wish to have any clarified, please do not hesitate to call me.

Sincerely,



Request for Quotation

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VNF09C008

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JOHN	ABBOTT	
304-	58-2544	

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Professional Services of America, Inc. Judy K. Sheppard, President/CEO 601 Avery Street, Suite 500 Parkersburg, WV 26101 DIVISION OF VETERANS AFFAIRS VETERANS NURSING FACILITY

ONE FREEDOMS WAY CLARKSBURG, WV 26301

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Registered Nurse's Shifts

Revised 10/09/08

7AM - 3PM (Weekdays Monday-Friday)

40 hours x \$37.87 =\$ 1514.80(Extended total)

3PM – 11PM (Weekdays Monday-Friday)

40 hours x \$38.27 =\$1530.80 (Extended total)

11PM - 7AM (Weekdays Monday-Friday)

40 hours x \$39.07 =\$1562.80 (Extended total)

11PM Friday to 7AM Monday (Weekend Shifts)

40 hours $\times \$39.07 = \1562.80 (Extended total)

Holiday Shifts

40 hours x \$38.27 =\$ 1530.80 (Extended total)

Licensed Practical Nurse's Shifts

7AM - 3PM (Weekdays Monday-Friday)

40 hours x \$29.29 = 1171.60 (Extended total)

3PM – 11PM (Weekdays Monday-Friday)

40 hours $x $_{30/09} = $_{1203-60}$ (Extended total)

11PM – 7AM (Weekdays Monday-Friday)

40 hours x $\frac{30.50}{}$ = $\frac{1220.00}{}$ (Extended total)

11PM Friday to 7AM Monday (Weekend Shifts)

40 hours x \$ 30.50 =\$1220.00 (Extended total)

Holiday Shifts

40 hours x \$ 30.09 = \$1203.60 (Extended total)

Certified Nursing Assistant's Shifts

Revised 10/09/08

7AM - 3PM (Weekdays Monday-Friday)

40 hours x \$_\$18.14=\$_725.60 (Extended total)

3PM - 11PM (Weekdays Monday-Friday)

40 hours x $\frac{18,94}{757,60}$ (Extended total)

11PM – 7AM (Weekdays Monday-Friday)

40 hours x \$ 19.34=\$ 773.60 (Extended total)

11PM Friday to 7AM Monday (Weekend Shifts)

40 hours x \$ 19.34=\$ 773.60 (Extended total)

Holiday Shifts

40 hours x \$ 18.94=\$ 757.60 (Extended total)

Grand Total \$ 17,508.80

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1 <u>.</u> <u>X</u>	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
•	Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
14,000	Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
require against or dedu	understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ments for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency acted from any unpaid balance on the contract or purchase order.
authorized the req deeme	mission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and zes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid uired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information d by the Tax Commissioner to be confidential.
and ac	penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true curate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate es during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Title: President/CEO

Bidder: Professional Services of America Signed:

Date: 10/8/2008

^{*}Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No.	VNEO9COO8

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

West Virginia Code §21-1D-5 provides that: Any solicitation for a public improvement construction contract shall require each vendor that submits a bid for the work to submit at the same time an affidavit that the vendor has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code. A public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and is in compliance with the requirements as stated.

Vendor's Name:	Professional	Services	of America,	Inc.			
Authorized Sign	ature:	X Dec	- Quis	Date:	10/8/2008		***************************************
Purchasing Affidavit	(Revised 07/01/08)	Sheppard,	President/	ΈO		r	



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State of West Virginia Department of Administration Request for Quotation VNF09C008 Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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VNF09C008

ADDRESS CORRESPONDENCE TO ATTENTION OF

JOHN ABBOTT B04-558-2544

RFQ COPY

JUDY SHEPPARD PROFESSIONAL SERVICES 601 AVERY STREET SUITE 500 PARKERSBURG WV 26101

DIVISION OF VETERANS AFFAIRS VETERANS NURSING FACILITY

ONE FREEDOMS WAY CLARKSBURG, WV

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

AFO NUMBER VNF09C008

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER VNF09C008

ADDRESS CORRESPONDENCE TO ATTENTION OF

JOHN ABBOTT B04-558-2544

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DIVISION OF VETERANS AFFAIRS VETERANS NURSING FACILITY

ONE FREEDOMS WAY CLARKSBURG, WV 26301

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RFQ COPY JUDY SHEPPARD PROFESSIONAL SERVICES 601 AVERY STREET SUITE 500 PARKERSBURG WV 26101

DIVISION OF VETERANS AFFAIRS VETERANS NURSING FACILITY

ONE FREEDOMS WAY CLARKSBURG, WV 26301

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WY PURCHASING DIVN. Fax 304-558-3970 VNF09C008

ADDRESS CORRESPONDENCE TO A HENTICATOR

JOHN ABBOTT 304-558-2544

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DIVISION OF VETERANS AFFAIRS VETERANS NURSING FACILITY

ONE FREEDOMS WAY CLARKSBURG, WV 26301

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Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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ADDRESS CORRESPONDENCE TO ATTENTION OF

JOHN ABBOTT 304-558-2544

BEU CUBA JUDY SHEPPARD PROFESSIONAL SERVICES 601 AVERY STREET SUITE 500 PARKERSBURG WV 26101

DIVISION OF VETERANS AFFAIRS VETERANS NURSING FACILITY

ONE FREEDOMS WAY CLARKSBURG, WV 26301

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GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in case of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- **6. BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



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RFQ COPY

TYPE NAME/ADDRESS HERE

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

VNF09C008

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304-	558-2544	L	

5H-P FO DIVISION OF VETERANS AFFAIRS VETERANS NURSING FACILITY

ONE FREEDOMS WAY CLARKSBURG, WV 26301

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

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RFQ COPY TYPE NAME/ADDRESS HERE

DIVISION OF VETERANS AFFAIRS VETERANS NURSING FACILITY

ONE FREEDOMS WAY CLARKSBURG, WV 26301

DATE PRIN	TED	TER	MS OF SAI	Œ		SHIPA	ΊĀ		F.O.B		FREIGHT TERMS
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DHHR Ancillary Nursing Staffing Services

Anticipated/Potential Needs - not binding

Hospital/Facilty Name	Classification	Annual Hours	Shift Preference
Mildred Mitchell-Bateman Huntington, WV	RN LPN	12,480 12,480	Variety/all (not determined) Variety/all (not determined)
William R. Sharpe Weston, WV	RN RN RN	8,300 10,400 8,300	Day Evening Night
	LPN LPN	2,100 4.100	Day Evening
	CNA CNA CNA	16,640 16,640 10,400	Day Evening Night
Welch Community Hospital Welch, WV	RN *Note: personnel we for this facility	2,000 ould need to be experie	Variety/Primarily night shift enced in OB/GYN
Lakin Hospital Lakin, WV	RN LPN CNA	4,200 12,500 21,000	Variety Variety Variety

Other facilities may have an interest but these are the primary facilities with an immediate need for ancillary staff. The numbers provided are estimates only based on current need and vacancies; they are not binding.