



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
**ST0571**

PAGE  
**1**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**RON PRICE**  
**304-558-0492**

VENDOR

RFQ COPY  
 OSA LQBENOKUM  
 DYAMIC ADVANTAGE INC  
 100 OLD COLONY ROAD SUITE 4  
 MINEOLA MN 11501

SHIP TO

STATE TREASURER  
 MAIN CAPITOL BUILDING  
 SUITE E-145  
 CHARLESTON, WV  
 25305 304-343-4000

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
03/25/2009				

BID OPENING DATE: **04/09/2009** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		939-21		
<p>MAINTENANCE FOR BLADE CENTER</p> <p>TO PROVIDE MAINTENANCE OF HARDWARE INCLUDING THE 3 NEW BLADES. THE 3 NEW BLADES WILL BE INSTALLED IN EXISTING IBM BLADE SERVERS OWNED BY THE STATE TREASURER'S OFFICE.</p> <p>MAINTENANCE MUST BE PROVIDED BY CERTIFIED IBM SERVICE PROVIDERS. BIDDERS MAY BE REQUIRED TO FURNISH PROOF OF CERTIFICATION UPON REQUEST. PURCHASE ORDER WILL BE AWARDED TO THE LOWEST OVERALL BIDDER MEETING THE SPECIFICATIONS. LIST OF CURRENT HARDWARE IS ATTACHED.</p> <p>STATE LAW REQUIRES THAT OF EQUAL PRODUCTS BE PERMITTED THE 3 NEW BLADES MAY BE ALTERNATE BRANDS PROVIDED THAT THEY CAN BE INSTALLED IN THE EXISTING IBM BLADES CURRENTLY IN USE BY THE TREASURER'S OFFICE.</p> <p>EXHIBIT 3A</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON _____ AND EXTENDS FOR A PERIOD OF 3 YEARS OR UNTIL SUCH REASONABLE TIME THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT. SUCH "REASONABLE TIME" SHALL NOT EXCEED 12 MONTHS. THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON EXPIRATION OF 36 MONTHS FROM THE EFFECTIVE DATE OF THIS CONTRACT BY GIVING THE DIRECTOR OF PURCHASING THIRTY (30) DAYS WRITTEN NOTICE.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON MUTUAL</p>						

RECEIVED

2009 APR -8 PM 2:25

WV PURCHASING DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE  TELEPHONE **516-294-1888** DATE **04-2-2009**

TITLE **V. P. Business Dev** FEIN **113461836** ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
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PAGE	2
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ADDRESS CORRESPONDENCE TO ATTENTION OF:	RON PRICE 304-558-0492
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VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE

SHIP TO

STATE TREASURER  
 MAIN CAPITOL BUILDING  
 SUITE E-145  
 CHARLESTON, WV  
 25305 304-343-4000

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
03/25/2009				

BID OPENING DATE: 04/09/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>WRITTEN CONSENT, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE DATE OF EXPIRATION. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO 2 SUCCESSIVE 3 YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT THEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE IN THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK).</p> <p>TIME: TIME CONSUMED IN DELIVERY OR PERFORMANCE IS OF THE ESSENCE.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>REV. 9/98</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130						
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:  SEALED BID  BUYER: RP-41  RFQ. NO.: ST0571  BID OPENING DATE: 04/09/09  BID OPENING TIME: 1:30PM   PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: ----- 516 706-3262 Fax -----  CONTACT PERSON (PLEASE PRINT CLEARLY): ----- OSA IGBENOKUN -----  516 294-1888 Ext 221 phone						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	

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BID OPENING DATE: **04/09/2009** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ ST0571 ***** TOTAL:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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STO571  
Bid Schedule

1. Maintenance of all Hardware (including the 3 new blades requested on last page of the equipment listing) for 3 years with (2) 3 year renewals. Invoicing for maintenance is to be quarterly in arrears.

		Total
First (three year period)	\$ <u>7,968.50</u> / QTR	\$ <u>7,968.50</u>
Second (3 year period)	\$ <u>7,968.50</u> / QTR	\$ <u>7,968.50</u>
Third (3 year period)	\$ <u>7,968.50</u> / QTR	\$ <u>7,968.50</u>
Sub -total for Maintenance		\$ <u>23,905.50</u>

2. Quote prices for Additional 3 blades and parts to be installed in blade centers.  
(Description on last page of equipment listing)

Part No.	Qty for each Blade	Total Qty	Unit Price	Extended Price
7995G6U	1	3	\$ <u>2,250</u>	\$ <u>2,250.00</u>
43W3996	1	3	\$ <u>1,080</u>	\$ <u>1,080.00</u>
46C7420	4	12	\$ <u>1,350</u>	\$ <u>1,350.00</u>
41Y8527	1	3	\$ <u>585</u>	\$ <u>585.00</u>
69P9518	1	3	\$ <u>360</u>	\$ <u>360.00</u>
Sub-total for Additional Blades				\$ <u>5,625</u>
Grand Total				\$ <u>29,530.50</u>

STATE OF WEST VIRGINIA  
Purchasing Division**PURCHASING AFFIDAVIT****VENDOR OWING A DEBT TO THE STATE:**

*West Virginia Code* §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

**PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:**

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code*. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code* and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the *West Virginia Code* may take place before their work on the public improvement is begun.

**ANTITRUST:**

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

**LICENSING:**

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

**CONFIDENTIALITY:**

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Dynamic Advantage, Inc.  
Authorized Signature: [Signature] Date: 04-2-2009

VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation, resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Dynamic Advantage Signed: [Signature]
Date: 04-2-2009 Title: V-P Business Development

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.



Professional Certification Program from IBM.  
[www.ibm.com/certify](http://www.ibm.com/certify)



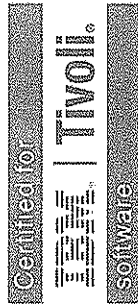
In recognition of the commitment to achieve professional excellence,  
this certifies that

*N.M. Kumar*

has successfully completed the program requirements as an

## IBM Certified Deployment Professional Tivoli Storage Manager V5.4

*October 24, 2008*

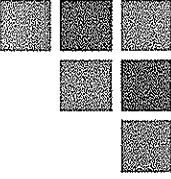


*Steve Mills*

IBM Software Group  
Senior Vice President and Group Executive  
Steve Mills

*Al Zollar*

IBM Software Group  
General Manager, Tivoli Software  
Al Zollar





**Dynamic Advantage, Inc.**  
100 E. Old Country Road, Suite 4  
Mineola, NY 11501  
Phone: (516) 294-1888 • Fax: (516) 706-3262  
<http://www.dynamicadvantage.com>

IBM PartnerWorld > Selling > Sales cycle resources > Search for Business Partners

# Business Partner description

[Help](#)

 Update Company Profile  
**Dynamic Advantage, Inc.**  
*Dynamic Advantage, Inc.*  
 100 E. Old Country Road  
 Suite 4  
 Mineola, NY 11501  
 United States

**Company ID:** 6jmaz  
**Telephone:** 516-294-1888  
**E-mail:** [sales@dynamicadvantage.com](mailto:sales@dynamicadvantage.com)  
 [Contact Name](#)

## IBM PartnerWorld

- Marketing
- Selling
  - Sales cycle resources
  - Tools, playbooks and kits
  - Financing
  - Sales training
- Technical

## Training and certification

Collaboration

Products

Solutions

Services

Industries

Small and medium business

Orders and fulfillment

Forms and agreements

Events

News and announcements

PartnerWorld program

Contact PartnerWorld

## Membership Level:

Member

## Partner Type:

Consultant or Systems Integrator  
Independent Hardware Vendor Reseller  
Service Provider

## Overview \*

Dynamic Advantage is a minority and woman owned technology company that has been operating since 1998. Our clients include, the US Army, Navy, Air Force, Numerous State Counties and State Agencies as well as mid-large corporations.

## Solutions and Services \*

Dynamic Advantage designs, installs and maintains IT equipment. We offer 24/7 support to our customers with a response time ranging from 1 hour to 24 hour.

## Solution Information

Information not available

## Relationships

United States

Relationship

Products

Reseller Hardware - Tier 2	System x - High End Servers (Q2) System x, BladeCenter & iDataPlex Software & Services (WG) System x - High Volume Servers (XH) System Storage Hardware (XS) System x, BladeCenter & iDataPlex Options (DA) Other - Miscellaneous (WO) ThinkPlus Accessories (XO) GS - ITS/Storage and Data Services (S9)
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**Initiatives**

Information not available

**Products and Technologies**

- Hardware
- Accessories and Upgrades
- Servers: Intel: xSeries
- Storage
- Other
- Other - Miscellaneous

**Industries \***

- Aerospace Defense
- Aerospace & Defense - Aerospace
- Aerospace Defense NetGen
- Defense
- Ship Building
- Banking
- Banking - Global Customer Management
- Banking Focus 65
- Banking NetGen
- Banking Other
- Computer Services
- Business Recovery Services
- Computer Maintenance Services
- Outsourcing
- System Integration
- Education
- Basic/Secondary Education
- Education NetGen
- Higher Education
- Energy Utilities
- Combo Electric/Gas
- Electric
- Electric and Gas Energy Services Traders
- Energy Utilities NetGen
- Gas

Waste  
 Water  
 Financial Markets  
   Financial Markets - Focus 65  
   Financial Markets - General  
   Financial Markets - Other  
   Financial Markets NetGen  
 Government, Central/Federal  
 Defense and National Security  
 Environ., Transp. Pub. Works  
 Finance and Administration  
 Government-Central/Federal NetGen  
 Postal  
 Public Safety and Justice  
 Scientific  
 Social Services  
 Government, State/Provincial/Local  
   Env/Trans/PubWrks, City/Mun.  
   Env/Trans/PubWrks, County/Shire  
   Env/Trans/PubWrks, Spec. Dist.  
   Env/Trans/PubWrks, State/Prov.  
   Fin. Admin County/Shire  
   Fin. Admin Special District  
   Fin. Admin City/Municipal  
   Fin. Admin State/Prov Reg.  
 Government-State/ Provincial/Reg NetGen  
 Other Government  
   PS Justice, City/Municipal  
   PS Justice, County/Shire  
   PS Justice, Special District  
   PS Justice, State/Prov./Reg.  
   Soc. Services County/Shire  
   Soc. Services City/Municipal  
   Soc. Services State/Prov/Reg.  
 Healthcare  
   Alternate Healthcare  
   Health Plans / Payors  
   Healthcare NetGen  
   Healthcare Other  
   Integrated Healthcare Systems / Hospitals  
   Physicians / Clinics  
 Industrial Products  
   Construction/Architecture/Engineering  
 Insurance  
   Insurance Carriers - Life Asset Management (L-AM)  
   Insurance Carriers - Property Casualty (P C)  
   Insurance Intermediaries  
   Other Insurance, N.E.C.  
 Life Sciences  
   Life Sciences NetGen  
   Pharmaceuticals  
   Media & Entertainment  
   Advertising  
   Printing Publishing

- Professional Services
- Accounting and Auditing
- Business Services
- Legal Services
- Management Consulting
- Marketing Public Opinion Research
- Professional Services NetGen
- Travel Transportation
- Airports
- Car Rental
- Freight Airlines
- Freight Services
- Gaming
- Passenger Airlines
- Port Operations
- Shipping
- Travel Agencies
- Trucking
- Urban Transportation

**Certifications/Validations**

pSeries Technical  
IBM e(logo)server Certified Specialist - pSeries AIX System Administration

**Value Added Enhancements**

Information not available

**PC Solutions**

Information not available

**Product Areas Supported \***

Information not available

**Hardware Platforms Supported \***

Information not available

**Solutions Provided \***

Information not available

**Operating Systems Supported \***

Information not available

**Services Provided \***

Information not available

\* These items have been self-proclaimed by the partner. IBM has not verified the information and IBM is not responsible for the correctness of the information.