



**State of West Virginia
Department of Administration
Purchasing Division**

NOTICE

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.

**RESPONSE TO REQUEST FOR QUOTATION
FOR CONSULTING SERVICES IN CONNECTION WITH
1) THE GENERAL RATE CASE FILING OF HOPE GAS,
INC. DBA AS DOMINION HOPE, INC.,
PSC CASE NO. 08-1783-G-42T AND
2) THE PROPOSED SALE OF DOMINION HOPE,
PSC CASE NO. 08-1761-G-PC**

REQUEST FOR QUOTATION NO. PSC09507

SUBMITTED TO:

**Department of Administration
Purchasing Division
Building 15
2019 Washington Street, East
Charleston, WV 25305-0130**

SUBMITTED BY:

Larkin & Associates

PLLC

**Certified Public Accountants
And Regulatory Consultants
15728 Farmington Road
Livonia, Michigan 48154
Phone: (734) 522-3420
Fax: (734) 522-1410**

December 30, 2008

RECEIVED

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**PURCHASING DIVISION
STATE OF WV**



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
PSC09507

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ADDRESS CORRESPONDENCE TO ATTENTION OF
JOHN ABBOTT
304-558-2544

BIDDING

*709025511 313-522-3420
LARKIN & ASSOCIATES
15728 FARMINGTON ROAD

LIVONIA MI 48154-2858

SHIPTO

PUBLIC SERVICE COMMISSION
CONSUMER ADVOCATE DIVISION
700 UNION BUILDING
723 KANAWHA BOULEVARD EAST
CHARLESTON, WV
25301 304-558-0526

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/25/2008				

BID OPENING DATE: **12/30/2008** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		961-20	<i>Senior Consultant \$125/hr Rate Analysts \$75/hr</i>	<i>\$49,800 for both cases - see page 30 for details</i>
<p>CASE CONSULTING SERVICES</p> <p>OPEN-END CONTRACT TO PROVIDE CASE CONSULTING SERVICES FOR THE PUBLIC SERVICE COMMISSION, CONSUMER ADVOCATE DIVISION, PER THE SPECIFICATIONS.</p> <p>QUESTION PERIOD: QUESTIONS ARE DUE NO LATER THAN 12/17/2008; 2:00 PM, PER THE SPECIFICATIONS.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30)</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *John Larkin* TELEPHONE: **(734) 522-3420** DATE: **12/29/2008**

TITLE: **Senior Partner** FEIN: **38-2437293** ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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<p>DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *[Signature]* TELEPHONE: **(734) 522-3420** DATE: **12/29/08**

TITLE: **Senior Partner** FEIN: **38-2437293** ADDRESS CHANGES TO BE NOTED ABOVE

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DATE PRINTED 11/25/2008	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
BID OPENING DATE: 12/30/2008		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 04/11/2001</p> <p>EXHIBIT 10</p> <p>REQUISITION NO.:</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO.'S:</p> <p>NO. 1</p> <p>NO. 2</p> <p>NO. 3</p> <p>NO. 4</p> <p>NO. 5</p> <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF TH</p>						

No addendums per John Abbott 12/23/08 email

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *Alexis Farber* TELEPHONE: **(784) 522-3420** DATE: **12/29/2008**

TITLE: *Senior Partner* FEIN: **38-2437293** ADDRESS CHANGES TO BE NOTED ABOVE

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<p>ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: center;">..... SIGNATURE COMPANY DATE</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Hugh Larkin Jr</i>	TELEPHONE (734) 522-3420	DATE 12/29/2008
TITLE Senior Partner	FEIN 38-2437293	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

PSC09507

Consumer Advocate Division
Public Service Commission
PSC Case No. 08-1783-G-42T & 08-1761-G-PC
Dominion Hope Gas Company

The Consumer Advocate Division of the Public Service Commission of West Virginia ("CAD") is soliciting bids for the provision of consulting services in connection with 1) the general rate case filing of Hope Gas, Inc. dba Dominion Hope ("Dominion Hope") at the Public Service Commission of West Virginia, PSC Case No. 08-1783-G-42T; and 2) the proposed sale of Dominion Hope, PSC Case No. 08-1761-G-PC, described more fully below.

The Consumer Advocate Division has formally intervened on behalf of residential customers of the gas utility in both matters. Case filings can be reviewed at the Commission's web site at: <http://www.psc.state.wv.us/>. (Direct links to the filings are not available. Search by case number using the "case information" function of the site.)

Dominion Hope is the second largest gas utility in West Virginia and is part of the Dominion Resources, Inc. ("Dominion") family of companies. The Company's filing indicates that it is seeking an increase in rates of approximately \$34.4 million or at least 21 percent for residential customers. Dominion, Dominion Hope and Peoples Hope Gas Companies LLC ("PH Gas") recently have filed a joint petition for approval of the sale of Dominion Hope to PH Gas, with equity interest to be held by a wholly-owned subsidiary of Babcock & Brown Infrastructure Fund North America LP ("BBIFNA"). The joint petitioners in this sale and acquisition case recently filed a motion to consolidate the general rate case with the sale and acquisition case.

We are seeking bids for both the general rate case and the sale and acquisition case. Under the general rate case the vendor shall be required to address revenue requirement issues under two different scenarios-continued ownership of Dominion Hope by Dominion, and alternatively under ownership by PH Gas/ BBIFNA. Rate of return and the rate case impact of the Commission's recent order requiring Dominion Hope to switch its storage accounting method from LIFO to WACOG will be handled by the Consumer Advocate Division staff. The consultant will be expected to provide expert testimony on all other revenue requirement issues under the two ownership scenarios, including rate base, revenues, expenses, service company billings, taxes, operating income, and all of the sub-areas which fall into these categories.

The Consumer Advocate Division will handle general policy issues in the sale and acquisition case. The consultant will be expected to provide expert testimony on all other issues arising in the context of the proposed transaction. As was the case in Dominion's recent failed effort to sell Dominion Hope to Equitable Resources, Inc., pension and OPEB issues assumed significant value and importance and will require considerable attention by the consultant. Respondents to this RFO can submit bids on either or both of the two distinct cases. The CAD reserves the right to award the contract separately for either case or as a single contract for both cases combined. If bids are submitted on both cases, the bidder must show it possesses adequate staffing to cover both cases simultaneously. Estimated number of hours is for bidding purposes only, because actual number of hours are unknown.

Upon request, the agency may request a list of personnel who will be working on the identified elements of the above described case(s). For the general rate case, the vendor shall be required to have participated in a minimum of ten (10) regulated utility cases involving revenue requirement issues. Upon request, vendor shall submit proof of such experience. Vendor shall provide a list of any cases that could be in conflict with this case. For the sale and acquisition case, the vendor shall be required to have participated in a minimum of ten (10) utility cases involving similar transactions. Upon request, vendor shall submit proof of such experience. Vendor shall provide a list of any cases that could be in conflict with the above described case(s).

The general rate case consultant must have at least 10 years experience testifying on revenue requirement issues involving regulated utilities. The consultant in the sale and acquisition case must have at least 10 years experience testifying in regulated utility matters on a wide variety of issues relating to similar transactions. Consultants in both matters must be Certified Public Accountants or have advanced degrees in business, economics, finance or accounting. The consultants must be able to coordinate and incorporate recommendations from multiple witnesses testifying on behalf of the Consumer Advocate Division.

Question Period: All questions regarding this request for quotation shall be addressed to John Abbott, Senior Buyer, at John.H.Abbott@wv.gov – questions are due no later than 12/17/2008; 2:00 PM. An addendum will be issued to answer vendor questions.

PSC09507- Case Consulting Bid Form			
Item #	*Estimated Number of Hours	Hourly Rate	Extended Price
RATE CASE			
Senior/Principal	190	\$	\$
Staff	160	\$	\$
SUBTOTAL			\$
ACQUISITION CASE			
Senior/Principal	100	\$	\$
Staff	50	\$	\$
SUBTOTAL			\$
Grand Total			\$
Bidder / Vendor Information:			
Name: _____			
Address: _____			
Phone# : _____			
Email Address: _____			
Contract Coordinator Information:			
Name: _____			
Address: _____			
Phone# : _____			
Email Address: _____			
* Estimated number of hours is for bidding purposes only			

*See page 30 of the
Larkin & Associates proposal
for cost and price detail*

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Larkin & Associates, PLLC Signed: Hugh Larkin
Date: 12/29/2008 Title: Senior Partner

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division**PURCHASING AFFIDAVIT****VENDOR OWING A DEBT TO THE STATE:**

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

West Virginia Code §21-1D-5 provides that: Any solicitation for a public improvement construction contract shall require each vendor that submits a bid for the work to submit at the same time an affidavit that the vendor has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code. A public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

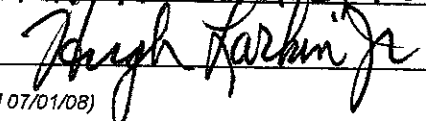
LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and is in compliance with the requirements as stated.

Vendor's Name: Larkin + Associates, PLLCAuthorized Signature:  Date: 12/29/2008