

JAN. 5 2009 2:33PM

WV DIV OF PURCH



State of West Virginia  
Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 60130  
Charleston, WV 25305-0130

# request for Quotation

BID NUMBER	NO. 5386	EP 1GE
MCH90099		
ADDRESS CORRESPONDENCE TO ATTENTION OF		
ROBERTA WAGNER		
304-558-0067		

\*709002900 888-566-3468  
DUREX CONSUMER PRODUCTS  
3585 ENGINEERING DRIVE #200  
NORCROSS GA 30092

HEALTH AND HUMAN RESOURCES  
BPH - OMCFH  
MATERIALS MANAGEMENT  
900 BULLITT STREET  
CHARLESTON, WV  
25301 304-558-3417

DATE PRINTED	TERMS OF SALE	SHIP VIA	POB	FREIGHT TERMS		
01/05/2009						
BID OPENING DATE	01/15/2009	BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>ADDENDUM NO. 1</p> <p>1. TO MOVE THE BID OPENING DATE FROM 1/8/9 TO 1/15/9.</p> <p>2. QUESTIONS AND ANSWERS ARE ATTACHED.</p> <p>3. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID.</p> <p>EXHIBIT 10</p> <p>REQUISITION NO.: MCH90099</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO. 'S:</p> <p>NO. 1 ✓</p> <p>NO. 2</p> <p>NO. 3</p> <p>NO. 4</p> <p>NO. 5</p> <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p>						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE <i>Steph M...</i>				TELEPHONE 770-582-2160	DATE 1/6/09	
TITLE <i>BRAMM...</i>				FEIN 13-1991107		
ADDRESS CHANGES TO BE NOTED ABOVE						
VENDOR LABELLED 'VENDOR'						

RECEIVED

2009 JAN 12 AM 9:49

WV PURCHASING  
DIVISION

## GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

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### INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130

JAN. 5. 2009 2:34PM WV DIV OF PURCH



State of West Virginia  
Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

# Request for Quotation

NO. 5386

P. 2

BID NUMBER  
MCH90099

FOE  
2

ADDRESS CORRESPONDENCE TO ATTENTION OF  
ROBERTA WAGNER  
304-558-0067

\*709002900 888-566-3468  
DUREX CONSUMER PRODUCTS  
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BPH - OMCFH  
MATERIALS MANAGEMENT  
900 BULLITT STREET  
CHARLESTON, WV  
25301 304-558-3417

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
01/05/2009				

BID OPENING DATE: 01/15/2009 BID OPENING TIME: 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p><i>Stephen R. McNeil</i> ..... SIGNATURE <i>SSL AMERICAS, INC.</i> ..... COMPANY <i>1/6/2009</i> ..... DATE</p> <p>REV. 11/96</p> <p>END OF ADDENDUM NO. 1</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Stephen R. McNeil</i>	TELEPHONE 770-582-2160	DATE 1/6/09
TITLE <i>Branch Mgr</i>	FEIN 13-1991107	ADDRESS CHANGES TO BE NOTED ABOVE

WV-35 (Rev. 05/15/08)

State of West Virginia  
Purchasing Division**PURCHASE REQUISITION**

Requisition No. <b>MCH90099</b>	Buyer <b>22</b>	Requisition Date <b>1/5/2008</b>
Agency/Invoice To: <b>WV DEPT. OF HEALTH &amp; HUMAN RESOURCES OMCFH/FAMILY PLANNING PROGRAM 350 CAPITOL STREET, RM 427 CHARLESTON, WV 25301</b>		WVFIMS Document #
TEAM Code _____		Suggested Vendors:
Agency/Ship To: <b>WV DEPT. OF HEALTH &amp; HUMAN RESOURCES MATERIALS MANAGEMENT 900 BULLITT ST CHARLESTON, WV 25301</b>		1 2 3.
TEAM Code _____		Additional Vendors on Reverse Side
This Section Only For: Releases, Direct Purchases, Emergency Purchases and Agreements		<b>PURCHASING DIVISION'S USE ONLY</b>
Vendor Name and Address:		Commodity Code: _____
		Instructions:
WVFIMS Vendor #	TEAM Vendor #	
Terms	F.O.B.	

Item No.	Quantity	Description	Unit Price	Amount
		<b>ADDENDUM #1</b>		
		<i>Type of Purchase</i>		
		THIS ADDENDUM IS BEING SUBMITTED TO ANSWER QUESTIONS REGARDING THE ORIGINAL RFP SUBMITTED.		
		QUESTION: WE ARE PREPARING TO SUBMIT A BID FOR ABOVE RFQ NOTED AND WANTED TO SEE IF YOU CAN PROVIDE COMPETITIVE BID PRICING FROM THE PREVIOUS BID?		
		RESPONSE: LISTED BELOW ARE THE PRODUCTS & PRICING FROM THE LAST CONTRACT.		
		CONDOMS, 100% LATEX, NON-LUBRICATED, RESERVOIR TIP		
			\$38.00 CS	
		CONDOMS, 100% LATEX LUBRICATED, RESERVOIR TIP		
			\$35.00 CS	

Authorized  
Signature \_\_\_\_\_

Title \_\_\_\_\_

Telephone \_\_\_\_\_

Total Estimated Value  
of this Requisition: \_\_\_\_\_

Maximum Budgeted Amount: \_\_\_\_\_

[www.state.wv.us/admin/purchase](http://www.state.wv.us/admin/purchase)



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PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
ROBERTA WAGNER 304-558-0067

V E N D O R	*709002900	888-566-3468
	DUREX CONSUMER PRODUCTS	
	3585 ENGINEERING DRIVE #200	
	NORCROSS GA 30092	

S H I P T O	HEALTH AND HUMAN RESOURCES	
	BPH - OMCFH	
	MATERIALS MANAGEMENT	
	900 BULLITT STREET	
	CHARLESTON, WV	
25301		
304-558-3417		

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
12/10/2008				

BID OPENING DATE: 01/08/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
OPEN-END BLANKET CONTRACT						
0001	1,500	CS		270-19	\$37.96	\$56,940.00
CONDOMS, 100% LATEX LUBRICATED, RESERVOIR TIP, NEUTRAL COLOR. (PRICE SHOULD INCLUDE FREIGHT) INDIVIDUALLY PACKAGED; 1000 PER CASE. LIFESTYLES #5800 OR EQUAL.						
DOCUMENTATION/CERTIFICATION OF AIR BURST TESTING ACCORDING TO ISO STANDARDS, IS REQUIRED FOR EACH BATCH OR LOT SUBMITTED UNDER THE CONTRACT.						
0002	45	CS		270-19	\$37.96	\$1708.20
CONDOMS, 100% LATEX, NON-LUBRICATED, RESERVOIR TIP,						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
<i>Stephen M...</i>	770-582-2160	1/5/09	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	
Branch Mgr.	13-1991107		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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S H I P T O	HEALTH AND HUMAN RESOURCES	
	BPH - OMC FH	
	MATERIALS MANAGEMENT	
	900 BULLITT STREET	
	CHARLESTON, WV	25301

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NEUTRAL COLOR. (PRICE SHOULD INCLUDE FREIGHT). INDIVIDUALLY PACKAGED; 1000 PER CASE. LIFESTYLE #5700 OR EQUAL.  EXHIBIT 4  LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.  REV. 3/88  INQUIRIES: WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON 12/22/2008. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO:  ROBERTA WAGNER DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST						

CHARLESTON, WV 25301 SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
<i>Stephen O'Mare</i>	770-582-2160	1/5/09
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
<i>Brend Mgr.</i>	13-1991107	

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MATERIALS MANAGEMENT

900 BULLITT STREET

CHARLESTON, WV

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12/10/2008				

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BID OPENING TIME

01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
FAX: 304-558-4115 E-MAIL: ROBERTA.A.WAGNER@WV.GOV						
LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON FEBRUARY 1, 2009 AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.						
UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.						
RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.						
CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	<i>Stephen R. Moore</i>	TELEPHONE	770-582-2160	DATE	11/5/09
TITLE	Branch Mgr	FEIN	13-1991107	ADDRESS CHANGES TO BE NOTED ABOVE	

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<p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
<i>Stephen A. M...</i>	770-582-2160	1/5/09
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
<i>Paul M...</i>	13-1991107	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'





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EXHIBIT 6						
PRICE ADJUSTMENT PROVISION: THE STATE OF WEST VIRGINIA WILL CONSIDER PRICE ADJUSTMENTS AT THE TIME OF RENEWAL, PROVIDED THAT SUCH PRICE ADJUSTMENT COVERS BOTH UPWARD AND DOWNWARD MOVEMENT OF THE COMMODITY PRICE, AND THAT ADJUSTMENT IS BASED ON THE "PASS THROUGH" INCREASE OR DECREASE OF RAW MATERIALS AND/OR LABOR, WHICH MAKE UP ALL OR A SUBSTANTIAL PART OF A PRODUCT. ADJUSTMENTS ARE TO BE BASED UPON AN ACTUAL DOLLAR FIGURE, NOT A PERCENTAGE. ALL PRICE ADJUSTMENT REQUESTS MUST BE SUBSTANTIATED IN A MANNER ACCEPTABLE TO THE DIRECTOR PURCHASING, E.G. GOVERNMENTAL BENCH MARKS, GENERAL MARKET INCREASE, PUBLISHED PRICE LISTS. SUCH REQUESTS FOR AND INCREASE SHOULD BE RECEIVED IN WRITING BY THE DIRECTOR OF PURCHASING AT LEAST 30 DAYS IN ADVANCE OF THE EFFECTIVE DATE OF THE INCREASE. ANY TIME THE VENDOR REQUESTS A PRICE ADJUSTMENT, THE PURCHASING DIVISION MAY EITHER ACCEPT THE PRICE ADJUSTMENT AND AMEND THE CONTRACT ACCORDINGLY OR REJECT THE ADJUSTMENT IN ITS ENTIRETY AND CANCEL THE CONTRACT.						
THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATION						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Stephen Mune</i>	TELEPHONE 770-582260	DATE 1/5/09
TITLE <i>Branch Mgr</i>	FEIN 13-1991107	ADDRESS CHANGES TO BE NOTED ABOVE

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VENDOR

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IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS. PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.						
NOTICE						
AN ORIGINAL, SIGNED BID MUST BE SUBMITTED TO:						
DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130						
PLEASE NOTE: A CONVENIENCE COPY WOULD BE APPRECIATED.						
BIDS MUST CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPES OR THE BIDS MAY NOT BE CONSIDERED:						
SEALED BID						
BUYER: RW-22						
RFQ. NO.: MCH90099						
BID OPENING DATE AND TIME 1/8/9 AT 1:30 PM						
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
<i>Stephen R. Mc...</i>	770-582-2160	1/5/09
TITLE	FAX	ADDRESS CHANGES TO BE NOTED ABOVE
<i>Bruce M...</i>	13-1991107	

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304-558-0067

V E N D O R	*709002900	888-566-3468
	DUREX CONSUMER PRODUCTS	
	3585 ENGINEERING DRIVE #200	
	NORCROSS GA 30092	

S H I P T O	HEALTH AND HUMAN RESOURCES	
	BPH - OMCFH	
	MATERIALS MANAGEMENT	
	900 BULLITT STREET	
	CHARLESTON, WV	
25301		
304-558-3417		

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
12/10/2008				

BID OPENING DATE: 01/08/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
PAY: (770)-582-2233						
CONTACT PERSON (PLEASE PRINT CLEARLY):						
Stephen R. MARE						
***** THIS IS THE END OF RFQ MCH90099 ***** TOTAL: \$58,648.20						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
Stephen R. Mare	770-582-2160	1/5/09	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	
Brack Mgr.	13-1991107		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

STATE OF WEST VIRGINIA

**PURCHASE CONTINUATION SHEET**Vendor: SSL AMERICA P O Date: \_\_\_\_\_

Page \_\_\_\_ of \_\_\_\_ Pages

Requisition / P.O. No.:  
MCH90099

File:

22

Acct. No.:

SEE BELOW

Spending Unit:

OMCFH/FAMILY PLANNING

Item No.	Quantity	Description	Unit Price	Amount
	APPROX ANNUAL USAGE	OPEN END CONTRACT TO PROVIDE THE FOLLOWING FAMILY PLANNING PRODUCTS:		
1	1500 CS	CONDOMS, 100% LATEX LUBRICATED, RESERVOIR TIP, NEUTRAL COLOR, PACKAGING: 1000/CASE LIFESTYLES #5800 OR EQUAL	\$ 37.96	\$ 56,940.00
2	45 CS	CONDOMS, 100% LATEX, NONLUBRICATED, RESERVOIR TIP, NEUTRAL COLOR, PACKAGING: 1000/CASE LIFESTYLE #5700 OR EQUAL	\$ 37.96	\$ 1,708.20
		<p>SPECIFICATIONS:</p> <p>EACH INDIVIDUALLY PACKAGED CONDOM MUST BE LEGIBLY MARKED TO INCLUDE THE NAME OR TRADEMARK OF THE MANUFACTURER AND THE LOTS OR BATCH NUMBER. IN ADDITION, EACH INDIVIDUALLY PACKAGED CONDOM MUST INCLUDE THE PRINTED OR STAMPED EXPIRATION DATE. VENDOR MUST CLEARLY INDICATE THE MANUFACTURER'S NAME, BRAND AND PRODUCT NUMBER FOR EACH ITEM. IF THE LABEL OF THE PRODUCT TO BE SUPPLIED IDENTIFIES THE DISTRIBUTOR RATHER THAN THE MANUFACTURER, THE BIDDER MUST INDICATE BOTH THE DISTRIBUTOR AND MANUFACTURER'S NAME AND COUNTRY OR ORIGIN, IN ADDITION TO THE PRODUCT NUMBER. DURING THE TERM OF CONTRACT THE VENDOR IS TO DELIVERY ONLY THE PRODUCT SPECIFICALLY BID</p> <p>SAMPLES/DOCUMENTATION:</p> <p>SAMPLES OF PRODUCT TO BE SUPPLIED UNDER CONTRACT, AS WELL AS PRODUCT LITERATURE SHOULD ACCOMPANY BID. FAILURE TO SUBMIT SAME DISQUALIFIES BID</p> <p>CONDOM SPECIFICATION FOR EACH STYLE AND TYPE OF CONDOM QUOTED SHOULD ACCOMPANY BID QUOTATION.</p> <p>CONDOM USAGE INSTRUCTIONS MUST BE INCLUDED WITH ALL ORDERS</p> <p>FDA AND OTHER REQUIREMENTS:</p> <p>VENDOR MUST CERTIFY THAT THE PRODUCT OFFERED MEETS ALL REQUIREMENTS OF THE AMERICAN SOCIETY FOR TESTING AND MATERIALS ASTM D-3492-97, STANDARD SPECIFICATIONS FOR RUBBER CONTRACEPTIVES (MALE CONDOMS), AND FOOD AND DRUG ADMINISTRATION (FDA) REQUIREMENTS FOR MEDICAL DEVICES 21 CFR, PART 801</p> <p>A CERTIFICATE OF CONFORMANCE MUST BE PROVIDED FOR THE SAMPLES SUBMITTED AND FOR EACH BATCH OR LOT SUBMITTED UNDER THE CONTRACT.</p> <p>DOCUMENTATION/CERTIFICATIONS OF FDA 510 K PRODUCT REGISTRATION NUMBER AND FDA SITE REGISTRATION NUMBER FOR THE MANUFACTURING FACILITY IS REQUIRED.</p>		

STATE OF WEST VIRGINIA

**PURCHASE CONTINUATION SHEET**Vendor: SSL AMMUNIS P O Date: \_\_\_\_\_

Page \_\_\_\_ of \_\_\_\_ Pages

Requisition / P O No.:  
MCH90099File:  
22Acct. No.:  
SEE BELOWSpending Unit:  
OMCFH/FAMILY PLANNING

Item No.	Quantity	Description	Unit Price	Amount
		<p>QUALITY ASSURANCE:</p> <p>IN THE EVENT OF SERIOUS PRODUCT COMPLAINT OR DRUG RECALL, THE VENDOR/MANUFACTURER MUST HAVE THE ABILITY TO DIRECTLY TRACK EVERY SHIPMENT TO CUSTOMER IN A TIMELY MANNER</p> <p>VENDOR MUST PROVIDE A NAME AND PHONE NUMBER OF A CONTACT INDIVIDUAL IN THE MANUFACTURING FACILITY REGARDING QUALITY ISSUES.</p> <p>DOCUMENTATION/CERTIFICATION OF MANUFACTURING QUALITY ASSURANCE PROCEDURES, IS REQUIRED.</p> <p>MARKET AVAILABILITY:</p> <p>ALL CONDOMS BID MUST BE READILY AVAILABLE OVER THE COUNTER AT RETAIL OUTLETS IN WEST VIRGINIA, I.E., DRUG STORES, FOOD STORES, MASS MERCHANDISERS.</p> <p>FREIGHT MUST BE INCLUDED IN PRICE.</p> <p>NOTE: BIDS TO BE REVIEWED BY PROGRAM DIRECTOR PRIOR TO AWARD</p>		

**COST SHEET FOR MCH90099**

<u>Item #</u>	<u>Apprx. Annual Usage</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>TOTAL COST</u>
	<u>QUANTITY</u>			
1	1,500 Cases	Condoms, 100% Latex Lubricated, Reservoir Tip, Neutral Packaging Lifestyles #5800 or Equal Pkg Size: 1000/cs Mfg: LifeStyles	\$37.96	\$56,940.00
2	45 Cases	Condoms 100% Latex, Non-Lubricated, Reservoir Tip, Neutral Packaging, Lifestyle #5700 or Equal Pkg Size: 1000/cs Mfg: LifeStyles	\$37.96	\$1,708.20
		<b>TOTAL COST</b>		<b>\$58,648.20</b>

Contract may be awarded to multiple vendors based upon overall total cost per item which meets all requested specifications and requirements.

Vendor must submit an original itemized invoice for each order. Payment will be made in arrears after receipt of each completed order. Orders will be placed on an as needed basis.

STATE OF WEST VIRGINIA  
Purchasing Division**PURCHASING AFFIDAVIT****VENDOR OWING A DEBT TO THE STATE:**

**West Virginia Code §5A-3-10a** provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate

**PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:**

**West Virginia Code §21-1D-5** provides that: Any solicitation for a public improvement construction contract shall require each vendor that submits a bid for the work to submit at the same time an affidavit that the vendor has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code. A public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun.

**ANTITRUST:**

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

**LICENSING:**

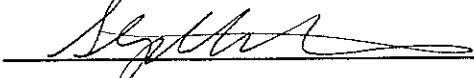
Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

**CONFIDENTIALITY:**

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy) for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and is in compliance with the requirements as stated.

Vendor's Name: SSL AMERICAS, INC

Authorized Signature:  Date: 1/5/09

## State of West Virginia

**VENDOR PREFERENCE CERTIFICATE**

Certification and application\* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. **Application is made for 2.5% resident vendor preference for the reason checked:**

- \_\_\_\_ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
- \_\_\_\_ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
- \_\_\_\_ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

2. **Application is made for 2.5% resident vendor preference for the reason checked:**

- \_\_\_\_ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

3. **Application is made for 2.5% resident vendor preference for the reason checked:**

- \_\_\_\_ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

4. **Application is made for 5% resident vendor preference for the reason checked:**

- \_\_\_\_ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**

- \_\_\_\_ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**

- \_\_\_\_ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: SSL AMERICAS, INC

Signed: [Signature]

Date: 1/5/09

Title: Branch Mgr

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.



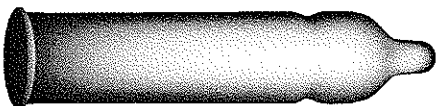
# Durex® Enhanced Pleasure

FDA 510(k) # K953813

## Product

Durex Enhanced Pleasure Condoms are contoured for a great fit.

- Fitted shape for easy-on and great feel.
- Each condom is electronically tested for reliability.
- Low latex scent.



## Features

- Anatomically contoured shape.
- Low latex scent.

## Benefits

- Provides a better fit for greater sensitivity and pleasure.
- Lower latex scent than other leading condom brands.\*



## Product Information

Item No.	Case Qty	Non-Profit Price
06032	1,000	\$ 57.00

## Special Markets Customer Care

Call Toll Free 888-266-3660  
Fax Toll Free 800-786-4564  
E-Mail [customer.orders@ssl-americas.com](mailto:customer.orders@ssl-americas.com)

\* Source: Durex research study, 6/2002

**Durex - World's #1 Condom Brand!**





### **Certificate of Conformance**

All **Durex®** brand latex condoms are manufactured in ISO certified and USFDA registered facilities and meet the requirements of ISO 4074-6 and ASTM D3492-97 specifications.



---

The world's leading manufacturer of quality condoms with  
over 75 years of quality experience



**DUrability**  
**Reliability**  
**EXcellence**

# Contracts Information Pack

SSL AMERICA'S, INC. • SPECIAL MARKETS DIVISION

## **Contracts Information Pack**

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This information pack was prepared to accompany our bid tender for your valued business. It is our objective to provide you with the highest confidence in our people, products, service and overall quality. Should you have any questions or want to discuss our products and program further, please call us and we will contact you immediately.

Special Markets Division  
Durex Consumer Products  
SSL Americas, Inc.  
3585 Engineering Drive – 2<sup>nd</sup> Floor  
Norcross, GA 30092  
Phone 770-582-2222 • 888-566-3468  
Fax 770-582-2233

For additional information, please contact:  
Steve Mare, Brand Manager  
(770) 582-2222 Ext 2160

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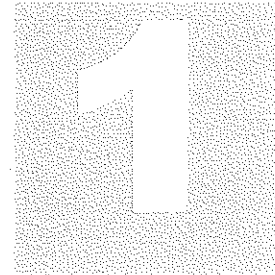
# **Contents**

<b><u>Section</u></b>	<b><u>Description</u></b>
<b>1</b>	<b>About SSL Americas, Inc.</b>
<b>2</b>	<b>About Our Experience</b>
<b>3</b>	<b>About Durex</b>
<b>4</b>	<b>About Our Quality</b>
<b>5</b>	<b>About Our Products</b>
<b>6</b>	<b>Special Markets Team</b>

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# About SSL Americas

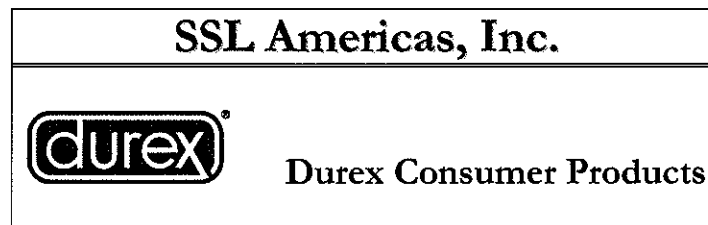
*Marketing healthcare and consumer brands worldwide*



SSL Americas, Inc. is a leading marketer of personal protection products using thin film barrier and related technology. The company was previously known as London International Group, Inc. and changed its name to SSL Americas, Inc. as a result of the recent merger of its parent, London International Group plc., with Seton Scholl Healthcare plc during 1999.

The individual business within SSL Americas, Inc. — Durex Consumer Products — has marketing responsibilities throughout the U.S., Canada, Central and South America. SSL Americas' offices are located in Norcross, GA.

Durex Consumer Products offers the world's leading condom brand, Durex®.



# About Our Experience



Section

2

Through its acquisition of London International Group plc (LIG), the company has manufactured condoms since 1929 and with its *Durex* brand leads the world market. SSL has dedicated manufacturing facilities located in the UK, Spain, Thailand, China, and Southern India and offers the largest condom production capacity in the world. *Durex* is the only global condom brand and has a 26% share of the branded world market.

In addition to our *Durex* branded product, SSL has contracts with governments and family planning organizations globally.

These volumes are in addition to our commercial brands and represent contracts secured through competitive tenders issued by government departments, multi-national public sector and non-government organizations. Here, the business is won not only on brand reputation but also on quality of product, service and consistency of supply.

Branded or unbranded, our leadership and experience in the global condom market is unsurpassed. We can offer low-cost manufacturing combined with the highest quality product.

# About Durex

## Section

# 3

## Evolution of Durex<sup>®</sup>, the World's Leading Condom Brand.

*The history of Durex condoms can be traced to 1915, when L.A. Jackson founded the London Rubber Company (LRC), predecessor of London International Group, plc (LIG). Fourteen years later, in 1929, the Durex trademark name, Durability, Reliability and Excellence, was first registered.*

*Registered as public company in 1950, the London Rubber Company revolutionized condom manufacturing that decade, introducing the first fully automated production dipping line. Durex, at the forefront of technological advances in condom manufacturing, utilized electronic testing machines developed by LRC engineers.*

*The 1960's proved just as productive. In 1969, Durex launched the first anatomically shaped condom, and the first large-scale condom advertising campaign ensued.*

*As sexually transmitted diseases and concerns about HIV and AIDS began to rise, prophylactic use of the condom increased. Durex condoms were widely sold in drug stores, grocery stores and supermarkets throughout the world. In 1986, the company name changed from LRC to London International Group, plc. (LIG), but the quality and reliability of the Durex brand remained unchanged.*

*As continued expansion into other countries persisted, Durex became known as the world's leading condom brand, marketed in more than 140 countries around the globe. The 1990's have presented Durex the opportunity to continue leading the world in revolutionizing condom products and sexual health.*

## Ten Years of Durex Condoms

- |      |  |
|------|--|
| 1992 | <ul style="list-style-type: none"><li>• LIG launches the first ever, freestanding, Durex condom street vending machine in the UK.</li><li>• LIG acquires Profamilia, a leading Mexican condom brand.</li><li>• LIG globalizes the Durex brand, introducing the Durex seal of quality.</li></ul>  |
| 1994 | <ul style="list-style-type: none"><li>• Durex U.S. launch of Avanti, the first polyurethane condom for men.</li><li>• Durex sponsors Chinese TV's 'The Greatest Love of All' AIDS concert in Hong Kong.</li><li>• Durex launches the first ever, international sponsorship and advertising campaign on MTV Europe, reaching 49 million young adults in 37 countries including a special German campaign.</li></ul> |
| 1995 | <ul style="list-style-type: none"><li>• LIG establishes an International Contracts department to develop further condom sales to international aid organizations</li></ul>   |



- *Durex* launches [www.durex.com](http://www.durex.com), becoming the first international condom brand to go on the Internet. The site was and continues to be a major success, receiving 5 million hits in the first year alone.
- *Durex* condoms become the first widely distributed condoms in Europe with the CE mark.
- 1996
  - *Durex* launches the first annual “Global Sex Survey,” surveying 10,000 people in 14 countries on sexual behavior and attitudes, supported by a global public relations campaign.
  - *Durex* sponsors MTV globally, becoming the first brand to sponsor an MTV program and to advertise worldwide.
  - LIG donates 50,000 condoms to athletes at the 1996 Olympics Games held in Atlanta, Georgia.
  - LIG’s U.S. commercial operations consolidate into new American headquarters in Atlanta, Georgia.
- 1997
  - LIG acquires the brands Saxon Gold and Gold Circle Coin
  - *Durex* sponsors the Truth for Youth™ campaign. Supported by spokesperson Jane Fonda, Truth for Youth is a coalition-based, grassroots effort promoting complete sexuality education among youth
  - *Durex* launches the second annual “Global Sex Survey” results with continued support of a global public relations campaign.
- 1998
  - *Durex* is named as an official sponsor to the 1998 Gay Games held in Amsterdam.
  - *Durex* sponsors the 1998 World AIDS Conference (WAC) held in Geneva, Switzerland.
  - *Durex* continues its sponsorship of survey studies to research sexual health issues. Studies include “Surfing the Gap” for the WAC and a “Gay Behavioral Study”
  - *Durex* launches the third annual “Global Sex Survey” internationally.
  - *Durex* launches new, innovative “swirl” packaging, and consolidates all U.S. products under one brand name, *Durex*.
- 1999
  - *Durex* provides 100,000 condom samples for attendees of SuperBowl XXXIII
  - *Durex* partners with urban fashion designer Maurice Malone to provide *Durex* condoms for his condom pocket boxer line, available in select retail outlets.
  - SSL International was formed in July through the merger of Seton Scholl Healthcare plc and London International Group plc.
  - Tens of thousands of *Durex* condoms are sampled at Woodstock ’99
  - *Durex* launches the fourth annual “Global Sex Survey” internationally.
  - *Durex* condoms are sampled in designer Kenneth Cole retail stores on World AIDS Day as part of an awareness program.
- 2000
  - *Durex* launches fifth annual Global Sex Survey internationally.
  - *Durex* launches in Japan.
- 2001
  - *Durex* launches [www.durexhealthcare.com](http://www.durexhealthcare.com) a global resource for health professionals on World AIDS Day 2001
  - *Durex* provides 15,000 condom samples to the Salt Lake City Winter Olympics. Richard, the *Durex* mascot was on hand for photo opportunities.
  - *Durex* launches sixth annual Global Sex Survey internationally.
- 2002
  - *Durex* launches new Educational program in the US and Canada with [www.askdurex.com](http://www.askdurex.com) a resource for Teens, Parents and Health Professionals

## About Our Quality



All SSL condoms meet or exceed national and international standards including the latest ISO and WHO standards.

Testing is a vital part of our culture and our commitment to customers. We do not just claim quality; we demonstrate quality at every stage of manufacturing. All condoms undergo rigorous tests to detect any breakdown of the film. Defects, even ones too small to be detected by the human eye, result in the condom being instantly rejected.

Electronic testing involves all condoms being subjected to a high voltage, to help identify imperfections. A sample from every batch of condoms is tested for:

- Water tests: The condoms are filled with water and rolled by hand on blotting paper applying even pressure to identify any weaknesses.
- Elasticity and strength: This is measured by filling a condom with air until it bursts. Typically, an SSL condom holds 40 litres of air, equivalent to 9 gallons of water, before bursting. The most recent WHO standard only requires condoms to hold 18 litres of air.
- Tensile strength: This is measured by stretching a 20mm band cut from a condom until it breaks. A normal sample should achieve 8 times its original length. Again, condoms manufactured by SSL significantly exceed this standard.

Every batch of raw latex is given a unique lot number on delivery. This allows us to follow a batch through the entire manufacturing process to final dispatch, as well as ensuring total lot traceability. Lot traceability is a major component of demonstrating that all of our manufacturing processes are subject to rigorous quality control.

# About our Products

## Section

# 5

As well as complying with individual country standards, such as the FDA, all of our condoms are tested in accordance to ISO 4074:2002 and ASTM D3492-97 standards for physical properties. The requirements for burst properties are listed below.

ISO 4074:2002	Burst Pressure 22.0 liters minimum
	Burst Volume 1.0 Kpa minimum
ASTM D3492-97	Burst Pressure 16.0 liters minimum
	Burst Volume 1.0 Kpa minimum

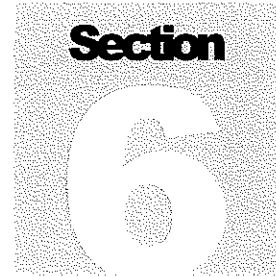
FDA Registration # 1065445

FDA Listing # A432819 condoms, multiple (our medical device listing number)

**Special Markets offers a variety of product types and lubricants to meet consumer needs.**

ITEM NO.	PRODUCT	CONSUMER BENEFIT	PRODUCT TYPE	LUBRICANT TYPE
10073	Durex® Maximum Love	Thinner & larger with extra lubricant	Thin/Large	Silicone
10072	Durex® Performax	Climax Control	Easy-on	Benzocaine
06031	Durex® Natural Feeling	Water-based lubricant for a more natural feel	Easy-on	Water-Based Lubricant
06037	Durex® Natural Feeling	Protection you can trust	Easy-on	Non-Lubricated
07465	Durex® Extra Sensitive	Super thin for more feeling	Thin/ Easy-on	Silicone
06033	Durex® High Sensation	Enhanced ribs for extra stimulation	Ribbed	Silicone
08244	Durex® Intense Sensation	Studded texture for extreme pleasure	Studded	Silicone
06032	Durex® Enhanced Pleasure	Contoured shape for a better fit	Contoured	Silicone
06028	Durex® Extra	Strong and durable	Strong	Silicone
06035	Durex® Rainbow Colors	Assorted Colors	Colors	Silicone
06027	Durex® Tropical	Orange, banana and strawberry	Colors/Flavored	Flavored
30044	Durex® Her Sensation	Specially positioned ribs for her pleasure	Ribbed	Scented

# Special Markets Team



The Special Markets team has significant experience in the family planning field. We have dedicated customer service support and can be reached easily to answer any questions regarding our products and your orders.

## Special Markets Division Contact Information:

Special Markets Division  
Durex Consumer Products  
SSL Americas, Inc.  
3585 Engineering Drive – 2<sup>nd</sup> Floor  
Norcross, GA 30092 USA

Phone: (888) 566-3468  
Fax: (770) 582-2233  
E-Mail: [specialmarkets.americas@ssl-americas.com](mailto:specialmarkets.americas@ssl-americas.com)

**Toll-Free Customer Service Phone: 1-888-266-3660**  
**Toll-Free Customer Service Fax: 1-800-786-4564**

Stephen Mare, Brand Manager x 2160  
Daysi Giacoia, Customer Care Representative @ 888-266-3660  
Ted Conley, Vice President – Consumer Marketing & Special Markets Division x 2148