

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

25329

Request for Quotation

REQINUMBER LOT448

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<u> 304-558-8801</u>

*709041713 304-346-0441 ARNETT & FOSTER PLLC PO BOX 2629

CHARLESTON WV

LOTTERY COMMISSION

312 MACCORKLE AVENUE, SE CHARLESTON, WV 25314-1143 558-0500

DATE PRINTED TERMS OF SALE SHIP VIA F.O.B. FREIGHTTERMS 12/23/2008 BID OPENING DATE: 01/29/2009 BID OPENING TIME CAT. QUANTITY UOP ITEM NUMBER UNITPRICE AMOUNT LINE RECEIVE THE WV PURCHASING DIVISION, FOR THE AGENCY, THE WV LOTTERY, IS SOLICITING BIDS TO PROVIDE AUDITING 2009 FEB -5 AM 10: 59 SERVICES IN ACCORDANCE WITH SAS 70 REQUIREMENTS PER THE ATTACHED SPECIFICATIONS. WV PURCHASING TECHNICAL QUESTIONS MUST BE SUBMITTED IN WRITING TO DIVISION SHELLY MURRAY IN THE WV PURCHASING DIVISION VIA MAIL AT THE ADDRESS SHOWN AT THE TOP OF THIS RFQ, VIA FAX AT 304-558-4115, OR VIA EMAIL AT SHELLY.L.MURRAY@WV.GO DEADLINE FOR ALL TECHNICAL QUESTIONS IS 01/13/2008 AT THE CLOSE OF BUSINESS. ALL TECHNICAL QUESTIONS RECEIVED, IF ANY, WILL BE ANSWERED BY ADDENDUM AFTER THE DEADLINE QUESTIONS CONCERNING THE ACTUAL PROCESS BY WHICH A ENDOR MAY SUBMIT A BID TO THE STATE OF WV ARE NOT donsidered to be technical questions and may be SUBMITTED AT ANY TIME PRIOR TO THE REQ OPENING DATE AND IN ANY FORMAT. 0001 946-20 LS \$26,995 1 The attached proposal is an AUDITING SERVICES integral part of this quotation EXHIBIT 3 LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE UPON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) MEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS MECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE SEE REVERSE SIDE FOR TERMS AND CONDITIONS: SIGNATURE DATE 304-346-0441 2/4/09 TITLE FEIN ADDRESS CHANGES TO BE NOTED ABOVE 55-0486667 Member

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in case of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



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304-346-0441

Request for Quotation

RFO NUMBER LOT448

ADDRESS CORRESPONDENCE TO ATTENTION OF

SHELLY MURRAY

<u> 304-558-8801</u>

LOTTERY COMMISSION

312 MACCORKLE AVENUE, SE CHARLESTON, WV 25314-1143 558-0500

DATE PRINTED TERMS OF SALE SHIP VIA FOB. FREIGHT TERMS 12/23/2008 BID OPENING DATE: 01/29/2009 BID OPENING TIME 01 · 30PM CAT. QUANTITY LICP ITEM NUMBER LINE UNIT PRICE AMOUNT driginal contract. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE. UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND HRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE **dontract**. RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL HE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE driginal contract and shall be limited to two (2) one (1) YEAR PERIODS. dancellation: The Director of Purchasing Reserves the RIGHT TO CANDEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN. CPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILLING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANS-PORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME df work.) BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATI-SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE TELEPHONE 304-346-0441 2/4/09 TITLE ADDRESS CHANGES TO BE NOTED ABOVE 55-0486667 Member



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SHELLY MURRAY <u> 304 - 558 - 8801</u>

LOTTERY COMMISSION

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25314-1143 558-0500

DATE PRINTED TERMS OF SALE SHIP VIA FREIGHT TERMS FOB. 12/23/2008 BID OPENING DATE: 01/29/2009 BID OPENING TIME 01:30PM CAT LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT. dally null and void, and is terminated WITHOUT FURTHER **GRDER.** THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM. NOTICE SIGNED BID MUST BE SUBMITTED TO: DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130 THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID **HUYER:** SHELLY MURRAY / FILE 31 LOT448 RFO. NO.: BID OPENING DATE: 01/29/2009 BID OPENING TIME: 1:30 PM SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE DATE 304-346-0441 2/4/09 TITLE ADDRESS CHANGES TO BE NOTED ABOVE 55-0486667 Member



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PO BOX 2629 CHARLESTON WV

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston WV 25205 0100 Charleston, WV 25305-0130

25329

304-346-0441

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ADDRESS	CORRESP	ONDENCE	TOATT	ENTION

SHELLY MURRAY 304-558-8801

LOTTERY COMMISSION

312 MACCORKLE AVENUE, SE CHARLESTON, WV

25314-1143 558-0500

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STATEMENT ON AUDITING STANDARDS NO. 70 (SAS 70) REVIEW OF SCIENTIFIC GAMES CORPORATION REQUST FOR QUOTATION LOT448

WEST VIRGINIA LOTTERY
312 MACCORKLE AVE. S.E.
P O BOX 2067
CHARLESTON, WV 25327

1.0 THE WEST VIRGINIA LOTTERY AND SCIENTIFIC GAMES CORP.

1.1 The West Virginia Lottery

The West Virginia Lottery (Lottery) was created and organized in April 1985 to generate revenue to benefit the citizens of the state. Through the years, the mission has evolved to include the specific funding of programs benefiting education, senior citizens, tourism, and other programs as the Legislature may determine. To meet this requirement to generate revenues, the Lottery began selling instant game tickets on January 9, 1986, and began selling on-line game tickets on November 25, 1986.

The Lottery contracted with Scientific Games Corporation of Alpharetta, Georgia, (Scientific Games) for the Instant and On-line Gaming System on July 2, 2000. The primary functions of the Instant and On-line Gaming System are as follows:

Transaction processing of Instant and On-line Products:

- Powerball (Multi-state Lottery (MUSL) product)
- Hot Lotto (started 4/7/02) (MUSL product)
- Daily 3
- Daily 4
- Cash 25
- Travel Keno

Transactions for each product offered:

- Sales
- Validations
- Terminal Reports
- Instant Ticket Validation
- Retrieval of report data
- Instant Product Inventory movement
- ICS processing

Billing functions

Scientific Games utilizes the master link gaming system to process and track the following Lottery products: Instant (Scratch Tickets) and On-line. Scientific Games uses a Windows NT based operating system to support their LAN/WAN network infrastructure.

Scientific Games operates six IBM RS 6000 H50's using AIX 4.33 to support the Instant and On-line products. These systems are configured in a redundant fault tolerant configuration. Three of the systems reside in Charleston (Scientific Games' primary data center) and three of the systems reside in White Hall (Scientific Games' backup data center). Two of the systems in Charleston are used as the primary and secondary instances of the On-line and Instant gaming modules. The third system is used for the Scientific Games Oracle database. The database utilizes an Oracle server running on an AIX UNIX platform. The same configuration is used in White Hall. The RS 6000's were installed in April 2000 and operational in July 2000. The primary functions of the RS 6000's are as follows:

- Instant & On-line Weekly Accounting
- Telemarketing (Instant Product)
- Sales Tracking (Instant & On-line Products)
- Billing (Instant & On-line Products)
- Prize Payments (Instant & On-line Products)
- Inventory Control (Instant Products)
- Retailer Tracking (Instant & On-line Products)
- Instant Product Reports
- Separate Billing Reports for Instant and On-line Products
- Internal Control System (ICS) used to balance the Instant and On-line Gaming system RS 6000 F40
- Licensing

1.2 Scientific Games

Scientific Games is an international company that designs, manufactures, installs, and operates instant and on-line ticket wagering systems for domestic and foreign governments and government-licensed organizations.

Scientific Games is under the local management of the account executive. The organization is divided into the following departments:

- Field Services
- Computer Operations
- Marketing

Scientific Games instant and on-line gaming system includes the following components:

- Central System
- Terminals Instant (OMNIPOINT) and On-line (INTEGRA)
- Hardware and Software
- Services
- Personnel to manage, operate, support and maintain the systems.

The communication network utilizes Scientific Games' proprietary COM link system for INTEGRA and OMNIPOINT terminals. This includes a dial-up network for OMNIPOINT and a dedicated leased line (Multi-drop) for the On-line terminals. Communications to the Scientific Games data center in Charleston is via high-speed data link (land line) with Verizon. After processing, transactions flow back to the retail location in reverse of the sequence outlined above. This communication equipment enables Scientific Games to communicate with the retailers and process instant/on-line game transactions to the Scientific Games Central Systems.

Each retailer location has a Lottery terminal, of which, there are two types, a dial-up (OMNIPOINT 250) or an On-line (INTEGRA 1300).

All Transactions are written real time to the back-up site via high speed line (T1).

1.3 Office Locations

The Lottery operates out of two administrative offices, including a claim center and a warehouse, located at 312 MacCorkle Avenue, SE, Charleston, WV 25314. The West Virginia Lottery hot site is located at 2500 Fairmont Avenue, White Hall, West Virginia.

The Scientific Games office is located at 107 Capitol Street, Suite 210, Charleston, WV 25301.

2.0 GENERAL INFORMATION AND REQUIREMENTS

2.1 Background Investigations

Because of the relationship between the Lottery and Scientific Games, the Lottery will initiate investigations into the background of any firm, officers, principals, investors, owners, subcontractors, employees or any other associates of the vendor(s) it deems necessary at its sole discretion. Such background investigations may include, but not be limited to, financial/credit and criminal matters; other inquiries, as deemed appropriate to verify information and conduct the background investigation, and fingerprint identification by the Lottery, the West Virginia State Police and/or the Federal Bureau of Investigation. As a part of the overall background investigation, the Lottery may conduct site inspections of the vendor's facilities to determine that adequate physical security measures are utilized. Additional periodic background investigations may be conducted by the Lottery at its discretion at anytime.

2.2 Staffing

The Lottery reserves the right to reject any of the vendor's personnel that it deems unsuitable to work on the SAS 70 Review. During the performance of this review, the vendor shall not employ or permit the employment of any unfit or unqualified person(s) not skilled in the tasks assigned to them. The vendor shall employ sufficient labor for carrying out work to full completion in the manner and time prescribed by any contract awarded pursuant to this RFQ. The vendor shall be responsible to the Lottery for the acts and omissions of the vendor's employees. In addition, the vendor shall enforce strict discipline among the vendor's employees in performing the services under the contract.

Any person employed by the vendor shall, at the written request of the Lottery, be removed forthwith by the vendor from work relating to the contract. If the person is not removed or if replacement personnel are deemed unsuitable for proper completion of the work, the Lottery may, through the West Virginia Purchasing Division upon thirty (30) days written notice, terminate the contract.

The vendor will be required to notify the Lottery in the event of change of personnel assigned to the review. This notification will be given with sufficient time, which will be determined by the Deputy Director of Traditional Security for the Lottery, to allow for any background investigation that may have to be performed on any vendor's employees that will be replacing current vendor's personnel.

2.3 Accounting Records

The vendor is required to maintain its books, records, and other evidence pertaining to the contract in accordance with Generally Accepted Accounting Principles. These records shall be available

to the Lottery, its internal auditor or other designees at all times during the contract period and for a minimum of five (5) full years from the expiration date or the final payment of the contract, whichever is later.

3.0 SERVICES REQUIRED – SCOPE

- 3.1 The vendor will provide a review of the Lottery's service organization, the instant and on-line vendor, and provide a report in compliance with Statement of Auditing Standards No. 70 (SAS 70), as amended by SAS No. 78 and No. 88—Reports on Controls Placed in Operation and Tests of Operating Effectiveness as described in the AICPA Professional Standards §324.41 through §324.56.
- 3.2 The vendor will provide a report on policies, procedures, systems security and data integrity measures placed into operation. The vendor will also test the operating effectiveness of these measures. This is a report on Scientific Games' description of its control structure policies, procedures, systems security and data integrity that may be relevant to the Lottery's internal control structure. Whether such policies, procedures, systems security and data integrity measures were suitably designed to achieve specified control objectives, whether they have been and currently are placed in operation and whether the policies and procedures that are being tested have been operating with sufficient effectiveness to provide reasonable assurance that the related control objectives have been achieved.
- 3.3 The time period covered for any test should begin at the cutoff date for the last audit and continue through the last day of the period being audited.
- 3.4 The vendor will review the current Lottery Games Operation Services contract and using standard testing/reviewing

techniques, ensure the existing On-line/Instant vendor is following contract guidelines.

- 3.5 Additional substantive procedures to Lottery transactions at Scientific Games may be required. These areas of interest will be described by the Lottery upon contract award.
- 3.6 Twenty-five (25) copies of the SAS 70 report must be provided for the use of the Lottery and its independent auditors and issued by August 31st of each year.

4.0 REQUIRED DETAILS

4.1 Background and Management

The vendor shall provide the following information or an indication that the information is not applicable to them and why not:

- 4.1.1 Business name and address of the vendor submitting the quotation and the names and addresses of the following:
 - a. If the vendor is a partnership, all of the general and limited partners;
 - b. If the vendor is a trust, the trustee and all persons entitled to receive income or benefit from the trust;
 - c. If the vendor is a limited liability company or limited liability partnership, the members, partners, officers and directors;
 - d. If the vendor is an association, the members, officers and directors;
 - e. If the vendor is a corporation, the officers, directors, and each owner or holder, directly or indirectly, of any equity security or other evidence of ownership of any interest in the corporation; except that in the case

of owners or holders of publicly held equity securities of a publicly traded corporation, only the names and addresses of those owning or holding five percent or more of the publicly held securities must be disclosed; and

- f. If the vendor is a subsidiary company, each intermediary company, holding company or parent company involved therewith and the officers, directors and stockholders of each; except that, in the case of owners or holders of publicly held securities of an intermediary company, holding company, or parent company that is a publicly traded corporation, only the names and addresses of those owning or holding five percent or more of the publicly held security must be disclosed.
- 4.1.2 The type of business entity (e.g., corporation, partnership, etc.). If the vendor is a corporation, all states in which the vendor is authorized to do business and the nature of that business.
- 4.1.3 The place of the vendor's incorporation, if any.
- 4.1.4 The name, address, and telephone number of a representative to contact regarding all matters.
- 4.1.5 The name and telephone number of all attorneys and law firms representing the vendor in the State of West Virginia, if any.
- 4.1.6 A list of jurisdictions which the vendor has contracts to supply gaming materials, equipment or services.
- 4.1.7 The details of any conviction by a federal or any state court of the vendor or any person whose name and address is required under number 4.1.1 for a criminal

offense punishable by imprisonment for more than one year and the submission of a full set of fingerprints of such person made at a law enforcement agency by an agent or officer of such agency on forms supplied by the Lottery. Forms will be provided at a vendor's request.

- 4.1.8 The details of any disciplinary action taken by any state against the vendor or any person whose name and address is required under number 4.1.1 regarding any matter related to gaming services or the selling, leasing, offering for sale or lease, buying or servicing of gaming materials or equipment.
- 4.1.9 The details of any disciplinary action taken by a state against the vendor or any person whose name and address are required by number 4.1.1 regarding any order, judgment or decree of any court of competent jurisdiction, federal, or state authority permanently or temporarily enjoining him from, or otherwise limiting his participating in any type of professional or business practice or activity (i.e., licenses, suspension and/or revocation of same).
- 4.1.10 The details of any termination of a contract for any reason during the last five years.
- 4.1.11 The details of any assessment of penalties under any of its existing or past contracts, including the public jurisdiction, the reason for the penalties, and the penalty amount of each incident.
- 4.1.12 The vendor's and any subcontractor's Federal Employer Identification Number and the West Virginia Tax Identification Number shall be provided.\

4.2 Vendor Experience

The vendor shall be a licensed CPA firm with five (5) years of prior experience in SAS 70 review with the systems used by Scientific Games and by the Lottery or with comparable systems. The vendor may be required to show evidence of qualifications prior to any award. A vendor must furnish proof of its experience, competence and qualifications to provide the requested services to the satisfaction of the Lottery. Vendors should identify no less than two (2) comparable engagements, which have been conducted by the vendor over the past five years. These identified engagements will be used by the Lottery as technical references. The vendor should, therefore, indicate the names, titles, and telephone number of the persons to be contacted for purposes of obtaining references, if so desired by the Lottery.

Subcontracts are not permissible.

4.3 Personnel

A vendor must provide personnel resumes that include the name, home address, home telephone number, title, responsibilities, education, and accounting, auditing, and EDP experience, including at least five years of experience and details of any experience that relates to providing services similar to those described in this RFQ, of all individuals, who will be assigned to work on any contract awarded pursuant to the RFQ, and the amount of time each will devote to such work. Sufficient detail must be provided to enable the Lottery to determine that the personnel assigned can perform the work specified in the RFQ. The Lottery reserves the right to select the employees assigned to work on this review.

4.4 Conflict of Interest

Each vendor must disclose any potential conflict of interest relative to the performance of the requirements of this RFQ. Any

vendor's employees who are former Lottery or Scientific Games employees must be identified along with their position and responsibilities within the vendor's organization. Also, any personal or business relationship between the vendor, the principals, and employees assigned to the review and/or of their immediate families with any employee of the Lottery or Scientific Games must be disclosed. Any such relationship that might be perceived or represented as a conflict must be disclosed. If a conflict of interest does exist, the employee will be disqualified. Failure to disclose any such relationship may be a cause for contract termination or disqualification of the quotation.

4.5 Liability Insurance and Bond Coverage

The quotation must include a statement indicating the professional liability and general liability insurance that are carried by the vendor, including amounts of any per claim and aggregate limits, the amounts of deductibles, the name of the carrier, and the address of the carrier. In addition, a performance bond will be required equal to the amount of the bid.

4.6 Political Disclosure

Prior to the submission of the initial quotation, and submitted to the Lottery prior to award of contract, any vendor who is submitting an initial quotation to, or who has submitted such within the preceding twelve (12) months, or who has a current contract with the State Lottery Commission or any State agency, board, or commission or political subdivision, for any major procurement, shall file with the West Virginia Secretary of State a detailed itemized disclosure statement, subscribed and sworn to before an officer authorized to administer oaths, setting forth each contribution to any local, State, or Federal political candidate or political committee in West Virginia, made in the preceding three (3) years, or a statement that no such contributions have

been made. See W. Va. Code §29-22-24(b). A copy of any such statement shall also be supplied with the firm's quotation.

4.7 Cost Proposal (Attachment A)

Submission is required to the Purchasing Division.

ATTACHMENT A - COST PROPOSAL

Use this form for pricing of your response.

PRICING: Flat Rate (consists of all charges and expenses including out-of-pocket travel, meals, and lodging) for work required by the RFQ.

SAS 70 REVIEW SERVI	CES:	\$	26,995
I, hereby, commitAr	nett & Foster, P.L.	L.C.	
	(Vendor Company	/ Na	me)
To complete the tasks Review of Scientific Quotation by the West	Games as require	-	
Print Officer Name	Lane Ellis, Jr.		V->
Signature of Officer	Jan Elle J.		
Title of Officer	Member		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Date	2/4/09		

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. 	ing the date of this certification; or,	ontinuously in West Virginia for four (4) years immediately preced-		
<u></u>	Bidder is a partnership, association or corporation resident business continuously in West Virginia for four (4) years in ownership interest of Bidder is held by another individual, maintained its headquarters or principal place of busine preceding the date of this certification; or,	nt vendor and has maintained its headquarters or principal place of immediately preceding the date of this certification; or 80% of the I, partnership, association or corporation resident vendor who has less continuously in West Virginia for four (4) years immediately		
	Bidder is a nonresident vendor which has an affiliate or sub and which has maintained its headquarters or principal pl years immediately preceding the date of this certification	ubsidiary which employs a minimum of one hundred state residents place of business within West Virginia continuously for the four (4) n; or,		
2.	Application is made for 2.5% resident vendor prefer Bidder is a resident vendor who certifies that, during the working on the project being bid are residents of West Virg immediately preceding submission of this bid; or,	rence for the reason checked: ne life of the contract, on average at least 75% of the employees irginia who have resided in the state continuously for the two years		
3.	affiliate or subsidiary which maintains its headquarters of minimum of one hundred state residents who certifies the	of one hundred state residents or is a nonresident vendor with an or principal place of business within West Virginia employing a hat, during the life of the contract, on average at least 75% of the rees are residents of West Virginia who have resided in the state		
4. X	Application is made for 5% resident vendor preferer Bidder meets either the requirement of both subdivisions	ence for the reason checked: s (1) and (2) or subdivision (1) and (3) as stated above; or,		
5.	Application is made for 3.5% resident vendor prefer Bidder is an individual resident vendor who is a veteran of t and has resided in West Virginia continuously for the f submitted; or,	erence who is a veteran for the reason checked: the United States armed forces, the reserves or the National Guard four years immediately preceding the date on which the bid is		
6.	purposes of producing or distributing the commodities or o	ed States armed forces, the reserves or the National Guard, if, for r completing the project which is the subject of the vendor's bid and rage at least seventy-five percent of the vendor's employees are		
require	rements for such preference, the Secretary may order the Di	t a Bidder receiving preference has failed to continue to meet the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty mount and that such penalty will be paid to the contracting agency e order.		
By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.				
Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.				
Bidder:	er: Arnett & Foster, P.L.L.C. Sign	ned: Jan Elloy J		
Date:_	2/4/09 Title:	e: Member		

^{*}Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No.	LOT448	

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

West Virginia Code §21-1D-5 provides that: Any solicitation for a public improvement construction contract shall require each vendor that submits a bid for the work to submit at the same time an affidavit that the vendor has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code. A public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and is in compliance with the requirements as stated.

Vendor's Name:	Arnett	& Foster	, P.L.L.C	•	
- Authorized Signati	ле:	Zam	Elles f	Date:	2/4/09
-			//		

Purchasing Affidavit (Revised 07/01/08)

ACKNOWLEDGEMENT PREPARATION INSTRUCTIONS

- 1. IF PRINCIPAL IS AN INDIVIDUAL OR PARTNERSHIP, HAVE NOTARY COMPLETE LINES (1) THROUGH (8)
- 2. IF PRINCIPAL IS A CORPORATION, HAVE NOTARY COMPLETE LINES (9) THROUGH (18).
- 3. SURETY MUST HAVE NOTARY COMPLETE LINES (19) THROUGH (28).

ACKNOWLEDGEMENT BY PRINCIPAL IF INDIVIDUAL OR PARTNERSHIP

- 1. Enter name of State.
- 2. Enter name of County.
- 3. Enter name of Notary Public witnessing transactions.
- 4. Enter name of Principal covered by bond if individual or partnership.
- 5. Notary enters date bond was witnessed (must be the same as or later than signature date).
- 6. Affix Notary seal.
- 7. Notary affixes his/her signature.
- 8. Notary enters commission date.

ACKNOWLEDGEMENT BY PRINCIPAL IF CORPORATION

- 9. Enter name of State.
- 10. Enter name of County.
- 11. Enter name of Notary Public witnessing transactions.
- 12. Enter name of corporate officer signing bond (must be President or Vice President).
- 13. Enter title of corporate officer signing bond.
- 14. Enter name of company or corporation.
- 15. Notary enters date bond was witnessed (must be same as or later than signature date).
- 16. Affix notary seal.
- 17. Notary affixes his/her signature.
- 18. Notary enters commission date.

ACKNOWLEDGEMENT BY SURETY

- 19. Enter name of State.
- 20. Enter name of County.
- 21. Enter name of Notary Public witnessing transactions.
- 22. Enter name of person having power of attorney to bind Surety Company.
- 23. Enter title of person binding Surety Company.
- 24. Enter name of Insurance Company (Surety).
- 25. Notary enters date bond was witnessed (must be same as or later than signature date).
- 26. Affix notary seal.
- 27. Notary affixes his/her signature.
- 28. Notary enters commission date.

POWER OF ATTORNEY INSTRUCTIONS

Power of Attorney for surety must be attached showing that it was in full force and effect on signature date indicated on the face of the bond. A raised corporate seal must also be affixed to the Power of Attorney form.

- a. Name of Attorney in Fact must be listed.
- b. Power of Attorney may not exceed imposed limitations.
- c. Certificate date, the signature date of bond must be entered.
- d. Signature authorizing official must be affixed (signature may be facsimile).
- e. Raised seal must be affixed.

ACKNOWLEDGEMENTS

Acknowledgement by Principal if Individual or Partnership

1.	STATE OF West Virginia	
2.	County of Kanawha	to-wit:
3.	1. Melissa Gobble	, a Notary Public in and for the
4.	county and state aforesaid, do hereby certify thatLan	e Ellis, Jr.
Years.	whose name is signed to the foregoing writing, has this da	ay acknowledged the same before me in my said county.
5/2	Bivehunder my hand this suc	day of February 2009
F.	Notary Seal SA GOBBLE 7.	Notary Public)
Ach	Savood Drive	• • •
(gr.	My Commission Expires Apr. 26, 2019 My Commission Expires Apr. 26, 2019 My commission expires on the	April 2011.
	knowledgement by Principal if Corporation	•
9.	STATE OF	
10.	County of	to-wit:
11.	I,	, a Notary Public in and for the
12.	county and state aforesaid, do hereby certify that	
13.	who as,	signed the foregoing writing for
14.		a corporation, define said writing to be the act and deed of the said corporation.
	has this day, in my said county, before me, acknowledge	d the said writing to be the act and deed of the said corporation.
15.		f20
16.	Notary Seal 17	(Notary Public)
18.	My commission expires on the day of	20
Ack	nowledgement by Surety	
19.	STATE OF	
20.	County of	to-wit:
21.	i,	, a Notary Public in and for the
22.	county and state aforesaid, do hereby certify that	
23.	who as,	signed the foregoing writing for
24.		a corporation, d the said writing to be the act and deed of the said corporation.
	,	
25.		f20
26.	Notary Seal 27.	(Notary Public)
28.	my commission expires on the day o	f20
	fficiency in Form and Manner Execution Approved	Attorney General
Thi	s day of 20	By(Assistant Attorney General)
		(Assistant Attorney General)

PERFORMANCE BOND

KNOW ALL MEN BY THESE PRESENTS:

That(Name, address	ss or legal title of the	e Contractor)	
·			
as Principal, hereinafter called Contractor, and	,		
		a corporation organized and e	existing under
the laws of the State of, with			
as Surety, hereinafter called Surety, are held firmly b	oound unto		
		(Name, address or legal title of Owner)	
as Obligee, hereinafter called Owner, in the amount			
Dollars (\$), for the payment whe	ereof Contractor	and Surety bind themselves, their he	eirs, executors
administrators, successors, and assigns, jointly and	severally, firmly	by these presents.	
WHEREAS, Contractor has by written agreement d	lated		
entered into	a contract with	Owner for	
in accordance with drawings and specifications prep	pared by		
which contract is by reference made a part hereof, a NOW, THEREFORE, THE CONDITION OF THIS OBL Perform and CONTRACT, then this obligation shall be not the Surety hereby waives notice of any alteration or ex Whenever Contractor shall be, and declared by Owner Owner's obligations thereunder, the Surety may promptly 1. Complete the CONTRACT in accordance with its 2. Shall save the Owner harmless from any claims, the default or to complete the CONTRACT in accordance No right of action shall accrue on this bond to or for the or the successors of Owner.	IGATION is such all and void, otherwitension of time ment to be in default us remedy the default sterms and conditionally judgments, or lies with its terms and euse of any personally in the sterms and such all the sterms are sterms are sterms are sterms and such all the sterms are sterms are sterms and such all the sterms are sterms.	that if Contractor shall, promptly and faithwise it shall remain in full force and effect hade by the Owner. Inder the CONTRACT, the Owner having ult, or shall promptly: Itions, and ens arising from the Surety's failure to eithe conditions in a timely manner. In or corporation other than the Owner nations.	performed ner remedy amed herein
Signed and sealed this *	day of		
Principal Raised Corporate Seal	WILLIAM TO SERVICE THE PROPERTY OF THE PROPER	(Contractor Name)	(Seal)
	Dv.	•	(Seal)
Surety Raised Corporate Seal	Ву	(Must be President or Vice President)	(Oeal)
		(Title)	
		(Surety)	
	Ву		(Seal)
NOTE: Raised Corporate Seals are mandatory. Please attach Power of Attorney	NOTE:	Applicable Section of attached ackn ment must be completed and return the bond.	owledge- ed as part of

APPROVED AG 10-30-95

^{*} Power of Attorney must be certified on this date or later.



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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

SH-P

LOT448

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Addressicoreescondencerio/Autentionior

SHELLY MURRAY 104-558-8801

304-346-0441 ARNETT & FOSTER PLLC

PO BOX 2629

*709041713

CHARLESTON WV 25329 LOTTERY COMMISSION

312 MACCORKLE AVENUE, SE CHARLESTON, WV

25314-1143 558-0500

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RFQ LOT448

ADDENDUM #1

Question:

Will the audit period be July 1, 2008 through June 30, 2009?

Response:

Yes

Question:

When will the West Virginia Lottery's contract with Scientific Games end and the contract with the new Service Organization begin?

Response:

The current contract expires June 28, 2009 with the new contract becoming effective June 29, 2009.

Question:

If the contract with the new Service Organization begins before June 30, 2009, will an audit of the description of controls, policies, procedures, etc. be required of the new Service Organization and should it be included in our proposal?

Response:

No

Question:

With a pending upcoming transition to a new Service Organization, will existing, experienced management and staff from the Scientific Games be available to auditors during planning and fieldwork in Charleston, West Virginia? Would access to such management and staff be limited in any way – time, location, etc?

Response:

Yes, but will be limited.

Question:

Has the upcoming contract transition with the new Service Organization impacted or changed existing controls, policies, procedures, systems, or security at the existing Service Organization or User Organization? If so, what areas of the control environment are impacted?

Response:

No

Question:

Can the performance bond be purchased after award of the contract? Can the "Performance Bond" form attached to the RFQ be submitted after the award of the contract?

Response:

The apparent low bidder will be asked to provide the Performance Bond prior to the award.

Question:

What level of scope will be involved with individual retailers (i.e. security of inventory, cash receipt/remittance, hardware/software security)? What level of testing has occurred at retailers in past SAS 70's?

Response:

There is no direct contact with retailers.

Question

Will WV share the prior year SAS 70 cost or number of hours? If so, what was the cost, and/or level of effort in hours, for the 2008 SAS 70?

Response:

Information on the current contract (LOT262) can be obtained by contacting the Purchasing Division at 304-558-2336.

Question

Has the hot spot site (White Hall, WV) been utilized for the audit period to date? If so, what was the duration of time that the site was utilized?

Response:

Yes, 24/7/365

Question:

Will the previous audit's report/workpapers be available for review and inspection? Will a copy of the 2008 SAS 70 be provided? If not, can the "Controls Description" section, which is the responsibility of WV, be shared?

Response:

The Lottery will provide the report, but does not have access to work-papers.

Question:

Is the connection between the retailer point of sale systems and the Central Systems live or batched?

Response:

Live

Question:

Which system, OMINIPOINT/INTEGRA or Central Systems, actually performs the validation of lottery tickets (instant and on-online)?

Response:

Ominipoint = Instant, Integra = Instant & Online. Both talk to the central system before validation.

Question:

What services are contracted/out sourced by Scientific Games related to in scope services being reviewed?

Response:

Deloitte & Touche, LLP are the game auditors. The Pivot Group monitors data transmission for security purposes.

Question:

In section 3.4 of the RFP requests contract compliance services. What types of items in the contract are expected to be included in this review, and are these supplemental to, or included in, the SAS 70?

Response:

The requirements of this project have been established in the specifications of this RFQ.

Question:

How many hard copies of the proposal shall we submit to the Purchasing Division?

Response:

One

Question:

Does any portion of the RFQ that is printed on the Purchase Order letterhead need to be completed and returned as part of our quotation?

Response:

It is preferred that the request for quotation form be returned completed and signed.

Question:

Does the Performance Bond need to be completed and returned as part of our quotation or can this be provided upon notification of award?

Response:

The apparent low bidder will be asked to provide the Performance Bond prior to the award.

Question:

Is an electronic copy of the RFQ available?

Response:

An electronic copy of this RFQ is not available.



State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

TERMS OF SALE

Request for Quotation

S H

LOT448

ADDRESS:CORRESPONDENCE TO ATTENTION OF

SHELLY MURRAY <u> 304-558-8801</u>

*709041713

304-346-0441 ARNETT & FOSTER PLLC

PO BOX 2629

DATE PRINTED

CHARLESTON WV 25329 LOTTERY COMMISSION

þ 312 MACCORKLE AVENUE, SE CHARLESTON, WV

25314-1143 558-0500 SHIP VIA F.O.B FREIGHT TERMS

01/22/2009	<u> </u>				
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SIGNATURE Com Eller		TELEPHONE	4-346-0441 DATE	2/4/09	
	FEIN 55-048666		ADDRESS CHANGES TO BE NOTED ABOVE		



*709041713

PO BOX 2629

CHARLESTON WV

ARNETT & FOSTER PLLC

State of West Virginia Department of Administration Purchasing Division. 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

25329

304-346-0441

Request for Quotation

REQ NUMBER LOT448

ADDRESS CORRESPONDENCE TO ATTENTION C

SHELLY MURRAY

304-558-880<u>1</u>

LOTTERY COMMISSION

þ 312 MACCORKLE AVENUE, SE CHARLESTON, WV 25314-1143 558-0500

TERMS OF SALE DATE PRINTED SHIP VIA FO.B. FREIGHT TERMS 01/22/2009 BID OPENING DATE: 02/05 2009 BID OPENING TIME CAT NO LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT NO. 1 Yes... NO. 2 Yes NO. NO. NO. UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING. SIGNATURE Arnett & Foster, P.L.L.C. COMPANY 2/4/09 DATE REV. 11/96 END OF ADDENDUM NO. SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE 304-346-0441 2/4/09 FEIN ADDRESS CHANGES TO BE NOTED ABOVE 55-0486667 Member

RFQ LOT448

ADDENDUM #2

Question

Will WV share the prior year SAS 70 cost or number of hours? If so, what was the cost, and/or level of effort in hours, for the 2008 SAS 70?

Response

Cost: \$29,500.00

Number of hours not known.

West Virginia Lottery 312 MacCorkle Avenue, S. E. Charleston, West Virginia

Proposal for

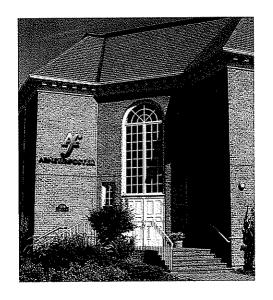
SAS 70 Audit of Scientific Games West Virginia Lottery Commission

RFQ # LOT448

February 4, 2009

Prepared by:

Arnett & Foster, P.L.L.C. 101 Washington Street, East Charleston, West Virginia 25301





SAS 70 Audit of Scientific Games West Virginia Lottery Commission

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2.0 General Information and Requirements2 - 3
3.0 Scope
4.0 Required Details4 - 21
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4.2 Vendor experience
References
4.3 Personnel
4.4 Conflict of Interest
4.5 Liability insurance and bond coverage
4.6 Political disclosure
4.7 Cost proposal
Attachment A – Cost Proposal



February 4, 2009

Purchasing Division
State of West Virginia
Department of Administration
P. O. Box 50130
Charleston, West Virginia 25305

Attention: Ms. Shelly Murray:

Re: SAS 70 Review of Scientific Games West Virginia Lottery Operations (RFQ # LOT448)

We appreciate the opportunity for Arnett & Foster, P.L.L.C. (A&F) to provide a proposal for services to the West Virginia Lottery. To facilitate your analysis of our firm, we have prepared the information attached to this letter highlighting our extensive experience and qualifications in this specific type of engagement.

We consider it a privilege to have provided the SAS 70 services for the West Virginia Lottery since July 1, 2004.

We trust that this information will give you confidence about our firm, our professionalism, our expertise and our results. If you have further questions, please let me know.

Sincerely,

Lane Ellis, Jr., CPA, CISA, CVA

GLE/afp

h:\afusers\gle\proposals\ lottery\lottery_2009.doc

RFQ § 2.0 General Information and Requirements

2.1 Background Investigations

A&F will gladly provide all requested information to accommodate the background investigation process. A&F personnel proudly adhere to the American Institute of CPA's professional standards and code of conduct. The professional personnel assigned to this engagement will be of the highest level of integrity and character. An excerpt from our firm's Core Values reads as follows. Our staff for the project have been cleared by the West Virginia Lottery in the recent SAS 70 audits we have conducted on their behalf.

Our Values

Although goals and plans change, values do not change. Values are timeless, enduring changing plans and objectives. Although we should all seek to follow the AIPCA's *Code of Professional Conduct*, certain values should be considered as our core operating values.

Integrity

To maintain and broaden public and client confidence, we will perform all responsibilities with the highest level of integrity. Integrity requires that we be, among other things, honest and candid within the constraints of client confidentiality. Integrity is measured in terms of what is right and just. Integrity is the quality from which the public trust derives and the benchmark against which we must ultimately test all decisions. Integrity is embodied in the phrase "it is the right thing to do".

Responsibility

In carrying out our work related responsibilities at A&F, we will exercise sensitive professional and moral judgments in all of our activities. As an accounting and consulting firm, we perform an essential role in society. Our role in society clearly demonstrates the worthwhile nature of our work. Consistent with that role, we have responsibilities to those who use our services and to each other. Our work ethic should produce quality results for our clients and coworkers.



2.2 Staffing

A&F understands the concerns regarding staffing and will provide only staffing appropriate for the engagement. West Virginia Lottery personnel have found our staff to be acceptable over the last several years of our firm providing SAS 70 services.

2.3 Accounting Records

As a public accounting firm, we maintain all records pertaining to the engagement in accordance with Generally Accepted Accounting Principles. In addition, we participate in a peer review process routinely whereby another accounting firm conducts a formal review of our accounting principles and practices. Since the inception of A&F, there has never been an adverse finding during the peer review process.

We will maintain and make all records pertaining to the contract available to the WVL, its internal auditor, or other designees at all times during the contract period and for a minimum of five (5) full years from the expiration date or the final payment of the contract, whichever is later.

RFQ § 3.0 Scope

3.1 Procedures Followed

We will provide a review of the West Virginia Lottery's service organization, the instant and on-line vendor, Scientific Games, and provide a report on compliance in accordance with Statement on Auditing Standards No 70 (SAS 70), as amended by SAS No. 78 and No. 88 – Reports on Controls Placed in Operation and Tests of Operating Effectiveness as described in the AICPA Professional Standards § 324.41 through § 324.56.

3.2 Report

We will provide a report on policies and procedures placed into operation and tests of operating effectiveness.

3.3 Time Period

We will provide a review that encompasses the time period since the cutoff date for the last audit through the last day of the period being audited.



3.4 Contract Guidelines

We will review the current Lottery Games Operations Services contract and using standard testing/reviewing techniques, ensure the existing On-line/Instant vendor is following contract guidelines.

3.5 Substantive Procedures

We understand that substantive procedures related to Lottery transactions may be required and A&F will comply with this requirement.

3. 6 Report Copies

We will provide twenty-five (25) copies of the SAS 70 Report to the West Virginia Lottery and its independent auditors by August 31, 2009 and each successive year assuming there are no delays in contract award and sufficient audit evidence is made available on a timely basis.

RFQ § 4.0 Required Details

4.1 Background and Management

Size and Organizational Structure of the Firm

Arnett & Foster, P.L.L.C. is the largest accounting and consulting firm based in the State of West Virginia. Our primary client service area includes all of West Virginia and surrounding states. In addition, we conduct projects in a number of other states throughout the U.S.

4.1.1 Business Name & Address

Mailing address

Street Address

Arnett & Foster, P.L.L.C. P. O. Box 2629 Charleston, West Virginia 25329 Arnett & Foster, P.L.L.C. 101 Washington Street, East Charleston, West Virginia 25301

Primary Contact for this RFQ: Lane Ellis, Jr., CPA, CISA, CVA

4.1.1 a. — Not Applicable, A&F is not a partnership.



4.1.1 b. – Not Applicable, A&F is not a trust.

4.1.1 c.

A&F is organized as a Professional Limited Liability Company (P.L.L.C.). The **P.L.L.C.** members and principals of Arnett & Foster, P.L.L.C. are as follows:

- Jack Rossi, Presiding Member, Audit Member
- Gary L. Swingle, Tax Member
- William H. McKee, Jr., Tax Member
- Steven S. Robey, Tax Member
- G. Lane Ellis, Jr., CS Member
- C. Greg Gibbs, Healthcare/Audit Member
- J. Keith Hutcheson, Healthcare/Audit Member
- Christopher E. Joseph, CS Member
- John Guido, Audit Member
- David D. Hill, Member, Executive Director
- **4.1.1 d.** Not Applicable, A&F is not an association.
- **4.1.1 e.** Not Applicable, A&F is not a corporation.
- **4.1.1** f. Not Applicable, A&F is not a subsidiary company.

4.1.2

The firm is presently organized as a Professional Limited Liability Company (P.L.L.C.) and is authorized to do business in West Virginia as well as various other states. The nature of the business A&F provides is accounting, auditing, tax and consulting services.

A&F – a Regional Firm with National Resources

Although A&F is an autonomous, independently owned regional firm, we are affiliated with the McGladrey Network which is an association of independent CPA firms. At the heart of the McGladrey Network, is RSM McGladrey, Inc.

Affiliation with RSM McGladrey, Inc. (McGladrey). Our Firm is committed to bringing quality service to our clients. In meeting this goal, we joined the McGladrey Network in August of 1991. The McGladrey Network is the premier network of independent accounting firms in the nation and consists of 90 firms throughout the United States. RSM McGladrey, Inc. and its affiliated organization, McGladrey & Pullen, LLP is the 5th largest accounting and consulting affiliation serving over 70 countries. As a member of the McGladrey Network, Arnett & Foster, P.L.L.C. has access to the



resources and services of RSM McGladrey, Inc., McGladrey & Pullen, LLP, RSM, International and other members of the McGladrey Network.

We maintain our name, autonomy and independence as a locally-owned and responsive accounting firm for our own client fee arrangements, delivery of services and client relationships.

4.1.3

A&F was established as a P.L.L.C. in the State of West Virginia.

4.1.4

A&F's primary contact for this RFQ for all matters is:

Lane Ellis, Jr., CPA, CISA, CVA
Arnett & Foster, P.L.L.C.
P. O. Box 2629
Charleston, West Virginia 25329

4.1.5

A&F is represented by the Law Firm of Pauley Currey Sturgeon & Vanderford (Jim Sturgeon 304-342-6000) and Bowles Rice McDavid Graff & Love (Beth Harter 304-347-1715).

4.1.6

A&F does not have any contracts to supply gaming materials, equipment or services.

4.1.7

Not Applicable – no persons under 4.1.1 have been convicted of such offenses.

4.1.8

Not Applicable – no disciplinary actions have ever been taken against A&F or persons under 4.1.1.

4.1.9

Not Applicable – no disciplinary actions have ever been taken against A&F or persons under 4.1.1.



4.1.10

Not Applicable – A&F is not aware of any contract terminations not in the ordinary course of contract completion.

4.1.11

Not Applicable – A&F has not been assessed any penalties under any of its existing or past contracts.

4.1.12

A&F's Federal Employer Identification Number is 55-0486667 A&F's West Virginia Tax Identification Number is 55-0486667

4.2 Vendor Experience

Types of IT Work Experience. The following examples of work A&F has been engaged in are offered for consideration.

Audits – Information Systems

- > SAS 70. Our personnel have over 20 years of experience in Examination of Service Organizations and issuance of SAS 70 Reports. We have issued a SAS 70 report for the West Virginia Lottery for the period beginning July 1, 2004.
- > Security reviews of Information Systems at numerous financial institutions on an annual basis and other entities with paperless systems.
- > Internet Banking. Evaluation of security issues for financial institutions to ensure proper operation of the Certification Authority.
- > Analysis of systems of control with the objective of identifying security risks.
- > Operational IT (EDP) Audits of financial institutions.
- > Agreed upon procedures engagements of claims processing entities.



Forensic Investigations - Information Systems

- ✓ Identification of employee thefts using audit techniques, forensic investigation to document the thefts and resulting report.
- ✓ Verification of misappropriation of financial institution assets for insurance claim verification.
- Forensic examinations of computers in various types of litigation.
- ✓ Investigation & expert testimony regarding software copyright infringement.

Evaluation and Selection - Information Systems

- Audit of needs analysis, systems evaluation, selection and implementation (and the phases of system development life cycle methodology which includes strategic planning).
- Determination of the definition of requirements for implementation of new computer systems.

Strategic Planning – Information Systems

4 A&F has served as a facilitator and consultant in the development of information systems and business strategic plans.

Credentials

At A&F we believe an information systems auditor should be able to clearly understand the systems to be audited and the business environment in which they operate. As a result, our staff possesses credentials demonstrating the ability to clearly understand information technology. A brief summary of the professional credentials represented by our staff will follow.

CPA (Certified Public Accountants). To become a CPA, one must complete significant educational requirements, pass a difficult examination, meet specific experience requirements, and maintain the required level of annual continuing education throughout their involvement in the profession. To be successful, a CPA must demonstrate competence in management principles and business processes. National surveys indicate that CPAs, more than nearly any other profession, maintain the public's trust. As Certified Public Accountants and consultants, we regard our reputation as paramount to our success.



CISA (Certified Information Systems Auditors). To become certified, a CISA must pass an exceptionally detailed examination demonstrating an understanding of each phase of the systems development life cycle, meet experience requirements, and maintain the required level of education. The depth of understanding of information systems places a CISA as a highly qualified information systems consultant and auditor.

Certified Information Systems Security Professional –To become a CISSP, an applicant must demonstrate mastery of an international standard for information security and understanding of a Common Body of Knowledge (CBK), including a focus on the following areas:

- 1. Access Control Systems & Methodology
- 2. Applications & Systems Development
- 3. Business Continuity & Disaster Recovery Planning
- 4. Cryptography
- 5. Law, Investigation & Ethics
- 6. Operations Security (Computer)
- 7. Physical Security
- 8. Security Architecture & Models
- 9. Security Management Practices
- 10. Telecommunications & Network Security I & II

CCP (Certified Computing Professional). The CCP certification program is directed toward senior level personnel in the information processing industry. CCP requirements include experience, professional qualification, a combination of examinations, and ethical practice. Acceptable forms of experience include data processing systems, programming, management, and teaching. Systems and programming experience gained while employed by computer equipment manufacturers, service centers, management consulting firms or educational institutions may be applied toward this requirement.



We believe that possessing multiple credentials and skill sets is a significant strength of A&F.

Qualifications

Under the AICPA standards, what qualifications should a CPA firm possess in order to perform a SAS 70 engagement for a data center?

Answer

- 1. Maintain a system of quality control for the accounting and auditing practice.
- 2. Possess appropriate technology skills.



Does Arnett & Foster, P.L.L.C. (A&F) meet the qualifications required by the AICPA for performing SAS 70 engagements?

Answer

Yes, A&F meets or exceeds AICPA requirements for performing SAS 70 engagements.

- 1. Quality Control. A&F is a member of the SEC Division of Firms. A&F maintains a system of quality control for its accounting and auditing practice that is subject to peer review and has received unqualified opinions on its system of quality control. Further, during the many years of participating in the peer review process, AICPA representatives have stated that A&F's quality control system ranks in the top 5% of firms nationally.
- 2. **Technology Skills**. A&F has conducted numerous technology engagements that demonstrate skills far exceeding the AICPA requirements. Additionally, credentials of A&F personnel speak to such technology skills (CISA, CISSP, etc.). We have a broad range of technology skills.



A few examples of technology engagements in our experience "bank" include:

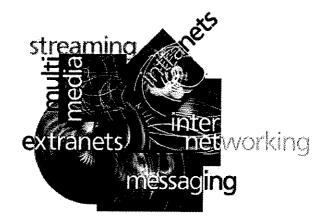
Systems Auditing of internet based banking for financial institution clients, paperless systems, as well as many other entity types.

Electronic Data Interchange (EDI) systems experience in the healthcare and banking industry related both to auditing installed systems and aiding in the design and implementation of new EDI systems.

Project Management of a state-wide electronic reservation system for West Virginia State Parks, which includes consideration of an Internet based reservation solution.

Systems Development of applications that facilitate electronic reporting from health care providers to their regulatory agency and an automated rate setting system that receives and processes provider information and determines rates of reimbursement in a very complex environment.

Commercial Distribution of vertical market software applications. We have developed software products for critical access hospitals, and long-term care entities for electronic reporting. Additionally, we have developed a general market software package which will run on an Intranet and functions as resource management software.





4.2 Vendor Experience (Continued)

We at Arnett & Foster, P.L.L.C. take great pride in the fact that we uphold the highest standards of our profession. The continued growth of our Firm and our reputation depends upon our ability to maintain our technical competence and our awareness of the latest developments within the profession. This is accomplished by:

- Membership in the American Institute of Certified Public Accountants (AICPA).
 Our membership in the AICPA provides us continuing professional education courses for our members and staff, and the latest technical standards available as well as specialized accounting and industry guides.
- Membership in the AICPA Division for CPA Firms. Arnett & Foster, P.L.L.C. is a member of the SEC Practice Section (SECPS) of the AICPA Division for CPA Firms which were created by the AICPA to make the accounting profession more responsive to public needs. As a condition for membership in SECPS, members are subject to peer review. Peer reviews are conducted every three years and are conducted by other CPAs not associated with the Firm and include a review of the Firm's audit and accounting engagements and its quality control system. Actual audit and accounting engagements are reviewed for compliance with generally accepted auditing standards (GAAS), generally accepted accounting principles (GAAP), and the Firm's quality control standards. An unqualified report signifies that the subject firm operates in compliance with the standards of quality required by member firms.
- Continuing Professional Education (CPE) for our Staff. As members of the AICPA Division for CPA firms, Arnett & Foster, P.L.L.C. must provide its professional staff with 120 hours of CPE during each three year period. Our members and staff typically average 50 hours of CPE each year.
- Participating in the Leadership of the Accounting Profession. Members of A&F are
 active in leadership roles and committee functions of various professional accounting
 organizations.
- Active recruitment of qualified personnel. Arnett & Foster, P.L.L.C.'s recruiting program extends to many of the college campuses throughout West Virginia and neighboring states. In addition, we actively recruit experienced professional staff with specialties, which we feel, will benefit our present and future clients.
- Compliance with State Board of Accountancy Requirements. CPAs with Arnett & Foster, P.L.L.C. are licensed by the appropriate State Boards of Accountancy in states in which we do business. Our CPAs are in compliance with the various Boards' requirements applicable to each of the states in which they are licensed.



4.2 Vendor Experience (Continued)

Specific Experience. A&F has conducted the SAS 70 Audit for the West Virginia Lottery for a number of recurring engagements. The audit requirements mandated for A&F for these engagements is specifically similar to the requests put forth in the RFQ. A&F has met or exceeded these requirements in the completion and reporting of these previous engagements. Many of the credentials, qualifications, education, training and experience that have been highlighted in our proposal have been exhibited to the benefit of the West Virginia Lottery as well as the end users of the SAS 70 Report A&F has provided them in the past.

This experience, training and competence in the specific engagements referred to above has been applied to many other clients with expectations being met and exceeded; we, however, felt that the most relevant experience to share in our proposal would be that which would be most impactful to the West Virginia Lottery. Therefore, we shared our past experience with the West Virginia Lottery for your evaluation of our capability, service and end result.

References.

Mr. David P. Cook Managing Senior Vice-President Wells Fargo Disability Management P.O. Box 3389 Charleston, WV 25333-3389

Phone: 304-347-3771

Email: david_cook@wellsfargois.com

Reference for: A&F technology skills, quality of workmanship, integrity and character. A&F provides SAS 70 Type II audit services.

Brad Bechtel, Vice-President
Of Employee Benefit Services
Allen Gibbs & Houlik, L.C.
301 North Main, Suite 1700
Wichita, Kansas 67202

Phone: 316-291-4131

Email: bjbechtel@aghlc.com

Reference for: A&F technology skills, quality of workmanship, integrity and character. A&F provided SAS 70 Type II audit services. Allen Gibbs & Houlik, L.C. is one of the Midwest's largest providers of 401(k), Flex Plans, and Cafeteria Plan services, providing their clients with Internet access to their 401(k) accounts for daily valuation and transaction services.



Randall E. Snider, CEO Community Bank of Parkersburg 631 Juliana Street Parkersburg, West Virginia 26101 Phone: 304-485-7991

Email: snider@communitybankpkbg.com

Reference for: A&F technology skills, quality of workmanship, integrity and character. A&F provided IT auditing services for e-commerce and Internet banking operations.

4.3 Personnel

Project Team - IT Audit Specialists

The members of our project team assigned to the engagement with the West Virginia Lottery will be:

Lane Ellis, Jr., CPA, CISA, CVA

Home Address: 83 Lakeview Drive, Elkview, West Virginia 25071

Home Phone: 304-965-7502

Keith Morgan, CISA, CCP, CISSP

Home Address: 521 Sheridan Circle, Charleston, West Virginia 25314

Home Phone: 304-343-2595

Lisa Stover

Home Address: 5321 Melwood Drive, Cross Lanes, West Virginia 25313

Home Phone: 304-776-8667

Abbey Duplaga

Home Address: 2068 Oakridge Drive, Charleston, West Virginia 25311

Home Phone: 304-951-0221

See the following staff resumes for additional information about our staff.

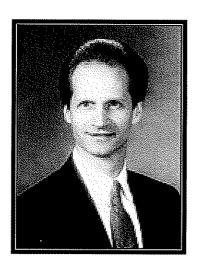


Amount of Time. Listed below is an estimate of the percentage of time that will be utilized by each professional involved in the engagement.

The resumes of the assigned engagement professionals will follow the time allocation chart.

Name	Title	% of Project Time
Lane Ellis, Jr.	Member	10%
Keith Morgan	Senior Manager	20%
Lisa Stover	Manager	25%
Abbey Duplaga	Associate	45%





LANE ELLIS, JR., CPA, CISA, CVA

Lane Ellis, Jr., is the member-in-charge of the Consulting Services (CS) Department of Arnett & Foster, P.L.L.C. Mr. Ellis has over thirty years accounting, auditing and CS experience.

Education

Mr. Ellis graduated magna cum laude from Marshall University in 1978 with a Bachelor of Science Degree in Business Administration with a concentration in accounting. Mr. Ellis averages above 70 hours annually of continuing education, which is well above the 40 hour average requirement.

Professional Credentials

Mr. Ellis is licensed as a Certified Public Accountant in West Virginia (Certificate 1235, February 4, 1980), and Kansas (Certificate N0266, February 18, 2004). Mr. Ellis is a member of the American Institute of Certified Public Accountants (admitted July 31, 1980), the Charleston Chapter of the West Virginia Society of Certified Public Accountants (WVSCPAs) (Certificate 1039, February 4, 1980). Mr. Ellis is also a member of the Information Systems Audit and Control Association. In addition to being a CPA, Mr. Ellis has achieved the designation of Certified Information Systems Auditor (CISA) (Certificate 8605995, September 8, 1986), and Certified Valuation Analyst (CVA) (Certificate 960808, November 15, 1996).

Experience

Mr. Ellis has extensive experience in IT auditing. Mr. Ellis' broad experience also includes projects in retail and wholesale, distributors, natural resources, construction, state and local governments, non-profit, manufacturing, and health care providers. Specific information systems (IS) experience includes:



- SAS 70 Audits: conducted SAS 70 Audits for over 20 years. Conducted the SAS 70 for the WV Lottery for the last several years.
- Strategic Planning: serving as a facilitator and consultant in the development of information systems and business strategic plans.
- Forensic Investigator: conducting forensic investigations related to the misappropriation and theft of assets using computer information systems,
- Instructor: author of course book "Preparing for an Information Systems Audit" prepared for financial institutions data processing managers.
- IS Auditor: as a CISA, conducted numerous IS audits.
- Consultant: completed projects related to the evaluation and selection of information systems.





KEITH MORGAN, CCP, CISA, CISSP

Keith Morgan is a Senior Manager in Consulting Services at Arnett & Foster, P.L.L.C.

Education

Mr. Morgan is a graduate of Kent State University with a Bachelor of Science degree in Mathematics and holds a Masters of Arts in Mathematics and an Executive Masters in Business Administration both from West Virginia University.

Professional Credentials

Mr. Morgan is a Certified Information Systems Auditor (CISA) and a Certified Computer Programmer (CCP). Mr. Morgan is also a Certified Information Systems Security Professional (CISSP).

Experience

Mr. Morgan has over thirty years of experience in information systems ranging from systems programming through database design and including experience with large-scale online systems design and programming.

Mr. Morgan currently provides a wide range of consulting services, ranging from project management, to the development of new systems, and including Information Systems Audits and Reviews for banks and other clients throughout the region.

Mr. Morgan has been involved with numerous systems conversions and implementations of new systems. His experience includes:

- SAS 70 Audits, including the SAS 70 for the WV Lottery;
- Design and implementation of online claims processing systems;
- Design of real-time order entry systems for manufacturing entities;



- Design, implementation and management of a large scale IBM data center;
- Design and programming of mainframe, client server and PC based application systems;
- Hardware and software planning for healthcare and financial services clients;
- Design and implementation of remote data entry systems for Medicare and Medicaid;
- Design and implementation of PBX telephone systems on a multi-state basis; and,
- Management of major systems implementation projects for manufacturing and insurance related companies.

Expert witness services related to forensic computer examinations.





LISA STOVER

Lisa Stover is a Manager in Consulting Services at Arnett & Foster, P.L.L.C.

Education

Ms. Stover graduated magna cum laude from West Virginia University Institute of Technology with a Bachelor of Science Degree in Accounting with a concentration in computer management. She is a member of the Information Systems & Control Association, the Healthcare Financial Management Association, and associate member of the WV Society of Certified Public Accountants.

Experience

Ms. Stover has over fourteen years of experience in financial and data analysis and consulting. Projects and experience include:

- SAS 70 audits of service organizations; including the SAS 70 for the WV Lottery;
- Reimbursement and consulting services related to Medicare and Medicaid Long Term Care reimbursement;
- Support and maintenance programming of the West Virginia Medicaid Long Term Care Cost Report Software;
- State-wide data analysis and marketability studies related to long-term healthcare;
- Prospective financial statements and compilations;
- System conversion testing and analysis;
- Activity based costing for product and service pricing strategies, organizational profitability, and forecasting;
- Process flowcharting and procedural documentation; and,
- Database design, development, implementation, and support for projects related to:
 - Performance measures and dashboard reporting
 - Budgeting processes
 - Operational best practices and improvement initiatives
 - o Internal audit documentation and review processes





ABBEY J. DUPLAGA

Abbey Duplaga is an associate in both the Consulting Services Department and General Services Department at Arnett & Foster, P.L.L.C.

Education/Credentials

Ms. Duplaga graduated from Marshall University's accredited Lewis College of Business with a Bachelor of Business Administration (BBA) degree, majoring in accounting.

Experience

Although recently new to the accounting profession, Ms. Duplaga has worked for over a year with Arnett & Foster, PLLC acquiring the following skills, and working on the following projects.

- > SAS 70 Audits for service organizations; including the SAS 70 for the WV Lottery;
- > Financial Audits for healthcare and banking institutions;
- > IT Audits for banking institutions;
- Financial Statement preparation;
- > Compilations;
- Medicaid Cost Report preparation for Long Term Healthcare facilities;
- > Charity Care reimbursement for healthcare institutions;
- Consulting services related to Data Analysis;

Ms. Duplaga currently resides in Charleston, WV and enjoys spending time with her family, working out, cooking and baking, shopping, and watching movies. Ms. Duplaga is currently studying to obtain her CPA certification & license.



4.4 Conflict of Interest

Arnett & Foster PLLC does not have any potential conflict of interest with respect to the performance of the requirements of this RFQ. None of our employers are former West Virginia Lottery or Scientific Games employees. There are no personal or business relationships between the vendor, the principals, and employees assigned to the review and/or of their immediate families with any employee of the West Virginia Lottery or Scientific Games.

Independence

Is A&F independent from Scientific Games and the West Virginia Lottery?

Answer

Yes, A&F can meet your needs without any concerns with regard to independence.



4.5 Liability Insurance and Bond Coverage

Arnett & Foster has professional liability and general liability insurance in the amounts of:

1. Professional Liability Insurance

Per Claim Limits:

\$10 Million

Aggregrate Limits

\$10 Million

Deductibles

\$150,000

Carrier Name

CNA Insurance Company/Brunswick Companies

Carrier Address

2857 Riviera Drive

Fairlawn OH 44333



2. General Liability Insurance

Per Claim Limits: \$1 Million (\$4 million under Umbrella) Aggregate Limits \$1 Million (\$4 million under Umbrella)

Deductibles 0

Carrier Name Westfield Insurance Companies
Carrier Address P.O. Box 5001 (One Park Circle)

Westfield Center OH 44251-5001

A&F will provide a performance bond in the amount of the bid when the contract is awarded.

4.6 Political Disclosure

Arnett & Foster, P.L.L.C. has not made any contributions to local, State or Federal political candidate or political committee in West Virginia during the preceding three (3) years.

4.7 Cost Proposal

Attached is Attachment A indicating the amount of the cost proposal.

