



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
 ISCJ0067

PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF  
 KRISTA FERRELL  
 304-558-2596

RFQ COPY  
 TYPE NAME/ADDRESS HERE

Grandview Systems Inc.  
 4200 1st Ave. Suite 114  
 Nitro, WV 25143

DEPARTMENT OF ADMINISTRATION  
 JOBSITE  
 SEE SPECIFICATIONS

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/26/2008	Net	Deliver/Install	Destination	PPD

BID OPENING DATE: 12/18/2008 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
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0001	1	LS		725-55-01-001	\$96,189.00	\$96,189.00
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TELEPHONE OR VIDEO CONFERENCE EQUIPMENT

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PURCHASING DIVISION  
 STATE OF WV

REQUEST FOR QUOTATION

THE WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA OFFICE OF TECHNOLOGY, IS SOLICITING BIDS TO PROVIDE THE AGENCY WITH NUMEROUS AUDIO, VIDEO, VIDEO CONFERENCING, DATA PROJECTION, AND COMMUNICATIONS EQUIPMENT TO BE INSTALLED IN BUILDING 7 LOCATED ON THE WEST VIRGINIA STATE CAPITOL COMPLEX IN CHARLESTON, WEST VIRGINIA PER THE ATTACHED SPECIFICATIONS.

A MANDATORY PRE-BID MEETING WILL BE HELD ON MONDAY, DECEMBER 8, 2008 AT 1:30 PM IN BUILDING 7. ALL PRIME/GENERAL CONTRACTORS ARE REQUIRED TO ATTEND THIS MEETING. SUBCONTRACTORS AND MATERIAL SUPPLIERS ARE WELCOME TO ATTEND; HOWEVER, ATTENDANCE IS NOT MANDATORY. ANY PRIME/GENERAL CONTRACTOR FAILING TO ATTEND THIS MEETING WILL BE DISQUALIFIED FROM BIDDING ON THIS PROJECT. NO ONE PERSON MAY REPRESENT MORE THAN ONE VENDOR.

TECHNCIAL QUESTIONS MUST BE SUBMITTED IN WRITING TO KRISTA FERRELL IN THE WEST VIRGINIA PURCHASING DIVISION VIA FAX AT 304-558-4115 OR VIA EMAIL AT KRISTA.S.FERRELL@WV.GOV. ONLY THOSE TECHNICAL QUESTIONS RECEIVED IN WRITING WILL BE ADDRESSED. DEADLINE FOR ALL TECHNICAL QUESTIONS IS WENDESDAY, DECEMBER 10, 2008 AT THE CLOSE OF BUISNESS. ALL

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE 304-204-1392	DATE 12-16-08
TITLE President	FEIN 20-5423060	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



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VENDOR ROOM

RFQ COPY  
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SHIP TO

DEPARTMENT OF ADMINISTRATION  
 JOBSITE  
 SEE SPECIFICATIONS

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/26/2008				

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>TECHNICAL QUESTIONS RECEIVED, IF ANY, WILL BE ANSWERED BY ADDENDUM AFTER THE DEADLINE.</p> <p>QUESTIONS CONCERNING THE PROCESS BY WHICH A VENDOR MAY SUBMIT A BID TO THE STATE OF WEST VIRGINIA ARE NOT CONSIDERED TO BE TECHNICAL QUESTIONS AND MAY BE SUBMITTED AT ANY TIME PRIOR TO THE BID OPENING DATE AND IN ANY FORMAT.</p> <p>EXHIBIT 5</p> <p>WEST VIRGINIA CODE 21-1D-5 PROVIDES THAT: ANY SOLICITATION FOR A PUBLIC IMPROVEMENT CONSTRUCTION CONTRACT REQUIRES EACH VENDOR THAT SUBMITS A BID FOR THE WORK TO SUBMIT AT THE SAME TIME AN AFFIDAVIT OF COMPLIANCE WITH THE BID. THE ENCLOSED PURCHASING AFFIDAVIT MUST BE SIGNED AND SUBMITTED WITH THE BID AS EVIDENCE OF THE VENDOR'S COMPLIANCE WITH THE PROVISIONS OF ARTICLE 1D, CHAPTER 21 OF THE WEST VIRGINIA CODE. FAILURE TO SUBMIT THE SIGNED PURCHASING AFFIDAVIT WITH THE BID SHALL RESULT IN DISQUALIFICATION OF SUCH BID.</p> <p>NOTICE TO PROCEED: THIS CONTRACT IS TO BE PERFORMED WITHIN 60 CALENDAR DAYS AFTER THE NOTICE TO PROCEED IS RECEIVED. UNLESS OTHERWISE SPECIFIED, THE FULLY EXECUTED PURCHASE ORDER WILL BE CONSIDERED NOTICE TO PROCEED.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE MATERIALS OR WORKMANSHIP SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM WITH THE SPECIFICATIONS OF THE BID AND CONTRACT HERE IN.</p> <p>WAGE RATES: THE CONTRACTOR OR SUBCONTRACTOR SHALL PAY</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE \_\_\_\_\_ TELEPHONE \_\_\_\_\_ DATE \_\_\_\_\_

TITLE \_\_\_\_\_ FEIN \_\_\_\_\_ ADDRESS CHANGES TO BE NOTED ABOVE

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<p>THE HIGHER OF THE U.S. DEPARTMENT OF LABOR MINIMUM WAGE RATES AS ESTABLISHED FOR KANAWHA COUNTY, PURSUANT TO WEST VIRGINIA CODE 21-5A, ET, SEQ. (PREVAILING WAGE RATES APPLY TO THIS PROJECT)</p> <p>ARBITRATION: ANY REFERENCES MADE TO ARBITRATION OR INTEREST FOR PAYMENTS DUE (EXCEPT FOR ANY INTEREST REQUIRED BY STATE LAW) CONTAINED IN THIS CONTRACT OR IN ANY AMERICAN INSTITUTE OF ARCHITECTS DOCUMENTS PERTAINING TO THIS CONTRACT ARE HEREBY DELETED.</p> <p>WORKERS' COMPENSATION: VENDOR IS REQUIRED TO PROVIDE A CERTIFICATE FROM WORKERS' COMPENSATION IF SUCCESSFUL.</p> <p>ALL OF THE ITEMS CHECKED BELOW WILL BE A REQUIREMENT OF THIS CONTRACT:</p> <p>(XX) INSURANCE: SUCCESSFUL VENDOR SHALL FURNISH PROOF OF COMMERCIAL GENERAL LIABILITY INSURANCE PRIOR TO ISSUANCE OF CONTRACT. UNLESS OTHERWISE SPECIFIED IN THE BID DOCUMENTS, THE MINIMUM AMOUNT OF INSURANCE COVERAGE REQUIRED IS \$250,000.</p> <p>( ) BUILDERS RISK INSURANCE: SUCCESSFUL VENDOR SHALL FURNISH PROOF OF BUILDERS RISK - ALL RISK INSURANCE IN AN AMOUNT EQUAL TO 100% OF THE AMOUNT OF THE CONTRACT.</p> <p>(XX) BONDS: FIVE PERCENT (5%) OF THE TOTAL AMOUNT OF THE BID PAYABLE TO THE STATE OF WEST VIRGINIA, SHALL BE SUBMITTED WITH EACH BID AS A BID BOND. THE SUCCESSFUL BIDDER SHALL ALSO FURNISH A PERFORMANCE BOND AND LABOR/MATERIAL BOND FOR 100% OF THE AMOUNT OF THE CONTRACT. BONDS MAY BE PROVIDED IN THE FORM OF A CERTIFIED CHECK, IRREVOCABLE LETTER OF CREDIT, OR BOND FURNISHED BY A SOLVENT SURETY COMPANY AUTHORIZED TO DO BUSINESS IN THE STATE OF WEST VIRGINIA. A LETTER OF CREDIT SUBMITTED</p>						

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<p>IN LIEU OF A BOND WILL ONLY BE ALLOWED FOR PROJECTS UNDER \$100,000. PERSONAL OR BUSINESS CHECKS ARE NOT ACCEPCTABLE IN LIEU OF THE 5% BID BOND, PERFORMANCE BOND, OR LABOR AND MATERIAL BOND.</p> <p>( ) MAINTENANCE BOND: A TWO (2) YEAR MAINTENANCE BON COVERING THE ROOFING SYSTEM WILL BE A REQUIREMENT OF THE SUCCESSFUL VENDOR.</p> <p>REV. 11/00</p> <p>EXHIBIT 7</p> <p>DOMESTIC ALUMINUM, GLASS &amp; STEEL IN PUBLIC WORKS PROJECTS</p> <p>IN ACCORDANCE WITH WEST VIRGINIA CODE 5-19-1 ET., SEQ., EVERY CONTRACT FOR CONSTRUCTION, RECONSTRUCTION, ALTERATION, REPAIR, IMPROVEMENT OR MAINTENANCE OF PUBLIC WORKS, WHERE THE COST IS MORE THAN \$50,000 AND, IN THE CASE OF STEEL ONLY, WHERE THE COST OF STEEL IS MORE THAN \$50,000 OR WHERE MORE THAN 10,000 POUNDS OF STEEL ARE REQUIRED, THE STATE WILL ACCEPT ONLY ALUMINU GLASS, OR STEEL PRODUCTS PRODUCED IN THE UNITED STATES. IN ADDITION, ITEMS OF MACHINERY OR EQUIPMENT PURCHASED FOR USE AT THE SITE OF PUBLIC WORKS SHALL BE MADE OF DOMESTIC ALUMINUM, GLASS OR STEEL, UNLESS THE COST OF THE PRODUCT IS LESS THAN \$50,000 OR LESS THAN 10,000 POUNDS OF STEEL ARE USED IN PUBLIC WORKS PROJECTS.</p> <p>FOREIGN MADE ALUMINUM, GLASS OR STEEL PRODUCTS MAY BE ACCEPTED ONLY IF THE COST OF DOMESTIC PRODUCTS IS FOUND TO BE UNREASONABLE. SUCH COST IS UNREASONABLE IF IT IS 20% OR MORE HIGHER THAN THE BID PRICE FOR FOREIGN MADE PRODUCTS. IF THE DOMESTIC ALUMINUM, GLASS OR STEEL</p>						

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<p>PRODUCTS TO BE SUPPLIED OR PRODUCED IN A "SUBSTANTIAL LABOR SURPLUS AREA", AS DEFINED BY THE UNITED STATES DEPARTMENT OF LABOR, FOREIGN PRODUCTS MAY BE SUPPLIED ONLY IF DOMESTIC PRODUCTS ARE 30% OR MORE HIGHER IN PRICE THAN THE FOREIGN MADE PRODUCTS.</p> <p>IF, PRIOR TO THE AWARD OF A CONTRACT UNDER THE ABOVE PROVISIONS, THE SPENDING OFFICER OF THE SPENDING UNIT DETERMINES THAT THERE EXISTS A BID FOR LIKE FOREIGN ALUMINUM, GLASS OR STEEL THAT IS REASONABLE AND LOWER THAN THE LOWEST BID DOMESTIC PRODUCTS, THE SPENDING OFFICE MAY REQUEST, IN WRITING, A REEVALUATION AND REDUCTION IN THE LOWEST BID FOR SUCH DOMESTIC PRODUCTS. ALL VENDORS MUST INDICATE IN THEIR BID IF THEY ARE SUPPLYING FOREIGN ALUMINUM, GLASS OR STEEL.</p> <p>REV. 3/88</p> <p>EXHIBIT 9</p> <p>NOTICE FOR ISSUANCE &amp; ACKNOWLEDGEMENT OF CONSTRUCTION PROJECT ADDENDA</p> <p>THE ARCHITECT/ENGINEER AND/OR AGENCY SHALL BE REQUIRED TO ABIDE BY THE FOLLOWING SCHEDULE IN ISSUING CONSTRUCTION PROJECT ADDENDA FOR STATE AGENCIES:</p> <p>(1) THE ARCHITECT/ENGINEER SHALL PREPARE THE ADDENDUM AND A LIST OF ALL PARTIES THAT HAVE PROCURED DRAWINGS AND SPECIFICATIONS FOR THE PROJECT. THE ADDENDUM AND LIST SHALL BE FORWARDED TO THE BUYER IN THE STATE PURCHASING DIVISION. THE ARCHITECT/ENGINEER SHALL ALSO SEND A COPY OF THE ADDENDUM TO THE STATE AGENCY FOR WHICH THE CONTRACT IS ISSUED.</p>						

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ADDRESS CORRESPONDENCE TO ATTENTION OF:  
 KRISTA FERRELL  
 804-558-2596

VENDOR

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<p>(2) THE BUYER SHALL SEND THE ADDENDUM TO ALL INTERESTED PARTIES AND, IF NECESSARY, EXTEND THE BID OPENING DATE. ANY ADDENDUM SHOULD BE RECEIVED BY THE BUYER WITHIN FOURTEEN (14) DAYS PRIOR TO THE BID OPENING DATE.</p> <p>(3) ALL ADDENDA SHOULD BE FORMALLY ACKNOWLEDGED BY ALL BIDDERS AND SUBMITTED TO THE STATE PURCHASING DIVISION. THE SAME RULES AND REGULATIONS THAT APPLY TO THE ORIGINAL BIDDING DOCUMENT SHALL ALSO APPLY TO AN ADDENDUM DOCUMENT. THE ONLY EXCEPTION MAY BE FOR AN ADDENDUM THAT IS ISSUED FOR THE SOLE PURPOSE OF CHANGING A BID OPENING TIME AND/OR DATE.</p> <p>REV. 11/96</p> <p>EXHIBIT 10</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NOS. :</p> <p>NO. 1 . . . . . <i>Received TJS</i></p> <p>NO. 2 . . . . .</p> <p>NO. 3 . . . . .</p> <p>NO. 4 . . . . .</p>						

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NO. 5						
<p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF THE BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p><i>[Signature]</i> ..... SIGNATURE</p> <p>Grandview Systems Inc ..... COMPANY</p> <p>12-16-08 ..... DATE</p> <p>REV. 11/96</p> <p>CONTRACTORS LICENSE</p> <p>WEST VIRGINIA STATE CODE 21-11-2 REQUIRES THAT ALL PERSONS DESIRING TO PERFORM CONTRACTING WORK IN THIS STATE MUST BE LICENSED. THE WEST VIRGINIA CONTRACTORS LICENSING BOARD IS EMPOWERED TO ISSUE THE CONTRACTORS LICENSE. APPLICATIONS FOR A CONTRACTORS LICENSE MAY BE MADE BY CONTACTING THE WEST VIRGINIA DIVISION OF LABOR CAPITOL COMPLEX, BUILDING 3, ROOM 319, CHARLESTON, WV 25305. TELEPHONE: (304) 558-7890.</p> <p>WEST VIRGINIA STATE CODE 21-11-11 REQUIRES ANY PROSPECTIVE BIDDER TO INCLUDE THE CONTRACTORS LICENSE NUMBER ON THEIR BID.</p>						

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<p>BIDDER TO COMPLETE:</p> <p>CONTRACTORS NAME: Grandview Systems Inc.....</p> <p>CONTRACTORS LICENSE NO.: ..WV041651.....</p> <p>THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FURNISH A COPY OF THEIR CONTRACTORS LICENSE PRIOR TO ISSUANCE OF A PURCHASE ORDER/CONTRACT</p> <p>APPLICABLE LAW</p> <p>THE WEST VIRGINIA STATE CODE, PURCHASING DIVISION RULES AND REGULATIONS, AND THE INFORMATION PROVIDED IN THE "REQUEST FOR QUOTATION" ISSUED BY THE PURCHASING DIVISION IS THE SOLE AUTHORITY GOVERNING THIS PROCUREMENT.</p> <p>ANY INFORMATION PROVIDED IN SPECIFICATION MANUALS, OR ANY OTHER SOURCE, VERBAL OR WRITTEN, WHICH CONTRADICTS OR ALTERS THE INFORMATION PROVIDED FROM THE SOURCES AS DESCRIBED IN THE ABOVE PARAGRAPH IS VOID AND OF NO EFFECT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>REV. 1/2005</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p>						

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DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130						
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:						
SEALED BID						
BUYER: KRISTA FERRELL-FILE 21						
REQ. NO.: ISCJ0067						
BID OPENING DATE: 12/18/2008						
BID OPENING TIME: 1:30 PM						
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
304-204-1394						
PLEASE PRINT OR TYPE NAME OF PERSON TO CONTACT CONCERNING THIS QUOTE:						
Tom Sizemore						

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SIGNATURE \_\_\_\_\_ TELEPHONE \_\_\_\_\_ DATE \_\_\_\_\_

TITLE \_\_\_\_\_ FEIN \_\_\_\_\_ ADDRESS CHANGES TO BE NOTED ABOVE

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## **Request for Quotation ISCJ0067**

The West Virginia Purchasing Division, on behalf of the West Virginia Office of Technology and General Services Division, is requesting quotes for numerous audio, video, video-conferencing, data projection and communications equipment, to be installed at Building 7, Capitol Complex.

Attached is a list of AV equipment for four (4) conference/training rooms. This equipment is being requested by the Secretary, Department of Administration as part of a renovation to this building. This is a project that must be coordinated with other construction type renovations that are currently being performed, so timelines must be coordinated between vendors.

The Department of Administration would like to see activity on this project and completion as quickly as possible, including procurement, installation and training.

### **GENERAL REQUIREMENTS**

1. Vendors must attend a mandatory pre-bid walk-through of the facility on (Dec 8<sup>th</sup> @1:30).
2. Pricing shall include all labor and materials for proper installation of equipment.
3. Pricing shall include cost of Crestron and Biamp Nexia control code programming.
4. Pricing shall include cost of delivery, installation and system testing.
5. Bidder shall provide a written schematic or plan for installing the equipment.
6. Bidder shall provide a projected delivery, installation, system testing and training timeline.
7. Bidder shall maintain all manufacturer's certifications required for reseller installation, programming, warranty and maintenance support.
8. Access above ceiling and AC Power outlets to prescribed points shall be the responsibility of the State of WV. This shall include all cable access and cable raceways and cable access to all equipment. The General Services Division will be responsible for installing all vendor-provided hardware into the existing structure, and for providing the necessary electrical and cable connections. The vendor will provide a single point of contact to assist in readying the site for system installation. The vendor will then be responsible for mounting, installing and connecting all provided components, including complete testing of the equipment.
9. One day (eight hours) of training and documentation on operation and maintenance procedures shall be provided for designated staff personnel, upon completion of installation.
10. The vendor and / or subcontractor shall submit three (3) written references of installations of similar type.



## EQUIPMENT REQUIREMENTS

	UNIT COST	EXENDED COST
<b><u>Executive Room (Conference Room A):</u></b>		
(1) Sharp LC 65D64U 65" LCD Monitor		3825
(1) Peerless ST680 Wall Mount for LCD		190
(1) Polycom HDX 8002XL HD Videoconferencing System		9675
(1) Spectrum 55218 Compact Lectern		1200
(1) Spectrum 55219 Flip Up Shelf		268
(1) Sony SLVD380P DVD/VCR Player		95
(1) Crestron MPS100 Multi-Media Presentation System		2000
(1) Crestron TPS4000 10.4" Color Touch Panel		3000
<b><u>Regents Room (Conference Room B):</u></b>		
(1) Dalite 88389L Contour Electrol HDTV w/ LVC		1085
(1) Sanyo PGD-DWT50L 4500 Lumen WXGA Projector		4245
(1) Sanyo NS-T40 Long Throw Lens		2063
(1) Peerless ACC560 Ceiling Mount Adapter		17
(1) Peerless PRGUNV Projector Ceiling Mount Kit		175
(1) Sony SLVD380P DVD/VCR Player		95
(1) Crestron MPS100 Multi-Media Presentation System		2000
(1) Electrovoice EVID4.2 Ceiling Speakers (total 2)		266
(5) Crestron QM-RX QM Receiver	800	800
(1) Crestron TPS4000 10.4" Color Touch Panel		3000
(1) Spectrum 55218 Compact Lectern		1200
(1) Srepectrum 55219 Flip Up Shelf		268
<b><u>Capitol Room (Conference Room C):</u></b>		
(2) Dalite 88389L Contour Electrol HDTV w/ LVC	1085	2170
(2) Sanyo PGD-DWT50L 4500 Lumen WXGA Projector	4245	8490
(2) Sanyo NS-T40 Long Throw Lens	2063	4126
(2) Peerless ACC560 Ceiling Mount Adapter	17	34
(2) Peerless PRGUNV Projector Ceiling Mount Kit	175	350
(1) Sony SLVD380P DVD/VCR Player		95



(3)	Sharp LC52D64U 52" LCD Monitor	1750	5250
(1)	Crestron MPS100 Multi-Media Presentation System		2000
(1)	Crestron QM-DA-8 QM Distribution Amplifier		875
(3)	Peerless PLCM-UNL-CP Ceiling Mount Kit	347	1041
(3)	Electrovoice EVID4.2 Ceiling Speakers (total 6)	266	798
(5)	Crestron QM-RX QM Receiver	800	4000
(1)	Crestron CNPWS-75 Power Supply		281
(1)	Crestron TPS4000 10.4" Color Touch Panel		3000
(1)	Biamp Nexia CS Digital Audio Processor		1624
(1)	Spectrum55190CHB HD Media Manager Lectern		2249
(1)	Telex RE2-L10 Wireless Microphone System		425
(1)	Tripplite TRPS500RT1U Rack Mount UPS		185
(1)	Crestron QM-AMP3x80SR Multi-Channel Amplifier		625
<b><u>Heritage Room (Conference Room D):</u></b>			
(3)	Sanyo PLC-XL51 Super Short Throw Projector	2595	7785
(1)	Crestron MPS100 Multi-Media Presentation System		2000
(1)	Crestron QMpDA-4 QM Distribution Amplifier		688
(3)	Crestron QM-RX QM Receiver	800	2400
(1)	Sony SLVD380P DVD/VCR Player		95
(1)	Electrovoice EVID4.2 Ceiling Speakers (total of 2)		266
(1)	Spectrum 55218 Compact Lectern		1200
(1)	Spectrum 55219 Flip Up Shelf		268
(1)	Crestron TPS4000 10.4" Color Touch Panel		3000
(1)	Tripplite TRPS500RT1U Rack Mount UPS		185
(1)	Crestron CNPWS-75 Power Supply		281
All equipment must be warranted for a minimum of one (1) year. Response time shall be within 24 hours of contact by customer, and may include onsite visits as necessary to repair/replace warranted equipment.			
(1)	Delivery, Installation, Parts and Training	4936	
		<b>Total Cost</b>	<b>96,189</b>





**BID BOND**

KNOW ALL MEN BY THESE PRESENTS, That we, the undersigned, Grandview Systems, Inc.  
of 4200 1st Avenue, Nitro, West Virginia 25143, as Principal, and American Contractors Indemnity Company  
of 9841 Airport Blvd., 9th Floor, Los Angeles, CA 90045, a corporation organized and existing under the laws of the State of California  
with its principal office in the City of Los Angeles, as Surety, are held and firmly bound unto the State  
of West Virginia, as Obligee, in the penal sum of Five Thousand and 00/100 Dollars (\$ 5,000.00) for the payment of which,  
well and truly to be made, we jointly and severally bind ourselves, our heirs, administrators, executors, successors and assigns.

The Condition of the above obligation is such that whereas the Principal has submitted to the Purchasing Section of the  
Department of Administration a certain bid or proposal, attached hereto and made a part hereof, to enter into a contract in writing for  
RFQ No. ISCJ0067 - Telephone / Video Conference Equipment

**NOW THEREFORE,**

- (a) If said bid shall be rejected, or
- (b) If said bid shall be accepted and the Principal shall enter into a contract in accordance with the bid or proposal attached hereto and shall furnish any other bonds and insurance required by the bid or proposal, and shall in all other respects perform the agreement created by the acceptance of said bid, then this obligation shall be null and void, otherwise this obligation shall remain in full force and effect. It is expressly understood and agreed that the liability of the Surety for any and all claims hereunder shall, in no event, exceed the penal amount of this obligation as herein stated.

The Surety, for the value received, hereby stipulates and agrees that the obligations of said Surety and its bond shall be in no way impaired or affected by any extension of the time within which the Obligee may accept such bid, and said Surety does hereby waive notice of any such extension.

IN WITNESS WHEREOF, Principal and Surety have hereunto set their hands and seals, and such of them as are corporations have caused their corporate seals to be affixed hereunto and these presents to be signed by their proper officers, this  
18th day of December, 2008.

Principal Corporate Seal

Grandview Systems, Inc.  
(Name of Principal)

By [Signature]  
(Must be President or Vice President)

President  
(Title)

Surety Corporate Seal

American Contractors Indemnity Company  
(Name of Surety)

[Signature]  
Paul R. Abrams, Attorney-in-Fact

**IMPORTANT – Surety executing bonds must be licensed in West Virginia to transact surety insurance. Raised corporate seals must be affixed, a power of attorney must be attached.**



# American Contractors Indemnity Company



9841 Airport Blvd., 9<sup>th</sup> Floor Los Angeles, California 90045

## POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS:

That American Contractors Indemnity Company of the State of California, a California corporation, does hereby appoint, **Paul R. Abrams, Kimberly A. Nunnelley, Linda K. Brown, or Emily Johnson of Cincinnati, Ohio**

its true and lawful Attorney(s)-in-Fact, with full authority to execute on its behalf bonds, undertakings, recognizances and other contracts of indemnity and writings obligatory in the nature thereof, issued in the course of its business and to bind the Company thereby, in an Amount not to exceed \$ \*\*\*3,000,000.00\*\*\*. This Power of Attorney shall expire without further action on March 18, 2011.

This Power of Attorney is granted and is signed and sealed by facsimile under and by the authority of the following Resolution adopted by the Board of Directors of AMERICAN CONTRACTORS INDEMNITY COMPANY at a meeting duly called and held on the 6<sup>th</sup> day of December, 1990.

*"RESOLVED that the Chief Executive Officer, President or any Vice President, Executive Vice President, Secretary or Assistant Secretary, shall have the power and authority*

1. *To appoint Attorney(s)-in-Fact and to authorize them to execute on behalf of the Company, and attach the seal of the Company thereto, bonds and undertakings, contracts of indemnity and other writings obligatory in the nature thereof and,*
2. *To remove, at any time, any such Attorney-in-Fact and revoke the authority given.*

*RESOLVED FURTHER, that the signatures of such officers and the seal of the Company may be affixed to any such Power of Attorney or certificate relating thereto by facsimile, and any such Power of Attorney or certificate bearing such facsimile signatures or facsimile seal shall be valid and binding upon the Company and any such power so executed and certified by facsimile signatures and facsimile seal shall be valid and binding upon the Company in the future with respect to any bond or undertaking to which it is attached."*

IN WITNESS WHEREOF, American Contractors Indemnity Company has caused its seal to be affixed hereto and executed by its President on the 2nd day of January, 2008.

### AMERICAN CONTRACTORS INDEMNITY COMPANY

STATE OF CALIFORNIA  
COUNTY OF LOS ANGELES

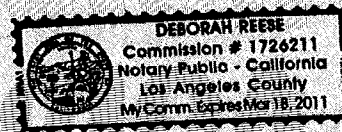


By: *Adam S. Pessin*  
Adam S. Pessin, President

On this 2nd day of January, 2008, before me, Deborah Reese, a notary public, personally appeared Adam S. Pessin, President of American Contractors Indemnity Company, who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct. WITNESS my hand and official seal.

Signature *Deborah Reese* (Seal)



I, Jeannie J. Kim, Corporate Secretary of American Contractors Indemnity Company, do hereby certify that the Power of Attorney and the resolution adopted by the Board of Directors of said Company as set forth above, are true and correct transcripts thereof and that neither the said Power of Attorney nor the resolution have been revoked and they are now in full force and effect.

IN WITNESS HEREOF, I have hereunto set my hand this 18<sup>th</sup> day of December, 2008.

Bond No. 1000752472-02

*Jeannie J. Kim*  
Jeannie J. Kim, Corporate Secretary

Agency No. 9041



# American Contractors Indemnity Company

9841 Airport Blvd., 9<sup>th</sup> Floor Los Angeles, California 90045



## POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS:

That American Contractors Indemnity Company of the State of California, a California corporation, does hereby appoint, **Paul R. Abrams, Connie F. Caudill, Kimberly A. Nunnelley, David E. Jones, Linda K. Brown, or Emily Johnson of Cincinnati, Ohio**

its true and lawful Attorney(s)-in-Fact, with full authority to execute on its behalf bonds, undertakings, recognizances and other contracts of indemnity and writings obligatory in the nature thereof, issued in the course of its business and to bind the Company thereby, in an Amount not to exceed \$ \*\*\* 3,000,000.00 \*\*\*. This Power of Attorney shall expire without further action on June 29, 2009.

This Power of Attorney is granted and is signed and sealed by facsimile under and by the authority of the following Resolution adopted by the Board of Directors of AMERICAN CONTRACTORS INDEMNITY COMPANY at a meeting duly called and held on the 6<sup>th</sup> day of December, 1990.

*"RESOLVED that the Chief Executive Officer, President or any Vice President, Executive Vice President, Secretary or Assistant Secretary, shall have the power and authority*

- 1. To appoint Attorney(s)-in-Fact and to authorize them to execute on behalf of the Company, and attach the seal of the Company thereto, bonds and undertakings, contracts of indemnity and other writings obligatory in the nature thereof and,*
- 2. To remove, at any time, any such Attorney-in-Fact and revoke the authority given.*

*RESOLVED FURTHER, that the signatures of such officers and the seal of the Company may be affixed to any such Power of Attorney or certificate relating thereto by facsimile, and any such Power of Attorney or certificate bearing such facsimile signatures or facsimile seal shall be valid and binding upon the Company and any such power so executed and certified by facsimile signatures and facsimile seal shall be valid and binding upon the Company in the future with respect to any bond or undertaking to which it is attached."*

IN WITNESS WHEREOF, American Contractors Indemnity Company has caused its seal to be affixed hereto and executed by its Executive Vice President on the 9<sup>th</sup> day of January, 2007.



AMERICAN CONTRACTORS INDEMNITY COMPANY

By: *Adam S. Pessin*  
Adam S. Pessin, Executive Vice President

STATE OF CALIFORNIA  
COUNTY OF LOS ANGELES

§  
§

On this 9th day of January, 2007, before me, Steve Fedunak, a notary public, personally appeared Adam S. Pessin, Executive Vice President of American Contractors Indemnity Company, personally known to me (or proved to me on the basis of satisfactory evidence) to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

WITNESS my hand and official seal.

*Steve Fedunak*

Signature of Notary  
My Commission expires June 29, 2009



I, Jeannie J. Kim, Corporate Secretary of American Contractors Indemnity Company, do hereby certify that the Power of Attorney and the resolution adopted by the Board of Directors of said Company as set forth above, are true and correct transcripts thereof and that neither the said Power of Attorney nor the resolution have been revoked and they are now in full force and effect.

IN WITNESS WHEREOF, I have hereunto set my hand this 18th day of December, 2008.

Bond No. 1000752472-02

Agency No. 9041

*Jeannie J. Kim*  
Jeannie J. Kim, Corporate Secretary

The first part of the document discusses the importance of maintaining accurate records.

It is essential to ensure that all data is properly documented and stored.

The following table provides a summary of the key findings from the study.

These results indicate a significant correlation between the variables being studied.

The data suggests that there is a clear trend in the observed phenomena.

Further research is needed to explore the underlying causes of these trends.

In conclusion, the study highlights the need for continued monitoring and analysis.

# ACORD CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
12/16/2008

PRODUCER (304)768-1900 FAX (304)302-3401  
Valley Insurance Systems  
P O Box 10  
Ona, WV 25545

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

INSURED Grandview Systems Inc  
4200 1st Avenue, Suite 114  
Nitro, WV 25143

INSURERS AFFORDING COVERAGE	NAIC #
INSURER A: Travelers Property Casualty	
INSURER B:	
INSURER C:	
INSURER D:	
INSURER E:	

### COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR ADD'L LTR	INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS
A		GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY CLAIMS MADE <input checked="" type="checkbox"/> OCCUR	680-5884L095-COF-08	09/12/2008	09/12/2009	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (EA Occurrence) \$ 300,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
		GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC				
A		AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO ALL OWNED AUTOS SCHEDULED AUTOS HIRED AUTOS NON-OWNED AUTOS	BA-6438L775-08-SEL	09/12/2008	09/12/2009	COMBINED SINGLE LIMIT (EA accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
		GARAGE LIABILITY <input type="checkbox"/> ANY AUTO				AUTO ONLY - EA ACCIDENT \$ OTHER THAN AUTO ONLY: EA ACC \$ AGG \$
A		EXCESS/UMBRELLA LIABILITY <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE DEDUCTIBLE <input checked="" type="checkbox"/> RETENTION \$ 5,000	ISF-CUP-7766Y543-IND-08	09/12/2008	09/12/2009	EACH OCCURRENCE \$ 1,000,000 AGGREGATE \$ 1,000,000
		WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? If yes, describe under SPECIAL PROVISIONS below				WC STATU-TORY LIMITS <input type="checkbox"/> OTH-ER <input type="checkbox"/> E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$
		OTHER				

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS

### CERTIFICATE HOLDER

### CANCELLATION

Evidence of Insurance

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 10 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO MAIL SUCH NOTICE SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE  
Pat Stutler/PAT

*Patricia G. Stutler*





STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

**VENDOR OWING A DEBT TO THE STATE:**

*West Virginia Code* §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

**PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:**

*West Virginia Code* §21-1D-5 provides that: Any solicitation for a public improvement construction contract shall require each vendor that submits a bid for the work to submit at the same time an affidavit that the vendor has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code. A public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun.

**ANTITRUST:**

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

**LICENSING:**

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

**CONFIDENTIALITY:**

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy) for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and is in compliance with the requirements as stated.

Vendor's Name: Grandview Systems Inc.

Authorized Signature:  Date: 12-16-08





State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFO NUMBER  
 ISCJ0067

PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
 KRISTA FERRELL  
 304-558-2596

VENDOR



**Mr. Tom Sizemore**  
**Grandview Systems, Inc.**  
**4200 1st Avenue, Suite 114**  
**Nitro, WV 25143**

SHIP TO

DEPARTMENT OF ADMINISTRATION  
 JOBSITE  
 SEE SPECIFICATIONS

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
12/15/2008				

BID OPENING DATE: 12/18/2008 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
				ADDENDUM NO. 1		
				THIS ADDENDUM IS ISSUED TO:		
				1.) ANSWER ALL TECHNICAL QUESTIONS SUBMITTED PRIOR TO THE DEADLINE FOR TECHNICAL QUESTIONS AND		
				2.) PROVIDE A COPY OF THE MANDATORY PRE-BID ATTENDEE LIST.		
				BID OPENING DATE REMAINS: 12/18/08		
				BID OPENING TIME REMAINS: 1:30 PM		
				***** END ADDENDUM NO. 1 *****		
001	1	LS		725-55-01-001		
				TELEPHONE OR VIDEO CONFERENCE EQUIPMENT		
				***** THIS IS THE END OF RFO ISCJ0067 *****		
				TOTAL:		\$96,189.00

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
-----------	-----------	------

TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
-------	------	-----------------------------------

WHEN RESPONDING TO RFO, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

## GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

---

### INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130

## ISCJ0067 Vendor Questions Responses

1.) I have a question on Equipment requirements. In the Regents Room, you have a quantity of (5) Crestron QM-RX. By looking at the equipment for this room, it looks like only (1) of these units will be needed in this room. I will need to know if you in fact want (5) of these units.

Your answer to this question is needed to determine the final bid price as well as the cost for bonding.

Answer: The quantity should be (1) one.

2.) Does this section apply to this project? If so, would need to know from whom to request the drawings

Answer: The agency has used another agency's internal engineering staff. Exhibit 9 is standard language for all construction projects bid by the state over \$25K. As stated in the pre-bid meeting this is a specification only project. No official A/E drawings were developed and distributed. A generalized, not to scale drawing, will be included with the addendum.

3.) The Regents room Conference Room B indicates a qty of 5 Crestron QM-RX QM receivers. There is only 1 display indicated on the RFQ, are there other destinations that need to be addressed or is the qty incorrect?

Answer: The quantity should be (1) one.

4.) The Heritage Room Conference Room D, the short throw projectors have to be on the same wall as the display surface. What mounting method is to be used? You do not indicate any mounts. Do you want table top, shelf, or ceiling mounts?

Answer: The mounting method will be ceiling mount.

5.) What manner of cable management is to be used to get the cables from the lecterns to the walls in each room? The lecterns house all of the electronics and will be away from the walls and since you are not providing floor pockets this needs to be addressed to prevent a trip hazard.

Answer: Lecterns are to be positioned against the wall (see diagram).

6.) Will the lecterns need to be disconnected for other functions in the rooms?

Answer: No.

7.) The EVID4.2 model speakers are surface mount and not ceiling mount as indicated in the RFQ. Is this correct?

Answer: The speakers are surface mount.

8.) Is the state running wire mold to all of the equipment locations?

Answer: Yes.

9.) If so, what size wire mold is being used?

Answer: Wire mold 5400 around the base of most of the rooms; the 5400 has two channels one for electric and one for Data.

10.) Will we need to provide jack plates for the signals at each location or simply bring the cables out of the wire mold to the equipment?

Answer: No.

11.) Will the state be running the cabling to locations if it is inside of the wall or above the ceiling areas?

Answer: Yes.

12.) Is the state providing dedicated PCs for the lecterns or will there need to be laptop interfaces?

Answer: Lecterns need to have laptop interfaces.

13.) You will be providing some sort of drawing (scale not necessary) to indicate preferred locations for equipment installation.

Answer: Diagram provided.

14.) According to paragraph 8 under the general requirements "The General Services Division will be responsible . . . for providing the necessary electrical and cable connections." Does this mean that GSD will be pulling the cable provided by the vendor or simply providing the raceways?

Answer: General Services Division will install all of the electrical cabling & connections and the West Virginia Office of Technology will install all the data cabling & connections.

15.) What sort of wire management will be required for the lecterns and who will provide it?

Answer: General Services Division will provide wire management for power & the West Virginia Office of Technology will provide data cabling to the lecterns. Any special cables other than cat 5E, Cat 6 and or electrical wire is to be furnished by the Vendor.

16.) In each conference room -- will the Touch Panel reside on the lectern or elsewhere?

Answer: The Touch Panel will reside on the lectern.

Additional Clarifications to the Specifications:

Page 3: Add to Workers' Compensation Section: "Worker' Compensation Certificate will be required of the vendor for the life of the contract."

Page 11: Add to top of page: "It is strongly preferred that vendors complete the provided pricing pages in lieu of submitting alternate quote forms".

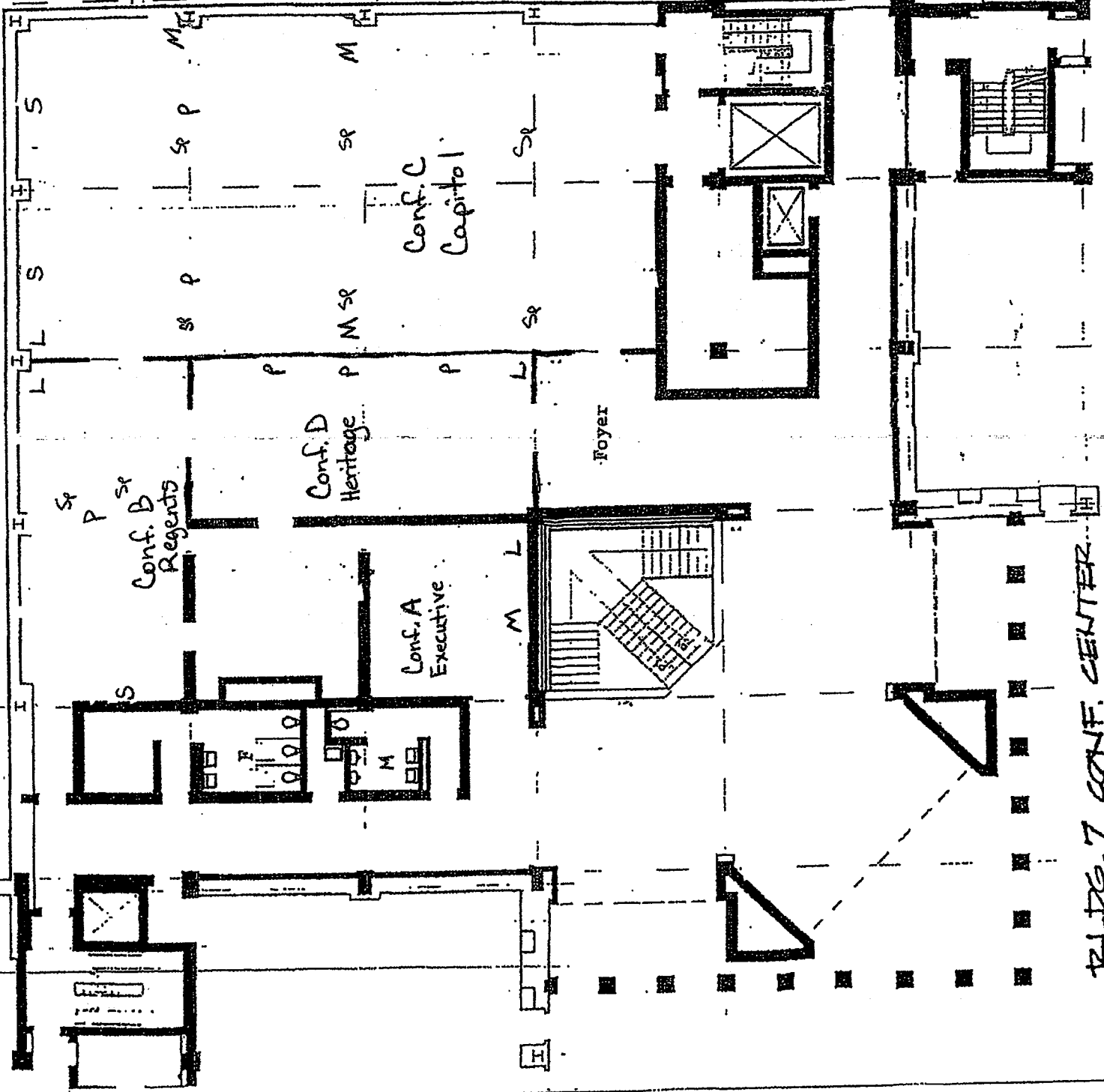
Page 12: Please delete the following language: "All equipment must be warranted for a minimum of one (1) year. Response time shall be within 24 hours of contact by the customer, and may include onsite visits as necessary to repair/replace warranted equipment."

Please replace with the following: "All equipment must be warranted for a minimum of one (1) year. Any warranty repair and/or replacement must be covered by the vendor. Vendors shall respond onsite and carry out the warranty replacement/repair to all warranty repair/replacement calls by the customer within 24 hours of the initial call by the customer. Any exceptions to this must be pre-approved by the customer."

Scale

1/16 = 1 foot

Sp = Speakers  
 L = Lectern  
 M = Monitor  
 P = Projector  
 S = Screen



BLDG. 7 CONF. CENTER



SIGN IN SHEET

Request for Quotation Number: ISCJ0067

Date: \_\_\_\_\_

12/08/2008

1:30 PM

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

Example:

Firm Name: WV Purchasing Division  
 Firm Address: 2019 Washington St. E.  
 Charleston, WV 25304

Representative Attending: Krista Ferrell Senior Buyer  
 Phone Number: 304-558-2596  
 Fax Number: 304-558-4115  
 Email Address: krista.s.ferrell@wv.gov

Firm Name: Simplex Grinnell  
 Firm Address: 2800 7th Ave Suite 102  
 CHAS. WV 25312

Representative Attending: JEFF WEST  
 Phone Number: (304) 550-7865 C (304) 206-0012  
 Fax Number: (304) 746-4089  
 Email Address: jiwest@simplexgrinnell.com

Firm Name: New Tech Systems, Inc.  
 Firm Address: 420 16th Street  
 Dunbar WV 25064

Representative Attending: Andrew Ramsey  
 Phone Number: 304-766-0000  
 Fax Number: 304-766-0003  
 Email Address: aramsey@newtechwv.com

Firm Name: Greenwood Systems, Inc.  
 Firm Address: 4200 1st Av. Suite 114  
 Altria, WV 25743

Representative Attending: Tina Sizemore  
 Phone Number: 304-204-1392  
 Fax Number: 304-204-1394  
 Email Address: tsizemore@gsinwv.com

Firm Name: Rusty Fisher Verizon  
 Firm Address: 500 Technology Dr  
 So Charleston, WV 25309

Representative Attending: Verizon Rusty Risher  
 Phone Number: 304-746-1020  
 Fax Number: 304-746-1010  
 Email Address: rustyfisher@verizonbusiness.com

Firm Name: Lee Hartman & Sons  
 Firm Address: 300 Rockvale Business Park  
 Suite 2  
 Dunbar, WV 25064

Representative Attending: Larry Cox  
 Phone Number: 304-720-2031  
 Fax Number: 304-766-7441  
 Email Address: L Cox @ Lee Hartman, com

Request for Quotation Number: **ISCJ0067**

Date:

**12/08/2008**

**1:30 PM**

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

Firm Name:	ELECTRONIC SPECIALTY
Firm Address:	1325 DUNBAR AVE DUNBAR WV 25064
Representative Attending:	MARK WOOD
Phone Number:	304-766-6277
Fax Number:	304-766-6270
Email Address:	MARK@ELECTRONICSPECIALTY.COM

Firm Name:	Electronic Specialty Co
Firm Address:	1325 Dunbar Ave Dunbar WV 25064
Representative Attending:	Tom Fitzwater
Phone Number:	304-766-6277
Fax Number:	304-766-6270
Email Address:	Tom-Fitzwater@ElectronicsSpecialty.com

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

# CONTRACTOR LICENSE

Authorized by the

**West Virginia Contractor Licensing Board**

**Number:** WV041651

**Classification:**

COMMUNICATION & SOUND

GRAND VIEW SYSTEMS INC  
DBA GRAND VIEW SYSTEMS INC  
4200 1ST AVE SUITE 114  
NITRO, WV 25143

**Date Issued**

NOVEMBER 13, 2008

**Expiration Date**

NOVEMBER 13, 2009

*Carie L. Watson*

Authorized Company Signature

*Michael A. Carl*

Chair, West Virginia Contractor  
Licensing Board

**WEST VIRGINIA  
CONTRACTOR  
LICENSING  
BOARD**

This license, or a copy thereof, must be posted in a conspicuous place at every construction site where work is being performed. This license number must appear in all advertisements, on all bid submissions and on all fully executed and binding contracts. This license cannot be assigned or transferred by licensee. Issued under provisions of West Virginia Code, Chapter 21, Article 11.



## **Drug-Free Workplace Policy**

### **Purpose and Goal**

**Grandview Systems Inc.** is committed to protecting the safety, health and well being of all employees and other individuals in our workplace. We recognize that alcohol abuse and drug use pose a significant threat to our goals. We have established a drug-free workplace program that balances our respect for individuals with the need to maintain an alcohol and drug-free environment.

- This organization encourages employees to voluntarily seek help with drug and alcohol problems.

### **Covered Workers**

Any individual who conducts business for the organization, is applying for a position or is conducting business on the organization's property is covered by our drug-free workplace policy. Our policy includes, but is not limited to CEO, executive management, managers, supervisors, full-time employees, part-time employees and contractors.

### **Applicability**

Our drug-free workplace policy is intended to apply whenever anyone is representing or conducting business for the organization. Therefore, this policy applies during all working hours, whenever conducting business or representing the organization, while on call, paid standby, while on organization property and at company-sponsored events.

### **Prohibited Behavior**

It is a violation of our drug-free workplace policy to use, possess, sell, trade, and/or offer for sale alcohol, illegal drugs or intoxicants.

### **Notification of Convictions**

Any employee who is convicted of a criminal drug violation in the workplace must notify the organization in writing within five calendar days of the conviction. The organization will take

appropriate action within 30 days of notification. Federal contracting agencies will be notified when appropriate.

### **Searches**

Entering the organization's property constitutes consent to searches and inspections. If an individual is suspected of violating the drug-free workplace policy, he or she may be asked to submit to a search or inspection at any time. Searches can be conducted of lockers and vehicles and equipment.

### **Consequences**

One of the goals of our drug-free workplace program is to encourage employees to voluntarily seek help with alcohol and/or drug problems. If, however, an individual violates the policy, the consequences are serious.

In the case of applicants, if he or she violates the drug-free workplace policy, the offer of employment can be withdrawn. The applicant may not reapply.

If an employee violates the policy, he or she will be subject to progressive disciplinary action and may be required to enter rehabilitation. An employee required to enter rehabilitation who fails to successfully complete it and/or repeatedly violates the policy will be terminated from employment. Nothing in this policy prohibits the employee from being disciplined or discharged for other violations and/or performance problems.

### **Return-to-Work Agreements**

Following a violation of the drug-free workplace policy, an employee may be offered an opportunity to participate in rehabilitation. In such cases, the employee must sign and abide by the terms set forth in a Return-to-Work Agreement as a condition of continued employment.

### **Assistance**

**Grandview Systems Inc.** recognizes that alcohol and drug abuse and addiction are treatable illnesses. We also realize that early intervention and support improve the success of rehabilitation. To support our employees, our drug-free workplace policy:

- Encourages employees to seek help if they are concerned that they or their family members may have a drug and/or alcohol problem.

Treatment for alcoholism and/or other drug use disorders may be covered by the employee benefit plan. However, the ultimate financial responsibility for recommended treatment belongs to the employee.

## **Confidentiality**

All information received by the organization through the drug-free workplace program is confidential communication. Access to this information is limited to those who have a legitimate need to know in compliance with relevant laws and management policies.

## **Shared Responsibility**

A safe and productive drug-free workplace is achieved through cooperation and shared responsibility. Both employees and management have important roles to play.

All employees are required to not report to work or be subject to duty while their ability to perform job duties is impaired due to on- or off-duty use of alcohol or other drugs.

In addition, employees are encouraged to:

- Be concerned about working in a safe environment.
- Support fellow workers in seeking help.
- Report dangerous behavior to their supervisor.

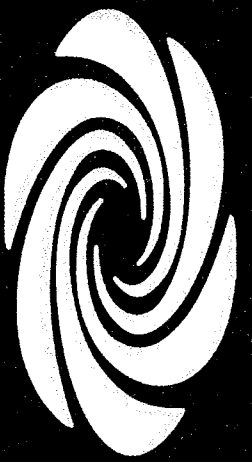
It is the supervisor's responsibility to:

- Inform employees of the drug-free workplace policy.

## **Communication**

Communicating our drug-free workplace policy to both supervisors and employees is critical to our success. To ensure all employees are aware of their role in supporting our drug-free workplace program:

- All employees will receive a written copy of the policy.



# CRESTRON<sup>®</sup>

## CERTIFIED PROGRAMMER

This document certifies that

**KENNY WATSON**

has successfully completed all requirements  
to become a **Crestron Certified Programmer**.

**CRESTRON**  
TECHNICAL INSTITUTE

Date December 5, 2005

Date

Authorized Signature



# *Certificate of Achievement*

AWARDED TO:

*Kenny Watson*

*For successfully completing Biamp Systems' Audia Training Course*

April 27, 2006

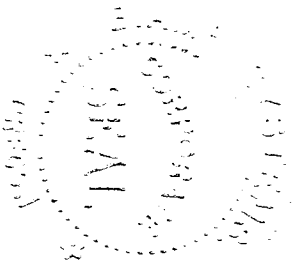
AWARDED BY:

*Ned Ludlum, Training Director*

**B I A M P**

S Y S T E M S

*...your partner in audio excellence!*





Technical Support and Contact Information  
Grandview Systems Inc.

- 1.) Brain McCormick  
Technical Coordinator  
304-204-1392 office  
304-541-8284 cell  
[bmccormick@gsiwv.com](mailto:bmccormick@gsiwv.com)
  
- 2.) Kenny Watson  
Crestron Programmer/Service  
304-204-1392 office  
304-542-9385 cell  
[kwatson@gsiwv.com](mailto:kwatson@gsiwv.com)
  
- 3.) David Miller  
Service/Install Technician  
304-204-1392 office  
304-542-4953  
[dmiller@gsiwv.com](mailto:dmiller@gsiwv.com)
  
- 4.) Tom Sizemore  
Account Manager  
304-204-1392 office  
304-545-8819 cell  
[tsizemore@gsiwv.com](mailto:tsizemore@gsiwv.com)



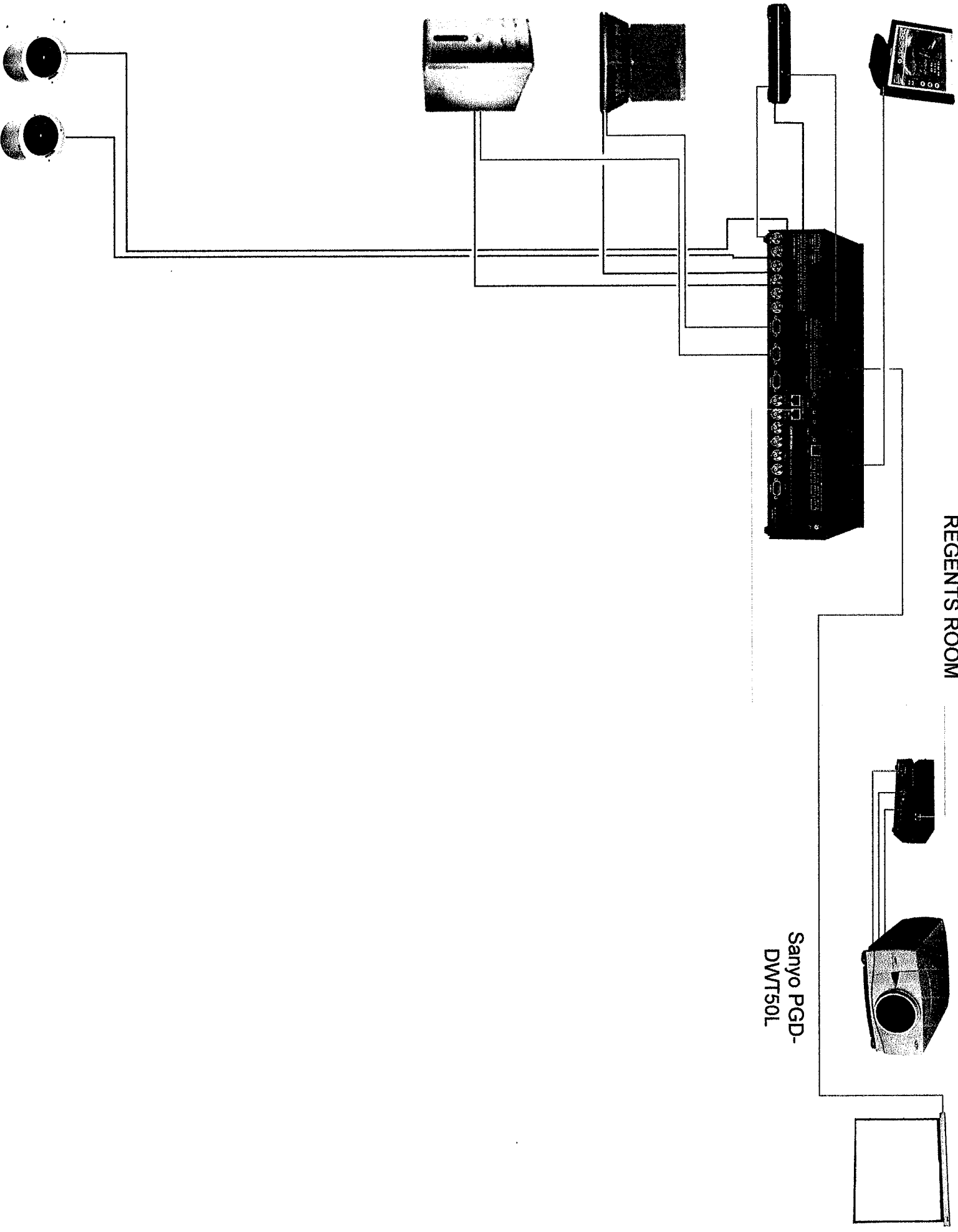
## **INSTALLATION TIMELINE**

After receipt of Purchase Order:

- 1.) 14-21 days to order and receive all equipment
- 2.) During that time, GSI will meet with Project Manager and General Service to discuss and form a plan for delivery, cabling and installation of the equipment.
- 3.) Installation will take 7-10 business days for completion.
- 4.) 2-3 days may be required for system testing.
- 5.) Once all equipment has been installed and tested, training will be scheduled.
- 6.) 8 hours of operation, maintenance and troubleshooting will be provided.

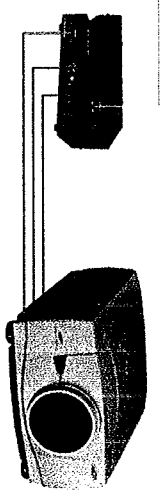
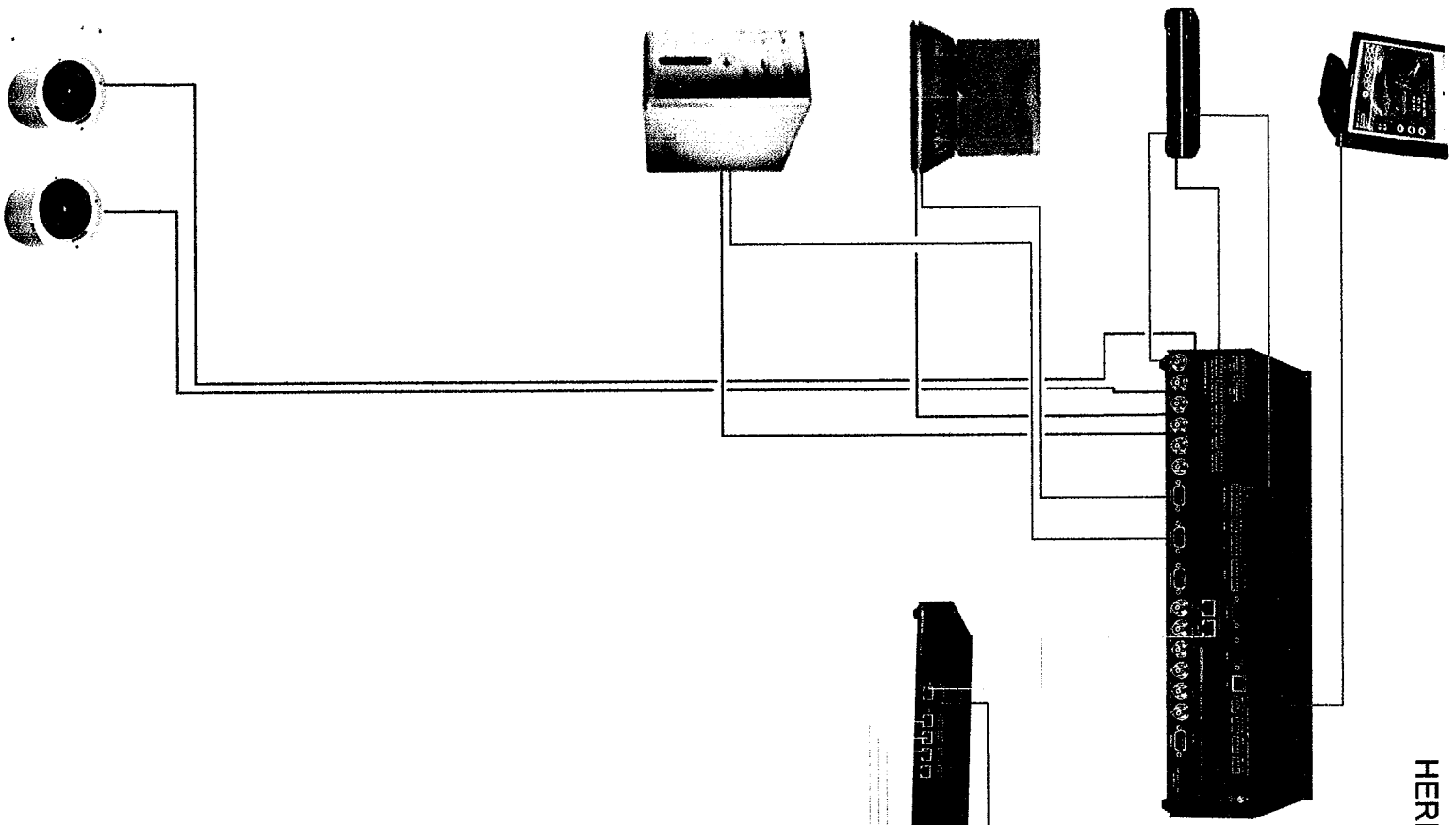
Total time for completion of project is estimated an 4-6 weeks after receipt of Purchas Order.

REGENTS ROOM

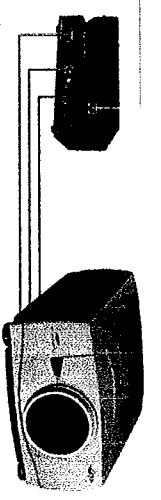


Sanyo PGD-DWT50L

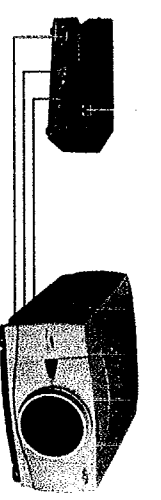
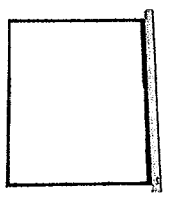
HERITAGE ROOM



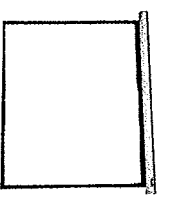
Sanyo PLC-XL51



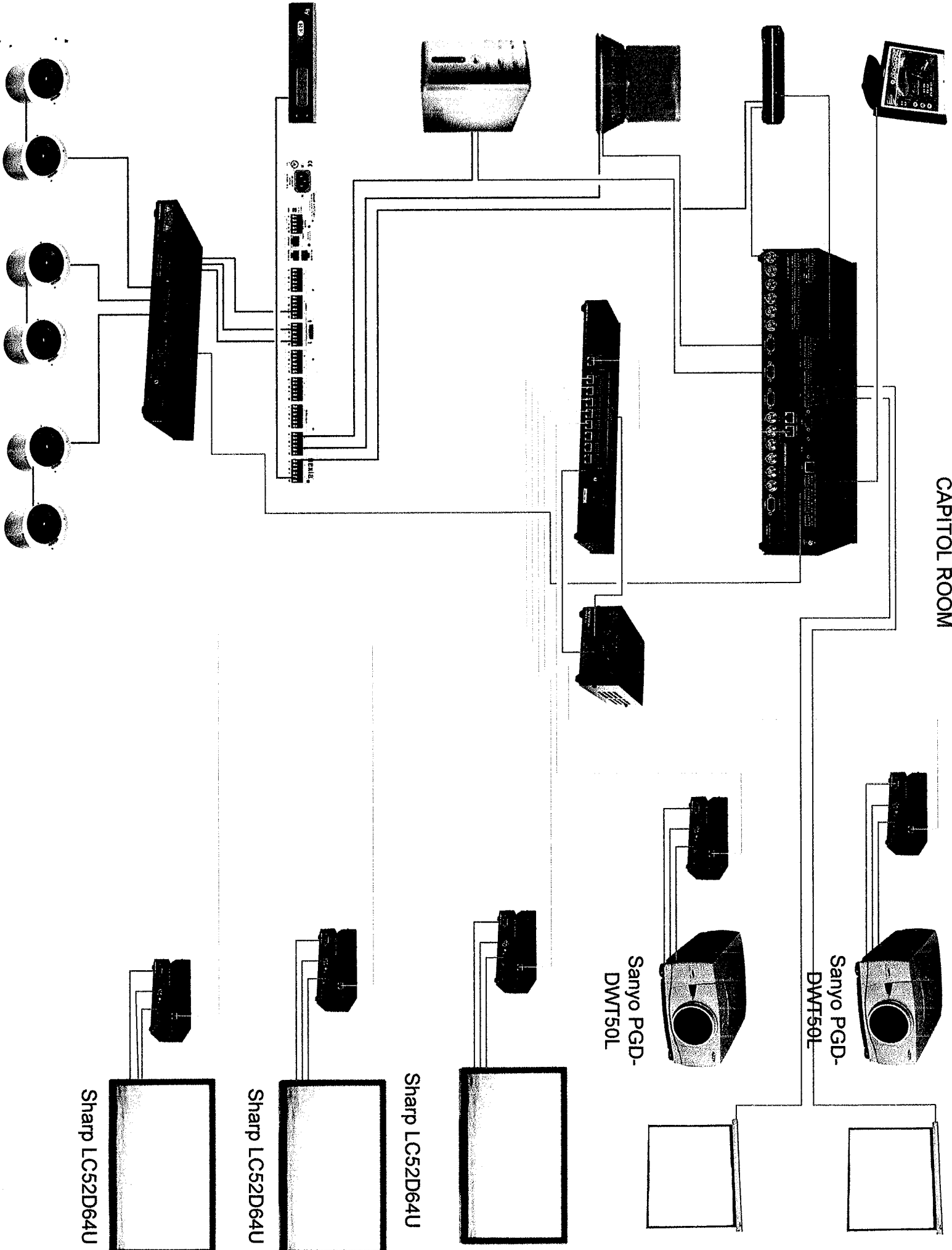
Sanyo PLC-XL51



Sanyo PLC-XL51



CAPITOL ROOM



Sanyo PGD-DWT50L

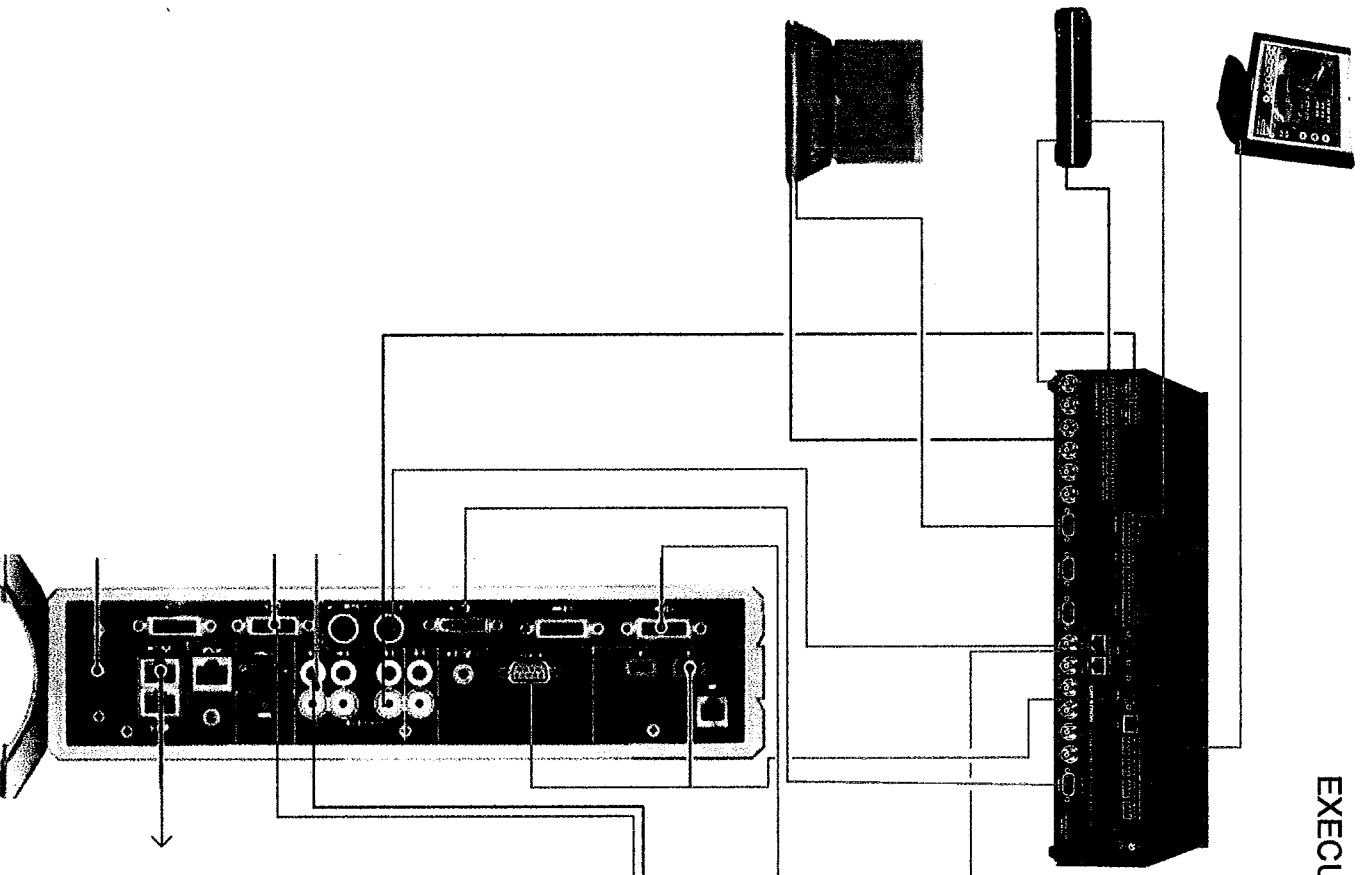
Sanyo PGD-DWT50L

Sharp LC52D64U

Sharp LC52D64U

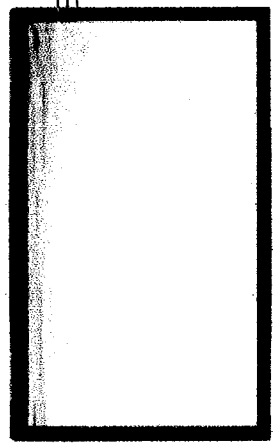
Sharp LC52D64U

EXECUTIVE ROOM



Polycom  
HDX8002XLHD

Sharp LC65D64U





# Southern

SOUTHERN WEST VIRGINIA  
COMMUNITY AND TECHNICAL COLLEGE

May 9, 2007

Chris Cobb/Director of Media Support and Computer Operations  
Southern WV Community & Technical College  
PO Box 2900, Mt. Gay, WV 25637  
304-792-7098 ext: 216

**To Whom It May Concern:**

I have used Grandview Systems for a variety of projects ranging from installing projectors in classrooms to setting up video conferencing systems. The projects are always completed on time, and within budget.

Another thing I appreciate about Grandview is that they are a West Virginia owned and operated company. The sales and support people I deal with at Grandview are very professional, easy to talk to and have excellent knowledge of the products they sell. I highly recommend Grandview to anyone considering an audio/visual project.

Please feel free to contact me with any questions or concerns you may have. My email address is [chrisc@southern.wvnet.edu](mailto:chrisc@southern.wvnet.edu) and my phone number is 792-7160 extension 216.

Sincerely

Chris Cobb  
Director of Media Support and Computer Operations  
Southern WV Community & Technical College  
Dempsey Branch Rd, Mt. Gay, WV 25637  
304-792-7098 ext: 216

**DISTRICT OFFICE**  
PO Box 2900  
Mount Gay, WV 25637  
Phone: 304 792 7160  
Fax: 304-792-7116  
[www.southern.wvnet.edu](http://www.southern.wvnet.edu)

**LOGAN CAMPUS**  
PO Box 798H  
Mount Gay, WV 25637  
Phone: 304-792-7098  
Fax: 304-792-7098  
[www.southern.wvnet.edu](http://www.southern.wvnet.edu)

**WILLIAMSON CAMPUS**  
Dempsey Branch  
Williamson, WV 25601  
Phone: 304 792 6946  
Fax: 304-792-6946  
[www.southern.wvnet.edu](http://www.southern.wvnet.edu)

**BOONE / LINCOLN CAMPUS**  
PO Box 398  
Lincolnton, WV 25109  
Phone: 304-369-7057  
Fax: 304 369 7054  
[www.southern.wvnet.edu](http://www.southern.wvnet.edu)

**WYOMING / MCGOWELL CAMPUS**  
PO Box 600  
Pineville, WV 24874  
Phone: 304-296-2146  
Fax: 304 296 8822  
[www.southern.wvnet.edu](http://www.southern.wvnet.edu)



College of Nursing and Health Professions

To Whom It May Concern:

I can certainly attest to the fact that Tom Sizemore and Grandview Systems have always provided excellent service to the College of Health Professions at Marshall University. He has always responded quickly to our service requests, providing us with, in most cases, overnight service, ensuring that our classes go on as scheduled. Tom has supervised the installation of all our distance learning equipment in four classrooms and we have been extremely satisfied with the work of his technicians. He has an experienced and knowledgeable staff and shares our concern that all our equipment will work when needed.

I have absolutely no hesitation in recommending Tom Sizemore and Grandview Systems to anyone needing audio-visual and distance learning equipment. They do excellent work.

A handwritten signature in black ink, appearing to read 'Jonathan T. Brown'. The signature is fluid and cursive, written over a white background.

Jonathan T. Brown

Director of Learning Resources/Instructor

College of Health Professions

Marshall University

Huntington, WV 25755



# West Virginia State University

"A Living Laboratory of Human Relations"

## Computer Services

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To: Whom It May Concern

Date: 10 December 2007

It is with great pleasure I write this recommendation for Tom Sizemore of Grandview Systems Inc. for any enhanced multi media equipment purchases and installations. West Virginia State has utilized his company for all of our enhanced classrooms with terrific reviews from both staff and faculty alike. The systems are user friendly and all of Mr. Sizemore's employees are more than willing to provide user support at any time. Their response time to service calls is always timely and resolution of the issue is met without delay. I would be happy to recommend his company for all your multi media needs.

Sincerely

Carla Hunt  
Administrative Associate  
Computer Services  
West Virginia State University  
304-766-3261  
tcrycm@wvstateu.edu

12/10/2007