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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER GSD096404

ADDRESS CORRESPONDENCE TO ATTENTION OF

KRISTA FERRELL 304-558-2596

540-366-3493 *709033620 LEE HARTMAN & SONS INC 3236 COVE ROAD NORTH WEST

ROANOKE VA 24017

Larry Cox

DEPARTMENT OF ADMINISTRATION GENERAL SERVICES DIVISION BUILDING 1 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305

304-558-3517

DATE PRINTED TERMS OF SALE: SHIP VIA F.O.B FREIGHT TERMS 099 Net 30 07/16/2008 Delivered Dest BID OPENING DATE: 08/05/2008 BID OPENING TIME 01:30PM QUANTITY UOP UNIT PRICE AMOUNT LINE ITEM NUMBER NO. 0001 LS 205-43 \$4.8,4860 8004 XL VIDEO CONF. SYSTEM, OR EQUAL POLYCOM HDX REQUEST FOR QUOTATION THE WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA DIVISION OF GENERAL SERVICES, IS SOLICITING BIDS TO PROVIDE THE AGENCY WITH POLYCOM (OR EQUAL) VIDEO CONFERENCING EQUIPMENT INCLUDING DELIVERY, TECHNICAL SUPPORT/MAINTENENCE, AND INSTALLATION PER THE ATTACHED SPECIFICATIONS. TECHNICAL QUESTIONS CONCERNING THIS PROJECT MUST BE SUBMITTED IN WRITING TO KRISTA FERRELL IN THE WEST VIRGINIA PURCHASING DIVISION VIA FAX AT 304-558-4115 OR VIA EMAIL AT KRISTA.S.FERRELLOWV.GOV. DEADLINE FOR ALL TECHNICAL QUESTIONS IS THURSDAY JULY 24, 2008 AT THE CLOSE OF BUSINESS. ALL TECHNICAL QUESTIONS RECEIVED, IF ANY, WILL BE ANSWERED BY ADDENDUM AFTER QUESTIONS CONCERNING THE ACTUAL PROCESS THE DEADLINE. BY WHICH A VENDOR MAY SUBMIT A BID TO THE STATE OF WEST VIRGINIA ARE NOT CONSIDERED TO BE TECHNICAL QUESTIONS AND MAY BE SUBMITTED AT ANY TIME PRIOR TO THE BID OPENING AND IN ANY FORMAT. RECEIVED THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH 08 AUG -5 AMII: 43 THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PURCHASING DIVISION PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING STATE OF W ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE SEE REVERSE SIDE FOR TERMS AND CONDITIONS TELEPHONE 304-720-2031 SIGNATURE DATE 8-4-2008 FFIN ADDRESS CHANGES TO BE NOTED ABOVE

540716361

- 1. Awards will be made in the best interest of the State of West Virginia.
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- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
- 14. HIPAA Business Associate Addendum: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
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Rev. 7/01/08



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Rev. 7/01/08



VENDOR

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

RFO NUMBER GSD096404

ADDRESS CORRESPONDENCE TO ATTENTION OF

KRISTA FERRELL 304-558-2596

*709033620 540-366-3493 LEE HARTMAN & SONS INC 3236 COVE ROAD NORTH WEST

ROANOKE VA 24017 Larry Cox

DEPARTMENT OF ADMINISTRATION GENERAL SERVICES DIVISION BUILDING 1 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305

304-558-3517

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YENDOR RODVE State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

GSD096404

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H-P P TO DEPARTMENT OF ADMINISTRATION
GENERAL SERVICES DIVISION
BUILDING 1
1900 KANAWHA BOULEVARD, EAST
CHARLESTON, WV
25305 304-558-3517

DATE PRINTED TERMS OF SALE SHIP VIA FOB FREIGHT TERMS Net 30 Dest 07/16/2008 660 001.vered BID OPENING DATE: 08/05/2008 **OPENING TIME** 01:30PM CAT. LINE QUANTITY UOP UNIT PRICE ITEM NUMBER AMOUNT RFQ. NO.: GSD096404 **BID OPENING DATE:** 08/05/2008 BID OPENING TIME: 1:30 PM PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 766-7441 CONTACT PERSON (PLEASE PRINT CLEARLY): arry T, Cox THIS IS THE END OF RFQ GSD096404 ***** TOTAL: SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE 304-720-2031 8-4-2008 ADDRESS CHANGES TO BE NOTED ABOVE 540716361

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REQUEST FOR QUOTATIONS #GSD096404 PURCHASE OF POLYCOM VIDEO CONFERENCING SYSTEM, OR EQUAL

Location:

West Virginia Department of Adminstration

General Services Division 1900 Kanawha Boulevard East Building One, Room MB60 Charleston, West Virginia 25305

For:

State of West Virginia General Services Division 1900 Kanawha Boulevard, East Building One, Room MB60 Charleston, West Virginia 25305

All inquiries for specification clarification shall be addressed to:
Krista Ferrell, Senior Buyer
Purchasing Division
P.O. Box 50130
Charleston, West Virginia 25305-0130
Fax: (304) 558-4115
krista.s.ferrell@wv.gov

The Acquisition and Contract Administration Section of the Purchasing Division "State" for the West Virginia General Services Division is soliciting quotations for the purchase of one (1) Polycom Dual 50-Inch/HDX 8004 XL Wall-Mount Custom Solution video conferencing system, or its specific equal. This Request for Quotations includes solicitation for bids for the base unit with accessories; a one-year maintenance agreement, with three (3) one-year renewal options; shipping, delivery and installation.

Successful bidder will be given sixty (60) calendar days from the written notice-to-proceed to provide and install the listed components. The General Services Division will be responsible for installing all vendor-provided mounting hardware into the existing structure, and for providing the necessary electrical and cable connections. The vendor will provide a single point of contact to assist in readying the site for system installation. The vendor will then be responsible for mounting, installing and connecting all provided components, including complete testing of equipment.

The vendor must provide operational training for the equipment for a group of staff members, provided on the site of the installation within the listed sixty (60) calendar days from the notice-to-proceed. User guides and instruction manuals must be included.

Any services contracted for prior to receipt of the signed purchase order and notice-to-proceed letter shall be at the Bidder's risk.

Technical Specifications

Furnish One (1) Polycom Order #CP-5558D2 Dual 50-inch/HDX 8004 XL Wall-Mount Custom Solution with one (1) Tabletop Microphone Array, or its specific equal. Video conferencing system to include: Two (2) 50-inch plasma displays with side-mount speaker systems, display cables and custom wall-mount hardware; One (1) HDX Tabletop Microphone Array; One (1) English remote control; and One (1) Eagle Eye High-Definition Camera.

Furnish One (1) Polycom Order #2215-23327-001 HDX Mica Microphone array, or equal, including one (1) microphone array compatible with HDX Series, and one (1) 25ft. cable.

Provide for a Polycom Order #CP5558D2-PP "Premier Plus Maintenance" service for HDX 8004 XL series, or equal, for One (1) Year, including on-site labor, next-day parts, software updates, and telephone support. Maintenance service package will be enacted, by change order, beginning upon installation date (as verified by General Services at the time that all components are installed and tested as operational). Vendor shall provide cost of the initial year, plus costs for the subsequent three years to allow for renewals of the maintenance service.

Provide shipping, delivery and installation at Agency location in Charleston, WV. This shall be bid as a lump-sum cost, to include all associated costs for insuring the equipment is provided, installed and operational and that Agency personnel are trained on its use (travel, mileage, materials, training, etc.).

Successful vendor must be certified by Polycom as a "certified reseller" for the listed products. Bidders bidding an "Or Equal" brand must be certified resellers of their respective brand.

The model/brand/specifications named herein establish the acceptable level of quality only and are not intended to reflect a preference or favor any particular brand or vendor. Vendors who are bidding alternates should so state and include pertinent literature and specifications. Failure to provide information for any alternates may be grounds for rejection of the bid. The State reserves the right to waive minor irregularities in bids or specifications in accordance with Section 148-1-4(F) of the West Virginia Legislative Rules and Regulations.

Cost

See attached Cost Sheet

COST SHEET		
Description	Cost	
Polycom HDX 8004 XL Wall-Mount Custom Solution, or equal,	\$ 32,450 ==	
including all components and accessories.		
Premier Plus Maintenance (or equal): One Year, with 3 Subsequent Renewals		
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on it Instead of Above)	\$ 11,230 %	c. O
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Shipping, Handling & Installation (including all associated costs)	\$ 162500	
includes tem 1 Polycon Hox socy xc Csystem	System	
TOTAL COST:	24,8,486	

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

West Virginia Code §21-1D-5 provides that: Any solicitation for a public improvement construction contract shall require each vendor that submits a bid for the work to submit at the same time an affidavit that the vendor has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code. A public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and is in compliance with the requirements as stated.

Vendor's Name:	hee Hartman	+ SONS, ENC		······································	
Authorized Signatur	e: Xanua	7 ey	Date:	8-4-2008	
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