

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

GSD096404

ADDRESS/CORRESPONDENCES/O/ATTENTION/OF

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KRISTA FERRELL

304-558-2596

DEPARTMENT OF ADMINISTRATION SH-P TO GENERAL SERVICES DIVISION BUILDING 1 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305 304-558-3517

RFQ COPY TYPE NAME/ADDRESS HERE

Phillips Machine Service, Inc. DBA Phillips Technologies 324 George Street Beckley, WV 25801

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Request for GSD09640

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KRISTA FERRELL 304-558-2596

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DEPARTMENT OF ADMINISTRATION GENERAL SERVICES DIVISION BUILDING 1 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305 304-558-3517

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Beckley, WV 25801

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25305

304-558-3517

| RFQ COPY | 18883 | |
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| YPE NAME/ADDRESS | HERE | DEPARTMENT OF ADMINISTRATION GENERAL SERVICES DIVISION BUILDING 1 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV |
| | S. | GENERAL SERVICES DIVISION |
| Phillips Machine Service, Inc. | | BUILDING 1 |
| DBA Phillips Technologies | | 1900 KANAWHA BOULEVARD, EAST |
| 324 George Street | 9 | CHARLESTON, WV |
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DATE PRINTED TERMS OF SALE SHIP VIA FOB FREIGHTTERMS 07/16/2008 NET EUITERI DESTINATION BID OPENING DATE: 08/05/2008 BID OPENING TIME 01:30PM IIN⊨ QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID. BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER. BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL. UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY. BIDDER: ADDRESS CHANGES TO BE NOTED ABOVE WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



HODKEY

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25305 304-558-3517

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| P | LEASE PROVI O CONTACT Y | DE A FAX N DU REGARDI | umber in case it ng your bid: 304-253-6 | | |
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| MELLAN | UNDING (| J KFQ, INSERT | NAME AND ADDRESS IN | SPACE ABOVE LABELED | VENDOR' |

REQUEST FOR QUOTATIONS #GSD096404 PURCHASE OF POLYCOM VIDEO CONFERENCING SYSTEM, OR EQUAL

Location:

West Virginia Department of Adminstration

General Services Division 1900 Kanawha Boulevard East Building One, Room MB60 Charleston, West Virginia 25305

For:

State of West Virginia General Services Division 1900 Kanawha Boulevard, East Building One, Room MB60 Charleston, West Virginia 25305

All inquiries for specification clarification shall be addressed to: Krista Ferrell, Senior Buyer Purchasing Division P.O. Box 50130 Charleston, West Virginia 25305-0130 Fax: (304) 558-4115 krista.s.ferrell@wv.gov

The Acquisition and Contract Administration Section of the Purchasing Division "State" for the West Virginia General Services Division is soliciting quotations for the purchase of one (1) Polycom Dual 50-Inch/HDX 8004 XL Wall-Mount Custom Solution video conferencing system, or its specific equal. This Request for Quotations includes solicitation for bids for the base unit with accessories; a one-year maintenance agreement, with three (3) one-year renewal options; shipping, delivery and installation.

Successful bidder will be given sixty (60) calendar days from the written notice-to-proceed to provide and install the listed components. The General Services Division will be responsible for installing all vendor-provided mounting hardware into the existing structure, and for providing the necessary electrical and cable connections. The vendor will provide a single point of contact to assist in readying the site for system installation. The vendor will then be responsible for mounting, installing and connecting all provided components, including complete testing of equipment.

The vendor must provide operational training for the equipment for a group of staff members, provided on the site of the installation within the listed sixty (60) calendar days from the notice-to-proceed. User guides and instruction manuals must be included.

State of West Virginia General Services Division

Any services contracted for prior to receipt of the signed purchase order and notice-to-proceed letter shall be at the Bidder's risk.

Technical Specifications

Furnish One (1) Polycom Order #CP-5558D2 Dual 50-inch/HDX 8004 XL Wall-Mount Custom Solution with one (1) Tabletop Microphone Array, or its specific equal. Video conferencing system to include: Two (2) 50-inch plasma displays with side-mount speaker systems, display cables and custom wall-mount hardware; One (1) HDX Tabletop Microphone Array; One (1) English remote control; and One (1) Eagle Eye High-Definition Camera.

Furnish One (1) Polycom Order #2215-23327-001 HDX Mica Microphone array, or equal, including one (1) microphone array compatible with HDX Series, and one (1) 25ft, cable.

Provide for a Polycom Order #CP5558D2-PP "Premier Plus Maintenance" service for HDX 8004 XL series, or equal, for One (1) Year, including on-site labor, next-day parts, software updates, and telephone support. Maintenance service package will be enacted, by change order, beginning upon installation date (as verified by General Services at the time that all components are installed and tested as operational). Vendor shall provide cost of the initial year, plus costs for the subsequent three years to allow for renewals of the maintenance service.

Provide shipping, delivery and installation at Agency location in Charleston, WV. This shall be bid as a lump-sum cost, to include all associated costs for insuring the equipment is provided, installed and operational and that Agency personnel are trained on its use (travel, mileage, materials, training, etc.).

Successful vendor must be certified by Polycom as a "certified reseller" for the listed products. Bidders bidding an "Or Equal" brand must be certified resellers of their respective brand.

The model/brand/specifications named herein establish the acceptable level of quality only and are not intended to reflect a preference or favor any particular brand or vendor. Vendors who are bidding alternates should so state and include pertinent literature and specifications. Failure to provide information for any alternates may be grounds for rejection of the bid. The State reserves the right to waive minor irregularities in bids or specifications in accordance with Section 148-1-4(F) of the West Virginia Legislative Rules and Regulations.

Cost See attached Cost Sheet

Phillips Machine Service, Inc. DBA Phillips Technologies 324 George Street Beckley, WV 25801

| | | | | | | | | | | ENTS | |
|------------|-------------|---|---|---|------------|------------|-------------|-------------|--|---|-------------------------|
| | Cost | 8, 37, 999.00 | | | \$ 5500.00 | \$ 5750.00 | \$ 1,000,00 | \$ (625).00 | \$ 4999 00 | FT DOLLARS AND MOR | |
| COST SHEET | Description | Polycom HDX 8004 XL Wall-Mount Custom Solution, or equal, | including all components and accessories. | Premier Plus Maintenance (or equal): One Year, with 3 Subsequent Renewals | Year 1 | Year 2 | Year 3 | Year 4 | Shipping, Handling & Installation (including all associated costs) | SUCH - SIX THOUSAND FOUR HUNDRED WINETY-FIGHT DALFAS AND MOTERITS | TOTAL COST: \$ 66, 498型 |

RFQ No. 658096404

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

West Virginia Code §21-1D-5 provides that: Any solicitation for a public improvement construction contract shall require each vendor that submits a bid for the work to submit at the same time an affidavit that the vendor has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code. A public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

| Under penalty of law for false swearing (West Virgi | inia Code §61-5-3), it is hereby certified that the vendor |
|---|--|
| acknowledges the information in this said affidavit and | d is in compliance with the requirements as stated. |
| Vendor's Name: PHILLIPS MACHINE S | SERVICE, INC DBA PHILLIPS TECHNOLOGIES |
| Authorized Signature: | Date: 08 04 08 |
| Purchasing Affidavit (Revised 07/01/08) | |