

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130 Charleston, WV 25305-0130

## Request for

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RFQ NUMBER FUEL09 PAGE 1

ADDRESS CORRESPONDENCE TO ATTENTION OF

JO ANN ADKINS 304-558-8802

304-926-3000 PETROLEUM PRODUCTS INC

BELLE WV 25015

\*709035119

SET TO PURGE

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## GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

#### **INSTRUCTIONS TO BIDDERS**

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- Complete all sections of the quotation form.
- 4. Unit prices shall prevail in case of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- **6. BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston WW 35305 0130 Charleston, WV 25305-0130

## **Request for**

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ADDRESS CORRESPONDENCE TO ATTENTION OF:

JO ANN ADKINS 304-558-8802

\*709035119 304-926-3000 PETROLEUM PRODUCTS INC SET TO PURGE BELLE WV 25015

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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PAGE 5

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ADDRESS CHANGES TO BE NOTED ABOVE

JO ANN ADKINS 304-558-8802

\*709035119 304-926-3000 PETROLEUM PRODUCTS INC SET TO PURGE BELLE WV 25015

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

DATE PRINTED TERMS OF SALE SHIP VIA F.O.B. FREIGHT TERMS 08/28/2008 BID OPENING DATE: 09/23/2008 BID OPENING TIME 01:30PM CAT. LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT Based upon an actual dollar figure, not a percentage. ALL PRICE ADJUSTMENT REQUESTS MUST BE \$UBSTANTIATED IN A MANNER ACCEPTABLE TO THE DIRECTOR PURCHASING, E.G. GOVERNMENTAL BENCH MARKS, GENERAL MARKET INCREASE, PUBLISHED PRICE LISTS. SUCH REQUESTS FOR AND INCREASE SHOULD BE RECEIVED IN WRITING BY THE DIRECTOR OF PURCHASING AT LEAST 30 DAYS IN ADVANCE OF THE EFFECTIVE DATE OF THE INCREASE. ANY TIME THE VENDOR REQUESTS A PRICE ADJUSTMENT, THE PURCHASING DIVISTON MAY EITHER ACCEPT THE PRICE ADJUSTMENT AND AMEND THE CONTRACT ACCORDINGLY OR REJECT THE ADUSTMENT IN ITS ENTIRETY AND CANCEL THE CONTRACT. PREFERRED TERMS: THE PRICES ON THIS CONTRACT ARE FIRM FOR LIFE OF THE CONTRACT, AS INDICATED IN THE LIFE OF CONTRACT CLAUSE CONTAINED HEREIN, NOT TO EXCEED SIX (6) MONTHS. EXHIBIT 4 LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERM\$, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER. REV. 3/88 SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE TELEPHONE 755-9117 ext.1014 9-23-08 324 FEIN 550253577



State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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VENDOR

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JO ANN ADKINS 304-558-8802

\*709035119 304-926-3000 PETROLEUM PRODUCTS INC SET TO PURGE

BELLE WV 25015

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VENDOR ELIGIBILITY: Vendors must be an established refiner, distributor or dealer for a minimum of three (3) years and must provide to the Purchasing Division the locations of all facilities that will be delivering to any of the ten regions within West Virginia and a list of equipment available to perform all the requirements of the contract. It is preferred the required information be submitted with the bid. Failure to provide the required information at the request of the Purchasing Division shall result in disqualification of the bid.

All qualifying vendors will be awarded a contract. Vendors may bid multiple terminal source locations and shall be required to provide a firm fixed mark-up cost for each terminal source location for tanker trucks and tank wagons.

NOTE: All fuel deliveries shall be metered at the point of delivery and shall issue a printed ticket, to meet the Department of Labor requirements: Tanker trucks may make a delivery of a complete compartment and are permitted to use the allocation metered ticket from the loading point for this printed ticket. West Virginia Code 47-1-11 adopts NCWM Hand Book 130 part "Uniform Engine Fuels...Regulation". Section 3 of that Regulation, subparagraph 3.1.1 concerns documentation.

The State has been divided geographically into ten regions (which are the same as the ten DOH Districts) as follows:

Region I: Mason, Putnam, Kanawha, Clay and Boone counties.

Region II: Cabell, Wayne, Lincoln, Logan and Mingo counties.

Region III: Pleasants, Wood, Ritchie, Wirt, Calhoun, Roane, and Jackson counties.

Region IV: Doddridge, Harrison, Marion, Taylor, Monongalia, and Preston counties.

Region V: Grant, Hardy, Mineral, Hampshire, Morgan, Berkeley and Jefferson counties.

Region VI: Tyler, Wetzel, Marshall, Ohio, Brooke and Hancock counties.

Region VII: Gilmer, Barbour, Lewis, Braxton, Upshur and Webster counties.

Region VIII: Tucker, Randolph, Pendleton and Pocahontas counties.

Region IX: Nicholas, Fayette, Greenbrier, Summers and Monroe counties.

Region X: Raleigh, Wyoming, McDowell and Mercer counties.

GASOLINE: Unleaded Gasoline shall comply with the most recent ASTM D 4814-07a or the most current edition Standard Specifications for Automotive Gasoline.

The minimum anti-knock octane for:

Unleaded Gasoline:

87

SAMPLING, INSPECTION, AND TESTS: Sampling, inspection and testing shall be in accordance with Federal Specifications to obtain a fuel which meets the detailed requirements as specified and determined by the Division of Highways Laboratory. No allowances shall be made for any reproducibility factors in the prescribed test methods. The supplier will allow samples to be taken prior to discharging of product into localities tanks. Samples will be taken without prior notices.

ALL State Agencies and DOH districts shall be **DELIVERIES:** responsible for placing orders with awarded vendors. Agencies at the time of order will review the current OPIS price for each terminal source location, by vendor, by area and factor in the appropriate markup for the source location and delivery type to determine the lowest bid. Orders will be issued to the "lowest bid source location" at the time of order. The State has sole discretion to determine Method of Delivery, by tanker truck or tank wagon. Such Method of Delivery shall be specified at the time of order. Normal use requirements will be ordered three (3) working days in advance of the required delivery date. Vendors SHALL complete fuel deliveries within the three (3) working day period of order placement. Emergency requirements or situations which cannot be scheduled in advance will necessitate 24 hour delivery. Cost for 24 hour emergency delivery shall be at a fixed upcharge. Unless prior arrangements have been made, deliveries shall be made during normal work hours (7:30 am to 3:30 pm), Monday through Friday. Deliveries shall include a legible metered delivery ticket which has been processed through a meter certified and sealed by the State of West Virginia, Department of

Weights and Measures, and stamped with quantities, location, time (a.m./p.m.) date, driver and product. When bulk deliveries are made the driver shall stick the tank before and after product is delivered and enter the readings onto the delivery ticket. A copy of the delivery ticket, signed by both the driver and a person from the receiving facility, shall be left, (on delivery date) at the location receiving the fuel. Emergency requirements or situations which cannot be scheduled in advance will require 24 hour delivery.

Delivery tickets must include the location where delivery was made, the product(s) delivered, the blended percentages, the number of gallons delivered, and the rack price or prices for blended fuels.

Vendors must have the capability to deliver to above ground storage tanks utilizing a remote fill system on the tank.

**DELAY OR FAILURE TO DELIVER:** The vendor shall not be liable in damages for the delay of shipment or failure to deliver caused by fire, flood, Acts of God, Acts of Government, Act of an alien enemy, or by any other circumstances which in the opinion of the state agency is beyond the control of the contractor. The state agency may, in its discretion purchase the product on the market until such time product becomes available by the supplier. In the event the vendor is unable to drop fuel due to an error by the ordering agency, a flat fee of \$250.00 may be charged.

**TAXES:** The State of West Virginia agencies are exempt from the Federal Excise Tax, and the State Consumers Sales Tax. State of West Virginia agencies are not exempt from State Excise Tax. West Virginia State agencies currently pay a variable rate component of the motor fuel excise tax on motor fuel sold or used of 11.7/cents per gallon. State agencies also currently pay 20.50/cents per gallon for the flat rate component of the West Virginia Excise Tax.

Any Superfund Tax must be included in the bidder's mark-up price. The State will not accept bids from bidders who cannot meet the above conditions regarding taxes.

**PRICING:** Vendors **must** bid a firm fixed mark-up price per gallon on fuel delivery with product price tied to the OIL PRICE INFORMATION SERVICE (OPIS) publication. **Prices shall reflect the OPIS price for the** 

terminal(s) proposed for use to service each district. All prices quoted shall be the delivered price to any location within the ten regions. If more than one terminal is listed, the Agency at the time of order will review the current OPIS price for each terminal source location, by vendor, by area and factor in the appropriate markup for the source location and delivery type to determine the lowest bid. Agencies shall utilize the lowest bid source location.

FIRM FIXED MARK-UP PER GALLON: Vendors shall bid only a firm fixed mark-up (percentages not acceptable) for business profit and expenses in supplying the product to the State Agencies and Political Subdivisions. Product cost shall be the average rack price of the products as published (for the preceding week) for the vendor supply terminal location in the OIL PRICE INFORMATION SERVICE as published by United Communications Group 11300 Rockville Pike, Suite 1100, Rockville, MD. 20852. Telephone number (800)929-4824.

#### Bids are requested for single pricing category:

Irrespective of method of transport, the minimum delivery quantity shall be 800 gallons. The bid prices for one District shall not be conditioned on the award of any other District.

**AGENCY ORDERING PROCEDURE:** The Division of Highways, district locations shall place their orders with vendor via e-mail or telephone, when computers are unavailable. All West Virginia State Agencies will place their own orders with the vendors.

Agencies at the time of order will review the OPIS price for each terminal source location, by vendor, by area to determine the "lowest bid source location". Orders will be issued to the "lowest bid source location" at the time of order. The State has sole discretion to determine Method of Delivery, by tanker truck or tank wagon. Such Method of Delivery shall be specified at the time of order.

Refer to the attached map of West Virginia Division of Highway's District areas. The listing for Division of Highways District Office locations is as follows:

WVDOH/DISTRICT 1 1334 Smith St.

Charleston, WV 25301

WVDOH/DISTRICT 2 801 Madison Ave. Huntington, WV 25712

WVDOH/DISTRICT 3 624 Depot St. Parkersburg, WV 26102

WVDOH/DISTRICT 4 PO Box 4220 Clarksburg, WV 26301

WVDOH/DISTRICT 5 PO Box 99 Burlington, WV 26710

WVDOH/DISTRICT 6 1 DOT Drive Moundsville, WV 26041

WVDOH/DISTRICT 7 PO Box 1728 Weston, WV 26452

WVDOH/DISTRICT 8 PO Box 1516 Elkins, WV 26241

WVDOH/DISTRICT 9 HC 82, Box 3-A Lewisburg, WV 24901

WVDOH/DISTRICT 10 270 Hardwood Lane Princeton, WV 24740

**VENDOR ACKNOWLEDGEMENT PROCEDURE:** The vendor must e-mail ordering agency upon receipt of order showing order received, and giving tentative delivery information.

Since the product pricing is subject to weekly changes, the state agency is to verify pricing information provided by OPIS. The actual price is computed as follows:

**NORMAL:** Average rack price from OPIS report + State Excise Tax for Motor Fuel (if applicable).

- + Vendors mark-up as quoted in contract = price per gallon delivered.
- + State Excise Tax
- +Vendors mark-up per gallon
- = Price per gallon delivered

**REPORTING REQUIREMENTS:** Winning bidders shall be required to submit monthly reports to the Equipment Division in a format which shall be supplied. This report shall show the quantity of each product and the Location (district) or agency to which it was delivered, and a total of each product for each quarter. This report must also be sent to jo.a.adkins@wv.gov.

#### AWARD:

- 1. Resident Vendor Preference shall be considered, if requested on the bid documents, by West Virginia vendor, and such preference shall be added to the out of state vendors' mark-up price for the purpose of evaluation.
- 2. All qualifying vendors will be awarded a contract. Orders will be issued to the "lowest bid source location" at the time of order.

**PAYMENT:** Shall be made based on the terminal fuel is pulled from.

100

**INVOICING:** Vendors of DOH fuel deliveries are encouraged to utilize a paperless invoice process, submitting the following information via e-mail to the DOH ordering locations.

- A. Delivery ticket number(s) for fuel delivery, date and time of delivery and DOH location of the delivery.
- B. Fuel types, total quantities, unit prices, applicable taxes, total prices, and the terminal source of supply for all deliveries.
- C. It is the intent of the Division of Highways to utilize the State Purchasing Card for all vendor reimbursement of fuels purchased.

**NOTES:** Under no circumstances will the West Virginia Division of Highways accept, or pay for, quantities of fuel in excess of the quantity requested via the telephone or electronic order.

Government entities other than the WVDOH, utilizing this contract, must have the option of formulating their invoicing procedures with the successful vendors.

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BELLE WV

SET TO PURGE

PETROLEUM PRODUCTS INC

25015

State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

304-926-3000

## Request for

RFQ NUMBER FUEL09 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:

JO ANN ADKINS 304-558-8802

T

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

DATE PRINTED TERMS OF SALE SHIP VIA F.O.B. FREIGHT TERMS 09/08/2008 BID OPENING DATE: 09/23/2008 BID OPENING TIME 01:30PM CAT: QUANTITY LINE UOP ITEM NUMBER UNIT PRICE AMOUNT 1. QUESTION PERIOD HAS BEEN EXTENDED TO CLOSE OF BUSINESS SEPTEMBER 11, 2008. NO ADDITIONAL QUESTIONS WILL BE ACCEPTED AFTER THAT TIME. 2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID. EXHIBIT 10 \*\*\*\*\*\*\*\*\*\*\*\*\* OF ADDENDUM NO. .\*\* \*\*\*\*\*\*\*\*\*\* SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE 755-9117 ext. 1014 4-23-08 ADDRESS CHANGES TO BE NOTED ABOVE 550253577

REQUISITION NO.: FUEL 09

#### ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

ADDENDUM NO.'S:

NO. 1 1200

NO. 2 Don

NO. 3 DAM

NO. 4 JAM

NO. 5 ......

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

SIGNATURE

Petroleum Propucos, Inc.

**COMPANY** 

9-23-08

DATE

REV 11/96



State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

#### Request for Quotation

FUEL09

PAGE: 1

ADDRESS CORRESPONDENCE TO ATTENTION OF: JO ANN ADKINS \$04-558-8802

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

\*709035119 304-926-3000 PETROLEUM PRODUCTS INC SET TO PURGE BELLE WV 25015

DATE PRIN		TEF	IMS OF SAL	E	SHIP VIA		F.O.B	FREIGHT TERMS
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#### State of West Virginia

#### **VENDOR PREFERENCE CERTIFICATE**

Certification and application\* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	Application is made for 2.5% resident vendor prefe Bidder is an individual resident vendor and has resided ing the date of this certification; or,	erence for the reason checked: continuously in West Virginia for four (4) years immediately preced-
	Bidder is a partnership, association or corporation reside business continuously in West Virginia for four (4) years ownership interest of Bidder is held by another individual maintained its headquarters or principal place of busin preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or s	ent vendor and has maintained its headquarters or principal place of simmediately preceding the date of this certification; or 80% of the al, partnership, association or corporation resident vendor who has ness continuously in West Virginia for four (4) years immediately ubsidiary which employs a minimum of one hundred state residents place of business within West Virginia continuously for the four (4) on; or,
2. _×	Application is made for 2.5% resident vendor prefer Bidder is a resident vendor who certifies that, during the working on the project being bid are residents of West V immediately preceding submission of this bid; or,	erence for the reason checked: ne life of the contract, on average at least 75% of the employees irginia who have resided in the state continuously for the two years
3.	affiliate or subsidiary which maintains its headquarters minimum of one hundred state residents who certifies	of one hundred state residents or is a nonresident vendor with an sor principal place of business within West Virginia employing a that, during the life of the contract, on average at least 75% of the yees are residents of West Virginia who have resided in the state
4. _X	Application is made for 5% resident vendor prefere Bidder meets either the requirement of both subdivision	ence for the reason checked: s (1) and (2) or subdivision (1) and (3) as stated above; <b>or,</b>
5.	Application is made for 3.5% resident vendor prefer Bidder is an individual resident vendor who is a veteran or and has resided in West Virginia continuously for the submitted; or,	erence who is a veteran for the reason checked: fthe United States armed forces, the reserves or the National Guard four years immediately preceding the date on which the bid is
6.	purposes of producing or distributing the commodities of	ed States armed forces, the reserves or the National Guard, if, for completing the project which is the subject of the vendor's bid and rage at least seventy-five percent of the vendor's employees are
requiren	ments for such preference, the Secretary may order the I	t a Bidder receiving preference has failed to continue to meet the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty nount and that such penalty will be paid to the contracting agency e order.
authorize the requ	zes the Department of Revenue to disclose to the Director of	reasonably requested information to the Purchasing Division and of Purchasing appropriate information verifying that Bidder has paid s not contain the amounts of taxes paid nor any other information
and acc		e, §61-5-3), Bidder hereby certifies that this certificate is true d to Bidder and if anything contained within this certificate the Purchasing Division in writing immediately.
_	: Petroleum Broduco Inc. sign	ned: Nan Smart
	9-23-08 Title	: Isternal Sales Unanager

<sup>\*</sup>Check any combination of preference consideration(s) in either "A" or "B", or both "A" and "B" which you are entitled to receive. You may request up to the maximum of 5% preference for both "A" and "B".



VENDOR

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

# Request for Quotation

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RFO NUMBER FUELO 9 PAGE 1

ADDRESS CORRESPONDENCE TO ATTENTION OF

JO ANN ADKINS 304-558-8802

\*709035119 304-926-3000 PETROLEUM PRODUCTS INC SET TO PURGE

BELLE WV 25015

DATE PRIN	TED	TER	MS OF SAL	E	SHIP VIA	F.O.B.		FREIGHTTERMS
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This is a request for quotation to supply unleaded gasoline to all West Virginia State Agencies and Political Subdivisions.

Unleaded Gasoline shall comply with the most recent ASTM D 4814-07a or the most current edition Standard Specifications for Automotive Gasoline.

The minimum anti-knock octane for:

**Unleaded Gasoline:** 

87

The State has been divided geographically into ten regions (which are the same as the ten DOH Districts) as follows:

Region I: Mason, Putnam, Kanawha, Clay and Boone counties.

Region II: Cabell, Wayne, Lincoln, Logan and Mingo counties.

Region III: Pleasants, Wood, Ritchie, Wirt, Calhoun, Roane, and Jackson counties.

Region IV: Doddridge, Harrison, Marion, Taylor, Monongalia, and Preston counties.

Region V: Grant, Hardy, Mineral, Hampshire, Morgan, Berkeley and Jefferson counties.

Region VI: Tyler, Wetzel, Marshall, Ohio, Brooke and Hancock counties.

Region VII: Gilmer, Barbour, Lewis, Braxton, Upshur and Webster counties.

Region VIII: Tucker, Randolph, Pendleton and Pocahontas counties.

Region IX: Nicholas, Fayette, Greenbrier, Summers and Monroe counties.

Region X: Raleigh, Wyoming, McDowell and Mercer counties.

VENDOR ELIGIBILITY: Vendors must be an established refiner, distributor or dealer for a minimum of three (3) years and must provide to the Purchasing Division the locations of all facilities that will be delivering to any of the ten regions within West Virginia along with a list of equipment available to perform all the requirements of the contract. It is preferred the required information be submitted with the bid. Failure to provide the required information at the request of the Purchasing Division shall result in disqualification of the bid.

SAMPLING, INSPECTION, AND TESTS: Sampling, inspection and testing shall be in accordance with Federal Specifications to obtain a fuel which meets the detailed requirements as specified and determined by the Division of Highways Laboratory. No allowances shall be made for any reproducibility factors in the prescribed test methods. The supplier will allow samples to be taken prior to discharging of product into localities tanks. Samples will be taken without prior notices.

**PRICING:** The State of West Virginia will accept bids only by Region locations. Vendors must bid a firm fixed mark-up price per gallon on fuel delivery with product price tied to the OIL PRICE INFORMATION SERVICE (OPIS) publication. All prices quoted shall be the delivered price to any location within the ten regions

Pricing will be based on the Weekly OPIS on the DAY OF ORDER.

FIRM FIXED MARK-UP PER GALLON: Vendors shall bid only a firm fixed mark-up (percentages not acceptable) for business profit and expenses in supplying the product to the State Agencies and Political Subdivisions. Product cost shall be the average rack price of the products as published (for the preceding week) for the vendor supply terminal location in the OIL PRICE INFORMATION SERVICE as published by United Communications Group 11300 Rockville Pike, Suite 1100, Rockville, MD. 20852. Telephone number (800)929-4824.

#### Bids are requested for two pricing categories:

Tank-wagon (T/W) and Truck Transport (T/T). Vendor must indicate the minimum delivery quantity for truck transport (T/T) delivery pricing.

Irrespective of method of transport, the minimum delivery quantity shall be 800 gallons. The bid prices for one Region shall not be conditioned on the award of any other Region.

If more than one terminal is bid, payment shall be the lowest price and proof of terminal shall be provided.

**PAYMENT:** Shall be made based on the terminal fuel is pulled from.

**TAXES:** The State of West Virginia agencies are exempt from the Federal Excise Tax, and the State Consumers Sales Tax. State of West Virginia agencies are not exempt from State Excise Tax. West Virginia State agencies currently pay a variable rate component of the motor fuel excise tax on motor fuel sold or used of 11.7/cents per gallon. State agencies also currently pay 20.50/cents per gallon for the flat rate component of the West Virginia Excise Tax.

Any Superfund Tax must be included in the bidder's mark-up price. The State will not accept bids from bidders who cannot meet the above conditions regarding taxes

AGENCY ORDERING PROCEDURE: All State Agencies and DOH districts shall be responsible for placing orders with awarded vendors.

The Division of Highways, district locations shall place their orders with vendor via e-mail or telephone, when computers are unavailable.

West Virginia State Agencies utilizing this contract must purchase an OPIS license allowing the agency access to OPIS weekly pricing. Contact OPIS at 888-301-2654.

Orders shall be placed Monday through Friday and utilize the published preceding week OPIS average rack price. Pricing will be based on the Weekly OPIS on the DAY OF ORDER.

Refer to the attached map of West Virginia Division of Highway's District areas. The listing for Division of Highways District Office locations is as follows:

WVDOH/DISTRICT 1 1334 Smith St. Charleston, WV 25301

WVDOH/DISTRICT 2 801 Madison Ave. Huntington, WV 25712

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624 Depot St.
Parkersburg, WV 26102

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WVDOH/DISTRICT 5 PO Box 99 Burlington, WV 26710

WVDOH/DISTRICT 6 1 DOT Drive Moundsville, WV 26041

WVDOH/DISTRICT 7 PO Box 1728 Weston, WV 26452

WVDOH/DISTRICT 8 PO Box 1516 Elkins, WV 26241

WVDOH/DISTRICT 9 HC 82, Box 3-A Lewisburg, WV 24901

WVDOH/DISTRICT 10 270 Hardwood Lane Princeton, WV 24740

**VENDOR ACKNOWLEDGEMENT PROCEDURE:** The vendor must e-mail ordering agency upon receipt of order showing order received, and giving tentative delivery information.

Since the product pricing is subject to weekly changes, the state agency is to verify pricing information provided by OPIS. The actual price is computed as follows:

**NORMAL:** Average rack price from OPIS report + State Excise Tax for Motor Fuel (if applicable).

- + Vendors mark-up as quoted in contract
- = Price per gallon delivered

The State has sole discretion to determine Method of **DELIVERIES:** Delivery, by tanker truck or tank wagon. Such Method of Delivery shall be specified at the time of order based on the order volume. Normal use requirements will be ordered three (3) working days in advance of the required delivery date. Vendors SHALL complete fuel deliveries within the three (3) working day period of order placement. Emergency requirements or situations which cannot be scheduled in advance will necessitate 24 hour delivery. Cost for 24 hour emergency delivery shall be at a fixed up-charge. Unless prior arrangements have been made, deliveries shall be made during normal work hours (7:30 am to 3:30 pm), Monday through Friday. Deliveries shall include a legible metered delivery ticket which has been processed through a meter certified and sealed by the State of West Virginia, Division of Weights and Measures, and stamped with quantities, location, time (a.m./p.m.) date, driver and product. When bulk deliveries are made the driver shall stick the tank before and after product is delivered and enter the readings onto the delivery ticket. A copy of the delivery ticket, signed by both the driver and a person from the receiving facility, shall be left, (on delivery date) at the location receiving the fuel. Emergency requirements or situations which cannot be scheduled in advance will require 24 hour delivery.

Delivery tickets must include the location where delivery was made, the product(s) delivered, the blended percentages, the number of gallons delivered, and the rack price or prices for blended fuels.

Vendors must have the capability to deliver to above ground storage tanks utilizing a remote fill system on the tank.

NOTE: All fuel deliveries shall be metered at the point of delivery and shall issue a printed ticket, to meet the Division of Labor requirements: Tanker trucks may make a delivery of a complete compartment and are permitted to use the allocation metered ticket from the loading point for this printed ticket. West Virginia Code 47-1-11 adopts NCWM Hand Book 130 part "Uniform Engine Fuels...Regulation". Section 3 of that Regulation, subparagraph 3.1.1 concerns documentation. A Bill of Lading from the terminal source locations is acceptable and shall contain quantities, location, time (a.m./p.m.) date, driver and product.

**DELAY OR FAILURE TO DELIVER:** The vendor shall not be liable in damages for the delay of shipment or failure to deliver caused by fire, flood, Acts of God, Acts of Government, Act of an alien enemy, or by any other circumstances which in the opinion of the state agency is beyond the control of the contractor. The state agency may, in its discretion purchase the product on the market until such time product becomes available by the supplier. In the event the vendor is unable to drop fuel due to an error by the ordering agency, a flat fee of \$250.00 may be charged.

**INVOICING:** Vendors of DOH fuel deliveries are encouraged to utilize a paperless invoice process, submitting the following information via e-mail to the DOH ordering locations:

- A. Delivery ticket number(s) for fuel delivery, date and time of delivery and DOH location of the delivery.
- B. Fuel types, total quantities, unit prices, applicable taxes, total prices, and the terminal source of supply for all deliveries.
- C. It is the intent of the Division of Highways to utilize the State Purchasing Card for all vendor reimbursement of fuels purchased.

**NOTES:** Under no circumstances will the West Virginia Division of Highways accept, or pay for, quantities of fuel in excess of the quantity requested via the telephone or electronic order.

Government entities other than the WVDOH, utilizing this contract, must have the option of formulating their invoicing procedures with the successful vendors.

REPORTING REQUIREMENTS: Winning bidders shall be required to submit quarterly reports to the Equipment Division in a format which shall be supplied. This report shall show the quantity of each product and the location (district) or agency to which it was delivered, and a total of each product for each quarter. This report SHALL also be sent to jo.a.adkins@wv.gov.

#### **AWARD:**

The award will be a single award per Region (1 through 10)/ per delivery method. Each Region will be split into tank transport and tank wagon pricing. Pricing will be from the source fuel was pulled from (terminal location).

		1			1	
DISTRICT	TYPE OF FUEL:	ESTIMATED Needs: - Gallons	FIRM MARKUP PRICE PER GALLON: T/W	FIRM MARKUP PRICE PER GALLON: T/T		
ONE	Unleaded Gasoline	227,500		\$		
TWO	Unleaded Gasoline	235,000	\$	\$		
	Unleaded Gasoline	202,500	\$	\$		
						-
FOUR	Unleaded Gasoline	287,500	\$	\$		
FIVE	Unleaded Gasoline	172,500	\$	\$		
SIX	Unleaded Gasoline	142,500	\$	\$		
SEVEN	Unleaded Gasoline	228,000	ls s	\$		
				*		
	Unleaded Gasoline	160,000	\$	Ψ		
NINE	Unleaded Gasoline	205,000	\$	\$		
TEN	Unleaded Gasoline	237,500	\$	\$		
•						
/linimum G	allonage for T/T:					1
Able to split	t deliveries between mu	Itiple locations?	Yes		No	
			\$			
•	Fee (Upcharge)					
Contract Co	ordinator:					
Phone Num	ber:					
ax Number						
av izamber	·•					i
	·:					
		Terminals where ve	ndor will be obtaining fuel:			
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1.	TQ	For both contracts, will the pricing be based on a weekly OPIS or daily OPIS?
	A	See revised specifications.
	+ ,	See revised specifications:
2.	Q	If pricing is based on a daily OPIS, will we be paid based on the day it was ordered or the
		day it was delivered?
	A	See revised specifications.
3.	Q	On FUELHD09, to what locations or regions are the gallons assigned to on the quote sheet?
	A	See revised specifications.
	<u> </u>	
4.	Q	What will be the qualifier on whether unleaded regular or E-10 will be delivered once it available at a terminal and possibly the only product?
	Α	If absolutely necessarily required, a change order will be issued.
5.	Q	Could a bill of lading replace a metered delivery ticket on transport deliveries?
	Α	Yes
6.	Q	What day of the week are orders to be placed?
	Α	Order will be placed Monday through Friday.
7.	Q	With a three day delivery window, are orders to be placed before Tuesday so that deliveries
		will be made in same week as opis publication?
	Α	See question 6.
8.	Q	What criteria will be used to determine whether the method of delivery will be tankwagon or transport?
	Α	Order volume.
9.	Q	Are gas and diesel going to be ordered at the same time?
	Α	Depends on need.
10.	Q	Is our minimum transport quantity of 7200 gallons acceptable?
	Α	Based on vendor information provided on pricing pages.
11.	Q	How will quality issues be handled? Example; two companies are delivering and fuel related
11.	Q	equipment problems arise. Who will be held responsible?
	Α	See revised specifications.
		Dec revised specifications.
12.	Q	Are we required to bid more than one terminal per district?
	Α	Specifications have been revised, vendor is to list potential terminals.
4.5		
13.	Q	May we process the purchasing card as an ACH transaction? May we confirm directly with
		banks representatives purchasing card acceptance features?

	А	Yes. Vendors are welcome to contact Amy Lewis or Jim Smith with the WV Auditor's Office Purchasing Card Division to discuss card acceptance features.  Amy Lewis – 304-558-2261 ext-2105    Jim Smith – 304-558-2261 ext-2239
14.	Q	What bank issues the purchasing card and may we contact acquiring bank?
	A	Citi Bank. All inquiries must be directed through the Purchasing Card Division, please contact Amy Lewis or Jim Smith.
15.	Q	Is the \$250.00 flat fee due to an agency error negotiable? This fee will not cover diverting the load to an alternate location. Will alternate delivery locations be provided?
	Α	No change to specificaitions.
	ļ	
16.	Q.	How can we forecast volume requirements when we do not know if we will have the business from week to week?
	Α	See revised specifications.
17.	Q	If awarded on a weekly basis and OPIS report does not come out until Monday (sometimes not until Tuesday) and it takes time to calculate low bidder for the week, that may only leave Weds, Thurs, and Fri. for deliveries. Some locations are closed on Fridays. Who delivers to locations that are out of fuel on Mondays and Tuesdays?
	Α	See revised specifications.
	· · · - · ·	
18.	Q	What happens when somebody on the district level miscalculates who low bidder is for the week and award is given to wrong vendor?
	Α	See revised specifications.
19.	Q	What bannons in the event of a tic hid???
19.	A	What happens in the event of a tie bid???  The Purchasing Division will request the "Best of Final Offer" which is mandated by West Virginia Law.
20.	Q	Who is to blame for product integrity issues if different vendors are awarded and service the same district?
	Α	See revised specifications.
0.4		
21.	Q	Why are there no specifications or considerations for E-10 gasoline? At some point that may be the only product available out of some terminal ling areas. Any E-10 deliveries need to be based off of an E-10 OPIS index.
	Α	If absolutely necessarily required, a change order will be issued from the ordering agency.
22.	Q	What happens when allocation problems prevent product from being pulled from certain terminals specified to the bid?
	A	State requires proof of allocation.

23.	Q	What happens to a vendor who is unable to make all deliveries during a week in which he is
20.	3	low bidder and awarded contract for the week? Because this bid is awarded on a weekly basis it will be impossible for a vendor to gauge manpower needed during any given week
		to service the contract (particularly if there are only a couple of days in which to make the deliveries).
	Α	See revised specifications.
	'	Coc To Visca Specificaciónsi
24.	Q	Delivery method ordering procedure "tank truck or tankwagon" is going to be variable based on delivery sizes and accessibility to the location with tank trucks. Also, with the bid being separated specifically by product (one vendor may have the gasoline, another may have the diesel fuel), a lot of deliveries may turn out to be tankwagon deliveries by default.
		Won't this cost the State of WV a lot more in freight and product cost?
	<u> </u>	No change in specifications.
25	_	O
25.	Q	On page six of the specifications it says: <b>PAYMENT:</b> Shall be made from terminal fuel is pulled from. What happens in the event of allocations when we have to pull fuel from terminal other than where it was intentionally bid from? In most cases, tankwagon deliveries are not made from a terminal but from a vendors "bulk plant". Fuel from our bulk plant may have been sourced from various terminals. How is payment determined in this event??? Why would the State care where the fuel comes from as long as it is billed at the proper cost and meets specifications??
	Α	See revised specifications.
26.	Q	Could you provide the information about how the large transaction fee works so it could be communicated with the vendors?
	Α	There are several steps and variables involved in the determination of a merchant's overall discount rate with their acquirer. However, in order for them to have applicable transactions qualify for large ticket interchange, there are certain steps they need to take. First, they need to notify their acquirer they wish to participate in the Visa Purchasing Large Ticket fee program for eligible credit card transactions. They will need to communicate if they wish to become CPS qualified with VISA and be set up with software that passes level 3 data for card transactions to their financial institution. I understand there is a fee for this process however, the exact amount may vary based on the merchants banking relationship with their acquirer. Once set up, the interchange reimbursement fee along with any other processing service fees the merchant has bought from their acquirer may be included in their overall merchant discount rate, which is typically a percentage rate per transaction. This information should be obtainable by financial institutions offering acquiring services to the merchant.
27.	Q	Additionally more than one vendor asked that the state educate the vendors about the fees associated with p-cards. If there is training on the horizon we would like to communicate
	Α	that to the vendors.  We don't have any places or dates set at this time, however, the Auditor has spoken with the Banker's Association regarding a joint effort to educate vendors on issues including fees associated with credit card transactions. We will notify agencies once these meetings have been set so they may in turn notify their vendors.
		Page 3 of A

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28.	Q	Petroleum Traders Corporation sent a "No Bid Statement" in 2005 in regards to the local preference given. It stated that the bid invitation as written rendered the bid as a restriction for award to local vendors only due to the 5% preference; therefore, until the State of West Virginia withdrew the \$.07 to \$.08 liability to its taxpayers, we could not make a competitive
		bid on your fuel. The estimated aggregate amount of this preference is \$240,408.
	Α	Vendor Preference is required by law.
29.	Q	I noticed that this clause to give a 5% local preference was still in both bids this year. Will it be enforced?
	Α-	Required by law
30.	Q	In regards to the Open Records Requests for each bid, do you know when we might be able to receive that information?
	Α	Previously Provided
31.	Q	Are the contract terms for these bids only 6 months?
01.	A	Yes, with the option to renew.
32.	Q	What are your actual payment terms? (Net 5 days, Net 10 days, etc)
<i>52.</i>	A	N30
33.	Q	Do we have to bid both Transport Truck and Tank Wagon, or can we just bid mark ups for Transport Truck delivery?
	Α	Either/Or
34.	Q	On the pricing page, are we supposed to just bid one markup for both Ultra Low Sulfur and Heating Fuel, or are we supposed to differentiate two markups (one for Ultra Low and one for Heating Fuel)If we are supposed to differentiate markups between products, how do we know which product is which? The pricing pages don't label two different diesels.
	A.	See revised pricing page.

	SIGN IN SHEET	Pageof
Request for Proposal No. FUEL(HD)09	PLEASE PRINT	Date:
* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD	3LE, LEAVE A BUSINESS CARD	
FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company: Petrolin Prosuce I mc.	80 Bx 457	PHONE (201) 715-911) X1014
Rep: David Martin	WITTE IW OSTH	TOLL FREE (864) ファリーリレイジ
Email Address: dmathing etheleumproducts inc. com		FAX (304) 735-3792
Company. Tri Stat Petraleum	Po Box 4006	PHONE 304 277 3233
Rep: Keyin Olson	Wheeling was 26003	TOLL FREE 200 S41 3,825
Email Address: KOLSON & TSANC+, COM	7	FAX364 277 - 1437
Company: R.T. Rogers Q.16.	1.0, Bx 100	PHONE 304411733
Rep: Oreg Rogers	41 who wy 25951	ł
Email Address: Grogers Artrogers, am		FAX 294461735
Company: Bruce tois Petroleus	1768 Mileyroum D ROAD	PHONE 354-291-6985
Rep: Mika Groves	Morrantown wo 26825	TOLL FREE
Email Address: mgroves @ 653 copanies . com		FAX 307-271-6987
Company: Harris 0'1 CO.	Hanis O'l CO.	PHONE 304-927-2430
Rep: Waxae Harris	P.O. Box 685	TOLL FREE
Email Address: Whath, SQ harris 0.1, COM	SPENCET W. U. 25236	FAX 304-927-4972

**TELEPHONE & FAX** ₽ Page\_ Date: \* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD **SIGN IN SHEET** PLEASE PRINT Request for Proposal No. FUEL(HD)09

FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	NUMBERS
Company. That Perensburg an	12 S GROVE ST	PHONE 304 - 287 - 4440
Rep. Thad Over	Poresborg W) 26847	TOLL
Email Address:		FAX 304-257-2252
Company: GUTTMAN OIL COMPANY	70 Box 1728	PHONE 304-636 - 2600
Rep. JAMOIL HIRDIT	ELKINS, WY 2624/	TOLL FREE 800-291-5823
Email Address: dalbattaquttmanloil.Com		FAX 304-636-8133
Company. Bank INC	31618 mid Myd TANI	PHONE 304 574 250 9
Rep: (16 Banely		TOLL FREE
Email Address: Kent Bandy IVE attake, Met LOOK out We	LOOKCUT WW	FAX 304574-2587
Company:		PHONE
Rep:		TOLL FREE
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DOCER

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130 Charleston, WV 25305-0130

# Request for REGNUMBER Quotation

FUEL09

1

ADDRESS CORRESPONDENCE TO A MENTION OF TO ANN ADKINS B04-558-8802

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DATE PRINTED TERMS OF SALE SHIP VIA FOR FREIGHT TERMS

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

RFO COPY TYPE NAME/ADDRESS HERE PETROLEUM PRODUCTS, INC. P.O. BIX 459 Nimo, WV 25143

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# GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

#### **INSTRUCTIONS TO BIDDERS**

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in case of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130

This is a request for quotation to supply unleaded gasoline to all West Virginia State Agencies and Political Subdivisions.

Unleaded Gasoline shall comply with the most recent ASTM D 4814-07a or the most current edition Standard Specifications for Automotive Gasoline.

The minimum anti-knock octane for:

Unleaded Gasoline:

87

The State has been divided geographically into ten regions (which are the same as the ten DOH Districts) as follows:

Region I: Mason, Putnam, Kanawha, Clay and Boone counties.

Region II: Cabell, Wayne, Lincoln, Logan and Mingo counties.

Region III: Pleasants, Wood, Ritchie, Wirt, Calhoun, Roane, and Jackson counties.

Region IV: Doddridge, Harrison, Marion, Taylor, Monongalia, and Preston counties.

Region V: Grant, Hardy, Mineral, Hampshire, Morgan, Berkeley and Jefferson counties.

Region VI: Tyler, Wetzel, Marshall, Ohio, Brooke and Hancock counties.

Region VII: Gilmer, Barbour, Lewis, Braxton, Upshur and Webster counties.

Region VIII: Tucker, Randolph, Pendleton and Pocahontas counties.

Region IX: Nicholas, Fayette, Greenbrier, Summers and Monroe counties.

Region X: Raleigh, Wyoming, McDowell and Mercer counties.

VENDOR ELIGIBILITY: Vendors must be an established refiner, distributor or dealer for a minimum of three (3) years and must provide to the Purchasing Division the locations of all facilities that will be delivering to any of the ten regions within West Virginia along with a list of equipment available to perform all the requirements of the contract. It is preferred the required information be submitted with the bid. Failure to provide the required information at the request of the Purchasing Division shall result in disqualification of the bid.

SAMPLING, INSPECTION, AND TESTS: Sampling, inspection and testing shall be in accordance with Federal Specifications to obtain a fuel which meets the detailed requirements as specified and determined by the Division of Highways Laboratory. No allowances shall be made for any reproducibility factors in the prescribed test methods. The supplier will allow samples to be taken prior to discharging of product into localities tanks. Samples will be taken without prior notices.

**PRICING:** The State of West Virginia will accept bids only by Region locations. Vendors must bid a firm fixed mark-up price per gallon on fuel delivery with product price tied to the OIL PRICE INFORMATION SERVICE (OPIS) publication. All prices quoted shall be the delivered price to any location within the ten regions

Pricing will be based on the Weekly OPIS on the DAY OF ORDER.
The OPIS Weekly Average is posted every Friday morning.

FIRM FIXED MARK-UP PER GALLON: Vendors shall bid only a firm fixed mark-up (percentages not acceptable) for business profit and expenses in supplying the product to the State Agencies and Political Subdivisions. Product cost shall be the average rack price of the products as published (for the preceding week) for the vendor supply terminal location in the OIL PRICE INFORMATION SERVICE as published by United Communications Group 11300 Rockville Pike, Suite 1100, Rockville, MD. 20852. Telephone number (800)929-4824.

# Bids are requested for two pricing categories:

Tank-wagon (T/W) and Truck Transport (T/T). Vendor must indicate the minimum delivery quantity for truck transport (T/T) delivery pricing.

Irrespective of method of transport, the minimum delivery quantity shall be 800 gallons. The bid prices for one Region shall not be conditioned on the award of any other Region.

If more than one terminal is bid, payment shall be the lowest price and proof of terminal shall be provided.

**PAYMENT:** Shall be made based on the terminal fuel is pulled from. If vendors bid multiple terminal sources, the invoice will be based on the lowest price, or vendor shall provide proof of terminal product is pulled from.

TAXES: The State of West Virginia agencies are exempt from the Federal Excise Tax, and the State Consumers Sales Tax. State of West Virginia agencies are not exempt from State Excise Tax. West Virginia State agencies currently pay a variable rate component of the motor fuel excise tax on motor fuel sold or used of 11.7/cents per gallon. State agencies also currently pay 20.50/cents per gallon for the flat rate component of the West Virginia Excise Tax.

Any Superfund Tax must be included in the bidder's mark-up price. The State will not accept bids from bidders who cannot meet the above conditions regarding taxes

AGENCY ORDERING PROCEDURE: All State Agencies and DOH districts shall be responsible for placing orders with awarded vendors.

The Division of Highways, district locations shall place their orders with vendor via e-mail or telephone, when computers are unavailable.

West Virginia State Agencies utilizing this contract must purchase an OPIS license allowing the agency access to OPIS weekly pricing. Contact OPIS at 888-301-2654.

Orders shall be placed Monday through Friday and utilize the published preceding week OPIS average rack price. Pricing will be based on the Weekly OPIS on the DAY OF ORDER.

Refer to the attached map of West Virginia Division of Highway's District areas. The listing for Division of Highways District Office locations is as follows:

WVDOH/DISTRICT 1 1334 Smith St. Charleston, WV 25301

WVDOH/DISTRICT 2 801 Madison Ave. Huntington, WV 25712

WVDOH/DISTRICT 3 624 Depot St. Parkersburg, WV 26102

WVDOH/DISTRICT 4 PO Box 4220 Clarksburg, WV 26301

WVDOH/DISTRICT 5 PO Box 99 Burlington, WV 26710

WVDOH/DISTRICT 6 1 DOT Drive Moundsville, WV 26041

WVDOH/DISTRICT 7 PO Box 1728 Weston, WV 26452

WVDOH/DISTRICT 8 PO Box 1516 Elkins, WV 26241

WVDOH/DISTRICT 9 HC 82, Box 3-A Lewisburg, WV 24901

WVDOH/DISTRICT 10 270 Hardwood Lane Princeton, WV 24740

**VENDOR ACKNOWLEDGEMENT PROCEDURE:** The vendor must e-mail ordering agency upon receipt of order showing order received, and giving tentative delivery information.

Since the product pricing is subject to weekly changes, the state agency is to verify pricing information provided by OPIS. The actual price is computed as follows:

**NORMAL:** Average rack price from OPIS report + State Excise Tax for Motor Fuel (if applicable).

- + Vendors mark-up as quoted in contract
- = Price per gallon delivered

The State has sole discretion to determine Method of **DELIVERIES:** Delivery, by tanker truck or tank wagon. Such Method of Delivery shall be specified at the time of order based on the order volume. Normal use requirements will be ordered three (3) working days in advance of the required delivery date. Vendors SHALL complete fuel deliveries within the three (3) working day period of order placement. Emergency requirements or situations which cannot be scheduled in advance will necessitate 24 hour delivery. Cost for 24 hour emergency delivery shall be at a fixed up-charge. Vendors should enter the fixed up-charge fee on the pricing page and submit with bid. Unless prior arrangements have been made, deliveries shall be made during normal work hours (7:30 am to 3:30 pm), Monday through Friday. Deliveries shall include a legible metered delivery ticket which has been processed through a meter certified and sealed by the State of West Virginia, Division of Weights and Measures, and stamped with quantities, location, time (a.m./p.m.) date, driver and product. When bulk deliveries are made the driver shall stick the tank before and after product is delivered and enter the readings onto the delivery ticket. A copy of the delivery ticket, signed by both the driver and a person from the receiving facility, shall be left, (on delivery date) at the location receiving the fuel. Emergency requirements or situations which cannot be scheduled in advance will require 24 hour delivery.

Delivery tickets must include the location where delivery was made, the product(s) delivered, the blended percentages, the number of gallons delivered, and the rack price or prices for blended fuels.

Vendors must have the capability to deliver to above ground storage tanks utilizing a remote fill system on the tank.

NOTE: All fuel deliveries shall be metered at the point of delivery and shall issue a printed ticket, to meet the Division of Labor requirements: Tanker trucks may make a delivery of a complete compartment and are permitted to use the allocation metered ticket from the loading point for this printed ticket. West Virginia Code 47-1-11 adopts NCWM Hand Book 130 part "Uniform Engine Fuels...Regulation". Section 3 of that Regulation, subparagraph 3.1.1 concerns documentation. A Bill of Lading from the terminal source locations is acceptable and shall contain quantities, location, time (a.m./p.m.) date, driver and product.

**DELAY OR FAILURE TO DELIVER:** The vendor shall not be liable in damages for the delay of shipment or failure to deliver caused by fire, flood, Acts of God, Acts of Government, Act of an alien enemy, or by any other circumstances which in the opinion of the state agency is beyond the control of the contractor. The state agency may, in its discretion purchase the product on the market until such time product becomes available by the supplier. In the event the vendor is unable to drop fuel due to an error by the ordering agency, a flat fee of \$250.00 may be charged.

**INVOICING:** Vendors of DOH fuel deliveries are encouraged to utilize a paperless invoice process, submitting the following information via e-mail to the DOH ordering locations:

- A. Delivery ticket number(s) for fuel delivery, date and time of delivery and DOH location of the delivery.
- B. Fuel types, total quantities, unit prices, applicable taxes, total prices, and the terminal source of supply for all deliveries.
- C. It is the intent of the Division of Highways

to utilize the State Purchasing Card for all vendor reimbursement of fuels purchased.

**NOTES:** Under no circumstances will the West Virginia Division of Highways accept, or pay for, quantities of fuel in excess of the quantity requested via the telephone or electronic order.

Government entities other than the WVDOH, utilizing this contract, must have the option of formulating their invoicing procedures with the successful vendors.

**REPORTING REQUIREMENTS:** Winning bidders <u>shall</u> be required to submit quarterly reports to the Equipment Division in a format which shall be supplied. This report shall show the quantity of each product and the location (district) or agency to which it was delivered, and a total of each product for each quarter. This report **SHALL** also be sent to jo.a.adkins@wv.gov.

#### AWARD:

The award will be a single award per Region (1 through 10)/ per delivery method. Each Region will be split into tank transport and tank wagon pricing. Pricing will be from the source fuel was pulled from (terminal location).

#### FUEL09 Pricing/Information Pages

chaol. ft	etroleum Products, Inc	·.			, , , , , , , , , , , , , , , , , , , ,
DISTRICT	TYPE OF FUEL:	ESTIMATED Needs: - Gallons	FIRM MARKUP PRICE PER GALLON: T/W	FIRM MARKUP PRICE PER GALLON: T/T	
ONE	Unleaded Gasoline	227,500	\$0.4340	\$0.2263	
TWO	Unleaded Gasoline	235,000	\$0.5377	\$0.2463	
THREE	Unleaded Gasoline	202,500	\$	\$	
FOUR	Unleaded Gasoline	287,500	\$	\$	
FIVE	Unleaded Gasoline	172,500	\$	8	
SIX	Unleaded Gasoline	142,500	\$	\$	
ŞEVEN	Unleaded Gasoline	228,000	\$	\$	
EIGHT	Unleaded Gasoline	160,000	\$	\$	
	Unleaded Gasoline	205,000	\$	5	
	Unleaded Gasoline	237,500	S		
3 EIN	Officaded Gasonife	237,000	· · · · · · · · · · · · · · · · · · ·		
linimum G	allonage for T/T:		7,500		
ble to split	t deliveries between m	ultiple locations?	Yes	With Tank Wagons Only	No:
	Fee (Upcharge)	-	\$95.00/hour- 4 hour minimum		
ontract Co	ordinator:	David Martin			
hone Num	ber:	(304) 755-9117 ext.1014			
ax Number	r:	(304) 755-3792			
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1	L				
upmit (	below) potential	Terminals where ver	ndor will be obtaining fuel:		!
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