

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER FOR09012

FREIGHT TERMS

ADDRESS CORRESPONDENCE TO ATTENTION OF: FRANK WHITTAKER

SHIP VIA

DIVISION OF FORESTRY

F.O.B.

BUILDING 13 4720 BRENDA LANE CHARLESTON, WV

\$04-558-2316

558-2788

Haglof Inc. VENDOR 100 Solleftea Drive Madison, MS 39110 25312

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DATE PRINTED TERMS OF SALE FREIGHT TERMS SHIP VIA F.O.B. BID OPENING DATE: BID OPENING TIME 04/30/2009 01:30PM CAT. NO UNIT PRICE AMOUNT LINE QUANTITY UOP ITEM NUMBER SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL WITH THE TERMS AND CONDITIONS OF THE BE IN ACCORDANCE DRIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERTODS. CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN. OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISTION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANS-PORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.) QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN. ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT!ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT. SEE REVERSE SIDE FOR TERMS AND CONDITIONS TELEPHONE DATE 018565119 FEIN



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25312

F,O.B. TERMS OF SALE DATE PRINTED SHIP VIA FREIGHT TERMS BID OPENING DATE 04/30/2009 BID OPENING TIME 01:30PM CAT. LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT. BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATI-CALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER. THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM. REV. 04/11/2001 NOTICE A SIGNED BID | MUST | BE SUBMITTED TO: DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 2\$305-0130 THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: \$EALED BID BUYER: 44 RFQ. NO.: FOR09012 SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE' TELEPHONE 4-27-09 8565 119 FEIN ADDRESS CHANGES TO BE NOTED ABOVE



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TIMBER CRUISE PROGRAM SPECIFICATIONS WEST VIRGINIA DIVISION OF FORESTRY

1.0 Purpose

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It is the purpose of these specification to describe Timber Cruising Handheld Computers and Software (hereinafter referred to as "System") to be purchased for use by the West Virginia Division of Forestry (WVDOF); to define the provisions to be contained in bids for the sale of said Systems to the Division; establish a schedule for delivery; and the criteria for gauging the compliance of the Vendor and the System to these specifications.

2.0 General Specifications

The System shall conform to the following minimum specifications:

- 2.1).PC Software must operate on Microsoft Windows XP or newer;
- 2.2) Handheld Computer Software must operate on Microsoft Windows Mobile 6.0 or newer;
- 2.3) Handheld Computer must be 500 MHz minimum processor speed;
- 2.4) Handheld Computer should be weather resistant and shock proof. If the Handheld Computer is not weather resistant and shock proof, Vendor must include a case no larger than an Otter Box Model #1900 (a waterproof, dustproof, dirt proof, drop-proof box), or equal, with external dimensions no larger than 7.00" X 5.00" X 3.00". Handheld Computer must fit inside the provided case;
- 2.5) Handheld Computer must be supplied with a GPS receiver module;
- 2.6) Handheld Computer must connect to PC via USB or parallel cable for downloading data (USB is preferred);
- 2.7) PC Software must allow for daily downloading of field data into a single inventory;
- 2.8) PC Software must allow for downloading multiple field computers into a single inventory;
- 2.9) System must be able to support downloading of multiple days' data from multiple data recorders to same data set on computer and print one report;
- 2.10) System must determine which points/plots are missing from the function in 2.9;
- 2.11) Software must provide volume reports with hierarchy levels similar to the following: Tract; Compartment; Sub-Compartment; Stand; and Plot;
- 2.12) Handheld Computer must have the capacity to run ESRI Arc pad along with the PC Software and any other software needed to effectively and efficiently utilize the System;
- 2.13) Handheld Computer Software must allow for a new inventory to be setup in the field and all collection criteria modifiable at that time;
- 2.14) System must allow for changing species code;

- 2.15) System must allow for assigning order that species appear (i.e. top 5 species for that project are first on list);
- 2.16) System must allow assigning a grade to each tree;

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- 2.17) System must allow assigning a code to each tree;
- 2.18) System must allow for collecting growth data for each tree;
- 2.19) System must allow for collecting user definable regeneration data;
- 2.20) System must allow for collecting user definable understory data;
- 2.21) System must allow for assigning form class by species and size class;
- 2.22) System must allow for stratifying data pre or post cruise;
- 2.23) Data stratification must be a function of mapping/GIS and at the data level;
- 2.24) System must calculate volumes by the following inventory types: Variable Radius, Fixed Area, Double Point, 100% Inventory;
- 2.25) System must allow for custom reports;
- 2.26) System must allow for data to be grouped by size class (i.e. 10" dbh and below, 12" 14", etc.);
- 2.27) System must be able to export all reports to Microsoft Excel;
- 2.28) System must allow for cruise data to be imported from Microsoft Excel;
- 2.29) System must be capable to export/import data via email;
- 2.30) System must allow for viewing and navigating topographic maps on the handheld computer;
- 2.31) System must allow for GPS data collection and uploading this data to Terrain Navigator;
- 2.32) System must allow for a grid to be overlaid on a tract on a topographic map;
- 2.33) System must allow for manual entry of data directly into PC with out the use of the field data recorder;
- 2.34) System must have a battery with the capacity to support collecting data with the GPS unit on for at least 6 hours;
- 2.35) Vendor must provide local training on System for approximately twenty (20) total individuals. A minimum of one training session must take place in each of the three Regions of the WVDOF, as noted in Attachment B. Each session should be a minimum of eight (8) hours, and can be divided into two consecutive half-days;
- 2.36) Vendor must provide a two-year warranty on the Handheld Computer, with the option of temporary replacement equipment while the repairs are made;
- 2.37) Vendor must provide two-year warranty, support, and updates for the System

software:

- 2.38) Vendor must be able to provide Handheld Computer, Handheld Computer Software, and PC Software within 30 days of order;
- 2.39) Appendices A & B are integral to this bid and should be reviewed by the Vendor;

3.0 General Bid Information

- 3.1) Experience: The PC and Handheld Computer Software program offered must be in full commercial production and utilization, and have been in production for at least three (3) years prior to bid submission. No "brand new", "beta", or "prototype" models will be accepted. If requested, proof of current sales and utilization of the specified program over the past twelve (12) months shall be provided, in writing, referencing no less than five (5) current customers with contacts names and phone numbers for verification. These references should include state or other governmental agencies.
- 3.2) Authorized Vendor: All Vendors must provide documentation that they are authorized to sell and support the product which they bid.
- 3.3) Hardware: No additional hardware shall be required to be purchased by the WVDOF for successful implementation and long term utilization of the product.
- 3.4) Pricing: All Vendors should complete Attachment A. Failure to provide this information may result in rejection of the bid.
- 3.5) Bid Clarifications: The agency reserves the right to request a bid clarification for any information which has been omitted or to gain a better understanding of the product being submitted in the bid. If the Vendor fails to submit a bid clarification within the time allotted, the bid may be considered non-responsive and be disqualified.
- 3.6) Demonstration: The WVDOF may request a demonstration of the bid product; this demonstration will use either data supplied by the WVDOF or the Vendor, at the discretion of the WVDOF.
- 3.7) Initial Quantity: The initial order under this contract will be approximately seventeen (17) Handheld Computers and an equal number of copies of software; this is not a minimum, maximum, or guarantee of purchase quantity.
- 3.8) Open-end: The contract will be an open-end contract, allowing for the purchase of additional Handheld Computers and software as needs require.
- 3.9) Piggybacking: Unless declined by the Vendor, this contract will be made available to other state agencies for purchase under the same terms and conditions.
- 3.10) Term/Renewal: The term of this contract shall be one (1) year from the effective date, with up to two (2) one-year renewals; renewal is upon by the mutual agreement of the WVDOF and Vendor.

ATTACHMENT A

TIMBER CRUISE PROGRAM SPECIFICATIONS WEST VIRGINIA DIVISION OF FORESTRY

The Vendor should provide pricing quotes for all components as applicable. The number of units is estimated for comparison purposes only and is not an indication or guarantee of minimum or maximum number of units.

For comparison purposes, pricing quotes for Numbers 1-4 will be annualized. Numbers 5 and 6 will be used only for payment under the contract, if applicable.

ANNUAL COST

1) Handheld Computers, compliant with all specifications listed:

2) PC Software licenses, compliant with all specifications listed:

3) Handheld Computer Software licenses, compliant with all specifications listed:

4) Ongoing System maintenance and support fees, compliant with all specifications listed:

MONTH

\$ 80/2/00

BID SELECTION WILL BE DETERMINED BY TOTAL OF ITEMS IN NUMBERS 1 THROUGH 4

5) One-time Implementation and Training Costs (this should be included as a lump sum fee, with NO itemization for travel costs included):

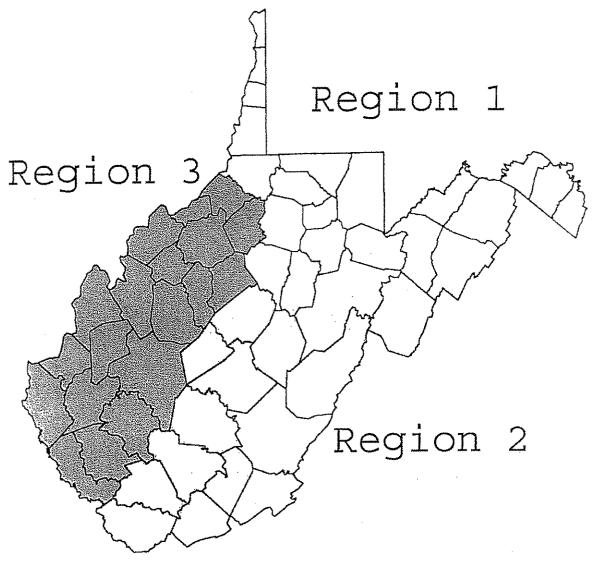
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6) Cost to provide temporary replacement Handheld Computer while agency-owned Handheld Computer is repaired, as noted in Section 2.36; this will not be part of the bid comparison, but must be included as part of the contract for payment:

OOT / EA COST FOR TEMPORARY REPLACEMENT

BID SELECTION WILL $\underline{\text{NOT}}$ BE DETERMINED BY AMOUNT IN NUMBERS 5 AND/OR 6

ATTACHMENT B



Region I PO Box 40 Farmington, WV 26571 (304) 825-6983

Region II

330 Harper Park Dr., Suite J Beckley, WV 25801 (304) 256-6775

Region III

PO Box 189 Milton, WV 25541 (304) 743-6186

APPENDIX A

The attached Excel spread sheet (not been beta tested) needs to be able to be prepared as a report from the data gathered in the field.

Please note the following:

- 1. Cull trees (those less than 50% sound) need to be accounted for by diameter this way they are counted as part of the total basal area.
- 2. International 1/4" rule is to be used
- 3. This sheet is based on BA factor 10 we need to be able to use a BA factor 20 as well.

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TIMBER INVENTORY SUMMATION SHEET

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APPENDIX B

TOTAL MARKED VOLUME BY SPECIES AND DIAMETER

This sheet is part of an excel file – it required hand entry of timber data and then would generate this report, by cutting unit, in both International ¼ inch and Doyle tree scale. This system must be able to provide a similar looking report – that fits on an 8.5" x 11" piece of paper. There can be a different sheet for each scale and each cutting unit. A summary sheet of the entire sale must also be part of a final report.

TOTAL MARKED VOLUME BY SPECIES AND DIAMETER OWNER:

VOLUME TABLE: International 1/4" Tree Scale COMPARTMENT:

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Forestar

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preced-		
	ing the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,		
2.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,		
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,		
4.	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,		
5. 	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted: or.		
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.		
require agains	understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ments for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty t such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency and from any unpaid balance on the contract or purchase order.		
By sub author the rec	mission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and zes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid juited business taxes, provided that such information does not contain the amounts of taxes paid nor any other information and by the Tax Commissioner to be confidential.		
Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.			
	:Signed:		
Date:	Title:		

^{*}Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code. The vendor must make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/ noticeConfidentiality.pdf.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: <u>Haslof</u> <u>Inc.</u>	Date: 4-27-09
Authorized Signature:	Date: <u>7-07-01</u>
Purchasing Affidavit (Revised 01/01/09)	