



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
EBA193

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
**SHELLY MURRAY
 304-558-8801**

PROBEN

RFQ COPY
 TYPE NAME/ADDRESS HERE
**CEI Sales, LLC.
 8500 Cinder Bed Road, Suite 100
 Newington, VA 22122**

SUPP

**EDUCATIONAL BROADCASTING AUTH.
 600 CAPITOL ST.
 CHARLESTON, WV
 25301 348-3000**

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
02/18/2009				

BID OPENING DATE: **03/05/2009** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		020-71	\$61,695.90	\$61,695.90
<p>THE WEST VIRGINIA PURCHASING DIVISION, FOR THE AGENCY THE WEST VIRGINIA EDUCATIONAL BROADCASTING AUTHORITY, IS SOLICITING BIDS FOR A BROADCAST TELEVISION HD SDI AND AES MASTER CONTROL AND ROUTING SWITCHER SYSTEM PER THE ATTACHED SPECIFICATIONS.</p> <p>EQUIPMENT, BROADCASTING</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO: DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15</p>						

RECEIVED

2009 MAR -4 A 10:32

PURCHASING DIVISION
 STATE OF WV

SEE REVERSE SIDE FOR TERMS AND CONDITIONS		
SIGNATURE <i>Frank Wilis Jr.</i>	TELEPHONE 703.550.5800	DATE 03/03/2009
TITLE V. P. Technical Serv	FEIN 26-016 1840	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

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ADDRESS CORRESPONDENCE TO ATTENTION OF:
SHELLY MURRAY
304-558-8801

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE
CEI Sales, LLC.
8500 Cinder Bed Road, Suite 100
Newington, VA 22122

SHIP TO

EDUCATIONAL BROADCASTING AUTH.
600 CAPITOL ST.

CHARLESTON, WV
25301 **348-3000**

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
02/18/2009				

BID OPENING DATE: **03/05/2009** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
				2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130		
<p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: SHELLY MURRAY</p> <p>RFQ. NO.: EBA193</p> <p>BID OPENING DATE: 03/05/2009</p> <p>BID OPENING TIME: 1:30 PM</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 703.550.5180</p> <p>-----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY): Charles J. Motta</p> <p>-----</p>						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						

SIGNATURE <i>Frank Lillis Jr.</i>	TELEPHONE 703.550.5800	DATE 03/03/2009
TITLE V. P. Technical Serv. 26-016 1840	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

EBA193 Specifications

HD SDI and AES Master Control Switcher and Routing Switcher System with Peripherals

West Virginia Educational Broadcasting Authority (WVEBA) is seeking a request for quotations for a broadcast television HD SDI and AES Master Control and Routing Switcher System for the Network Operations Center (NOC) in Beckley, West Virginia.

The Master Control and Router Switcher System shall integrate and be operationally compatible with the existing Harris ADC 100 Automation System currently in operation at the NOC.

I. General Specifications

- 1) Master Control Switcher shall use proposed routing switcher matrix
- 2) All HD SDI connections shall be unbalanced 75 OHM BNC type
- 3) All AES Audio connections shall be unbalanced 75 OHM BNC type
- 4) Operating and service manuals shall be provided

Specifications must meet or exceed items listed below:

Quantity	Description	Unit
1	Broadcast Television HD SDI and unbalanced AES Master Control Switcher with internal logo generator & w/ included redundant power supply, Harris ICON-S-0-C or equal	
1	Emergency alert system video keyer w/audio voice over capability, Harris ICONM-EAS or equal	
1	Video effects, Harris ICONM-FX or equal	
1	Master Control Switcher Control panel with Audio Control Harris ICONM-RCP-MA or equal	
1	32x32 HDSDI video router (2RU) Switcher Harris P32x32HSI or equal	
2	Unbalanced coaxial AES audio router (2RU), Harris P32x32AECI 32x32 or equal	

- 1 Integrated front panel router controller, Harris PLCP-32x32p 2RU or equal
- 3 2-rack unit redundant router power supply, Harris P-2RU-PSI or equal
- 1 32x32 Router Remote Control Panel, Harris RCP-32x32p or equal
- 1 Master Control Switcher One Day Commissioning Harris ICONM-QS or equal
- 1 Master Control Switcher Training Harris ICONM-OPS-OTR or equal

II. Service/Support

24 hour toll free technical support must be provided through vendor or manufacturer and included in the unit price.

III. Warranty

All items must be covered by a two year parts warranty

IV. Delivery

- 1) Delivery is FOB destination.
- 2) Deliver to:
WV Public Broadcasting
Attention: Jeremy Scott
124 Industrial Park Road
Beaver, WV 25813

V. Invoicing

Send invoice to:
West Virginia Educational Broadcasting
Attention: Steve Chapman
600 Capitol St.
Charleston, WV 25301

**EBA193
BID SCHEDULE**

**HD SDI and AES Master Control Switcher and Routing Switcher System
with Peripherals**

<u>Quantity</u>	<u>Description</u>	<u>Unit Price</u>	<u>Amount</u>
1	Broadcast Television HD SDI and unbalanced AES Master Control Switcher with internal logo generator & w/ included redundant power supply, Harris ICON-S-0-C or equal	\$14,291.19	\$ 14,291.97
1	Emergency alert system video keyer w/audio over, Harris ICONM-EAS or equal	\$1,456.69	\$1,456.69
1	Video effects, Harris ICONM-FX or equal	\$4,378.15	\$4,378.15
1	Master Control Switcher Control panel with Audio Control Harris ICONM-RCP-MA or equal	\$8,756.30	\$8,756.30
1	32x32 HDSDI video router (2RU) Harris P32x32HSI or equal	\$14,843.35	\$ 14,843.35
2	Unbalanced coaxial AES audio router (2RU), Harris P32x32AECI 32 x 32 or equal	\$4,692.18	\$ 9,384.36
1	Integrated front panel router controller, Harris PLCP-32x32p-2RU or equal	\$507.56	\$ 507.56

<u>Quantity</u>	<u>Description</u>	<u>Unit Price</u>	<u>Amount</u>
3	2-rack unit redundant router power supply, Harris P-2RU-PSI or equal	<u>\$328.64</u>	<u>\$985.92</u>
1	32x32 Router Remote Control Panel, Harris RCP-32x32p or equal	<u>\$653.62</u>	<u>\$653.62</u>
1	Master Control Switcher One Day Commissioning Harris ICONM-QS or equal	<u>\$2,779.50</u>	<u>\$2,779.50</u>
1	Master Control Switcher Training Harris ICONM-OPS-OTR or equal	<u>\$1,185.54</u>	<u>\$1,185.54</u>
TOTAL			<u>\$ 59,222.96</u>

Note: 1.) 2 year Warranty Standard

2.) 24/7 Technical Support
ONEPAK Gold - extends 2,472.94

TOTAL 61,695.90

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: CEI Sales, LLC. Signed: Frank Siliotti
Date: 03/03/2009 Title: V.P. Technical Services

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code*. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code* and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the *West Virginia Code* may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: CEI Sales, LLC.

Authorized Signature: *Frank P. [Signature]*

Date: 03/03/2009