

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

FRA189

PAGE 1

******ADDRESS CORRESPONDENCE TO ATTENTION (

SHELLY MURRAY 304-558-8801

RFD COPY TYPE NAME/ADDRESS HERE Sound Stage System 35-8 Swellett Point RD North Haven, CT 06473 203-230-0226

EDUCATIONAL BROADCASTING AUTHORITY 600 CAPITOL STREET

CHARLESTON, WV

25301-1223 304

304-558-3400

DATE PRINTED TERMS OF SALE SHIP VIA FO.B. FREIGHT TERMS 02/05/2009 BID OPENING DATE: 02/19/2009 BID OPENING TIME 01:30PM LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT: THE WV PURCHASING DIVISION, FOR THE AGENCY, THE WV EDUCATIONAL BROADCASTING AUTHORITY, IS SOLICITING BIDS FOR FOUR (4) HDCAM TELEVISION BROADCAST HIGH DEFINITION VIDEO TAPE RECORDERS WITH SX PLAYBACK PER THE ATTACHED SPECIFICATIONS. RECEIVED 7009 FEB 17 PM 1:53 0001 EA. 020 - 71WV PURCHASING EQUIPMENT, BROADCASTING DIVISION CANCELLATION: THE DIRECTOR OF PURCHASIMS RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN. BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATI-CALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER. (XX) INSURANCE: SUCCESSFUL VENDOR SHALL FURNISH PROOF OF COMMERCIAL GENERAL LIGBLITY INSURANCE PRICE TO ISSUANCE OF CONTRACT. DAMLESS OTHERWISE SPECIFIED IN THE BID DOCUMENTS, THE MIMIMUM AMOUNT OF INSURANCE COVERAGE REQUIRED IS \$250,000. SEE REVERSE SIDE FOR TERMS AND CONDITIONS 203-230-0226 ADDITESS CHANGES TO BE NOTED ABOVE 061275558

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best Interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 5. All services performed or goods delivered under State Furchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 20.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (48 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vandor.
- 15. WEST VIRGINIA ALCOHOL & DRUG FREE WORKPLAGE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set touth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- **2. SPECIFICATIONS:** Items offered must be in coropliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an elternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in case of discrepancy
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- **6. BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 30130 Charleston, WV 25305-0130

Request for Charles Number 122 Charles Franks

EBA189

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SHELLY KURRAY <u>|304-558-8801</u>

REQ COPY TYPE NAME/ADDRESS HERE Sound Stage Systems 358 Sockett Point RD Morth Haven, CT 06473 203-230-0226

EDUCATIONAL BROADCASTING AUTHORITY 600 CAPITOL STREET

CHARLESTON, WV

25301 1223

304-558-3400

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RFQ COPY

TYPE NAME/ADDRESS HERE

Sound Stage Systems 358 sacrett Point RD

North Haven CT 06493

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Eox 50130 Charleston, WV 25305-0130

Request for Guotation

<u> EBA189</u>

ASD RESICORRESPONDENCE TO ATTENTION OF

ADDRESS CHANGES TO BE NOTED ABOVE

SHELLY MURRAY 304-558-8801

AFG NUMBER

EDUCATIONAL BROADCASTING AUTHORITY SDC CAPITOL STREET

CHARLESTON, WY

203-23	0-0276	,	25301-1223	304-558-3400
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* * * * * *	e THIS IS THE	EHD OF RFO	HBAIS? *****	TOTAL: 173,660.00
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EBA189 Request for Quotations

West Virginia Educational Broadcasting is seeking to purchase four (4) HDCAM Studio Editing VTRs that can record and/or transmit over 2 hours of content for the Network Operations Center in Beckley, WV.

The Network Operations Center records studio, non-linear edited, satellite and microwave ted programming. There is an extensive library of pre-recorded Betacam and Betacam/SP taped programming. These machines shall be capable of playing back any of this prerecorded content.

The specifications are listed below. The units shall be Sony HDWS2000/20 HDCAM with SX playback capability, or equivalent.

This equipment purchase is partially funded by the Corporation for Public Broadcasting Digital Distribution Fund, and vendors are bound by all terms in the grant agreement as they pertain to vendors.

For this RFQ, a performance bond shall be required.

Specifications

- HECAM shall be the native according and playback format
- o A performance band shall be supplied equal to at least 100% of the contract price to ensure fulfillment of the vendor's obligations for this Grant Project which exceeds \$100,000. The performance bands shall be issued by surery companies listed in the Department of Treasury Circular 570 (Approved Screties) or have a similar State rating in the State (West Virginia) where the Grant Project is being completed.
- VTR shall have availability of long playback time of up to 124 minutes
- VTR's shall support recordings and playback at 50i, 59.94i,
 22.98Part, 25Part and 29.97Part
- VTR's shall have the capability of multi-format playback of Betacam SX. Betacam SP and Betacam
- 8.35 in up-conversion shall be provided to enable playback of compatible tapes to 1080i and down-conversion of HDCAM tapes to 480i

- o VTR's shall have a standard feature to allow Metadata handling to enable retrieval of ancillary data that was recorded in a dedicated political of the vertical interval (VANC area)
- Deiby-E and AC-3 audio nandling capability shall be a standard feature
- VTR shall have a Compact Body, four reds units tall
- VTR must be a low power consumer type; 220 watts
- VTR shall have DMC control capability.
- VTR must have Pre-read editing capability
- VTR Shall have standard line conversion for 1035/1080
- MTR must have HD-SDI input and output
- Power bond must be supplied.
- o Two (2) Sony 19" Rackmount Systems or equal. Rackmount must be 19".

NOTE: "B" Stock items will be considered if in "like new" condition and carry same warranty as new stock. "B" stock must be noted an bid form.

II. The following specifications shall be met or exceeded.

General

Digital Video Fudermance

Quantization: 10 bit/sample (compression: 8 bit/sample)

Sampling Frequency: Y: 74.25 MHz R-Y/5-Y: 37.125 WHz

Error Correction: Rised-Solumon code

Compression. Coefficient reporting eyels to

Channel Coding. S-J-MRZI PR-IV

Digital Audio Performance

Quantization: 20 bit trampto

Headroom: 20 of for 18 de selectable)

Sampling Frequency: 48 kHz (Synchronized with video)

Wow & flutter: Below measurable level

ANALOG AUDIO PERFORMANCE

Frequency Response: 20 Hz to 20 kHz +0.5 dB/-1.0 dB (0 dB at 1 kHz)

Dynamic Range: More than 95 dB (at 1 kHz emphasis ON)

Distortion: Less than 0.00% (at 1 MHz emphasis ON reference level)

Crosslaik: Less than -80 d9 (at 1 kHz between any two channels)

D/A Quantization: 20 bit/sample

A/D Quantization: 20 bit/semple

Remote Control: D-sub 9-pin

RS-232C interface

Input/Output

Analog Audio Input: (CH1/2/3/4/CUE)

XLR-3-pin type (female) x 5

Low off -60 d3s high impedance balanced high oit. -4 d3s high impedance balanced High po -4 d3m 600 Ω termination balanced

Analog Audio Curput. (CH1/2/3/4/CUE)

XLR-3-pin type (male) x 5 +4 cBm (600 Q load) Low imperance (Balanced)

Analog Comportent Output: BNC x 3 for 1 set

1.0 V(+p) 70.0

Sync negative

Analog Composite Cotoui: BNC x 3 for 1 set

1.0 Vp-p G Ω Syrc regative

HD-SDI Output: BNC x 3 (SMPTE 292M including one character out) Serial Digital (1.435 Gb/s)

Headphone Output: JM-60 Stereo phone jack (-∞ to -12 dBu at 8 Ω load unbalanced)

Time Code Input: XLR-3-pin type (female) x 1

0.5 to 18 ½-p 10 kg

(Balanced)

XLR-3-pin type (female) x 1

0.5 to 18 v/p-p

 $10 \text{ k}\Omega$

(Palanced)

Time Code Output: XLR-3-pin type (mate) x %

22 Vp+p

Low impedance

Balanced

Video Control: D-sub 9-pin

D-sub 15-pin

HD-SDI Input: BNC x 1 (SMFTE 292W)

Serial Digital (1 485 Gb/s)

Digital Audio Input (OF 1/2 %4)

BMC x 2

AES/ESU

Digital Audio Output: (CH1/2 3/4)

BMC x 2

VESTERIT

SDI Output: BNC x 3 (SMPT/6 259M Including one character out)

Serial Cityite! (270 Mb/s)

Remote 1 Input: D-sub 9-cir-

Sony 9-bin remote interface

Remote 1 Input/Output, Deads 9-pla

Sonv 9-pin remote interface

Analog Audio Monifor Detout XLR-3-pin type (male) x 2

+4 dBm st 600 Ω load

Low impedance

(Balanced)

Control Panel: Disub 15 pin

Parallel Remote: D-nub 50-phr

General - Search Speed Rooge Shuttle Mode

HDCAM: Still to ±50 times normal speed playback (59.94i and 29.97PsF) still to ±58 times normal speed playback (50i and 25PsF) still to ±60 times normal speed playback (24PsF and 23.98PsF)

Betacam/Betacam SP: Still to ±35 times normal speed playback (525/59.94) still to ±42 times normal speed playback (625/50)

General

Weight: 50 lb 11 oz (23 kg)

Power Requirements: 100 to 240 V 50/60 Hz

Dimensions (W x H x D). 10 7/8 x 8 7/8 x 21 1/2 inches (427 x 174 x 544 mm)

Fast Forward/Reward Time: Approx. 3 imputes (with BCT-124HDL cassalte).

Servo Lock Time: 0.6 s or less (59.94) and 29.97PsF from standby on) 0.7 s or less (50) 25PsF 33PsF 23 98PsF from standby on)

124 min (w/ BCT124HDF, Case): 59,944 29,97PsF

149 min (w/ BCT124mDt. Gass): 501

48 min (w/ 301/40°10 Usa.), 40° 28PsF

40 min (w/ BCT40HD Case), 69.94/ 29.97 Psf

Load/Unload Time, 6 s or less (beth L and S cassettes)

General - Shutile Mode

Betacam SX: Suff to £76 Investment speed playback

General - Tape Specif

Betecam SVC 59.6 rurvio

Betacam/Betacam SP: 118.6 mm/s (525/59.94) 101.5 mm/s (625/50)

HDCAM: 96.7 mm/s (59.94) and 29.97PsF) 80.6 mm/s (50) and 25PsF) 77.4 mm/s (24PsF and 23.98PsF)

General - Search Speed Range Variable Mo-

HDCAM: -1 to +2 times normal speed playback

Betacam SX: -1 to +2 times normal speed playback

Betacam/Eetacam SFt -1 to +3 times normal speed playback

JOC Mode: Still to £1 times names speed playback

ANALOG COMPOSITE CUIT PERFORMANCE

Bandwidth Y: 0 to 5 75 MHz: -0.5 dB/-2.0 dB R-Y/B-Y: 0 to 2 75 MHz +0.5 dB/-2.0 dB

S/N Ratio: 53 dB or more

Differential Phase: 2% or less

Differential Gain: 2% or less

Y/C Delay: 20 ns or less

K factor (2T pulse): 1% or less

Output SCH Phase. Baced mon RS-170A/CCIR R.624-3

III. Service/Support

- Successful bidder shall provide one complete set of operating and service manuals at no charge
- 24 hour toll free technical support shall be provided through vendor or manufacturer

IV. Warranty

All items shall be covered by a minimum one year parts and labor warranty

V. Shipping

Delivery shall be FOB desimation

Deliver to:

WV Public Stoadcasting Attention: Mike Fizer 124 industrial Park Drive, Beaver, WV, 25813

Vi. invoicing

Send invoice to:

West Virginia Public Broadcasting Attention: Steve Chapman 300 Capitol St. Charleston, WM 25301

EBA189 QUOTATION PAGE

Quantity	Description	Unit Price	Amount
4	HDCAM Broadcast VTR w/ SX Playback (Unit price must include the cost of O&M Manuals, 24 Hour Technical Support, Warranty, Freight, and Power Cord, etc.)	\$ 43,220.00	\$ 172,880.00
	Or Equal Model Number:		
2	19" Rackmount Systems for HDCAM VTR	\$ 390.00	\$ 780.00
	TOTAL		\$ 173,660.00
Optional			
Quantity	Description	Unit Price	Amount
4	"B" stock HDCAM Broadcast VTR w/ SX Playback (Unit price must include the cost of O&M Manuals, 24 Hour Technical Support, Warranty, Freight, and Power Cord, etc.)	\$N/A	\$
	Or Equal Model Number:	ney encodescens	
2	19" Rackmount Systems for HDCAM VTR	M/A.	s
	TOTAL		\$ M/A

VENDOR: Sound Stape Systems

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any render or prospective vendor when the vendor or prospective vendor are lated party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code**. The vendor must make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a conder velo does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code** and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor compliance with Specien 5, Article 1D, Chapter 21 of the **West Virginia Code** may take place before their work on the public improvement is begun

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, self, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time for purchased are prepared to the initial payment to the bidder.

I certify that this bid is made without orior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects tair and without collusion or fraud. I furtner certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director of spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENCIALTY

The vender agrees that he in the will not disclose to anyone, directly or indirectly, any such personally identifiable into matter or other partial information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.

Under penalty of law for false sweeting (1975) inhabital Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Sound Stoye Systems		<u>/</u>
Authorized Substace: Pres Date: 2	12/	09
Purchasing Affidania (Favis of 01/01/06)	<i>T</i>	

Rev. 09/08

State of West Virginia WENDOW PREFERENCE CERVIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference to the made and succeeding the code of the residency states. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the 17st of Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the register Virginia. Preference, if applicable.

1.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of it is certification, or,
***************************************	Bidder is a partnership, association or opporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia (1.5 to 0.6) permittered lately preceding the date of this certification; or 80% of the ownership interest of 3 data (1.6 to 0.6 to
VP-NETHY MALANTAP	Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years for neolated preceding the debt of this continuously for the four or,
2.	Application is made for 2 Ms accent a real ergs sharence for the reason shecked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being old are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is coade for 2.6% resident wendor preference for the reason checked: Biddenials nonnepident vendor emotives, a minimum of the analyted state residents on is a nonnepident vendor with an affiliate or submitter, which in distall a thread the state of the place of the land within West Mirginia employing a minimum of one hundred state residents who calculate that during the risk of the contract, on average at least 75% of the employees or Bidden's affiliate's or submitdiary's employees are residents of West Virginia who have resided in the state configurably for the two years immediately preceding submission of this bid; or,
4.	Approxided to reade for 6% resident wender preference for the reason checked: Biddenmosts elements experiment of our subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.6% resident vendor preference who is a veteran for the reason checked: Biddor is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application is made for 3.5% respective roles preference who is a vereran for the reason checked: Bidden's preside a vendor who is a report of the toract dienes armed forces, the reserves or the National Guard, if, for purposes of proceeding of the vendor's bid and continuously over the entire term of the project, on average of least seventy-five percent of the vendor's employees are residents of tweet Virginia who have readed in the state continuously for the two immediately preceding years.
requirer against	indentify the Becretain of Terror to betembree but a Bidder receiving preference has failed to continue to meet the near stock of the Becretain of Terror as a penalty such Sidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency step any united from any united on the operation of pullbless cross
authorize the requ	nission of this certificate, Bidder agreed to asclose any reasonably requested information to the Purchasing Division and estine Department of Revenue to disclose to the Cirector of Purchasing appropriate information verifying that Bidder has paid lired husmass texes, provided that such information does not contain the amounts of taxes paid nor any other information by the flax Commissioner to be occurred in
Under pand according to the contract of the co	enably of faw? The source of the Color of the Color PELSA, The Source by contition that this certificate is true surable for all respecting and contition of Europe and is because to elider and if anything contained within this certificate is during like force of the contition, it clears in notify the Parchasting Civision in writing immediately.
Bidder:	Sound Stage Systems Pres.
Date:	2/12/09 Res.
*Check a	by combination of preference considerate real indicated above, which you are entitled to receive.