



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**Request for  
 Quotation**

WV332  
 RFQ NUMBER  
 DRS090570

231228  
 PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
 SHELLY MURRAY  
 304-558-8801

\*C02153355 203-438-7471  
 ESCHENBACH OPTIK OF AMERICA  
 904 ETHAN ALLEN HIGHWAY  
 RIDGEFIELD CT 06877

DIV OF REHABILITATION SERVICES  
 WV REHABILITATION CENTER  
 ATTENTION: RECEIVING  
 INSTITUTE, WV  
 25112 766-4621

VENDOR

SHIP TO

| DATE PRINTED | TERMS OF SALE | SHIP VIA | F.O.B. | FREIGHT TERMS |
|--------------|---------------|----------|--------|---------------|
| 01/14/2009   |               |          |        |               |

BID OPENING DATE: 02/10/2009 BID OPENING TIME 01:30PM

| LINE  | QUANTITY | UOP | CAT NO | ITEM NUMBER | UNIT PRICE | AMOUNT |
|---|----------|-----|--------|-------------|------------|--------|
| 0001  | 1        | LS  |        | 625-78      |            |        |
| <p>THE WV PURCHASING DIVISION, FOR THE AGENCY, THE WV DIVISION OF REHABILITATION SERVICES, IS SOLICITING BIDS FOR AN OPEN END CONTRACT TO PROVIDE HAND HELD AND STAND MAGNIFIERS FOR THE WVDRS BLIND AND VISUALLY IMPAIRED UNIT PER THE ATTACHED SPECIFICATIONS.</p> <p>TECHNICAL QUESTIONS MUST BE SUBMITTED IN WRITING TO SHELLY MURRAY IN THE WV PURCHASING DIVISION VIA MAIL, AT THE ADDRESS SHOWN AT THE TOP OF THIS RFQ, VIA FAX AT 304-558-4115, OR VIA EMAIL AT SHELLY.L.MURRAY@WV.GOV. DEADLINE FOR ALL TECHNICAL QUESTIONS IS 1/28/2009 AT THE CLOSE OF BUSINESS. ALL TECHNICAL QUESTIONS RECEIVED, IF ANY, WILL BE ADDRESSED BY ADDENDUM AFTER THE DEADLINE.</p> <p>QUESTIONS CONCERNING THE ACTUAL PROCESS BY WHICH A VENDOR MAY SUBMIT A BID TO THE STATE OF WV ARE NOT CONSIDERED TO BE TECHNICAL QUESTIONS AND MAY BE SUBMITTED AT ANY TIME PRIOR TO THE RFQ OPENING DATE AND IN ANY FORMAT.</p> |          |     |        |             |            |        |
| <p>MAGNIFIERS (NOT OFFICE USE)</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE UPON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE</p>   |          |     |        |             |            |        |

RECEIVED

2009 JAN 27 PM 12:59

WV PURCHASING  
 DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

|  |                             |                                   |
|--|-----------------------------|-----------------------------------|
| SIGNATURE<br><i>Carroll T. Bradley</i> | TELEPHONE<br>(203) 438-7471 | DATE<br>1/23/09                   |
| TITLE<br><i>President</i>              | FEIN<br>06-1093149          | ADDRESS CHANGES TO BE NOTED ABOVE |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS**  
**REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
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# Request for Quotation

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| RFQ NUMBER |
| DRS090570  |

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| ADDRESS CORRESPONDENCE TO ATTENTION OF |
| SHELLY MURRAY<br>304-558-8801          |

**VENDOR**  
 \*C02153355 203-438-7471  
 ESCHENBACH OPTIK OF AMERICA  
 904 ETHAN ALLEN HIGHWAY  
 RIDGEFIELD CT 06877

**SHIP TO**  
 DIV OF REHABILITATION SERVICES  
 WV REHABILITATION CENTER  
 ATTENTION: RECEIVING  
 INSTITUTE, WV  
 25112 766-4621

| DATE PRINTED | TERMS OF SALE | SHIP VIA | F.O.B | FREIGHT TERMS |
|--------------|---------------|----------|-------|---------------|
| 01/14/2009   |               |          |       |               |

BID OPENING DATE: 02/10/2009 BID OPENING TIME 01:30PM

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|--|----------|-----|--------|-------------|------------|--------|
|  |          |     |        |             |            |        |
| <p>ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY</p> |          |     |        |             |            |        |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

|                                       |                             |                                   |
|---------------------------------------|-----------------------------|-----------------------------------|
| SIGNATURE<br><i>Anneta T. Bradley</i> | TELEPHONE<br>(203) 438-7471 | DATE<br>1/23/09                   |
| TITLE<br>PRESIDENT                    | FEIN<br>06-1093149          | ADDRESS CHANGES TO BE NOTED ABOVE |

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**3**

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 304-558-8801**

**\*C02153355 203-438-7471  
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**DIV OF REHABILITATION SERVICES  
 WV REHABILITATION CENTER  
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|------|----------|-----|--------|-------------|------------|--------|
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THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.

ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.

BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.

THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.

REV. 04/11/2001

EXHIBIT 6

PRICE ADJUSTMENT PROVISION:  
 THE STATE OF WEST VIRGINIA WILL CONSIDER BIDS THAT CONTAIN PROVISIONS FOR PRICE ADJUSTMENTS PRIOR TO THE ORIGINAL EXPIRATION OF THE CONTRACT, PROVIDED THAT SUCH PRICE ADJUSTMENT COVERS BOTH UPWARD AND DOWNWARD MOVEMENT OF THE COMMODITY PRICE, AND THAT ADJUSTMENT

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *Amelia B. Gooley* TELEPHONE: (203) 438-7471 DATE: 1/23/09  
 TITLE: PRESIDENT FEIN: 06-1093149 ADDRESS CHANGES TO BE NOTED ABOVE

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|---|----------|-----|----------|-------------|------------|--------|
| <p>IS BASED ON THE "PASS THROUGH" INCREASE OR DECREASE OF RAW MATERIALS AND/OR LABOR, WHICH MAKE UP ALL OR A SUBSTANTIAL PART OF A PRODUCT. ADJUSTMENTS ARE TO BE BASED UPON AN ACTUAL DOLLAR FIGURE, NOT A PERCENTAGE. ALL PRICE ADJUSTMENT REQUESTS MUST BE SUBSTANTIATED IN A MANNER ACCEPTABLE TO THE DIRECTOR PURCHASING, E.G. GOVERNMENTAL BENCH MARKS, GENERAL MARKET INCREASE, PUBLISHED PRICE LISTS. SUCH REQUESTS FOR AND INCREASE SHOULD BE RECEIVED IN WRITING BY THE DIRECTOR OF PURCHASING AT LEAST 30 DAYS IN ADVANCE OF THE EFFECTIVE DATE OF THE INCREASE. ANY TIME THE VENDOR REQUESTS A PRICE ADJUSTMENT, THE PURCHASING DIVISION MAY EITHER ACCEPT THE PRICE ADJUSTMENT AND AMEND THE CONTRACT ACCORDINGLY OR REJECT THE ADJUSTMENT IN ITS ENTIRETY AND CANCEL THE CONTRACT.</p> <p>PREFERRED TERMS:<br/>           IT IS PREFERRED THAT THE PRICES ON THIS CONTRACT ARE FIRM FOR LIFE OF THE CONTRACT, AS INDICATED IN THE LIFE OF CONTRACT CLAUSE CONTAINED HEREIN, NOT TO EXCEED ONE (1) YEAR.</p> <p>PASS THROUGH PRICE INCREASES WILL BE CONSIDERED AT TIME OF CONTRACT RENEWAL ONLY.</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION<br/>           PURCHASING DIVISION<br/>           BUILDING 15<br/>           2019 WASHINGTON STREET, EAST<br/>           CHARLESTON, WV 25305-0130</p> |          |     |          |             |            |        |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

|                                      |                                    |                                   |
|--------------------------------------|------------------------------------|-----------------------------------|
| SIGNATURE<br><i>James T. Bradley</i> | TELEPHONE<br><i>(203) 438-7471</i> | DATE<br><i>1/23/09</i>            |
| TITLE<br><i>PRESIDENT</i>            | FEIN<br><i>06-1093149</i>          | ADDRESS CHANGES TO BE NOTED ABOVE |

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| *C02153355 203-438-7471<br>ESCHENBACH OPTIK OF AMERICA<br>904 ETHAN ALLEN HIGHWAY<br>RIDGEFIELD CT 06877 |

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| DIV OF REHABILITATION SERVICES<br>WV REHABILITATION CENTER<br>ATTENTION: RECEIVING<br>INSTITUTE, WV<br>25112 766-4621 |

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| <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: SHELLY MURRAY</p> <p>RFQ. NO.: DRS090570</p> <p>BID OPENING DATE: 02/10/2009</p> <p>BID OPENING TIME: 1:30 PM</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:<br/>           ----- 888-799-7200 -----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY):<br/>           ----- Barbara Mora -----</p> |          |     |          |             |            |        |

|   |                             |                                   |  |
|---|-----------------------------|-----------------------------------|--|
| SEE REVERSE SIDE FOR TERMS AND CONDITIONS |                             |                                   |  |
| SIGNATURE<br><i>Cornelia T. Burdick</i>   | TELEPHONE<br>(203) 438-7471 | DATE<br>1/23/09                   |  |
| TITLE<br>PRESIDENT                        | FEIN<br>06-1093149          | ADDRESS CHANGES TO BE NOTED ABOVE |  |

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|---|----------|-----|---------|-------------|------------|---------------------|
| ***** THIS IS THE END OF RFQ DRS090570 ***** TOTAL: |          |     |         |             |            | <u>\$144,690.00</u> |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

|                                       |                             |                                   |
|---------------------------------------|-----------------------------|-----------------------------------|
| SIGNATURE<br><i>Annita T. Bradley</i> | TELEPHONE<br>(203) 438-7471 | DATE<br>1/23/09                   |
| TITLE<br>PRESIDENT                    | FEIN<br>06-1093149          | ADDRESS CHANGES TO BE NOTED ABOVE |

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**DRS090570  
Request for Quotations**

**GENERAL SPECIFICATIONS:**

**Open-End Contract:**

Any contract resulting from this Request for Quote shall be Open-End. The vendor understands and agrees that quantities stated are approximations only and that the contract shall cover the quantities actually ordered for delivery during the term of the contract, whether more or less than the quantities shown.

**Evaluation & Award:**

Award shall be made to the lowest bid vendor(s) meeting specifications.

The State reserves the right to make multiple awards if in the best interest of the State to do so.

The State reserves the right to request samples for testing during the evaluation process. Do not include samples with the bid. Vendors will be contacted, if necessary, to provide samples during the evaluation process. Samples shall be provided at no cost to the State. Vendor shall pay for return shipping, if desired.

**Contract Administration:**

The Vendor shall name a dedicated contact to be responsible for all issues related to the contract prior to the award.

**Training:**

Telephone and/or online training shall be provided for all magnifiers.

**Packaging:**

Each magnifier shall be provided with a Protective Case and shall include large print instructions.

**Warranty:**

All magnifiers shall have a full one year warranty from time of receipt of each magnifier ordered. Warranty shall cover all bulbs, repairs, parts and shipping to and from the vendor's repair facility. Any bulbs that dim from their original brightness level during the 1 year warranty shall be replaced at no cost.



**Shipping Terms:**

All bids shall be FOB Destination, inclusive of shipping cost.

**Hand-Held Magnifier Specifications:**

All Hand-Held Magnifiers must meet the following specifications:

1. 5mm minimum 4 chips or diodes through-hole light emitting diodes (LED) and 12 ohm resistor design.
2. Minimum 200 foot candles brightness when measured at 2.25" distance from the reading material.
3. Uses 3 AAA Batteries, or equal, adequate battery power source.
4. Heavy duty plastic handles and lens housings.

**Stand Magnifier Specifications:**

All Stand Magnifiers must meet the following specifications:

1. 3X, 4X, 5X, 6X, 7X and 8X shall use 8mm through-hole light emitting diodes (LED) bulbs.
2. Minimum 600 foot candles brightness when measured at 2.25" distance from the reading material for 3X, 4X, 5X, 6X, 7X and 8X.
3. 10X, 12X, and 14X shall use 5mm minimum 4 chips or diodes through-hole light emitting diode (LED) and 12 ohm resistor design.
4. Minimum 200 foot candles brightness when measured at 2.25" distance from the reading material for 10X, 12X and 14X magnifiers.
5. Stands shall use 3 AA Batteries, or equal, adequate battery power source.
6. Heavy duty plastic stands and lens housings.

**Cost Sheet  
DRS090570**

**Hand-Held Magnifiers**

| Item | Qty. | Description                           | Unit Cost | Extended Cost |
|------|------|---------------------------------------|-----------|---------------|
| 1    | 200  | 5X Hand Held - Eschenbach 1510-54 *   | \$ 79.10  | \$ 15,820.00  |
| 2    | 100  | 7X Hand Held - Eschenbach 1510-74 *   | \$ 69.20  | \$ 6,920.00   |
| 3    | 100  | 10X Hand Held - Eschenbach 1510-104 * | \$ 69.20  | \$ 6,920.00   |
| 4    | 100  | 12X Hand Held - Eschenbach 1510-124 * | \$ 79.10  | \$ 7,910.00   |

**Stand Magnifiers**

|    |     |  |           |              |
|----|-----|--|-----------|--------------|
| 5  | 200 | 3X Stand - Eschenbach 1599-40 & 1580-63 *  | \$ 171.60 | \$ 34,320.00 |
| 6  | 100 | 4X Stand - Eschenbach 1599-40 & 1554-93 *  | \$ 128.10 | \$ 12,810.00 |
| 7  | 100 | 5X Stand - Eschenbach 1599-40 & 1553-93 *  | \$ 121.40 | \$ 12,140.00 |
| 8  | 100 | 6X Stand - Eschenbach 1599-40 & 1552-73 *  | \$ 117.80 | \$ 11,780.00 |
| 9  | 100 | 7X Stand - Eschenbach 1599-40 & 1551-73 *  | \$ 113.20 | \$ 11,320.00 |
| 10 | 100 | 8X Stand                                   | \$ -      | \$ -         |
| 12 | 100 | 10X Stand - Eschenbach 1599-40 & 1550-73 * | \$ 117.60 | \$ 11,760.00 |
| 13 | 100 | 12X Stand - Eschenbach 1599-40 & 1557-73 * | \$ 129.90 | \$ 12,990.00 |
| 14 | 100 | 14X Stand                                  | \$ -      | \$ -         |

Grand Total

\$ 144,690.00

\* Note: All Eschenbach Hand-Held Magnifiers listed above run on 2 "AA" Batteries which are included. All Eschenbach Stand Magnifiers listed above run on 2 "C" Batteries which are not included. All Hand-Held and Stand Magnifiers listed above are covered by Eschenbach's Limited Lifetime Warranty against any defects in manufacturing or materials.

STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

**VENDOR OWING A DEBT TO THE STATE:**

*West Virginia Code* §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

**PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:**

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code*. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code* and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the *West Virginia Code* may take place before their work on the public improvement is begun.

**ANTITRUST:**

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

**LICENSING:**

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

**CONFIDENTIALITY:**

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Eschenbach Optik of America  
Authorized Signature: [Signature] Date: 1/23/09

# State of West Virginia VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**  
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,**  
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or,**
2. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**
3. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**
4. **Application is made for 5% resident vendor preference for the reason checked:**  
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or,**
5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**  
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or,**
6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**  
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

**Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.**

Bidder: \_\_\_\_\_ Signed: \_\_\_\_\_  
 Date: \_\_\_\_\_ Title: \_\_\_\_\_

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.