

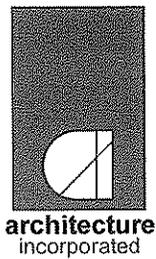


**State of West Virginia
Department of Administration
Purchasing Division**

NOTICE

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.



architecture
incorporated

Frank M. Whittaker, Senior Buyer
State of West Virginia
Department of Administration
Purchasing Division, Building 15
2019 Washington Street East
Charleston, WV 25305-0130
304.558.2316

December 8, 2008

RE: RFQ No. DNR209057
Architectural & Engineering Services for Lodge Expansion and Park
Improvements at Cacapon Resort State Park, Berkeley Springs, WV

Dear Mr. Whittaker,

Thank you for the opportunity for Architecture Incorporated to submit our design team qualifications for Architectural-Engineering Services. Our qualification package illustrates our team's unmatched expertise in the design of hospitality projects across the country.

Architecture Incorporated is an experienced hospitality design firm headquartered in Reston, Virginia. Founded in 1986, the firm's strengths include all aspects of hospitality design and development, including site planning & feasibility studies, programming & design, construction documents, and construction administration. Our approach to building a successful project team, and ultimately a successful project, is grounded in our staffing of the project. Architecture Incorporated's most qualified Principal Architect will be working on the project, from initial conception and design, through the coordination and documentation phases, and throughout the duration of construction. This continuity of senior level experience, single point of contact with firsthand knowledge of every aspect of the project, and overall communication with the entire team, allows for an unparalleled level of service and response to you, the client.

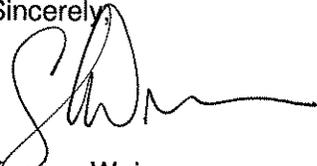
Architecture Incorporated's vast hospitality experience is evidenced by several of our current and recent projects, comparable in size and complexity to that of the Resort's planned expansion. We are currently administering the construction of the Innisbrook Golf Resort & Spa in Palm Harbor, Florida. This project involves both renovation and new construction of multiple facilities spread across three world class golf courses. Several restaurants, bars, pro shops, and a 13,000 sq. ft. spa are included in the project, as well as a new Guest Registration Building and renovated conference center. One key similarity of the project is the new golf lounge and restaurant that opens onto an expansive outdoor patio overlooking the golf course. Architecture, Incorporated is also overseeing the construction of the Salamander Resort & Spa, a new 168 key resort, spa and conference center in Middleburg, Virginia, ultimately seeking a five star/five diamond rating and LEED certification. Jury's Hotel in Washington DC, remained in operation for much of the construction and renovation. For this project, we were tasked with adding a top floor of executive suites with an outdoor patio overlooking Dupont Circle, as well as renovating two restaurants, 300+ guestrooms, and replacing the entry canopy.

The team we have brought together for the Cacapon Resort project include designers and consultants amongst the best in the industry. Each member has completed projects of similar size and scale as evidenced by their respective portfolios, and our firm has worked together on recent hospitality projects with nearly every member. Specifically, we are currently enjoying continued success with Vanderweil Engineers, MCLA, Blu Spa, and Rathgeber Goss Associates at the Salamander Resort project. Pamela Temples is completing the Innisbrook interiors. We're working on several restaurants with NextStep Design. The team's past experience in working together, will provide you with a more seamless integration of disciplines; coordination and understanding of each members' work is paramount to the project's success.

We hope you find our credentials informative and beneficial in your search for the appropriate design team. Should you have any questions during your review, please do not hesitate to contact us.

Thanks again for this opportunity, and we look forward to hearing from you soon.

Sincerely,



Eugene Weissman AIA, NCARB, LEED AP
Principal