

MODRAR

Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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> WEST VIRGINIA BUSINESS PRODUCTS 1026 Fourth Avenue Huntington, WV 25701

JO ANN ADKINS
804-558-8802

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

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WH	IEN RESPO	ONDING 1	O RFQ,	INSER	T NAME AND	ADDRESS I	N SPACE AB	OVE LABELE	D'VENDOR'

BRAND NAME: \_\_\_\_ CANON

WEST VIRGINIA BUSINESS PRODUCTS		MODEL # IR-1-23N		
MINIMUM SPECIFICATIONS:  Afg copy volume 5,000 month Copy speed 10 cpm Features:  50 sheet paper capacity Bypass tray Auto document feeder	23 CPM DOCUME 250 SHE	ENT FEEDER (50 SHEETS) ET TRAY  Item/model #'s for any accessory in the base machine if needed for )		
PRICING:				
Purchase price \$ 1,295.00 Amount to be deducted if ordering as a non-connected machine	\$	0		
Maintenance/month for purchased machine \$\$18.75				
24 month Rental \$ 84.98 (Amount to be deducted if ordering as a non-connected machine	4	0		
36 month Rental \$ 64.03 (Amount to be deducted if ordering as a non-connected machine	\$	0		
48 month Rental \$ 57.51 (Amount to be deducted if ordering as a non-connected machine	\$	0		
Warranty _ 90 DAYS				
24 MONTH 2.34 36 MONTH 1.56 48 MONTH 1.17				
Maintenance for purchased machines \$ 1.17				
Monthly rental and monthly maintenance for purchased amchines excepting paper for 2,500 copies/month.	s is inclusiv	ve of all supplies		
Per copy overage charge for copies in excess of 2,500 copies/mo	onth \$	0.0065		

**WEST VIRGINIA BUSINESS PRODUCTS** 

BRAND NAME: \_\_\_\_ PANASONIC

### **MODEL# DP-2330** SPECIFICATIONS OF MACHINE BID **MINIMUM SPECIFICATIONS:** 23 CPM Mfg copy volume 15,000 month 2EACH 550 SHEET TRAYS Copy speed 20 cpm DOCUMENT FEEDER (50 SHEETS) Features: FINSHER/STAPLER (30 SHEETS) 500 sheet paper capacity **NETWORK PRINTING** 2 paper sources Auto document feeder Electronic sorting or finisher/sorter (Include item/model #'s for any accessory included in the base machine if needed for ordering.) PRICING: Purchase price \$\_\_\_ 3,890.00 (Amount to be deducted if ordering as a non-connected machine \$\_\_\_\_\_ 0 56.25 Maintenance/month for purchased machine \$\_\_\_\_\_ 24 month Rental \$\_\_\_ 255.19 (Amount to be deducted if ordering as a non-connected machine \$\_\_\_\_\_ 36 month Rental \$\_\_\_ 190.46 (Amount to be deducted if ordering as a non-connected machine \$\_\_\_\_\_ 48 month Rental \$\_\_\_ 170.66 0 (Amount to be deducted if ordering as a non-connected machine \$\_\_\_\_\_ Warranty \_ 120 DAYS \_/mn 36 month \$\_\_\_\_\_/ mn 48 month \$\_\_\_\_\_ 24 month \$\_\_\_ Maintenance for purchased machines \$\_\_\_\_ \$4.69 Monthly rental and monthly maintenance for purchased amchines is inclusive of all supplies excepting paper for 7,500 copies/month. 0.0065 Per copy overage charge for copies in excess of 7,500 copies/month \$\_\_\_\_\_

WEST VIRGINIA BUSINESS PRODUCTS	MODEL# DP-3030		
MINIMUM SPECIFICATIONS:  Mfg copy volume 30,000 month Copy speed 30 cpm Features: 1,000 sheet paper capacity 2 paper sources Auto duplexing Auto document feeder Electronic sorting or finisher/sorter	SPECIFICATIONS OF MACHINE BID 30 CPM 2EACH 550 SHEET TRAYS DOCUMENT FEEDER (50 SHEETS) FINISHER/STAPLER (30 SHEETS) NETWORK PRINTING  (Include item/model #'s for any accessory included in the base machine if needed for ordering.)		
PRICING:			
Purchase price \$ 4,364.00 (Amount to be deducted if ordering as a non-connected machi	ine \$ \$0		
Maintenance/month for purchased machine \$ \$112.50			
24 month Rental \$ 278.27 (Amount to be deducted if ordering as a non-connected machine)	ine \$ \$0		
36 month Rental \$ 227.46 (Amount to be deducted if ordering as a non-connected machine)	ine \$ \$0		
48 month Rental \$ 217.92 (Amount to be deducted if ordering as a non-connected mach	ine \$ \$0		
Warranty _ 120 DAYS			
24 month \$ \$4.69 36 MONTH \$3.13 48 MONTH \$2	.34		
Maintenance for purchased machines \$ 2.34			
Monthly rental and monthly maintenance for purchased amch excepting paper for 15,000 copies/month.	ines is inclusive of all supplies		
Per copy overage charge for copies in excess of 15,000 copies	es/month \$ 0.0065		

BRAND NAME: \_\_\_\_ PANASONIC

Per copy overage charge for copies in excess of 22,500 copies/mon

WEST VIRGINIA BUSINESS PRODUCTS	MODEL # DP-8045
MINIMUM SPECIFICATIONS:  Mfg copy volume 45,000 month Copy speed 40 cpm Features: 1,500 sheet paper capacity 3 paper sources Auto duplexing Auto document feeder Electronic sorting or finisher/sorter (indicate sheets)	SPECIFICATIONS OF MACHINE BID 45 CPM 1EACH 1,500 SHEET PAPER TRAY 2EACH 550 SHEET PAPER TRAYS DOCUMENT FEEDER (85 SHEETS) FINISHER/STAPLER (50 SHEETS) NETWORK PRINTING NETWORK SCANNING (Include item/model #'s for any accessory included in the base machine if needed for ordering.)
PRICING:	
Purchase price \$ 7,093.00 (Amount to be deducted if ordering as a non-connected machine \$ \$0	)
Maintenance/month for purchased machine \$ \$146.25	
24 month Rental \$ 516.37 (Amount to be deducted if ordering as a non-connected machine \$ \$0	
36 month Rental \$ 401.64 (Amount to be deducted if ordering as a non-connected machine \$ \$6	0
48 month Rental \$ 369.76 (Amount to be deducted if ordering as a non-connected machine \$_ \$	0
Warranty _ 120 DAYS	
24 month \$ \$6.09 36 MONTH \$4.06 48 MONTH \$3.05	
Maintenance for purchased machines \$ \$3.05	
Monthly rental and monthly maintenance for purchased amchines is inclusive excepting paper for 22,500 copies/month.	of all supplies

0.0065

WEST VIRGINIA BUSINESS PRODUCTS	
• • • • • • • • • • • • • • • • • • •	MODEL# DP-8060
MINIMUM SPECIFICATIONS:	SPECIFICATIONS OF MACHINE BID
Mfg copy volume 65,000 month	60 CPM
Copy speed 50 cpm	1EACH 1500 SHEET PAPER DECK
Features:	2EACH 550 SHEET TRAYS
	DOCUMENT FEEDER (85 SHEETS)
1,500 sheet paper capacity	FINISHER/STAPLER (50 SHEETS)
3 paper sources	NETWORK PRINTING
Auto duplexing	
Auto document feeder	NETWORK SCANNING
Electronic sorting or finisher/sorter (indicate sheets)	
	(Include item/model #'s for any accessory
	included in the base machine if needed for
	ordering.)
	<b>3</b> ,
PRICING:	
Purchase price \$ 8,524.00	
(Amount to be deducted if ordering as a non-connected machine	§ \$0
() III.	
Maintenance/month for purchased machine \$	\$211.25
Maintenance/month for parchased macrims 4	
04	
24 month Rental \$ 662.03	\$ \$0
(Amount to be deducted if ordering as a non-connected machine \$	<b>Σ</b> . ΨΟ
36 month Rental \$ 519.35	
(Amount to be deducted if ordering as a non-connected machine	β <sub>.</sub> \$0
48 month Rental \$ 483.4	
(Amount to be deducted if ordering as a non-connected machine	\$ \$0
(Alliburit to be addated it disasting as	·•
Morronty 120 DAVS	
Warranty _ 120 DAYS	
0. 4. 4. 40.00 00 MONTH 6E 97 49 MONTH \$4.40	
24 month \$ \$8.80 36 MONTH \$5.87 48 MONTH \$4.40	
Maintenance for purchased machines \$ \$4.40	
Monthly rental and monthly maintenance for purchased amchines	is inclusive of all supplies
excepting paper for 32,500 copies/month.	
Per copy overage charge for copies in excess of 32,500 copies/me	onth \$ 0.0065
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WEST VIRGINIA BUSINESS PRODUCTS	MODEL # DP-8060
MINIMUM SPECIFICATIONS:  Mfg copy volume 80,000 month Copy speed 60 cpm Features: 1,500 sheet paper capacity 4 paper sources Auto duplexing Auto document feeder Electronic sorting or finisher/sorter (indicate sheets)	SPECIFICATIONS OF MACHINE BID 60 CPM 1EACH 1500 SHEET PAPER DECK 3EACH 550 SHEET PAPER TRAYS DOCUMENT FEEDER (85 SHEETS) FINISHER/STAPLER (50 SHEETS) NETWORK PRINTING NETWORK SCANNING  (Include item/model #'s for any accessory included in the base machine if needed for ordering.)
PRICING:	
Purchase price \$ 8,674.00 (Amount to be deducted if ordering as a non-connected machine \$	0
Maintenance/month for purchased machine \$ \$260.00	
24 month Rental \$ 719.01 (Amount to be deducted if ordering as a non-connected machine \$	0
36 month Rental \$ 575.86 (Amount to be deducted if ordering as a non-connected machine \$	0
48 month Rental \$ 550.3 (Amount to be deducted if ordering as a non-connected machine \$	0
Warranty _ 120 DAYS	
24 month \$ \$10.83 36 MONTH \$7.22 48 MONTH \$5.42	
Maintenance for purchased machines \$ 5.42	
Monthly rental and monthly maintenance for purchased amchines is incexcepting paper for 40,000 copies/month.	clusive of all supplies
Per copy overage charge for copies in excess of 40,000 copies/month	\$_ 0.0065

WEST VIRGINIA BUSINESS PRODUCTS	MODEL # DP-7240
MINIMUM SPECIFICATIONS:  Mfg copy volume 150,000 month Copy speed 70 cpm Features: 1,500 sheet paper capacity 4 paper sources Auto duplexing Auto document feeder Electronic sorting or finisher/sorter (indicate sheets)	SPECIFICATIONS OF MACHINE BID 72 CPM 4 EACH 550 SHEET TRAYS DOCUMENT FEEDER (100 SHEETS) FINISHER/STAPLER (50 SHEETS)  (Include item/model #'s for any accessory included in the base machine if needed for ordering.)
PRICING:	
Purchase price \$ 17,522.00 (Amount to be deducted if ordering as a non-connected machine \$	0
Maintenance/month for purchased machine \$ \$487.00 MONTH	
24 month Rental \$ 1,422.53 (Amount to be deducted if ordering as a non-connected machine \$	0
36 month Rental \$ 1,128.74 (Amount to be deducted if ordering as a non-connected machine \$	0
48 month Rental \$ 1,059.26 (Amount to be deducted if ordering as a non-connected machine \$	0
Warranty _ 120 DAYS	
24 month \$ \$20.29 36 MONTH \$13.53 48 MONTH \$	\$10.15
Maintenance for purchased machines \$ 10.15	
Monthly rental and monthly maintenance for purchased amchines is incexcepting paper for 75,000 copies/month.	clusive of all supplies
Per copy overage charge for copies in excess of 75,000 copies/month	\$0.0065

NOT BIDDING ON BAND 1 COLOR

WEST VIRGINIA BUSINESS PRODUCTS  MODEL #:
MINIMUM SPECIFICATIONS:  Mfg copy volume 10,000 month Copy speed 3 dam Features: 250 sheet paper capacity Bypass tray Auto document feeder  (Include item/model #'s for any accessory included in the base machine if needed for ordering.)
PRICING:
Purchase price \$(Amount to be deducted if ordering as a non-connected machine \$)
Maintenance/month for purchased machine \$
24 month Rental \$/ month (Amount to be deducted if ordering as a non-connected machine \$)
36 month Rental \$/ month (Amount to be deducted if ordering as a non-connected machine \$/  48 month Rental \$/ month (Amount to be deducted if ordering as a non-connected machine \$/
Warranty (duration) Reduction to monthly retail price during warranty:
24 month \$/mn 36 month \$/ mn 48 month \$/ mn
Maintenance for purchased machines \$/mn.
No copies are incldued in the monthly maintenance or rental fee, but a per copy charge shall be assessed inclusive of all supplies excepting paper for color and monochrome copier
Color Copies \$ /ea Monochrome Copies \$/ ea

### **PANASONIC**

### **WEST VIRGINIA BUSINESS PRODUCTS**

MINIMUM SPECIFICATIONS:

### MODEL# DP-C265

SPECIFICATIONS OF MACHINE BID

26 CPM BK/COLOR

Mfg copy volume 20,000 month	26 CPM BK/COLOR
Copy speed 11 cpm	2- 550 SHEET PAPER TRAYS
Features:	DOCUMENT FEEDER (85 SHEETS)
500 sheet paper capacity	NETWORK PRINTING
Bypass tray	NETWORK SCANNNING
Auto document feeder	DIRECT E-MAIL
	(Include item/model #'s for any accessory
	included in the base machine if needed for
	ordering.)
PRICING:	
D	
Purchase price \$ 6,025.00 (Amount to be deducted if ordering as a non-connected	machine \$ 0
(Amount to be deducted it olderling as a fior connected	
Maintenance/month for purchased machine \$ \$24.00	
24 month Rental \$ 293.42	
(Amount to be deducted if ordering as a non-connected	machine \$_ 0
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404.04	
36 month Rental \$ 194.01 (Amount to be deducted if ordering as a non-connected	machine \$ 0
(Amount to be deducted it ordering as a non-connected	Theomies of
48 month Rental \$ 156.05	
(Amount to be deducted if ordering as a non-connected	machine \$_ 0
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400 0000	
Warranty _ 120 DAYS	
24 MONTH \$2.00 36 MONTH \$1.75	48 MONTH \$1.50
24 MONTE \$2.00 00 MONTE \$4.00	
Maintenance for purchased machines \$ 1.5	
	ental fee, but a par copy charge
No copies are incldued in the monthly maintenance or i	rental lee, but a per copy charge
shall be assessed inclusive of all supplies excepting pa	iper for color and monocinomo copior
Color Copies \$ 0.07	Monochrome Copies \$_ 0.008
Coloi Copies 4	• -

### **PANASONIC**

### **WEST VIRGINIA BUSINESS PRODUCTS**

**MINIMUM SPECIFICATIONS:** 

### MODEL # DP-C265

SPECIFICATIONS OF MACHINE BID

MINIMUM SPECIFICATIONS.		26 CPM BK/COLOR
Mfg copy volume 45,000 month		2- 550 SHEET PAPER TRAYS
Copy speed 21 cpm		DOCUMENT FEEDER (85 SHEETS)
Features:		NETWORK PRINTING
1,000 sheet paper capacity		NETWORK SCANNING
2 paper sources		DIRECT E-MAIL
Auto duplexing		FINISHER/STAPLER (30 SHEETS)
Auto document feeder		TIMOTEROTAL ELECTO
Electronic sorting or finisher/sorter		(Include item/model #'s for any accessory
(indicate sheets)		included in the base machine if needed for
		ordering.)
		ordering.
PRICING:		
PRICING.		
Purchase price \$ 6,704.00		
(Amount to be deducted if ordering as a non-connected m	achine \$_	0
Maintenance/month for purchased machine \$ \$24.00		
24 month Rental \$ 326.48	1.3 · · · · · · · · · · · · · · · · · · ·	0
(Amount to be deducted if ordering as a non-connected m	achine \$_	0
04807		
36 month Rental \$215.87	ochine \$	0
(Amount to be deducted if ordering as a non-connected m	acinie 4	0
40 month Dontol & 173.74		
48 month Rental \$ 173.74 (Amount to be deducted if ordering as a non-connected m	achine \$	0
(Amount to be deducted it ordering as a non-connected in	ισοιαπο φ <u>.</u>	•
Warranty _ 120 DAYS		
24 MONTH \$2.00 36 MONTH \$1.75 48 MONTH \$1	.50	
Maintenance for purchased machines \$ 24		
		any sharas
No copies are incldued in the monthly maintenance or rer	ntai tee, but a per co	opy charge
shall be assessed inclusive of all supplies excepting paper	er for color and mon	ocurome cobier
0.07	Managhrama Cania	s 0.008
Color Copies \$ 0.07	Monochrome Copie	5 0.000

### **PANASONIC**

### **WEST VIRGINIA BUSINESS PRODUCTS**

### MODEL # DP-C405

MINIMUM SPECIFICATIONS:  Mfg copy volume 40,000 month Copy speed 31 cpm Features: 1,000 sheet paper capacity 3 paper sources Auto duplexing Auto document feeder Electronic sorting or finisher/sorter (indicate sheets)	40 CPM BK/COLOR 3- 550 SHEET TRAYS DOCUMENT FEEDER (85 SHEETS) NETWORK PRINTING NETWORK SCANNING FINISHER/STAPLER (50 SHEETS)  (Include item/model #'s for any accessory included in the base machine if needed for ordering.)
PRICING:	
Purchase price \$ 10,295.00 (Amount to be deducted if ordering as a non-connected machine \$	_ 0
Maintenance/month for purchased machine \$ 24	
24 month Rental \$ 501.37 (Amount to be deducted if ordering as a non-connected machine \$	0
36 month Rental \$ 331.5 (Amount to be deducted if ordering as a non-connected machine \$	_ 0
48 month Rental \$ 266.64 (Amount to be deducted if ordering as a non-connected machine \$	0
Warranty _ 120 DAYS	
24 MONTH \$2.00 36 MONTH \$1.75 48 MONTH \$1.50	
Maintenance for purchased machines \$ \$1.50	
No copies are incldued in the monthly maintenance or rental fee, but a shall be assessed inclusive of all supplies excepting paper for color and	per copy charge d monochrome copier
Color Copies \$ 0.07 Monochrome Copies	0.008

(Per 3.1, maintenance and rental pricing for monochrome copiers is inclusive of all supplies, excepting paper, for the the stated monthly copy colume.)

Brand Name:	CANON			
Model #:	IR-1023N			
Monthly Copy Volume	: 5,000			
Purchase Price Base	Machine:	\$	1295	
Maintenance for Purch	hased Machines 18.75 X 36	\$	675	
24 Month Rental \$	84.98 /month x 24 Months =	\$	2039.52	
36 Month Rental \$	64.03 /month x 36 Months =	\$	2305.08	
48 Month Rental \$	57.51 /month x 48 Months =	\$	2760.48	
TOTAL FO	OR EVALUATION - BAND 1	\$	9075.08	
	BAND 2			
Brand Name:	PANASONIC			
Model #:	DP-2330			
Monthly Copy Volume: 15,000				
Purchase Price Base	Machine:	\$	3890	
Maintenance for Purc	chased Machines 56.25 X 36	\$	2,034.72	
24 Month Rental \$	255.19 /month x 24 Months =	\$	6124.56	
36 Month Rental \$	190.46 /month x 36 Months =	\$	6856.56	
48 Month Rental \$	170.66 /month x 48 Months =	\$	8191.68	
TOTAL FOR EVALUATION - BAND 2 \$ 27097.52				

Brand Name:	PANASONIC	
Model #:	DP-3030	
Monthly Copy Volume:	30,000	
Purchase Price Base	Machine:	\$ 4,364.00
Maintenance for Purch	nased Machines 112.5 X 36	\$ 4050
24 Month Rental \$	278.27 /month x 24 Months =	\$ 6678.48
36 Month Rental \$	227.46 /month x 36 Months =	\$ 8188.56
48 Month Rental \$	217.92 /month x 48 Months =	\$ 10460.16
TOTAL FO	DR EVALUATION - BAND 3	\$ 33741.2
	BAND 4	
Brand Name:	PANASONIC	
Model #:	DP-8045	
Monthly Copy Volume	e: 45,000	
Purchase Price Base	Machine:	\$ 7093
Maintenance for Purc	hased Machines 146.25	\$ 5,265.00
24 Month Rental \$	516.37 /month x 24 Months =	\$ 12392.88
36 Month Rental \$	401.64 /month x 36 Months =	\$ 14459.04
48 Month Rental \$	369.76 /month x 48 Months =	\$ 17748.48
TOTAL FO	OR EVALUATION - BAND 4	\$ 56958.4

Brand Name:	PANASONIC		
Model #:	DP-8060		
Monthly Copy Volume	e: 45,000		
Purchase Price Base	Machine:	\$	8524
Maintenance for Purc	chased Machines 211.25 X 36	\$	7605
24 Month Rental \$	662.03 /month x 24 Months =	<u>\$</u>	15888.72
36 Month Rental \$	519.35 /month x 36 Months =	\$	18696.6
48 Month Rental \$	483.4 /month x 48 Months =	\$	23203.2
TOTAL F	OR EVALUATION - BAND 5	\$	73,917
	BAND 6		
Brand Name:	<u>PANASON</u> IC		
Model #:	DP-8060		
Monthly Copy Volum	e: 80,000		
Purchase Price Base	e Machine:	\$	8674
Maintenance for Pur	chased Machines 260 X 36	<u>\$</u>	9,360.00
24 Month Rental \$	719.01 /month x 24 Months =	\$	17256.24
36 Month Rental \$	575.86 /month x 36 Months =	\$	20730.96
48 Month Rental \$	550.3 /month x 48 Months =	\$	26414.4
TOTAL F	FOR EVALUATION - BAND 6	<u>\$</u>	82435.6

Brand Name:	PANASONIC	
Model #:	DP-7240	
Monthly Copy Volum	e: 150,000	
Purchase Price Base	Machine:	\$ 17522
Maintenance for Pur	chased Machines 487 X 36	\$ 17532
24 Month Rental \$	1422.53 /month x 24 Months =	\$ 34140.72
36 Month Rental \$	1128.74 /month x 36 Months =	\$ 40634.64
48 Month Rental \$	1059.26 /month x 48 Months =	\$ 50844.48
TOTAL F	FOR EVALUATION - BAND 7	\$ 160673.8

### SUMMARY COST SHEET FOR EVALUATION COLOR COPIERS BAND 1

Brand Name:	NOT BIDDING ONE AND 1 COLO WEST VIRGINIA BUS	
Model #:	WEST VIRGINIA BOS	INESS FRODUCTS
Copy Volume / Monti	10,000	
Purchase Price Base	Machine:	\$
(Supplies are not incli	uded in maintenance or rental for color copiers.	)
Maintenance / month	for purchased machines	
\$	x 36 months =	\$
Per Copy:	A) Color Copies \$/each B) Monochrome Copies \$	/ each
A x 80% (	(8,000) copy volume/month x 36 =	\$
B x 20% (	(2,000) copy volume/month x 36	\$
	/ month x 24 months =	\$
	copy volume/month x 24 =	\$
36 Month Rental \$ _	/ month x 36 months =	\$
A = 0 000	copy volume/month x 36 =	\$
	copy volume/month x 36 =	\$
40 Manth Dontai ¢	/ month x 48 months =	\$
A x 8,000	copy volume/month x 48 = 0 copy volume/month x 48 =	\$ \$
D X 2,000	Copy voidification in A 40 -	
TOTAL F	OR EVALUATION - BAND 1	\$

# SUMMARY COST SHEET FOR EVALUATION COLOR COPIERS BAND 2

Brand Name:	PANASONIC	
Model #:	DP-C265	
Copy Volume / Month	20,000	
Purchase Price Base	Machine:	\$6,025.00
(Supplies are not inclu	uded in maintenance or rental for color copiers.)	
Maintenance / month	for purchased machines	
\$24.00 A	MONTH X 36 =	\$864.00
Per Copy:	A) Color Copies \$ 0.07 B) Monochrome Copies \$ 0.008	
	16,000) copy volume/month x 36 = 4,000) copy volume/month x 36 =	\$40,032.00 \$1,152.00
24 Month Rental \$_	_ 293.42	\$7,042.00
	0 copy volume/month x 24 = copy volume/month x 24 =	\$26,880.00 \$768.00
36 Month Rental \$ _	191.01	\$6,876.36
	0 copy volume/month x 36 = copy volume/month x 36 =	\$40,320.00 \$1,152.00
48 Month Rental \$ _	156.05	\$7,490.00
	00 copy volume/month x 48 = 0 copy volume/month x 48 =	\$53,760.00 \$1,536.00
TOTAL F	FOR EVALUATION - BAND 2	\$193,902.84

### SUMMARY COST SHEET FOR EVALUATION COLOR COPIERS BAND 3

Brand Name:	PANASONIC	
Model #:	DP-C265	
Copy Volume / Month	: 45,000	
Purchase Price Base	Machine:	\$6,704.00
(Supplies are not inclu	uded in maintenance or rental for color copiers.)	
Maintenance / month	for purchased machines	
\$24.00 A I	MONTH X 36 =	\$864.00
Per Copy:	A) Color Copies \$ 0.07 B) Monochrome Copies \$ 0.008	
	24,000) copy volume/month x 36 = 6,000) copy volume/month x 36 =	\$60,480.00 \$1,728.00
24 Month Rental \$_	326.48	\$7,835.52
	0 copy volume/month x 24 = copy volume/month x 24 =	\$40,320.00 \$1,152.00
36 Month Rental \$_	_ 215.87	\$7,771.32
	copy volume/month x 36 = copy volume/month x 36 =	\$60,480.00 \$1,728.00
48 Month Rental \$_	173.74	\$8,339.52
	0 copy volume/month x 48 = copy volume/month x 48 =	\$80,640.00 \$2,304.00
TOTAL F	OR EVALUATION - BAND 3	\$279,194.36

# SUMMARY COST SHEET FOR EVALUATION COLOR COPIERS BAND 4

Brand Name:	PANASONIC		
Model #:	DP-C405		
Copy Volume / M	Ionth: 40,000		
Purchase Price E	Base Machine:	\$10,295.00	
(Supplies are not	included in maintenance or rental for color copiers.)		
Maintenance / mo	onth for purchased machines		
\$24.0	00 A MONTH X 36 =	\$864.00	
Per Copy:	A) Color Copies \$ 0.07 B) Monochrome Copies \$ 0.008		
	0% (32,000) copy volume/month x 36 = 0% (8,000) copy volume/month x 36 =	\$80,640.00 \$2,304.00	
24 Month Rental	\$ 501.37	\$12,032.88	
	2,000 copy volume/month x 24 = ,000 copy volume/month x 24 =	\$53,760.00 \$1,536.00	
36 Month Rental	\$ 331.5	\$11,934.00	
	2,000 copy volume/month x 36 = ,000 copy volume/month x 36 =	\$80,640.00 \$2,304.00	
48 Month Rental	\$ 266.64	\$12,798.72	
	2,000 copy volume/month x 48 = ,000 copy volume/month x 48 =	\$107,520.00 \$3,072.00	
TOTA	AL FOR EVALUATION - BAND 4	\$379 699 72	

West Virginia Business Products

**CANON** 

BAND: 1

	Information		
ACCESSORY DESCRIPTION	PRODUCT NUMBER	BASE CONFIGURATION (Y/N)	
EQUIPMENT DESCRIPTION:			
	IR1023N	Υ	
CANON IR 1023N DOCUMENT FEEDER	IN 1020N	Y	
DOGOWILIWITELDAN			
- Landerson - Land			
CONNECTIVITY OPTIONS: NETWORK ADAPTER E11	0485B001BA	N	
NEIWONKADACIEKET			
FAX OPTIONS:			
ADDITIONAL OPTIONS:			
EXTRA CASSETTE MODULE N1	0859B002AA	N	
ADDITIONAL OPTIONS:  EXTRA CASSETTE MODULE N1	0859B002AA	N	

West Virginia Business Products

BAND: 2

	Information		
ACCESSORY DESCRIPTION	PRODUCT NUMBER	BASE CONFIGURATION (Y/N)	
EQUIPMENT DESCRIPTION:			
PANASONIC DP-2330	DP-2330	Υ	
DOCUMENT FEEDER (50 SHEETS)	RADF	Υ	
2EACH 550 SHEET PAPER TRAYS		Υ	
1 BIN FINISHER (30 SHEET STAPLER)		Υ	
10BASE T/100BASE TX ETHERNET NETWORKING CARD		Υ	
DELUXE STAND		Υ	
	***		
CONNECTIVITY OPTIONS:			
POSTSCRIPT PRINTING	DA-MC301	N	
HARD DRIVE UNIT 40GB	DA-HD30	N	
	DA-SM64B	N	
64 MB SORT MEMORY	<u> </u>		
FAY OPTIONS:			
FAX OPTIONS:	DA-FG300	N	
SUPER G3 FAX BOARD	UE-410047F	N	
4MB FAX MEMORY	<u> </u>		
ADDITIONAL OPTIONS:			
	DA-DS305	N	
3RD PAPER TRAY	DA-DS306	N	
4TH PAPER TRAY	DA-D0300 DA-XT200	N	
EXIT TRAY (OUTER)	DA-X1ZUV	**	

West Virginia Business Products

BAND 3

	Information		
ACCESSORY DESCRIPTION	PRODUCT NUMBER	BASE CONFIGURATION (Y/N)	
EQUIPMENT DESCRIPTION:			
PANASONIC DP-3030	DP-3030	Υ	
DOCUMENT FEEDER (50 SHEETS)	RADF	Υ	
2EACH 550 SHEET PAPER TRAYS		Υ	
1 BIN FINISHER (30 SHEET STAPLER)		Υ	
10BASE T/100BASE TX ETHERNET NETWORKING CARD		Υ	
DELUXE STAND		Υ	
CONNECTIVITY OPTIONS:			
POSTSCRIPT PRINTING	DA-MC301	N	
HARD DRIVE UNIT 40GB	DA-HD30	N	
64 MB SORT MEMORY	DA-SM64B	N	
O4 WE SOLL WEWOLL			
FAX OPTIONS:			
SUPER G3 FAX BOARD	DA-FG300	N	
4MB FAX MEMORY	UE-410047F	N	
ADDITIONAL OPTIONS:			
3RD PAPER TRAY	DA-DS305	N	
4TH PAPER TRAY	DA-DS306	N	
EXIT TRAY (OUTER)	DA-XT200	N	

West Virginia Business Products

BAND: 4

	Information		
ACCESSORY DESCRIPTION	PRODUCT NUMBER	BASE CONFIGURATION (Y/N)	
EQUIPMENT DESCRIPTION:			
PANASONIC DP-8045	DP-8045	Υ	
DOCUMENT FEEDER (85 SHEETS)	RADF	Υ	
2EACH 550 SHEET PAPER TRAYS		Υ	
1EACH 1500 SHEET PAPER TRAYS		Υ	
10BASE T/100BASE TX ETHERNET NETWORKING CARD		Υ	
NETWORK SCANING		Υ	
40 GB HARDDRIVE		Υ	
FINISHER / MULTI POSION STAPLER (50 SHEET STAPLER)	DA-MC800	Υ	
CONNECTIVITY OPTIONS:	DA 140004	- L	
POSTSCRIPT PRINTING	DA-MC301	N	
FAX OPTIONS:			
SUPER G3 FAX BOARD	DA0FG600	N	
4MB FAX MEMORY	UE-410047F	N	
ADDITIONAL OPTIONS:			
4TH PAPER TRAY	DA-DS604	N	
3000 SHEET PAPER DECK	DA-MA301	N	
HOLE PUNCH 2-3 HOLE	DA-SP31	N	
SADDLE/STITCH BOOKLET MAKER	DA-FS605	N	

West Virginia Business Products

BAND:5

	Information		
ACCESSORY DESCRIPTION	PRODUCT NUMBER	BASE CONFIGURATION (Y/N)	
QUIPMENT DESCRIPTION:			
QOT THE CONTRACT OF THE CONTRA			
ANASONIC DP-8060	DP-8060	Y	
OCUMENT FEEDER (85 SHEETS)	RADF	Υ	
EACH 550 SHEET PAPER TRAYS		Υ	
EACH 1500 SHEET PAPER TRAYS		Υ	
0BASE T/100BASE TX ETHERNET NETWORKING CARD		Υ	
IETWORK SCANING		Υ	
0 GB HARDDRIVE		Υ	
FINISHER / MULTI POSION STAPLER (50 SHEET STAPLER)	DA-MC800	Υ	
THO ICE WORLD			
CONNECTIVITY OPTIONS:			
POSTSCRIPT PRINTING	DA-MC301	N	
FAX OPTIONS:			
SUPER G3 FAX BOARD	DA0FG600	N	
4MB FAX MEMORY	UE-410047F	N	
ADDITIONAL OPTIONS:	DA DOCCA	N	
4TH PAPER TRAY	DA-DS604	N	
3000 SHEET PAPER DECK	DA-MA301	N	
HOLE PUNCH 2-3 HOLE	DA-SP31		
SADDLE/STITCH BOOKLET MAKER	DA-FS605	N	

West Virginia Business Products

BAND: 6

	Information	
ACCESSORY DESCRIPTION	PRODUCT NUMBER	BASE CONFIGURATION (Y/N)
QUIPMENT DESCRIPTION:		
QUI MENT DESCRIPTION.		
ANASONIC DP-8060	DP-8060	Υ
OCUMENT FEEDER (85 SHEETS)	RADF	Υ
EACH 550 SHEET PAPER TRAYS		Υ
EACH 1500 SHEET PAPER TRAYS		Υ
0BASE T/100BASE TX ETHERNET NETWORKING CARD		Υ
NETWORK SCANING		Υ
0 GB HARDDRIVE		Υ
INISHER / MULTI POSION STAPLER (50 SHEET STAPLER)	DA-MC800	Υ
CONNECTIVITY OPTIONS:	DA-MC301	N
POSTSCRIPT PRINTING	DAMOOOT	
FAX OPTIONS:	DA0FG600	N
SUPER G3 FAX BOARD	UE-410047F	N
4MB FAX MEMORY	0E-4100471	
ADDITIONAL OPTIONS:		
3000 SHEET PAPER DECK	DA-MA301	N
HOLE PUNCH 2-3 HOLE	DA-SP31	N
SADDLE/STITCH BOOKLET MAKER	DA-FS605	N

West Virginia Business Products

BAND: 7

	Information	
ACCESSORY DESCRIPTION	PRODUCT NUMBER	BASE CONFIGURATION (Y/N)
EQUIPMENT DESCRIPTION:		
PANASONIC DP-7240	DP-7240	Υ
DOCUMENT FEEDER (100 SHEETS)	RADF	Υ
IEACH 550 SHEET PAPER TRAYS		Υ
40 GB HARDDRIVE	40GBHD	Υ
FINISHER / MULTI POSION STAPLER (50 SHEET STAPLER)	DA-FS850	Υ
CONNECTIVITY OPTIONS:		
NETWORK PRINTING SCANNING	DA-PS850	N
FAX OPTIONS:		
SUPER G3 FAX BOARD	DA-FG850	N
		N
ADDITIONAL OPTIONS:		
4000 SHEET PAPER DECK	DA-MA850	N
SADDLE/STITCH FINISHER	DA-FS855	

West Virginia Business Products

**PANASONIC** 

BAND: 2 COLOR

	Information	
ACCESSORY DESCRIPTION	PRODUCT NUMBER	BASE CONFIGURATION (Y/N)
EQUIPMENT DESCRIPTION:		
PANASONIC DP-C265	DP-C265	Υ
DOCUMENT FEEDER (100 SHEETS)	RADF	Υ
2EACH 550 SHEET TRAYS		Υ
STAND		Υ
80 GB HARDDRIVE	80GBHD	Υ
NETWORK PRINTING		Υ
NETWORK SCANNING		Υ
CONNECTIVITY OPTIONS:		
POST SCRIPT MODULE	DA-MC-400	N
FAX OPTIONS:		
SUPER G3 FAX BOARD	DA-FG320	N
		N
ADDITIONAL OPTIONO		
ADDITIONAL OPTIONS:	DA 50400	
1 BIN FINISHER/STAPLER	DA-FS402	N

West Virginia Business Products

**PANASONIC** 

BAND: 3 COLOR

	Information	
ACCESSORY DESCRIPTION	PRODUCT NUMBER	BASE CONFIGURATION (Y/N)
EQUIPMENT DESCRIPTION:		
PANASONIC DP-C265	DP-C265	Υ
DOCUMENT FEEDER (100 SHEETS)	RADF	Υ
2EACH 550 SHEET TRAYS		Υ
STAND		Υ
80 GB HARDDRIVE	80GBHD	Υ
NETWORK PRINTING		Υ
NETWORK SCANNING		Υ
CONNECTIVITY OPTIONS:	DA NO 400	h i
POST SCRIPT MODULE	DA-MC-400	N
FAY OPTIONS:		
FAX OPTIONS: SUPER G3 FAX BOARD	DA-FG320	N
		N
ADDITIONAL OPTIONS:		
1 BIN FINISHER/STAPLER	DA-FS402	N

West Virginia Business Products

**PANASONIC** 

BAND: 4 COLOR

	Information	
ACCESSORY DESCRIPTION	PRODUCT NUMBER	BASE CONFIGURATION (Y/N)
EQUIPMENT DESCRIPTION:		
PANASONIC DP-C405	DP-C405	Υ
DOCUMENT FEEDER (100 SHEETS)	RADF	Υ
3EACH 550 SHEET TRAYS		Υ
STAND		Υ
80 GB HARDDRIVE	80GBHD	Υ
NETWORK PRINTING		Υ
NETWORK SCANNING		Υ
FINISHER/STAPLER (30 SHEET STAPLER)	DA-FS402	Υ
CONNECTIVITY OPTIONS:		
POST SCRIPT MODULE	DA-MC-400	N
FAX OPTIONS:		
SUPER G3 FAX BOARD	DA-FG320	N
		N
ADDITIONAL OPTIONS:		
SADDLE STITCH FINISHER (50 SHEET STAPLER)	DA-FS405	N
HOLE PUNCH (2 OR 3 HOLE)	DA-SP41	N
4TH PAPER TRAY	DA-DS321	N

### **West Virginia Business Products**

Lexmark	L	exn	nar	k
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Model #

MINIMUM SP	<u> ECIFICATIONS:</u>
------------	-----------------------

Mfg duty cycle 15,000 per month Copy speed 14 ppm 600 x 600 dpi resolution 8 mb 350 sheet paper capacity

Dity cycle 30,000 a month Copy Speed 30 cpm	
32mb Memory	
2 250 sheet trays	
Include item/model #'s for any access	
ncluded in the base machine if neede	d for
ordering.)	
- ·	

### **PRICING:**

Purchase price \$\_\_\_ \$329.00

Maintenance/month \$\_

\$3.50

Warranty \_ 1yr Parts and Labor warranty period.

SUPPLY	I ITEM#	QTY/PKG/SIZE	COST/EACH
Toner Cartridge	e250a110	1 each	\$89.95
Photo Conductor	e250x22	1 each	\$37.00
Fuser	40x2847	1 each	\$119.00
······································			

### **WEST VIRGINIA BUSINESS PRODUCTS**

### LEXMARK

### MODEL #E260DN

MINIMUM SPECIFICATIONS:
Mfg duty cycle 50,000 per month
Copy speed 19 ppm
600 x 600 dpi resolution
16 mh

600 sheet paper capacity

SPECIFICATIONS OF MACHINE BID
DUTY CYCLE 50,000
35 CPM
32 MB
1200 X1200
800 SHEET PAPER CAPACITY
(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

PRICI	NG:
-------	-----

Purchase price \$\_\_\_ \$459.00

Maintenance/month \$\_ \$4.00

Warranty \_1 YR PARTS & LABOR warranty period.

SUPPLY	ITEM#	QTY/PKG/SIZE	COST/EACH
TONER CARTRIDGE	E260A11A	1 EACH	\$91.50
PHOTO CONDUCTOR	E260X22G	1 EACH	\$26.25
FUSER	0040X5400	1 EACH	\$124.90

### **WEST VIRGINIA BUSINESS PRODUCTS**

### **LEXMARK**

### MODEL #T650N

MINIMUM SPECIFICATIONS:
Mfg duty cycle 60,000 per month
Copy speed 25 ppm
600 x 600 dpi resolution
16 mb
1,000 sheet paper capacity

SPECIFICATIONS OF MACHINE BID
DUTY CYCLE 60,000
45 CPM
1200 X 1200
128 MB
2350 SHEET PAPER SUPPLY
(Include item/model #'s for any accessory
included in the base machine if needed for
ordering.)

### **PRICING:**

Purchase price \$\_\_\_ \$1,175.00

Maintenance/month \$\_ \$9.00

Warranty 1 YR PARTS & LABOR warranty period.

SUPPLY	ITEM#	QTY/PKG/SIZE	COST/EACH
TONER CARTRIDGE	T650H11A	1 EACH	\$369.00
FUSER UNIT	0040X4724	1 EACH	\$199.00

### **WEST VIRGINIA BUSINESS PRODUCTS**

### LEXMARK

### **MODEL #T654DN**

MINIMUM SPECIFICATIONS:
Mfg duty cycle 100,000 per month
Copy speed 40 ppm
600 x 600 dpi resolution
32 mb
1,000 sheet paper capacity

SPECIFICATIONS OF MACHINE
DUTY CYCLE 100,000
55 CPM
12000 X1200
256 MB
1,000 SHEET PAPER SUPPLY
(Include item/model #'s for any acc
included in the base machine if ne-
ordering.)

### **PRICING:**

Purchase price \$\_\_\_ \$1,497.00

Maintenance/month \$\_ \$9.00

Warranty \_1 yr parts &labor warranty period.

SUPPLY	ITEM#	QTY/PKG/SIZE	COST
TONER CARTRIDGE	T654X11A	1 EACH	\$395.00
FUSER	0040X4724	1 EACH	\$199.00
-			

### **WEST VIRGINIA BUSINESS PRODUCTS**

### LEXMARK

### MODEL # C544N

### **MINIMUM SPECIFICATIONS:**

Mfg duty cycle 20,000 per month Copy speed 8 ppm 600 x 600 dpi resolution 8 mb 350 sheet paper capacity

SPECIFICA"	TIONS OF	MACHINE BID	)
DUTY OVOL	E 00 000		

DUTY CYCLE 20,000
25 CPM
1200 X1200
128 MB
350 SHEET PAPER SUPPLY
(Include item/model #'s for any accessory
included in the base machine if needed for
ordering.)

### **PRICING:**

Purchase price \$\_\_\_ \$449.00

Maintenance/month \$\_ \$6.00

Warranty \_1 YR. PARTS & LABOR warranty period.

SUPPLY	ITEM#	QTY/PKG/SIZE	COST/EACH
TONER BK	C544X1KG	1 EACH	\$137.00
TONER CYAN	C544X1CG	1 EACH	\$137.00
TONER MAG	C544X1MG	1 EACH	\$137.00
TONER YELLOW	C544X1YG	1 EACH	\$137.00
BK IMAGE KIT	C540X71G	1EACH	\$169.00
COLOR IMAGE KIT	C540X74G	1 EACH	\$239.00
FUSER	4045437	1 EACH	\$150.00

### **WEST VIRGINIA BUSINESS PRODUCTS**

### **LEXMARK**

### MODEL #C782NXL

### **MINIMUM SPECIFICATIONS:**

Mfg duty cycle 50,000 per month Copy speed 15 ppm 600 x 600 dpi resolution 8 mb 350 sheet paper capacity

SPECIFICATIONS OF MACHINE B	١L

OF EON POPULATION OF MINIORINE DID
DUTY CYCLE 50,000
35 CPM
1200 X1200
256 MB
350 SHEET TRAY
(Include item/model #'s for any accessory
included in the base machine if needed for
ordering.)

### **PRICING:**

Purchase price \$\_\_\_ \$1,199.00

Maintenance/month \$\_ \$19.00

Warranty \_1 YR.PARTS &LABOR warranty period.

SUPPLY	ITEM#	QTY/PKG/SIZE	COST/EACH
TONER BK	C782X1KG	1 EACH	\$179.00
TONER CYAN	C782X1CG	1 EACH	\$179.00
TONER MAG	C782X1MG	1 EACH	\$179.00
TONER YELLOW	C782X1YG	1 EACH	\$179.00
FUSER KIT	40X1831	1 EACH	\$289.00
TRANSFER UNIT	40X1826	1 EACH	\$399.00
	· · ·		
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### **WEST VIRGINIA BUSINESS PRODUCTS**

### LEXMARK

#### MODEL # C935DTN

MINIMUM SPECIFICATIONS:
Mfg duty cycle 100,000 per month
Copy speed 35 ppm
600 x 600 dpi resolution
22 mh

1,000 sheet paper capacity

SPECIFICATIONS OF MACHINE BID
DUTY CYCLE 200,000
35 CPM
2400 X 2400
512 MB
1140 SHEET

(Include Item/model #'s for any accessory included in the base machine if needed for ordering.)

PR	101	M	c.

Purchase price \$\_\_\_ \$3,913.00

Maintenance/month \$\_ \$31.00

Warranty \_1 YR PARTS & LABOR warranty period.

SUPPLY	ITEM#	QTY/PKG/SIZE	COST/EACH
TONER BK	C930H2KG	1 EACH	\$359,00
TONER CYAN	C930H2CG	1 EACH	\$439.00
TONER MAG	C930H2MG	1 EACH	\$439.00
TONER YELLOW	C930H2YG	1 EACH	\$439.00
PHOTO CONDUCTOR	C930X72G	1 EACH	\$309.00
COLOR PHOTO COND	C930X73G	1 EACH	\$950.00
FUSER UNIT	40X4031	1 EACH	\$499.00

### BAND 1

Brand Nan LEXMARK Model #: \_\_ E250DN Monthly Duty Cycle: 15,000 Purchase Price: \$329.00 \$329.00 Maintenance/month \$ \$3.50 \$126.00 Per Copy cost/Maintenance Prints .022661 /each x 15,000 x36 months \$12,237.12 TOTAL FOR EVALUATION - BAND 1 = \$12,692.00 BAND 2 Brand Name: \_\_\_\_ LEXMARK Model #: \_\_ E260DN Monthly Duty Cycle: 50,000 Purchase Price: \$459.00 \$459.00 Maintenance/month § \$4.00 \$144.00 Per Copy cost/Maintenance Prints 0.02344 \$42,120.00 TOTAL FOR EVALUATION - BAND 12 = \$42,723.00 BAND 3 Brand Name: \_\_\_\_\_ LEXMARK Model #: \_\_ T650N Monthly Duty Cycle: 60,000 Purchase Price: \$1,175.00 \$1,175.00 Maintenance/month \$ 0.01312 \$787.20 Per Copy cost/Maintenance Prints \_\_\_ / each x 60,000) x 36 months = \$28,339.20 TOTAL FOR EVALUATION - BAND 3 = \$30,301.40 BAND 4 Brand Name: \_\_\_\_\_ LEXMARK Model #: \_\_\_ T654DN Monthly Duty Cycle: 100,000 Purchase Price: \$1,497.00 \$1,497.00 Maintenance/month \$\$9.00 X 36 \$324.00 Per Copy cost/Maintenance Prints .00978 X 100,000 X 36 \$35,208.00 TOTAL FOR EVALUATION - BAND 4 = \$37,029.00

## SUMMARY COST SHEET FOR EVALUATION COLOR PRINTERS

Brand Name:LEXMAK	
Model #: _ C544N	
Monthly Duty Cycle: 20,000	
Purchase Price:	\$449.00
Maintenance/month \$ \$6.00 X 36	\$216.00
Per Copy cost/Maintenance Prints .09811 X 20,000 X 36	\$70,639.00
TOTAL FOR EVALUATION - BAND 1 =	71,304.00
BAND 2	
Brand Name:LEXMARK	
Model #: _ C782N	
Monthly Duty Cycle: 50,000	
Purchase Price: \$1,199.00	\$1,199.00
Maintenance/month : \$19.00	\$684.00
Per Copy cost/Maintenance Prints .06936 X 50,000 X 36 =	\$124,848.00
TOTAL FOR EVALUATION - BAND 2 =	\$126,731
BAND 3	
Brand Name: LEXMARK	
Model #: _ C935DTN	
Monthly Duty Cycle: 100,000	
Purchase Price:	\$3,913.00
Maintenance/month : \$31.00	\$1,116.00
Per Copy cost/Maintenance Prints \$.05129 X 100,000	\$184,644.00
TOTAL FOR EVALUATION - BAND 3 =	\$189,730



1026 4th Avenue

Huntington, West Virginia 25701 (304) 525-4714 1 (800) 926-1268 FAX (304) 525-5711

State of West Virginia Purchasing Department Attn: Jo Ann Adkins

West Virginia Business Products 1026 4<sup>th</sup> Avenue Huntington WV 25701

Has been in business as of January 3, 1984

Please CIRCLE the regions you will service.

Region II - Mason, Cabell, Wayne, Mingo, Logan, Boone, Lincoln, Kanawha, Putnam, Roane and Jackson Region I - Hancock, Brooke, Ohio, Marshall, Wetzel, Monongalia, Marion, Harrison, Doddridge, Gilmer, Pleasants,

Region III - Lewis, Upshur, Randolph, Pendleton, Hardy, Grant, Hampshire, Mineral, Morgan, Berkeley,

Region IV - Braxton, Clay, Nicholas, Fayette, Raleigh, Wyoming, McDowell, Mercer, Summers, Greenbrier,

Contact Name Hal Zin mar

Signed:

Date:

Phone: 304 535-4714

304-525-5711 **F**ax:

Email: halz @ashlandoffice. com

Office: 1-800-926-1268 cell: 304-633-4499

LZ

### Panasonic

Panasonic Digital Document Company
Two Panasonic Way
A Unit Company of Matsushita Electric Corporation of America
Secaucus, NJ 07094
rickeyj@us.panasonic.com

September 23, 2008

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

SUBJECT: Panasonic Document Imaging Company – Authorization of **West Virginia Business Products** 

West Virginia Business Products, located at 1026 4<sup>th</sup> Avenue, Huntington, West Virginia 25701 is an authorized Panasonic Document Imaging Company for Copiers, Multi-Functional Products, Facsimile, Scanners, Panaboards and Printers.

Under the terms of the Panasonic Dealer Agreement, this Dealer is presently authorized to sell and service Panasonic Copiers, Multi-Functional Products, Facsimile, Scanners, Panaboards and Printers listed on its Schedule A to the aforementioned Agreement. In addition, the Dealer is obligated to perform such service within a four-hour response time.

The agreement requires that the dealer enroll technician's in the Panasonic service training programs to enable the dealer to properly maintain each model of the products it is authorized to sell. The agreement also provides that the Dealer shall maintain an adequate inventory of parts and supplies to service all the Panasonic products offered under this agreement. The contractual commitments by the Dealer have been established by Panasonic to afford the user of the Panasonic Copiers, Multi-Functional Products, Facsimile, Scanners, Panaboards and Printers adequate service facilities to maintain these products at the highest standards.

In the unlikely event that <u>West Virginia Business Products</u> should not continue in business as an authorized Panasonic Dealer, Panasonic will use its best efforts to make arrangements to find a suitable replacement service facility.

If you have any questions concerning this matter, please contact John Rickey at (937) 374-6412.

Sincerely,

John Rickey Regional Manager

#### WV-96 Rev. 10/07

### AGREEMENT ADDENDUM

In the event of conflict between this addendum and the agreement, this addendum shall control:

- 1. <u>DISPUTES</u> Any references in the agreement to arbitration or to the jurisdiction of any court are hereby deleted. Disputes arising out of the agreement shall be presented to the West Virginia Court of Claims.
- 2. HOLD HARMLESS Any clause requiring the Agency to indemnify or hold harmless any party is hereby deleted in its entirety.
- 3. GOVERNING LAW The agreement shall be governed by the laws of the State of West Virginia. This provision replaces any references to any other State's governing law.
- 4. TAXES Provisions in the agreement requiring the Agency to pay taxes are deleted. As a State entity, the Agency is exempt from Federal, State, and local taxes and will not pay taxes for any Vendor including individuals, nor will the Agency file any tax returns or reports on behalf of Vendor or any other party.
- 5. PAYMENT Any references to prepayment are deleted. Payment will be in arrears.
- 6. INTEREST Should the agreement include a provision for interest on late payments, the Agency agrees to pay the maximum legal rate under West Virginia law. All other references to interest or late charges are deleted.
- 7. RECOUPMENT Any language in the agreement waiving the Agency's right to set-off, counterclaim, recoupment, or other defense is hereby deleted.
- 8. FISCAL YEAR FUNDING Service performed under the agreement may be continued in succeeding fiscal years for the term of the agreement, contingent upon funds being appropriated by the Legislature or otherwise being available for this service. In the event funds are not appropriated or otherwise available for this service, the agreement shall terminate without penalty on June 30. After that date, the agreement becomes of no effect and is null and void. However, the Agency agrees to use its best efforts to have the amounts contemplated under the agreement included in its budget. Non-appropriation or non-funding shall not be considered an event of default.
- 9. <u>STATUTE OF LIMITATION</u> Any clauses limiting the time in which the Agency may bring suit against the Vendor, lessor, individual, or any other party are deleted.
- 10. SIMILAR SERVICES Any provisions limiting the Agency's right to obtain similar services or equipment in the event of default or non-funding during the term of the agreement are hereby deleted.
- 11. ATTORNEY FEES The Agency recognizes an obligation to pay attorney's fees or costs only when assessed by a court of competent jurisdiction. Any other provision is invalid and considered null and void.
- 12. ASSIGNMENT Notwithstanding any clause to the contrary, the Agency reserves the right to assign the agreement to another State of West Virginia agency, board or commission upon thirty (30) days written notice to the Vendor and Vendor shall obtain the written consent of Agency prior to assigning the agreement.
- 13. LIMITATION OF LIABILITY The Agency, as a State entity, cannot agree to assume the potential liability of a Vendor. Accordingly, any provision limiting the Vendor's liability for direct damages to a certain dollar amount or to the amount of the agreement is hereby deleted. Limitations on special, incidental or consequential damages are acceptable. In addition, any limitation is null and void to the extent that it precludes any action for injury to persons or for damages to personal property.
- 14. RIGHT TO TERMINATE Agency shall have the right to terminate the agreement upon thirty (30) days written notice to Vendor. Agency agrees to pay Vendor for services rendered or goods received prior to the effective date of termination.
- 15. TERMINATION CHARGES Any provision requiring the Agency to pay a fixed amount or liquidated damages upon termination of the agreement is hereby deleted. The Agency may only agree to reimburse a Vendor for actual costs incurred or losses sustained during the current fiscal year due to wrongful termination by the Agency prior to the end of any current agreement term.
- 16. RENEWAL Any reference to automatic renewal is hereby deleted. The agreement may be renewed only upon mutual written agreement of the parties.
- 17. INSURANCE Any provision requiring the Agency to insure equipment or property of any kind and name the Vendor as beneficiary or as an additional insured is hereby deleted.
- 18. RIGHT TO NOTICE Any provision for repossession of equipment without notice is hereby deleted. However, the Agency does recognize a right of repossession with notice.
- 19. ACCELERATION Any reference to acceleration of payments in the event of default or non-funding is hereby deleted.
- 20. CONFIDENTIALITY: -Any provision regarding confidentiality of the terms and conditions of the agreement is hereby deleted. State contracts are public records under the West Virginia Freedom of Information Act.
- 21. AMENDMENTS All amendments, modifications, alterations or changes to the agreement shall be in writing and signed by both parties. No amendment, modification, alteration or change may be made to this addendum without the express written approval of the Purchasing Division and the Attorney General.

ACCEPTED BY: STATE OF WEST VIRGINIA	VENDOR
Spending Unit:	Company Name: W. Business Products
Signed:	Signed Lakeure Title: GM
Title:	
Date:	Date: 1/1/08

### **EXHIBIT 10**

REQUISITION NO.: .....

### ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

ADDENDUM NO.'S:	
NO. 1	6, -
NO. 2	7-
NO. 3	
NO. 4	
NO 5	

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

SIGNATURE

COMPANY

DATE

REV. 11/96