

Remco

Sales & Service, Inc.

Since 1971

721 Washington St. W
Charleston, WV 25302

342-0183

Fax: 342-0184

www.remco-sales-service.com

November 17, 2008

State of WV
Department of Administration
Purchasing Division
2019 Washington St. E.
Charleston, WV 25305-0130

Dear Purchasing Division:

Remco Sales & Service, Inc. would like to thank you for the opportunity to bid on Copier/MFP devices for use in Regions II and IV in the State of WV. Enclosed you will find the *Band/Accessory sheets* for the categories we are bidding in both Monochrome and Color Bands.

Remco was founded in 1971 and is still locally owned and operated. *We have been selling and servicing copiers for over twenty years.* We represented Minolta Corporation on State Contract for approximately nine years providing machines to many satisfied state agencies. Enclosed are *Manufacturer Certification* letters from the hardware providers we are bidding on this contract, Muratec and Oki Printing Solutions.

We will install and service our equipment in Regions II and IV when we are the successful vendor. In the event we need *Subcontractor* installation/service support from Muratec, we will rely on LMS, a national service solution provider. You will find an informational sheet that describes this service in detail in this bid package. In the event we need *Subcontractor* installation/service support from Oki Printing solutions, we will rely on Northrop Grumman service group.

We look forward to once again serving the State of WV on this contract. If you have questions or need additional information, please do not hesitate to call me.

Sincerely,



John Young
State Account Representative

RECEIVED

2008 NOV 18 P 12: 34

PURCHASING DIVISION
STATE OF WV



Muratec America, Inc.
3301 E. Plano Parkway, Suite 100
Plano, Texas 75074

469-429-3300 Fax 469-429-3311

September 23, 2008

To Whom It May Concern:

Remco Sales & Service, Inc.
P.O. Box 2907
Charleston, WV 25330

RE: RFQ DIGICOP09

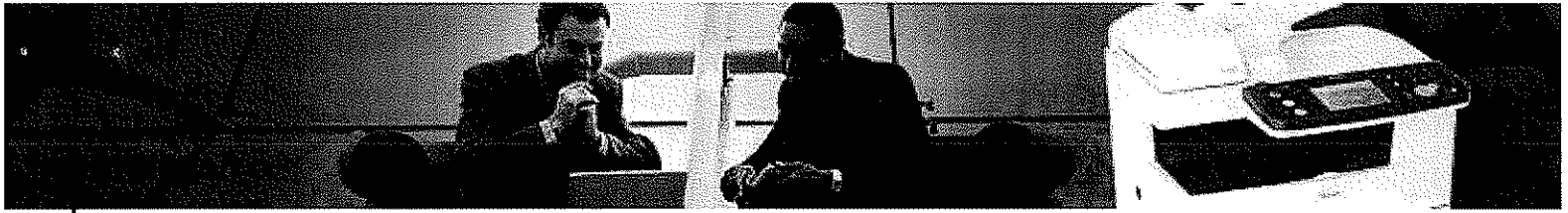
The above mentioned business is authorized to bid the Muratec product line and provide sales and service in the State of West Virginia. Should Muratec withdraw the authorization, a replacement representative will be provided within time frames acceptable to the State.

Sincerely,

A handwritten signature in black ink, appearing to read "Jerry Roberts".

Jerry Roberts
Government Sales Representative
MURATEC AMERICA, INC.

CC: Jack Killian



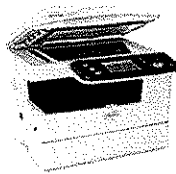
Third Party Installation and Maintenance Solicitation

Muratec America, Inc. is proud to offer our award-winning product line exclusively through independent office dealers throughout North America. While products are generally sold and installed in the dealer's local area, there are situations (major accounts, remote offices, etc.) in which the dealer is in a position to sell equipment, however does not have the resources to install or support the equipment.

When this situation arises Muratec will first attempt, with the selling dealers approval, to schedule installation and/or maintenance through another authorized Muratec dealer in the customers area. However if the selling dealer prefers to use an independent source for installation and/or maintenance, or the customer is located in an area where Muratec does not have dealer coverage, Logical Maintenance Solutions (LMS) is called for support.

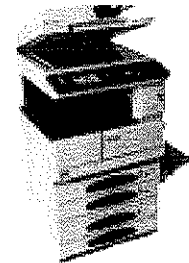
LMS is a national service solution provider specializing in the support of national service companies, resellers, manufacturers and large end users. LMS employs over 4,000 qualified field technicians and can cover all points in the United States, Canada, Mexico, Puerto Rico and the Virgin Islands.

Since 2000, LMS has worked closely with Muratec's technical support department and has successfully performed over 1,500 Muratec installations and closed over 6,000 Muratec service calls. LMS technicians are certified on Muratec's entire product line, including OfficeBridge and NGP-enabled devices, and have access to the latest training materials, technical manuals and software updates.



**Office
Bridge**

**INDEPENDENT MAINTENANCE SOLUTIONS
NGP**



Muratec's technical support department manages the LMS relationship as a service to our dealers. Dealers requesting service can simply contact Muratec with a service request and Muratec will dispatch LMS. By consolidating all third party service requests to LMS, Muratec is able to secure competitive rates which are passed on to the dealer.

LMS:

- features over 4,000 technicians throughout North America
- technicians are certified on Muratec's entire line of hardware and software solutions
- technicians can perform network installations and have full access to Muratec technical bulletins, manuals, software updates and support personnel
- has performed over 1,500 successful Muratec installations
- has successfully closed over 6,000 Muratec related service calls
- is a service company, not a sales company. They do not sell machines or supplies.
- dispatch is handled through Muratec to guarantee prompt service and competitive pricing

Contact your Muratec Area Sales Manager today for more information.

COST QUOTE FORM
MONOCHROME COPIERS
BAND 1

VENDOR: Remco Sales & Service, Inc.

BRAND: Muratec

REGION: II, IV

MODEL #: MFX-1450

MINIMUM SPECIFICATIONS:

Mfg copy volume 5,000 month
Copy speed 10 cpm
Features:
250 sheet paper capacity
Bypass tray
Auto document feeder

SPECIFICATIONS OF MACHINE BID:

5000/50,000 Maximum Duty Cycle
14 cpm
Fax/Color Scan/Network Printing/E-mail
500 Sheet Cassette
50 Sheets
Yes, 80 Sheet Capacity

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

PRICING:

Purchase price \$ _____
(Amount to be deducted if ordering as a non-connected machine \$ _____)

Maintenance/month for purchased machine \$ _____

24 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

36 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

48 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

Warranty _____ (duration) Reduction to monthly retail price during warranty:

24 month \$ _____ /mn 36 month \$ _____ / mn 48 month \$ _____ / mn

Maintenance for purchased machines \$ _____ /mn.

Monthly rental and monthly maintenance for purchased amachines is inclusive of all supplies excepting paper for 2,500 copies/month.

Per copy overage charge for copies in excess of 2,500 copies/month \$ _____ /ea.

COST QUOTE FORM
MONOCHROME COPIERS
BAND 1

VENDOR: Remco Sales & Service, Inc.

BRAND: Muratec

REGION: II, IV

MODEL #: MFX-1450D

MINIMUM SPECIFICATIONS:

Mfg copy volume 5,000 month

Copy speed 10 cpm

Features:

250 sheet paper capacity

Bypass tray

Auto document feeder

SPECIFICATIONS OF MACHINE BID

5000/50,000 Maximum Duty Cycle

14

**** Fax/Color Scan/Network Printing/E-mail**

500 Sheet Cassette

50 Sheets

Yes, 80 Sheet Capacity

**** MFX-1450D, "D" is for automatic duplex printing, semi-automatic duplex copying, and automatic duplex fax reception, if you choose to select these features.**

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

PRICING:

Purchase price \$ _____

(Amount to be deducted if ordering as a non-connected machine \$ _____)

Maintenance/month for purchased machine \$ _____

24 month Rental \$ _____ / month

(Amount to be deducted if ordering as a non-connected machine \$ _____)

36 month Rental \$ _____ / month

(Amount to be deducted if ordering as a non-connected machine \$ _____)

48 month Rental \$ _____ / month

(Amount to be deducted if ordering as a non-connected machine \$ _____)

Warranty _____ (duration) Reduction to monthly retail price during warranty:

24 month \$ _____ /mn 36 month \$ _____ / mn 48 month \$ _____ / mn

Maintenance for purchased machines \$ _____ /mn.

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 2,500 copies/month.

Per copy overage charge for copies in excess of 2,500 copies/month \$ _____ /ea.

COST QUOTE FORM
MONOCHROME COPIERS
BAND 2

VENDOR: Remco Sales & Service, Inc.

BRAND: Muratec

REGION: II, IV

MODEL #: MFX-2050

MINIMUM SPECIFICATIONS:

Mfg copy volume 15,000 month

Copy speed 20 cpm

Features:

500 sheet paper capacity

2 paper sources

Auto document feeder

Electronic sorting or finisher/sorter

**** MFX-2050 has automatic duplex printing, semi-automatic duplex copying, and automatic duplex fax reception, if you choose to select these features.**

PRICING:

Purchase price \$ _____

(Amount to be deducted if ordering as a non-connected machine \$ _____)

Maintenance/month for purchased machine \$ _____

24 month Rental \$ _____ / month

(Amount to be deducted if ordering as a non-connected machine \$ _____)

36 month Rental \$ _____ / month

(Amount to be deducted if ordering as a non-connected machine \$ _____)

48 month Rental \$ _____ / month

(Amount to be deducted if ordering as a non-connected machine \$ _____)

Warranty _____ (duration) Reduction to monthly retail price during warranty:

24 month \$ _____ /mn 36 month \$ _____ / mn 48 month \$ _____ / mn

Maintenance for purchased machines \$ _____ /mn.

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 7,500 copies/month.

Per copy overage charge for copies in excess of 7,500 copies/month \$ _____ /ea.

SPECIFICATIONS OF MACHINE BID

50,000 Maximum Duty Cycle

20

**** Fax/Color Scan/Network Printing/E-mail**

550

2 including bypass

Yes

Electronic Sorting

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

COPIER ACCESSORY OPTION LISTING

VENDOR: Remco Sales & Service, Inc.

MANUFACTURER: Muratec

BAND: 2, Monochrome Copiers

ACCESSORY DESCRIPTION	Information	
	PRODUCT NUMBER	BASE CONFIGURATION (Y/N)
Accessories for our model MFX-2350 and MFX-2350D (D is duplex model)		
EQUIPMENT DESCRIPTION:		
ADDITIONAL PAPER TRAYS & CABINET OPTIONS:		
1. 500 Sheet Cassette w/Small Cabinet/castors	2850CAS1	N
2. Two 500 Sheet Cassettes (with castors)	2850CAS2	N
3. 2,500 Sheet Cassette (with castors)	2850CASL	N
4. Cabinet (with castors)	2830CAB	N
SWITCHBACK UNIT	2830SB	N
2- BIN TRAY (requires Switchback Unit)	2830/2BN	N
DUPLEX/SWITCHBACK KIT	2830DPLX	N
STAPLING FINISHER	2850FN	N
HOLE PUNCH KIT FOR FINISHER	2850PUN	N
FOREIGN DEVICE INTERFACE	DA10862050A	N
* Fax (with Archive Capability)		Y
* 11"x17" Capability		Y
CONNECTIVITY OPTIONS:		
PCL 5e/6 PRINT OPTION	PCL550	N
SILEX WIRELESS ETHERNET DEVICE SERVER	SX600	N
FAX OPTIONS:		
33.6 2nd FAX LINE OPTION	AL500	N
HANDSET	2830THK	N
ADDITIONAL OPTIONS:		
ESP DIGITAL QC POWER FILTER	D5131NT	N

COST QUOTE FORM
MONOCHROME COPIERS
BAND 2

VENDOR: Remco Sales & Service, Inc.

BRAND: Muratec

REGION: II, IV

MODEL #: MFX-2350

MINIMUM SPECIFICATIONS:

Mfg copy volume 15,000 month
Copy speed 20 cpm
Features:
500 sheet paper capacity
2 paper sources
Auto document feeder
Electronic sorting or finisher/sorter

SPECIFICATIONS OF MACHINE BID

65,000
23
Fax/Scan/Print/E-mail/Archive/Route
1,150
Two 500 Sheet Cassettes, 150 Bypass
100 Sheet, Single Pass Duplex Scanning
Yes

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

PRICING:

Purchase price \$ _____
(Amount to be deducted if ordering as a non-connected machine \$ _____)

Maintenance/month for purchased machine \$ _____.

24 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

36 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

48 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

Warranty _____ (duration) Reduction to monthly retail price during warranty:

24 month \$ _____ /mn 36 month \$ _____ / mn 48 month \$ _____ / mn

Maintenance for purchased machines \$ _____ /mn.

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 7,500 copies/month.

Per copy overage charge for copies in excess of 7,500 copies/month \$ _____ /ea.

COST QUOTE FORM
MONOCHROME COPIERS
BAND 2

VENDOR: Remco Sales & Service, Inc.

BRAND: Muratec

REGION: II, IV

MODEL #: MFX-2350D

MINIMUM SPECIFICATIONS:

Mfg copy volume 15,000 month
Copy speed 20 cpm
Features:
500 sheet paper capacity
2 paper sources
Auto document feeder
Electronic sorting or finisher/sorter

SPECIFICATIONS OF MACHINE BID

65,000
23

Duplex/Fax/Scan/Print/E-mail/Archive/Route
1,150

Two 500 Sheet Cassettes, 150 Bypass
100 Sheet, Single Pass Duplex Scanning
Yes

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

PRICING:

Purchase price \$ _____
(Amount to be deducted if ordering as a non-connected machine \$ _____)

Maintenance/month for purchased machine \$ _____

24 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

36 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

48 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

Warranty _____ (duration) Reduction to monthly retail price during warranty:

24 month \$ _____ /mn 36 month \$ _____ / mn 48 month \$ _____ / mn

Maintenance for purchased machines \$ _____ /mn.

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 7,500 copies/month.

Per copy overage charge for copies in excess of 7,500 copies/month \$ _____ /ea.

COPIER ACCESSORY OPTION LISTING

VENDOR: Remco Sales & Service, Inc.

BAND: 2, Monochrome Copiers

MANUFACTURER: Muratec

Accessories for our model MFX-2850 and MFX-2850D (D is for duplex model), both with color scanning. ACCESSORY DESCRIPTION	Information	
	PRODUCT NUMBER	BASE CONFIGURATION (Y/N)
EQUIPMENT DESCRIPTION:		
ADDITIONAL PAPER TRAYS & CABINET OPTIONS:		
1. 500 Sheet Cassette w/Small Cabinet/castors	2850CASI	N
2. Two 500 Sheet Cassettes (with castors)	2850CAS2	N
3. 2,500 Sheet Cassette (with Castors)	2850CASL	N
4. Cabinet (with castors)	2830CAB	N
SWITCHBACK UNIT	2830SB	N
2- BIN TRAY (requires Switchback Unit)	2830/2BN	N
DUPLEX/SWITCHBACK KIT	2830DPLX	N
STAPLING FINISHER	2850FN	N
HOLE PUNCH KIT FOR FINISHER	2850PUN	N
FOREIGN DEVICE INTERFACE	DA10862050A	N
* Scan to Color Printer (Allows user to scan color documents and print them on an existing laser printer)		Y
* Fax (with Archive Capability)		Y
* 11"x17" Capability		Y
CONNECTIVITY OPTIONS:		
PCL 5e/6 PRINT OPTION	PCL550	N
SILEX WIRELESS ETHERNET DEVICE SERVER	SX600	N
FAX OPTIONS:		
33.6 2nd FAX LINE OPTION	AL500	N
HANDSET	2830THK	N
ADDITIONAL OPTIONS:		
ESP DIGITAL QC POWER FILTER	D5131NT	N

COST QUOTE FORM
MONOCHROME COPIERS
BAND 2

VENDOR: Remco Sales & Service, Inc.

BRAND: Muratec

REGION: II, IV

MODEL #: MFX-2850

MINIMUM SPECIFICATIONS:

Mfg copy volume 15,000 month
Copy speed 20 cpm
Features:
500 sheet paper capacity
2 paper sources
Auto document feeder
Electronic sorting or finisher/sorter

SPECIFICATIONS OF MACHINE BID

65,000
28
COLOR Scan/Fax/Print/E-mail/Archive/Route
1,150
Two 500 Sheet Cassettes, 150 Bypass
100 Sheet, Single Pass Duplex Scanning
Yes

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

PRICING:

Purchase price \$ _____
(Amount to be deducted if ordering as a non-connected machine \$ _____)

Maintenance/month for purchased machine \$ _____.

24 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

36 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

48 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

Warranty _____ (duration) Reduction to monthly retail price during warranty:

24 month \$ _____ /mn 36 month \$ _____ / mn 48 month \$ _____ / mn

Maintenance for purchased machines \$ _____ /mn.

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 7,500 copies/month.

Per copy overage charge for copies in excess of 7,500 copies/month \$ _____ /ea.

COST QUOTE FORM
MONOCHROME COPIERS
BAND 2

VENDOR: Remco Sales & Service, Inc.

BRAND: Muratec

REGION: II, IV

MODEL #: MFx-2850D

MINIMUM SPECIFICATIONS:

Mfg copy volume 15,000 month
Copy speed 20 cpm
Features:
500 sheet paper capacity
2 paper sources
Auto document feeder
Electronic sorting or finisher/sorter

SPECIFICATIONS OF MACHINE BID

65,000
28

COLOR Scan/Fax/Print/E-mail/Archive/Route/DUPLEX

1,150

Two 500 Sheet Cassettes, 150 Bypass

100 Sheet, Single Pass Duplex Scanning

Yes

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

PRICING:

Purchase price \$ _____
(Amount to be deducted if ordering as a non-connected machine \$ _____)

Maintenance/month for purchased machine \$ _____.

24 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

36 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

48 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

Warranty _____ (duration) Reduction to monthly retail price during warranty:

24 month \$ _____ /mn 36 month \$ _____ / mn 48 month \$ _____ / mn

Maintenance for purchased machines \$ _____ /mn.

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 7,500 copies/month.

Per copy overage charge for copies in excess of 7,500 copies/month \$ _____ /ea.

COST QUOTE FORM
MONOCHROME COPIERS
BAND 4

VENDOR: Remco Sales & Service, Inc.

BRAND: Muratec

REGION: II, IV

MODEL #: MFX-4550

MINIMUM SPECIFICATIONS:

Mfg copy volume 45,000 month
Copy speed 40 cpm
Features:
1,500 sheet paper capacity
3 paper sources
Auto duplexing
Auto document feeder
Electronic sorting or finisher/sorter (indicate sheets)

SPECIFICATIONS OF MACHINE BID

50,000
45
Color Scan/Network Print/E-mail
1,660
4 Paper Sources
Yes
Yes, 50 sheet
Electronic Sorting Standard

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

As bid, MFX-4550 includes two extra 520 Sheet Cassettes, Product #4550CAS. Another 4550CAS can be ordered as an option

PRICING:

Purchase price \$ _____
(Amount to be deducted if ordering as a non-connected machine \$ _____)

Maintenance/month for purchased machine \$ _____

24 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

36 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

48 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

Warranty _____ (duration) Reduction to monthly retail price during warranty:

24 month \$ _____ /mn 36 month \$ _____ / mn 48 month \$ _____ / mn

Maintenance for purchased machines \$ _____ /mn.

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 22,500 copies/month.

Per copy overage charge for copies in excess of 22,500 copies/month \$ _____ /ea.

COST QUOTE FORM
COLOR COPIERS
BAND 2

VENDOR: Remco Sales & Service, Inc.

BRAND: Muratec

REGION: II, IV

MODEL #: MFX-C2500

MINIMUM SPECIFICATIONS:

Mfg copy volume 20,000 month
Copy speed 11 cpm
Features:
500 sheet paper capacity
Bypass tray
Auto document feeder

SPECIFICATIONS OF MACHINE BID

80,000
25/25
Fax/Network Print/Scan/e-mail/Duplex
750, 2 Cassettes
Yes, 100 Sheet
Yes, 50 Sheet, Reversing

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

PRICING:

Purchase price \$ _____
(Amount to be deducted if ordering as a non-connected machine \$ _____)

Maintenance/month for purchased machine \$ _____

24 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

36 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

48 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

Warranty _____ (duration) Reduction to monthly retail price during warranty:

24 month \$ _____ /mn 36 month \$ _____ / mn 48 month \$ _____ / mn

Maintenance for purchased machines \$ _____ /mn.

No copies are included in the monthly maintenance or rental fee, but a per copy charge shall be assessed inclusive of all supplies excepting paper for color and monochrome copier

Color Copies \$ _____ /ea

Monochrome Copies \$ _____ / ea

COST QUOTE FORM
COLOR COPIERS
BAND 4

VENDOR: Remco Sales & Service, Inc.

BRAND: Muratec

REGION: II, IV

MODEL #: MFX-C4000

MINIMUM SPECIFICATIONS:

Mfg copy volume 40,000 month
Copy speed 31 cpm
Features:
1,000 sheet paper capacity
3 paper sources
Auto duplexing
Auto document feeder
Electronic sorting or finisher/sorter (indicate sheets)

SPECIFICATIONS OF MACHINE BID

65,000
40
Network Print/Scan/E-mail/80 GB HDD
1,140
3 sources
Yes
Yes, 100 sheets
Yes

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

PRICING:

Purchase price \$ _____
(Amount to be deducted if ordering as a non-connected machine \$ _____)

Maintenance/month for purchased machine \$ _____.

24 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

36 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

48 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

Warranty _____ (duration) Reduction to monthly retail price during warranty:

24 month \$ _____ /mn 36 month \$ _____ / mn 48 month \$ _____ / mn

Maintenance for purchased machines \$ _____ /mn.

No copies are included in the monthly maintenance or rental fee, but a per copy charge shall be assessed inclusive of all supplies excepting paper for color and monochrome copier

Color Copies \$ _____ /ea Monochrome Copies \$ _____ / ea



November 11, 2008
RFQ DIGICOP09

Attn:
State of WV
Department of Administration
Purchasing Division
State Capitol Complex
2019 Washington St. E.
Charleston, WV 25305-0130

I am writing this letter to inform the State of West Virginia that Remco Sales & Service, Inc. located at 721 Washington St. E. Charleston, WV 25302 is an authorized Oki dealer. They are fully authorized to bid the Oki product line and offer sales and service in the state of WV.

If Oki were to withdraw this authorization, a replacement representative will be provided in a time frame acceptable to the state.

Remco has been a dealer with Oki since 1990 and is in good standing. If more information is needed I can be reached at the below contact information.

Sincerely,

A handwritten signature in black ink, appearing to read "James R. Buck".

James R. Buck

District Sales Manager
Oki Printing Solutions
1214 Club Court
Hartsville SC, 29550
843-229-9131
jbuck@okidata.com

COST QUOTE FORM
COLOR COPIERS
BAND 2

VENDOR: Remco Sales & Service, Inc.

BRAND: Oki Printing Solutions

REGION: II, IV

MODEL #: CX2032MFP

MINIMUM SPECIFICATIONS:

Mfg copy volume 20,000 month
Copy speed 11 cpm
Features:
500 sheet paper capacity
Bypass tray
Auto document feeder

SPECIFICATIONS OF MACHINE BID

60,000 monthly duty cycle
20 color, 32 mono
pci PS emulation drivers, full scan function
930 Sheets, 2 Cassettes
standard.
standard, 50 sheet

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

PRICING:

Purchase price \$ _____
(Amount to be deducted if ordering as a non-connected machine \$ _____)

Maintenance/month for purchased machine \$ _____

24 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

36 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

48 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

Warranty _____ (duration) Reduction to monthly retail price during warranty:

24 month \$ _____ /mn 36 month \$ _____ / mn 48 month \$ _____ / mn

Maintenance for purchased machines \$ _____ /mn.

No copies are included in the monthly maintenance or rental fee, but a per copy charge shall be assessed inclusive of all supplies excepting paper for color and monochrome copier

Color Copies \$ _____ /ea

Monochrome Copies \$ _____ / ea

COPIER ACCESSORY OPTION LISTING

VENDOR: Remco Sales & Service, Inc.

MANUFACTURER: Okī Printing Solutions

BAND: Band 4 Color Copiers

Okī CX 3641MFP ACCESSORY DESCRIPTION	Information	
	PRODUCT NUMBER	BASE CONFIGURATION (Y/N)
EQUIPMENT DESCRIPTION:		
4 Tray Finisher	70050701	N
CX3641 Captaris Alchemy Connector	70056902	N
CX3641 Captaris Rightfax Connector	70056903	N
CX3641 Embedded OCR	70057102	N
CX3641 Interwoven Worksite MP Connector	70056904	N
CX3641 Microsoft Sharepoint Connector	70056901	N
CX3641 Secure Erase Kit	70057001	N
CX3641 Zylab Connector	70056905	N
2=3=Hole Punch for Finisher	42872902	N
* 11" x 17" Capability		Y
CONNECTIVITY OPTIONS:		
FAX OPTIONS:		
Super G3 Analog Fax Board	70056601	N
ADDITIONAL OPTIONS:		
ESP Surge Protectors/Power Filters:		
1. w/fax	JX2	N
2. w/fax and network protection	MFP1	N

COST QUOTE FORM
COLOR COPIERS
BAND 4

VENDOR: Remco Sales & Service, Inc.

BRAND: Oki Printing Solutions

REGION: II, IV

MODEL #: CX 3641MFP

MINIMUM SPECIFICATIONS:

Mfg copy volume 40,000 month
Copy speed 31 cpm
Features:
1,000 sheet paper capacity
3 paper sources
Auto duplexing
Auto document feeder
Electronic sorting or finisher/sorter (indicate sheets)

SPECIFICATIONS OF MACHINE BID

150,000
36 color, 40 mono
Fiery System 8 Print Controller
2,050 Sheet Standard
4 drawers and bypass
standard
100 sheet dual scan document feeder
internal electronic jog sorter
(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

PRICING:

Purchase price \$ _____
(Amount to be deducted if ordering as a non-connected machine \$ _____)

Maintenance/month for purchased machine \$ _____.

24 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

36 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

48 month Rental \$ _____ / month
(Amount to be deducted if ordering as a non-connected machine \$ _____)

Warranty _____ (duration) Reduction to monthly retail price during warranty:

24 month \$ _____ /mn 36 month \$ _____ / mn 48 month \$ _____ / mn

Maintenance for purchased machines \$ _____ /mn.

No copies are included in the monthly maintenance or rental fee, but a per copy charge shall be assessed inclusive of all supplies excepting paper for color and monochrome copier

Color Copies \$ _____ /ea Monochrome Copies \$ _____ / ea

DIGCOP09
VENDOR INFORMATION

Please CIRCLE the regions you will service.

Region I - Hancock, Brooke, Ohio, Marshall, Wetzel, Monongalia, Marion, Harrison, Doddridge, Gilmer, Pleasants,					
Region II - Mason, Cabell, Wayne, Mingo, Logan, Boone, Lincoln, Kanawha, Putnam, Roane and Jackson					
Region III - Lewis, Upshur, Randolph, Pendleton, Hardy, Grant, Hampshire, Mineral, Morgan, Berkeley,					
Region IV - Braxton, Clay, Nicholas, Fayette, Raleigh, Wyoming, McDowell, Mercer, Summers, Greenbrier,					

Contact Name: John Young

Signed: 

Date: 11/17/08

Phone: (304) 342-0183

Office: (866) -401-0686

Fax: (304) 342-0184

Cell: (304) 414-2287

Email: john.remco@suddenlinkmail.com

AGREEMENT ADDENDUM

In the event of conflict between this addendum and the agreement, this addendum shall control:

1. **DISPUTES** - Any references in the agreement to arbitration or to the jurisdiction of any court are hereby deleted. Disputes arising out of the agreement shall be presented to the West Virginia Court of Claims.
2. **HOLD HARMLESS** - Any clause requiring the Agency to indemnify or hold harmless any party is hereby deleted in its entirety.
3. **GOVERNING LAW** - The agreement shall be governed by the laws of the State of West Virginia. This provision replaces any references to any other State's governing law.
4. **TAXES** - Provisions in the agreement requiring the Agency to pay taxes are deleted. As a State entity, the Agency is exempt from Federal, State, and local taxes and will not pay taxes for any Vendor including individuals, nor will the Agency file any tax returns or reports on behalf of Vendor or any other party.
5. **PAYMENT** - Any references to prepayment are deleted. Payment will be in arrears.
6. **INTEREST** - Should the agreement include a provision for interest on late payments, the Agency agrees to pay the maximum legal rate under West Virginia law. All other references to interest or late charges are deleted.
7. **RECOURPMENT** - Any language in the agreement waiving the Agency's right to set-off, counterclaim, recoupment, or other defense is hereby deleted.
8. **FISCAL YEAR FUNDING** - Service performed under the agreement may be continued in succeeding fiscal years for the term of the agreement, contingent upon funds being appropriated by the Legislature or otherwise being available for this service. In the event funds are not appropriated or otherwise available for this service, the agreement shall terminate without penalty on June 30. After that date, the agreement becomes of no effect and is null and void. However, the Agency agrees to use its best efforts to have the amounts contemplated under the agreement included in its budget. Non-appropriation or non-funding shall not be considered an event of default.
9. **STATUTE OF LIMITATION** - Any clauses limiting the time in which the Agency may bring suit against the Vendor, lessor, individual, or any other party are deleted.
10. **SIMILAR SERVICES** - Any provisions limiting the Agency's right to obtain similar services or equipment in the event of default or non-funding during the term of the agreement are hereby deleted.
11. **ATTORNEY FEES** - The Agency recognizes an obligation to pay attorney's fees or costs only when assessed by a court of competent jurisdiction. Any other provision is invalid and considered null and void.
12. **ASSIGNMENT** - Notwithstanding any clause to the contrary, the Agency reserves the right to assign the agreement to another State of West Virginia agency, board or commission upon thirty (30) days written notice to the Vendor and Vendor shall obtain the written consent of Agency prior to assigning the agreement.
13. **LIMITATION OF LIABILITY** - The Agency, as a State entity, cannot agree to assume the potential liability of a Vendor. Accordingly, any provision limiting the Vendor's liability for direct damages to a certain dollar amount or to the amount of the agreement is hereby deleted. Limitations on special, incidental or consequential damages are acceptable. In addition, any limitation is null and void to the extent that it precludes any action for injury to persons or for damages to personal property.
14. **RIGHT TO TERMINATE** - Agency shall have the right to terminate the agreement upon thirty (30) days written notice to Vendor. Agency agrees to pay Vendor for services rendered or goods received prior to the effective date of termination.
15. **TERMINATION CHARGES** - Any provision requiring the Agency to pay a fixed amount or liquidated damages upon termination of the agreement is hereby deleted. The Agency may only agree to reimburse a Vendor for actual costs incurred or losses sustained during the current fiscal year due to wrongful termination by the Agency prior to the end of any current agreement term.
16. **RENEWAL** - Any reference to automatic renewal is hereby deleted. The agreement may be renewed only upon mutual written agreement of the parties.
17. **INSURANCE** - Any provision requiring the Agency to insure equipment or property of any kind and name the Vendor as beneficiary or as an additional insured is hereby deleted.
18. **RIGHT TO NOTICE** - Any provision for repossession of equipment without notice is hereby deleted. However, the Agency does recognize a right of repossession with notice.
19. **ACCELERATION** - Any reference to acceleration of payments in the event of default or non-funding is hereby deleted.
20. **CONFIDENTIALITY**: -Any provision regarding confidentiality of the terms and conditions of the agreement is hereby deleted. State contracts are public records under the West Virginia Freedom of Information Act.
21. **AMENDMENTS** - All amendments, modifications, alterations or changes to the agreement shall be in writing and signed by both parties. No amendment, modification, alteration or change may be made to this addendum without the express written approval of the Purchasing Division and the Attorney General.

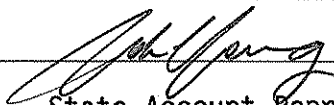
ACCEPTED BY:
STATE OF WEST VIRGINIA

VENDOR

Spending Unit: _____

Company Name: Remco Sales & Service, Inc.

Signed: _____

Signed:  _____
Title: State Account Representative

Title: _____

Date: _____

Date: 11/17/08



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
DIGCOP09

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
JO ANN ADKINS
304-558-8802

VENDOR
 *709042611 304-342-0183
 REMCO SALES & SERVICE INC
 PO BOX 2907
 CHARLESTON WV 25330

SHIP TO
 ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B	FREIGHT TERMS
11/13/2008				

BID OPENING DATE: 11/18/2009 BID OPENING TIME: 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		985-64		
***** ADDENDUM NO. 8 ***** L. TO CLARIFY QUESTION NUMBER 30 FROM ADDENDUM NO. 6 MANUFACTURE CERTIFICATION SHOULD BE SUBMITTED WITH THE BID. TECH CERTIFICATION CAN BE REQUESTED AT ANYTIME. ***** END OF ADDENDUM NO. 8 ***** ***** THIS IS THE END OF RFQ DIGCOP09 ***** TOTAL: _____						
DIGITAL COPIERS AND PRINTERS						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <i>John Long</i>	TELEPHONE 342-0183	DATE 11/17/08	
TITLE State Account Representative	FEIN 550523054	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'