WEST VIRGINIA DEPARTMENT OF HEALTH AND HUMAN RESOURCES

Bureau for Behavioral Health and Health Facilities, Office of Health Facilities

Proposal in Response to RFQ Number BHS90044

"Accounting Services"

Buyer RW/File 22

October 21, 2008, 1:30 pm

Submitted by:

Arnett & Foster, P.L.L.C.
Accountants and Consultants
101 Washington Street, East
Charleston, West Virginia 25301
(304) 346-0441

Contact Person: Keith Hutcheson, P.L.L.C. Member



GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30
- 6. Payment may only be made after the delivery and acceptance of goods or services
- 7. Interest may be paid for late payment in accordance with the West Virginia Code
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller
- 11. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract
- 12. Any reference to automatic renewal is hereby deleted
 The Contract may be renewed only upon mutual written agreement of the parties
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160 103) and will be disclosing Protected Health Information (45 CFR §160 103) to the vendor.
- 15. WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3 Complete all sections of the quotation form
- 4. Unit prices shall prevail in case of discrepancy
- 5. All quotations are considered FOB destination unless alternate shipping terms are clearly identified in the quotation
- **6. BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, PO Box 50130, Charleston, WV 25305-0130

WEST VIRGINIA DEPARTMENT OF HEALTH & HUMAN RESOURCES

Response to RFQ BHS90044

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October 21, 2008

Department of Administration Purchasing Division Building 15 2019 Washington Street, East Charleston, West Virginia 25305-0130

Attention Buyer 22:

We appreciate the opportunity to submit this proposal to you to provide professional services to the Bureau for Behavioral Health and Health Facilities, Office of Health Facilities

Our responses to RFQ BHS90044 are presented in the following pages We would, however, like to summarize several key reasons why Arnett & Foster, PLLC should be engaged as the Bureau's accounting and consulting firm for the projects and services identified in the RFQ.

First, we meet all of the mandatory requirements.

Second, we have experience working with the State of West Virginia stateoperated facilities.

Our health care staff has extensive experience in serving state-operated health care facilities. We have completed or reviewed numerous Medicare/Medicaid cost reports for all state-operated facilities. Additionally, we have provided ongoing reimbursement consulting and accounting services to the state-operated health care facilities over the past twenty years.

Third, we have the resources and experience of a national firm with the personal touch of a local firm.

In addition to being the largest firm in West Virginia with a specialized health care auditing and consulting group, we are also affiliated with the 5th largest accounting firm in the country, McGladrey and Pullen. Through our "network" agreement, we work closely with McGladrey's health care staff on special projects and consult with them when needed. Through our network, we have access to the resources of more than 80 offices throughout the United States. McGladrey and Pullen serves over 300 hospitals nationally.

Innovation With Results

Finally, and most importantly, we offer value.

As a provider of health care services and a state entity, we realize that you must analyze the costbenefit of all goods and services you purchase. Since we only utilize professionals with extensive health care experience, the disruption to your staff will be minimized.

Please accept our sincere appreciation for the opportunity to submit this proposal.

Sincerely,

Keith Hutcheson, PLLC Member

Health Care Services Group

JKH/sdb

gfr/03005/comp/cost report – medicarc/ wvdohh accounting services proposal/08/10-31



II. VENDOR INFORMATION

The Partnership of Arnett & Foster, P.L.L.C. (A&F) began business in October, 1967 in Charleston, West Virginia and is the successor of the proprietorship organized in 1950 by deceased partner James M. Arnett. The Firm has enjoyed substantial growth since its organization and maintains a position of dignity and responsibility in the business community. As of October 1, 1996, Arnett & Foster, P.L.L.C. became a Professional Limited Liability Company with all designations of "Partner" changing to "Member"

Size and Organizational Structure of the Firm

Arnett & Foster, P.L.L.C. has offices in Charleston and Lewisburg. The majority of our staff is located in our Charleston office. An analysis of our complete staff is as follows:

	11	Members
	1	Principal
	8	Senior Managers
	12	Managers
	11	Supervisors
	13	Seniors Associates
\Box	19	Associates
	20	Support Staff
1	99	total staff including 49 CPA's

The members and principals of Arnett & Foster, P.L.L.C. are as follows:

- Jack Rossi, Presiding Member
- John W. Kee, Audit and Accounting Services Member
- Steven S. Robey, Tax Services Member
- Gary L. Swingle, Tax Services Member
- William H McKee, Jr., Tax Services Member
- Greg Gibbs, Health Care Services Member
- Lane Ellis, Jr., Consulting Services Member
- David D. Hill, Executive Director, Member
- Keith Hutcheson, Health Care Services Member
- John Guido, Audit and Accounting Services Member
- Chris Joseph, Consulting Services Member



III. PROJECT EXPERIENCE/REFERENCES

Arnett & Foster, P.L.I. C. is one of the most highly recognized health care consulting firms in the State of West Virginia. We have achieved this status through a commitment of the firm's resources to health care. We provide our health care clients with a unique mix of services including auditing, reimbursement consulting (Medicare and Medicaid), regulatory assistance, computer consulting, and tax services.

Our health care client base continues to grow because of our reputation and the results of the services we provide. Our reputation and quality work have resulted in expansion of our services to Ohio, Pennsylvania, New York, Maryland, Virginia, Georgia, Iowa, Kentucky, and Minnesota. However, our primary market area is West Virginia and our primary client base is hospitals. The experience gained from our wide variety of diversified health care clients will benefit the Hospital. The types of health care clients served include:

- Hospitals
- Hospitals with hospital-based long-term care units
- Clinics and large physician groups
- Emergency care centers
- State Department of Health and Human Resources
- Federal government
- Physicians
- Skilled nursing facilities
- Intermediate care facilities
- Continuing care retirement centers
- Home health agencies

The following is a listing of experience qualifications relating to the services specifically requested in your request for proposal:

Certified Public Accounting Experience

The Partnership of Arnett & Foster, PLLC (A&F) began business in October, 1967 in Charleston, West Virginia and is the successor of the proprietorship organized in 1950 by deceased partner James M. Arnett

Key Point: Arnett & Foster, P.L.L.C., has been an accounting firm registered in West Virginia in excess of the 10 years requirement. Copies of West Virginia Board of Accounting License and West Virginia Business Registration Certificates are attached to this proposal.



State Operated Health Care Entities

We have provided services to State operated hospitals and State operated long-term care facilities for over twenty (20) years. These include West Virginia Rehabilitation Center, Huntington State Hospital, Welch Emergency Hospital, William J Sharpe, Jr Hospital, Lakin State Hospital, Hopemont Hospital, Pinecrest Hospital and others. We have a thorough understanding of the State's accounting systems, budgetary process, and policies and procedures. Our experience will result in maximum efficiency in completing the task we are requested to perform.

Key Point: We have significant experience with the state operated facilities that no other CPA firm can match.

Medicare Cost Reporting

We prepare over 75 Medicare cost reports annually. We have assembled the most experienced staff of reimbursement specialists available. Included in our staff are several individuals with past Medicare fiscal intermediary audit experience. The individuals preparing our Medicare cost reports have between 5 and 25 years of cost report experience each

<u>Key Point:</u> We have prepared cost reports for the state operated facilities for the last twenty years and we have prepared Medicare and Medicaid cost reports continually for the last twenty years.

Health Care Authority (HCA)

We have a thorough understanding of HCA reporting requirements and rate regulatory issues. Annually, we prepare approximately 20 HCA Uniform Reports and prepare 5 rate applications. We have been working with HCA reports and issues for over 20 years.

<u>Key Point</u>: We have a thorough understanding of the State of West Virginia regulatory environment and a long history of providing HCA regulatory services. We exceed the minimum experience requirement of experience in 5 of the last 7 years.

Appeal of Reimbursement Issues

We have successfully filed appeals with the Provider Reimbursement Review board and currently have appeals of reimbursement related issues pending. Our appeals and reopening of prior year cost reports have resulted in significant improvement to third party revenues.

<u>Key Point:</u> We have the experience required to deal with any unforeseen reimbursement items that may require appeal.



Feasibility Studies

Because of our experience and understanding of health care, we regularly perform feasibility studies for health care providers. Examples of feasibility studies completed include bond refinancing, new medical services, hospital based rehabilitation units, union wage negotiations, and rural health clinics.

Key Point: Accurate and reliable financial feasibility studies are necessary to make management decisions about new services or ventures. With our background and knowledge of the state-operated facilities, experience with financial projections, and understanding of reimbursement issues, we can provide management the information they need.

Hospital Based Physicians

Hospital/physician relationships have changed much over the past five years. Arnett & Foster, PLLC has considerable experience reviewing and analyzing physician contracts and employment agreements. The structure of these arrangements has a direct bearing on the amount of thorough understanding of the Medicare Part B program, Medicare reimbursement under the RBRVS methodology, proper coding of procedures and proper billing practices.

Key Point: Our experience will help ensure that any physician services are properly structured and revenues maximized.

Medicaid LTC Cost Report and MDS Experience

We have extensive experience with long-term care cost report preparation and with Minimum Data Set (MDS) billing and RUG groups We have been involved for many years with the system used by the Medicaid program in the State of West Virginia In addition, we have an in-depth understanding of the Medicare MDS and RUG system. Even though the state-operated facilities are not paid using the RUG classifications, the documentation is still a required compliance issue at the facilities.

Key Point: We have significant experience involved with the preparation and review of Medicaid cost reports at Hopemont, Lakin, Pinecrest, Welch and the John Manchin St. Health Care Center. We also have an in-depth understanding of the rate setting process for these facilities. In addition, our significant experience in MDS services will help ensure compliance with federal billing requirements.

Disproportionate Share Experience

We have been providing Disproportionate Share reimbursement consulting to the State of West Virginia Hospitals and over twenty private West Virginia Hospitals since the inception of the West



Virginia disproportionate share plan was established through the Health Care Provider Tax Act of 1993. Our experience with the three state Hospital DSH facilities in this proposal include:

- Calculation of estimated uncompensated care for DSH payment.
- Verification of 1% Medicaid eligibility on a claim basis.
- Calculation of final uncompensated care for DSH payment.
- Assistance with analysis of facility changes that might affect future DSH payments.

Key Point: Our experience with the West Virginia State Hospitals over the past twenty years gives Arnett & Foster, P.L.L.C., unique experience in the area of Disproportionate Share reimbursement.



REFERENCES

Following is a list of references for which we have asked permission to use their name:

- ▲ Doug Bentz, CEO, Roane General Hospital, Phone: (304) 927-6200 Services performed include cost reports and consulting services.
- ▲ David Shaffer, Administrator, Stonewall Jackson Memorial Hospital, Phone: (304) 269-8059 Services performed include audit, cost reports, HCA filings and consulting services.
- ▲ Steve Whited, COO, Minnie Hamilton Health Care Center, Phone: (304) 354-9244 Services performed include audit, cost reports, HCA filings and consulting services



IV. PROJECT LIAISON, STAFFING AND QUALIFICATIONS

Arnett & Foster, PLLC utilizes the client-member concept for all engagements. Under this concept, the client-member has the ultimate responsibility for the engagement **Keith Hutcheson**, **CPA** has been designed as client-member and he will have the following major responsibilities:

- Acting as primary contact at Arnett & Foster, PLLC for the Center to assure an open and effective channel of communication at all times
- Determining the final content of the accountant's reports and ascertaining compliance with Firm and professional standards.
- Director, controlling, and supervising the efforts of all personnel assigned to the engagements.
- Offering assistance in the solution of technical or sensitive problem areas encountered during the performance of assignments.
- · Reviewing all working papers, cost reports, and other reports to be issued

Mr Hutcheson will also be assisted by other members of our staff having accounting, reimbursement and health care experience.

The following is a listing of key personnel to be assigned to the engagements.

Individual	Classification	Responsibility
Rod Hardy	Senior Manager	Responsible for technical reviews in the completion of the Cost Reports.
Greg Gibbs	Member	Responsible for providing accounting support and training
Lisa Simon	Senior Manager	Responsible for assistance with completion of Cost Reports and training.
Chad Wright	Supervisor	Assistance with completion of Cost Reports and training
Chad Hovis	Manager	Assistance with revenue cycle and billing.

KEITH HUTCHESON, CPA

Keith Hutcheson is a Member in the Accounting and Auditing Department of Arnett & Foster. Mr. Hutcheson has over twenty-three years of consulting and accounting experience

Mr. Hutcheson is a graduate of Marshall University, Huntington, West Virginia with a Bachelor of Business Administration and a major in accounting. Mr. Hutcheson is a Certified Public Accountant in West Virginia and is a member of the West Virginia Society of Certified Public Accountants (WVSCPAs), the American Institute of Certified Public Accountants (AICPA) and the Charleston Chapter of the West Virginia Society of Certified Public Accountants.

Mr Hutcheson's experience in healthcare includes responsibility for the audits of hospitals, skilled nursing facilities, home health agencies and other facilities requiring audit by the Healthcare Financing Administration (HCFA) through its fiscal intermediary, Blue Cross and Blue Shield Mr Hutcheson is experienced in many complex areas of Medicare reimbursement, including graduate medical education, bond defeasance and refunding, funded depreciation, capital related costs and other areas of significant Medicare and Medicaid reimbursement.

Mr. Hutcheson is the Member in charge of Consulting services at Arnett & Foster, P.L.C. Mr. Hutcheson is involved in all aspects of the Healthcare industry. He is heavily involved in reimbursement research projects for many hospitals. His experience also includes responsibility for audits of hospitals, skilled nursing facilities and related corporations

Mr. Hutcheson is a skilled cost report preparer who fully understands the concepts of the cost report and how to maximize reimbursement through proper cost allocation and the proper matching of revenues and expenses. He has prepared numerous cost report appeals, exemption and exception requests and reopening for hospitals, skilled nursing facilities and home health agencies. He has spoken on numerous occasions to groups of Hospitals, nursing homes and even other CPA firms on cost reporting and reimbursement issues.

Mr. Hutcheson is a member of the West Virginia Chapter of the Healthcare Financial Management Association.



GREG GIBBS, CPA

Greg Gibbs is a Member in the Accounting and Auditing Department and in charge of the Firm's health care practice. He has over twenty-eight years experience providing a wide range of audit and consulting services to health care clients.

Greg graduated cum laude from Marshall University, Huntington, West Virginia in 1978 with a Bachelor of Science degree in Business Administration with a concentration in accounting.

As a member in charge of health care services, Greg is responsible for the coordination of all services provided to hospitals, nursing homes, nursing home chains, hospital chains, home health agencies, medical groups, continuing care retirement centers and Federal and state agencies. Greg's experience includes a mixture of audit and consulting services. Consulting service experience includes preparation and review of cost reports, reimbursement maximization studies, feasibility studies, Medicare and Medicaid audit support, fraud audit support and strategic planning. Medicaid reimbursement experience includes services provided to clients in several states including, West Virginia, Ohio, New York, Pennsylvania, Maryland, Virginia, Georgia and Kentucky. The reimbursement services Greg provides have typically resulted in enhanced revenues to providers such as hospitals and nursing homes. He also assists health care clients with managed care issues.

Professional affiliations in health care include, the Health Care Financial Management Association (HFMA), the Ohio Health Care Association, the West Virginia Health Care Association, and the Medical Group Practice Management Association (MGMA). Other professional affiliations include the West Virginia Society of Certified Public Accountants, the Ohio Society of Certified Public Accountants and the American Institute of Certified Public Accountants.

Greg is a frequent speaker on health care issues including instructional classes on third-party reimbursement issues



ROD HARDY, CPA

Rod Hardy is a Supervisor in the Health Care Consulting Division of Arnett & Foster, P.L.L.C. Rod has approximately twenty-five years of experience in various aspects of Medicare and Medicaid reimbursement.

Mr. Hardy graduated cum laude from Marshall University, Huntington, West Virginia in 1982 with a Bachelor of Business Administration with a major in accounting. Mr. Hardy is a Certified Public Accountant in West Virginia and is a member of the West Virginia Society of Certified Public Accountants (WVSCPAs), the American Institute of Certified Public Accountants (AICPA) and the Charleston Chapter of the West Virginia Society of Certified Public Accountants

Mr Hardy's experience in the healthcare industry encompasses audit work of Medicare cost reports through his employment with Blue Cross and Blue Shield, as an Intermediary for the Health Care Financing Administration (HCFA), as well as preparation of Medicare and Medicaid cost reports while working for an acute care hospital. Audits and cost report preparation include acute care hospitals, skilled nursing facilities, home health agencies, rehabilitation hospitals and Mental Health hospitals. Mr Hardy's experience includes exposure to various complex reimbursement issues such as graduate medical education, bond refunding, funded depreciation and capital related costs.

In his position of Supervisor with Arnett & Foster, PLLC. Mr. Hardy is responsible for the review of staff work relating to cost report preparation and the review of audits performed for the Medicare Intermediary of hospitals and skilled nursing facilities. Mr. Hardy is also involved in the review of reports required to be filed with the West Virginia Health Care Authority (HCA).

Mr. Hardy is a member of the West Virginia Chapter of the Health Care Financial Management Association.



LISA M. SIMON, CPA

Lisa Simon is a Senior Manager in the Health Care Services Department of Arnett & Foster, PLLC with fifteen years of Healthcare experience.

Mrs Simon graduated cum laude from Wheeling Jesuit College, Wheeling, West Virginia, with a Bachelor of Science Degree in Accounting

In addition to her undergraduate work, Mrs. Simon annually exceeds the 40 hour professional education requirement as a Certified Public Accountant

A Certified Public Accountant in West Virginia (Certificate No. 3610), Mrs Simon is a member of the American Institute of Certified Public Accountants (AICPA), the West Virginia Society of Certified Public Accountants (WVSCPAs) and the Health Care Financial Management Association (HFMA).

Mrs Simon currently serves on the Board of WomenCare and FamilyCare, a birthing center and health care facility.

Mrs Simon's experience includes:

- Audits, reviews and compilations
- Speaker and author for Home Health, Rural Health, Hospital, and Physician topics
- Cost report preparation, reimbursement consulting
- Business Valuations
- Financial Statement Forecasts and Projections
- Charge Master analysis
- Collections analysis/Billing reviews
- Behavioral Health Database summary
- 10 years in Public Practice, specializing in health care
- 2 ½ years in Healthcare Industry
- EMS operational reviews



K. Chad Wright

Chad Wright is a Senior Associate in the Healthcare Services Department of Arnett & Foster, P.L.L.C. Mr. Wright has ten years of healthcare auditing and consulting experience.

Mr. Wright graduated from Marshall University, Huntington West Virginia, with a Bachelor of Business Administration Degree in Accounting.

Mr. Wright is a member of the Health Financial Management Association (HFMA).

Mr Wright's experience includes employment experience with the Medicare intermediary, United Government Services, LLC. Mr. Wright worked as an auditor of cost reports for the Centers for Medicare and Medicaid Services (CMS). This work included audits of hospitals, long-term care facilities, home health agencies and other facilities that file a cost report with CMS. Chad has significant cost report and reimbursement experience that would be beneficial to your organization.

Mr. Wright also has experience as a financial statement auditor. Chad performs financial statement audits for Arnett & Foster, P.L.L.C. healthcare clients when he is not working on cost report preparation.



IV. Project Liaison, Staffing and Qualifications

CHAD T. HOVIS, CPA

Chad Hovis, CPA is a Manager in the Health Care Services Department of Arnett & Foster, P.L.L.C.

Mr Hovis graduated from Marshall University, Huntington, West Virginia, with a Bachelor of Business Administration Degree in Accounting

In addition to his undergraduate work, Mr. Hovis annually exceeds the 40 hour professional education requirement as a Certified Public Accountant.

A Certified Public Accountant in West Virginia, Mr. Hovis is a member of the American Institute of Certified Public Accountants (AICPA), the West Virginia Society of Certified Public Accountants (WVSCPAs) and the Health Financial Management Association (HFMA).

Mr. Hovis' experience includes:

- Audits, reviews and compilations
- Medicare audits for skilled nursing facilities, hospitals and renal dialysis units
- Cost report preparation, reimbursement consulting
- Medicare cost report appeals and reopenings
- Exemption and exception requests for skilled nursing facilities and hospitals
- Financial Statement Forecasts and Projections
- Critical access hospital applications
- Charge Master analysis
- Collections analysis/Billing reviews
- Business Valuations
- Over 11 years in Public Practice, specializing in the Health Care Industry



V. PRICE QUOTATION SUPPORT



BID SCHEDULE SHEET

The price(s) quoted in the vendor's Quotation will not be subject to any increase and will be considered firm for the life of the contract. Unit costs shall be firm and include all costs in the bid response. Bidder is to provide an all-inclusive price for each service/tasks to be provided as requested in Section 2.2.

A. The vendor shall provide technical assistance and in-service training as follows:

	General Administrative Services		All-Inclusive Cost / Task
1	General accounting/technical assistance for healthcare facilities		2,000
2	Medicare and Medicaid cost accounting and statistical methods for reporting purposes.		2.000
3	In-service training - a minimum of three (3) per year two (2) day sessions or as requested by		5,000
	BHHF, at locations designated by OHF	Total "Task A"	9,000
В.	The vendor will provide technical assistance in connecessary to complete the cost reports for:	mpiling the accounting	documents All-Inclusive
	Facility		Cost / Task
1	Hopemont Hospital		2,000
2.	Lakin Hospital		2,000
			2,000
3.	Pinecrest Hospital	Total "Task B"	6,000
C.	The vendor will review the completed cost report	s for:	All-Inclusive
	Facility		Cost / Task
1.	Hopemont Hospital		2,500
	·		2,500
2.	Lakin Hospital		2,500
3.	John Manchin Sr. Health Care Center		2 500
4	Pinecrest Hospital		2,500
		Total "Task C"	10,000

D. The vendor shall provide technical assistance for maximizing reimbursement from third party payers. The vendor's services will include the following:

D-1: Assisting the Department with modifying and/or updating each facility's routine, professional, and ancillary services fee schedule (except Welch Community Hospital, Mildred Mitchell-Bateman Hospital, and William R. Sharpe, Jr Hospital). All changes must be made in accordance with Medicare and Medicare principles.

	Facility	All-Inclusive Cost / Task
1.	Hopemont Hospital	1,200
2.	Lakin Hospital	1,200
3.	John Manchin Sr. Health Care Center	1,200
4	Pinecrest Hospital	1,200
	Total "Task D-1	,800

D-2: Provide technical assistance to update each facility's billing and collections procedures (except Welch Community Hospital, Mildred Mitchell-Bateman Hospital, and William R. Sharpe, Jr. Hospital). All procedures must be in accordance with Medicare and Medicaid principles.

	Facility	All-Inclusive Cost / Task
1	Hopemont Hospital	_1,200
2.	Lakin Hospital	1,200
3	John Manchin Sr. Health Care Center	1,200
4.	Pinecrest Hospital	1,200
	Total "Task D-2"	4,800
E.	Provide technical assistance in setting the following LTC facility's Medic	All-Inclusive
	Facility	All-Inclusive Cost / Task
E. 1.	·	All-Inclusive Cost / Task
	Facility	All-Inclusive Cost / Task
1.	Facility Hopemont Hospital	All-Inclusive Cost / Task
1. 2:	Facility Hopemont Hospital Lakin Hospital	All-Inclusive Cost / Task 1,250
1. 2: 3.	Facility Hopemont Hospital Lakin Hospital John Manchin Sr. Health Care Center	1,250 1,250

F.	Provide technical expertise to maximize the Disproportionate Share Hosp Facility	ital reimbursement: All-Inclusive Cost / Task
1	Welch Community Hospital	6,500
2	William R. Sharpe, Jr. Hospital	6,500
3.	Mildred Mitchell-Bateman Hospital	6,500
J .,	Total 'Task F'	19,500
	SUB-TOTAL OF A, B, C, D-1, D-2, E & F : \$	60,350

HOURLY RATE FOR OPTIONAL ADDITIONAL SERVICES THAT MAY BE REQUESTED ANCILLARY TO THE CONTRACT SCOPE OF WORK AND AGENCY REQUIREMENTS

<u>Classification</u>	Maximum Hours	Hourly Rate	<u>Total</u>
Partner/Member	15	295	4,425
Manager	15	215	3,225
Supervisor	15	150	2,250
Staff	15	85	1,275
Clerical	15	65	975
Ciericai		ted Additional Services	12,150
	TOTAL COST OF ESTIMA	Iteu Additional Col Visco	

NOT TO EXCEED GRAND TOTAL OF A, B, C, D, E, & F and ESTIMATED	
NOT TO EXCEED GRAND TOTAL OF A, B, O, B, E, G, B	¢ 72m500
ADDITIONAL SERVICES FOR A ONE YEAR PERIOD:	5 / 2 y 3 0 0
ADDITIONAL SERVICES FOR A GREETER ATTENDED	

Basis of Award:

The vendor, who meets all of the mandatory requirements for experience, and submits the lowest bid, will be awarded the contract.

Vendor:	ARNOTT & Foster, P.L.L.C	1	-		21/2008
Signatory:	144t	Printed Name_	Jon	Keith	Hutcheson

VI. VENDOR PREFERENCE CERTIFICATE



State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37 (Does not apply to construction contracts) *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code* This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

Division	n will make the determination of the Resident Vendor Preference, if applicable
<u>1</u>	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has
	maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or , Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or ,
<u>X</u> _	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. _X	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
require against	understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ments for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency loted from any unpaid balance on the contract or purchase order.
authoriz the requ deemed	mission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and zes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid uired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information d by the Tax Commissioner to be confidential
and ac	penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true curate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate es during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
Bidder:	10/21/2008 Signed: P.LL Mamber
Date:	10/21/2008 Title: P.LLL Mamber

*Check any combination of preference consideration(s) in either "A" or "B', or both "A" and "B" which you are entitled to receive. You may request up to the maximum of 5% preference for both "A" and "B".

VII. PURCHASING AFFIDAVIT



STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

West Virginia Code §21-1D-5 provides that: Any solicitation for a public improvement construction contract shall require each vendor that submits a bid for the work to submit at the same time an affidavit that the vendor has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code A public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fashion For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and is in compliance with the requirements as stated

Vendor's Name:	ARNOH & Fostore	P. L.L.C.	
VO(1001 0 11011711	1 / 1		10/- / 00
Authorized Signature:	1.5-AT	Date: _	10/21/2008

Purchasing Affidavit (Revised 07/04/08)

VIII. AUTHORIZATION, CONSENT AND RELEASE



West Virginia Department of Health & Human Resources FEDERAL PROGRAM PARTICIPATION ACKNOWLEDGMENT, AUTHORIZATION, CONSENT, AND RELEASE

	y excluded, debarred, suspended, or of eral procurement or non-procurement Human Resources				
I am am not cur health care programs or in	rrently excluded, debarred, suspended federal procurement or non-procurement	l, or otherwise ineligible to partici ent programs.	pate in federal		
1.fry	Skonatura	10/21 /2008			
Resources specifically to ineligible to participate in f If hired, I also agree to per	to a background check by the West determine whether I am currently dederal health care programs or in federiodic conduct of additional such background of Health and Human Resource	excluded, debarred, suspended, eral procurement or non-procurem ground checks during the course	or otherwise nent programs.		
representatives, employees	release any persons and the West Virginia Department of Health and Human Resources and its agents, officials, epresentatives, employees, officers, or related personnel both individually and collectively, from any and all liability or damages of any kind that may result because of compliance with this acknowledgment and authorization.				
	ourposes, the following information is natial and will not be used for any other		ground check.		
Name	Hutcheson last name	JON first name	Middle initial		
Maiden/Other Names	(This should include other married names by w	hich vou have been known.)			
Current Address	103 Pine TRICE street/box#		W V state		
NOTE: Your soc	ial security card must be pres	sented for verification pur	poses.		
Social Security #	295-64-0107	Date of Birth	1963		
Driver's License Number		State of Issue <u>Wcs7 V</u>	ing in: 4		
11. for	f f f	10/21/2008	· .		
	Signature	Dute			
Office/Facility/Region/District		aci Person			
-ax Number	Phon	e Number			
HS:Match:Outcome	FOR OPS USE ON				
	Positive Negative	Initial			

IX. LIABILITY AND WORKERS COMPENSATION CERTIFICATES



DECLARATIONS ACCOUNTANTS PROFESSIONAL LIABILITY POLICY

PRODUCER BRANCH PREFIX POLICY NUMBER

003613 970 APL 128570554

Named Insured and Mailing Address

Arnett & Foster, PLLC P.O. Box 2629 Charleston, WV 25329-2629

INSURANCE IS PROVIDED BY CONTINENTAL CASUALTY COMPANY CNA PLAZA, CHICAGO, IL 60685 A STOCK INSURANCE COMPANY REFERRED TO AS WE, US, OR OUR

* * * NOTICE * * * *

THIS IS A CLAIMS-MADE POLICY AND COVERS ONLY CLAIMS FIRST MADE AGAINST THE INSURED DURING THE POLICY PERIOD PLEASE READ THIS POLICY CAREFULLY AND DISCUSS THE COVERAGE WITH YOUR INSURANCE AGENT

2. POLICY PERIOD:

FROM: 10/01/07 TO: 10/01/08

at 12:01 A M Standard time at your address shown above

3. PRIOR ACTS DATE:

NO PRIOR ACTS DATE LIMITATION APPLIES

\$150,000 4

PROFESSIONAL LIABILITY PER CLAIM/AGGREGATE DEDUCTIBLE

5 LIMITS OF LIABILITY:

(INCLUDES CLAIM EXPENSES UNLESS AMENDED BY ENDORSEMENT)

\$5,000,000 PER CLAIM \$5,000,000 AGGREGATE

6 FOR NON-RENEWAL :

60 days notice will be given you in accordance with policy conditions.

7. PRINTED ENDORSEMENTS ATTACHED AT POLICY ISSUANCE INCLUDE:

G-127136-A(1/03) Policy

G-127137-A(5/00) Declarations Page

G-127157-A(6/97) Nuclear Energy & Pollution Excl.

G-127164-A47(6/97) Amend. Termination Provisions - WV

G-141584-A(6/03) Policyholder Notice

G300201-A(10/05) WV Civil Justice Reform

G300202A(10/05) WV Surcharge

G-127139-A Excl Named Individuals or Entities

G-127139-A Excl Named Individuals or Entities

G-127151-A Prior Acts Date - Predecessor GSL7660XX Broad Form Bridge Endorsement 8

\$93,580.00 \$514.69 \$94,094.69

ANNUAL PREMIUM STATE SURCHARGE TOTAL PREMIUM

THIS POLICY IS NOT VALID UNTIL SIGNED BY OUR AUTHORIZED REPRESENTATIVE.

G-127137-A (Ed 5/00)



WORKERS COMPENSATION AND **EMPLOYERS LIABILITY POLICY**

EXTENSION OF INFORMATION PAGE -SCHEDULE OF PREMIUM WC 00 00 01 (A)

INSURED: ARNETT & FOSTER PLLC

RENEWAL OF POLICY NUMBER: WC10034887-04

POLICY NUMBER:

VVC10034687-05

PERIOD OF OPERATION: 07/01/2008 - 06/12/2009

SCHEDULE OF PREMIUM:

Code	Classification	Premium Basis Total Estimated Remuneration	Rate Per \$100 of Remuneration	Estimated Premium
8803	Auditor, Accountant or Factory Cos or Office SystematizerTraveling	\$4,493,260 27	.11	\$4,942 59
8810	Clerical Office Employees NOC	\$855,046.58	.27	\$2,308.63
9812	EMPLOYERS LIABILITY SUBJECT PREMIUM TOTAL SUBJECT PREMIUM	\$1,000,000/\$1,000,000/\$1,000,000	2.8	\$203 03 \$7,454.25 \$7,454.25
9898	EXPERIENCE MODIFICATION TOTAL MODIFIED PREMIUM TOTAL STANDARD PREMIUM		93	-\$522 00 \$6,932.25 \$6,932.00
9740	FOREIGN TERRORISM CHARGE		.012	\$642 00
9741	DOMESTIC TERRORISM, EARTHQUAKES, AND CATASTROPHIC INDUSTRIAL ACCIDENT (DTEC) CHARGE		.012	\$642.00
9724	BROAD FORM EMPLOYERS LIABILITY		7.2	\$522 00
	ESTIMATED PREMIUM WV REGULATORY			\$8,738.00 \$506.00
	SURCHARGE WV DEFICIT REDUCTION SURCHARGE			\$682.00
	TOTAL AMOUNT DUE			\$9,926.00
TOTAL A	ADJUSTED POLICY PREMIUM DUE	ī		\$711.00
	ADJUSTED WV REGULATORY SUF			\$0.00
	ADJUSTED WY DEFICIT REDUCTION			\$0.00
	ADJUSTED WV FIRE AND CASUAL	TY SURCHARGE DUE		\$0.00
TOTAL A	DJUSTED POLICY AMOUNT DUE			\$10,428.00

THIS IS NOT AN INVOICE - YOU WILL BE BILLED SEPARATELY

DATE OF ISSUE: 06/20/2008

PRODUCER:

ISSUING OFFICE: Charleston, WV

FERRELL & HILL INSURANCE AGENCY LLC



WORKERS COMPENSATION AND EMPLOYERS LIABILITY POLICY

EXTENSION OF INFORMATION PAGE -LIST OF ENDORSEMENTS WC 00 00 01 (A)

RENEWAL OF POLICY NUMBER: WC10034687-04
POLICY NUMBER: WC10034687-05

EXTENSION OF INFORMATION PAGE LIST OF FORMS AND ENDORSEMENTS THAT APPLY TO YOUR POLICY

WC000000A	WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE POLICY
WC000001A	INFORMATION PAGE
WC000001A	EXTENSION OF INFORMATION PAGE - LIST OF ADDITIONAL NAMED
	INSUREDS
WC000001A	EXTENSION OF INFORMATION PAGE - LIST OF NAMED INSURED LOCATIONS
WC000001A	EXTENSION OF INFORMATION PAGE - SCHEDULE OF PREMIUM
WC000001A	EXTENSION OF INFORMATION PAGE - INSTALLMENT PLAN
WC000001A	EXTENSION OF INFORMATION PAGE - LIST OF ENDORSEMENTS
WC000113A	TERRORISM RISK INSURANCE PROGRAM REAUTHORIZATION ACT ENDORSEMENT
WC000402	ANNIVERSARY RATING DATE ENDORSEMENT
WC000421B	DOMESTIC TERRORISM, EARTHQUAKES, AND CATASTROPHIC INDUSTRIAL
	ACCIDENTS PREMIUM B
WC000422	FOREIGN TERRORISM PREMIUM ENDORSEMENT
WC470601	WV CANCELATION ENDORSEMENT
WC990305	WV LIMITED OTHER STATES INSURANCE ENDORSEMENT
WC990306	WV INTENTIONAL INJURY EXCLUSION ENDORSEMENT

DATE OF ISSUE: 06/16/2008 ISSUING OFFICE: Charleston, WV

PRODUCER: FERRELL & HILL INSURANCE AGENCY LLC



WORKERS COMPENSATION AND **EMPLOYERS LIABILITY POLICY**

EXTENSION OF INFORMATION PAGE -INSTALLMENT PLAN WC 00 00 01 (A)

RENEWAL OF POLICY NUMBER: WC10034687-04

POLICY NUMBER:

WC10034687-05

INSTALLMENT PLAN: 3 PAY QUARTERLY

AMOUNT

DUE DATE

DEPOSIT:

\$3,886.80

06/12/2008

INSTALLMENT 1:

\$2,915.10

09/12/2008

INSTALLMENT 2:

\$2,915.10

12/12/2008

DATE OF ISSUE: 06/16/2008 ISSUING OFFICE: Charleston, WV

PRODUCER:

FERRELL & HILL INSURANCE AGENCY LLC



POLICY

Sharing Knowledge Building Trust.® R	ENEWAL DECLARATIONS		
COMPANY PROVIDING COVERAGE	WESTFIELD INSURANCE COMPANY		
ITEM #1 NAMED INSURED & MAILING ADDRESS	AGENCY 47-05077 PROD. 000		
ARNETT & FOSTER, PLLC 101 WASHINGTON ST E PO BOX 2629 CHARLESTON WV 25329	FERRELL & HILL INS AGCY LLC PO BOX 277 MADISON WV 25130-0277 TELEPHONE 304-369-1111		
Policy Number: BOP 3 056 812 WIC ACCOUNT NUMBER: 4701245703			
Policy From 07/01/08 Period To 07/01/09	at 12:01 A.M. Standard Time at your mailing address shown above.		
Business: CPA FIRM	Named Insured is: A PLLC		
In return for the payment of the premium, and subject to all terms of this policy, we agree with you to provide the insurance as stated in this policy.			
Policy Annual Premium	\$6,372.00		
Terrorism Insurance Coverage West Virginia Surcharge Total Annual Premium	\$45,00 \$35,29 \$6,452.29		
CHEDULE OF DE Loc. Bldg. Address, City & State 001 001 200 WASHINGTON ST LEWISBURG WV 24901 002 001 101 WASHINGTON ST E CHARLESTON WV 25301 003 001 500 VIRGINIA ST E, STE 230 CHARLESTON WV 25301	SCRIBED PREMISES Construction Occupancy Masonry Non- Office Combustible Masonry Non- Office Combustible Masonry Non- Office Combustible Combustible		
PROPERTY Loc. Bldg. Coverage 001 001 Business Personal Property 002 001 Business Personal Property 003 001 Business Personal Property	COVERAGES Limits of Insurance \$8,000 \$1,566,000 \$1,560,000		
LIABILITY AND MEDICAL PAYMENTS BUSINESS LIABILITY Each Occurrence Limit \$1,000,000 General Aggregate Limit \$2,000,000 Products/Completed Operations Aggregate Limit \$2,000,000 Personal & Advertising Injury Limit(Per Person or Organization)\$1,000,000 Medical Expenses Each Person \$10,000 Damage to Premises Rented To You Limit(Any One Premises) \$100,000			
Each paid claim for the above coverages mediang the applicable annual period. Pleasurings of the Businessowners Coverage Form and any attachments.	reduces the amount of insurance we provide ase refer to Section II - Liability in the ached endorsements.		
be otherwise provided herein, insurance are limited general for which claims are first ma	Limits of Insurance ms-made coverage. Except as may , specified coverages of this lly to liability for injuries ade against the insured while lease read and review the insur-		

\$1,000,000 \$1,000,000

Each Employee Limit \$1,000, Aggregate Limit \$1,000, Aggregate Limit \$1,000, Aggregate Limit \$1,000, This insurance does not apply to any Negligent Acts, Erro rs or Omissions which occurred before the Retroactive dat e if any shown above.

BUSINESSOWNERS



POLICY

Sharing Knowledge Building Trust.® RENEWAL DECLARATIONS
COMPANY PROVIDING COVERAGE WESTFIELD INSURANCE COMPANY
ITEM #1 NAMED INSURED & MAILING ADDRESS AGENCY 47-05077 PROD. 000
ARNETT & FOSTER, PLLC 101 WASHINGTON ST E PO BOX 277 FERRELL & HILL INS AGCY LLC PO BOX 277
PO BOX 2629 MADISON WV 25130-0277 CHARLESTON WV 25329 TELEPHONE 304-369-1111
Policy Number: BOP 3 056 812 WIC ACCOUNT NUMBER: 4701245703 A
OPTIONAL COVERAGES Limits of Insurance
ALL ALL Employee Dishonesty \$10,000 ALL ALL Forgery and Alteration ALL ALL Hired Auto and Non-Owned Auto Liability \$10,000
Old Old Accounts Receivable \$1,000,000
001 001 Fine Arts Coverage 001 001 Money and Securities - Inside Premises \$10,000
901 001 Dutdoor Signs \$2,500
001 001 Valuable rapers and Records \$10,000 001 001 Water Back-Up and Sump Overflow \$5,000
002 001 Accounts Receivable \$10,000 002 001 Fine Arts Coverage \$5,000
002 001 Money and Securities - Inside Premises \$10,000
002 001 Outdoor Signs \$2,500 002 001 Protective Safeguards Protective Safeguards Symbol Applicable: P-1
003 001 Accounts Receivable \$50,000
003 001 Money and Securities - Inside Premises \$5,000
003 001 Outdoor Signs \$5,000 \$2,500
003 001 Valuable Papers and Records \$10,000
Only the coverages listed above are afforded
Loc. Bldg.
002 001 Loss Payable Provisions - Loss Payable Loss Payee (Name & Address):
CONTRACT # 24871085
1111 OLD EAGLE SCHOOL RD WAYNE PA 19087
003 001 Additional Insured - Managers or Lessors of Premises Name of Person or Organization (Additional Insured):
KANAWHA-ROXALANA COMPANY C/O REAL ESTATE RESOURCES, INC
PO BOX 1085 CHARLESTON WV 25324
Designation of Premises (Part Leased to You): 500 VIRGINIA ST EAST, SUITE 230, CHARLESTON, WV 25301
Deductible is \$500
Optional Coverage/Exterior Building Glass Deductible is \$500
Employee Benefits Deductible is \$1,000 (Each Employee) Employee Dishonesty Deductible is \$500 Monoy & Socupities Deductible is \$500
Money & Securities Deductible is \$500 Outdoor Signs Deductible is \$500 Loc. Bldg.
001 001 Fine Arts Coverage Deductible \$500
002 001 Fine Arts Coverage Deductible \$500
002 001 Water Back-Up and Sump Overflow Deductible is \$500 003 001 Fine Arts Coverage Deductible \$500

Westfield Companies

One Park Circle PO Box 5001 Westfield Center OH 44251-5001

RENEWAL COMMERCIAL LIABILITY UMBRELLA DECLARATIONS

COMPANY PROVIDING COVERAGE	WESTFIEL	WESTFIELD INSURANCE COMPANY				
NAMED INSURED AND MAILING ADDRESS	AGENCY	47-05077	PROD.	000		
ARNETT & FOSTER, PLLC 101 WASHINGTON ST E P O BOX 2629 CHARLESTON WV 25329	FERRELL & H PO BOX 277 MADISON WV TELEPHONE 3	ILL INS AGCY 25130-0277 04-369-1111	LLC			
Policy Number: BSP 3 602 010 16	WIC Accoun	t Number: 470	01245703	A		
Policy From 07/01/08 Period To 07/01/09	at 12:01 A.M. Standard Time at your mailing address shown above.					

LIMITS OF INSURANCE

\$4,000,000 \$4,000,000 \$4,000,000 EACH OCCURRENCE LIMIT GENERAL AGGREGATE LIMIT PERSONAL & ADVERTISING INJURY LIMIT SELF INSURED RETENTION

SCHEDUL	E ()F	UNDERL	YING	INSUR	ANCE
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POLICY NUMBER	TYPE OF COVERAGE	INSURER	LIMITS OF LIABILITY	POLICY PERIOD
BOP 3056812	Employers Liability	WESTFIELD INSURANCE COMPANY	\$1,000,000 Bodily Injury Each Accidented St.,000,000 Bodily Injury By Disease Policy Limit Bodily Injury By Disease Each Employee	07/01/08 07/01/09
BOP 3056812	Business- Owners Liability	Westfield Insurance	\$1,000,000 Each Occurrence	07/01/08 To 07/01/09
BOP 3056812	Hired / Non Owned Auto	Westfield Insurance	\$1,000,000 Single Limit	07/01/08 T0 07/01/09

PREMIUM BASIS: FLATCHARGE

COMMERCIAL UMBRELLA ANNUAL PREMIUM TOTAL ADVANCE ANNUAL PREMIUM

Forms And Endorsements Applicable To This Coverage Part: CUDS01 0900*, CU0001 1207*, CU0213 0503*, CU7000 1206*, CU2108 0900*, CU2125 1201*, CU2123 0202*, CU7024 1207*, CU2432 1205*.

\$2,250.00 \$2,250.00

BUSINESSOWNERS



POLICY

RENEWAL DECLARATIONS

COMPANY PROVIDING COVERAGE	WESTFIEL	D INSURANCE (COMPANY	
ITEM #1 NAMED INSURED & MAILING ADDRESS	AGENCY	47-05077	PROD.	000
ARNETT & FOSTER, PLLC 101 WASHINGTON ST E PO BOX 2629 CHARLESTON WV 25329	FERRELL & H PO BOX 277 MADISON WV TELEPHONE 3		LLC	

Policy Number: BOP 3 056 812

WIC ACCOUNT NUMBER: 4701245703

Α

FORMS AND ENDORSEMENTS

ID7007 08/93% ALC2000 01/87% BP0137 01/06% BPW0125 03/06% BP1203 01/06% BP0430 01/06% BPW0137 03/06% BP0402 01/06% BP0417 07/02% BP0404 01/06% BPW0105 03/06% BPW0150 03/06% BP0523 01/08% BPW0201 03/06% BP0493 01/06% BPW0186 03/06% BP0601 01/07% BP0577 01/06% BP0501 07/02% BP0498 01/06% BPW0187 03/06% BP0003 01/06% BPW0203 01/06% BP0453 01/06%

COUNTERSTGNED: Date 6 1168

(authorized representative)

X. WEST VIRGINIA ACCOUNTING AND BUSINESS CERTIFICATES





Suffer: West Arginia West Mirginia Board of Accountance, 106 Capitol Street Suite 100 Charleston: WA 25301 (304) 558-3557

The entity listed below was issued a FIRM PERMIT

for the period beginning July 1 2008 through June 30 2009

F0100A ARNETT & FOSTER PLLC PO BOX 2629 CHARLESTON WV 25329-2629

Robert S. Maust CPA, Board President Jo And Walker, Executive Director



State of West Virginia
West Virginia Board of Accountancy
106 Capitol Street, Suite 100
Challeston, WV 25301
(304) 558-3557

The entity listed below was issued an Authorization to Perform Attest and/or Compilation Services for the period beginning July 1 2008 through June 30 2009

4: 3

F0100A ARNETT & FOSTER PLLC PO BOX 2629 CHARLESTON WV 25329-2629

Robert S. Maust, CPA, Board President Jo Ann Walker, Executive Director



Your fee has been received for renewal of your firm permit. This registration may be detached from the perforation at left and used until the date indicated

Any errors in the attached information should be reported to the Board office at 304/558-3557

Robert S. Maust Robert S. Maust, CPA, Board President

Jo Ann Walker Executive Director

West Virginia Board of Accountancy 106 Capitol Street, Suite 100 Charleston, WV 25301 (304) 558-3557

Your fee has been received for your firm's Authorization to Perform Attest or Compilation Services in West Virginia. This Authorization may be detached and used until the date indicated

Any errors in the attached information should be reported to the Board office at 304/558-3557

Robert S. Mausk
Robert S. Mausk, CPA Board President

In Ann Walker Executive Director

2008

WEST VIRGINIA STATE TAX DEPARTMENT

2010

BUSINESS REGISTRATION CERTIFICATE

ISSUED TO:

ARNETT & FOSTER P L L C DBA ARNETT & FOSTER 101 WASHINGTON ST E CHARLESTON, WV 25301

BUSINESS REGISTRATION ACCOUNT NUMBER:

1035-2299

This certificate is issued for the registration period beginning:

July 1, 2008

This certificate is valid until:

June 30, 2010

This business registration certificate is issued by the West Virginia State Tax Commissioner in accordance with Chapter 11, Article 12 of the West Virginia Code

The person or organization identified on this certificate is registered to conduct business in the State of West Virginia at the location above.

This certificate is not transferrable and must be displayed at the location for which issued ENGAGING IN BUSINESS WITHOUT CONSPICUOUSLY POSTING A WEST VIRGINIA BUSINESS REGISTRATION CERTIFICATE IN THE PLACE OF BUSINESS IS A CRIME AND MAY SUBJECT YOU TO FINES PER W VA CODE § 11-9:

TRAVELING/STREET VENDORS: Must carry a copy of this certificate in every vehicle operated by them CONTRACTORS, DRILLING OPERATORS, TIMBER/LOGGING OPERATIONS: Must have a copy of this certificate displayed at every job site within West Virginia.

atL007 v 57 L1556601856

XI. SIGNATURES AND CERTIFICATIONS, INCLUDING ADDENDUMS





State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for

RFQ NUMBER BHS90044 PAGE 1

ADDRESS CORRESPONDENCE TO ATTENTION OF

ROBERTA WAGNER 304-558-0067

*709041713 304-346-0441 ARNETT & FOSTER PLLC PO BOX 2629

CHARLESTON WV 25329

HEALTH AND HUMAN RESOURCES BBH/HF ROOM 350 350 CAPITOL STREET CHARLESTON, WV 25301-3702 304-558-3672

DATE PRIN		TER	RMS OF SAL	E	SHIP	VIA	F.O.	В.	FREIGHT TERMS
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State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for |

RFQ NUMBER BHS90044

PAGE

ADDRESS CORRESPONDENCE TO ATTENTION OF:

ROBERTA WAGNER 304-558-0067

*709041713 304-346-0441 ARNETT & FOSTER PLLC PO BOX 2629

CHARLESTON WV 25329

HEALTH AND HUMAN RESOURCES BBH/HF ROOM 350 350 CAPITOL STREET CHARLESTON, WV 25301-3702 304-558-3672

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State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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304-558-3672

ADDRESS CHANGES TO BE NOTED ABOVE

ROBERTA WAGNER 304-558-0067

25301-3702

*709041713 304-346-0441 ARNETT & FOSTER PLLC PO BOX 2629

CHARLESTON WV 25329

HEALTH AND HUMAN RESOURCES BBH/HF ROOM 350 350 CAPITOL STREET CHARLESTON, WV

SHIP VIA DATE PRINTED TERMS OF SALE F.O.B. FREIGHT TERMS 09/11/2008 ID OPENING DATE: 10/21/2008 BID OPENING TIME 01:30PM CAT NO. LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD. NOTICE A SIGNED BID MUST BE SUBMITTED TO: DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130 PLEASE NOTE: A CONVENIENCE COPY WOULD BE APPRECIATED. THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID BUYER: -----------BHS90044-----BID OPENING DATE: |----|-10/21/2008----|----BID OPENING TIME: ------1:30 PM-----SEE REVERSE SIDE FOR TERMS AND CONDITIONS: o GNATURE TELEPHONE 304-346-0441

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State of West Virginia
Department of Administration
Purchasing Division

Request for
Quotation 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for p

RFQ NUMBER BHS90044 4

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ROBERTA WAGNER 304-558-0067

*709041713 304-346-0441 ARNETT & FOSTER PLLC PO BOX 2629

CHARLESTON WV 25329

HEALTH AND HUMAN RESOURCES SH-P BBH/HF ROOM 350 350 CAPITOL STREET CHARLESTON, WV 25301-3702 304-558-3672

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2.0 GENERAL REQUIREMENTS

A certified public accounting firm is to provide professional accounting and financial management services performed by a staff of qualified and experience personnel. Staff assignments must be acceptable to Bureau CFO and/or CEO...

2.1 Vendor's Experience: Mandatory

Vendor must provide documentation to demonstrate the following requirements are met:

 Be an established Certified Public Accounting Firm with ten (10) years experience and registered with the State of West Virginia

 Within the last seven (7) years have at least five (5) years healthcare consulting and Medicaid/Medicare cost reporting experience, with knowledge and expertise with the Disproportionate Share Hospital (DSH) reimbursement issues that could affect the State of West Virginia's overall reimbursement levels.

• Within the last seven (7) years have at least five (5) years experience Health Care Authority (HCA) reporting

 Within the last seven (7) years have at least five (5) years experience in reimbursement regulation research with special knowledge and expertise with the Disproportionate Share Hospital (DSH) reimbursement issues that could effect the State of West Virginia's overall reimbursement levels.

• Within the last seven (7) years have at least five (5) years experience related to rate regulation

Met Yes/No	
Yes	
Yes	
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2.2 Services to be provided: Mandatory

Vendor will be responsible for providing professional accounting and financial management services to include, but not be limited to the following services:

- A Provide technical assistance and in-services related to: general accounting techniques for healthcare facilities; Medicare and Medicaid cost accounting; and, statistical methods for cost reporting purposes. In-services and technical assistance training must be provided to DHHR in two (2) day sessions at least three (3) times a year, or as requested by the Department at locations designated by the OHF.
- B. Provide technical assistance in compiling documentation necessary to complete cost reports for Hopemont Hospital, Lakin Hospital, and Pinecrest Hospital. Vendor's response to the Department's request for assistance with the cost reports must be received by the Department within ten (10) working days.
- C. Review completed cost reports for Hopemont Hospital, Lakin Hospital, John Manchin Sr. Health Care Center, and Pinecrest Hospital and provide technical assistance in modifying and/or updating cost reports. Vendor's response to the Department's request for assistance with the cost reports must be received by the Department within ten (10) working days.
- D Provide technical assistance for maximizing reimbursement from third party payers, including modification and/or updating of each facility's fee schedules and billing and collection procedures in accordance consistent with Medicare and Medicaid principles Vendor's response to the Department's request for assistance with the cost reports must be received by the Department within ten (10) working days
- E. Provide technical assistance in setting facility's Medicaid rates.



State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for

BHS90044

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ADDRESS CORRESPONDENCE TO ATTENTION OF

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*709041713 ARNETT & FOSTER PLLC PO BOX 2629

304-346-0441

CHARLESTON WV 25329

HEALTH AND HUMAN RESOURCES BBH/HF

ROOM 350

350 CAPITOL STREET

CHARLESTON, WV 25301-3702 304-558-3672

DATE PRINTED TERMS OF SALE SHIP VIA F.O.B. FREIGHT TERMS 10/01/2008 3ID OPENING DATE: 10/21/2008 BID OPENING TIME CAT QUANTITY LINE UOP ITEM NUMBER UNIT PRICE AMOUNT ADDENDUM NO. 1 1. QUESTIONS AND ANSWERS ATTACHED. 2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID. EXHIBIT 10 REQUISITION NO : BHS90044 ADDENDUM ACKNOWLEDGEMENT HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC. ADDENDUM NO 'S: NO. 1 NO. 2 NO. 3 5 I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. SEE REVERSE SIDE FOR TERMS AND CONDITIONS IGNATURE TELEPHONE 304-346-0441 TITLE FEIN ADDRESS CHANGES TO BE NOTED ABOVE *550486667*



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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER BHS90044 2

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ROBERTA WAGNER 304-558-0067

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304-346-0441 ARNETT & FOSTER PLLC

CHARLESTON WV 25329

HEALTH AND HUMAN RESOURCES BBH/HF ROOM 350 350 CAPITOL STREET CHARLESTON, WV 25301-3702 304-558-3672

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

BHS90044

PAGE 3

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CHARLESTON WV 25329

HEALTH AND HUMAN RESOURCES BBH/HF

ROOM 350

1 350 CAPITOL STREET

CHARLESTON, WV

25301-3702 304-558-3672

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State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for

RFQ NUMBER BHS90044

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*709041713 304-346-0441 ARNETT & FOSTER PLLC PO BOX 2629

CHARLESTON WV 25329

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CHARLESTON, WV

25301-3702 304-558-3672

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25301-3702

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WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for

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CHARLESTON WV 25329

HEALTH AND HUMAN RESOURCES BBH/HF **ROOM 350** 350 CAPITOL STREET

CHARLESTON, WV 25301-3702 304-558-3672

DATE PRINTED TERMS OF SALE SHIP VIA FOB. FREIGHT TERMS 10/08/2008 3ID OPENING DATE: 10/21/2008 OPENING TIME 01:30PM CAT NO LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT 0001 ΥR 946-10 1 ACCOUNTING SERVICES THIS IS THE END OF REO BHS90044 ***** TOTAL: SEE REVERSE SIDE FOR TERMS AND CONDITIONS IGNATURE TELEPHONE TITLE ADDRESS CHANGES TO BE NOTED ABOVE 550486667

XII. LIST OF CLIENTS SERVED LAST 5 YEARS



ARNETT & FOSTER, P.L.L.C.

Hospital Clients Served Last Five Years

		į	System (S)			Annual Gross
			or	Serv	Services Provided	Patient
		\mathbf{Bed}	Freestanding		Reimbursement/	Revenues
State	Name	Size	(F)	Audit	Consulting	(in thousands)
West Virginia	Braxton Memorial Hospital	30	伍	Yes	Yes	\$ 20,108
West Virginia	Beckley Appalachian Regional	173	S	$\overset{\circ}{\mathrm{N}}$	Yes	\$ 133,407
West Virginia	Bluefield Regional Medical Ctr.	210	ഥ	Š	Yes	\$ 169,703
West Virginia	Boone Memorial Flospital	25	江	Yes	Yes	\$ 28,512
West Virginia	Broaddus Hospital	72	江	Yes	Yes	\$ 14,152
West Virginia	Cabell Huntington Hospital	325	뚀	$\overset{\circ}{\mathrm{N}}$	Yes	\$ 480,436
West Virginia	City Hospital	260	S	$\overset{ ext{N}}{\circ}$	Yes	\$ 168,356
West Virginia	Davis Memorial Hospital	06	S	Yes	Yes	\$ 152,058
West Virginia	Grafton City Hospital	101	대	Yes	Yes	\$ 28,010
West Virginia	Farrmont General Hospital	252	щ	Yes	Yes	\$ 171,774
West Virginia	Eye and Ear Clinic	10	댄	Yes	Yes	\$ 10,044
West Virginia	Grant Memorial Hospital	61	Ţ	Yes	Yes	\$ 54,075
West Virginia	Hampshire Memorial	55	S	Yes	Yes	\$ 13,358
West Virginia	Jackson General Hospital	82	Ξij	Yes	Yes	\$ 52,356
West Virginia	Jefferson Memorial Hospital	45	S	No	Yes	\$ 58,353
West Virginia	Mildred-Mitchell Bateman	06	S	No	Yes	\$ 28,430
West Virginia	Minnie Hamilton	43	Ħ	Yes	Yes	\$ 14,929
West Virginia	War Memorial Hospital	41	ഥ	No	Yes	\$ 17,168
West Virginia	Montgomery General Hospital	69	П	Yes	Yes	\$ 35,397
West Virginia	Ohio Valley Medical Center	453	S	No	Yes	\$ 194,673
West Virginia	Pleasant Valley Hospital	201	띤	Yes	Yes	\$ 130,843
West Virginia	Pocahontas Memorial	25	Œ	Yes	Yes	980,6
West Virginia	Preston Memorial Hospital	25	ŢŢ.	Yes	Yes	\$ 26,869
West Virginia	Princeton Community Hospital	211	S	Yes	Yes	\$ 206,759
West Virginia	St. Lukes Hospital	45	S	Yes	Yes	\$ 64,577
West Virginia	Reynolds Memorial Hospital	127	ᇿ	Yes	Yes	\$ 70,276
West Virginia	Riverpark Hospıtal	165	S	No	Yes	\$ 28,190

ARNETT & FOSTER, P.L.L.C.

Hospital Clients Served Last Five Years

Annual Gross	Patient	ent/ Revenues	g (in thousands)	\$ 33,767			4	\$ 56,804			\$ 73,588	(1	\$ 13,337	τ	\$ 29,026		\$ 792,228	\$ 313,643			\$ 17,389	\$ 38,114	\$ 14,748	960,6	\$ 8,246	\$ 621,440	
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			Name	Roane General Hospital	St. Francis Hospital	St. Joseph Buckhannon	St. Mary's Medical Center	Stonewall Jackson Memorial Hospital	Summers County Appalachian Regional	Hospital	Summersville Memorial Hospital	Thomas Memorial Hospital	Webster County Memorial Hospital	Weirton Medical Center	Welch Community Hospital	Wetzel County Hospital	West Virginia University Hospital	United Hospital Center	William H. Sharpe Hospital	Marymount Medical Center	Our Lady of the Way Hospital	Westlake Regional Hospital	Jane Todd Crawford Hospital	Casey County Hospital	Jenkins Community Hospital	Winchester Medical Center Warren Memorial Hospital	
			State	West Virginia	West Virginia	West Virginia	West Virginia	West Virginia	West Virginia		West Virginia	West Virginia	West Virginia	West Virginia	West Virginia	West Virginia	West Virginia	West Virginia	West Virginia	Kentucky	Kentucky	Kentucky	Kentucky	Kentucky	Kentucky	Virginia Virginia	0

ARNETT & FOSTER, P.L.C.

Hospital Clients Served Last Five Years

Name The Ellwood City Hospital O'Bleness Memorial Hospital Twin City Hospital Bucyrus Community Hospital Hocking Valley Community Coshocton County Memorial Hospital Doctors Hospital of Nelsonville
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