

VENDOR

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POCA WV

SKYLANE AVIATION

100 HARRIS DRIVE

25159

THE FOLLOWING:

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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AGRICULTURAL AERIAL SURVEYS

304-755-9433

## Request for Quotation

<u>AGR0918</u>

304-558-0492

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ADDRESS CORRESPONDENCE TO ATTENTION OF RON PRICE

ADDRESS CHANGES TO BE NOTED ABOVE

DEPARTMENT OF AGRICULTURE PLANT INDUSTRIES DIVISION **BUILDING 6 4720 BRENDA LANE** CHARLESTON, WV 25312

558-2222 DATE PRINTED TERMS OF SALE SHIP VIA F.O.B FREIGHT TERMS 03/03/2009 BID OPENING DATE: 03/25/2009 BID OPENING TIME 01:30PM CAT LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT

> THE STATE OF WEST VIRGINIA PURCHASING DIVISION IS CONTRACTING ON BEHALF OF THE WEST VIRGINIA DEPARTMENT OF AGRICULTURE IS CONTRACTING FOR THE SERVICE OF PILOT(S) TO FLY STAFF CONDUCTING AGRICULTURAL AERIAL SURVEYS THROUGHOUT THE STATE OF WEST VIRGINIA. PILOTS MUST HAVE A VALID COMMERICAL LICENSE AND PROOF THEY HAVE FLOWN A MINIMUM OF 600 HOURS ON LIGHT PLANES AND INSTRUMENT RATED, AT LEAST 200 HOURS ON THE TYPE OF PLANES LISTED ON THE CONTRACT. ALL PILOT EXPENSES ARE THE RESPONSIBILITY OF THE CONTRACTOR. | EACH BIDDER MUST SUBMIT THE FOLLOWING INFORMATION FOR EACH PLANE: OF PLANE, HORSEPOWER, REGISTRATION NUMBER, TOTAL ENGINE TIME, AND TIME SINCE ENGINE LAST MAJORED. ADDITIONAL SPECIFICATIONS ARE ATTACHED. QUESTIONS CONCERNING THE SPECIFICATIONS MUST BE SUBMITTED IN WRITING AND WILL BE ACCEPTED UNTIL 4:00PM ON MARCH 13, 2009. QUESTIONS ARE TO BE SUBMITTED TO

905-10

RON PRICE PURCHASING DIVISION 2019 WASHINGTON STREET EAST CHARLESTON, WV 25305 FAX: 304-558-4115 EMAIL: RON.N.PRICEDWV.GOV EXHIBIT 3

SEE REVERSE SIDE FOR TERMS AND CONDITIONS.

TELEPHONE 755 *9435* 18/09 304

61-144 *-5936* 

## GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

#### INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in case of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- **6. BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

# Request for Quotation

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304-	558-0492

REQ NUMBER

\*804105029 304-755-9433 SKYLANE AVIATION 100 HARRIS DRIVE

POCA WV 25159

DEPARTMENT OF AGRICULTURE
PLANT INDUSTRIES DIVISION
BUILDING 6
1 4720 BRENDA LANE
CHARLESTON, WV
25312 558-2222

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State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

## Request for REQ NUMBER

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RON PRICE 304-558-0492

**\*804105029** 304-755-9433

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DEPARTMENT OF AGRICULTURE SH-P PLANT INDUSTRIES DIVISION BUILDING 6 4720 BRENDA LANE T O CHARLESTON, WV 25312 558-2222

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Purchasing Division
2019 Washington Street East
Post Office Box 50130 Charleston, WV 25305-0130

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DEPARTMENT OF AGRICULTURE PLANT INDUSTRIES DIVISION 4720 BRENDA LANE 558-2222

BUILDING 6 CHARLESTON, WV 25312

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- Three (3) passenger seats not including pilot, but including copilot seat in an aircraft, normally single-pilot operated.
- High wing, single engine.
- Cabin window view must not be limited by external fuel pods or other obstructions (wing struts not a factor).
- Pilot may be required to pass a regional aviation evaluation (check ride) before contract begins.
- Pilot shall be required to understand and sign the Pilot Safety Briefing.
- Pilot shall be required to sign aerial observer mission approval
- Prior to commencement of work, certificate of insurance shall be submitted to the Contracting.
   Officer.
- Minimum engine requirements for aircraft shall be 160 HP or above.
- Payload of 500 pounds at 30 degrees C at 4,000 feet pressure altitude. Payload is determined
  by subtracting the sum of the weight of the aircraft equipped to meet the specifications of this
  contract, the pilot's weight equipped for flight, and the weight of fuel at full tank capacity, from
  the maximum certificated takeoff weight for the environmental conditions specified.
- Voice activated internal intercom system capable of handling internal communication needs of pilot and three passengers. Aircraft radio system must facilitate direct communication between WVDA personnel occupying copilot seat and any other aircraft involved with aerial operations.
- To meet minimum specifications of this contract all aircraft must be capable and certified for flight under IFR conditions.

Offers should assure their specific make and model aircraft is capable of meeting the above minimum requirements by including information with their offer to demonstrate such.

#### PILOT REQUIREMENTS

Be able to read, write, and converse fluently in English Hold a current FAA medical certificate. Pilots shall have logged minimum flying time as pilot-in-command as follows:

- 1,000 hours Total pilot time.
- 200 hours Category and class to be flown.
- 75 hours Actual or simulated instrument flight time (including 50 hours in flight).
- 300 hours Cross-country.
- 50 hours Typical terrain and landing facilities; mountain.
- 50 hours Total time in make, model, and series of aircraft to be used.
- 5 hours Total time in make and model, preceding 30 days.

The Contractor shall submit an experience resume for each pilot offered for approval. The resume shall include names and pilot addresses of past employers, substantiation of related type and typical terrain flying and must show any and all accidents involving aircraft.

NOW, THEREFORE, it is agreed that CONTRACTOR agrees to furnish the service of a minimum of two (2) planes (and pilots) that meet the above requirements.

		AIRCRA	AFT DESCR	IPTION	
Aircraft Tail Number	Aircraft Make	Aircraft Model	Engine	Horsepower	Avionics
& NI8ZW	Cessua	182	Conr.	2.75	2 NAV Com GPS IFR
N 734XX	CessNA	172	Lyc.	160	2 NAVCOM GRS IFR
N 6238D	Cessiva	172	Lyc		2 Nav Com GPS IFR
N 953PA	Mante	MX7	LGC	180	2 NOV COM GPS IFR

Together with a pilot or pilots satisfactory to STATE for the same, at the time or times necessary to conduct annual or special surveys for all Agricultural Programs, as is desired by the party of the first part; said airplane to originate flights from \_\_\_\_ CBE - (Cumberland Regional Airport), Wiley Ford, WV.

The consideration for the use of said airplane(s) and pilot(s) will be:

Aircraft Tail Number	Aircraft Make	Aircraft Model	Rate Per Hour from CBE
N182WV	CESSNA ALL	182	178.50
N6238D	CESSNA	172	143,60
N734XX	CESSNA	172	143,60
N953PA	Manle	mx7	188.50

Overall average per hour for all planes

The number of hours to be computed from the time the airplane leaves the airport specified by STATE to the time it returns to same. No charge shall be made for the time on the ground at intermediate fields. Such compensation to be paid upon receipt of itemized statements submitted in five copies by CONTRACTOR on the first and fifteenth day of each month.

CONTRACTOR must provide insurance in the total amount of not less than \$300,000 liability and casualty insurance for all personal injuries and property damage in any one accident or misadventure, but in no event less than \$75,000 for injuries to each passenger, as well as not less than \$100,000 for personal injuries to third persons and not less than \$100,000 for property damages resulting from the airplane's operation.

CONTRACTOR must agree to hold harmless STATE and its assigns, from any liability to

passenger, pilot or equipment occasioned by the use of the airplane. It is understood and agreed that flights will be made only at the request of properly authorized employees of the West Virginia Department of Agriculture and at times when CONTRACTOR has determined that the weather conditions are suitable for proper conduct of the aerial survey. It is further agreed that flights will be made as near as possible to tree tops, or other ground features, as safety rules and regulations permit.

CONTRACTOR must agree to provide a properly certified, inspected and maintained aircraft and a pilot who holds all aeronautical ratings and licenses necessary to do the type of flying required.

It is agreed that CONTRACTOR is an independent contractor under the terms of this agreement and CONTRACTOR or CONTRACTOR'S PILOT will at all times fly the airplane in as smooth a manner and at even keel insofar as possible under prevailing conditions and at such altitude as is possible under the circumstances to effectively locate conditions for which the aerial survey is being made from the air in areas or at locations requested by STATE. CONTRACTOR or CONTRACTOR'S PILOT, from the time of take-off to the time of landing of the airplane shall be in full charge of the operation of the airplane, and shall be responsible for all decisions regarding operational factors determined by existing terrain and weather conditions.

It is agreed and understood by the parties that this contract is conditional upon the West Virginia Legislature authorizing sufficient appropriations, for the programs utilizing this service.

## **COST ADJUSTMENTS**

The state of West Virginia will consider bids that contain provisions for price adjustments prior to the original expiration of the contract, provided that such price adjustment covers both upward and downward movement of the commodity price, and that adjustment Is based on the "pass through" increase or decrease of raw materials and/or labor, which make up all or a substantial part of a product. Adjustments are to be based upon an actual dollar figure, not a percentage. All price adjustment requests must be substantiated in a manner acceptable to the director purchasing, e.g.

governmental bench marks, general market increase, published price lists. Such requests for and increase should be received in writing by the director of purchasing at least 30 days in advance of the effective date of the increase. Any time the vendor requests a price adjustment; the purchasing division may either accept the price adjustment and amend the contract accordingly or reject the adjustment in its entirety and cancel the contract. Contractor must complete the following pass through cost worksheet to determine baseline standards for anticipated cost adjustments.

### PREFERRED TERMS

Price increases will be considered only at time of renewal.

It is preferred that the prices on this contract are firm for life of the contract, as indicated in the life of contract clause contained herein, not to exceed one (1) year.

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100 Carlot (1) (1)		RACTOR EXPENSES	
QTY		UNIT PRICE	
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Gallon	Fuel	4, 25	
1 Year	Insurance	\$14,950	
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Night	Lodging	65.50	
1 Day	Food	62. <u>°°</u> 25.°°	
	Mechanical labor		
1 Hour	costs	60.00	
		`	
		·	
		TOTAL COST	

AGR0918

## VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

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1.	Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
2.	Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% resident vendor preference for the reason checked:  Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:  Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:  Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
requ agai	ler understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the uirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty inst such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency reducted from any unpaid balance on the contract or purchase order.
auth the r	submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and orizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information med by the Tax Commissioner to be confidential.
and	ler penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate nges during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
Bida	er: Skylane Aviation LC Signed: Jackson  Title: Manager
Date	ser: Skylane Aviation LC signed: Jac Dean.  Title: Manager.
*Chec	ck any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No. AGRO918
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# STATE OF WEST VIRGINIA Purchasing Division

## **PURCHASING AFFIDAVIT**

## **VENDOR OWING A DEBT TO THE STATE:**

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

## PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code**. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code** and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the **West Virginia Code** may take place before their work on the public improvement is begun.

#### **ANTITRUST:**

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

#### LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

## **CONFIDENTIALITY:**

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.

Under penalty of law for false swearing (**West Virginia Code** §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Sky Lane Aration	LLC
Authorized Signature: Seam	Date: 3/18/09
Purchasing Affidavit (Revised 01/01/09)	
Purchasing Anidavit (Revised 0 1/0 1/09)	