



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**Request for
 Quotation**

RFQ NUMBER
859C2004

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
**MICHAEL AUSTIN
 304-558-2402**

RFQ COPY
 TYPE NAME/ADDRESS HERE

**PROTECTION SERVICES INC.
 960 KELLY ROAD
 CUMBERLAND, MD 21502-3412**

**DIVISION OF HIGHWAYS
 VARIOUS LOCALES AS INDICATED
 BY ORDER**

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
08/04/2008				

BID OPENING DATE: **08/20/2008** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		550-78		
<p>FLEXIBLE PLASTIC CHANNELIZER CONES</p> <p>OPEN END CONTRACT</p> <p>TO PROVIDE FLEXIBLE PLASTIC CHANNELIZER CONES INCLUDING BASES WITH SHEETING PRE-APPLIED, REPLACEMENT CONES AND BASES FOR THE WV DIVISION OF HIGHWAYS.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE</p>						

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PURCHASING DIVISION
 STATE OF WV

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *Craig S. Hill* TELEPHONE: **717-236-9307** DATE: **8/18/08**
 TITLE: *Vice President* FEIN: **23-2001976** ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA Business Associate Addendum:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **West Virginia Alcohol & Drug-Free Workplace Act:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications:
Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130,
Charleston, WV 25305-0130



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 304-558-2402**

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PROTECTION SERVICES INC.
 960 KELLY ROAD
 CUMBERLAND, MD 21502-3412

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<p>ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICE SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *[Signature]* TELEPHONE **717-236-9307** DATE **8/18/08**

TITLE **Vice President** FEIN **23-2001976** ADDRESS CHANGES TO BE NOTED ABOVE

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<p>ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 04/11/2001</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>EXHIBIT 6</p> <p>PRICE ADJUSTMENT PROVISION: THE STATE OF WEST VIRGINIA WILL CONSIDER BIDS THAT CONTAIN PROVISIONS FOR PRICE ADJUSTMENTS PRIOR TO THE ORIGINAL EXPIRATION OF THE CONTRACT, PROVIDED THAT SUCH PRICE ADJUSTMENT COVERS BOTH UPWARD AND DOWNWARD MOVEMENT OF THE COMMODITY PRICE, AND THAT ADJUSTMENT IS BASED ON THE "PASS THROUGH" INCREASE OR DECREASE OF RAW MATERIALS AND/OR LABOR, WHICH MAKE UP ALL OR A SUBSTANTIAL PART OF A PRODUCT. ADJUSTMENTS ARE TO BE BASED UPON AN ACTUAL DOLLAR FIGURE, NOT A PERCENTAGE. ALL PRICE ADJUSTMENT REQUESTS MUST BE SUBSTANTIATED IN A MANNER ACCEPTABLE TO THE DIRECTOR PURCHASING, E.G.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>W. S. New</i>	TELEPHONE 717-236-9307	DATE 8/18/08
TITLE Vice President	FAX 23-2001976	ADDRESS CHANGES TO BE NOTED ABOVE

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<p>GOVERNMENTAL BENCH MARKS, GENERAL MARKET INCREASE, PUBLISHED PRICE LISTS. SUCH REQUESTS FOR AND INCREASE SHOULD BE RECEIVED IN WRITING BY THE DIRECTOR OF PURCHASING AT LEAST 30 DAYS IN ADVANCE OF THE EFFECTIVE DATE OF THE INCREASE. ANY TIME THE VENDOR REQUESTS A PRICE ADJUSTMENT, THE PURCHASING DIVISION MAY EITHER ACCEPT THE PRICE ADJUSTMENT AND AMEND THE CONTRACT ACCORDINGLY OR REJECT THE ADJUSTMENT IN ITS ENTIRETY AND CANCEL THE CONTRACT.</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p>EXHIBIT 10</p> <p>REQUISITION NO.:</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO M</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *Craig S. [Signature]* TELEPHONE: 717-236-9307 DATE: 8/18/08

TITLE: *Vice President* FEIN: 23-2001976 ADDRESS CHANGES TO BE NOTED ABOVE

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960 KELLY ROAD
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<p>PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO.'S:</p> <p>NO. 1</p> <p>NO. 2</p> <p>NO. 3</p> <p>NO. 4</p> <p>NO. 5</p> <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p>..... SIGNATURE</p> <p>..... COMPANY</p> <p>..... DATE</p> <p>REV. 11/96</p>						

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SIGNATURE *Conroy S. Hill* TELEPHONE **717-236-9307** DATE **8/18/08**
 TITLE **Vice President** FEIN **23-2001976** ADDRESS CHANGES TO BE NOTED ABOVE

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ADDRESS CORRESPONDENCE TO ATTENTION OF
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 304-558-2402**

VENDOR

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**PROTECTION SERVICES INC.
 960 KELLY ROAD
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<p>VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p>						

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SIGNATURE *Craig S. Ward* TELEPHONE **777-236-9307** DATE **8/18/08**
 TITLE **Vice President** FEIN **23-2001976** ADDRESS CHANGES TO BE NOTED ABOVE

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<p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p><input type="checkbox"/> BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</p> <p>OR</p> <p><input type="checkbox"/> BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *Chris S. Bell* TELEPHONE **77-236-9307** DATE **8/18/08**

TITLE **Vice President** PSN **23-2001976** ADDRESS CHANGES TO BE NOTED ABOVE

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<p>TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: -----</p> <p>DATE: -----</p> <p>SIGNED: -----</p> <p>TITLE: -----</p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *Guay S. Wood* TELEPHONE: **717-236-9307** DATE: **8/18/08**

TITLE: **Vice President** REF: **23-2001976** ADDRESS CHANGES TO BE NOTED ABOVE

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PROPOSAL

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DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130 THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID BUYER: 33 RFQ. NO.: 859C2004 BID OPENING DATE: 08/20/2008 BID OPENING TIME: 1:30 PM PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: ----- 717-236-1281 ----- CONTACT PERSON (PLEASE PRINT CLEARLY): ----- Craig S. Noll -----						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Craig S. Noll</i>	TELEPHONE 717-236-9307	DATE 8/18/08
TITLE Vice President	FAX 303-2001976	ADDRESS CHANGES TO BE NOTED ABOVE

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 CUMBERLAND, MD 21502-3412**

**DIVISION OF HIGHWAYS
 VARIOUS LOCALES AS INDICATED
 BY ORDER**

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
08/04/2008				

BID OPENING DATE: **08/20/2008** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ 859C2004 ***** TOTAL:						\$19,286.30

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *Greg S. [Signature]* TELEPHONE **717-236-9307** DATE **8/18/08**

TITLE **Vice President** PERM **23-2001976** ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

CHANNELIZER CONES

SCOPE OF CONTRACT

To provide Flexible Plastic Channelizer Cones, including bases, with sheeting pre-applied, and replacement cones and bases, as needed.

MATERIAL SPECIFICATIONS

The Channelizer Cones supplied as part of this Contract shall be a model on the WVDOH Approved Products Listing (APL), and shall be approved by the WVDOH for bidding on this Contract.

All Channelizer Cones shall be supplied with horizontal, circumferential, alternating orange and white retroreflective stripes 6-inches wide. Channelizer Cones shall have a minimum of two orange and two white stripes with the top stripe being orange. Any non-retroreflectorized spaces between the horizontal orange and white stripes shall not exceed 1-inch.

Sheeting used on Channelizer Cones shall be TYPE ASTM-III - HIGH INTENSITY GRADE. The sheeting used by the supplier shall be a Type ASTM-III material, approved for used on Channelizer Cones, listed on the WVDOH Approved Products List for Retroreflective Sheetings.

APPROVED PRODUCTS

Channelizer Cones and associated bases approved for bidding on this Contract for Items 1-3, as applicable, are as follows:

MANUFACTURER	MODEL
Plastic Safety Systems	Navigator w/ NB16 Base
Work Area Protection	CC-42 w/ CB-16 Base
3D Traffic Works	TD-7500 w/ TD8350 15 # base
Plasticade	Navicade 650 w/ 650-RB-16 base
Traffix Devices	42" Looper-Cone w/ 42016-CRU base

Channelizer Cones and associated bases approved for bidding on this Contract for Items 4-6, as applicable, are as follows:

MANUFACTURER	MODEL
Work Area Protection	CC-42 w/ CB4220 Base
3D Traffic Works	TD-7500 w/ TD8350 20 # base

Retroreflective sheetings approved for use on Channelizer Cones supplied as part of this Contract are as follows:

MANUFACTURER	PRODUCT
3M	Scotchlite 381XI Series

HOT STAMPING

Each Channelizer Cone shall be permanently stamped in a prominent location with the letters "WVDOH", a minimum of 1" in height.

CHANNELIZER CONE MANUFACTURER SHEETING APPLICATION CERTIFICATION

The Channelizer Cone manufacturer will be required to submit a copy of a letter from 3M to the Channelizer Cone manufacturer stating that the Channelizer Cone manufacturer has been certified by 3M to apply the sheeting specified to the product to be supplied. This letter should be included with the vendor's bid package.

NCHRP-350 CERTIFICATION

The Channelizer Cone manufacturer will be required to submit a letter self certifying that the product to be supplied meets the crashworthiness requirements of NCHRP-350. This letter should be included with the vendor's bid package.

BID ITEMS

Channelizer Cones shall be bid complete with bases and pre-applied sheeting. Replacement Channelizer Cones with pre-applied sheeting and replacement bases shall also be available for purchase separately.

MINIMUM ORDER

Minimum order size shall be \$750.00.

DELIVERY

All prices bid shall be FOB destination. The attached list of delivery addresses represents the address of each District Sign Shop. The WVDOH reserves the right to specify additional delivery addresses in each District other than those listed. All orders shall be received complete within thirty (30) days A.R.O. Late delivery charges against the vendor may be assessed at a rate of \$120.00 per calendar day beyond thirty (30) days ARO. Notification of shipment from vendor shall be received a minimum of 24 hours before delivery of material at the delivery location indicated on the release.

BID SCHEDULE

The following estimated quantities are for bid purposes only. Actual quantities will be determined by needs of the West Virginia Division of Highways and may be increased or decreased.

Item Number	Estimated Quantity	Description	Unit Cost	Amount	Inventory Subcode (DOH Use Only) (Class 019 Type 008)
FLEXIBLE PLASTIC CHANNELIZER CONES					
ITEMS 1 THROUGH 3 - MODEL CHANNELIZER CONE AND BASE BID: <i>Work Area Protection 55-42 w/CB16 BASE</i>					
1	400	Per each, Complete Flexible Plastic Channelizer Cone, to include sheeting (pre-applied), and 16 # rubber base	\$ 26.77	10,708.00	080614
2	150	Per each, Replacement Flexible Plastic Channelizer Cone, to include sheeting pre-applied. Model supplied shall be same as model supplied under Item #1. (CHANNELIZER CONE ONLY)	\$ 19.85	2,977.50	080616
3	1	Per each, Replacement Flexible Plastic Channelizer Cone 16 # rubber base. Model supplied shall be same as model supplied under Item #1. (BASE ONLY)	\$ 7.25	\$ 7.25	080617
ITEMS 4 THROUGH 6 - MODEL CHANNELIZER CONE AND BASE BID: <i>Work Area Protection 55-42 w/CB4220 BASE</i>					
4	150	Per each, Complete Flexible Plastic Channelizer Cone, to include sheeting (pre-applied), and 20 # rubber base	\$ 30.60	\$ 4,590.00	080615
5	50	Per each, Replacement Flexible Plastic Channelizer Cone, to include sheeting pre-applied. Model supplied shall be same as model supplied under Item #4. (CHANNELIZER CONE ONLY)	\$ 19.85	\$ 992.50	080616
6	1	Per each, Replacement Flexible Plastic Channelizer Cone 20 # rubber base. Model supplied shall be same as model supplied under Item #4. (BASE ONLY)	\$ 11.05	\$ 11.05	080618
TOTAL				\$ 19,286.30	

DOH PERSONNEL PLEASE NOTE: ITEMS SUPPLIED UNDER ITEMS 1-3 ARE INTENDED FOR USE ONLY ON ROADWAYS WITH A NORMAL POSTED SPEED LIMIT OF 55 MPH OR LESS. ITEMS SUPPLIED UNDER ITEMS 4-6 ARE ACCEPTABLE FOR USE ON ALL ROADWAYS, BUT ARE INTENDED TO BE THE ONLY DEVICES ON THIS CONTRACT USED ON ROADWAYS WITH A NORMAL POSTED SPEED LIMIT GREATER THAN 55 MPH. ITEMS 1 AND 3 INCLUDE A OCTAGONAL 16# BASE. ITEMS 4 AND 6 INCLUDE A 20# RECTANGULAR BASE WHICH INCREASES WIND RESISTANCE.

PROTECTION SERVICES INC.
 960 KELLY ROAD
 CUMBERLAND, MD 21502-3412

**CONTACT PERSON AND DELIVERY ADDRESS FOR EACH
DIVISION OF HIGHWAYS DESTINATION**

Delivery Address	Contact	Phone Number
WVDOH - D1 Sign Shop 75 Pickens Rd. Nitro, WV 25143	Jim Russell	304-759-0708 304-558-3001*
WVDOH - D2 Sign Shop 801 Madison Ave. Huntington, WV 25704	Tim Mills	304-528-5679 304-528-5600*
WVDOH - D3 Sign Shop 720 Depot St. Parkersburg, WV 26101	Tom Potts	304-420-4815 304-420-4645*
WVDOH - D4 Sign Shop US-19 - 1 mile N. of Clarksburg (gore yard) Clarksburg, WV 26301	Rick Reed	304-627-2401 304-842-1500*
WVDOH - D5 Sign Shop US-50 - 14 miles E. of Keyser Burlington, WV 26710	Doug Placka	304-289-3521 304-289-3521*
WVDOH - D6 Sign Shop US-40 - E. of Wheeling (Middle Creek Rd. 39) Triadelphia, WV 26059	Jim Wurtzbacher	304-238-1205 304-238-4008*
WVDOH - D7 Sign Shop US-33 - 1/2 mile E. of Weston Weston, WV 26452	Tyrone Campbell	304-269-0460 304-269-0414*
WVDOH - D8 Sign Shop Rt. 219 - 1 mile N. of Elkins Elkins, WV 26241	Mike Westfall	304-637-0215 304-637-0220*
WVDOH - D9 Sign Shop US-219 - 1-1/2 miles N. of Lewisburg Country Club Rd. - Brush Rd. Lewisburg, WV 24901	Harry Honaker	304-647-7551 304-647-7450*
WVDOH - D10 Sign Shop 270 Hardwood Lane Princeton, WV 24740	Curtis Whitlow	304-487-5283 304-487-5228*
WVDOH - Traffic Services Complex 180 Dry Branch Rd. Charleston, WV 25306	Chuck Swigger Ted Whitmore	304-558-6356 304-558-9468

* District/Division headquarters phone number

PROTECTION SERVICES INC.
960 KELLY ROAD
CUMBERLAND, MD 21502-3412

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

West Virginia Code §21-1D-5 provides that: Any solicitation for a public improvement construction contract shall require each vendor that submits a bid for the work to submit at the same time an affidavit that the vendor has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code. A public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and is in compliance with the requirements as stated.

Vendor's Name: Protection Services Inc

Authorized Signature: [Signature] Date: 8/18/08

SCI PRODUCTS INC.

A DIVISION OF STABLER COMPANIES INC.



635 LUCKNOW ROAD, HARRISBURG, PA 17110-1635
PHONE: (717) 234-3106
FAX: (717) 234-8518

August 15, 2008

To Whom It May Concern:

This letter is to serve as certification for the SCI Products Inc. 42" channelizer cone that is marketed by both Protection Services Inc. (PSI), 635 Lucknow Road, Harrisburg, PA 17110 and Work Area Protection Corp. (WAP), 2500 Production Drive, St. Charles, IL 60174 under a U.S. design patent, No. D485,775 S, and is self certified as being a category 1 device that has met the NCHRP-350 TL-3 crash test criteria. Category 1 certification is for devices without lights and with or without rubber ballast of 16 lb. or 30 lb. Self certification for the category 1 device is based on crash test compliance with NCHRP-350 TL-3 and on many years of safe operational performance in the field.

The cone will be embossed or marked with either the PSI or WAP logo and their respective identification on the nameplate area at the bottom section of the cone.

The channelizing device is 42" in height and approximately 3 lbs. in weight. The material composition is a low density polyethylene polymer colored with an orange pigment. There are five (5) circumferential band areas that are stacked vertically in a conical shape with each band being slightly larger in diameter than the band above it.

The 42" cones supplied by Protection Services Inc. are sheeted on the first four (4) bands, from the top, with a 3M™ reflective sheeting designated as "series 3810I high intensity flexible work zone sheeting" that is 6 inches in width and alternates between orange and white with the first band being orange. The ballast is a 16 lb. rubber base which is composed of thermally compressed crumb rubber, recycled from ground up car and truck tires or the buffings obtained by tire retreading operations, which is fused and bonded with a urethane binder. This base is hexagonal in shape with a dimension of 17.75" across the flats and 2" thickness with a 7.625" diameter hole in the center to slip over the cone and rest on the bottom flange of the cone to retain the cone. Upon impact by a vehicle, the cone should slip out of the base and travel longitudinal to the vehicle direction with the base remaining in close proximity to its original position.

Attached are several documents with visual and descriptive information:

1. Dimensioned scaled drawing of cone.

SCI PRODUCTS INC.

A DIVISION OF STABLER COMPANIES INC.



635 LUCKNOW ROAD, HARRISBURG, PA 17110-1635

PHONE: (717) 234-3106

FAX: (717) 234-8518

2. Product bulletin sheet for 3MTM Series 3810I reflective sheeting.
3. U.S. Patent D485,775 S cover page.

If you have any questions or concerns, please contact me at the numbers listed below.

Sincerely,

A handwritten signature in black ink that reads "Randy L. Warner". The signature is written in a cursive, flowing style.

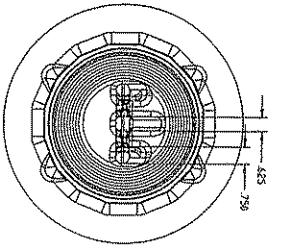
Randy L. Warner

Director Research & Development

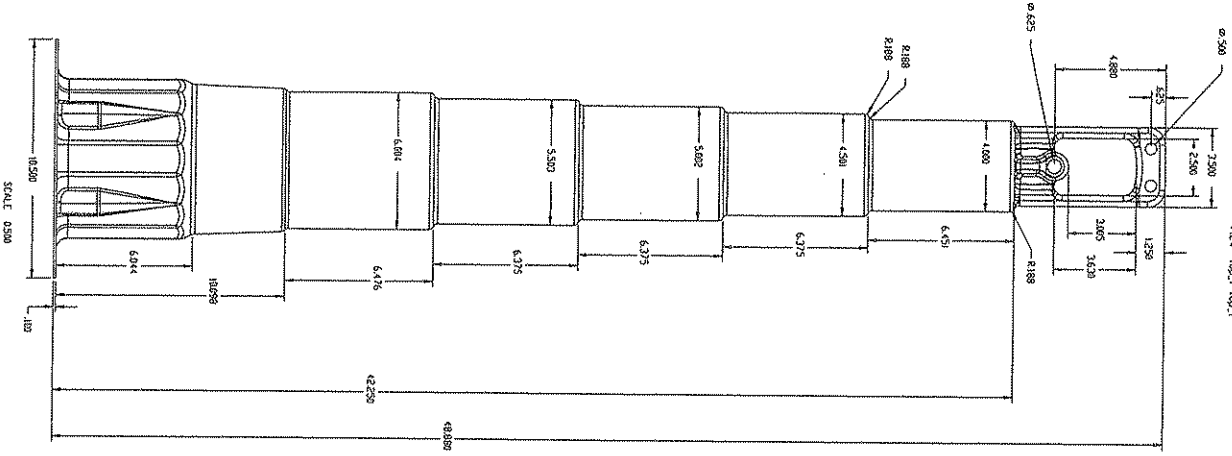
SCI Products Inc.

Ph. (717) 234-3106

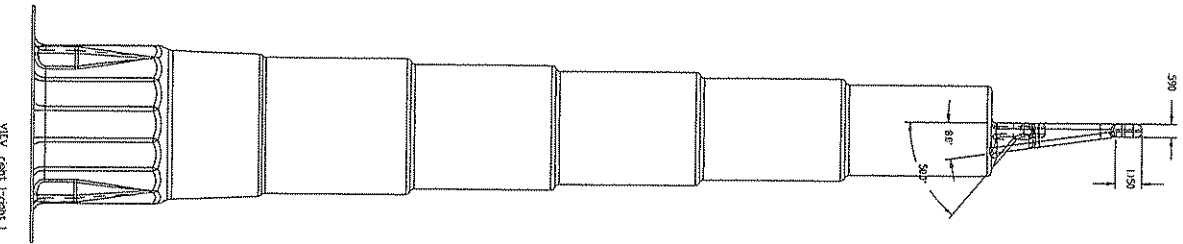
Fax (717) 257-4201



VIEW 102-J-102-1



SCALE 0.500



VIEW 102-J-102-1

42" CONE
 May 6, 2003
 SCI Products Inc.
 635 Lucknow Road
 Harrisburg, PA 17110



US00D485775S

(12) **United States Design Patent** (10) Patent No.: **US D485,775 S**
Smith et al. (45) Date of Patent: **** Jan. 27, 2004**

(54) **TRAFFIC CHANNELING DEVICE**

6,014,941 A 1/2000 Bent et al.
6,095,716 A 8/2000 Kulp et al.
D440,173 S * 4/2001 Cuttill et al. D10/113
6,305,312 B1 10/2001 Bent et al.

(75) Inventors: **Jeffery D. Smith, St. Charles, IL (US);**
Randy L. Warner, Harrisburg, PA (US)

(73) Assignee: **SCI Products Inc., Harrisburg, PA**
(US)

* cited by examiner

(**) Term: **14 Years**

Primary Examiner—Nelson C. Holtje
(74) *Attorney, Agent, or Firm*—Nixon & Vanderhye P.C.

(21) Appl. No.: **29/176,646**

(57) **CLAIM**

(22) Filed: **Feb. 27, 2003**

The ornamental design for a traffic channeling device, as shown and described.

(51) **LOC (7) Cl.** **10-05**

DESCRIPTION

(52) **U.S. Cl.** **D10/109**

(58) **Field of Search** **D10/109, 111,**
D10/113, 114; 116/63 R; 404/4-16

FIG. 1 is a front, left perspective view of our new design for a traffic channeling device;
FIG. 2 is a rear, right perspective view of our new design for a traffic channeling device;
FIG. 3 is a front elevational view of our new design for a traffic channeling device;
FIG. 4 is a rear elevational view of our new design for a traffic channeling device;
FIG. 5 is a side elevational view of our new design for a traffic channeling device from the right side of FIG. 1, the left sided being a mirror image thereof;
FIG. 6 is a top plan view of our new design for a traffic channeling device; and,
FIG. 7 is a bottom plan view of our new design for a traffic channeling device.

(56) **References Cited**

U.S. PATENT DOCUMENTS

3,380,428 A	4/1968	Abrams	
4,925,334 A	5/1990	Beard	
D310,642 S	9/1990	Kulp	
D317,580 S	* 6/1991	Thurston D10/109
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D320,172 S	9/1991	Thurston	
D338,631 S	8/1993	Braverman	
5,234,280 A	8/1993	Cowan	
5,560,732 A	10/1996	Kulp et al.	
5,722,788 A	3/1998	Bent et al.	
5,749,673 A	5/1998	Kulp et al.	
D406,543 S	3/1999	Brown et al.	

1 Claim, 6 Drawing Sheets

