

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130 Charleston, WV 25305-0130

## Request for REQ NUMBER Quotation 709C000

709C0008

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ADDRESS CORRESPONDENCE TO ATTENTION OF MICHAEL AUSTIN

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DIVISION OF HIGHWAYS EQUIPMENT DIVISION ROUTE 33 **BRUSHY FORK ROAD** 

BUCKHANNON, WV 26201

304-558-2402

304-472-1750

**\*709063202 03** 304-884-7815 WORLDWIDE EQUIPMENT INC PO BOX 171 NORTHERN DIVISION JANE LEW WV 26378

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### GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

#### INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in case of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

# Request for Quotation

709C0008

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\*\*\*\*\*\*\*ADDRESS:CORRESPONDENCE TO ATTENTION OF

MICHÀEL AUSTIN 304-558-2402

\*709063202 03 304-884-7815 WORLDWIDE EQUIPMENT INC PO BOX 171 NORTHERN DIVISION

JANE LEW WV 26378

DIVISION OF HIGHWAYS
EQUIPMENT DIVISION
ROUTE 33
BRUSHY FORK ROAD
BUCKHANNON, WV
26201 304-47

304-472-1750

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130

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ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.

BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATI-CALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.

THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.

REV. 04/11/2001

OF WORK.)

SEE REVERSE SIDE FOR TERMS AND CONDITIONS TELEPHONE

SIGNATURE

TITLE

ADDRESS CHANGES TO BE NOTED ABOVE

DATE



\*709063202 03

JANE LEW WV

WORLDWIDE EQUIPMENT INC

PO BOX 171 NORTHERN DIVISION

26378

State of West Virginia
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Purchasing Division
2019 Washington Street East
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DIVISION OF HIGHWAYS **EQUIPMENT DIVISION** ROUTE 33 **BRUSHY FORK ROAD** BUCKHANNON, WV 26201

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MICHAEL AUSTIN 304-558-2402

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DIVISION OF HIGHWAYS EQUIPMENT DIVISION ROUTE 33 BRUSHY FORK ROAD BUCKHANNON, WV

26201 304-472-1750

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DIVISION OF HIGHWAYS
EQUIPMENT DIVISION
ROUTE 33
BRUSHY FORK ROAD
BUCKHANNON, WV
26201 304-4

304-472-1750

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- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipàa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

#### **INSTRUCTIONS TO BIDDERS**

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- Complete all sections of the quotation form.
- 4. Unit prices shall prevail in case of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130

This contract provides for the updating of the manufacturers price lists only, and the percent of discount remains constant throughout the life of contract. If the manufacturer changes parts numbers, add new parts, makes price changes, such changes may be obtained by submitting copies of the manufacturers changes of the published price list to all agencies listed on page 3.

Any late changes from the indicated delivery schedule without prior approval by the Division of Highways may be cause for cancellation.

**ORDERING INFORMATION:**Parts orders against this contract may be placed by the WV DOH Equipment Division and the ten (10) WVDOH District locations as listed on page 3. These parts orders may be placed by telephone and /or facsimile.

METHOD OF PAYMENT: The Purchasing card (Visa) is the preferred method of payment. Vendor must supply a credit receipt, sales receipt, or cash register receipt. Vendor shall not charge until parts are shipped.

**PURCHASING CARD ACCEPTANCE**: The State of West Virginia currently utilizes a VISA purchasing card program which is issued through a local bank. The successful vendor must accept the State of West Virginia VISA purchasing card for payment of all orders placed by any state agency.

DELIVERY: Delivery shall be made to the WVDOT/DIVISION OF HIGHWAYS locations as shown on page 3.

#### ALL SHIPMENTS ARE TO BE FOB DESTINATION.

#### FREIGHT CHARGE WILL ONLY BE ALLOWED FOR 24 HR. SERVICE.

Delivery is an integral part of this contract and failure to comply will be cause to initiate a D.O.T Administrative Form WV-82, Vendor Performance Form. The WV-82 Form will provide a means of officially notifying the Purchasing Division and the vendor of unsatisfactory performance; such as late deliveries, poor service, inadequate parts, supplies, etc.

All warranty claims that require field service shall be done by the vendor at no cost to the WV Division of Highways.

The vendor shall furnish any techincal engineering service which might be needed in the proper installation of these parts at no extra cost to the WV Division of Highways.

Material Safety Data Sheet: In addition to meeting current Federal & State laws and requirements concerning Hazardous Chemicals, vendor shall forward with shipment a proper and current Material Safety Date Sheet (MSDS) to the Equipment Division in Buckhannon. Furthermore, vendor shall furnish the State and/or its agencies additional MSDS as requested. By offering and signing a bid response the vendor agrees to these conditions.

The vendor will furnish the State of West Virginia with current price lists and supplement sheets as published by each manufacturer as listed above, manuals and catalogs as may be required. The Department of Highways cannot process invoices for payment until the most current price list is received. Also the State Auditors Office will not approve any invoices for payment without the most current price list. ALL DETAILS PERTAINING TO THE PRICE LISTS AND SUPPLEMENTS WILL BE HANDLED BY THE PROCURMENT OFFICE OF THE WEST VIRGINIA DIVISION OF HIGHWAYS, CHARLESTON, WV. The Division of highways reserves the right to revise this section of the contract pertaining the district listing should the amount of the districts increase. The afore mentioned price lists should be forward directly to the addresses listed below:

#### **Equipment Division**

WV Division of Highways PO Box 610 Buckhannon, WV 26201

ATTENTION: Kevin Riley (FOUR COPYS)

WVDOT/Division of Highways D-1 1340 Smith St. Charleston, WV 25301 Attn: Melissa Mullens

WVDOT/Divison of Highways D-2 Po. Box 880 Huntington, WV 25712 Attn: Keith Chapman

WVDOT/Division of Highways D-3 626 Depot St. Parkersburg, WV 26101 Attn: Mark Kimes

WVDOT/Division of Highways D-4 P.O. BOX 2570 Clarksburg, WV 26301 Attn: John Bartlett

WVDOT/Division of Highways D-5 PO BOX 99 BURLINGTON, WV 26710 Attn: Pat Broadhurst

WVDOT/Division of Highways D-6 1 DOT Drive. Moundsville, WV 26041-2353 Attn: Carol Ryan WVDOT/Division Highways D-7 Drawer 1228 Weston, WV 26452 Attn: Melissa Jordan

WVDOT/Division of Highways D-8 PO Box 1516 Elkins, WV 26241 Attn: Debbie Barnett

WVDOT/Division of Highways D-9 103 ½ Church Street Lewisburg, WV 24901 Attn: Keith Brown

WVDOT/Division of Highways D-10 270 Hardwood Lane Princeton, WV 24740 Attn: Tommy Camden Vendor should provide a copy of manufacturers current price list with bid.

All or equal bids must contain complete manufacturers product line. Vendor Must provide written certification that all parts are completely compatible, and interchangeable with OEM

Specifications. Vendor shall assume all liability for failures, and downtime as a result of their products use. Bid will be awarded complete and not split.

If bidding an or equal parts line with non OEM part numbers, vendor must supply A complete cross reference with bid submission.

In the event of a tie, normal discount shall have precedence over 24 hrs. Service in evaluation process.

| Bidder to complete:Mfg. Name    | MACK TRUCKS INC                                    | WORLDWIDE EQUIPMENT, INC.  Northern Division |
|---------------------------------|--|--|
| Date of Price List              | 1-14-09  | P.O. Box 171<br>Jane Lew, WV 26378           |
| Contract prices based upon curr | rent manufacturers published fleet prices less app | plicable discount:                           |
| DISCOUNT                        | 13.5 %   |  |
| DISCOUNT FOR 24 HC              | OUR SERVICE/3.5%                                   |  |

Vendor must guarantee that he will maintain in his warehouse adequate stock to supply the needs of the WV Division of Highways at all times. ORDERS MUST NOT BE HELD BY THE VENDOR UNTIL A MAXIMUM ORDER POINT HAS BEEN REACHED. Orders should be delivered in a MAXIMUM OF THREE (3) WORKING DAYS OR THE WVDIVISION OF HIGHWAYS PARTS EXPEDITOR MAY GO OFF CONTRACT TO PURCHASE THE PARTS ON THE OPEN MARKET AFTER 5 DAYS WITH THEAPPROVAL OF THE EQUIPMENT DIVISION DIRECTOR OR/THE DISTRICT EQUIPMENT SUPERVISOR OR HIS DESIGNEE. ALL OPEN MARKETPURCHASES MUST BE MADE IN ACCORDANCE WITH THE DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION REGULATIONS.

A restocking charge can only be attached by the vendor with prior mutual consent. Any new parts placed on the market by the manufacturer during the contract period shall be made available to the WV Division of Highways at the Manufacturers published Fleet price less the discount listed above.

All deliveries of merchandise and/or shipping documents at each organization must be properly marked on the outside of the carton showing the WV Division of Highways Purchase Order Number. Any material delivered without this information on the outside of the carton or on documents will be returned to the shipper at shipper expense.

Rev. 11/07

### State of West Virginia

### **VENDOR PREFERENCE CERTIFICATE**

Certification and application\* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

| Division                           | will make the determination of the Resident Vendor Preference, if applicable.  |
|------------------------------------|--|
| 1.                                 | Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or, |
| 2                                  | Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,  |
| 3.                                 | Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,  |
| 4.                                 | Application is made for 5% resident vendor preference for the reason checked:  Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,  |
| 5.                                 | Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,   |
| 6.                                 | Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:  Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.   |
| require<br>against<br>or dedu      | understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ments for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency acted from any unpaid balance on the contract or purchase order.   |
| authorize<br>the required<br>deeme | mission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and<br>zes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid<br>uired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information<br>d by the Tax Commissioner to be confidential.   |
| and ac                             | penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true<br>curate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate<br>es during the term of the contract, Bidder will notify the Purchasing privision in writing immediately.  |
| Bidder                             | : WORLDWIDE EQUIPMENT, INC. Signed: Jan 4 Clary (DIV. MCR.)  |
| Date:_                             | Northern Division P.O. Box 171 12-30-08 Title:   |
| *Check a<br>maximur                | Jane Lew, WV 28379<br>any combination of preference consideration(s) in either "A" or "B", or both "A" and "B" which you are entitled to receive. You may request up to the<br>m of 5% preference for both "A" and "B".  |

RFQ No. 709C0008

### STATE OF WEST VIRGINIA Purchasing Division

#### PURCHASING AFFIDAVIT

#### **VENDOR OWING A DEBT TO THE STATE:**

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor are debt owed is an am greater than one thousand dollars in the aggregate.

#### PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

West Virginia Code §21-1D-5 provides that: Any solicitation for a public improvement construction conshall require each vendor that submits a bid for the work to submit at the same time an affidavit that the ventas a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the Virginia Code. A public improvement construction contract may not be awarded to a vendor who does have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fast For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun.

#### **ANTITRUST:**

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and intervin and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States a the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, fir limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

#### LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Tax Department, West Virginia Insurance Commission, or other state agencies or political subdivision. Furthermore, the vendor must provide all necessary release obtain information to enable the Director or spending unit to verify that the vendor is licensed and in g standing with the above entities.

#### **CONFIDENTIALITY:**

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such persor identifiable information or other confidential information gained from the agency, unless the individual where the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the veracknowledges the information in this said affidavit and is in compliance with the requirements as stated.

Vendor's Name:

Authorized Signature:

Purchasing Affidavit (Revised 07/01/08)

DIV. MGR Date: 12-30-08

WORLDWIDE EQUIPMENT, INC.
Northern Division
P.O. Box 171

Jane Lew, WV 28378



# WORLDWIDE EQUIPMENT ENTERPRISES, INC. NORTHERN DIVISION

#### WORLDWIDE DIVISIONS AND AFFILIATES

#### Kentucky

Prestonsburg (606) 874-2172 Middlesboro (606) 248-5100 Lexington (859) 281-5152 Somerset (606) 679-4321

#### Tennessee

Knoxville (865) 688-4300 Chattanooga (423) 892-8524

#### West Virginia

Huntington (304) 736-3401 Princeton (304) 425-7511 Jane Lew (304) 884-7815

#### Virginia

Abingdon (540) 628-8103

#### Ohio

Cincinnati (513) 563-6363 To: Dept. of Administration
Purchasing Division
2019 Washington St. E
BLDG. 15
P.O. Box 50130
Charleston, WV 25305-0130

From: Worldwide Equipment, Inc Lewis County Industrial Park

P.O. Box 171

Jane Lew, WV 26378

Subject: Request for Quotation # 709C0008

(For Genuine Mack Parts)

Date: December 30, 2008

Please find attached, above mentioned RFQ, as requested. We have enclosed a copy of a disc with the manufactures published fleet prices effective January 14, 2009 and are prepared to furnish any updated in pricing from the manufacturer during the term of the contract.

We appreciate the opportunity to quote as a preferred vendor and would like to point out several factors that we would appreciate being taken into consideration by those assessing the bids.

Worldwide Equipment, Inc is the selling dealer for all Mack Trucks currently in the WV Division of Highways fleet and we are also a dealer for Benson Body Co. who provided the dump bodies and hydraulic systems on these units. This puts us in a unique position to provide the knowledge, parts and service for all facets of these trucks.

Our company is already intimately familiar with these units, as we have provided parts and service for over 4 years and developed relationships with key people at the Equipment Division as well as District Offices throughout the state.

Our parts departments have developed a computerized equipment listing by the state issued ED number on this equipment to make it very easy for state employees to obtain parts by providing us their ED number only. Worldwide Equipment, Inc has 3 full service dealerships (Jane Lew, Princeton and Huntington) and 3 parts only locations (Summersville, Logan and Charleston) in the state of West Virginia, providing the largest Mack parts inventory and delivery coverage in the state. (see attachment)

We've provided 4 operators and mechanics training classes at no charge for approximately 250 state employees from all Districts.

We've covered the cost of repairs to equipment on occasion that was not covered by the manufacturers warranty and handled "issues" that have arisen with all 3 vendors who build these trucks (Mack Trucks, Component Technology and Benson Body Co.).

In summary, we have submitted the enclosed bid at a very competitive discount off the manufacturers fleet pricing. In the event that another bidder submits a deeper discount, we ask that you consider the above-mentioned factors. We have worked harder to learn, and earn, your business than any other Mack vendor and look forward to our continued relationship.

Also I would like to take this opportunity to express our appreciation of the recent awards of P.O.#'s 707EC021C and 708EC018 for 2009 purchases of additional tandem axle Mack Trucks.

Sincerely

Greg St. Clair Division Manager

Worldwide Equipment, Inc

## WORLDWIDE EQUIPMENT, INC (WV LOCATIONS)

### FULL SERVICE DEALERSHIPS

WORLDWIDE EQUIPMENT, INC
P.O. BOX 5407 5650 US RT.60
HUNTINGTON, WV 25703
304-736-3401 TOLL FREE 800-766-3401 FAX 304-736-7539

Division Manager GLENN WEBB

Parts Manager SAM CARR

Service Manager TOM SANDERS

Body Shop Manager BRYAN MURPHY

Warranty Admin MARK BLAKE

Office Manager DONNA BLAKE

Credit Manager BOB HARVEY

Truck Sales Manager CHUCK BRADLEY

WORLDWIDE EQUIPMENT, INC P.O. BOX 171 LEWIS CO INDUSTRIAL PARK JANE LEW, WV 26378 304-884-7815 TOLL FREE 800-627-7815 FAX 304-884-8046

Division Manager GREG ST CLAIR

Parts Manager FRANK TENNEY

Service Manager DOUG BEAN

Parts & Service Field Rep RON CUNNINGHAM

Warranty Admin APRIL JOHNSON

Office Manager MICHELLE EVANS

Truck Salesman BOB JOHN

WORLDWIDE EQUIPMENT, INC P.O. BOX 1433 I-77 & US 460 PRINCETON, WV 24740

304-425-7511 TOLL FREE 800-677-7511 FAX 304-425-7399

Parts & Operations Manager RANDY DOVE

Service Manager ROCKY LUCADO

Warranty Admin BECKY BRYANT

### PARTS ONLY LOCATIONS

WORLDWIDE EQUIPMENT, INC RT.1 BOX 9A WEBSTER RD SUMMERSVILLE, WV 26651 304-872-6044 FAX 304-872-6045

Store Manager DANNY JARRETT

WORLDWIDE EQUIPMENT, INC 1921 W. WASHINGTON ST CHARLESTON, WV 25312

304-720-2641 TOLL FREE 800-828-5159 FAX 304-720-2644

Store Manager BILLY SHORT

WORLDWIDE EQUIPMENT, INC RT.119 HOLDEN RD HOLDEN, WV 25625

304-239-4642 FAX 304-239-2506

Store Manager PAM NORMAN