



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
MCH80447

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
ROBERTA WAGNER
304-558-0067

RFQ COPY
 TYPE NAME/ADDRESS HERE

HENRY SCHEIN, INC.
135 DURYEA ROAD
MELVILLE, NY 11747

HEALTH AND HUMAN RESOURCES
BPH - OMCFH
MATERIALS MANAGEMENT
900 BULLITT STREET
CHARLESTON, WV
25301 304-558-3417

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/06/2007				

BID OPENING DATE: **12/11/2007** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
OPEN-END BLANKET CONTRACT						
0001	800	BX		475-97-01-001	38.07	30,456.00
	WELCH ALLYN KLEENSPEC DISPOSABLE VAGINAL SPECULUM <i>NSI # 499-3427</i> ITEM #58000, "OR EQUAL" 25 PER BOX, SIZE SMALL <i>Now # 59000</i>					
0002	800	BX		475-97-01-002	38.07	30,456.00
	WELCH ALLYN KLEENSPEC DISPOSABLE VAGINAL SPECULUM <i>499-7957</i> ITEM #58001, "OR EQUAL" 25 PER BOX, SIZE MEDIUM <i>Now # 59001</i>					
THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE, SPECIFICATIONS, AND PRODUCT SAMPLES. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *[Signature]* TELEPHONE: *808 851-0400* DATE: *12/7/07*
 TITLE: *Bid Specialist* FEIN: *11-3136595* ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

10

1. Awards will be made in the best interest of the State of West Virginia
2. The State may accept or reject in part, or in whole, any bid
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA Business Associate Addendum -** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form
4. Unit prices shall prevail in cases of discrepancy
5. All quotations are considered F O B destination unless alternate shipping terms are clearly identified in the quotation
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications

SIGNED BID TO:

Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130



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 135 DURYE A ROAD
 MELVILLE, NY 11747

HEALTH AND HUMAN RESOURCES
 BPH - OMCFH
 MATERIALS MANAGEMENT
 900 BULLITT STREET
 CHARLESTON, WV
 25301 304-558-3417

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11/06/2007				
BID OPENING DATE: 12/11/2007		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UQP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-1(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON JANUARY 1, 2008, AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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<p>MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p>						

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<p>INQUIRIES</p> <p>WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON NOVEMBER 20, 2007.</p> <p>QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR EMAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO:</p> <p>ROBERTA WAGNER DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25311 FAX: 304-558-4115 EMAIL: RWAGNER@WVADMIN.GOV</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY I</p>						

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<p>WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</p> <p>OR</p> <p>() BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA</p>						
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<p>WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p style="text-align: right;">BIDDER: HENRY SCHEIN, INC. 135 DURYEA ROAD MELVILLE, NY 11747</p>						

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HEALTH AND HUMAN RESOURCES
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BID OPENING DATE: 12/11/2007 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>DATE: 12/11/07</p> <p>SIGNED: <i>[Signature]</i></p> <p>TITLE: Bid Specialist</p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p> <p>AN ORIGINAL, SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>PLEASE NOTE: A CONVENIENCE COPY WOULD BE APPRECIATED.</p> <p>BIDS MUST CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPES OR THE BIDS MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: RW-22 RFQ. NO.: MCH80447</p> <p>RICH BOKAS BID SPECIALIST PHONE: 800-851-0400 X8675 FAX 631-390-8173</p>						

SIGNATURE		TELEPHONE		DATE
TITLE		FEIN 11-313659-5		ADDRESS CHANGES TO BE NOTED ABOVE

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SHIP TO
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<p>BID OPENING DATE: 12/11/07 BID OPENING TIME: 1:30 P.M.</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 631-390-8173</p> <p>CONTACT PERSON: EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88 PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>REV 07/16/2007</p>							
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HENRY SCHEIN, INC.
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***** THIS IS THE END OF RFQ MCH80447 ***** TOTAL:						<u>60,912.00</u>

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WV-36
Rev 10/81

STATE OF WEST VIRGINIA
PURCHASING CONTINUATION SHEET

Buyer: 22	Page 2	Req or P.O. No: MCH80447
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Spending Unit:
WVDHHR/OMCFH

Vendor:

Item No:	Quantity	Description	Unit Price	Amount
		<p>CONTRACT PERIOD: JANUARY 1, 2008 - DECEMBER 31, 2008 WITH THE OPTION TO RENEW FOR TWO ONE YEAR PERIODS</p> <p>COST OF SHIPPING MUST BE INCLUDED IN PRICE PER BOX QUOTED.</p> <p>SHIPPING WILL BE TO ONE LOCATION. ORDERS WILL BE PLACED ON AN AS NEEDED BASIS TO REPLENISH STOCK AND INVENTORY.</p> <p>VENDORS BIDDING ON ALTERNATE PRODUCTS MUST SUBMIT PRODUCT SAMPLES AND PRODUCT LITERATURE</p> <p>BIDS TO BE REVIEWED BY PROGRAM DIRECTOR PRIOR TO AWARD</p>		

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities

CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated

Vendor's Name: _____

HENRY SCHEIN, INC.
135 DURYEA ROAD
MELVILLE, NY 11747

Authorized Signature: _____

Date: _____

12/7/07



BID Information

Customer# 1119625
 BID# 22803
 BID Receipt Date: 12/07/07
 Due Date: 12/11/07
 Expiration Date: 12/31/08
 BID Total: 60912.00

Page# 1

BID RESPONSE

State of West Virginia
 State of West Virginia
 900 Bullitt Street Material Mgmt BPH
 Charleston WV 253011002

LINE NO	ITEM CODE	DESCRIPTION	UNIT SIZE	STRENGTH	WEIGHT	QUANTITY	UNIT PRICE	EXTENDED PRICE
1.00	4993427	Vaginal Specula 590 Serie	24/Bx	Small		800	38.07	30,456.00
2.00	4997957	Vaginal Specula 590 Serie	24/Bx	Med		800	38.07	30,456.00

TOTAL PRICE BEFORE TAX	:	60,912.00
SALES TAX	:	
TOTAL PRICE AFTER TAX AND TOTAL WEIGHT:		60,912.00

The Total shown only reflects the LOWEST Priced Item (if a Primary Item has suitably listed Alternates).

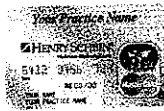
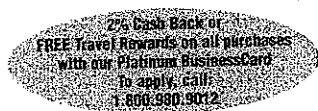
Terms of Sale

THE SULLIVAN-SCHEIN PRICE POLICY:

We make every effort to maintain prices for the duration of a catalog, but we reserve the right to make price adjustments in response to manufacturers' price increases or extraordinary circumstances. Prices are subject to change without notice.

Henry Schein Inc. and Customer agree that the terms and conditions hereinafter set forth shall govern the relationship between Henry Schein and the Customer. Customer acknowledges and accepts all such terms and conditions by placing an order for goods with Henry Schein, and upon the Customer's receipt of Henry Schein's invoice enclosed with items delivered to Customer or upon Customer's receipt of Henry Schein's credit memorandum or statement, whichever occurs first.

Choose Your Payment Method



For your convenience, we provide several payment alternatives. Orders billed to your account may be paid by ACH Debit, Check by Phone, or Check. If you prefer, you may use your Henry Schein Platinum BusinessCard, American Express, Visa, MasterCard or Discover Card when placing your order. All sales are subject to our normal terms and conditions.

All sales are subject to credit approval. Invoices are payable within agreed terms of sale.

Open Accounts Receivable:

All unpaid accounts receivable past due are subject to a 1.5% finance charge.

Equipment:

Equipment sale terms differ and convenient financing or leasing is available to approved customers. Call: 1-800-645-6594 for details.

DELIVERY TERMS:

All Shipments:

Unless otherwise agreed, freight terms are FOB Shipper's Dock ("Ex Works" outside North America). Title passes at the time the shipment is loaded at the shipper's dock.

Continental U.S.:

All orders will be subject to a handling charge. This charge includes freight, except for additional carrier charges related to special delivery services and hazardous material shipments (☛). Special orders are subject to additional freight charges.

Alaska, Hawaii & Pacific Protectorates:

Standard shipping methods provide direct, reduced cost, expedited air delivery service to all accounts in Alaska and Hawaii. Customers in the Pacific Protectorates are offered direct surface transport, or postal services for reliable delivery. No additional surcharges apply, except when special services are requested. Low-level hazardous items (dangerous goods in accepted quantities and Consumer Commodity ID 8000) are now available via UPS 2nd-day air.

Guam, Puerto Rico, U.S. Trust Territories & Virgin Islands:

- All orders will be subject to a handling charge. This charge includes freight through the United States Postal Service (USPS).
- Special delivery orders and hazardous material shipments can be shipped via United Parcel Services (UPS) for an additional charge. No minimum order amount or weight applies. Speak to your International Representative for details.
- For Puerto Rico only: The Commonwealth of Puerto Rico imposes a 6.6% excise tax, which is not collected by Henry Schein Inc.

Outside U.S.:

If your order is being shipped outside the U.S. please refer to the International Terms & Conditions at sullivanschein.com

RX PRODUCTS & CONTROLLED SUBSTANCES:

Regulations require us to limit the sale of Rx and controlled substances only to registered, licensed healthcare professionals. If you are a new customer or have recently moved, please furnish us with a copy of your updated state registration. For controlled substances, furnish a copy of your DEA certificate verifying your shipping address. Class II drugs can only be ordered by mail. All Federal 222 Forms for Class II drugs must be mailed to:

Henry Schein, Inc.
5315 West 74th Street Suite 300
Indianapolis IN 46268

GUARANTEED SATISFACTION:

If you have tried a product and it is defective or does not perform satisfactorily, we will provide credit, exchange or refund. It's your choice.

INSTITUTIONAL, GOVERNMENT & CORPORATE ACCOUNTS:

Terms of Sale follow the same guidelines unless denoted differently in a contract. When applicable, freight is calculated by the weight. There is no minimum order, however, there is a nominal \$9.00 handling charge on orders under \$100. Some offers and promotions outlined in this catalog may not pertain. Requests for bids and proposals may be sent to:

Henry Schein, Inc.
Bid Department
135 Duryea Rd
Melville NY 11747

RETURNS:

To arrange for a return, simply call our Customer Service department or contact your Sales Consultant. The following conditions must be complied with:

- All returns must be accompanied by a copy of your invoice and a reason for the return.
- Returned products must have been purchased within the previous thirty (30) days. Any returns past thirty (30) days are subject to a restocking fee.
- Shortages or errors in shipments must be reported within seven (7) days of invoice date to issue credit (if applicable).
- Shipping charges will apply on all returns.

Exceptions:

The following special, customized, or government-regulated items are not returnable:

- Opened handpieces, small equipment, and custom-ordered equipment
- Special order items (products that we do not ordinarily stock)
- Personalized and imprinted items
- Opened computer hardware and software
- Controlled drugs
- Hazardous items
- Expired products
- Items that cannot be returned to the manufacturer

Prescription Drug Returns:

The Prescription Drug Marketing Act ("PDMA") requires any customer returning prescription drugs to complete and return a Prescription Drug Return Authorization form. Federal law requires that the healthcare entity returning prescription drugs document that the product was kept under proper storage and handling conditions while in their possession and during the return of the product. To get a copy of the form and proper return authorization, please contact Customer Service at 1-800-472-4346.

INTERNATIONAL ORDERS:

We proudly serve healthcare professionals, governments, and dealers throughout the world. To place orders or for inquiries on export terms and conditions, please contact the International Department by phone: 1-631-843-5325, fax: 1-631-843-5676, or send us an e-mail at: export@henryschein.com. If you will be visiting the Miami area, please stop by and see our full-service facility at: 2089 NW 87th Ave, Miami, FL 33172.

Returns: A return authorization number must be received prior to returning any merchandise. Returned products must have been purchased within the previous thirty (30) days.

International Dept.	1-631-843-5325 8am-6pm, et Fax: 1-631-843-5676	In France	33.1.4179.6565
In Miami, Florida	1-305-418-4101 Fax: 1-305-418-4312	In Germany	49.7531.992100
In Canada	East: 1-905-612-0033 West: 1-604-527-8888	In Great Britain	44.1622656200
In Australia	61 2 9662.4144	In Holland	31.30.2426280
In Austria	43 1.6899027	In Iceland	354.4611129
In Belgium	32 2.4123571	In Ireland	Northern: 44.2893070702 Republic of: 351.4507601
		In Israel	972.3.5372775
		In New Zealand	64.9.4140040
		In Spain	34 91.3606005



Telephone Hotlines: We're here, ready to help you

	To Place An Order: 1-800-372-4346 8am-9pm, et	To Fax An Order: 1-800-732-7023 24 Hours	Customer Service: 1-800-472-4346 8am-9pm, et
Equipment Sales & Service	1-800-645-6594	Institutional/Federal	1-800-851-0400 8am-6pm, et
ARUBA® Technical Support	1-800-711-6032 8am-9pm, et	Product Technical Support	1-800-372-4346 8am-9pm, et
Dental Schools	1-800-851-0400 8am-6pm, et	Premium Point Information	1-800-472-4346 8am-4:30pm, et
Financial Services	1-800-443-2756 8am-6pm, et	ProRepair	1-800-367-3674 8am-5pm, et

Dear Valued Customer:

Henry Schein's goal is to be a true business partner, offering our customers the tools and expertise to run their practices in the most efficient and profitable ways possible. We are confident that after reviewing our prices, you will agree that a partnership with Henry Schein is the best, budget-wise decision you can make.

For over 75 years, Henry Schein has focused on supplying superior quality, competitive pricing, and personal service.

In addition to your bid, we may also include information sheets on other products and services that may be of interest to you or that we may have alternate bid to give you cost-saving choices.

WHY HENRY SCHEIN?

- > Great Value
- > Broad Selection – over 70,000 stocked products
- > Flexible Ordering – call, fax, or order online
- > Superior Distribution – 5 regional distribution centers throughout the country
- > No backorders – 99.5% fulfillment rate
Guarantee of Satisfaction

HENRY SCHEIN SPECIALIZES IN THE FOLLOWING MARKETS:

State & Local Health Departments
 Correctional Health
 Public Health Clinics
 Indian Health Clinics
 Military & Federal
 School Health
 Sports Medicine
 Export Accounts

We thank you for the opportunity to meet all of your medical and dental supply needs!

ALTERNATE BIDS

Due to packaging differences, bid prices may, in some cases, vary substantially during the competitive bid analysis. Please be sure to take this into consideration when performing your analysis so that a fair and equal comparison can be made.

When acceptable, you may see the words "alternate bid" noted one or more of the items on your bid. In some cases, these are lower price, high quality suggestions to the brand or item that you have specified. Our intention is simply to make you aware of the **cost-saving choices you have with Henry Schein.**

THE SCHEIN PRICE POLICY

We make every effort to maintain prices for the duration of a catalog, but we reserve the right to make price adjustments in response to manufacturers' price increases or extraordinary circumstances. Catalog prices are subject to change without notice. Unless otherwise noted below, specific bid pricing contained herein shall be valid for sixty (60) days from the date of submission.

HAZARDOUS MATERIALS

The Department of Transportation has determined that certain items require special handling. A hazardous material handling charge will be added to your invoice to cover these items. Please note that this is not a shipping charge; it is a special handling fee for shipping any hazardous material and is required by law.

SHIPPING

Orders that are processed by 3:00 PM local time will be shipped that day. Orders are shipped via UPS at no charge for shipping. If an office needs an expedited shipment, the office will be charged for express delivery. A fuel surcharge fee will be assessed as needed. Currently, the fuel surcharge fee is \$1.99 per order, and is subject to change upon market conditions.

TABULATIONS

To ensure you receive discounted bid pricing, please notify us immediately once the bid has been awarded. **Please contact the Bid Specialist named below to ensure your account is enrolled to receive this specialized bid pricing.**

ORDERS & CUSTOMER SERVICE

All orders and customer service inquiries for this bid and related orders should be forwarded to:

**Henry Schein Inc.
 Special Markets - E255
 135 Duryea Road
 Melville, NY 11747**

TO PLACE ORDERS:

(800) 851-0400
 (8:00am to 8:00pm ET)
 Fax: 631-390-8171 or 8172
 Online: www.henryschein.com

TO SUBMIT BID REQUESTS:

Fax: 631-390-8173
 specialmarketsbiddept@henryschein.com

When faxing or mailing your orders to us, we ask that you please contact our Telesales Team at (800) 851-0400, within 24 hours to ensure your order request was received, and to obtain the status of your order.

Bid Number:	<u>MCH 80447</u>	Bid Specialist:	<u>Luiz Barros</u>
Title:	<u>Welch-Allyn Keenspec</u>		
Date:	<u>12/11/07</u>	Time:	<u>1:30</u>
If Awarded, Prices Firm:	<u>1 year. (*See Attachment)</u>		Terms: <u>Net 30</u>
Delivery:	<u>1-3 days stocked items / 5-10 days non-stocking / 2-6 weeks special orders</u>		

HENRY SCHEIN®

SPECIAL MARKETS

State of West Virginia Dept of Admin.
RFQ # MCH 80447

“PLEASE NOTE THE FOLLOWING: Henry Schein has bid in good faith and we plan to hold prices as stated within your bid. However, with fuel prices soaring, precious metals having daily price increases, shortages of rubber from the Far East and the possible pandemic flu, we can not guarantee prices for long periods without a safety valve. Therefore, please be advised that should the cost of a product go up more than 5% in a given year do to ‘acts out of our control’ Henry Schein reserves the right to pass said increase on to its customers in the form of a price increase on those items affected. The customer’s increase in price shall be limited to the percentage of increase incurred by Henry Schein from the manufacturer of said item(s), and shall take effect upon fourteen (14) days written notice to the contract holder named herein.”

Please feel free to contact me with any questions you may have.

Thank you.



Rich Boras
Bid Specialist