



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
 HOP80127

PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF  
 ROBERTA WAGNER  
 304-558-0067

VENDOR

Seneca Medical  
 PO Box 399  
 85 Shaffer Park Drive  
 Tiffin, OH 44883

SHIP TO

HEALTH AND HUMAN RESOURCES  
 HOPEMONT HOSPITAL  
 CENTRAL RECEIVING  
 ROUTE 7  
 TERRA ALTA, WV  
 26764 304-789-2411

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
02/26/2008	net 30	Best Way	Destination	

BID OPENING DATE: 03/27/2008 BID OPENING TIME 01:30PM

LINE	QUANTITY	UQP	CAT NO.	ITEM NUMBER	UNIT PRICE	
OPEN-END BLANKET CONTRACT						
0001	36	BX		260-82	31.42	1131.12
	TOOTHETTES W/DENTIFRICE, SINGLE WRAPPED, 250/BOX					
0002	60	BX		260-82	4.54	272.40
	POLIDENT DENTURE CLEANSING TABLETS OR EQUAL 60 TABS/BOX					
0003	275	EA		260-82	5.83	1603.25
	POLIGRIP DENTURE ADHESIVE OR EQUAL 1.4 OZ. TUBE					
0004	180	BT		095-56	2.26	406.80
	LOTION, HAND/BODY EQUAL TO SECURA, 8 OZ. BOTTLE					

RECEIVED  
 2008 MAR 27 A 11:54  
 PURCHASING DIVISION  
 STATE OF WV

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
<i>[Signature]</i>	800-449-0225 x228	3/19/2008
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
Govt. Sales Mgr.	34-1633185	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA Business Associate Addendum** - The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

**SIGNED BID TO:**

Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
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VENDOR

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BID OPENING DATE: 03/27/2008 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0005	940	BT		095-56	.78	733.20
SHAMPOO, JOHNSON BABY NON-TEAR, OR EQUAL, 3.5 OZ BTL						
VENDORS MUST PROVIDE SAMPLE OF SHAMPOO THEY'RE BIDDING TO ALLOW THE NURSING STAFF TO TEST IT TO VERIFY THAT IT IS NON-TEARING, IF BIDDING OTHER THAN BRAND SPECIFIED.						
0006	142	BT		095-56	5.66	803.72
SHAMPOO, SELSEN BLUE OR EQUAL, 7 - 8 OZ. BOTTLE						
0007	145	EA		095-86	.59	85.55
SHAVE CREAM, REGULAR, EQUAL TO GOLGATE, 2.25 OZ. EA.						
1.502						
0008	46	BT		095-86	2.17	99.82
PRE-SHAVE EQUAL TO ELECTRIC SHAVE, 7 OZ./BOTTLE						
3oz.						
0009	45	BX		095-74	9.95	447.75
RAZORS, DISPOSABLE, TWIN BLADE OR EQUAL, 100/BOX						
50/Box						

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0010	61	BX		270-00 THERMOMETER PROBE COVERS, DIATEK 600 OR EQUAL 100/BX (WELCH ALLYN)	10.04 250/Bx	612.44
0011	103	GL		485-37 BATH TUB DISINFECTANT EQUAL TO CAVICIDE, PER GALLON	16.14	1662.42
0012	65	CS		475-70 BED PAD, CONVOLUTED, 2" X 76", 18 PER CASE	155.16	10085.40
0013	96	CS		475-70 BED PAD SLEEVE TO FIT 76" PAD, 12/CASE	41.48	3982.08

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0014	27	CS		640-50	32.80	885.60
	CUPS, PORTION, 1 OZ., SOLO OR EQUAL, 20-PK/CASE.					
	250 CUPS/BAG. CUPS MUST BE COMPATIBLE WITH OCELCO PILL CRUSHER PAT #233533 VENDORS MUST PROVIDE SAMPLE OF CUP BEING BID TO VERIFY THEY WORK WITH EXISTING EQUIPMENT.					
0015	14	CS		475-70	31.49	440.86
	CUPS, MEDICINE, PLASTIC, 1 OZ. 50 TUBES/CASE					
	100 CUPS/TUBE.					
0016	1	PR		998-67	10.28	10.28
	STOCKINGS, ANTIEMBOISM, THIGH, SMALL PER PAIR					
0017	12	PR		998-67	10.28	123.36
	STOCKINGS, ANTIEMBOISM, THIGH, MEDIUM PER PAIR					

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0018	4	PR		998-67	11.14	44.56
				STOCKINGS, ANTIEMBOLISM, THIGH, LARGE PER PAIR		
0019	20	PR		998-67	6.18	123.60
				STOCKINGS, ANTIBOLISM, KNEE, SMALL PER PAIR		
0020	26	PR		998-67	6.18	160.68
				STOCKINGS, ANTIBOLISM, KNEE, MEDIUM PER PAIR		
0021	54	PR		998-67	6.18	333.72
				STOCKINGS, ANTIBOLISM, KNEE, LARGE PER PAIR		
0022	49	PR		998-67	6.18	302.82
				STOCKINGS, ANTIBOLISM, KNEE, X-LARGE PER PAIR		

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0023	6	BX		270-00	48.58	291.48
				MULTISTIX, 10 SG, EQUAL TO BAYER 2161, 100/BOX		
0024	8	BX		270-00	68.15	545.20
				HEMA CHEK SLIDE TEST EQUAL TO BAYER 2592		
0025	18	EA		465-28	6.18	111.24
				SHARPS COLLECTOR, 6.9 QUART, EQUAL TO B&D 305489, EA		
0026	19	BX		270-00	59.22	1125.18
				CALMOSEPTINE OINTMENT OR EQUAL, 144PK/BOX, 3.5 GR/PK.		
0027	184	EA		270-00	5.31	977.04
				CALMOSEPTINE OINTMENT OR EQUAL, 8 OZ. TUBE		

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0028	52	GL		270-00 BATH OIL, EQUAL TO TLC 545-9, GALLONS TO FIT THE DISPENSER IN THE WHIRLPOOL TUBS.	18.46	959.92
0029	192	EA		260-82 TOOTHPASTE, .85 OZ. TUBE, COLGATE OR EQUAL	0.58	111.36
0030	150	EA		095-68 FINGERNAIL CLIPPERS	0.79	118.50
0031	150	EA		095-68 TOENAIL CLIPPERS, REGULAR	1.79	268.50
0032	36	EA		095-47 COMB, 8" PLASTIC	0.132 * Sold by box of 144 only	4.75

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0033	36	EA		095-47	.025 <i>Sold by box of 144 only</i>	.90
		PLASTIC				
0034	10	<del>EA</del> BX		095-47	23.30	233.00
		HAIRBRUSH, PLASTIC REGULAR STYLE, 2 DOZEN PER BOX				
0035	200	EA		095-56	1.69	338.00
		DEODORANT, LADY SPEED STICK, 1.5 OZ. OR EQUAL				
0036	200	EA		095-56	1.96	392.00
		DEODORANT, MEN SPEED STICK, 2.25 OZ. OR EQUAL				
0037	120	PK		475-09	2.62 <i>6/PKG.</i>	314.40
		CORN CUSHIONS, MEDIUM, DR. SCHOLLS OR EQUAL				
					<i>Hope mont is using 9/PK</i>	

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PAGE
9

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0038	100	BX		475-09	2.21	221.00
	ALCOHOL PREP PADS, 200/BOX					
0039	3	CS		475-09	36.68	110.04
	GAUZE SPONGE, 2X2 NON-STERILE, 40 BAGS/CASE					
0040	100	CS		485-13	46.04	4604.00
	LIQUID DIAL W/MOISTURIZERS & VITAMIN E. OR EQUAL					
	4 GALLONS/CASE					
0041	3	CS		475-09	30.74	92.22
	GAUZE SPONGE, 4X4 NON-STERILE, 10 BAGS/CASE					
0042	10	CS		475-09	63.84	638.40
	WOUND WASH, BLAIREX, 7.1 OZ. OR EQUAL 12 CANS/CASE					

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 10

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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0043	24	BX		475-63	25.89	621.36
				COLOSTOMY POUCH, 2-3/4" HOLLISTER #3804 OR EQUAL		
				<del>PER BOX</del> 10/Box		
0044	24	BX		475-63	25.44	610.56
				FLANGE, 2-3/4" SKIN BARRIER, 5/BOX		
				EXHIBIT 3		
				LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON . . . . . AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.		
				UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.		
				RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL		

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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PAGE  
 11

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<p>WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p>						

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<p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 04/11/2001</p> <p>INQUIRIES            WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON 3/13/2008. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO:</p> <p>ROBERTA WAGNER            DEPARTMENT OF ADMINISTRATION            PURCHASING DIVISION            2019 WASHINGTON STREET, EAST            CHARLESTON, WV 25311</p> <p>FAX: 304-558-4115            E-MAIL: ROBERTA.A.WAGNER@WV.GOV</p> <p>PLEASE NOTE: VENDOR MUST BE ABLE TO SUPPLY AT LEAST 95% OF LISTED ITEMS.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
 HOP80127

PAGE  
 13

ADDRESS CORRESPONDENCE TO ATTENTION OF  
 ROBERTA WAGNER  
 304-558-0067

RFQ COPY

TYPE NAME/ADDRESS HERE

VENDOR

SHIP TO

HEALTH AND HUMAN RESOURCES  
 HOPEMONT HOSPITAL  
 CENTRAL RECEIVING  
 ROUTE 7  
 TERRA ALTA, WV  
 26764 304-789-2411

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
02/26/2008				
BID OPENING DATE: 03/27/2008		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4 (F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS. EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>VENDOR PREFERENCE CERTIFICATE</p>						

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PAGE
14

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02/26/2008				

BID OPENING DATE: 03/27/2008 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>( ) BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>( ) BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>( ) BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p>						

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 15

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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p><input checked="" type="checkbox"/> BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</p> <p>OR</p> <p><input type="checkbox"/> BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX &amp; REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED</p>						

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# Request for Quotation

RFQ NUMBER  
 HOP80127

PAGE  
 16

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
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 304-558-0067

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PURCHASING

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02/26/2008				
BID OPENING DATE: 03/27/2008		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <i>Seneca Medical Inc.</i></p> <p>DATE: <i>3/19/2008</i></p> <p>SIGNED: <i>[Signature]</i></p> <p>TITLE: <i>Govt. Sales Mgr.</i></p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION          PURCHASING DIVISION          BUILDING 15</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
				2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130		
PLEASE NOTE: A CONVENIENCE COPY WOULD BE APPRECIATED.						
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:						
SEALED BID						
BUYER:-----RW/FILE 22-----						
RFQ. NO.:-----HOP80127-----						
BID OPENING DATE:-----3/27/2008-----						
BID OPENING TIME:-----1:30 PM-----						
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
-----419-447-7201-----						
CONTACT PERSON (PLEASE PRINT CLEARLY):						
-----Jeff Shuey-----						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
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TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ HOP80127 ***** TOTAL:						\$ 37,040.48

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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STATE OF WEST VIRGINIA  
PURCHASE CONTINUATION SHEET

Page \_\_\_\_\_ of \_\_\_\_\_ Pages

Requisition / P.O. No.:  
HOP80127

File:  
RW22

Acct. No.:  
MUL MUL MUL

Spending Unit:  
HOPEMONT HOSPITAL

Vendor: \_\_\_\_\_ P.O. Date: \_\_\_\_\_

Item No.	Quantity	Description	Unit Price	Amount
		REQUEST FOR QUOTATION TO PROVIDE AN OPEN END CONTRACT FOR THE FOLLOWING:		
1.	36 BX.	TOOTHETTES WITH DENTIFRICE OR EQUAL, SINGLE WRAPPED, 250/BOX. <i>Sage #5602 432419</i>	<i>31.42 / Bx-250</i>	
2.	60 BX.	POLIDENT DENTURE CLEANSING TABLETS OR EQUAL, 60 TABLETS/BOX. <i>Polident 654061</i>	<i>4.54 / Bx-60</i>	
3.	275 EA.	POLYGRIP DENTURE ADHESIVE OR EQUAL, 1.4 OZ. TUBE. <i>Fixodent 188504</i>	<i>5.83 / Ea.</i>	
4.	180 BTL	LOTION, HAND/BODY, SECURA OR EQUAL, 8 OZ. EA. <i>Secura 354450</i>	<i>54.30 / CS-24</i>	
5.	940 BTL	JOHNSON BABY SHAMPOO, NON TEAR, OR EQUAL 3.5 OZ. BOTTLE. VENDORS MUST PROVIDE SAMPLE OF SHAMPOO THEY'RE BIDDING TO ALLOW THE NURSING STAFF TO TEST IT TO VERIFY THAT IT IS NON-TEARING, IF BIDDING OTHER THAN BRAND SPECIFIED. <i>J+J Baby Shampoo 509927</i>	<i>37.64 / CS-48</i>	
6.	142 BTL	SELSEN BLUE SHAMPOO, OR EQUAL 7-8 OZ. BOTTLE. <i>7oz Selsun Blue 591180</i>	<i>5.66 / Ea</i>	
7.	145 EA.	SHAVE CREAM, REG., COLGATE OR EQUAL, 2.25 OZ. EA. <i>1.5oz Donovan #5C15 Shave Cream 434852</i>	<i>84.52 / CS-144</i>	
8.	46 BTL.	PRE-SHAVE, ELECTRIC SHAVE OR EQUAL, 7 OZ. PER BTL. <i>3oz Afta Pre-Electric Shave 392712</i>	<i>2.17 / Ea.</i>	
9.	45 BX.	RAZORS, DISPOSABLE, TWIN BLADE, 100/BOX. <i>50/Bx Amer. Safety Razor 75-0022 115414</i>	<i>9.95 / Bx-50</i>	
10.	61 BX.	THERMOMETER-PROBE COVERS, TO FIT DIATEK 600 WELCH ALLYN UNITS OR EQUAL, 100/BOX. <i>250/Bx Welch Allyn #05031-100 432815</i>	<i>10.04 / Bx-250</i>	
11.	103 GL.	BATH TUB DISINFECTANT, CAVICIDE OR EQUAL, GALLON. <i>Gallon Cavicide #13-1000 880922</i>	<i>16.14 / Ea</i>	
12.	65 CS.	BED PAD, CONVOLUTED, 2" x 76", 18/CASE. <i>Joerns Healthcare #11760-CC 894527</i>	<i>155.16 / CS-18</i>	
13.	96 CS.	BED PAD, SLEEVE TO FIT 76" PAD, 12/CASE. <i>Joerns Healthcare #3976 901579</i>	<i>41.48 / CS-12</i>	
14.	27 CS.	CUPS, PORTION, 1 OZ., SOLO OR EQUAL, 20-PK/CASE, 250 CUPS/PKG. CUPS MUST BE COMPATIBLE WITH OCELCO PILL CRUSHER PAT #233533. VENDORS MUST PROVIDE SAMPLE OF CUP BEING BID TO VERIFY THEY WORK WITH EXISTING EQUIPMENT. <i>Solo #SW100 749374</i>	<i>32.80 / CS-5000</i>	
15.	14 CS.	CUPS, MEDICINE, PLASTIC, 1 OZ., 50 TUBES/CASE, 100 CUPS/TUBE. <i>Cypress #75-00 116998</i>	<i>31.49 / CS-5000</i>	
16.	1 PR.	STOCKINGS, ANTIBOLISM, THIGH, PAIR: <i>Kendall TED</i> SMALL #3130 159814	<i>10.28 / Pr.</i>	
17.	12 PR.	MEDIUM #3416 159849	<i>10.28 / Pr.</i>	
18.	4 PR.	LARGE #3728 756007	<i>11.14 / Pr.</i>	
19.	20 PR.	STOCKINGS, ANTIBOLISM, KNEE, PAIR: <i>Kendall TED</i> SMALL #7071 <del>275</del> 754515	<i>6.18 / Pr.</i>	
20.	26 PR.	MEDIUM #7115 754689	<i>6.18 / Pr.</i>	
21.	54 PR.	LARGE #7203 754770	<i>6.18 / Pr.</i>	
22.	49 PR.	X-LARGE #7604 159780	<i>6.18 / Pr.</i>	

**STATE OF WEST VIRGINIA  
PURCHASE CONTINUATION SHEET**

Page _____ of _____ Pages		Requisition / P.O. No.: HOP80127
File: RW22	Acct. No.: MUL MUL MUL	
Spending Unit: HOPEMONT HOSPITAL		

Vendor: \_\_\_\_\_ P.O. Date: \_\_\_\_\_

Item No.	Quantity	Description	Unit Price	Amount
23.	6 BX.	MULTISTIX, 10SG, BAYER 2161 OR EQUAL, 100/BOX. <i>Bayer 2161 723296</i>	48.58/Bx-100	
24.	8 BX.	HEMA CHECK SLIDE TEST, BAYER 2592 OR EQUAL. <i>Hema Check 2592 120502</i>	817.84/CS-1200	
25.	18 EA.	SHARPS COLLECTOR, 6.9 QUART, B&D 305489 OR EQUAL. <i>BD 305489 477497</i>	6.18/Ea	
26.	19 BX.	CALMOSEPTINE OINTMENT OR EQUAL, 144 PK./BOX, 3.5 GR./PK. <i>Calmoseptine Ointment 3.5gr. 968727</i>	59.22/CS-144	
27.	184 EA	CALMOSEPTINE OINTMENT OR EQUAL, 8 OZ. TUBE. <i>Calmoseptine 4oz Tube 968339</i>	5.31/Ea	
28.	52 GAL	BATH OIL, TLC 545-9 OR EQUAL, GALLONS TO FIT THE DISPENSER IN THE WHIRLPOOL TUBS. <i>TLC 545-9 832667</i>	73.84/CS-4	
29.	192 EA	TOOTHPASTE, .85 OZ. COLGATE OR EQUAL. <i>Colgate Toothpaste .85oz 656819</i>	27.62/CS-48	
30.	150 EA	FINGERNAIL CLIPPERS. <i>Graham Field 1790-1 944660</i>	.79/Ea	
31.	150 EA	TOENAIL CLIPPERS, REGULAR, w/ File <i>Graham field 956946</i>	1.179/Ea	
32.	36 EA	COMB, 8", PLASTIC. <i>429803</i>	19.00/Bx-144	
33.	36 EA	COMB, 5", PLASTIC. <i>119927</i>	3.66/Bx-144	
34.	10 BX.	HAIRBRUSH, PLASTIC REGULAR STYLE, 2 DOZEN/BOX. <i>Tri State 9018 574988</i>	23.30/Bx-12	
35.	200 EA	DEODORANT, LADY SPEED STICK, 1.5 OZ. OR EQUAL. <i>1.4oz Powder Fresh Solid 135010</i>	1.69/Ea	
36.	200 EA	DEODORANT, MEN SPEED STICK, 2.25 OZ. OR EQUAL. <i>2oz Mennen Speed Stick 555961</i>	1.96/Ea	
37.	120 PK	CORN CUSHIONS, MEDIUM, DR. SCHOLLS OR EQUAL, 6/PK. <i>Dr. Scholl 9/PK 583823</i>	2.62/PK-9	
38.	100 BX	ALCOHOL PREP PADS, 200/BOX. <i>PDI 834005 776500</i>	2.21/Bx-200	
39.	3 CS.	GAUZE SPONGE, 2" X 2" NON-STERILE, 40 BAGS/CASE. <i>Cypress #40-22 12ply 334813</i>	36.68/CS-2000	
40.	100 CS	LIQUID DIAL W/MOISTURIZES & VIT. E OR EQUAL, 4 GAL./CS. <i>Dial #84022 104509</i>	46.04/CS-4	
41.	3 CS.	GAUZE SPONGE, 4" X 4" NON-STERILE, 10 BAGS/CASE. <i>Cypress #40-42 12ply 334854</i>	30.74/CS-2000	
42.	10 CS.	WOUND WASH, BLAIREX, 7.1 OZ. OR EQUAL, 12 CANS/CS. <i>Blairerx Wound Wash 767301</i>	63.84/CS-12	
43.	24 BX.	COLOSTOMY POUCH WITH 2-3/4" FLANGE - HOLLISTER #3804 OR EQUAL, 5 POUCHES/BOX. <i>Hollister #3804 466730</i>	25.89/Bx-10	
44.	24 BX.	FLANGE, 2-3/4" SKIN BARRIER, 5 PER BOX. <i>Hollister #3704 466573</i>	25.44/Bx-5	

QUANTITIES LISTED ARE ESTIMATES ONLY. ACTUAL NEEDS OF THE FACILITY WILL BE PROVIDED, WHETHER THEY BE GREATER OR LESS THAN ESTIMATED.

**\$37,040.48**  
Grand Total

\* Please note that the usage Qty on items 12 & 13 should be Eaches instead of cases. There for the actual value of this contract is around \$24,000.

STATE OF WEST VIRGINIA  
**PURCHASE CONTINUATION SHEET**

Page \_\_\_\_ of \_\_\_\_ Pages

Requisition / P.O. No.:  
HOP80127

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RW22

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Vendor: \_\_\_\_\_ P.O. Date: \_\_\_\_\_

Spending Unit:  
HOPEMONT HOSPITAL

Item No.	Quantity	Description	Unit Price	Amount
		<p>BIDDERS WILL INCLUDE SHIPPING IN THE PRICE OF THE ITEM.</p> <p>SUCCESSFULL BIDDER WILL ACCEPT THE STATE OF WEST VIRGINIA PURCHASING CARD THROUGH VISA, AS PAYMENT, IN ARREARS.</p> <p>FACILITY WILL PLACE ORDERS TO THE SUCCESSFUL VIA TELEPHONE, ON AN AS NEEDED BASIS.</p> <p>AWARD WILL BE MADE TO THE LOWEST GRAND TOTAL BID OF ALL ITEMS BID.</p>		
		<p><i>(*) I am the current supplier of <u>all</u> of these items to Hopemont Hospital. I bid <u>only</u> the exact items specified because most of them do not have an "equal" as far as performance level. Therefore to state that one product is equal to another is not possible. That must be determined by the clinical staff of the facility using the product.</i></p>		

*(\*)*

STATE OF WEST VIRGINIA  
Purchasing Division

## PURCHASING AFFIDAVIT

**West Virginia Code §5A-3-10a states:** No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

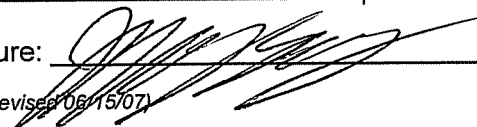
**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

**CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy) for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: Seneca Medical Inc.

Authorized Signature:  Date: 3/19/2008