



**State of West Virginia  
Department of Administration  
Purchasing Division**

**NOTICE**

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.

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ARCHITECTS • ENGINEERS • SURVEYORS

March 1, 2008

Department of Administration  
Purchasing Division  
Building 15  
2019 Washington Street, East  
Charleston, WV 25305-0130

ATTN: Mr. John Abbott

RE: ***Expression of Interest for Architectural and Engineering Services for the West Virginia Army National Guard Facility in Parkersburg, West Virginia***

Dear Selection Committee,

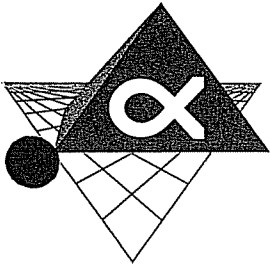
Alpha Associates, Incorporated wants to be the firm you select for the architectural and engineering services at the West Virginia Army National Guard Facility in Parkersburg. Since 1969, Alpha Associates, Incorporated has been serving our surrounding communities. Throughout our more than 38 years of experience, our service to the client remains the number one goal at Alpha. We have provided architectural and engineering design services for various private and public clients, including the Army National Guard. Alpha would like to continue our relationship with the Army National Guard and include the Parkersburg location to that list of successful projects.

Addition and renovation projects require a design firm that is responsive, flexible and experienced. Alpha believes that those three elements set us apart from our competitors. A firm must be responsive to challenges during design and construction and be willing to mobilize quickly to address the challenges before they become problems. Through established communication processes, Alpha's design staff is well suited for addressing issues quickly.

A renovation project also requires the designers to be flexible. When walls are moved and unknown elements are discovered, the design team must be willing to "listen to the building" to make design decisions. Alpha's design team, including the consultants have produced many successful renovation projects that tested the flexibility of the design staff.

***"What sets Alpha apart?"***

Team selection is critical to any project, but especially during a renovation project. Alpha has also carefully selected a team of consultants whose past experience will prove to be an immeasurable asset. The following is a breakdown of the team and their responsibilities.



Miller Engineering is a West Virginia based Mechanical and Electrical Engineering firm that has been involved in multiple renovation projects for public facilities. Having worked with Alpha Associates, Incorporated on numerous projects over the past several years, the coordination between firms is seamless.

Throughout the duration of the design and construction phases, Alpha will be the lead design firm and will be the single point of contact for your project. The expression of interest that follows includes information and complete resumes on the Team selected.

The third phrase that sets the firm apart is "quality projects". As mentioned above, Alpha has produced three successful projects for the Army National Guard in the state of West Virginia. State, Federal and local agencies since the firm began in 1969. Recently, Alpha has completed several highly recognized projects for the State of West Virginia Division of Highways. Alpha's in-house designers created the two Welcome Centers on I-68 in Hazelton, WV and I-77 in Williamstown, WV.

#### **SUMMARY**

Alpha is confident that the team we have established can produce this project with professionalism and service that is unmatched by our competition. Alpha has been in business for more than 38 years and has made our reputation by providing exceptional service to our clients from beginning to beyond completion of project. We wish to develop clients, not projects, and strive to build lasting relationships that will transcend the project. Our quality work, professionalism and dedication are unparalleled. Alpha's design staff is ready to begin work immediately. We look forward to sharing our ideas with you.

Sincerely,

ALPHA ASSOCIATES, INCORPORATED

Richard A. Colebank, PE, PS  
President and COO  
rcolebank@alphaaec.com