



**State of West Virginia  
Department of Administration  
Purchasing Division**

**NOTICE**

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.

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ARCHITECTS • ENGINEERS • SURVEYORS

December 19, 2007

Department of Administration  
Purchasing Division  
Building 15  
2019 Washington Street, East  
Charleston, WV 25305-0130

RE: ***Expression of Interest for Architectural and Engineering Services for the West Virginia Army National Guard Facility in Randolph County***

Dear Selection Committee,

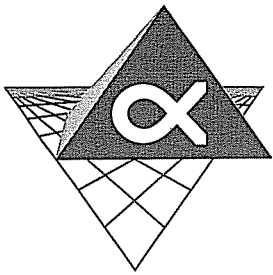
Alpha Associates, Incorporated wants to be the firm you select for the architectural and engineering services at the West Virginia Army National Guard Facility in Randolph County. Since 1969, Alpha Associates, Incorporated has been serving our surrounding communities. Throughout our more than 38 years of experience, our service to the client remains the number one goal at Alpha. We have provided architectural and engineering design services for various private and public clients, including the Army National Guard. Alpha would like to continue our relationship with the Army National Guard and include the Randolph County location to that list of successful projects.

***“What sets Alpha apart?”***

The answer to that question can be answered in three basic phrases. The first being “Multiple Services” – Alpha Associates, Incorporated has the ability to provide many services “under one roof”. The services offered in Alpha’s Morgantown office include:




- Architectural Design
- Structural Engineering
- Civil Engineering
- Landscape Design
- Construction Administration
- Interior Design
- Surveying

Alpha’s architects and engineers work side by side to produce seamless projects that are managed from a single point of contact. What does this mean for you? As an owner of the project, you are interested in a team that will produce a high quality, yet cost



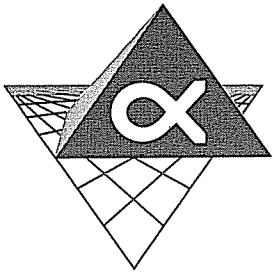
effective outcome. By having a single point of contact and an in-house design team, those goals are much easier to achieve.

The second phrase that sets Alpha apart is "Team Selection". Team selection is critical to any project. Alpha has also carefully selected a team of consultants whose past experience will prove to be an immeasurable asset. The following is a breakdown of the team and their responsibilities.

 <p><b>ALPHA</b> ASSOCIATES, INCORPORATED</p>	 <p><b>H.F. LENZ</b> COMPANY</p>	 <p><b>CRAWFORD CONSULTING SERVICES</b></p>
<ul style="list-style-type: none"> <li>• Architectural Design</li> <li>• Structural Engineering</li> <li>• Civil Engineering</li> <li>• Landscape Design</li> <li>• Construction Administration</li> <li>• Interior Design</li> <li>• Surveying</li> </ul>	<ul style="list-style-type: none"> <li>• Mechanical</li> <li>• Electrical</li> <li>• Plumbing</li> </ul>	<ul style="list-style-type: none"> <li>• Cost Estimating</li> </ul>

H.F. Lenz Co. is a Pennsylvania based Mechanical and Electrical Engineering firm that has been involved in over \$75 million in design work for military facilities. Having worked with Alpha Associates, Incorporated on numerous projects over the past 15 years, the coordination between firms is seamless.

Alpha has selected Crawford Consulting Services to provide independent cost estimating services. Crawford Consulting is a Pittsburgh based firm with 12 years experience in cost estimating and has estimated more than over 33 million SF of space. Crawford has provided MCACES cost estimating services, feasibility studies, and inspections for the United States Army Corps of Engineers on various projects across the United States. Crawford is also a 100% WBE and certified 8A and Small Disadvantaged Business.



Throughout the duration of the design and construction phases, Alpha will be the lead design firm and will be the single point of contact for your project. The expression of interest that follows includes information and complete resumes on the Team selected.

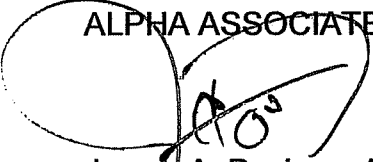
The third phrase that sets the firm apart is "quality projects". As mentioned above, Alpha has produced three successful projects for the Army National Guard in the state of West Virginia. State, Federal and local agencies since the firm began in 1969. Recently, Alpha has completed several highly recognized projects for the State of West Virginia Division of Highways. Alpha's in-house designers created the two Welcome Centers on I-68 in Hazelton, WV and I-77 in Williamstown, WV.

#### **SUMMARY**

Alpha is confident that the team we have established can produce this project with professionalism and service that is unmatched by our competition. Alpha has been in business for more than 38 years and has made our reputation by providing exceptional service to our clients from beginning to beyond completion of project. We wish to develop clients, not projects, and strive to build lasting relationships that will transcend the project. Our quality work, professionalism and dedication are unparalleled. Alpha's design staff is ready to begin work immediately. We look forward to sharing our ideas with you.

Sincerely,

ALPHA ASSOCIATES, INCORPORATED



James A. Davison, AIA  
Vice-President  
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