



**State of West Virginia  
Department of Administration  
Purchasing Division**

**NOTICE**

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.

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30 Columbia Boulevard  
P.O. Box 1532  
Clarksburg, WV 26301  
www.thrashereng.com

(304) 624•4108  
Fax: 624•7831  
thrasher@thrashereng.com

January 3, 2008

Purchasing Division  
2019 Washington Street, East  
P.O. Box 50130  
Charleston, WV 25305-0130

**RE: *Architectural and Engineering Services for the WV Army National Guard Facility in Randolph County***

Dear Members of the Selection Committee:

Thrasher Engineering, Inc. is pleased to respond to the proposed WV Army National Guard for the Facility in Randolph County. Included in this response are our Statement of Qualifications, Performance Data, and Anticipated Concepts and Proposed Methods of Approach. More importantly is our honest and frank review of what Thrasher Engineering, Inc. "brings to the table" with this proposal: the many strengths, and a few weaknesses, that we have. Thrasher Engineering has become the most successful engineering firm in the history of the state. We are celebrating our 25<sup>th</sup> anniversary in 2008. In our 25 years of business, we have grown to a company of nearly 200 people. Our philosophy has always been "Successful Projects Result in Repeat Clientele!". That philosophy has served our clients well.

We began by doing simple water and sewer design services, but have expanded in many different areas including Planning and Design of Treatment Plants, Highways and Bridges, Airports, Surveying (we have over 15 survey crews), Construction Management, Materials Testing, Environmental, and Architectural Services. We are the only responder to your RFP that has all aspects of the services you need "in house". This is of great benefit to you because of the continuity it brings to the design process. We simply function better at project delivery services than our competitors. This is exhibited every day in terms of the time necessary to complete a design, the in-house review and overlap, and one voice to the client.

The benefits of our size are also beneficial in many ways; i.e., our accurate estimating. We do so many projects we know what things cost. Contractors like to bid our work, our plans are complete, change orders are kept to a minimum, and projects get done on time and within budget.

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Three years ago we added architecture to our services. We did this at the request of several of our clients who desired to have more of an engineering firms approach to project delivery than a typical architectural approach. Architecture firms often emphasize the creative aspect of their field at the expense of practicality, sound plans and specification preparation. Engineering plans tend to be more concise, accurate, and understandable.

To start our architectural division, we asked Lee Gustafson, AIA, to join our staff. Lee had operated his own firm for over 30 years and is a very accomplished, seasoned Architect. His vast experience is outlined in the proposal. Craig Baker, Associate AIA, was hired to run the architectural division. Craig is young but a very accomplished Architect that brings great business perspective into play. He is timely, responsive, honest, and a great communicator. Clients love him and you will as well.

What has resulted is a creative, experienced architectural group employing an engineering type approach to project delivery. This architectural group is supported by the strongest engineering group in the region. It is the best of both worlds. Combined with the fact that we are so close to the Randolph County facility, we genuinely feel we are uniquely qualified to provide the services required. We would very much welcome the opportunity to work for you and commit that our services will be second to none.

Sincerely,

THRASHER ENGINEERING, INC.

H. WOOD THRASHER, P.E.  
President



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

REC NUMBER  
**DEFK8115**

PAGE  
**1**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**JOHN ABBOTT**  
**304-558-2544**

**RFQ COPY**  
**TYPE NAME/ADDRESS HERE**

Thrasher Engineering, Inc.  
 30 Columbia Blvd.  
 P. O. Box 1532  
 Clarksburg, WV 26302-1532

**DIV ENGINEERING & FACILITIES**  
**JOBSITE**  
**SEE SPECIFICATIONS**

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
12/05/2007				

BID OPENING DATE: **01/03/2008** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		906-00-00-001		
<p><b>ARCHITECT/ENGINEERING SERVICES, PROFESSIONAL</b></p> <p><b>EXPRESSION OF INTEREST</b></p> <p><b>CONTRACT TO PROVIDE ARCHITECT AND ENGINEERING SERVICES FOR THE WEST VIRGINIA ARMY NATIONAL GUARD, RANDOLPH COUNTY FUTURE LOCATION, PER THE SPECIFICATIONS.</b></p> <p><b>QUESTIONS DUE: 12/18/2007</b></p> <p><b>VENDOR PREFERENCE CERTIFICATE</b></p> <p><b>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</b></p> <p><b>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</b></p> <p><b>( ) BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</b></p> <p><b>(X) BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL,</b></p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 304-624-4108	DATE 1/3/2008
TITLE Partner/Project Mgr.	FEIN 55 06335966	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'