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STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
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ROBERT W. FERGUSON, JR.
CABINET SECRETARY

DAVID TINCHER
DIRECTOR

Date: October 16, 2007

EOI: DCH08016

Project: Request for Proposal: Provide Exhibit Design,
Fabrication, and Installation Services for WV Independence
Hall Museum

The responses for this Request for Proposal are too large to scan and post online. To view these responses in their entirety, please contact the buyer, Shelly Murray at 304.558.8801 or via email at smurray@wvadmin.gov to set up an appointment.

Thank you for your interest in this project.

Sincerely,

A handwritten signature in cursive script that reads "Shelly Murray".

Shelly Murray
Senior Buyer
File 31
West Virginia Purchasing Division

Seven (7) respondent letters of transmission for this RFP follow.

EXPLUS

I N C O R P O R A T E D

October 15, 2007

Shelly Murray – Senior Buyer
Department of Administration - Purchasing Division
2019 Washington Street East - Building 15
PO Box 50130
Charleston, WV 25305-0130
P: 304-558-8801
F: 304-558-4115
EMAIL: smurray@wvadmin.gov

**RE: West Virginia Independence Hall Museum:
Civil War Battle Flags Exhibit Fabrication and Installation**

Dear Ms. Murray,

On behalf of the Explus Inc. team, we are delighted to partner with the talented design firm of Krent/Paffett/Carney, Inc. and their in-house media production company, Experience Media, to submit our proposal for the design, fabrication and installation of the West Virginia Civil War Battle Flags Exhibit at the West Virginia Independence Hall Museum in Wheeling, WV.

We know without a doubt that Explus has the experience and knowledge of developing the highest quality museum exhibits to the level of standards and expertise this project deserves. As you review our proposal, please consider the wealth of experience and value our team brings to your project. Explus has an exceptional reputation for creating first-rate collaborative relationships with our clients and designers. This is accomplished by asserting your satisfaction as our Number #1 priority. Our company's twenty eight years of experience and dedication to service and quality will be utilized in every phase of the exhibit engineering, fabrication, installation and maintenance.

Explus considers this project to be an excellent fit for our companies. After the initial evaluation of the available project parameters, we strongly feel that our TEAM can provide the desired services with these distinct advantages:

- Our past experience and ongoing collaborative relationship with Krent/Paffett/Carney, Inc., with a proven track record of over 9 successful projects over the last 10 years will greatly benefit the vision of WVIH.
- Krent/Paffett/Carney, Inc. has the design experience, as well as in-house media production expertise through Experience Media, that will provide the client with a collaborative experience throughout the design process.
- Both KPC and Explus are very comfortable with working with collection-based exhibits.
- Both KPC and Explus have a wide variety of experience with projects similar to the size and scope of the WV Civil War Battle Flags Exhibit.
- Explus can confirm that with our current staffing, facilities, and projected workload as indicated in the described chart, we can say with confidence that we can support the complete fabrication and installation of this project, within budget, on schedule, and with the highest quality craftsmanship in the museum industry.
- Explus has three decades of proven Design/Build management & museum exhibit fabrication experience.

We look forward with great anticipation to the opportunity to work with you on this exciting project. Please do not hesitate to contact us for any additional information or clarification that you may desire. Again, it is our pleasure to represent the Explus team, and we wish you the best in your review.

Regards,



Brett Beach – Explus Director of Business Development
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