

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

314-429-4000

Request for Quotation

REC NUMBER COR61377

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ADDRESS CORRESPONDENCE TO ATTENTION OF

JOHN ABBOTT 304-558-2544

*709030711 INTOXIMETERS INC

8110 LACKLAND ROAD

ST LOUIS MO 63114

DIVISION OF CORRECTIONS ATTN: SECURITY DIRECTOR BUILDING 4, ROOM 300 112 CALIFORNIA AVENUE CHARLESTON, WV 25305 304-558-8045

DATE PRINTED TERMS OF SALE SHIP VIA FOB. FREIGHT TERMS 02/24/2008 BID OPENING DATE: 03/12/2008 BID OPENING TIME 01:30PM CAT. QUANTITY LINE UOP ITEM NUMBER UNIT PRICE AMOUNT 0001 LS 175-27 INTOXIMETERS AND RELATED SUPPLIES OPEN-END CONTRACT TO PROVIDE HAND-HELD ALCOHOL DETECTING INSTRUMENTS / INTOXIMETERS AND RELATED SUPPLIES FOR THE WV DIVISION OF CORRECTIONS, PER THE SPECIFICATIONS. VENDORS BIDDING AN EQUAL PRODUCT SHOULD SUBMIT PRINTED DOCUMENTATION DEMONSTRATING THE OFFERED ITEMS MEET OR EXCEED THE SPECIFICATIONS ATTACHED HERETO. DELIVERY SHALL BE INCLUDED IN THE BID PRICE. SAMPLES: VENDORS SHOULD SUBMIT SAMPLES OF EACH ITEM LISTED ON THE BID FORM. VENDORS BIDDING EQUAL OR BETTER THAN ITEMS SHALL RECEIVED SUBMIT THE SUPPORTING DOCUMENTATION AND SAMPLES PRIOR TO AN AWARD. FAILURE TO SUBMIT THIS REQUEST SHALL RESULT IN AUTOMATIC DISQUALIFICATION. 2000 MAR 1 1 P 3:57 EXHIBIT 3 #HDAGASING DIVISION SUME OF WV LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON . AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE SEE REVERSE SIDE FOR TERMS AND CONDITIONS: TELEPHONE 314-429-4000 SIGNATURE 3/10/08 TITLE FÉIN President 43-0906533 ADDRESS CHANGES TO BE NOTED ABOVE



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ST LOUIS MO

INTOXIMETERS INC 8110 LACKLAND ROAD

QUANTITY

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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JOHN ABBOTT 304-558-254<u>4</u>

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DIVISION OF CORRECTIONS ATTN: SECURITY DIRECTOR BUILDING 4, ROOM 300 112 CALIFORNIA AVENUE CHARLESTON, WV

UNIT PRICE

304-558-8045

ITEM NUMBER

DATE PRINTED TERMS OF SALE SHIP VIA F.O.B. FREIGHT TERMS 02/24/2008 03/12/2008 BID OPENING TIME 01:30PM

THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.

ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.

IN THE EVENT THE VENDOR/CONTRACTOR FILES BANKRUPTCY: FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATI-CALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.

THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.

REV. 04/11/2001 EXHIBIT 4

FEIN

LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE

TELEPHONE

DATE

TITLE

ADDRESS CHANGES TO BE NOTED ABOVE



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*709030711 314-429-4000 INTOXIMETERS INC 8110 LACKLAND ROAD

ST LOUIS MO 63114

DIVISION OF CORRECTIONS
ATTN: SECURITY DIRECTOR
BUILDING 4, ROOM 300
112 CALIFORNIA AVENUE
CHARLESTON, WV
25305 304-558-8045

DATE PRINTED TERMS OF SALE F.O.B, SHIP VIA FREIGHT TERMS 02/24/2008 BID OPENING DATE: 03/12/2008 **BID OPENING TIME** 01:30PM LINE QUANTITY LIOP ITEM NUMBER UNITPRICE AMOUNT CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER. REV. 3/88 PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD. VENDOR PREFERENCE CERTIFICATE CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS). APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED: BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORA-TION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE TELEPHONE DATE TITLE FEIN ADDRESS CHANGES TO BE NOTED ABOVE



NDOR

SIGNATURE

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DATE PRINTED TERMS OF SALE SHIP VIA F.O.B. FREIGHT TERMS 02/24/2008 BID OPENING DATE: 03/12/2008 BID OPENING TIME 01:30PM CAT LINE QUANTITY LIOP ITEM NUMBER UNIT PRICE **AMOUNT** OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEAQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED: BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID; BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

TELEPHONE

YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.

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State of West Virginia
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Purchasing Division
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DIVISION OF CORRECTIONS
ATTN: SECURITY DIRECTOR
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DATE PRINTED TERMS OF SALE SHIP VIA F.O.B FREIGHT TERMS 02/24/2008 BID OPENING DATE: 03/12/2008 BID OPENING TIME 01:30PM CAT LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF (A) RESCIND THE CONTRACT OR PURCHASE PURCHASING TO: ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER. BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL. UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY. BIDDER: DATE: SIGNED: SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE TELEPHONE DATE TITLE FEIN ADDRESS CHANGES TO BE NOTED ABOVE



VENDOR

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*709030711 314-429-4000 INTOXIMETERS INC 8110 LACKLAND ROAD

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DIVISION OF CORRECTIONS
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25305 304-558-8045

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PAGE 8

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COR61377

Background: The West Virginia Division of Corrections is seeking to purchase hand held alcohol sensing instruments (intoximeters) and related supplies as well as one time, on-site training for the devices for up to twenty (20) participants.

The Agency is requesting that these intoximeters and related supplies be the Alco-Sensor FST, by intoximeters, Inc., or equal.

The amount requested below is an estimate for bidding purposes only and does not constitute an order.

ITEM	SPECIFICATIONS	Estimated Quantity	Unit Cost	Extended Cost
	ALCO-SENSOR FST – hand held, breath			4.7.0 000 00
1	alcohol tester. The unit must be an	48	\$375.00	\$18,000.00
	electrochemical fuel cell sensor that			
	generates a specific electronic response			
	proportional to Breath Alcohol			Ì
	Concentration. It must be US DOT			
	approved for evidential use.			
	Sample Collection: Breath samples must			
	be collected either directly or passively			
	and be able to collect a headspace sample			-
	from an open container. Collection must			
	be either automatically or manually			·
	controlled.			
	Range: the unit must accurately detect			
	breath alcohol levels from .000 to .400			
	BrAC.]		
	Response time: The unit must respond			
	within 5-10 seconds on negative or			
	positive samples.			
	Environmental: The unit must operate			
	over a wide ambient temperature range			
	(32°F to 122°F) The disposable mouthpiece			
	must direct breath flow away from the			
	operator. The unit must have data storage			
	to include the last test recall. The display			
	feature must be a high visible Liquid			
	Crystal Display with back lighting for low			
	light viewing.			
	<u>Calibration</u> : The unit must permit one-			
	point calibrations with a dry gas standard			
	or wet bath simulator approved by NHTSA.]		
	,,			
.	Disposable Mouthpiece for intoximeter in			4000 00
2	item #1	2,000	.19	\$380.00

Note: Mouthpieces are available in any quantity at .19 each when ordered with an instrument. When re-ordering mouthpieces only, they are sold at the prices as listed here (Minimum required 200 per order) 200-499 = .23 ea, 500-999 = .22 ea, 1000-4999 = .21 ea, 5000-9999 = .19 ea, 10,000+=.17 ea.

COR61377

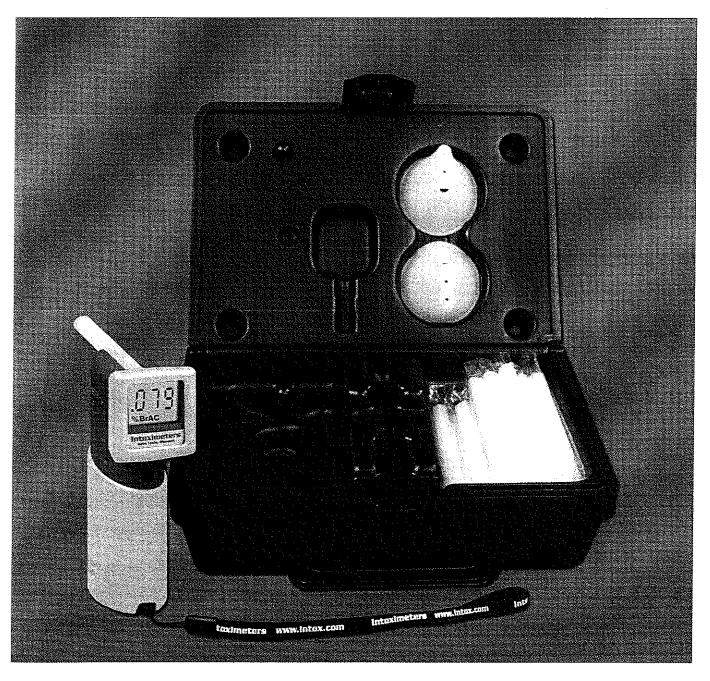
ITEM	SPECIFICATIONS	Fstimated Quantity	Unit Cost	Extended Cost
3	105 Liters Dry Gas Cylinder (.082)			
	Cylinder must contain Ethanol dry gas			
	concentration in a nitrogen balance. Each cylinder			
	should be individually analyzed prior to shipment			
-	to end user and provide a certificate of analysis for each unit. Must be NHTSA CPL approved.	20	\$145.00	\$2,900.00
4	6 LPM Regulator	20		
	For use with the dry gas cylinder; reusable; will fit all dry gas standards (30L, 105L & 108L)	20	\$109.00	\$2,180.00
5	True-Cal Device			
	Instrument to calculate the expected value of a dry gas standard by adjusting for the current			
	atmospheric pressure. It shall attach to the standard gas canister with one button operation.	20	\$220.00	\$4,400.00
6	Training ,			
	Certified Vendor shall provide one time, on-site	20		
	training on the use of items 1 through 5 above for	Participants		4
	up to twenty (20) participants		\$500.00	\$10,000.00

*** Note: The 108L Dry Gas Standard is available at the same price as the 105L Dry Gas Standard. Unit Price is \$145.00 each.

Grand Total of Extended Cost for Items 1 through 6

\$37,860.00

ALCO-SENSOR FST



Intoximeters Inc.

TECHNICAL CHARACTERISTICS

THE INSTRUMENT

The Alco-Sensor FST (FST) (patents pending) is a pocket-sized, hand-held breath alcohol tester. It provides a simple, accurate and economical method of determining a subject's breath alcohol level. The FST accepts breath samples directly or passively. The unit is also capable of detecting alcohol in a solution.

UNIQUE FEATURES

SHAPING THE FUTURE OF HAND-HELD BREATH ALCOHOL TESTING INSTRUMENTS: The Alco-Sensor FST was designed with Operator Safety in mind. The FST's symmetrical design allows the operator to position themselves in a manner where they can control the subject,

themselves in a manner where they can control the subject, protect their weapon, easily view both the subject and the instrument display while at the same time preventing the subject's breath from being blown in their direction. The FST also offers advantages in low light operations such as a backlit LCD and an illuminated mouthpiece guide.

ANALYTICAL

Sensor

This electrochemical fuel cell sensor generates an electronic response that is proportional to the Breath Alcohol Concentration.

Accuracy & Precision

US DOT approved for evidential use. UK Home Office approved for screening use. Meets or exceeds the federal model specification for traffic enforcement and Omnibus breath alcohol testing.

Specificity

The fuel cell sensor is specific for alcohol. It does not respond to acetone or other substances found in the human breath.

Range of Sensor

The Alco-Sensor FST accurately detects breath alcohol levels from .000 to .400 BrAC.

Response Time

The FST responds within 5 to 10 seconds on negative or positive samples.

Environmental

Operates over a wide ambient temperature range: 0°-50°C (32°F-122°F)

CE Mark

CE Mark compliant for EMC compatibility for emissions and immunity.

Calibration

The linear characteristic of an Intoximeters fuel cell permits simple one-point calibration. Calibration checks and calibrations

should be performed with a dry gas standard or wet bath simulator approved by the National Highway Traffic Safety Administration (NHTSA) and Intoximeters.

SAMPLING SYSTEM

Sample Alternatives

The Alco-Sensor FST is designed to collect a <u>direct sample</u> from a subject in a normal or fast test cycle mode, a <u>passive sample</u> from a subject, or a <u>headspace sample</u> from an open container.

Sample Collection

The Alco-Sensor FST is capable of automatically or manually collecting direct and passive samples.

Mouthpieces

The Alco-Sensor FST mouthpiece is easy to install and directs the breath flow away from the operator (patents pending). (Use only mouthpieces manufactured or approved by Intoximeters for the Alco-Sensor FST).

ELECTRICAL REQUIREMENTS

Power Supply/Capacity
Two AA batteries
1500+ tests

SIZE & WEIGHT / CONSTRUCTION

Physical Characteristics

Hand-held/170 grams with batteries (6 oz)

Case Construction

ABS/Polycarbonate Blend - impact resistant

MEMORY/COMMUNICATIONS

Data Storage

Last test recall

Display

High visibility Liquid Crystal Display; Back lighting for nighttime viewing included.

INCLUDED IN STANDARD PACKAGE

- * Rubberized Grip (unit will be shipped with yellow grip and display bezel unless black is specified).
- * Rubberized Display Bezel & lens protector
- * Wrist Strap
- * Interactive computer based training on CD-ROM
- * Carrying case holds FST, 2/passive cups, 25/mouthpieces and space for extra batteries.

Note: The above specifications reflect the operating characteristics for our standard production Alco-Sensor FST. The Alco-Sensor FST can be configured to meet other specifications.

Intoximeters Inc.

REQ No.	COR613	7	7
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STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

Purchasing Affidavit (Revised 06/15/07)

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name:	Intoximeters Inc.	
Authorized Signature	: CLADIE	Date: 3/10/08