



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 BHS80098

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF
 ROBERTA WAGNER
 304-558-0067

*713133556 800-282-7300
 LABORATORY CORPORATION OF AMER
 6370 WILCOX ROAD

DUBLIN OH 43016-1296

HEALTH AND HUMAN RESOURCES
 BBH/HF
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED 02/25/2008	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
BID OPENING DATE: 03/27/2008	BID OPENING TIME			01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
001	1	JB		948-55		
OPEN-END BLANKET CONTRACT				RECEIVED 2008 MAR 27 A 9:45 PURCHASING DIVISION STATE OF WV		
OPEN END CONTRACT FOR LABORATORY SERVICES						
TO PROVIDE LABORATORY SERVICES TO THE WEST VIRGINIA DEPARTMENT OF HEALTH & HUMAN RESOURCES (WVDHHR), STATE OWNED FACILITIES PER THE ATTACHED LISTING AND DETAILED SPECIFICATIONS. EXHIBIT 3						
LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.						
UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *Donna Dudley* TELEPHONE 614-889-1061 DATE 3-25-08
 TITLE Vice President Operations FEIN 13-3757370 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA Business Associate Addendum -** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130



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ADDRESS CORRESPONDENCE TO ATTENTION OF
ROBERTA WAGNER
304-558-0067

*713133556 800-282-7300
 LABORATORY CORPORATION OF AMER
 6370 WILCOX ROAD
 DUBLIN OH 43016-1296

HEALTH AND HUMAN RESOURCES
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DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
02/25/2008				
BID OPENING DATE: 03/27/2008		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UQP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

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<p>THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 04/11/2001 EXHIBIT 6</p> <p>PRICE ADJUSTMENT PROVISION: THE STATE OF WEST VIRGINIA WILL CONSIDER BIDS THAT CONTAIN PROVISIONS FOR PRICE ADJUSTMENTS PRIOR TO THE ORIGINAL EXPIRATION OF THE CONTRACT, PROVIDED THAT SUCH PRICE ADJUSTMENT COVERS BOTH UPWARD AND DOWNWARD MOVEMENT OF THE COMMODITY PRICE, AND THAT ADJUSTMENT IS BASED ON THE "PASS THROUGH" INCREASE OR DECREASE OF RAW MATERIALS AND/OR LABOR, WHICH MAKE UP ALL OR A SUBSTANTIAL PART OF A PRODUCT. ADJUSTMENTS ARE TO BE BASED UPON AN ACTUAL DOLLAR FIGURE, NOT A PERCENTAGE. ALL PRICE ADJUSTMENT REQUESTS MUST BE SUBSTANTIATED IN A MANNER ACCEPTABLE TO THE DIRECTOR PURCHASING, E.G. GOVERNMENTAL BENCH MARKS, GENERAL MARKET INCREASE, PUBLISHED PRICE LISTS. SUCH REQUESTS FOR AND INCREASE</p>						

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<p>SHOULD BE RECEIVED IN WRITING BY THE DIRECTOR OF PURCHASING AT LEAST 30 DAYS IN ADVANCE OF THE EFFECTIVE DATE OF THE INCREASE. ANY TIME THE VENDOR REQUESTS A PRICE ADJUSTMENT, THE PURCHASING DIVISION MAY EITHER ACCEPT THE PRICE ADJUSTMENT AND AMEND THE CONTRACT ACCORDINGLY OR REJECT THE ADJUSTMENT IN ITS ENTIRETY AND CANCEL THE CONTRACT.</p> <p>PREFERRED TERMS: IT IS PREFERRED THAT THE PRICES ON THIS CONTRACT ARE FIRM FOR LIFE OF THE CONTRACT, AS INDICATED IN THE LIFE OF CONTRACT CLAUSE CONTAINED HEREIN, NOT TO EXCEED ONE (1) YEAR.</p> <p>IF THE VENDOR CANNOT GUARANTEE A FIRM PRICE FOR THE LIFE OF CONTRACT, HE MUST INDICATE ONE OF THE PARAGRAPHS LISTED BELOW. FAILURE TO QUALIFY THE PREFERRED TERMS WILL BIND THE VENDOR TO A FIRM PRICE FOR THE LIFE OF THE CONTRACT.</p> <p>ALTERNATE TERMS:</p> <p>() THE PRICES ON THIS CONTRACT WILL REMAIN FIRM FOR DAYS AFTER THE EFFECTIVE DATE OF THE CONTRACT. PRICES WILL REMAIN FIRM AFTER EACH PRICE ADJUSTMENT FOR A MINIMUM OF DAYS.</p> <p>() THE VENDOR DOES NOT AGREE TO MAINTAIN A FIRM PRICE FOR THE LENGTH OF THE CONTRACT BUT OFFERS AN ALTERNATE PROPOSAL AS FOLLOWS:</p> <p>.....</p> <p>.....</p> <p>.....</p> <p>.....</p>						

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TODAY'S SUPPLIER

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	EXHIBIT 4					
	<p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p>INQUIRIES WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON 3/12/2008. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO: ROBERTA WAGNER DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25311</p> <p>FAX: 304-558-4115 E-MAIL: ROBERTA.A.WAGNER@WV.GOV</p>					

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<p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p>						

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PROJECT

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<p>() BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</p> <p>OR</p> <p>() BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE</p>						

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<p>ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: -----</p> <p>DATE: -----</p> <p>SIGNED: -----</p> <p>TITLE: -----</p>						

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<p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>PLEASE NOTE: A CONVENIENCE COPY WOULD BE APPRECIATED.</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER:-----RW/FILE 22-----</p> <p>RFQ. NO.:-----BHS80098-----</p> <p>BID OPENING DATE:-----3/27/2008-----</p> <p>BID OPENING TIME:-----1:30 PM-----</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:</p>						

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<p>--- Fax Number 614-761-0791 ---</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY):</p> <p>--- Lisa Thompson, Bids/Proposals Department Team Lead ---</p>						
***** THIS IS THE END OF RFQ BHS80098 ***** TOTAL:						\$200,432.85

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**Open End Contract for Laboratory Services
BHS80098**

1.1 Purpose:

To provide Laboratory services to the West Virginia Department of Health and Human Resources (WVDHHR), State owned facilities which include: William R. Sharpe, Jr. Hospital, Mildred Mitchell Bateman Hospital, Pinecrest Hospital, Lakin Hospital, Welch Community Hospital, Hopemont Hospital, and John Manchin Sr. Health Care Center, hereafter referred to as "hospitals".

Location of Hospitals:

Pinecrest Hospital
105 S. Eisenhower Drive
Beckley, WV 25801

Hopemont Hospital
Rt. 3, Box 330
Terra Alta, WV 26764

Lakin Hospital
1 Bateman Circle
Lakin, WV 25287

John Manchin Sr. Health Care Center
401 Guffey Street
Fairmont, WV 26554

Welch Community Hospital
454 McDowell Street
Welch, WV 24801

Mildred Mitchell-Bateman Hospital
1530 Norway Ave.
Huntington, WV 25709

William R. Sharpe, Jr. Hospital
936 Sharpe Hospital Road
Weston, WV 26452

1.2 Mandatory Requirements

1. The vendor shall provide point-to-point interface between Open VistA software and a reference lab to transmit electronic laboratory orders from hospital laboratories (listed above) to the laboratory service. The results of the reference lab specimen analysis will be electronically transmitted back to the Open VistA for provider review.

Standard HL-7 (Help Language 7) version 2.3 formatting rules shall be followed for batch and on-line import/export message segments VistA provides functionality to print a manifest to accompany the specimen. This manifest provides a check and balance with the electronic order to ensure the order and the physical specimen are correctly matched to the patient.

2. The Vendor shall provide routine daily service with one (1) pick-up by 3:00 p.m. Lab results will be electronically transmitted to the hospital(s) no later than 9:00 a.m. the following day. Preliminary culture results will be returned to the hospital

within 24 hours after pick-up, with final results being given in 48 hours. The vendor shall provide six-day service to the hospital(s) (Monday through Saturday). The vendor shall call the hospital(s) on Saturday and converse with the Nurse Clinical Coordinator to determine if Saturday pick-up is needed.

STAT testing shall be provided 24 hours a day, six days per week (Monday through Saturday). Pick-up of STAT test specimens must be made within one (1) hour after notification and all STAT results shall be made available within two (2) hours after pick-up.

The Vendor shall provide all supplies and materials required for testing, such as tubes, needles, urine containers, etc.

The Vendor shall provide an itemized invoice monthly in arrears and statistical reports showing usage and volumes. (See Section 1.7)

The Vendor must be certified by Clinical Laboratory Improvement Amendments (CLIA) and also must meet all CAP (Certificate of Accreditation) Standards. The Vendor shall provide a copy of Clinical Laboratory Improvement Amendments (CLIA) certificate and AP certificate (Certificate of Accreditation) from the Centers for Medicare & Medicaid Services prior to award of contract.

The Vendor shall operate in accordance with the standards and recommendations of Joint Commission (JC) or other equivalent standards.

The Vendor shall provide the hospital(s) with documentation of quality control measures being performed in the Laboratory upon request. Quality control data, quality assurance policies and results of proficiency testing surveys must be made available upon request.

The Vendor shall provide the hospital(s) the above services and all testing services required by the hospital(s) for the life of the contract. Price per test quoted by the Vendor shall not change during the life of the contract.

A list of the type and estimated quantity of tests required by the hospital(s) is attached as Exhibit A. The list only represents the most required and/or requested tests needed for evaluation purposes only. Additional types of tests shall be provided by the successful vendor, as ordered by the physician.

1.3 Subcontracts prohibited

The Vendor will be solely responsible for all work performed under the contract. The Vendor will not enter into written subcontracts for performance of work under the contract without written permission of the agency.

1.4 Compliance with Law and Regulation

The Vendor shall pay sales, use and personal property taxes arising out of this contact and the transactions contemplated thereby. Any other taxes levied upon this contract, the transaction or the equipment or services delivered pursuant thereto shall be borne by the vendor.

The Vendor shall comply with all applicable laws, rules and regulations including, but not limited to those relating to hospital licensure, state and federal labor laws, and laws, rules and policies related to the WV Department of Health and Human Resources.

The Vendor shall be responsible for compliance with all workplace safety requirements, including, but not limited to compliance with applicable Occupational Safety and Health Administration (OSHA) and all other applicable environmental agency requirements for storage, labeling, handling and disposal of all items used in the performance of duties associated with laboratory (phlebotomy) services. The Vendor shall appropriately train its employees in proper workplace safety requirements.

1.5 Termination of the Contract

The Department of Health and Human Resources (Department) may terminate a contract resulting from the RFQ at any time that the vendor fails to carry out its responsibilities under the terms of any contract to the satisfaction of the Department only with the approval of the Purchasing Division.

The Department shall provide the Vendor with notice of conditions endangering contract performance. If after such notice the vendor fails to remedy the conditions contained in the notice, within the time period contained in the notice, the Department shall issue the vendor an order to stop all work immediately (only with approval of the Purchasing Division). The Department shall be obligated only for services rendered and accepted prior to the date of the notice of termination.

The contract may also be terminated upon mutual agreement of the parties with thirty (30) days prior notice.

1.6 Record Retention and Confidentiality

The Vendor will maintain financial records pertaining to the contract for five (5) years following the end of the State Fiscal year during which the contract is terminated or State and Federal audits of the contract have been completed, whichever is later. If questions about accounting records arise during an audit, the accounting records pertaining to the contract shall be retained until resolution of all pending audit questions and for one (1) year following the termination of any litigation relating to the contract if the litigation has not terminated within the above five (5) year period. Accounting records and procedures shall be subject to State and Federal approval.

**WEST VIRGINIA DEPARTMENT OF HEALTH AND HUMAN RESOURCES
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1.7 Invoices and Payments

The Vendor shall provide an itemized invoice to the Department monthly in arrears for actual usage. State law forbids payment of invoices prior to receipt of services. Invoice shall include patient identifier, date of service, description of service, per unit cost and total cost.

WEST VIRGINIA DEPARTMENT OF HEALTH AND HUMAN RESOURCES
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Exhibit A

Item Number	TEST NAME	Est. 12 Month Usage	Vendor Test Code	Bid Cost Per Test	Total Cost
1	Acetaminophen	2	007740	\$20.00	\$40.00
2	AFB cu	47	182402	\$30.00	\$1,410.00
3	Amitriptyline (Elavil) serum	6	007476	\$18.00	\$108.00
4	Ammonia, Plasma	94	007054	\$10.00	\$940.00
5	Amylase, serum	33	001396	\$4.25	\$140.25
6	Antinuclear antibodies (ANA)	144	164855	\$6.00	\$864.00
7	Beta-Hemolytic Strep A	3	008169	\$5.00	\$15.00
8	Bilirubin Total	36	001099	\$2.75	\$99.00
9	Bilirubin, Total/Direct, serum	12	001214	\$2.80	\$33.60
10	BUN	448	001040	\$2.75	\$1,232.00
11	C. diff. Toxin A	85	086207	\$10.00	\$850.00
12	C-Reactive Protein	19	006627	\$6.00	\$114.00
13	Calcium, serum	98	001016	\$2.75	\$269.50
14	Carbamazepine (Tegretol)	128	007419	\$11.00	\$1,408.00
15	CBC w/diff - platelet	3339	005009	\$2.75	\$9,182.25
16	Chlorpromazine, (Thorazine)	9	072132	\$20.00	\$180.00
17	Clomipramine (Anafranil) s.	7	706465	\$20.00	\$140.00
18	Clozapine (clozaril) serum	38	706440	\$33.00	\$1,254.00
19	Cortisol serum/plasma	11	004051	\$8.00	\$88.00
20	Creatinine Kinase (CK) MB/Total	38	002311	\$28.00	\$1,064.00
21	Creatinine Kinase, serum	68	001362	\$2.75	\$187.00
22	Creatinine, Serum	451	001370	\$2.75	\$1,240.25
23	Desipramine, serum	4	007765	\$18.00	\$72.00
24	Digoxin (Lanoxin)	46	007385	\$7.00	\$322.00
25	Estrogen	3	004549	\$18.00	\$54.00
26	Ethanol serum/blood	5	017996	\$23.00	\$115.00
27	Ethosuximide (Zarontin) serum	6	007443	\$12.00	\$72.00
28	Ferritin	50	004598	\$5.75	\$287.50
29	Fluoxetine (Prozac) serum	4	706838	\$20.00	\$80.00
30	Folates (Folic acid)	37	002014	\$7.00	\$259.00
31	Gabapentin (Neurotin) serum	11	716811	\$35.00	\$385.00
32	Gabrilil serum	2	825893	\$95.00	\$190.00
33	Glucose, 2hr P.P.	16	002022	\$2.75	\$44.00
34	Glucose serum	115	001032	\$2.75	\$316.25
35	Glucose plasma	51	001818	\$2.75	\$140.25
36	Gynecologic Mono-Layer PAP	9	192005	\$25.00	\$225.00
37	Haloperidol serum	8	070482	\$15.00	\$120.00

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38	Hemoglobin A1 C	763	001453	\$5.00	\$3,815.00
39	HCG Beta Subunit, Qual (s)	151	004556	\$6.00	\$906.00
40	Helicobacter Pylori, Igg	9	162289	\$16.00	\$144.00
41	Helper T-Lymph - CD4	12	505008	\$31.00	\$372.00
42	Hepatitis A AB 19m	17	006734	\$8.50	\$144.50
43	Hepatitis A AB, Total	59	006726	\$6.00	\$354.00
44	Hepatitis B Surface AB	270	006395	\$7.00	\$1,890.00
45	Hepatitis B Surface Ag	126	006510	\$6.00	\$756.00
46	Hepatitis Panel- A, B, C	87	322744	\$29.50	\$2,566.50
47	Imipramine (tofranil) serum	12	007468	\$18.00	\$216.00
48	Iron	42	001339	\$2.75	\$115.50
49	Iron/TIBC	54	001321	\$6.75	\$364.50
50	Lamotrigine (Lomictal) serum	15	716944	\$35.00	\$525.00
51	Lead (adult) blood	105	007625	\$8.00	\$840.00
52	LH & LSH	48	028480	\$18.00	\$864.00
53	Lipase serum	93	001404	\$4.25	\$395.25
54	Lithium	418	007708	\$5.00	\$2,090.00
55	LP Lipo El	13	033886	\$11.00	\$143.00
56	Magnesium, serum	171	001537	\$3.50	\$598.50
57	Microalbumin, 24 hour urine	12	140050	\$4.50	\$54.00
58	Microalbumin, Random urine	466	149997	\$4.50	\$2,097.00
59	Nortriptyline (Aventyl) serum	4	007393	\$17.00	\$68.00
60	Occult blood (stool)	24	008607	\$7.00	\$168.00
61	Osmolality serum	10	002071	\$5.00	\$50.00
62	Osmolality, urine	74	003442	\$5.00	\$370.00
63	Ova & Parasite	60	008623	\$10.00	\$600.00
64	Perphenazine (Trilafon)	5	846881	\$90.00	\$450.00
65	Phenobarbital serum	111	007823	\$12.00	\$1,332.00
66	Phenytoin (Dilantin)	383	007401	\$9.00	\$3,447.00
67	Phosphorus	115	001024	\$2.75	\$316.25
68	Potassium, Serum	109	001180	\$2.75	\$299.75
69	Pregnancy Serum	12	004416	\$8.00	\$96.00
70	Pregnancy Test (Urine)	55	004036	\$7.00	\$385.00
71	Primidone (Mysoline)	32	007856	\$20.00	\$640.00
72	Prolactin	99	004465	\$9.00	\$891.00
73	Prostate-specific AG, Serum	171	010322	\$7.00	\$1,197.00
74	Protein serum	68	001073	\$2.75	\$187.00
75	Prothrombin time	725	005199	\$2.50	\$1,812.50
76	PT & PTT	318	020321	\$5.50	\$1,749.00
77	Reticulocyte count	24	005280	\$6.00	\$144.00
78	RNA - PCR - Quant.	16	550430	\$80.00	\$1,280.00
79	STS	602	006072	\$3.00	\$1,806.00
80	Sedimentation rate	237	005215	\$3.50	\$829.50
81	Sodium serum	359	001198	\$2.75	\$987.25

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82	T3 - uptake	48	001156	\$3.25	\$156.00
83	T4	66	001149	\$3.25	\$214.50
84	T-Cell (T-Lymphocyte CD3 Cells)	8	096834	\$50.00	\$400.00
85	Testosterone serum	23	004226	\$10.00	\$230.00
86	Theophylline serum	29	007336	\$11.00	\$319.00
87	Topiramate (Topamax) serum	8	716285	\$40.00	\$320.00
88	T-Pallidum Ab (FTA-Ab)	5	006379	\$9.00	\$45.00
89	T-Pallidum Antibodies (TP-PA)	12	082339	\$11.00	\$132.00
90	Triglycerides	32	001172	\$2.75	\$88.00
91	TSH	186	004259	\$5.00	\$930.00
92	TSH 3rd Generation	651	004259	\$5.00	\$3,255.00
93	UA-Culture reflex	1253	377036	\$2.75	\$3,445.75
94	Culture reflex @ additional cost	594	008848	\$7.00	\$4,158.00
95	Uric Acid	25	001057	\$2.75	\$68.75
96	Urinalysis, complete	1060	003772	\$2.75	\$2,915.00
97	Valporic acid serum	1419	007260	\$9.00	\$12,771.00
98	Varicella Zoster IGG	22	096206	\$11.00	\$242.00
99	Vitamin B-12	146	001503	\$7.50	\$1,095.00
100	Vitamin B-12 and Folates	294	000810	\$14.50	\$4,263.00
	Most frequently ordered panels - profiles and screens and cultures				
101	Diagnostic Multi-Chern (28 Tests)	Includes 1502	230659	\$7.05	\$10,589.10
	Albumin	Phosphorous			
	Alkaline Phos	Potassium			
	AL T -SGPT	Sodium			
	AST-SGOT	Bilirubin, Total			
	BUN	Protein, Total			
	BUN/Creatinine	Triglycerides			
	Calcium	Uric Acid			
	Chloride	HDL Cholesterol			
	Cholesterol, Total	VLDL Cholestero Cal			
	Creatine	LDL Cholesterol, Calc			
	GGT	T. Chol/HDL Ratio			
	Glucose	Estimated CHD Risk			
	Iron, Total	Globulin, Total			

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102	Thyroid Profiles Includes (4 tests)	1208	000620	\$11.50	\$13,892.00
	TSH (High Sensitivity)	T3 Uptake			
	T4 Thyroxine	Free Thyroxine Index			
103	Electrolyte Panel Includes (3 tests)	316	000604	\$2.90	\$916.40
	Sodium				
	Potassium				
	Chloride				
	Drug Abuse Screen (seven) Urine, without confirmation	704	074013	\$9.00	\$6,336.00
	Amphetamine	Cocaine			
	Barbiturates	Opiates			
	Benzodiazepines	Phencyclidine			
	Cannabinoid				
104	HFP7 & 3AC	455	000505	\$3.20	\$1,456.00
	Protein, Total (s)	Alkaline phosphatase(s)			
	Albumin, (s)	LGD			
	Bilirubin, Total	AST (SGOT)			
	Bilirubin, Direct	ALT (SGPT)			
	Cholesterol, Total	GGT			
105	Lipid Profile Four includes: (3 tests)	5327	025254	\$3.50	\$18,644.50
	Cholesterol, Total				
	Triglycerides				
	HDL Cholesterol				
106	Drug Abuse Screen, Blood - without confirmation	27	767558	\$140.00	\$3,780.00
	Amphetamine	Cocaine			
	Barbiturates	Opiates			
	Benzodiazepines	Phencycline			
	Cannabinoid				
107	Cultures:				
	Lower Respiratory Culture	107	180810	\$10.00	\$1,070.00
	Upper Respiratory Culture	96	008342	\$8.00	\$768.00
	General Bacterial Culture	137	008649	\$8.00	\$1,096.00

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	Blood Culture	842	008300	\$8.00	\$6,736.00
	Stool Culture	55	008144	\$30.00	\$1,650.00
	Urine Culture	1306	008847	\$7.00	\$9,142.00
	Sputum Culture	98	180810	\$10.00	\$980.00
	Sensitivity Organism	529	S00001		
108	Heavy Metal Profile (Blood)	21	042580	\$81.00	\$1,701.00
	Arsenic				
	Lead				
	Mercury				
109	Hepatitis Profile (Diagnostic follow up)	46	046938	\$20.00	\$920.00
	HBc Ag; anti-HBc;				
	Anti-HBS; interpretation				
110	Hepatitis Profile B & C	421			
	HBs Ag; HBc Ag; Anti-HBC, total				
	Anti-HBc; 19m; anti-HBc; anti-HBs				
	anti - HCV; interpretation				
111	Hepatitis Profile A & B	107	058552	\$54.50	\$5,831.50
	Anti-HAV; total; anti HAV, Igm;				
	HBs Ag; HBc Ag; anti-HBC, total;				
	anti-HBC, Igm; anti-HBc; anti-HBS;				
	interpretation				
112	Hepatitis A Profile	57	028928	\$14.50	\$826.50
	Anti-HAV, total; anti-HAV, Igm				
	interpretation				
113	Hepatitis B Profile	52	058545	\$40.00	\$2,080.00
	HBs Ag; HBc Ag; anti-HBc, total				
	Anti-HBC, 19m; anti-HBc				
	Anti-HBs; interpretation				
114	Hepatitis C Virus Antibody	416	140659	\$7.00	\$2,912.00
	Additional Send Outs:				
115	4 hr. GTT	6	102004	\$13.00	\$78.00
116	Albumin	129	001081	\$2.75	\$354.75
117	Alkaline phos panel	2	001107	\$2.75	\$5.50

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118	ALT	112	001545	\$2.75	\$308.00
119	ALT-SGOT	29	001123	\$2.75	\$79.75
120	ALT-SGPT	23	001545	\$2.75	\$63.25
121	Amiodarone	4	706705	\$23.00	\$92.00
122	ANC	80	Need More Information		
123	AST	146	001123	\$2.75	\$401.50
124	Basic metabolic panel	70	322758	\$3.10	\$217.00
125	BMP	188	322758	\$3.10	\$582.80
126	CA125	4	002303	\$10.00	\$40.00
128	CBC	70	005017	\$2.65	\$185.50
129	Chloride	86	001206	\$2.75	\$236.50
130	Cholesterol, Total	6	001065	\$2.75	\$16.50
131	Comp metabolic panel 13	47	310900	\$3.35	\$157.45
132	Comp metabolic panel 14	214	322000	\$3.40	\$727.60
133	CPK	24	001362	\$2.75	\$66.00
134	Creatine	15	002402	\$4.00	\$60.00
135	Depakote	60	007260	\$9.00	\$540.00
136	Dilantin	20	007401	\$9.00	\$180.00
137	Free T4	598	001974	\$5.00	\$2,990.00
138	FSH	2	004309	\$9.00	\$18.00
139	Gentamycin	2	007161	\$14.00	\$28.00
140	GGT	3	001958	\$2.75	\$8.25
141	H&H	4	031088	\$2.65	\$10.60
142	Hematocrit	10	005058	\$2.60	\$26.00
143	Hemoglobin	10	005041	\$2.60	\$26.00
144	HSV culture	3	186072	\$21.00	\$63.00
145	INR	24	005199	\$2.50	\$60.00
146	Ldh	4	001115	\$2.75	\$11.00
147	LFT	45	322755	\$3.05	\$137.25
148	Mumps IgG	3	096552	\$11.00	\$33.00
149	PAP	52	192005	\$25.00	\$1,300.00
150	Pro BNP	20	140889	\$35.00	\$700.00
151	Progesterone	1	004317	\$9.00	\$9.00
152	PTH (intact)	7	015610	\$10.00	\$70.00
153	RA panel	56	006502	\$4.00	\$224.00
154	Renal panel	165	322777	\$3.20	\$528.00
155	Rubeola IgG	4	096560	\$12.00	\$48.00
156	Teaetal level	2	Need More Information		
157	Tegetrol	2	007419	\$11.00	\$22.00
158	Vit. D, 1-125 Dihydroxy	2	081091	\$25.00	\$50.00
159	Vit. D, -25- hydroxyl	2	080325	\$43.00	\$86.00
160	WBC	508	005025	\$2.60	\$1,320.80
	GRAND TOTAL		\$		\$200,432.85

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: Laboratory Corporation of America Holdings, (LabCorp)

Authorized Signature: Donna R. Nudley Date: 3-25-08



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 BHS80098

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF
 ROBERTA WAGNER
 304-558-0067

*713133556 800-282-7300
 LABORATORY CORPORATION OF AMER
 6370 WILCOX ROAD

DUBLIN OH 43016-1296

HEALTH AND HUMAN RESOURCES
 BBH/HF
 VARIOUS LOCALES AS INDICATED
 BY ORDER

TO AGENT

SHIP TO

DATE PRINTED 03/18/2008	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
BID OPENING DATE: 03/27/2008		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1 1. QUESTIONS AND ANSWERS ARE ATTACHED. 2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID. EXHIBIT 10 REQUISITION NO.: BHS80098 ADDENDUM ACKNOWLEDGEMENT I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC. ADDENDUM NO.'S: NO. 1 ... <input checked="" type="checkbox"/> ... NO. 2 NO. 3 NO. 4 NO. 5 I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**Request for
 Quotation**

RFQ NUMBER
 BHS80098

PAGE
 2

ADDRESS CORRESPONDENCE TO ATTENTION OF
 ROBERTA WAGNER
 304-558-0067

*713133556 800-282-7300
 LABORATORY CORPORATION OF AMER
 6370 WILCOX ROAD

DUBLIN OH 43016-1296

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HEALTH AND HUMAN RESOURCES
 BBH/HF
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED 03/18/2008	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
BID OPENING DATE: 03/27/2008		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p>..... <i>Donna R. Dudley</i> SIGNATURE <i>Laboratory Corporation of America</i> COMPANY 3-25-08 DATE</p> <p>REV. 11/96</p> <p>END OF ADDENDUM NO. 1</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
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Request for Quotation

RFQ NUMBER
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HEALTH AND HUMAN RESOURCES
 BBH/HF
 VARIOUS LOCALES AS INDICATED
 BY ORDER

VENDOR

SHIP TO

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
03/18/2008				
BID OPENING DATE: 03/27/2008		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	JB		948-55		
OPEN END CONTRACT FOR LABORATORY SERVICES						
***** THIS IS THE END OF RFQ BHS80098 ***** TOTAL:						\$200,432.85

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

ADDENDUM #1 RQH BHS80098

Below are the responses to the vendor questions:

QUESTION: 1. Do you have a quote on what the cost is per interface for each hospital, regarding the Open Vista system and the interface to a reference lab?

RESPONSE: First, there will only be one interface on the Open Vista side as we have a central server, not one for each facility. There is no cost to the vendor for connectivity to the Open Vista server, Medsphere will configure the interface based on the file specs that the selected vendor will transmit. The vendor will only be responsible for the costs involved in transmitting the file with the lab results to Open Vista. We have no information on what the costs to the reference lab will be to create and transmit the lab results file.

QUESTION: 2. Do you have a volume for the number of stats ordered per hospital for 2007?

RESPONSE: 1. As Welch Community Hospital has an in-house lab, they do not send out stat lab orders unless a lab device is inoperable. This occurred 10 times or less in 2007.

2. M.M. Bateman Hospital also has in-house lab, so their volume was 1 or 2 per month.

3. W.R. Sharpe Jr. Hospital had 277 stat orders in 2007.

4. Hopemont Hospital had approximately 75 stat orders in 2007.

5. John Manchin Sr. Health Care Center had less than 100 (inpatient and outpatient) stat orders in 2007.

6. Lakin Hospital had less than 20 stat orders. Currently, if the doctor orders a stat lab, the resident is transported to the hospital at Point Pleasant for the blood work.

7. Pinecrest Hospital had 1 - 3 stat orders per month.

West Virginia Department of Health and Human Resources
State Owned Facilities
Request for Quotation for Laboratory Services
RFQ Number: BHS80098

Laboratory Corporations of America Holdings (LabCorp) Responses

Exhibit 4

Local Government Bodies: Unless the vendor indicates in the bid his refusal to extend the prices, terms, and conditions of the bid to county, school, municipal and other local government bodies, the bid shall extend to political subdivisions of the State of West Virginia. If the vendor does not wish to extend the prices, terms, and conditions of the bid to all political subdivisions of the state, the vendor must clearly indicate such refusal in his bid. Such refusal shall not prejudice the award of this contract in any manner.

LabCorp Response

Should a political subdivision of the State of West Virginia wish to use LabCorp services, LabCorp will work with those political subdivisions on an individual basis. The prices, terms and conditions of this bid will not extend to entities other than those specified in this bid.

1.2 Mandatory Requirements

1. The vendor shall provide point-to-point interface between Open VistA software and a reference lab to transmit electronic laboratory orders from hospital laboratories (listed above) to the laboratory service. The results of the reference lab specimen analysis will be electronically transmitted back to the Open VistA for provider review.

LabCorp Response

LabCorp offers a wide range of information solutions to meet the varied needs of healthcare providers. From Windows®-based and Web-based tools to electronic interfaces, LabCorp has the flexibility to mix and match connectivity solutions to provide efficient and effective communication between LabCorp and our clients. Depending upon the specific needs of the client, some of the connectivity solutions are available at no additional charge and are subject to the terms of a restricted use agreement. Once a more detailed description of the Information Service desired is received by LabCorp a cost, if any, will be provided.

eLabCorp

eLabCorp is an easy to use Web-based application that provides:

- On-demand result printing
- Order management and tracking
- Simple on-line ordering
- Alternate lab request forms

- Medical necessity checking

e-Results

Results is a Web-based tool that allows LabCorp clients to view their patient result information quickly, efficiently, and securely through the Internet. e-Results is currently available in a majority of LabCorp service areas.

- Quick and easy access to patient result information on-line
- Minimal equipment requirement
- Convenience
- Saves valuable office time
- User-friendly inquiry features
- Patient data archive
- On-line security features

LabCorp Communications Manager (LCM)

LabCorp Communications Manager (LCM) is a Windows®-based application that

- Provides quick and efficient test ordering
- Greatly simplifies access to laboratory information
- Automates result retrieval, storage, viewing, and reporting
- Provides cumulative reporting of patient results

Electronic Data Interchange (EDI)

Electronic Data Interchange (EDI) enables clients to connect their existing office management system to LabCorp laboratories through a secure electronic interface. LabCorp has bi-directional and result-only interfaces with many Laboratory Information Systems (LIS) and Practice Management Systems (PMS).

Fax Delivery of Reports

LabCorp delivers patient result reports to a secure fax machine in your office.

Teleprinter Delivery of Reports

LabCorp delivers more than 30,000 patient results each day to teleprinters. A teleprinter is an effective and convenient reporting method that enables the physician to schedule one or more delivery times a day for result reports. This allows the physician to choose the schedule that meets the needs of his/her practice or facility.

Standard HL-7 (Health Language 7) version 2.3 formatting rules shall be followed for batch and on-line import/export message segments. VistA provides functionality to print a manifest to accompany the specimen. This manifest provides a check and balance with the electronic order to ensure the order and the physical specimen are correctly matched to the patient.

LabCorp Response

LabCorp is committed to industry standards for data transmission employing the HL7 standard for interfaces. The interface integration engine QDX Integrator (formerly Cloverleaf) in conjunction with a variety of communication platforms, like the virtual private Networks (VPN), enable seamless integration of information systems.

2. Vendor shall provide routine daily service with one (1) pick-up by 3:00 p.m. Lab results will be electronically transmitted to the hospital(s) no later than 9:00 a.m. the following day. Preliminary culture results will be returned to the hospital within 24 hours after pick-up, with final results being given in 48 hours. The vendor shall provide six-day service to the hospital(s) (Monday through Saturday). The vendor shall call the hospital(s) on Saturday and converse with the Nurse Clinical Coordinator to determine if Saturday pick-up is needed.

LabCorp Response

LabCorp's courier service is critical as the first point of contact in the turn-around time process. Our couriers provide direct specimen receipt, a controlled environment for specimen transport and delivery of necessary supplies. The courier personnel are generally employees of LabCorp, trained in the proper handling and transportation of various specimen types, such as frozen and room temperature samples. Pickup times would be provided at the times best suited to West Virginia State Hospital facilities needs for optimal turn-around times. Dependent on hours of operation and specimen pickup requirements, mutually agreeable times could be scheduled to meet these specific needs, including multiple daily pick-ups consistent with LabCorp policies. Weekend and STAT pick-up services are available in most areas and can be scheduled to meet various requirements. Our trained professional service staff would help ensure that specimens are expeditiously transported to the laboratory. Dependent on testing, preliminary culture results will be returned to the hospital within 48 hours after receipt at the testing facility, with final results being given in 72 hours.

STAT testing shall be provided 24 hours a day, six days per week (Monday through Saturday). Pick-up of STAT test specimens must be made within one (1) hour after notification and all STAT results shall be made available within two (2) hours after pick-up.

LabCorp Response

LabCorp will make every reasonable effort to report results for tests requested on a STAT basis within FOUR (4) hours of receipt at the testing facility.

The Vendor shall provide all supplies and materials required for testing, such as tubes, needles, urine containers, etc.

LabCorp Response

As permitted by applicable law, LabCorp provides its clients with routine specimen collection and transport materials for specimens that are analyzed within our laboratory network.

The Vendor shall provide an itemized invoice monthly in arrears and statistical reports showing usage and volumes. (See Section 1.7)

LabCorp Response

LabCorp offers a wide variety of convenient billing options, which include (in appropriate circumstances): billing your office, your patients, Medicare, Medicaid, third party payers, managed care organizations, employers and insurance companies.

Medicare/Medicaid

LabCorp is required to submit all claims for services provided to your patients who are covered by Medicare or Medicaid to the appropriate program. You are required to furnish all required billing information, including diagnosis information that documents medical necessity in the appropriate ICD-9 format

Direct Client Billing

Where allowed by law, LabCorp can bill your office directly. You will receive, on a monthly basis, an itemized invoice for those services billed to your account that includes the date of specimen, patient name, specimen identification number, test performed, and the fee for each service performed. All bills are payable on receipt. If you have any questions pertaining to your account, please notify us immediately in writing. Any appropriate adjustments will appear on the following month's statement.

Patient Billing

LabCorp will bill patients a) who do not have insurance coverage; b) for co-pays, coinsurance, deductibles and fees for those services not covered by the patient health plan; or c) who have agreed to the financial responsibility by virtue of executing an Advanced Beneficiary Notice (ABN). For LabCorp to bill patients when allowed or required by law or contract, you must provide LabCorp with the patient's complete name and address on the original test request form, inform the patient that a bill may be forthcoming from LabCorp and provide the executed ABN, when applicable.

Insurance/Health Plans

When LabCorp is a participating provider, LabCorp will directly bill the appropriate insurance companies, health plans or managed care

organizations. You must provide LabCorp with complete and accurate billing information on the original test request form, including ICD-9 codes.

Utilization

LabCorp will provide West Virginia State Hospital facilities, with monthly utilization to include LabCorp account number, test number, test quantity, and net revenues by billable party in an electronic format of its choice. As you may be aware, LabCorp maintains an array of utilization options, which may benefit West Virginia State Hospital facilities.

The Vendor must be certified by Clinical Laboratory Improvement Amendments (CLIA) and also must meet all CAP (Certificate of Accreditation) Standards. The Vendor shall provide a copy of Clinical Laboratory Improvement Amendments (CLIA) certificate and AP certificate (Certificate of Accreditation) from the Centers for Medicare & Medicaid Services prior to award of contract.

LabCorp Response

All of LabCorp's laboratories are subject to the College of American Pathologists ("CAP") proficiency testing program, state surveys and LabCorp's own internally quality control programs. The CAP is an independent, non-governmental organization of board-certified pathologists that offer an accreditation program to which laboratories can voluntarily subscribe. The CAP accreditation program involves both on-site inspections and participation in the CAP's proficiency testing program for all categories in which the CAP provides accreditation. The CAP has been authorized by the Center for Medicare and Medicaid Services ("CMS"), (formerly known as the Health Care Finance Administration, or "HCFA") to inspect clinical laboratories to determine adherence to the Clinical Laboratory Improvement Act of 1967, and the Clinical Laboratory Amendments of 1988 (collectively, as amended, "CLIA") standards. A laboratory's receipt of accreditation by the CAP satisfies the Medicare requirement for participation in proficiency testing programs administered by an external source. The CAP and CLIA accredit all of LabCorp's major laboratories.

The Vendor shall operate in accordance with the standards and recommendations of Joint Commission (JC) or other equivalent standards.

LabCorp Response

Although the Joint Committee on Accreditation of Healthcare Organizations ("JCAHO") requires similar proficiency testing as CAP, JCAHO no longer offers accreditation to independent reference laboratories. All LabCorp facilities performing under this contract maintain the necessary laboratory licensure/credentials as determined by their level of testing.

The Vendor shall provide the hospital(s) with documentation of quality control measures being performed in the Laboratory upon request. Quality control data, quality assurance policies and results of proficiency testing surveys must be made available upon request.

LabCorp Response

At LabCorp, quality is never compromised. Test results from every section of the laboratory are routinely monitored for reliability, precision, and accuracy by both internal and external quality control programs. LabCorp voluntarily participates in more than 20 external quality control programs and is inspected regularly by state, federal, and private accrediting agencies.

Quality Assurance/Quality Control Programs – Quality assurance (QA) and quality control (QC) are integral parts of LabCorp's daily operation. LabCorp uses both internal and external systems to monitor the accuracy and precision of patient runs for assays performed in LabCorp facilities.

Organization – LabCorp's QA and QC programs are overseen and administered by dedicated laboratory professionals, working full-time for the improvement of testing quality. A corporate quality group provides direction for the overall program in quality. Standardized QA programs are implemented and monitored by QA managers located in each of the operating divisions throughout the country. Also, each major laboratory has a full time QA coordinator who is responsible for quality activities at that laboratory site and reports to the divisional QA manager.

Corporate QA Mission Statement – To facilitate the delivery of accurate testing and reporting to our customers by providing high quality programs, information, standardized policies, and training materials to our laboratories.

Quality Assurance (QA) Plans – Personnel at each laboratory facility develop written QA plan documents that specify a systematic process for monitoring and evaluating testing quality and resolving identified concerns. Testing quality is monitored and evaluated through (1) the routine collection of information about various aspects of lab operations and testing and (2) periodic assessment of collected information in order to identify and address concerns about testing quality and opportunities for improvement.

A QA committee, consisting of laboratorians and service staff, meets regularly at each lab site to review performance monitors and to resolve issues that lead to a monitor's "threshold" level being exceeded. The committee also evaluates the effectiveness of remedial actions taken. The effectiveness of the overall plan and the appropriateness of each quality monitor are reviewed on an annual basis.

Internal Quality Control (QC) – LabCorp's national quality control (QC) program allows for the assessment of accuracy and precision of patient

results generated by our laboratories. Control samples with known analyte concentrations are routinely interspersed and analyzed with patient samples submitted for testing. Our computerized control algorithms, based on the widely accepted, state-of-the-art Westgard rules, alert the testing analyst of statistically or clinically significant analytical anomalies as they occur during the run. The analyst is charged with taking immediate and appropriate corrective action. This highly responsive computer-assisted quality control process helps to detect and correct potentially erroneous results before they are released to clients.

More than 200,000 individual QC values are reviewed to detect systematic (accuracy) and random (precision) errors each month by the Burlington, North Carolina, reference facility. In addition, more than 1.9 million QC values are generated for evaluation each month by LabCorp's facilities nationwide.

Retrospective on-line QC inquiry for any LabCorp test is available to, technologists, and supervisors via the laboratory computer system. This valuable QC information provides up-to-date feedback to the technologist and lab directors on the performance of the assay. Quantitative QC data, including monthly lot-to-date and cumulative statistics, are summarized in graphic format each month for retrospective review by department personnel.

In order to compare testing quality throughout the LabCorp network of laboratories, LabCorp's individual laboratory computer systems are linked together. A national QC database, containing all quantitative QC results, has been compiled. A computer program checks this database for any bias between laboratories and identifies any significant exceptions. This system ensures that consistently high quality results are generated by every LabCorp facility.

Internal Proficiencies Testing – LabCorp has an extensive, internally administered program of blind sample proficiency testing in which laboratories receive test samples from the quality assurance and corporate technical services departments for analysis. Results are graded and summarized by LabCorp's corporate QA group and distributed to the laboratory directors for evaluation and follow-up. This internal proficiency program serves to test LabCorp's complete testing service: specimen logistics, order entry and accessioning systems, accuracy and precision of its testing protocols, technologist/technician performance, quality assurance reporting checks, and turnaround time from specimen pick-up to final reporting. This monthly program serves to supplement the external proficiency programs supplied by the laboratory accrediting agencies.

External Proficiency Testing – LabCorp participates in numerous externally administered blind quality surveillance programs, including the College of

American Pathologists (CAP) program. Consistently acceptable performance on these surveys is a prerequisite for continued licensure and certification. LabCorp voluntarily participates in more than 15 external quality control programs.

Significant findings from the internal and the external proficiency programs are reviewed at the national level and summarized in a monthly report called a "watch list." Monthly summaries are submitted to senior LabCorp management. The internal and external proficiency programs supplement other QA procedures and provide LabCorp's management with monitors that can be used to review technical and service performance from the user's perspective.

These programs facilitate the evaluation of LabCorp's primary program for internal quality assurance, which emphasizes the use of controls during the testing process.

Internal Inspections – The LabCorp divisional QA managers perform regular internal inspections at the laboratories within their division and audit compliance with federal and state regulations. Deficiencies are corrected with the help of laboratory managers and directors. This ensures that all laboratories within LabCorp perform at a high level of quality.

Quality Assessment Reporting – The LabCorp quality assessment program is an ongoing process of comparing actual performance to the desired performance goals detailed in the quality plan. To our clients, laboratory quality is more than just accurate test results. It consists of all facets of our laboratory service, including turnaround time, client services, patient satisfaction, billing, etc. Our quality plan is the yardstick against which all of our daily activities are measured. Using quality assessment techniques, LabCorp locations have created a variety of programs to monitor critical aspects of providing results and services to our customers. Knowing customers' needs, wants, and expectations and then evaluating our ability to meet them are a part of the LabCorp quality commitment.

External measures of quality are taken continuously at all LabCorp locations and rolled-up monthly into national reports. These reports provide an overview of our performance on various aspects of patient care called for in our QA plans. These reports include:

Client Concerns – This report provides an early indicator of laboratory concerns and details the number of client inquiries received by our laboratories. These reports include categories from all facets of LabCorp operations, including pre-analytic (phone response, courier pick-up), analytic (turnaround time, specimen handling, etc), and post-analytic (reporting, billing) client concerns.

Laboratory Corrected Reports – Client reports that were modified, corrected, and then reissued are tracked. These errors are also categorized as pre-analytic (specimen identification errors, incorrect test numbers), analytic (technical errors), and post-analytic (result entry, transcription errors) types of errors.

Managed Care QA Monitors Reporting – Large managed care groups now require that LabCorp provide them with summary reports on various aspects of patient care that they consider "quality monitors" of LabCorp's performance. These quality monitors include (1) licensure/accreditation, (2) client service response, (3) proficiency testing, and (4) turnaround time. The divisional QA managers produce the managed care reports that are required by groups in their division. Quality metrics are also converted to a six-sigma scale, so that they may be benchmarked against industry standards.

Standardization – The QA department works with LabCorp's science and technology group to assure that, standard analytical methods are used by LabCorp's various labs. Our standardization philosophy is unique in the industry in that it provides a uniform level of result quality throughout all laboratory facilities. This further ensures that quality is consistent from location to location.

Results from many of our locations that employ identical methodologies can be used interchangeably. Health care organizations and providers recognize the advantage of not having to adjust their practice parameters to geographic laboratory result and reference interval variations.

Corporate Quality Policies – The corporate QA group, working with committees consisting of divisional QA managers and laboratorians, formulates and issues corporate policies that provide direction on key quality areas of concern in the laboratory. These policies, which allow LabCorp to standardize its approach to quality in various areas, address such issues as specimen identification, alert/panic value reporting, and corrected reports. In addition, a lab certification manual that details accepted laboratory protocols has been prepared to assist labs in maintaining acceptable levels of quality and in meeting all federal and state regulatory requirements.

The Vendor shall provide the hospital(s) the above services and all testing services required by the hospital(s) for the life of the contract. Price per test quoted by the Vendor shall not change during the life of the contract.

LabCorp Response

LabCorp will work with West Virginia State Hospitals in regard to pricing, terms, and conditions of the bid.

A list of the type and estimated quantity of tests required by the hospital(s) is attached as Exhibit A. The list only represents the most required and/or requested tests needed for evaluation purposes only. Additional types of tests shall be provided by the successful vendor, as ordered by the physician.

1.3 Subcontracts prohibited

The Vendor will be solely responsible for all work performed under the contract. The Vendor will not enter into written subcontracts for performance of work under the contract without written permission of the agency.

LabCorp Response

All procedures listed in our Directory of Services are performed by procedures that we do not perform will be forwarded to other accredited reference laboratories.

Less than 1% of testing submitted to a LabCorp facility is performed outside the LabCorp network. In fact, LabCorp has one of the most extensive menu of testing available in the industry today. When we do need to utilize reference laboratories, they are required to maintain the same level of accreditation and licensure as LabCorp. The use of secondary referral laboratories are consolidated through LabCorp's established Vendor Certification Program whereby all major laboratories utilized by LabCorp are required to provide continued evidence of appropriate credentials and quality assurance programs, helping to ensure that test results are reliable and billing is contained within a single invoice.

LabCorp strives to obtain the best prices possible by consolidating send-out testing with a minimal number of vendors. Any cost-savings generated by such negotiations with our vendors will be passed on to our clients and are reflected in our fee schedule.

Testing requested on this bid that will be sent outside of the LabCorp network are:

846881 Perphenazine (Trilafon) sent to National Medical Services
825893 Tiagabine (Gabitril) sent to National Medical Services

1.4 Compliance with Law and Regulation

The Vendor shall pay sales, use and personal property taxes arising out of this contact and the transactions contemplated thereby. Any other taxes levied upon this contract, the transaction or the equipment or services delivered pursuant thereto shall be borne by the vendor.

LabCorp Response

LabCorp has read and can comply with the above requirement.

The Vendor shall comply with all applicable laws, rules and regulations including, but not limited to those relating to hospital licensure, state and federal labor laws, and laws, rules and policies related to the WV Department of Health and Human Resources.

LabCorp Response

LabCorp has read and can comply with the above requirement.

The Vendor shall be responsible for compliance with all workplace safety requirements, including, but not limited to compliance with applicable Occupational Safety and Health Administration (OSHA) and all other applicable environmental agency requirements for storage, labeling, handling and disposal of all items used in the performance of duties associated with laboratory (phlebotomy) services. The Vendor shall appropriately train its employees in proper workplace safety requirements.

LabCorp Response

LabCorp has read and can comply with the above requirement.

1.5 Termination of the Contract

The Department of Health and Human Resources (Department) may terminate a contract resulting from the RFQ at any time that the vendor fails to carry out its responsibilities under the terms of any contract to the satisfaction of the Department only with the approval of the Purchasing Division.

The Department shall provide the Vendor with notice of conditions endangering contract performance. If after such notice the vendor fails to remedy the conditions contained in the notice, within the time period contained in the notice, the Department shall issue the vendor an order to stop all work immediately (only with approval of the Purchasing Division). The Department shall be obligated only for services rendered and accepted prior to the date of the notice of termination.

The contract may also be terminated upon mutual agreement of the parties with thirty (30) days prior notice.

1.6 Record Retention and Confidentiality

The Vendor will maintain financial records pertaining to the contract for five (5) years following the end of the State Fiscal year during which the contract is terminated or State and Federal audits of the contract have been completed, whichever is later. If questions about accounting records arise during an audit, the accounting records pertaining to the contract shall be retained until resolution of all pending audit questions and for one (1) year following the termination of any litigation relating to the contract if the litigation has not

terminated within the above five (5) year period. Accounting records and procedures shall be subject to State and Federal approval.

LabCorp Response

LabCorp has read and can comply with the above requirement.

1.7 Invoices and Payments

The Vendor shall provide an itemized invoice to the Department monthly in arrears for actual usage. State law forbids payment of invoices prior to receipt of services. Invoice shall include patient identifier, date of service, and description of service, per unit cost and total cost.

LabCorp Response

You will receive, on a monthly basis, an itemized invoice for those services billed to your account that includes the date of specimen, patient name, specimen identification number, test performed, and the fee for each service performed. All bills are payable on receipt. If you have any questions pertaining to your account, please notify us immediately in writing. Any appropriate adjustments will appear on the following month's statement.

Cross-Match Disclaimer

LabCorp has attempted to match a test code to each test or profile identified in this bid based on the written test descriptions provided. If the specific test code is used in ordering the test, the price quoted will be in effect. If LabCorp has assigned an inaccurate test code due to its misunderstanding of your test description, or if the test configurations do not meet your needs for any reason, please contact your LabCorp sales representative or account manager immediately. We will review the test requirements and, if necessary, assign a more appropriate test code at a mutually agreeable price.

Test Not Included in Quote

Please find LabCorp's current price list with CPT codes attached. For the performance of tests not set forth in Exhibit A of this response, LabCorp will offer the fees set forth in the price list current at the time the test is performed less an across-the-board discount of 50%, except for the tests listed in LabCorp's "Non-Discountable List", which will be performed at book price. LabCorp shall have the right to remove any test from the set price list and place it on the Non-Discountable List, in the event of a material change, which affects the difficulty or cost of providing any test. Any other change in the fees reflected herein, shall be effective following a 30-day written notice.



Advancing Excellence

**Accredited
Laboratory**



The College of American Pathologists

certifies that the laboratory named below

Laboratory Corporation of America

Dublin, Ohio

Nayer H. Jafri, MD

LAP Number: 1635001

AU-ID: 1182090

CLIA Number: 36D0327333

has met all applicable standards for accreditation and is hereby fully accredited by the College of American Pathologists' Laboratory Accreditation Program. Reinspection should occur prior to September 20, 2009 to maintain accreditation.

Accreditation does not automatically survive a change in director, ownership, or location and assumes that all interim requirements are met.

R. Bruce Wilbur, MD

Chair, Commission on Laboratory Accreditation

Thomas Soderman MD FCAP

President, College of American Pathologists

**CENTERS FOR MEDICARE & MEDICAID SERVICES
CLINICAL LABORATORY IMPROVEMENT AMENDMENTS
CERTIFICATE OF ACCREDITATION**

LABORATORY NAME AND ADDRESS	CLIA ID NUMBER
LABORATORY CORPORATION OF AMERICA HLDG 6370 WILCOX ROAD DUBLIN, OH 43016	36D0327333
LABORATORY DIRECTOR	EFFECTIVE DATE
NAYYER H JAFRI MD	06/14/2007
	EXPIRATION DATE
	06/13/2009

Pursuant to Section 353 of the Public Health Services Act (42 U.S.C. 263a) as revised by the Clinical Laboratory Improvement Amendments (CLIA), the above named laboratory located at the address shown hereon (and other approved locations) may accept human specimens for the purposes of performing laboratory examinations or procedures.
This certificate shall be valid until the expiration date above, but is subject to revocation, suspension, limitation, or other sanctions for violation of the Act or the regulations promulgated thereunder.



Judith A. Yost

Judith A. Yost, Director
Division of Laboratory Services
Survey and Certification Group
Center for Medicaid and State Operations

167 cert2_051907

If you currently hold a Certificate of Compliance or Certificate of Accreditation, below is a list of the laboratory specialties/subspecialties you are certified to perform and their effective date:

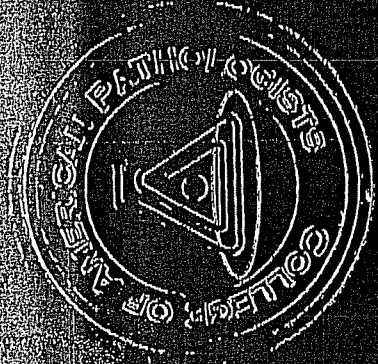
<u>LAB CERTIFICATION (CODE)</u>	<u>EFFECTIVE DATE</u>	<u>LAB CERTIFICATION (CODE)</u>	<u>EFFECTIVE DATE</u>
BACTERIOLOGY (110)	06/14/1995	ANTIBODY TRANSFUSION (520)	06/14/1995
MYCOBACTERIOLOGY (115)	06/14/1995	ANTIBODY NON-TRANSFUSION (530)	06/14/1995
MYCOLOGY (120)	06/14/1995	ANTIBODY IDENTIFICATION (540)	06/14/1995
PARASITOLOGY (130)	06/14/1995	HISTOPATHOLOGY (610)	06/14/1995
VIROLOGY (140)	06/14/1995	CYTOLOGY (630)	06/14/1995
SYPHILIS SEROLOGY (210)	06/14/1995		
GENERAL IMMUNOLOGY (220)	06/14/1995		
ROUTINE CHEMISTRY (310)	06/14/1995		
URINALYSIS (320)	06/14/1995		
ENDOCRINOLOGY (330)	06/14/1995		
TOXICOLOGY (340)	06/14/1995		
HEMATOLOGY (400)	06/14/1995		
ABO & RH GROUP (510)	06/14/1995		

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OR CONTACT YOUR LOCAL STATE AGENCY. PLEASE SEE THE REVERSE FOR
YOUR STATE AGENCY'S ADDRESS AND PHONE NUMBER.
PLEASE CONTACT YOUR STATE AGENCY FOR ANY CHANGES TO YOUR CURRENT CERTIFICATE.



Advancing Excellence

**Accredited
Laboratory**



The College of American Pathologists

certifies that the laboratory named below

Laboratory Corporation of America

Main Laboratory

Fairmont, West Virginia

David J. Moffa, PhD

LAP Number: 1394301

AU-ID: 1179658

has met all applicable standards for accreditation and is hereby fully accredited by the College of American Pathologists' Laboratory Accreditation Program. Reinspection should occur prior to August 27, 2008 to maintain accreditation.

Accreditation does not automatically survive a change in director, ownership, or location and assumes that all interim requirements are met.

Paul Wilcox, MD

Chair, Commission on Laboratory Accreditation

Thomas Spideman MD FRCR

President, College of American Pathologists

NO. 8551 EP. 2/2

CENTERS FOR MEDICARE & MEDICAID SERVICES
CLINICAL LABORATORY IMPROVEMENT AMENDMENTS
CERTIFICATE OF ACCREDITATION

LABORATORY NAME AND ADDRESS

LABORATORY CORP OF AMERICA HOLDINGS
 501 LOCUST AVENUE
 FAIRMONT, WV 26654

CLIA ID NUMBER

51D0661853

EFFECTIVE DATE

02/28/2007

EXPIRATION DATE

02/27/2009

LABORATORY DIRECTOR

DAVID J MOFFA

Pursuant to Section 353 of the Public Health Services Act (42 U.S.C. 263a) as revised by the Clinical Laboratory Improvement Amendments (CLIA), the above named laboratory located at the address shown hereon (and other approved locations) may accept human specimens for the purposes of performing laboratory examinations or procedures.

This certificate shall be valid until the expiration date above, but is subject to revocation, suspension, limitation, or other sanctions for violation of the Act or the regulations promulgated thereunder.



Judith A. Yost
 Judith A. Yost, Director
 Division of Laboratory Services
 Survey and Certification Group
 Center for Medicaid and State Operations

057 cems 2 020307

If you currently hold a Certificate of Compliance or Certificate of Accreditation, below is a list of the laboratory specialties/subspecialties you are certified to perform and their effective date:

<u>LAB CERTIFICATION (CODE)</u>	<u>EFFECTIVE DATE</u>	<u>LAB CERTIFICATION (CODE)</u>	<u>EFFECTIVE DATE</u>
BACTERIOLOGY (110)	05/12/2000		
PARASITOLOGY (130)	05/12/2000		
SYPHILIS SEROLOGY (210)	05/12/2000		
GENERAL IMMUNOLOGY (220)	05/12/2000		
ROUTINE CHEMISTRY (310)	05/12/2000		
URINALYSIS (320)	05/12/2000		
ENDOCRINOLOGY (330)	05/12/2000		
TOXICOLOGY (340)	05/12/2000		
HEMATOLOGY (400)	05/12/2000		
CYTOLOGY (630)	07/14/2003		

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 OR CONTACT YOUR LOCAL STATE AGENCY. PLEASE SEE THE REVERSE FOR
 YOUR STATE AGENCY'S ADDRESS AND PHONE NUMBER.
 PLEASE CONTACT YOUR STATE AGENCY FOR ANY CHANGES TO YOUR CURRENT CERTIFICATE.

Planning

Standardization

Continuous Improvement

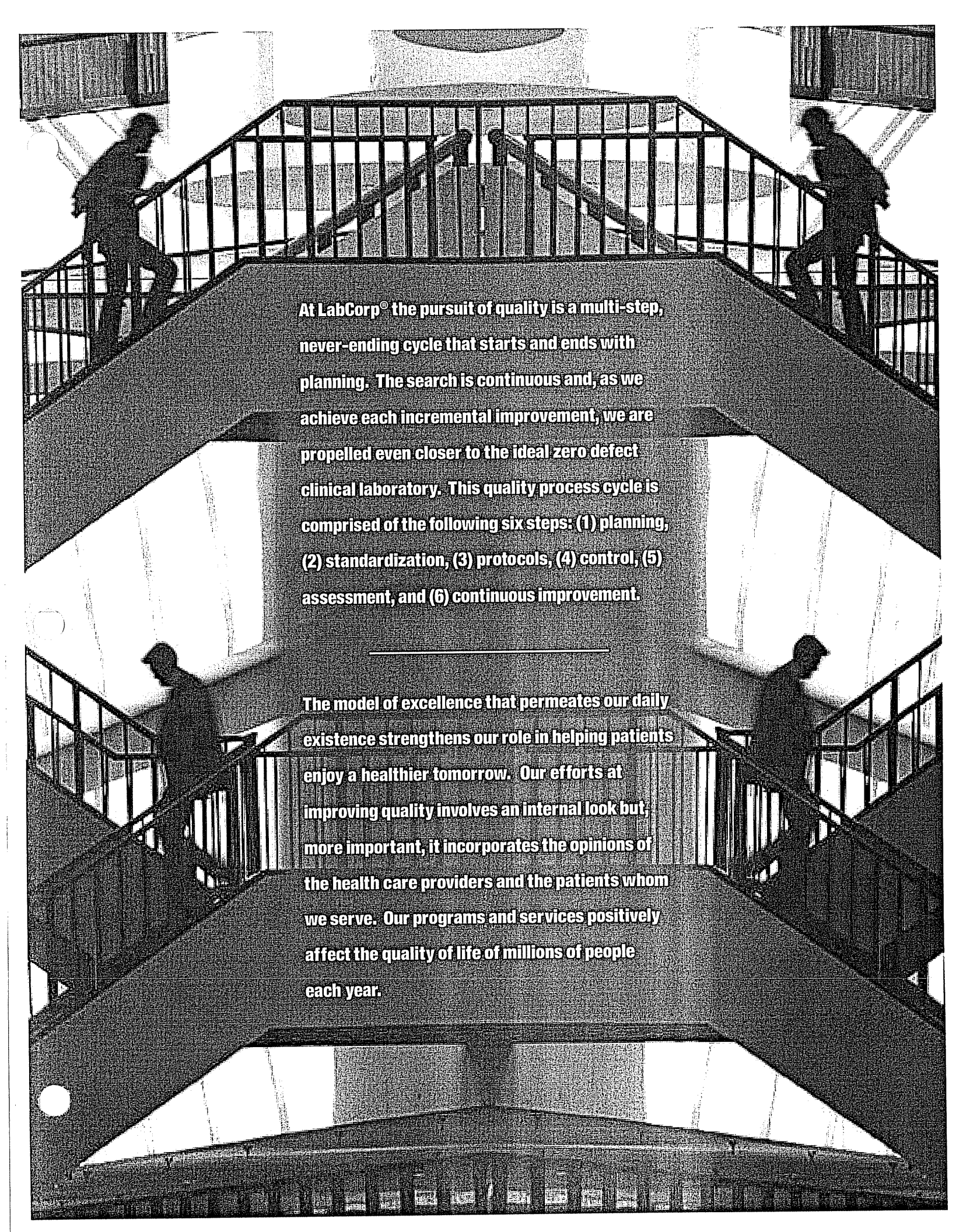
The Quality Process

Assessment

Control

 **LabCorp**
Laboratory Corporation of America

A Never-ending Cycle



At LabCorp® the pursuit of quality is a multi-step, never-ending cycle that starts and ends with planning. The search is continuous and, as we achieve each incremental improvement, we are propelled even closer to the ideal zero defect clinical laboratory. This quality process cycle is comprised of the following six steps: (1) planning, (2) standardization, (3) protocols, (4) control, (5) assessment, and (6) continuous improvement.

The model of excellence that permeates our daily existence strengthens our role in helping patients enjoy a healthier tomorrow. Our efforts at improving quality involves an internal look but, more important, it incorporates the opinions of the health care providers and the patients whom we serve. Our programs and services positively affect the quality of life of millions of people each year.

LabCorp's pursuit of quality is relentless, ongoing, and unending.

Step 1

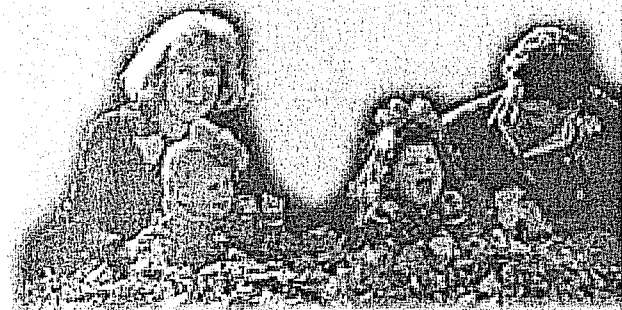
Planning

A key to achieving the highest possible quality is a plan that sets your direction. LabCorp differentiates itself through technology leadership and customer delight. Scientists on LabCorp's standardization committees routinely meet and evaluate the technology, systems, and processes associated with each of our testing services. The mission of these professionals is to select, design, and document the optimal methods, science, and delivery systems that will result in the highest reliability, accuracy, and consistency for our clients on a national basis. Our planning includes strategies for standardization, nationwide implementation tactics, compliance evaluation, benchmarks for continual improvement, and responding to customer feedback. We have found that this quality planning process yields greater customer satisfaction. Our quality foundation is firmly anchored in our plan, which serves to guide our decisions in reaching the goals established by our customers and internal professionals.



Customer Delight

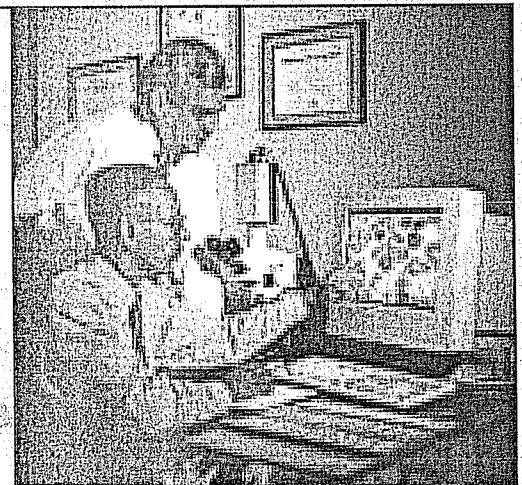
"Our Quality Revolves Around Patients."



Step 6

Continuous Improvement

LabCorp does not stop when it attains one of its quality goals. We are dedicated to the continual reexamination of the way we do things today, so we can discover better ways of doing them tomorrow. Major and even minor incremental improvements are evaluated by our standardization committees and incorporated into our quality plan. This process takes us back to step one: planning. Our quality plan evolves continually as we provide technology leadership and customer delight.



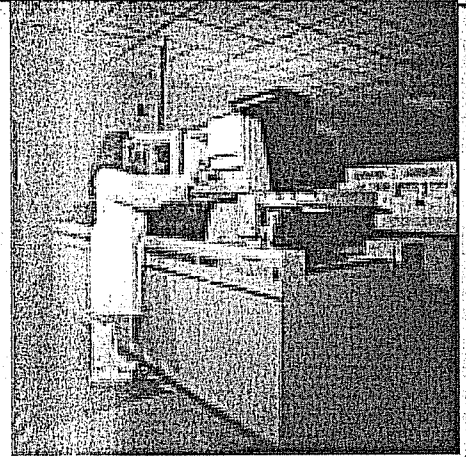
Once we achieve a goal, the evaluative process begins again. At LabCorp

Step 2

Standardization

Standardization is an essential attribute that gives LabCorp a unique advantage in serving your needs. By using the same technologies and procedures in most LabCorp locations we improve our ability to provide quality results consistently.

Upon selection of optimal methods and systems, our corporate standardization committee oversees their systematic implementation throughout LabCorp's national laboratory network, allowing us to bring technological advantages to our clients rapidly through technology leadership. LabCorp runs parallel studies and quality control to ensure that results from our laboratories are interchangeable. Health care organizations and providers recognize that this advantage makes it unnecessary to adjust their practice parameters to geographic laboratory variations.



Standardization of instruments, supplies, and reagents results in volume purchasing that positions the company well without affecting quality. These efficiencies can be passed on to you and your patients. Standardization is the key to our emergence as the low-cost, high-quality provider of clinical laboratory testing.

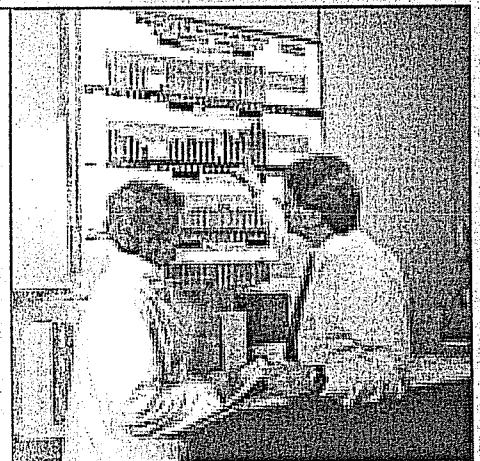
Through its commitment to customer delight with the services it provides, LabCorp will further develop a reputation for consistent service excellence that enables the company to benefit from its reputation for technology leadership. In addition, LabCorp has built a dedicated customer delight department focused on direct customer feedback and evaluation. LabCorp will build on client feedback and, its already strong, customer-committed culture by deploying the necessary resources to achieve customer delight across every selected customer group and specialty service line. The company will leverage its efforts to secure customer delight through the focused use of technology that directly affects the customer experience—in effect, becoming increasingly customer connected, in areas such as order entry, results reporting, telephone customer support, and patient tracking. Customer connectivity will also be enhanced both through internal products (eg, LCM) and external alliances.

At the same time, LabCorp will proactively pursue the development of capabilities to improve its customer insight and intelligence, supported by the necessary information technology, that will ensure that we keep the customer at the center of all our activities.

Step 5

Assessment

To our clients, laboratory quality is more than just an accurate and precise test result. It includes all facets of our laboratory service, such as turnaround time, client services, patient satisfaction, billing, etc. At LabCorp our quality assessment (QA) program is an ongoing process of comparing our actual performance to the desired performance goals detailed in our quality plan. Our quality plan is the yardstick against which all of our daily activities are measured. Using quality assessment techniques, LabCorp locations set up a variety of programs to monitor critical aspects of delivering results and services to customers.



quality is more than just results, it is our way of doing business.

Step 3

Protocols

Once LabCorp has standardized an area, written protocols are introduced and followed by the bench-level laboratory specialist. Formulated by our standardization committee, these standardized operating protocols (SOP) are written step-by-step procedures that instruct our technical staff on how to perform tests according to best laboratory practices. SOPs are rigorously evaluated by on-site validation studies and only when the verification process is complete are the SOPs implemented to introduce new enhancements.

LabCorp SOPs are written to include not only the procedures but also when specific follow-up action is required. Technicians know they must repeat an assay when controls are out of the established ranges, when a patient result is significantly abnormal clinically (either high or low), or when duplicate test results disagree. These policies and protocols assure LabCorp clients that all assay values are technically accurate and reliable.



Step 4

Control

LabCorp's national quality control (QC) program is a statistical process that assesses the accuracy and precision of patient results generated at our laboratories. Our computerized control algorithms, based on the widely accepted state-of-the-art Westgard rules, alert the analyst of statistically or clinically significant analytical anomalies as they occur during testing. LabCorp empowers the analyst to take immediate and appropriate corrective action. This highly responsive computer-assisted quality control process helps to detect and correct analytical anomalies before results are released to our clients.

LabCorp recognizes that to achieve superior quality control, a laboratory must conduct statistical assessment not only at a local level but, equally important, at regional and national levels. We routinely intersperse quality control samples of known analyte concentrations with patient samples. Our nationwide system of networked computers links LabCorp facilities together, allowing for interchange of QC data and patient results. The system checks, verifies, documents, and compares information between laboratories. Statistically significant variations among laboratories can be determined and addressed. This system ensures that high quality, uniform results are generated by every LabCorp facility.

LabCorp also employs an extensive internal proficiency testing program. Each laboratory receives test samples from the quality assurance and corporate technical services departments for analysis. This internal proficiency program serves to test LabCorp's complete testing service from specimen logistics, order entry and accessioning systems, accuracy and precision of protocols, technologist/technician performance, quality assurance reporting checks to turnaround time. This monthly program supplements the external proficiency programs supplied by the laboratory accrediting agencies.

We are dedicated to doing things right the first time, and our system assures clients that results are consistently accurate and precise. This, in turn, improves customer delight. Health care providers can be confident when using our laboratory data in evaluating, diagnosing, treating, or monitoring their patients' conditions.



Primary Testing and Distribution Facilities

Alabama	
Birmingham	800-621-8037 800-292-4021 205-581-3500
Arizona	
Phoenix	800-598-2674 602-454-8000
California	
Los Angeles	800-598-2674 602-454-8000
National Genetic Institute (NGI)	888-464-4522 310-996-0036
San Diego	800-859-6046 858-455-1221
Colorado	
Denver/Brightwood	800-795-3699 303-792-2600
Florida	
Hollywood	954-925-6100
Tampa	800-877-5227 813-289-5227
Georgia	
Atlanta/Tucker	800-762-0890 770-939-4811
Illinois	
Chicago/Elmhurst	800-597-8026 630-996-1500
Kansas	
Wichita	800-725-8955 316-636-2300
Kentucky	
Louisville	800-800-4700 502-456-4700
Michigan	
Detroit/Livonia	800-473-9702 734-513-3500
Mississippi	
Southaven	800-444-7997 662-342-1286
Missouri	
Kansas City	800-457-1177 816-483-1177
Nevada	
Reno	800-794-3920 775-334-3400 775-334-3930
New Jersey	
Karitan	800-524-0249 800-631-5250 908-526-2400 888-244-4102
Clinical Trials	888-244-4102
New York	
Mitchel Field/Uniondale	800-788-9091 516-794-4646

North Carolina	
Burlington	800-334-5161 336-584-5171
Center for Genetic Testing (GET)	800-222-7566
Charlotte	800-432-6078 704-598-6042
Research Triangle Park	
Center for Molecular Biology and Pathology (CMBP)	800-553-0567 919-361-7700
Center for Auto-Immune Testing	800-353-3934 919-572-6900
Ohio	
Cincinnati	800-860-3251 513-242-6800
Columbus/Dublin	800-282-7300 614-889-1061
South Carolina	
Charleston	800-476-0747 843-308-0558
Columbia	800-327-0997 803-754-7073
Tennessee	
Chattanooga	800-756-0533 423-624-0533
Memphis	800-444-7997 662-342-1286
Texas	
Dallas	800-788-9892 972-566-7500
Houston	800-800-2387 713-856-8288
San Antonio	800-735-9461 210-735-9461
Utah	
Salt Lake City	800-444-4522 801-288-9000
Virginia	
Hampton	800-859-0391 703-742-3100
Richmond	800-873-7251 804-266-7777
Tidewater/Williamsburg	800-533-4138 757-420-2833
Washington	
Seattle/Vancouver	800-676-8033 253-395-4000
West Virginia	
Harmon	800-352-3141 304-366-0291
Regional/Local Telephone Line	
Corporate Headquarters	



Results That Matter

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