



David Davis, PO Box 1821, Greensburg PA 15601
T-724-834-4134 F-724-834-4535 C-724-875-7211
E-mail Dadrea@AOL.Com

August 17, 2007

Michael Austin
State of West Virginia
Purchasing Division
2019 Washington St. E
Charleston, WV 25305-0130

RE: BEDDING07

Dear Mr. Austin,

Thank you for the opportunity to submit a bid for RFQ Bedding 07. In past years, Sealy has fulfilled West Virginia's needs for quality bedding. We look forward to a renewed relationship.

Enclosed are the specification sheets for each of the Sealy model offered.

Sincerely,

A handwritten signature in cursive script that reads "David Davis".

David Davis
Sealy Sales Representative



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 BEDDING07

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 MICHAEL AUSTIN
 304-558-2316

*222100951 724-834-4134
 SEALY BEDDING CO
 PO BOX 1821
 GREENSBURG PA 15601

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ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED 08/06/2007	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
BID OPENING DATE: 08/21/2007		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	JB		325-08		
ADDENDUM NO.1 REVISED SPECIFICATIONS PER THE ATTACHED REVISED PRICING PAGES BID OPENING DATE HAS CHANGED: FROM: 08/14/2007 TO: 08/21/2007 BID OPENING TIME REMAINS THE SAME. NO OTHER CHANGES BEDDING (ALL TYPES)						
***** THIS IS THE END OF RFQ BEDDING07 ***** TOTAL:						

RECEIVED
 2007 AUG 20 A 9:51
 PURCHASING DIVISION
 STATE OF WV

All pricing included
 pages #5, #7
 and #9

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *David Davis* DAVID DAVIS TELEPHONE 724-834-4134 DATE 7248344535

TITLE *Saler Rep* FEIN 34-1439379 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
14. **HIPAA Business Associate Addendum -** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Specifications and Standards State of West Virginia
May 15, 2007
Latest Edition
(All information should be typed)

Reference to the below listed specifications and standard shall be those in effect on the date of the request for quotation. The following form a part of this specification to the extent specified herein:

West Virginia State Fire Code

Federal standard 16-CFR 1633 and 1632 (FF4-72) takes precedence over all other codes for flame resistance.

Samples: Samples of items other than those previously stated may be requested for examination and testing. The State of West Virginia reserves the right to perform inspections and tests that are deemed necessary to assure that commodities conform to the prescribed requirements. Random samples may be selected from delivered commodities in order to assure compliance with these specifications. All samples will be returned to the vendor at vendor's expense if requested.

Preparation for Delivery

Packaging: All bedding shall be packed in substantial commercial containers of the type, size and kind commonly used for the purpose, so constructed to insure acceptance and safe delivery to the spending agency.

Marking: Shipping containers shall be marked to the following: Description of item, name of vendor, purchase order number and item number.

Federal standards and specifications may be obtained from the Superintendent of Documents, US Government Printing Office, Washington, D.C. 20406.

National Fire Protection Association code 702-1977 may be obtained from NFPA, Battery March Park, Quincy, Massachusetts 02269.

Vendors must indicate brand name and product number in the appropriate space.

All quotes are to be FOB destination with all shipping quantities included in the quoted price.

Warranty

7 Year Pro-rated.

INDEX OF MATTRESS REQUIREMENTS FOR THE STATE OF WV.

All Mattress models shall include 2 sided fully reversible mattresses and 1 sided non-reversible mattresses.

All Box Springs Shall Be 8 ¾ ga. Contract quality Coil Box Springs.

Category I: Hospitality sets (Non Pillow Top):

UHS ---- Ultra Hospitality Sets ---(extra Plush or resort)

PHS ----Premium Hospitality Sets ---(very plush DNR model)

SHS ----Standard Hospitality Sets---(Residence Life -- Not fluid resistant) ✓

Category II: Hospital & Nursing Home fluid Resistant Mattress:

(Box Springs for the following Same as Category I)

(Prices will vary due to ticking and Flammability on the Box Spring)

**(NHI)---- Nursing Home Innerspring With Border Wire
(this is a flat mattress, the border will not bend)**

**(EBI)----Hospital or Nursing Home Electric Bed Innerspring
(this mattress will bend with electric bed)**

**(PR6)--- Hospital or Nursing Home 6" High Resilient pressure Relief foam
(this mattress will bend with electric Bed)**

**(PR5)----Hospital or Nursing Home 5" High Resilient pressure Relief foam
(this mattress will bend with electric Bed)**

Category III Dormitory Fluid Resistant

(DIM) --Dormitory Innerspring Mattress

(DIM) (can also be used as Nursing Home Innerspring)

(DM6) --- 6" Dormitory Mattress High Resilient foam

Category IV Correctional Fluid resistant :

(DM5) --- 5" Correctional or High Resilient foam (also Dormitory)

(DM4) ----4" Correctional or High Resilient foam (also Dormitory)

Category V Pillows

Category I

(UHS) ---Ultra Hospitality Sets, Mattress, Boxspring, or sets

Mattress unit: The innerspring shall have individually wrapped coils, with 15 ga. High Tensile Wire. The coils shall be wrapped in cloth at least 2.3 mill thickness, with a 6 ga. border wire with 8" tall coils.

Tempering: Each coil is individually tempered.

Upholstery: A 2.6 density High Resilient 27 lb. compression 7/8 " thick foam topper shall be secured to the Border wire over the innerspring.

Quilting: Shall be Tack and Jump style with 2 Pc. 1.6 density 21 lb. compression foam 5/8" thick and one layer 3/4 oz. 685.75 Jones Inherent Fire Barrier quilted to the cover. This quilted panel shall form the Fire Barrier. 16 CFR 1633

Cover: The cover shall be a high quality damask 4 way stretch knit.

Flanging: The flange consists of a strip of high tensile fabric, machine sewn 1" inside the outer hem of the top and bottom panels. The entire insulation and upholstery filling is securely anchored to the edge of the unit in the form of a snug inner roll by fastening the flanging material to the coils with hog rings.

Border: Borders are made of color coordinated ticking and are in one or two pieces with the ends securely sewn to each other. The border shall be quilted to Jones 685.75 Fire Barrier (or equal) to comply with 16 CFR 1633.

Identification: Each mattress has a law label attached in compliance with the legal requirements of the state in which it is manufactured. Manufacturing date, location, and product and warranty codes are listed as well. An additional label containing the legal requirement of 16 CFR 1633 will be required.

Turn Labels (for Double Sided Mattresses): Simple 1, 2, 3, 4, turn labels for each season of the year.

Finished sized and coil counts:

38" X 75"	544 coils	38" X 80"	595 coils(or equal)
53" X 75"	736 coils	53" X 80"	805 coils(or equal)
60" X 80"	910 coils		
76" X 80"	1155 coils		

Category I
UBS: Ultra Box Spring

Box Spring Unit: Leggett & Platt Web-lock Contract quality 90 coil 5-1/2 turn, 8-3/4 gauge high carbon steel coils. Steel grid top with heavy 3 gauge border rod of high carbon steel 13-1/2 gauge top wires. **(or Equal)**

Finished sized and reference coil counts:

38" X 75"	9 rows	63 coils
38" X 80"	10 rows	70 coils
53" X 75"	9 rows	90 coils
53" X 80"	10 rows	100 coils
60" X 80"	10 rows	110 coils
76" X 80"	10 rows	140 coils *
72" X 84"	10 rows	140coils *
* 2 split foundations used		

Frame: The foundation frame is constructed of seasoned or kiln-dried spruce, or its equivalent, and is warp-resistant. The Box Spring unit is permanently attached to the frame with 2 v-crown staples per coil. The frame is square and flat with 7 cross slats plus end slats. All corners are cut with a 2-3/8" radius and the bottom edges are chamfered with a 1/8 bevel. All frames have 2 center support rails. All end rails are reinforced with stiffeners to add to the rigidity of the frame. All wood stock is 11/16" minimum finished dimension. The end rails are 3-1/2" wide; the center rails, side rails and cross slats are 2-1/2" wide

The frame is securely nailed or stapled and comes either glued or braced for diagonal rigidity.

Insulation and Upholstery:

Insulator: A bonded cotton 1.9 oz. insulator pad is placed over the foundation and attached at 6 points. The corners are held out by "rolled cotton corner pieces" so that the unit tailors smooth and straight.

Upholstery: Pre-compressed, blended cotton felt upholstery which consists of unbroken, laminated, garneted felt of all new and unused material, **(or equal)**.

Weight per size:

38" X 75"	4.00 pounds
53" X 75 "	5.50 pounds
38" X 80"	4.50 pounds
53" X 80"	6.50 pounds
60" X 80"	7.00 pounds
76" X 80"	4.50 pounds *
*2 split Box Springs used	

Border: The border cover shall be quilted to Jones 685.75 Inherent fiber, **(or equal)** continental style to meet federal flammability regulation FF4 72/16CFR 1633.

Ticking: The ticking used on the border of the foundation shall be color coordinated to match the mattress ticking and quilted in compliance with 16 CFR 1633. The top of the foundation is a non-skid fabric which is installed continental style to prevent the mattress from sliding and comply with 16 CFR 1633.

Corner Guard: Plastic corner guards are stapled to each corner of the frame.

Dust Cover: The bottom of the box spring is enclosed by a non-woven, seamless sheeting which is stapled to the perimeter of the frame.

Identification: Each Box Spring has a law label attached in compliance with the legal requirements of the state in which it was manufactured. Manufacturing date, location, and product codes are listed as well all legal requirements of 16 CFR 1633

Pricing Sheet:

Encore Plush - Item # 503141

Category I		Style: (UHS) Ultra Hospitality Sets			
		1 - 6 sets:		7 + sets	
		Double Sided	Single Sided	Double Sided	Single Sided
38" X 75"	-30	\$ NA	\$ 271.00	\$ NA	\$ 262.00
38" X 80"	-31	\$ ↓	\$ 281.00	\$ ↓	\$ 272.00
53" X 75"	-40	\$ ↓	\$ 340.00	\$ ↓	\$ 329.00
53" X 80"	-41	\$ ↓	\$ 355.00	\$ ↓	\$ 343.00
60" X 80"	-50	\$ ↓	\$ 390.00	\$ ↓	\$ 377.00
76" X 80"	-61	\$ ↓	\$ 516.00	\$ ↓	\$ 499.00
Brand: <i>Sealy Encore Plush</i>		No: <i>503141</i>			
		1 - 6 mats only		7 + mats only	
		Double Sided	Single Sided	Double Sided	Single Sided
38" X 75"	<i>30</i>	\$ NA	\$ 199.00	\$ NA	\$ 193.00
38" X 80"	<i>31</i>	\$ ↓	\$ 206.00	\$ ↓	\$ 200.00
53" X 75"	<i>40</i>	\$ ↓	\$ 254.00	\$ ↓	\$ 246.00
53" X 80"	<i>41</i>	\$ ↓	\$ 267.00	\$ ↓	\$ 255.00
60" X 80"	<i>50</i>	\$ ↓	\$ 390.00	\$ ↓	\$ 282.00
76" X 80"	<i>61</i>	\$ ↓	\$ 516.00	\$ ↓	\$ 355.00
Brand: <i>Sealy Encore Plush</i>		No: <i>503141</i>			
		1 - 6 box spring only		7 + box spring only	
38" X 75"		\$ 71.00		\$ 69.00	
38" X 80"		\$ 75.00		\$ 73.00	
53" X 75"		\$ 86.00		\$ 83.00	
53" X 80"		\$ 91.00		\$ 88.00	
60" X 80"		\$ 99.00		\$ 96.00	
76" X 80"		\$ 150.00		\$ 146.00	

Sealy Encore Plush No: 603074

West Virginia State Bedding 2007 Contract

Category I continued

Hospitality: Mattress, Box Spring (available as 7" or 9" height) or sets

Warranty: 10 years, non pro-rated 10/10

Delivery: Charges

Minimum order charges: if applicable, include with **Pricing Sheet**

Standard Firm Hospitality sets

Mattress: Encore CSS Plush

Mattress only Item #503140

Sizes Twin-30, twin-XL-31 Full-40 Full XL-41 Queen-51 King-63

Drop Measurement: 12 Inches

Sealy Posturepedic Innerspring, 600 full coil count unit, extends to all sides of the mattress with 5-turn, 14 gauge high carbon steel wire, triple offset, PostureTech®, made with heavy gauge double-tempered steel*. Each cylindrical coil is joined by the helical. All ends are mechanically crimped at each termination point to prevent spinout.

***Tempering:** Unit is twice tempered. First each coil is individually tempered and the entire assembled unit is stress relieved and 450°F. The tensile strength of the components is:

PostureTech Coil	215,000 to 250,000 psi
Helical	240,000 to 280,000 psi

Unicase Edge and Base:

Unicased™ Edge and base, with support channels, surrounds and locks into the entire perimeter of the mattress innerspring system and is thermo-bonded to the UniCased™ Base with two-stage deflection for greater sleeping surface, uniform edge to edge, consistent firm seating around entire perimeter. Motion dampening and enhanced stability features must be included. A 1" extruded foam plate is welded to the bottom side of all models. There are four handles.

Insulation and Upholstery: A Staytru quilt top shall consist of 1.0 oz flame guard Firelux fiber. 1.5 X .5 Supersoft Convuluted Sealy Foam 1.3 density. .5" Supersoft Sealy Foam, 1.7 density; with swift tac topper. Comfort layer consists of 1.25 X .5 convuluted Sealy Foam; 2" X 1" Pressure Point Materials (1.2 density) and a versare insulator.

.8 oz inherent FR rayon fiber quilt Top shall consist of 1.0 oz. FlameGuard™ FiberLux®Fiber, 1" SuperSoft Sealy Foam® (1.3 density), ½" Marvelux (1.7 density) and ½" SealyFoam® (1.7 density) with Swift Tac Topper. 1½"Marvelux (1.7),

1 "extruded foam plate on bottom side of all mattresses,

>SealyFoam® (1.2The spring unit holds out the corners so that they tailor smooth and straight.

The multi-needle quilted construction is a composite consisting of a non-woven fabric backing, ¾ polyurethane foam

Identification: Each mattress has a law label attached in compliance with legal requirements of the state in which it is manufactures. Manufacturing date, location, and product and warranty codes are included.

Box Spring:

Encore CSS Firm Series Box Spring (To order please state Item # plus size number.)

Item # 603074 Height 9"

Item # 603076 Height 7"

Sizes Twin-30 twin XL -31 full-40 full XL-41 queen-50 king-61

Supporting the mattress is a fully functional Schock Abzzorber™ Plus Box Spring with weight deflection capabilities that extend mattress ComfortLife®. Metal Corner guards are installed for protection and safety. Torsion Modulars are 9-gauge steel and 3-gauge border rod.

Frame: The foundation frame is constructed of seasoned or kiln-dried spruce or its equivalent and is warp resistant. The foundation unit is permanently attached to the frame. The frame is square and flat with cross slats plus end slats. All corners are cut with a 2 3/8" radius and the bottom edges are chamfered with a 1/8 bevel.

All frames have center support rails. All end rails are reinforced with stiffeners to add to the rigidity of the frame. All wood stock is 11/16" minimum finished dimension. The end rails are 3.5" wide; the center rail and cross slats are 2.5" wide.

The frame is securely nailed or stapled and comes either glued or braced for diagonal rigidity.