

Request for Quotation

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858C2006

ADDRESS CORRESPONDENCE TO ATTENTION O

JOHN JOHNSTON 304-558-2402

949-361-5663 ***709022428** TRAFFIX DEVICES INC 220 CALLE PINTORESCO

SAN CLEMENTE CA 92672 DIVISION OF HIGHWAYS VARIOUS LOCALES AS INDICATED BY ORDER

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ADDRESS CHANGES TO BE NOTED ABOVE

DATE PRINTED FREIGHT TERMS TERMS OF SALE SHIP VIA F.O.B. 07/16/2007 BID OPENING DATE: 08/08/2007 BID OPENING TIME LINE QUANTITY UOP. ITEM NUMBER UNIT PRICE AMOUNT 0001 550-80 EΑ 1 FLEXIBLE PLASTIC TRAFFIC CONTROL DRUMS AND BASES OPEN END CONTRACT TO PROVIDE FLEXIBLE PLASTIC TRAFFIC CONTROL DRUMS AND BASES TO THE WEST VIRGINIA DIVISION OF HIGHWAYS. SEE ATTACHED EXHIBIT 3 LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1 YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE. UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT. RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURI

WHEN RESPONDING TO RFQ. INSERT NAMÉ AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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State of West Virginia Department of Administration **Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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FLEXIBLE PLASTIC TRAFFIC CONTROL DRUMS

SCOPE OF CONTRACT

To provide Flexible Plastic Traffic Control Drums, including bases, with sheeting preapplied, and replacement bases, as needed.

MATERIAL SPECIFICATIONS

Flexible Plastic Traffic Control Drums supplied as part of this Contract shall be low density, reboundable type barrels manufactured using polyethylene, or equal material. The drums shall be manufactured bright orange in color and shall be resistant to impact as well as deterioration and fading from UV light exposure. The drums shall be designed to be easily stackable after removal of the base. The cross section of the bottom portion of the drums, or the entire drum cross sections, shall be non-circular to inhibit rolling of the drums after impact. The drums shall be manufactured using a tiered construction, with the bottom section of the drums having the largest diameter, and successively narrower tiers corresponding with the alternating bands of sheeting above the bottom section. The drums shall meet the following requirements, based on the 2003 Manual on Uniform Traffic Control Devices (MUTCD):

- Height: 36 inches minimum
- Diameter: 18 inches minimum, top to bottom
- Markings on drums: Horizontal, circumferential, alternating orange and white retroreflective stripes 6 inches wide. Drums shall have a minimum of two orange and two white stripes with the top stripe being orange. Any nonretroreflectorized spaces between the horizontal orange and white stripes shall not exceed 3 inches
- Tops: Shall be closed to not allow collection of debris

Sheeting used on drums shall be <u>TYPE ASTM-III - HIGH INTENSITY GRADE</u>. The sheeting used by the supplier shall be a Type ASTM-III material, approved for used on reboundable drums, listed on the WVDOH Approved Products List for Retroreflective Sheetings.

Bases for drums shall be black rubber weighing 40 pounds minimum. The bases shall have molded in carrying handles. The drums and bases shall be designed for the drum to fit onto the base by snapping over a lip on the base. The drums and bases shall be designed such that the drum is not easily removable from the base, but will separate when the drum is struck by an errant vehicle.

APPROVED PRODUCTS

Flexible Plastic Traffic Control Drums bid by vendors shall be a model drum off of the current Approved Product Lists (APL's) meeting the above Materials Specifications. Approvals of Flexible Plastic Traffic Control Drums are based on results from NTPEP and/or WVDOH testing and demonstration projects. The Division reserves the right to remove products from the APL based on actual field performance. The current products on the APL for Flexible Plastic Traffic Control Drums applicable to this Contract are as follows:

MODEL
1800 Low Density with 40# rubber base
1510 (Low Density) with 35# rubber base
B400 Low Density with 40# rubber base
Superdome Low Density with 40# rubber base
Lifegard Low Density with 40# rubber base
Lifegard II Low Density with 40# rubber base
454 Low Density with sand-filled base
HTLD-6HI with 40# rubber base

Approved Type ASTM-III sheeting applicable to this Contract is as follows:

MANUFACTURER	PRODUCT
3M	Scotchlite 381XI Series

DRUM MANUFACTURER SHEETING APPLICATION CERTIFICATION

The drum manufacturer will be required to submit a copy of a letter from 3M to the drum manufacturer, stating that the drum manufacturer has been certified by 3M to apply the sheeting specified to the product to be supplied. This letter should be included with the vendor's bid package.

NCHRP-350 CERTIFICATION

The drum manufacturer will be required to submit a letter self certifying that the product to be supplied meets the crashworthiness requirements of NCHRP-350. This letter should be included with the vendor's bid package.

BID ITEMS

Flexible Plastic Traffic Control Drums shall be bid complete with bases and pre-applied sheeting. Replacement drums with pre-applied sheeting and replacement bases shall also be available for purchase separately.

MINIMUM ORDER

A minimum order of Flexible Plastic Traffic Control Drums, or parts thereof, shall consist of 25 (twenty-five) complete units or \$1,500.00, whichever is less.

DELIVERY

All prices bid shall be FOB destination in accordance with the list of delivery destinations made a part of this contract. All orders shall be shipped complete within thirty (30) days A.R.O. Late delivery charges against the vendor may be assessed at a rate of \$50.00 per calendar day beyond thirty (30) days A.R.O. Notification of shipment from vendor shall be received a minimum of 48 hours before delivery of material at the location indicated on the release.

The following estimated quantities are for bid purposes only. Actual quantities will be determined by needs of the West Virginia Division of Highways and may be increased or decreased. APER STREET

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The state of the s			Description	FLEXIBLE PLASTIC TRAFFIC CONTROL DRUMS	MANUFACTURER & MODEL DRUM BID: TROHFTLED FILLY FAID. 1800 (DW DA) SHY WHO KNEDEL	Per each, Complete Flexible Plastic Traffic Control Drum, to include sheeting (pre-applied), and 40 # minimum rubher base	Per each, Replacement Flexible Plastic Traffic Control Drum, to include sheeting (pre-applied) (DRIM ONLY)	Per each, Replacement Flexible Plastic Traffic Control Drum 40 # minimum rubber base (BASE ONLY)	CONTRACT TOTAL	
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CONTACT PERSON AND DELIVERY ADDRESS FOR EACH DIVISION OF HIGHWAYS DESTINATION

Delivery Address	Contact	Phone Number
WVDOH - D1 Sign Shop	Jim Russell	304-759-0708
75 Pickens Rd.		304-558-3001*
Nitro, WV 25143		20,000,001
		•
WVDOH - D2 Sign Shop	Ed Layman	304-528-5679
801 Madison Ave.		304-528-5600*
Huntington, WV 25704		, , , , , , , , , , , , , , , , , , , ,
WVDOH - D3 Sign Shop	Tom Potts	304-420-4815
720 Depot St.		304-420-4645*
Parkersburg, WV 26101		
WVDOH - D4 Sign Shop	Rick Reed	304-627-2401
US-19 - 1 mile N. of Clarksburg (gore yard)		304-842-1500*
Clarksburg, WV 26301		
WVDOH - D5 Sign Shop	Doug Placka	304-289-3521
US-50 - 14 miles E. of Keyser		304-289-3521*
Burlington, WV 26710		
WINDOW DAG		
WVDOH - D6 Sign Shop	Jim Wurtzbacher	304-238-1205
US-40 - E. of Wheeling		304-238-4008*
(Middle Creek Rd. 39)		
Triadelphia, WV 26059		
WVDOH - D7 Sign Shop	Towns Count II	204 260 0460
US-33 - 1/2 mile E. of Weston	Tyrone Campbell	304-269-0460
Weston, WV 26452		304-269-0414*
Weston, W V 20432		
WVDOH - D8 Sign Shop	Mike Westfall	304-637-0215
Rt. 219 - 1 mile N. of Elkins	Trime Wohlen	304-637-0213
Elkins, WV 26241		JVT-UJ1-UZZU'
WVDOH - D9 Sign Shop	Harry Honaker	304-647-7551
US-219 - 1-1/2 miles N. of Lewisburg		304-647-7450*
Country Club Rd Brush Rd.		5.7 7.150
Lewisburg, WV 24901	A Principal Control of the Control o	
WVDOH - D10 Sign Shop	Curtis Whitlow	304-487-5283
270 Hardwood Lane		304-487-5228*
Princeton, WV 24740		
WVDOH - Traffic Services Complex	Richard Rawling	304-558-6356
180 Dry Branch Rd.	Ted Whitmore	304-558-9468
Charleston, WV 25306		

^{*} District/Division headquarters phone number

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/ admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: / RAFTAX DEADLES, TWO-	
Authorized Signature: Date: 8/4/07	_
Purchasing Affidavit (Reviser 04/15/02) JULIE EDWILLS	



Request for Quotation

SH-P

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858C2006

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ADDRESS CORRESPONDENCE TO ATTENTION OF

JOHN JOHNSTON 304-558-2402

*709022428 949-361-5663 TRAFFIX DEVICES INC 220 CALLE PINTORESCO

SAN CLEMENTE CA 92672

DIVISION OF HIGHWAYS
VARIOUS LOCALES AS INDICATED
BY ORDER

RECEIVED AUG 0 7 2007

DATE PRIN	πED	тея	MS OF SA	ı p		SHIP VIA		FOB		7,44 FREIGHT JERMS
07/31/			<u> </u>						80300 lo	
BID OPENING DATE	:	08/08/	2007				BID	OPENING TIME	01	:30PM
LINE	QUAI	NTITY	UOP	CAT.	ITE	M NUMBER		UNITPRICE		AMOUNT
		ENING	CHED DATE	SPECI	UM NO. FICATIO	DNS.	THE	SAME.	20000000	
0001	FLEXIB	1	EA STIC		550-80 IC CON ⁻	TROL I	RUMS	AND BASES		
	*****	THIS	IS T	HE EN	D OF RE	∓ Q ε	58C2	006 ***** TOT	AL #	35, 708.94
EIGNATURE TITLE) 1 - M	J. J. J. J. J. J. J. J. J. J. J. J. J. J	Jan Jan Jan Jan Jan Jan Jan Jan Jan Jan	SEE REV	ZERSE SIDE F	OR TERMS		36/5663	ATE (8/20/07 TO BENOTED ABOVE
EDI-MILL	EN RESPO	ONDING T	O ŘFQ,	INSER	NAME A	ND ADD	RESS I	N SPACE ABOVE LAE	BELE	D 'VENDOR'

ADDENDUM TO CONTRACT 858C2006:

Page 10 ADD THE FOLLOWING SECTION AFTER THE "DELIVERY" SECTION:

HOT-STAMPING

The letters "WVDOH" shall be permanently hot-stamped in three (3) inch letter height to the bottom vertical portion of each drum. This shall be the bottom portion that does not have sheeting applied to it. The hot-stamping shall be black in color.

WV-36a STATE OF WEST VIRGINIA

PURCHASING CONTINUATION SHEET

Buyer: Page Req. or P.O. No.:

JJ-33 3 858C2006

Spending Unit:

Vendor:

Requisition No.: 858C2006

ADDENDUM ACKNOWLEDGEMENT

I hereby acknowledge receipt of the following checked addendum(s) and have made the necessary revisions to my proposal, plans and/or specifications, etc.

Addendum No.'s:

No. 1 No. 2 No. 3 No. 4

I understand that failure to confirm the receipt of the addendum(s) may be cause for rejection of bids.

Company

ignature

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JULIE EDWARDS

EXHIBIT 10 Rev. 11/96



VENDOR

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

SH-P

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RFONUMBER 858C2006 PAGE 1

JOHN JOHNSTON
304-558-2402

*709022428 949-361-5663 TRAFFIX DEVICES INC 220 CALLE PINTORESCO SAN CLEMENTE CA 92672

DIVISION OF HIGHWAYS
VARIOUS LOCALES AS INDICATED
BY ORDER

RECEIVED AUG 0 6 2007

DATE PRIN 08/03 BID OPENING DATE	1/2001 NET 30 RESTURE WEST VILGIDIA DELL'AD
LINE	QUANTITY UQP CAT. ITEM NUMBER UNIT: PRICE AMOUNT
	ADDENDUM NO. 2
	CHANGES TO THE SPECIFICATIONS
·	READS: THE LETTERS "WVDOH" SHALL BE PERMANENTLY HOT STAMPED IN THREE (3) INCH LETTER HEIGHT TO THE BOTTOM VERTICAL PORTION OF EACH DRUM. THIS SHALL BE THE BOTTOM PORTION THAT DOES NOT HAVE SHEETING APPLIED TO IT. THE HOT-STAMPING SHALL BE BLACK IN COLOR.
	TO READ: EACH DRUM SHALL BE PERMANENTLHY STAMPED IN A PROMINENT LOCATION WITH THE LETTERS "WVDOH" A MINIMUM OF 1" IN HEIGHT.
	BID OPENING DATE AND TIME CHANGED
	FROM: 08-08-07 AT 1:80 P.M.
į	TO: 08-22-07 AT 1: 30 P.M.
-	NO OTHER CHANGES.
0001	EA 550-80
,	FLEXIBLE PLASTIC TRAFFIC CONTROL DRUMS AND BASES
63	
NATURE /	SEE REVERSE SIDE FOR TERMS AND CONDITIONS TELEPHONE DATE D
E	15 AMORE 949 301 5065 87707
2411ACT	ADDRESS CHANGES TO BE NOTED ABOVE EN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



To:TrafFix Devices Inc. 220 Calle Pintoresco San Clemente, CA 92672

August 11, 2007

Jack Kulp - President of TrafFix Devices

Dear Jack,

3M Traffic Safety Systems Division Technical Service Department certifies that TrafFix Devices Inc. is fully trained and complies with appropriate procedures to laminate all 3M reflective sheetings designed for the use on the TrafFix polyethylene reboundable devices used in the construction work zone traffic market:

- 1. PE (polyethylene) traffic barrels or drums.
- 2. PE cones, tubes or other channelizers type devices.
- 3. PE barricade boards or panels of various widths and lengths.
- 4. Such other PE devices that are flame treated and laminated with correct squeegee/roller pressure.

If you or your customers have questions regarding this certification, please contact me at the numbers below, or 3M Technical Service at 800-553-1380.

Sincerely,

Bill C. Boyd – 3M – TSSD Technical Service Engineer

3M Center

Bldg 235-3W-52

St. Paul, MN – 55144-1000

Whine Boyd

651/733-8099 or 651/592-2738



Certification of Crashworthiness For Category 1 Traffic Control Devices

Department of Transportation Bureau of Highway Safety

This is to certify that TrafFix Devices Category 1 devices have met the NCHRP-350 TL-3 crash test criteria. These devices include the 28" Grabber Cone, 42" Grabber Cone, 42" Grabber Cone Vertical Panel, 28" Grabber Tube, 42" Grabber Tube and the 42" Channelizer Drums. Category 1 Certification is for devices without lights and with or without rubber ballast of 10lb. 12lb., 16lb., 25lb., 30lb.or 40lb.

Self-Certification for the Category 1 devices is based on crash test compliance with NCHRP 350 (TL-3) and on many years of demonstrably safe operational performance in the field. This certification also validates that these products have been manufactured to the same specifications used for the NCHRP 350 tested products.

Sincerely,

Dave Gertz Dir. of Eng.