

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for p Quotation

7780075

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ADDRESS CORRESPONDENCE TO ATTENTION OF

MICHAEL AUSTIN 304-558-2402

RFQ COPY LECO CORPORATION 3000 LAKEVIEW AVENUE ST JOSEPH MI 49085

DIVISION OF HIGHWAYS TRAFFIC SERVICES COMPLEX

190 DRY BRANCH ROAD CHARLESTON, WV 25306

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GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
- 5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
- 14. HiPAA Business Associate Addendum The West Viginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in cases of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130



RFQ COPY

TYPE NAME/ADDRESS HERE

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130 Charleston, WV 25305-0130

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MICHAEL AUSTIN

304-558-2402

DIVISION OF HIGHWAYS TRAFFIC SERVICES COMPLEX

190 DRY BRANCH ROAD CHARLESTON, WV 25306

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DIVISION OF HIGHWAYS TRAFFIC SERVICES COMPLEX

190 DRY BRANCH ROAD CHARLESTON, WV 25306 304-558-8984

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LECO CORPORATION

3000 Lakeview Avenue St. Joseph, MI 49085-2396 U.S.A. Phone: (269) 985-5496 Facsimile: (269) 982-8977

Quote No.: SJ8 24258

Reference: RFQ Number 7780075

Date: 5/12/2008
Terms: Net 30 Days
Currency: U.S. Dollars
Valid Thru: 6/26/2008

Delivery: 7-8 Weeks ARO

State of West Virginia

Department of Administration

Purchasing Division

2019 Washington Street East Charleston WV 25305-0130

Attention: Michael Austin

Phone: 304-558-2402

Page 1

Prices quoted are valid for domestic end use only.

Part No.	Product Description	Quantity	Unit Price	Total
CS600C	CS600 simultaneous, direct reading Carbon/Sulfur determinator, flat panel display and PC tower.	1	74,350.00	74,350.00
	Complete Installation includes: - 618-100-100 CS600 Carbon/Sulfur measurement unit and programmable high frequency induction furnace. 230 volts; 20 amps; 50/60Hz; single phase. ASCII serial data output. Includes automatic combustion zone cleaning dust removalPC tower and assembly (Windows operating system) - 617-737 flat panel display (15") - 259-034 LECO CS600 Windows software kit			
625-512	Also includes auxiliary items and operating supplies. Kit Loader Shuttle Cs600 Sn 3186 Up	1	15,210.00	15,210.00
751-300-160	LECO Model 250 Balance and interface kit, readability 0.1mg, 120 gram capacity, computer interface capability.	1	3,720.00	3,720.00
				93,280.00
	UPS Freight	1 ;		600.00
	FOB St Joseph, MI			93,880.00
	LECO CORPORATION Sac	Targer man		
	James Bartoe			

Please feel free to contact Anthony Centofanti at 304-542-0543 or Melissa Rogers at 800-292-6141.



LECO CORPORATION

Continuation

Quote No.:

SJ8 24258

Page 2

Part No. Product Description Quantity Unit Price Total

TERMS AND CONDITIONS

Payment/Title Retention

Net 30 days from the invoice date, subject to approved credit. Purchaser's delay in installation shall not extent the payment due date. Beneficial and legal title shall remain with LECO Corporation until payment is made by the purchaser.

Shipment

F.O.B. Shipping point. Freight charges are the responsibility of the purchaser.

Pre-installation*

Prior to installation, the purchaser will receive a pre-installation guide. This guide provides a list of requirements to be met prior to installation of the unit(s) by a qualified LECO representative.

Installation*

The quoted price includes installation, start-up and on-site training for the purchaser's staff by a qualified LECO representative. Prior to installation of the LECO product, the purchaser will be contacted to (1) assure that the pre-installation guidelines have been completed and (2) arrange for the installation of the LECO product.

Upon completion of the installation, the purchaser will be presented with a copy of the Acceptance Report.

Warranty

The following applies to products purchased from the LECO Corporation.

- 1) Instruments and Equipment manufactured by LECO Corporation are warranted to be free from defects in material and workmanship for a period of six months from date of shipment, unless otherwise stated in writing by LECO. LECO will repair or replace, free of charge, any part(s) which prove to be defective. This obligation does not necessarily include labor or travel expense to repair or replace defective part(s), nor does it cover failure due to accident, abuse, neglect or misuse per instruction provided.
- 2) Instruments and Equipment distributed by LECO Corporation will be covered by LECO to the extent of the warranty provided by the original manufacturer. Complete warranty information is provided with the product(s). Copies of warranties may be requested (in writing) in advance of any purchase or shipment.
- * Applies only to Analytical Instrumentation



300 Lakeview Avenue 💁 Sr. Joseph, IVII 49095-<u>2</u>396 U.S.A. Phone: (269) 933-5531 🌼 | Telex: 211605 👀 | Facsimile: (269) 983-3850

The following information is submitted in response to your recent request for credit information on LECO CORPORATION. Please note that LECO is a privately-owned, closely-held company and issuance of our financial statements is limited to our banks.

> Main Office/Plant/Warehouse Billing & Shipping Address:

Telephone: Facsimile: **Internet Address**

Incorporated:

LECO CORPORATION 3000 Lakeview Avenue St. Joseph, MI 49085 (269) 983-5531 (269) 983-3850 www.leco.com

October 1, 1936 in Michigan

Officers:

Robert J. Warren, President Elizabeth S. Warren, Exec. Vice President & Treasurer Joel D. DeBruyne, Financial Director & Secretary B. John Hawkins, Vice President - Pacific Rim Stuart R. Eley, Vice President - Europe Larry S. O'Brien, Vice President - Research

Nature of Business:

Analytical & Metallographic Instruments & Supplies, and Refractory Ceramics

Trade References:

SGL Carbon, LLC 8600 Bill Ficklen Drive Charlotte, NC 28269 Phone: (800) 593-5192 Fax #: (704) 593-5120 Attn: Collection Specialist

Sartorius Corporation 131 Heartland Blvd. Edgewood, NY 11717 Phone: (800) 635-2906 Fax #: (516) 254-4261 Attn: Credit Manager, Extension 1319

Central Steel & Wire P. O. Box 5100 Chicago, IL 60680-5100 Phone: (800) 621-8510 Fax #: (800) 232-9279 Attn: Manager of Credit

Depatie Fluid Power 6256 American Ave. Kalamazoo, MI 49003 Phone: (269) 324-2850 Fax #: (269) 329-2740 Attn: Jackie Arcand

Dun & Bradstreet:

Rating 5A1 (Since 1984) DUNS Number 00-506-8861 38-0738518 3826

Certificate No. FM 24045

334516

Federal I.D. No. SIC CODE

NAICS CODE **ISO 9001:2000 CERTIFIED**

LECO is a Registered FCC Testing Facility.

LECO is a Competent Body for European Community Compliance Testing.

Banks:

Chemical Bank Shoreline Comerica Bank 823 Riverview Drive, 151 South Rose

P.O. Box 1248

MC 9540

Benton Harbor, MI 49022

Kalamazoo, MI 49007 Mr. Tim Kilmartin

Mr. Len Amat

Mr. I'm Kilmartin Phone: (260) 383-66

Phone: (269) 934-1062 Fax: (269)-934-1058 Phone: (269) 383-6686 Fax: (269) 383-6549

Employees:

Approximately 650 (Domestic Locations Only)

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Ceramics Manufacturing, Benton Harbor, Michigan LECO RF Products - West Bend, Wisconsin

Pier 33 Marina -St. Joseph, Michigan:

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Questions regarding your account should be directed to (269) 982-2373.

Very truly yours,

Joel D. DeBruyne

Financial Director & Secretary

Shuttle Loader—CS-Series Specification Sheet

Sample Capacity Up to 60 using six 10-position trays

Typical Sample Size Dependent on CS-Series instrument specifications

Sample Analysis Time

Standard: Approximately 1 minute

Shuttle Loader: Approximately 7 additional seconds

Gases Required Compressed Air @ 40 psi (2.76 bars) $\pm 10\%$

Operational Control CS600-Series Windows®-based software (V 3.10 and above)

CS230-Series Windows-based software (V 2.00 and above)

Autocleaner Required

Physical Dimensions

Height: 19 inch (48 cm); 27.75 inch (70.5 cm) at highest extended position

Width: 6.75 inch (17 cm)
Depth: 11.75 inch (30 cm)

Shuttle Loader Weight 25.4 lb. (9.5 kg)

Electrical Requirements No additional electrical requirements

Operating Conditions

Temperature: 15 to 40°C (60 to 104°F)

Part Numbers

625-511	Shuttle Loader Kit for CS600-Series, SN 3185 and lower
625-512	Shuttle Loader Kit for CS600-Series, SN 3186 and higher
625-513	Shuttle Loader Kit for CS230-Series, without Autocleaner
625-514	Shuttle Loader Kit for CS230-Series, with Autocleaner



Theory of Operation

The LECO Shuttle Loader is designed to automate the sequential or non-sequential processing up to 60 pre-weighed samples when interfaced with the CS-Series of elemental determinators. The system consists of an expandable carousel stack, featuring six stackable carousels that hold ten samples each, and a dual gripper shuttle that provides seamless automation with a sturdy design for minimal maintenance.

Pre-weighed crucibles are placed onto the carousels and are shuttled to the pedestal for analysis by one of the dual grippers. During the analysis of the first sample, the gripper collects the second sample and proceeds to a staging position until the first analysis is complete. Upon completion of the first analysis, the other gripper removes the analyzed sample from the pedestal and loads the second sample with a simple rotation. During the second sample analysis, the loader shuttles the analyzed sample to the integrated storage area, collects the third sample for analysis, then shuttles to the staging area to restart the process.

With a robust design that minimizes downtime, this autoloader is the perfect solution for high-throughput laboratories requiring unattended analyses. Dependable stepper motors with low-maintenance rails are used to improve the reliability of the system, and to alleviate the need for manual adjustments. Windows®-based software simplifies the alignment procedure and helps to ensure long-term stability in the system.

World Headquarters/United States In United States

Outside U.S.A.

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Specifications and part numbers may change. Consult LECO for latest information.

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CS600 Carbon/Sulfur Determinator Specification Sheet

Instrument Range at 1 g*

Carbon:

0.6 ppm to 6.0%

Sulfur:

0.6 ppm to 0.4%

Precision**

Carbon:

0.3 ppm or 0.5% RSD;

whichever is greater

Sulfur:

0.3 ppm or 0.5% RSD;

whichever is greater

Readability[†]

Carbon: Sulfur:

0.001 ppm

mag 100.0

Calibration

Standards (single or multi-point);

manual; aas dose

Analysis Time

40 seconds nominal

Sample Size

1 a nominal

Detection Method

Non-dispersive infrared absorption

Chemical Reagents • Anhydrous Magnesium Perchlorate

(MqCIO₄)

· Sodium Hydroxide on an inert base

· Platinized Silica Gel

Rare Earth Copper Oxide

Cellulose

Gas Requirements

Carrier:

Oxygen, 99.6% pure, 35 psi

 $(2.41 \text{ bar}) \pm 10\%$

Pneumatic:

Compressed Air, 40 psi (2.76 bar) ±10%, source must be oil and water

Dosing (optional)

Carbon:

Carbon Dioxide, 99.99% pure, 20 psi

 $(1.38 \text{ bar}) \pm 10\%$

Gas Flow Rates

Carrier:

3 l/minute

Pneumatic:

1 I/analysis

Furnace

Induction; 18 MHz, 2.2 kW maximum

(rampable; 0 to 100% power)

Data Storage

Weight List:

No practical limit

Result List:

No practical limit

Printer (external)

Color Deskjet Printer (optional)

Dot Matrix Printer (optional)

Environmental Conditions

Operating Temp: 50 to 86°F

Rel. Humidity:

20 to 80%, non-condensing

Single Furnace/Determinator Dimensions¹¹

32 in. H x 28 in. W x 27 in. D (81 x 71 x 69 cm)

Electrical Power Requirements

Determinator:

230 V~ $(\pm 10\%$; Under Max Load),

20 Amps

Computer:

115/230 V~ (±10%), 50/60 Hz, 5/3 A

Monitor:

90 to 264 V~, 50/60 Hz, 1.6 A

Weight (approximate)

CS600

355 lb. (161 kg)

Total Shipping

405 lb. (184 kg)

Part Numbers

CS600C

Carbon/Sulfur Determinator with Windows®-

based software, free-standing PC, and flat

panel display

Options

618-430 Batch Loader Kit

Shuttle Loader Kit (SN 3185 and below) 625-511 Shuttle Loader Kit (SN 3186 and above) 625-512

621-434-110 Deskiet Printer Kit (110 V)

612-917 Dot Matrix Printer Kit (110 V); Serial

751-300-160 L-250 Balance and Interface Kit (0.1 mg)

750-000-160 L-050 Balance and Interface Kit (1.0 mg)

501-291 Oxygen Regulator

CO, Regulator 768-593

Air Regulator 766-036

SmartLine® Modem-Based Remote 615-763

Diagnostics

710-198-B/O SmartLine Internet-Based Remote

Diagnostics

604-570-110 ADA-200 Automatic Accelerator

Dispenser (115 V)

604-570-120 ADA-200 Automatic Accelerator

Dispenser (220 V)

ADM-10 Manual Accelerator Dispenser 603-620

Dual-Tube Resistance Furnace (crucible

TF-1

TF10

Single-Tube Resistance Furnace (crucible

burn-off)

*The range may be extended beyond listed values.

**One sigma, conformance tested by gas dose analysis.

[†]Display capability.

^{††}Allow a 6-inch (15 cm) minimum access area around all units.

V~ denotes VAC.





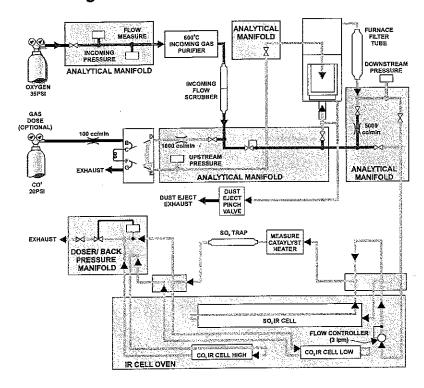
Theory of Operation

The CS600 Carbon/Sulfur system is designed for wide-range measurement of carbon and sulfur content of metals, ores, ceramics, and other inorganic materials. The instrument features a Windows®-based operating system.

A pre-weighed sample of ~ 1 gram is combusted in a stream of purified oxygen. The carbon in the sample is oxidized primarily to carbon dioxide (CO₂) with some carbon monoxide (CO) possibly being produced. The sulfur is oxidized to sulfur dioxide (SO₂). These gases are swept, along with the oxygen, through a dust filter and drying reagent into an infrared cell (IR) where sulfur is detected as SO₂. The gases are then routed through a heated catalyst which converts CO to CO₂ and SO₂ to sulfur trioxide (SO₃). The SO₃ is removed by a filter and CO₂ is subsequently measured in separate IR cells. Carbon measurements will be made based on the range selected. The low carbon range features a longer path-length IR cell, while the high carbon range utilizes a shorter path-length IR cell. The difference in path length assures optimum resolution for the range selected. The instrument automatically chooses the optimum detection range.

 $\rm CO_2$ and $\rm SO_2$ absorb IR energy at precise wavelengths within the IR spectrum. Energy at these wavelengths is absorbed as the gases pass through respective IR absorption cells. Changes in energy are then observed at the detectors. The absorption of IR energy is attributed to only $\rm CO_2$ or $\rm SO_2$ (depending on the cell), and its concentration is then determined. Each IR cell serves as both a reference and measure chamber.

Flow Diagram



Specifications and part numbers may change. Consult LECO for latest information. World Headquarters/United States

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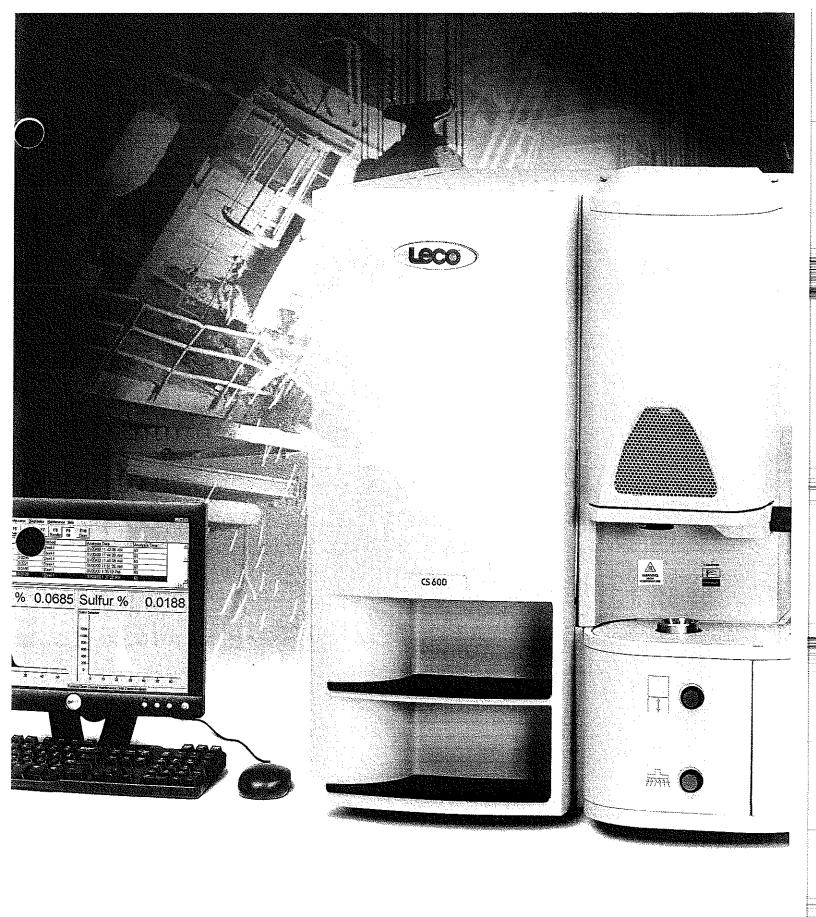
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Delivering the Right Results

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CS600 Carbon/Sulfur Series

CS600 Carbon/Sulfur Series

LECO introduces combustionbased "Rapid" Volumetric Carbon Determinator suitable for production control

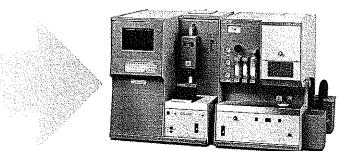
Advanced solutions for your most demanding carbon/sulfur requirements.

Since 1936 LECO has proven itself as the world leader in providing highperformance Carbon/Sulfur analysis instrumentation. Our determinators are designed to meet and exceed the ever-increasing requirements of R & D, production control, and quality assurance.

Today this commitment continues with the CS600 Series. By combining LECO's proven combustion technology with state-of-the-art advancements, you are able to analyze a wider variety of metals and inorganic materials with greater accuracy, precision, and ease-of-use.



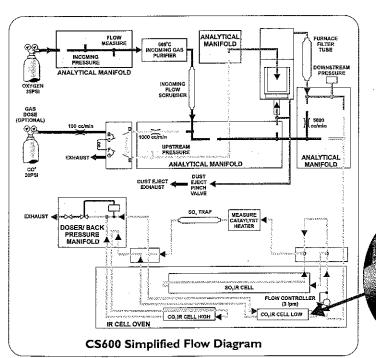
Introduction of simultaneous Carbon/Sulfur Determinator (featuring IR Detection) with improved speed and accuracy



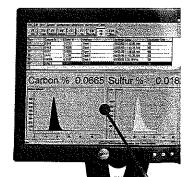
Implementation of sub-ppm detection limits, a wide dynamic range, and advanced database capabilities



hardware deliver optimum



- Segmented leak check
- Optimized stability requires less calibration
- Auto high/low analyte detection
- Exclusive ECLIPSE network protocol

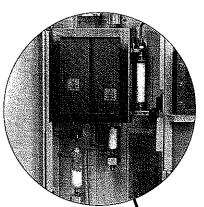




or manual adjustments, as well as the ability to upgrade from dedicated C or S to simultaneous C/S determination

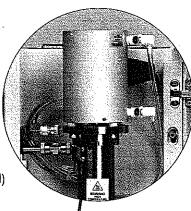




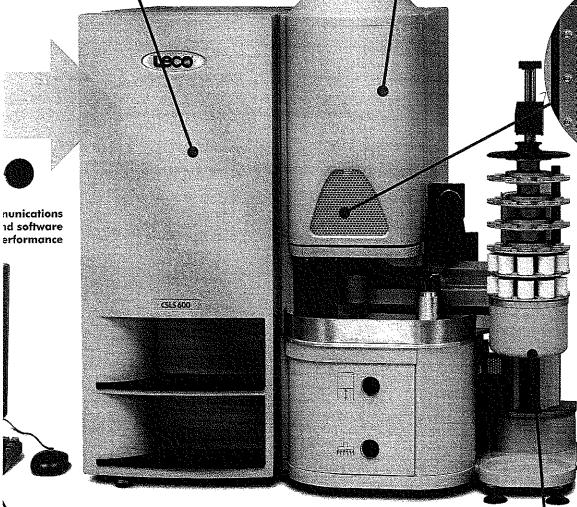


Reengineered
Reagent Train
(safety-protected
behind cabinet shield)
Promotes increased
reagent life while
improving analyte and

carrier gas transfer



Programmable
Autocleaner
Provides dual-zone
cleaning with dust
removal for a cleaner
sample environment



High-Frequency Induction Furnace Offers programmable power levels

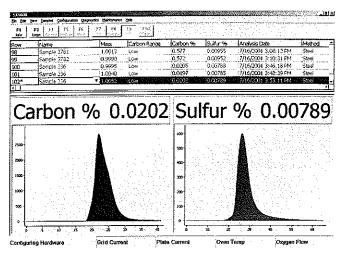
Windows®-Based Operating System

Maximizes flexibility for all operation, security, and diagnostic modes

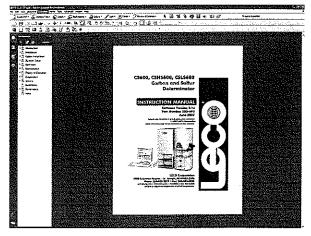
Shuttle Autoloader
Optional 60-position
carousel with integrated
crucible load/unload

Easy-to-Use Windows® Based Interface

The Windows® toolbars and drop-down menus make it easy to set parameters for calibration, method development, and data processing. The PC interface also includes advanced diagnostics, extended archiving, and flexible reporting capabilities. A thorough on-board manual, including illustrations and screen captures, quickly gives you the direction you need without having to leave your instrument.



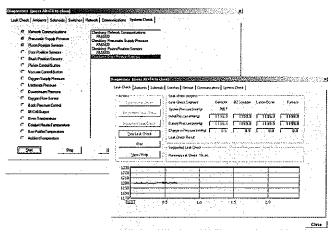
Standard Interface incorporates data spreadsheet and sample plots



On-Board Manual

| Cont |

Calibration Screen detailing linear, multi-point calibration



Real-Time Diagnostics

Available Models

CS600 Carbon/Sulfur Determinator Specification Sheet 209-120-001

C600 Carbon Determinator Specification Sheet 209-120-002

S600 Sulfur Determinator Specification Sheet 209-120-003 CSLS600 Carbon/Low Sulfur Determinator Specification Sheet 209-120-004

CSHS600 Carbon/High Sulfur Determinator Specification Sheet 209-120-005

SHS600 High Sulfur Determinator Specification Sheet 209-120-006 SDR600 Sulfur Dual-Range Determinator Specification Sheet 209-120-007

WC600 Carbon Determinator Specification Sheet 209-120-008

CHSDR600 High Carbon Dual-Range Determinator Specification Sheet 209-120-009

Options

Sample Autoloader Printer Interfaced Balance Kit Smart/Line® Remote Diagnostics

LECO Corporation

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