



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
**708EC009**

PAGE  
**1**

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
**MICHAEL AUSTIN  
 304-558-2402**

PURCHASER

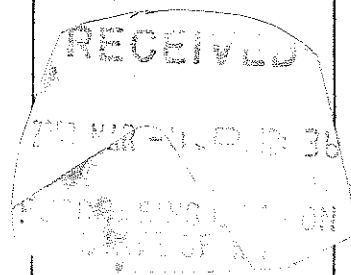
\*709043957 01 304-292-1307  
 L H JONES EQUIP CO  
 1825 EARL CORE ROAD  
 MORGANTOWN WV 26505

SHIP TO

DIVISION OF HIGHWAYS  
 EQUIPMENT DIVISION  
 ROUTE 33  
 BRUSHY FORK ROAD  
 BUCKHANNON, WV  
 26201 304-472-1750

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
01/16/2008	NET 30 DAYS	Motor Freight	Buckhannon, WV	No Charge
BID OPENING DATE: 02/13/2008		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		765-61	<i>See Page 21</i>	
<p><b>SNOWPLOW (HYDRAULIC)</b></p> <p>TO PROVIDE 10 FOOT OR 11 FOOT POWER REVERSIBLE SNOWPLOW (HYDRAULIC) PER THE ATTACHED SPECIFICATIONS.</p> <p>THERE WILL BE A MANDATORY PRE-BID CONFERENCE AT THE STATE CAPITOL COMPLEX, BUILDING 15, 2019 WASHINGTON ST. EAST. CHARLESTON, WV 25305 AT 10:00 AM ON 01/31/08. FAILURE TO ATTEND THE PRE-BID WILL RESULT IN BID DISQUALIFICATION.</p> <p>QUESTIONS: WRITTEN QUESTIONS WILL BE ACCEPTED THROUGH CLOSE OF BUSINESS (5:00 PM EST.) ON MONDAY 01/28/2008. SEND YOUR QUESTIONS TO: PURCHASING DIVISION          ATTENTION: MICHAEL AUSTIN          2019 WASHINGTON STREET EAST          CHARLESTON, WV 25305</p> <p>QUESTIONS MAY BE SENT VIA FAX, E-MAIL OR REGULAR MAIL          E-MAIL: MICHAEL.D.AUSTIN@WV.GOV          FAX: 304-558-4115</p> <p>IT IS THE VENDORS RESPONSIBILITY TO VERIFY THAT THEIR QUESTIONS HAVE BEEN RECEIVED BY CALLING 304-558-2402.</p> <p>EXHIBIT 2</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON ..... AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE</p>						



SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 304 292 1307	DATE 3/3/08
TITLE <i>[Signature]</i>	FEIN 55-0557865	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING THIRTY (30) DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS, AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM WITH THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK).</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIES BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY</p>						

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<p>ORDERED FOR DELIVERY DURING THE TERM OF CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN EQUIPMENT CONTRACT ORDER (FORM NUMBER WV-35) FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL WV-35 MUST BE SENT TO THE PURCHASING DIVISION OF THE DEPARTMENT OF ADMINISTRATION. AFTER APPROVAL AND ENCUMBRANCE, ONE COPY OF THE PURCHASE ORDER WILL BE RETURNED TO THE SPENDING UNIT AND ONE COPY FORWARDED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT. NO ORDER IS VALID UNLESS APPROVED AND ENCUMBERED BY THE PURCHASING DIVISION.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>REV. 9/98</p> <p>EXHIBIT 6</p> <p>PRICE ADJUSTMENT PROVISION:            THE STATE OF WEST VIRGINIA WILL CONSIDER BIDS THAT CONTAIN PROVISIONS FOR PRICE ADJUSTMENTS PRIOR TO THE ORIGINAL EXPIRATION OF THE CONTRACT, PROVIDED THAT SUCH PRICE ADJUSTMENT COVERS BOTH UPWARD AND DOWNWARD MOVEMENT OF THE COMMODITY PRICE, AND THAT ADJUSTMENT IS BASED ON THE "PASS THROUGH" INCREASE OR DECREASE OF RAW MATERIALS AND/OR LABOR, WHICH MAKE UP ALL OR A SUBSTANTIAL PART OF A PRODUCT. ADJUSTMENTS ARE TO BE BASED UPON AN ACTUAL DOLLAR FIGURE, NOT A PERCENTAGE. ALL PRICE ADJUSTMENT REQUESTS MUST BE SUBSTANTIATED IN A MANNER ACCEPTABLE TO THE DIRECTOR PURCHASING, E.G.</p>						

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				<p>GOVERNMENTAL BENCH MARKS, GENERAL MARKET INCREASE, PUBLISHED PRICE LISTS. SUCH REQUESTS FOR AND INCREASE SHOULD BE RECEIVED IN WRITING BY THE DIRECTOR OF PURCHASING AT LEAST 30 DAYS IN ADVANCE OF THE EFFECTIVE DATE OF THE INCREASE. ANY TIME THE VENDOR REQUESTS A PRICE ADJUSTMENT, THE PURCHASING DIVISION MAY EITHER ACCEPT THE PRICE ADJUSTMENT AND AMEND THE CONTRACT ACCORDINGLY OR REJECT THE ADJUSTMENT IN ITS ENTIRETY AND CANCEL THE CONTRACT.</p> <p>EXHIBIT 10</p> <p>REQUISITION NO.: 708EC009..</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO.'S:</p> <p>NO. 1 ..... ✓</p> <p>NO. 2 ..... ✓</p> <p>NO. 3 .....</p> <p>NO. 4 .....</p> <p>NO. 5 .....</p> <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p>		

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<p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: right;">             .....            SIGNATURE            .....            L.H. Jones Equipment Co.            .....            COMPANY            .....            2/13/08            .....            DATE         </p> <p>REV. 11/96</p> <p style="text-align: center;">VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>( ) BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>(X) BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-</p>						

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<p>QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>( ) BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>(X) BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</p> <p>OR</p> <p>( ) BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR</p>						

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DATE PRINTED 01/16/2008	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: 02/13/2008 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				<p>SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX &amp; REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <i>LH Jones Equipment Co.</i></p>		

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<p>DATE: <u>3/3/08</u></p> <p>SIGNED: <u>[Signature]</u></p> <p>TITLE: <u>VP</u></p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION          PURCHASING DIVISION          BUILDING 15          2019 WASHINGTON STREET, EAST          CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: 33</p> <p>RFQ. NO.: 708EC009</p> <p>BID OPENING DATE: 02/13/2008</p>						

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PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
			304 292 6641			
CONTACT PERSON (PLEASE PRINT CLEARLY):						
			LEONARD HANCOCK JR.			
***** THIS IS THE END OF RFQ 708EC009 *****					TOTAL: <i>See Pg. 21</i>	
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WEST VIRGINIA DEPARTMENT OF TRANSPORTATION  
DIVISION OF HIGHWAYS  
EQUIPMENT DIVISION

BIDDER'S EVALUATION REPORT

PROCUREMENT SPECIFICATIONS  
NO. 021-2-C

OPEN END CONTRACT  
10 FOOT OR 11 FOOT POWER REVERSIBLE SNOWPLOW (HYDRAULIC)

NOTE TO BIDDER: Procurement Specification No. 021-2-C, Paragraph 2.0 recommends the completion and submittal of this Report with your bid. Purpose of this Report is to enable the West Virginia Division of Highways Evaluation Committee to make full and fair evaluation of the bid. Addendums in order, along with a summary of exception as a separate attachment, should be with Bidder's Evaluation Report. FAILURE TO SUBMIT THIS REPORT, COMPLETE IN ITS ENTIRETY, MAY SUBJECT THE BIDDER TO DISQUALIFICATION.

Reference Requisition No.: 708EC009

Bidder's Name: L.H. Jones Equipment Co.

Address: 1825 EARL CORSE RD. MORGANTOWN, WV 26505

Telephone Number: 304 292 1307

Years Bidder has been registered to do business with the State of West Virginia: 31 YRS.

Years Company has been an authorized dealer for proposed unit: 3 YRS.

X3.2 Have you complied with all mandatory specifications?  YES  NO

X4.2 DELIVERY:

X4.2.1 Delivery date of completed representative unit: 45 Calendar Days After Receipt of Purchase Agreement

X4.2.2 Delivery date of balance of completed units: 135-150 Calendar Days After Receipt of Purchase Agreement

X5.0 AWARD CRITERIA;

OPTION #1 - 10 FOOT

X5.1 Prices for plows in quantities of

1-10	<u>4483.50</u>	per unit
11-20	<u>4577.65</u>	per unit
21-30	<u>4673.78</u>	per unit
31-40	<u>4771.93</u>	per unit
41-50	<u>4872.14</u>	per unit
51 and over	<u>4974.46</u>	per unit

OPTION #2 - 11 FOOT

X5.1 Prices for plows in quantities of

1-10	<u>4596.90</u>	per unit
11-20	<u>4693.43</u>	per unit
21-30	<u>4792.00</u>	per unit
31-40	<u>4892.63</u>	per unit
41-50	<u>4995.37</u>	per unit
51 and over	<u>5100.28</u>	per unit

X6.0 SPECIFICATIONS - GENERAL

X6.1 Manufacturer, model, series, and date of manufacture of proposed unit:

VALK, RV1042<sup>PR</sup> or RV1142<sup>PR</sup>, 2008 Production

Is descriptive literature, fully describing proposed unit attached to your bid?  YES  NO

If not, why? Literature depicts standard unit. Bid unit to comply fully to the RFD specifications.

X6.2 Will the required number of service manuals, and complete parts list be delivered to the Equipment Division at Buckhannon upon completion of delivery of total units?

YES  NO

Will the required Equipment Preventive Maintenance Form (Section X6.2 of Bidders Evaluation Report) be provided upon inspection of the pilot unit?  YES  NO

EQUIPMENT PREVENTATIVE MAINTENANCE QUESTIONNAIRE

THIS FORM MUST BE COMPLETED IN ITS ENTIRETY BY SUCCESSFUL BIDDER OR MANUFACTURER'S TECHNICAL REPRESENTATIVE PRIOR TO DELIVERY OF PILOT MODEL TO THE WVDOT.

DESCRIPTION: VALK Power Reversible Snow Plow MAKE: VALK

MODEL: RV1042/RV1142 YEAR: 2008 PURCHASE AMOUNT: PENDING

ENGINE: MAKE: N/A MODEL: \_\_\_\_\_ FUEL TYPE: \_\_\_\_\_

HORSEPOWER: \_\_\_\_\_ CYLINDER: \_\_\_\_\_ ENGINE SERIAL: \_\_\_\_\_

COOLING SYSTEM CAPACITY: \_\_\_\_\_

BELTS: DESCRIPTION: \_\_\_\_\_ PART NUMBERS: \_\_\_\_\_

N/A \_\_\_\_\_

GVW: N/A AXLE CAPACITY: FRONT: \_\_\_\_\_ REAR: \_\_\_\_\_

TIRES: FRONT MAKE & SIZE: N/A

REAR MAKE & SIZE: N/A

DIMENSIONS OF UNIT: LENGTH: \_\_\_\_\_ WIDTH: 10' or 11' <sup>Height</sup> ~~LENGTH:~~ 42"

VENDOR CONTACT PERSON: LEONARDO HANCOCK JR PHONE: 304 792 1307

PARTS:

BATTERY MAKE: N/A MODEL: \_\_\_\_\_ CCA: \_\_\_\_\_

TOP OR SIDE POST: \_\_\_\_\_ DIMENSIONS: LENGTH \_\_\_\_\_ WIDTH \_\_\_\_\_ HEIGHT \_\_\_\_\_

SPARK PLUGS OR FUEL INJECTORS MAKE: N/A PART # \_\_\_\_\_

FUEL PUMP OR INJECTION PUMP MAKE: N/A MODEL: \_\_\_\_\_

ALTERNATOR MAKE: N/A PART #: \_\_\_\_\_

STARTER MAKE: N/A PART #: \_\_\_\_\_

TURBO CHARGER MAKE: N/A PART #: \_\_\_\_\_

TRANS. MAKE: N/A MODEL: \_\_\_\_\_ AUTO/MANUAL: \_\_\_\_\_

HYDRAULIC PUMP MAKE: N/A MODEL: \_\_\_\_\_

FILTERS	MAKE	PART NO.	LUBRICANT	MANUFACTURER TYPE
OIL	<u>No Filters Supplied</u>		ENGINE	<u>N/A</u>
AIR INNER			TRANSMISSION	<u>N/A</u>
AIR OUTER			POWER STEERING	<u>N/A</u>
FUEL PRIMARY			HYDRAULIC	<u>AW32</u>
FUEL SECONDARY			DIFFERENTIALS	<u>N/A</u>
COOLANT			BRAKE FLUID	<u>N/A</u>
HYDRAULIC			COOLANT	<u>N/A</u>
OTHER			OTHER	_____

X6.3 TRAINING: SEE ADDENDUM #2: TRAINING DOES NOT APPLY

Will training seminar be conducted on Preventive Maintenance, Operator and Mechanic Training  
\_\_\_\_ YES \_\_\_\_ NO

Will you conduct training with each purchase order against this open end contract?  
\_\_\_\_ YES \_\_\_\_ NO

Will training be conducted within 2 working days from the delivery of the pilot unit on the individual purchase order?  
\_\_\_\_ YES \_\_\_\_ NO

If NO, explain time frame \_\_\_\_\_

Will an Operator's Manual be furnished directly to Training Academy prior to the delivery of the pilot?  
\_\_\_\_ YES \_\_\_\_ NO

X6.4 If you are the successful vendor, will you furnish all training aids, i.e., videos, projectors, required in conducting the training? \_\_\_\_ YES \_\_\_\_ NO SEE ADDENDUM #2

TRAINING DOES NOT APPLY

X6.4.1 Will all manuals, booklets, etc. explaining preventive maintenance, operator procedures, and service schedule be delivered with each unit?  YES \_\_\_\_ NO

If NO, explain \_\_\_\_\_

X6.5 WARRANTY AND SERVICE POLICY

Will the warranty and service you provide comply with all areas as stated in Section 6.5 of specifications  
 YES \_\_\_\_ NO

Is warranty literature attached?  YES \_\_\_\_ NO

Is a minimum two (2) year bumper to bumper basic parts and labor warranty included?  
 YES \_\_\_\_ NO

Describe:  
VALK MANUFACTURING COMPANY WARRANTS THEIR SNOWPLAWS SUPPLIED TO WV DOH FOR A PERIOD OF TWO (2) YEARS AGAINST DEFECTIVE MATERIALS AND WORKMANSHIP.

Have you completed and submitted "Warranty and Service Policy Questionnaire" with your bid?  
 YES \_\_\_\_ NO

**THIS FORM MUST BE COMPLETED IN ITS ENTIRETY AND SUBMITTED WITH YOUR BID.**

(If additional lines are needed, make copies of form.)

1. Define the terms of the standard warranty. If not offered, so state. (Attach copy)

Valk Mfg. Co. warrants their snowplows supplied to WV DOT for a period of two (2) years against defective materials and workmanship.

2. Define warranty service to be performed at DOH facilities and warranty service to be performed at manufacturer's representative facility. List name and location of manufacturer's representative.

Warranty service to be performed at servicing dealer: LH Jones Equipment. LH Jones Equip. Co., 1825 EARL CORE RD., Morgantown, WV 26505

3. List locations for parts inventories that are within the State of West Virginia. Also, list availability levels, if known.

LH Jones Equipment Co. inventory levels presently unknown  
1825 EARL CORE RD  
Morgantown, WV 26505

4. During the term of warranty, list the guarantee discount to manufacturer's published list price for parts that bidder will sell the parts to owner.

- A. Terms: Net 30      Manufacturer's published list price less: 0 % discount
- B. Terms: Net 60      Manufacturer's published list price less: 0 % discount
- C. Terms: Net 90      Manufacturer's published list price less: 0 % discount

5. During the term of warranty, will all manufacturers or engineering improvements be submitted to Division of Highways?      ✓ YES          NO

6. During the term of warranty, list the guaranteed rates charged for repair to the unit.

- A. Shop Rate      \$ 60 per mechanic hour
- B. Travel Time Charge      \$ 60 per mechanic hour  
(Specify if one-way)      \_\_\_\_\_; port to port X
- C. Mileage Charge      \$ 1.00 per vehicle mile  
(Specify if one-way)      \_\_\_\_\_; port to port X
- D. Field Mechanic Rate      \$ 60 per mechanic hour
- E. Specify period of time that prices are in effect: warranty period
- F. Surcharge for miscellaneous items: net cost of additional air freight

X6.6 EVALUATION COMMITTEE REQUIREMENTS

Is all component specifications, product literature, component models provided for Evaluation Committee bid determination?  YES  NO

X6.7 Will all parts, equipment, accessories, material, design and performance characteristics not specified herein, but which are necessary to provide a complete unit, be furnished with the unit and conform in strength, quality of material, and quality of workmanship to those which are advertised and provided to the market in general by the unit industry?  YES  NO

X6.7.1 Are all parts and accessories adequate and regularly supplied as standard to be included except those which may be duplications of specifications herein, and except these by specification are not to be furnished?  YES  NO

X6.7.2 Are all standard safety features that are required by Federal and State statutes of law included?  YES  NO

X7.0 SPECIFICATIONS OF THE QUOTED UNIT

The bidder should complete the following schedule in order for the Division to compare the actual bid unit to the specifications. Should the bidder except a requirement, then such exception may be only on the basis that such feature is not offered by the manufacturer. The Division will have the sole discretion as to whether the bidder's substitution meets the requirements of the specifications. by the manufacturer. The Division will have the sole discretion as to whether the bidder's substitution meets the requirements of the specifications.

Is the snowplow designed for mounting on a single axle or tandem dump truck  YES  NO

Is the snowplow capable of plowing to the right or left at an angle approximately 35° discharging to the right or left  YES  NO

Does it have a center mounted trip spring leaving the plow area outside the reversing arc free for nesting close to the pushing vehicle  YES  NO

Is it a straight blade type with an integral type snow shield  YES  NO

Will you supply the hose and fittings to connect both systems to the valve located under the front bumper  YES  NO

Is the blade section type, made up of three (3) and four (4) foot sections to total 10 feet or 11 feet wide, having a tungsten carbide inserted cutting edge  YES  NO

Manufacturer: See Addendum #2 Model: \_\_\_\_\_

X7.1 Moldboard:

X7.1.1 Overall Width:

X7.1.1.1 **OPTION #1** – 10 Foot  YES  NO

X7.1.1.2 **OPTION #2** – 11 Foot  YES  NO

X7.1.2 Overall height: 42 inches

X7.1.3 **Moldboard construction:** 10 U.S. Gauge

X7.1.4 **Travel arc:** 35 ° each way; total 70 °

X7.1.5 Radius from leading edge to deepest part of moldboard face 18 inches deep.

Cutting edge angle from vertical 25-30 degrees

X7.1.6 Weight of plow: 10 foot 2000 Lbs. 11 foot 2100 Lbs.

X7.1.7 **Number of vertical ribs** \_\_\_\_\_ Formed steel \_\_\_\_\_ *See addendum #2*

How many ribs at each hinge point? \_\_\_\_\_

X7.1.8 Is an additional rubber snow shield provided?  YES  NO

Size of belting 3/8" x 12 Run entire length of plow?  YES  NO *exceeds specification*

Mounted so it won't add to overall height?  YES  NO

X7.1.9 Reinforcement constructed of steel and spaced per manufacturer's heavy duty design?

YES  NO

**Number of vertical ribs:** 8 **Number of horizontal ribs:** 8 *exceeds specification*

X7.1.10 Reinforced at top and bottom edges?  YES  NO

Top of moldboard reinforced with integrally formed channel?  YES  NO

Bottom back up angle 4" x 3" x 1/2" angle gusseted.

X7.2 Cutting Edge:

X7.2.1 **Sectioned, standard AASHO punched, in three (3) foot and four (4) foot lengths?**

YES  NO



## X7.2.2 Blade Sections:

X7.2.2.1 3/4 inch thick by 6 inches wide having a Grade WC cemented tungsten carbide insert of approximately 88 Rockwell A scale hardness? *exceeds specification*  
 YES  NO

X7.2.2.2 Insert silver soldered on all sides of a milled slot near the center of the working edge?  
 YES  NO

X7.2.2.3 Braze joint transverse rupture strength: 350,000 PSI

X7.2.2.4 Blade section identifiable by manufacturer, name and part number stamped on the reverse side of each section?  
 YES  NO

X7.2.2.5 Will wrap around curb guards be mounted on right and left side of plow  
 YES  NO

X7.2.2.6 Curb guards are 5/8 inch thick, 6 inches high and 8 inches long

## X7.3 Safety Trip Mechanism:

X7.3.1 Tripping mechanism attached to trunnion on semi-circle and fully enclosed?  
 YES  NO  
 YES  NO

X7.3.2 Are springs dual enclosed cylinder type trip springs?  
 YES  NO

5/8 inch wire 6 inch diameter

X7.3.3 Is tripping mechanism equipped with external cushion spring for absorbing shock?  
*See addendum #2*  
 YES  NO

X7.3.4 Does the trip mechanism hold the plow rigid in plowing position and trip automatically when cutting edge comes in contact with an obstruction then returns to normal plowing position?  
 YES  NO

## X7.4 Push Frame:

X7.4.1 All welded construction designed per manufacturer's heavy duty specifications?  
 YES  NO

X7.4.2 Number of hinges in moldboard to push frame connection? 3

X7.4.3 Equipped with an oscillating feature to permit plow to follow uneven road surfaces?  
 YES  NO

X7.4.3.1 Is push frame equipped with a quick hitch connection system?  
 YES  NO

## X7.4.4 Hydraulic Power Reversing Mechanism:

X7.4.4.1 Consist of two (2) double acting positive locking power reversing hydraulic cylinders fitted with the fixed base end in the center of the push frame?  YES  NO

X7.4.4.2 Cylinders four (4) inches inside diameter and piped to utilize power of both cylinders on every turn?  YES  NO

X7.4.4.3 Does hydraulic power reverse mechanism include a dual cross-over relief cushion valve?

Rated at \_\_\_\_\_ GPM *See addendum #12*  YES  NO

## X7.4.5 Skid Shoes:

X7.4.5.1 Are caster mounted carbide mushroom type shoes included?  YES  NO

One on each side  YES  NO

X7.4.5.2 Manufacturer's standard adjusting mechanism included?  YES  NO

## X7.5 Hitch:

X7.5.1 Universal heavy duty type designed to carry plows of weight specified when mounted on a 32,000 pound class truck minimum?  YES  NO

X7.5.2 Bumper to axle type universally adaptable to any conventional truck and to accommodate a tilt front end on the carrier?  YES  NO

X7.5.2.1 Is hitch manufacturers quick hitch connection system for easy hook and unhook from plow push frame?  YES  NO

X7.5.2.2 Does hitch include a lift system  YES  NO

Designed at a rated capacity of 8000 lbs. min

## X7.5.3 Hitch to Bumper Attachment:

X7.5.3.1 Size of steel angle bolted to the channel bumper? 1/2" x 4" x 6" x 42"

X7.5.3.2 Size of vertical flange on front of bumper? 6 Inches

Size of flange resting on top 4 Inches

X7.5.3.3 Ears or lugs welded to the vertical plane of the angle to facilitate attachment of the main body of the hitch?  YES  NO

X7.5.3.4 Axle end of hitch attached to the front axle by means of clamping arrangement?  YES  NO

X7.5.3.5 Axle clamp allows longitudinal motion but not vertical and horizontal motion?  YES  NO

X7.5.4 Are the horizontal and vertical frames constructed of four (4) inch structural steel "H" beams or equal and properly gusseted and welded?  YES  NO

X7.6 Hydraulic System:  
Will you supply the following hydraulic components  YES  NO

X7.6.1 Provide one (1) 3" lift cylinder with 10" stroke double-acting hydraulic lift cylinder, clevis pinned top and bottom?  YES  NO

X7.6.2 Provide two (2) four (4) inch double acting hydraulic reversing cylinders?  YES  NO

X7.6.3 Provide three (3) pieces of two (2) wire hydraulic pressure hose one-quarter (1/4) inch diameter by approximately ten (10) feet long?  YES  NO

Is each hose equipped with the following  YES  NO

X7.6.3.1 Each hose equipped with one (1) quick coupler at plow end with dust cap?  YES  NO  
Manufacturer/Model: SNAP-TITE VH SERIES

X7.6.3.2 Each hose equipped with two (2) crimp-type fittings with male JIC 370 threads (one (1) to mate with swivel and the other to mate with quick coupler?  YES  NO

X7.6.3.3 Each hose equipped with one (1) JIC 370 - swivel - 90°elbow/male JIC 370?  YES  NO

X7.6.3.4 Each hose equipped with one (1) adaptor to mate bank valve port to JIC swivel?  YES  NO

**X7.7 Other Standard Features:**

List other standard features offered and not addressed above:

---

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X7.8 Does the proposed unit meet or exceed the OSHA of 1970 and/or subsequent changes?  YES  NO

X7.9 Is push frame and/or hitch assembly designed with regard to overall distance of truck to front of plow which would jeopardize truck balance?  YES  NO

X7.10 Paint:

X7.10.1 - X7.10.4 Describe proposed method of painting the unit: As per specification.

\_\_\_\_\_  
\_\_\_\_\_

Will unit be sandblasted prior to painting?  YES  NO

X7.10.5 Paint and undercoat for push frame and hitch as per specification

Will push frame and hitch be completely covered  YES  NO

X7.11 Does the unit conform to the advertising guidelines?  YES  NO

X7.12 Will all loose hardware be in separate containers for each plow and be shipped with each plow?  
See addendum #2  YES  NO

STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

**West Virginia Code §5A-3-10a states:** No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

**CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy) for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: LH Jones Equipment Co.

Authorized Signature: [Signature] Date: 3/3/08



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

WV PURCHASING AGENCY SECTION Fax 304-558-4115

Feb 12 2008 09:15am P001/002

**Request for  
 Quotation**

RFQ NUMBER  
**708EC009**

PAGE  
**1**

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
**MICHAEL AUSTIN  
 304-558-2402**

VENDOR

\*709043957 01 304-292-1307  
 L H JONES EQUIP CO  
 1825 EARL CORE ROAD  
 MORGANTOWN WV 26505

SHIP TO

DIVISION OF HIGHWAYS  
 EQUIPMENT DIVISION  
 ROUTE 33  
 BRUSHY FORK ROAD  
 BUCKHANNON, WV  
 26201 304-472-1750

DATE PRINTED <b>02/11/2008</b>	TERMS OF SALE <b>Net 30 Days</b>	SHIP VIA <b>Motor Freight</b>	F.O.B. <b>Buckhannon WV</b>	FREIGHT TERMS <b>No Charge</b>
BID OPENING DATE: <b>02/13/2008</b>		BID OPENING TIME <b>01:30PM</b>		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<b>ADDENDUM NO. 1</b>						
BID OPENING DATE AND TIME CHANGED						
FROM: 02/13/08 AT 1:30 P.M.						
TO: PDSTPONE UNTIL FURTHER NOTICE						
NO OTHER CHANGES						
0001	1	EA		765-61		
SNOWPLOW(HYDRAULIC)						
<i>See main bid p. 21</i>						
***** THIS IS THE END OF RFQ 708EC009 ***** TOTAL:						
<i>See bid p. 21</i>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE <b>304 792-1307</b>	DATE <b>3/3/08</b>
TITLE <i>[Signature]</i>	FEIN <b>55-0551805</b>	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER
708EC009

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
MICHAEL AUSTIN 304-558-2402

VENDOR

\*709043957 01 304-292-1307  
 L H JONES EQUIP CO  
 1825 EARL CORE ROAD  
 MORGANTOWN WV 26505

SHIP TO

DIVISION OF HIGHWAYS  
 EQUIPMENT DIVISION  
 ROUTE 33  
 BRUSHY FORK ROAD  
 BUCKHANNON, WV  
 26201 304-472-1750

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
02/25/2008	Net 30 days	Motor Freight	Buckhannon, WV	No Charge
BID OPENING DATE: 03/05/2008		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 2						
CHANGES TO THE SPECIFICATIONS PER THE ATTACHED.						
BID OPENING DATE AND TIME CHANGED						
FROM: POSTPONE UNTIL FURTHER NOTICE						
TO: 03/05/08 AT 1:30 P.M.						
NO OTHER CHANGES.						
0001	1	EA		765-61		
SNOWPLOW (HYDRAULIC)						
***** THIS IS THE END OF RFQ 708EC009 ***** TOTAL:						See Bid p. 21

SEE REVERSE SIDE FOR TERMS AND CONDITIONS		
SIGNATURE <i>[Signature]</i>	TELEPHONE 304 292 1207	DATE 3/3/08
TITLE <i>[Signature]</i>	FEIN 55-0551865	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

ADDENDUM #2

708EC009

OPEN END CONTRACT

10 FOOT OR 11 FOOT POWER REVERSIBLE SNOWPLOW (HYDRAULIC)

CHANGES TO BIDDER'S EVALUATION REPORT:

X3.2 NO CHANGE REQUIRED

DELIVERY:

X4.2.2 NO CHANGE REQUIRED

DELETE:

X6.3 TRAINING (1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup>, 4<sup>th</sup> Paragraphs – Paragraph 5 Remains)

NOTE: Training does not apply to snowplows

FROM:

X7.0 SPECIFICATIONS OF THE QUOTED UNIT: (Change to Paragraph 8 Only – Rest Remains the Same)

Manufacturer: \_\_\_\_\_ Model: \_\_\_\_\_

TO:

X7.0 SPECIFICATIONS OF THE QUOTED UNIT: (Change to Paragraph 8 Only – Rest Remains the Same)

10 Foot Manufacturer: VALK Model: RV1042PR

11 Foot Manufacturer: VALK Model: RV1142PR

FROM:

X7.1.7 **Number of vertical ribs** \_\_\_\_\_ Formed steel \_\_\_\_\_  
How many ribs at each hinge point? \_\_\_\_\_



TO:  
X7.1.7

Number of vertical ribs 8 Formed steel 1/2" x 3"

How many ribs at each hinge point? 2 (FULL)  
OR

         full height rib and          short rib that doubles the thickness at the hinge point as long as we have six (6) full height vertical ribs

FROM:  
X7.3.3

Is tripping mechanism equipped with external cushion spring for absorbing shock?          YES          NO

TO:  
X7.3.3

Is tripping mechanism equipped with external cushion spring for absorbing shock? ✓ YES          NO

OR  
Is it dual compression trip design spring assembly          YES ✓ NO

FROM:  
X7.4.4.3

Does hydraulic power reverse mechanism include a dual cross-over relief cushion valve?          YES          NO Rated at          GPM

TO:  
X7.4.4.3

Does hydraulic power reverse mechanism include a dual cross-over relief cushion valve? ✓ YES          NO

Rated at 30 GPM      Mounted on the push frame assembly and not on hitch ✓ YES          NO

X7.10 Paint: NO CHANGE REQUIRED

FROM:

X7.12 Will all loose hardware be in separate containers for each plow and be shipped with each plow?          YES          NO

TO:

X7.12 Will all loose hardware be in separate water tight containers attached to and shipped with each plow? ✓ YES          NO

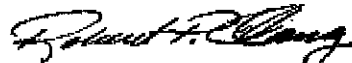
P.O. BOX 428  
NEW KINGSTOWN, PA 17072-0428

# VALK MANUFACTURING COMPANY

SNOW PLOW WARRANTY  
STATE OF WEST VIRGINIA RFQ# 708EC009

VALK MANUFACTURING COMPANY WARRANTS THAT EACH SNOW PLOW  
DELIVERED WILL BE WARRANTED FROM DEFECTS IN MATERIAL OR  
WORKMANSHIP FOR A PERIOD OF TWO YEARS

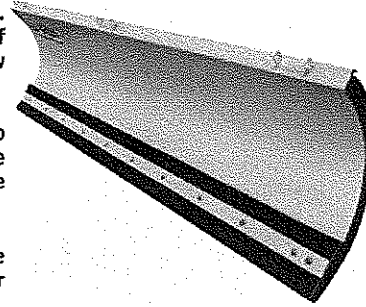
VALK MANUFACTURING COMPANY



ROBERT P. LANG  
VICE PRESIDENT  
SNOW PLOW DIVISION

# Reversible Snowplows

Valk Reversible snowplows are designed for rugged all purpose plowing. The plow can be adjusted for discharging snow from the right or left end of the moldboard. Ideal for city streets, parking lots, or any place where low cost snow removal is required.



- A fully enclosed dual trip spring assembly permits the moldboard to trip forward when the plow strikes an obstruction and automatically returns the moldboard to the normal plowing position. This prevents damage to the plow and truck and also safeguards the operator.
- Adjustable caster assemblies equipped with wear shoes stabilize the plow, prevent chatter, and reduce cutting edge wear. Optional carbide wear shoes and wheels are also available.
- The plow can be adjusted for different cutting widths and plowing angles. The moldboard pitch is also adjustable.
- The plow comes equipped with an abrasive resistant cutting edge and wear shoes. Carbide blades, caster, and moldboard shoes are also available for increased abrasive wear resistance.
- 3/8 U.H.M.W. polyethylene moldboard available.
- 116" semicircle with 5 hookup points available on models 10 feet and above.
- 104" semicircle with 5 hookup points available on 9 foot models.
- Built-in snowshield available.

## RV Series

Plow Model No.	Overall Width	Height	Hinge Point Centers	Number of Vertical Ribs	Number of Horizontal Ribs	Enclosed Trip Cylinder Springs	Thickness of Moldboard	Cutting Edge Size	Approx. of Lbs.	Cutting Width At				Recommended Truck Size
										0°	28°	35°	42°	
RV801-60	8'	30"	60"	6	2	2	10 GA.	1/2" x 6"	950	8'	7'1"	6' 61/2"	5'	1 to 2 Ton
RV901-60	9'	30"	60"	8	2	2	10 GA.	1/2" x 6"	1070	9'	7'11"	7'5"	6'10"	2 to 4 Ton
RV101-60	10'	30"	60"	8	2	2	10 GA.	1/2" x 6"	1120	10'	8'10"	8'2"	7'6"	2 to 5 Ton
RV101-75	10'	30"	75"	8	2	2	10 GA.	1/2" x 6"	1160	10'	8'10"	8'2"	7'6"	2 to 5 Ton
RV102-60	10'	36"	60"	8	2	2	10 GA.	1/2" x 6"	1330	8'10"	8'10"	8'2"	7'6"	2 to 5 Ton
RV102-75	10'	36"	75"	8	2	2	10 GA.	1/2" x 6"	1370	10'	8'10"	8'2"	7'6"	2 to 5 Ton
RV103-116	10'	42"	116"	8	2	2	10 GA.	1/2" x 6"	1510	10'	8'10"	8'2"	7'6"	2 to 5 Ton
RV111-75	11'	30"	75"	8	2	2	10 GA.	1/2" x 6"	1210	11'	9'8 1/2"	9'	8'2"	2 to 5 Ton
RV112-75	11'	36"	75"	8	2	2	10 GA.	1/2" x 6"	1460	11'	9'8 1/2"	9'	8'2"	2 to 5 Ton
RV113-116	11'	42"	116"	8	2	2	10 GA.	1/2" x 6"	1605	11'	9'8 1/2"	9'	8'2"	2 to 5 Ton
RV121-75	12'	30"	75"	8	2	2	10 GA.	1/2" x 6"	1260	12'	10'7"	10'	8'11"	3 to 5 Ton
RV122-75	12'	36"	75"	8	2	2	10 GA.	1/2" x 6"	1480	12'	10'7"	10'	8'11"	3 to 5 Ton
RV123-116	12'	42"	116"	8	2	2	10 GA.	1/2" x 6"	1650	12'	10'7"	10'	8'11"	3 to 5 Ton

## RV Power Reverse Series

A mechanical lock latch is featured on RV Series snowplows equipped with power angling. The reversing cylinders automatically release the latch before angling. When the desired plowing angle is reached, the latch is moved back into position mechanically to hold the desired angle and take pressure off of the hydraulic cylinders.

Plow Model No.	Overall Width	Height	Hinge Point Centers	Number of Vertical Ribs	Number of Horizontal Ribs	Enclosed Trip Cylinder Springs	Thickness of Moldboard	Cutting Edge Size	Approx. of Lbs.	Cutting Width At				Recommended Truck Size
										0°	28°	35°	42°	
RV801-60PR	8'	30"	60"	6	2	2	10 GA.	1/2" x 6"	1175	8'	7'1"	6' 61/2"	5'	1 to 2 Ton
RV901-60PR	9'	30"	60"	8	2	2	10 GA.	1/2" x 6"	1295	9'	7'11"	7'5"	6'10"	2 to 4 Ton
RV101-60PR	10'	30"	60"	8	2	2	10 GA.	1/2" x 6"	1345	10'	8'10"	8'2"	7'6"	2 to 5 Ton
RV101-75PR	10'	30"	75"	8	2	2	10 GA.	1/2" x 6"	1385	10'	8'10"	8'2"	7'6"	2 to 5 Ton
RV102-60PR	10'	36"	60"	8	2	2	10 GA.	1/2" x 6"	1555	8'10"	8'10"	8'2"	7'6"	2 to 5 Ton
RV102-75PR	10'	36"	75"	8	2	2	10 GA.	1/2" x 6"	1595	10'	8'10"	8'2"	7'6"	2 to 5 Ton
RV103-116PR	10'	42"	116"	8	2	2	10 GA.	1/2" x 6"	1735	10'	8'10"	8'2"	7'6"	2 to 5 Ton
RV111-75PR	11'	30"	75"	8	2	2	10 GA.	1/2" x 6"	1435	11'	9'8 1/2"	9'	8'2"	2 to 5 Ton
RV112-75PR	11'	36"	75"	8	2	2	10 GA.	1/2" x 6"	1685	11'	9'8 1/2"	9'	8'2"	2 to 5 Ton
RV113-116PR	11'	42"	116"	8	2	2	10 GA.	1/2" x 6"	1830	11'	9'8 1/2"	9'	8'2"	2 to 5 Ton
RV121-75PR	12'	30"	75"	8	2	2	10 GA.	1/2" x 6"	1485	12'	10'7"	10'	8'11"	3 to 5 Ton
RV122-75PR	12'	36"	75"	8	2	2	10 GA.	1/2" x 6"	1705	12'	10'7"	10'	8'11"	3 to 5 Ton
RV123-116PR	12'	42"	116"	8	2	2	10 GA.	1/2" x 6"	1875	12'	10'7"	10'	8'11"	3 to 5 Ton

### RVS Power Reverse Series

The RVS Series snowplows are power angled by means of 4x10 double acting cylinders. Both cylinders are used for reversing in either direction without recourse to a locking device. This means more reversing power while the truck and plow are moving. Cylinders are attached by two 1 1/4" pins.

- Also available with power angling by means of 4x22 double acting cylinders.
- Optional cushion valve available for cylinder protection.

Plow Model No.	Overall Width	Height	Hinge Point Centers	Number of Vertical Ribs	Number of Horizontal Ribs	Enclosed Trip Cylinder Springs	Thickness of Moldboard	Cutting Edge Size	Approx. of Lbs.	Cutting Width At			Recommended Truck Size
										0°	35°	42°	
RVS930PR	9'	30"	84"	8	2	2	10 GA.	1/2" x 6"	1685	9'	7'5"	6'10"	3 to 5 Ton
RVS936PR	9'	36"	84"	8	2	2	10 GA.	1/2" x 6"	1745	9'	7'5"	6'10"	3 to 5 Ton
RVS1030PR	10'	30"	84"	8	2	2	10 GA.	1/2" x 6"	1810	10'	8'2"	7'6"	5 to 10 Ton
RVS1036PR	10'	36"	84"	8	2	2	10 GA.	1/2" x 6"	1860	10'	8'2"	7'6"	5 to 10 Ton
RVS1042PR	10'	42"	84"	8	2	2	10 GA.	1/2" x 6"	1925	10'	8'2"	7'6"	5 to 10 Ton
RVS1130PR	11'	30"	84"	8	2	2	10 GA.	1/2" x 6"	1935	11'	9'	8'2"	5 to 10 Ton
RVS1136PR	11'	36"	84"	8	2	2	10 GA.	1/2" x 6"	1995	11'	9'	8'2"	5 to 10 Ton
RVS1142PR	11'	42"	84"	8	2	2	10 GA.	1/2" x 6"	2100	11'	9'	8'2"	5 to 10 Ton



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Toll Free: 888-292-1305  
Fax: 304-292-6641  
[www.lhjones.com](http://www.lhjones.com)

March 3, 2008

Mr. Michael Austin  
State of West Virginia  
Department of Administration  
Purchasing Division  
2019 Washington Street East  
P.O. Box 50130  
Charleston, WV 25305-0130

Dear Mr. Austin:

This letter, included as part of L.H. Jones Equipment Company's response to RFQ# 708EC009 serves to address issues which are at the option of the successful bidder as well as indicate LH Jones Equipment Company's full compliance to the specification.

First, as per Exhibit 6, L.H. Jones Equipment Company hereby requests a Price Adjustment Provision as per the RFQ. As stated in the RFQ, the price adjustment provision will cover "both upward and downward movement" and any adjustments will be "based on the 'pass through' increase or decrease of raw materials and/or labor." Any adjustments that are submitted will be as an "actual dollar figure" as described.

While it is not specifically mentioned in this bid package, L.H. Jones Equipment Company hereby declines to extend bid prices, terms, and conditions of the bid to county, school, municipal and other local government bodies, where allowed by law. Unfortunately, the low volume purchases typically made by such agencies do not allow the manufacturer to recoup their costs associated with such purchases.

In addition, the unit with which LH Jones Equipment Company is responding to the specification complies fully to every specification. Any indication contrary to full compliance to the specification on any of the bid documents is a mistake and must be disregarded.

Also, as justification for the pricing on page 21 of the RFQ package, the economies of scale do not always offset the increased costs of production of additional quantities such as fuel, procurement of additional labor, etc.... In addition, producing higher quantities of low margin bid units, takes away from production of higher margin units. The more low margin units produced, the greater the loss on other units. This is especially true for seasonal products which are not always ordered at the most ideal times.

If you have any questions or require additional information, please do not hesitate to contact me at your convenience.

Regards,

A handwritten signature in black ink, appearing to read 'Len Hancock Jr.', written in a cursive style.

Leonard "Len" Hancock Jr.  
Vice President