

VENDOR

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

708EC007

PAGE 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:

Precision Solar Controls WORK AREA PROTECTION 1310 WILDWOOD DRIVE WOOSTER OH 44691 MICHAEL AUSTIN 304-558-2402

DIVISION OF HIGHWAYS
EQUIPMENT DIVISION
ROUTE 33
BRUSHY FORK ROAD
BUCKHANNON, WV
26201 304-4

304-472-1750

DATE PRI		RMS OF SALE	SHIP VIA	FOB.	FREIGHT TERMS
12/20 BID OPENING DAT	10-1/00	T 30	Best Way /Truck	Destination OPENING TIME 01	No Charge
LINE	QUANTITY	UOP CAT	ITEM:NUMBER	UNIT PRICE	AMOUNT
	PREVIOUS SPI	CIFICATION	PECIFICATIONS RE S INCLUDING ADDE		
	BID OPENING FROM: 12/27 TO: 01/03	7/07 AT 1:3	0 P.M.		
001	NO OTHER CHA		550-96	\$10 000 00	*
001	1 TRAILER MOUN			\$ 18,895,69 BOARD	\$18,895,00
	***** THIS	IS THE EN	D OF RFQ 708EC	007 ***** TOTAL:	\$18,895,00
-					
GNATURE /	<u> </u>	SEERE	VERSE SIDE FOR TERMS AND CO	NOTIONS DATE	
M.E.	Territory Mar		33		71-02-2008 TO BE NOTED ABOVE

WEST VIRGINIA DEPARTMENT OF TRANSPORTATION DIVISION OF HIGHWAYS EQUIPMENT DIVISION PROCUREMENT SPECIFICATIONS NO. 843-1-F

OPEN END CONTRACT

FULL MATRIX TRAILER MOUNTED SOLAR POWERED MESSAGE BOARD

1.0 PURPOSE

It is the purpose of these specifications to describe a Trailer Mounted Solar Powered Message Board – Full Matrix (hereinafter referred to as a "unit") to be purchased for use by the West Virginia Division of Highways (DOH) on an Open End Contract basis.

2.0 BIDDING PROCEDURES

The current purchasing procedures regarding bidding as established by the Department of Administration, Purchasing Division, shall apply. Failure to submit the "Request for Quotation" forms, complete in its entirety and according to directions indicated, may subject the bidder to disqualification. Each bid submitted shall also be accompanied by a Bidder's Evaluation Report completed in detail. Addendums in order, along with exception sheets, should be with Bidder's Evaluation Report. FAILURE TO SUBMIT THE BIDDER'S EVALUATION REPORT, COMPLETE IN ITS ENTIRETY, MAY RESULT IN AUTOMATIC DISQUALIFICATION.

3.0 SPECIFICATIONS

The specifications named herein, mandatory and non-mandatory, establish the acceptable level of quality only and are not intended to reflect a preference or favor any particular brand or vendor.

3.1 EXCEPTIONS TO NON-MANDATORY SPECIFICATIONS

Exception to a non-mandatory unit specification may be made by the bidder, providing the exception is not available from the manufacturer. Any such exception must be noted on the bidder's evaluation report and should be accompanied by supporting documentation/literature from the manufacturer. A summary of exceptions must be prepared by vendor on a separate attachment to the bidder's evaluation report labeled as "Exceptions to Specifications" and should be provided with the bid. The state reserves the right to determine whether the stated exception does or does not reduce the quality and performance of the unit. Failure to provide information for any exceptions may be grounds for rejection of the bid. The state reserves the right to waive minor irregularities in bids or specifications in accordance with §148-1-4(f) of the WV Legislative Rules and Regulations.

3.2 MANDATORY SPECIFICATIONS

All specifications preceded by "shall and/or must" or are stated as a "minimum and/or maximum" are mandatory. Any bid failing to meet any mandatory item shall be immediately disqualified. Failure to respond in the appropriate evaluation section may also be grounds for immediate disqualification at the discretion of the State.

A mandatory pre-bid conference is scheduled for this equipment purchase as stated in the RFQ. Vendors having products with variations or exceptions in specified mandatory items are expected to address any such variations or exceptions during the pre-bid conference. The State shall review and consider any such variation or exception, and may at its sole discretion, issue an addendum to change mandatory specifications deemed to be in the State's best interest. Bids from any vendor failing to attend the mandatory pre-bid shall be disqualified. Bids containing any variation or exception to a mandatory specification that was not addressed during the pre-bid conference and accepted by the issuance of an Addendum shall be disqualified.

4.0 REPRESENTATIVE UNIT FOR TEST

The successful vendor must (if specified) provide DOH one (1) completed representative unit to be observed and evaluated on each order to insure compliance with specification. If requested, the time period for testing and evaluation shall be seven (7) working days following receipt of the unit. DOH will incur no obligation for deterioration of surfaces, finishes, seals, and mechanical or electrical parts on the unit resulting from operation and testing within the limits of these specifications; nor will DOH incur obligation for damage to the unit resulting from failure to meet specifications when due care and attention is given by DOH and testing is done within the limits of these specifications. Failure of the pilot unit to satisfactorily meet specifications as bid shall be cause for cancellation of the purchase order, and return of the delivered unit along with all associated equipment to the vendor at the vendors expense.

4.1 CONDITION OF UNIT(S) UPON DELIVERY

All units must arrive at the prescribed delivery point having been completely preserviced with oil, lubricants, and coolant. All prescribed precautions pertaining to first operations and break-in of the unit are to be posted conspicuously on the unit for ready observance by the operator.

4.2 DELIVERY

Delivery point of the completely assembled representative unit will be the DOH, Equipment Division, Route 33 at Brushy Fork Road, Buckhannon, West Virginia (26201).

The vendor is responsible for guaranteeing delivery of the completed units within the time specified and agreed to by the State. Delivery is preferred within 120 days. The vendor is responsible for establishing and coordinating delivery terms with allied manufacturers or suppliers. Delivery terms shall be stated in the bid and the State reserves the right to accept or negotiate such terms. Failure to reach an agreement may result in rejection of the bid. The successful bidder shall provide their

manufacturer's confirmation of the order to the WVDOH contact person within seven (7) working days after receiving the approved purchase order.

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A completed pilot model for inspection must be provided within 30 calendar days after the date of the purchase agreement by the successful vendor.

Delivery is an integral part of this specification and failure to comply will be cause to initiate a D.O.T. Administrative Form WV-82, Vendor Performance Form. The WV-82 Form will provide a means of officially notifying the Purchasing Division and the vendor of unsatisfactory performance; such as late deliveries, poor service, inadequate parts supplies, etc.

The decision to initiate subject Form will be at the sole discretion of the D.O.H. Commissioner's established Equipment Review Board.

Issuance of the WV-82 Vendor Complaint Form on unsatisfactory delivery against any vendor will be cause to refuse to consider similar items from those vendors on future Request For Quotations.

(NOTE: Delivery time could be altered due to labor strikes, severe inclement weather conditions, etc.)

5.0 AWARD CRITERIA

5.1 DOH will recommend the award in accordance with the RFQ evaluation criteria described in the requisition. The award shall be made to the lowest unit cost vendor that meets or exceeds the specifications.

Prices for the units shall be in quantities of 1-5, 6-10, 11 and over. However, for evaluation purposes, we will use quantities 1-5. DOH reserves the right to place multiple orders in any quantity.

- 6.0 SPECIFICATIONS AND GUIDELINES GENERAL
- 6.1 IDENTIFICATION OF THE UNIT BEING PROPOSED

The bidder must identify the unit by manufacturer, model, series, and year of manufacture, in the bid to enable identification by DOH in the manufacturer's specifications of the proposed unit. The bidder will submit complete descriptive literature of the proposed unit, to establish that the bid is the manufacturer's most current model, including latest engineering improvements, which have been, or will imminently be, regularly advertised and sold on the open market. The unit specified herein and offered to be manufactured after January 1, 2008 and be clearly identified and marked with date of manufacture.

OPERATING AND SERVICE MANUALS AND PARTS LISTS

An operator's manual must be included with each unit upon delivery. A "line sheet"
(if applicable) and Equipment Preventative Maintenance Questionnaire (as shown in X6.2 of the Bidder's Evaluation Report) must be with pilot unit upon delivery. In addition, there must be 12 service, shop, or maintenance manuals; ten (10) to be distributed to the Districts and two (2) for the Equipment Division. Also, there must be

14 parts manuals; ten (10) to be distributed to the Districts and four (4) for Equipment Division use. CD ROM is preferred in lieu of parts manuals.

* NOTE: MANUALS SHALL BE DELIVERED UPON COMPLETION OF DELIVERY OF TOTAL UNITS. FAILURE TO DO SO WILL DELAY PAYMENT.

6.3 TRAINING:

Manufacturers and/or dealers will be required to stage a thorough seminar on the subjects of Preventative Maintenance, Operator and Mechanic Training. In order to keep the operators and mechanics updated, the successful vendor shall conduct training with each purchase order against this open end contract. Training is preferred within 2 working days after delivery of the pilot unit on the individual purchase order.

Manufacturers and/or dealers shall be required to furnish the Training Academy with one (1) Operator's Manual to be shipped direct to Letha Lamb, WVDOH Training Academy, Post Office Box 610, Buckhannon, West Virginia 26201 prior to delivery of the pilot.

The seminar to be held at the W. Va. Division of Highways, Equipment Division, Buckhannon, West Virginia.

6.4 PREVENTIVE MAINTENANCE AND OPERATOR PROCEDURES:

Manufacturers and/or dealers will be required to submit to the Equipment Division, in addition to the operating and service manuals, booklets and pamphlets explaining the Preventive Maintenance and Operator Procedures to be used by the operators of this equipment, and must include such things as daily prestart inspection procedure, service schedule, and routine maintenance required, safety precautions, etc.

The successful vendor shall furnish all training aids; i.e., videos, projectors, etc. required in conducting the training.

6.5 WARRANTY AND SERVICE POLICY

The Manufacturers warranty or service policy is to apply to the unit. Such warranty or service policy is to be recognized at any authorized unit dealer, representing manufacturer of proposed unit throughout the State of West Virginia. The applicable warranty or service policy will not be contingent upon obtaining routine service, lubrication, and servicing of the unit from factory authorized agencies. It will be the responsibility of the bidder to have available labor to repair or replace any defective replacement parts, components and materials, and to have available those replacement parts, components, and/or materials found to be defective during the terms of the warranty period. The bidder should state the labor rates, locations where parts will be stocked, availability of parts, and discounts offered for parts, when terms of the warranty offer a pro-rated cost for parts and labor. In addition, the successful bidder should offer field work to repair or replace defective parts, components, and materials found to be defective during the terms of the warranty and should provide mechanic's travel rates, mileage charges, field mechanic rates, and any surcharge for miscellaneous items, if

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applicable, for field work during the warranty period. Submit to Division of Highways any technical or engineering improvements during the term of the warranty. The unit must be accompanied upon delivery by the unit's manufacturer's executed warranty or service policy.

A mandatory minimum two (2) year bumper to bumper basic parts and labor warranty is required for this unit.

THE "WARRANTY AND SERVICE POLICY QUESTIONNAIRE" ATTACHED IN THE BIDDER'S EVALUATION REPORT MUST BE COMPLETED IN ITS ENTIRETY AND SUBMITTED WITH YOUR BID. (SEE SECTION X6.5 OF BIDDER'S EVALUATION REPORT).

Parts and service facilities within three (3) hours of the F.O.B. delivery (Buckhannon).

6.6 EVALUATION COMMITTEE REQUIREMENTS

Detailed component specifications, product literature, component models, required for specification compliance determination by the Evaluation Committee should be provided with each bid. Any information supplied that is contrary to/or conflicting with the specifications and/or attached Bidders Evaluation Report may be sufficient cause for rejection of bid.

6.7 UNSPECIFIED ACCESSORIES & FEATURES

All parts, equipment, accessories, material, design and performance characteristics not specified herein, but which are necessary to provide a complete unit, must be furnished with each unit and required to conform to strength, quality of material, and quality of workmanship to those which are advertised and provided to the market in general by the unit industry.

All parts and accessories advertised and regularly supplied as standard shall be included, except those which would represent duplication of these specified, and except those which, by specification, are not to be furnished. All standard safety features, required by Federal and State Law, shall be included.

7.0 SPECIFICATIONS OF THE QUOTED UNIT ARE AS FOLLOWS:

To be a trailer mounted Full – Matrix Variable Message Board consisting of an optically enhanced L.E.D.s. L.E.D.s shall have a minimum of a 30° vertical and 30° horizontal cone of visibility. The full-matrix panel shall be powered by a bank of batteries in order to convey bright, distinctive messages to the traveling public. All Full-Matrix Variable Message Boards shall be tested by AASHTO's National Transportation Product Evaluation Program (NTPEP).

7.1 Batteries shall be automatically recharged by a group of solar panels located at the highest point on the unit.

- 7.1.2 The solar panel generator array should recharge the battery bank at a rate of approximately 2.5 hours sun to one (1) 24 hour period of usage. (Refer 7.5.3)
- 7.2 Sign Panel Construction:
- 7.2.1 To be of aluminum construction or fabricated with powder coated sheet metal and in a flat black finish. All exposed panels and seams shall be corrosion proof for a minimum of ten (10) years. With construction, all panels/parts shall be assembled as to prevent corrosion or to prevent dissimilar metal reaction from occurring.
- 7.2.2 The sign panel frame to be a welded assembly constructed of aluminum alloy channel, or from steel panels powder coated in a corrosion proof manner for a minimum of ten (10) years.
- 7.2.3 Length of sign panel shall not exceed 140 inches.
- 7.2.4 Face of sign shall incorporate measures to prevent fading from UV light, such as a polycarbonate or lexan face with UV inhibitors incorporated. Other methods shall be subject to review and approval.
- 7.2.5 The sign face shall be of a sufficient size in order to display three (3) lines of eight (8) characters, with each character to be eighteen (18) inches tall by twelve (12) inches wide. Characters to be spaced a minimum of three (3) inches apart.
- 7.2.6 Each character configuration to contain 54 L.E.D. lamp pixels in a six (6) element horizontal by nine (9) element vertical arrangement.
- 7.2.7 Each pixel shall consist of a minimum of three (3) LEDs.
- 7.2.8 Message color to be approximately 590 nanometers.
- 7.3 The sign to have capability to display up to six (6) messages in sequence, with variable timing in ½ second increments under computer control.
- 7.3.1 As part of the manufacturer's pre-programmed message sequences, arrow display and flashing caution functions shall be included. All arrow and flashing caution displays described in the current MUTCD shall be provided.
- 7.3.2. All abbreviations used in pre-programmed messages shall be in compliance with the current MUTCD.
- 7.3.3. Entire sign to have capability to change all lines of message copy in not more than 100 mili-seconds.
- 7.3.4. The sign shall be clearly visible a minimum of 4500 feet.

- 7.3.5. The sign legend shall be legible from a minimum distance of 1,000 feet under daylight conditions as determined by NTPEP for two -non-traffic word message.
- 7.3.6. The sign legend shall be legible from a minimum distance of 900 feet under night-time conditions as determined by NTPEP for a two non-traffic word message.
- 7.3.7. Under variable light conditions, the unit shall automatically adjust light source so as to meet the visibility requirements, without being too bright or too dim.
- 7.4 Solar Message Board Support
- 7.4.1 Solar message board sign panel shall be supported on a telescoping upright member in order to permit raising the sign panel for operation and lowering the panel for transport. The upright must be capable of 360 degrees rotation and to lock into any position to which it is manually or electrically rotated.
- 7.4.2 Raise and lower travel to be approximately four (4) feet and shall be accomplished by a hydraulic power pack.
- 7.4.3 The bottom of the sign to be minimum of seven (7) feet above ground level when in the raised position.
- 7.4.4 In transport position, the sign shall orient to the longitudinal axis of the trailer in a manner that effectively reduces aerodynamic drag during towing.
- 7.5 Power and Miscellaneous Equipment:
- 7.5.1 Unit shall be designed to accept two (2) power sources; one (1) being a battery bank consisting of four (4) size 4-D, deep cycle, lead acid 12 volt DC batteries wired in parallel (or as designed to meet power/time requirements).
- 7.5.2 The second power supply to have the capability of the unit to accept existing 120 volt commercial electric service.
- 7.5.3 Batteries to be recharged by a solar panel array producing approximately 165 watts of power. (Refer 7.1.2)
- 7.5.4 Unit shall provide a built-in battery charger with a minimum 25 ampere per hour rating.
- 7.5.5 Battery bank shall be housed in lockable heavy duty weatherproof battery boxes.
- 7.5.6 The two (2) power sources to be enclosed in an appropriate protective housing.
- 7.5.7 Batteries to be capable of being recharged by a commercial 110 volt battery charger.

7.6	Control	Requir	ements
7.0	COMPLOX		+111 • 111 · 1

- 7.6.1 The unit shall be controlled in all functions by an on-board dedicated computer of solid state design and be removable.
- 7.6.2 Unit shall include a keyboard through which user originated messages may be entered for display or storage.
- 7.6.3 Include an LCD display screen upon which messages can be reviewed before display on sign board.
- 7.6.4 Computer shall store a minimum of 250 programmed messages for display when called upon by user through the keyboard.
- 7.6.5 Capability of storing a minimum of 100 message sequences.
- 7.6.6 Unit to maintain stored message list.
- 7.6.7 Unit to provide password coding or key entry.
- 7.6.8 Provide control programming to present sequences messages under operator control through keyboard entry.
- 7.6.9 Provide control for moving arrow displays.

7.7 Solar Panel Control Unit

- 7.7.1 The computer and power control unit shall be housed in a weather resistant, shock resistant lockable control box which includes lighting for night-time operation.
- Power control unit to contain two (2) current meters; one (1) to show amperage generated with the battery charge operating, and one (1) to indicate amperage generated from the solar panels to be stored in the battery bank.
- 7.7.3 The power control unit shall incorporate a PV regulator with thermal compensation for variances in ambient temperature to regulate the charge rate to the battery bank.
- 7.7.4 The unit to incorporate an automatic intensity control feature in order to keep L.E.D. lamp matrix intensity constant with a reduction in voltage.
- 7.7.5 The message unit must provide a photocell in order to reduce the lamp intensity at night eliminating blinding.

7.8 Trailer:

7.8.1 Two (2) wheel trailer shall be structurally adequate to serve both platform for components.

- 7.8.2 Fenders; Steel fenders to be provided and installed over each wheel.
- 7.8.3 Trailer to be equipped with a hydraulic brake actuator system.
- 7.8.4 Leveling Jacks: Four (4) crank type, heavy duty, industrial leveling jacks; one (1) at each corner of the trailer deck to be installed.

7.9 Lighting:

- 7.9.1 Unit shall include LED tail lights, stop lights, turn signals, license mount with light, and all necessary reflectors.
- 7.9.2 Trailer electrical cable and connector (Cole Hersee Pt# 12081 male or equal) compatible with towing vehicles to be installed.
- 7.9.3 All trailer wiring to be encased in heavy duty hypalon type industrial wire looms clamped to underside of the trailer structural tubing.
- 7.9.4 A two (2) inch ball type trailer hitch 6,000 pound capacity with double safety chains in accordance with SAE J684F shall be installed.
- 7.10 Hydraulic Power Pack:
- 7.10.1 Shall be 12 volt DC motor, pump, valve, reservoir, manual hand pump or approved equal.
- 7.11 Message Cabinet Dimensions:
- 7.11.1 Length: Maximum length of 140 inches.
- 7.11.2 Height: Maximum of 79 1/2 inches
- 7.12 Central Processing Unit CPU Specifications (Minimum):
- 7.12.1 Microprocessor Based 27.1 MHz.
- 7.12.2 Power requirements: 175 mA DC at 12 volts DC.
- 7.12.3 Screen Size: Minimum of Three (3) lines, with Eight (8) characters per line.
- 7.12.4 Interfaces: (2) RS232 9 pin D connectors and documentation on port numbers and pins. In addition, one USB port or one ETHERNET Port with USB adaptor shall be provided
- 7.12.5 Code: Application source code to be delivered with unit or held in escrow and provided to WVDOH in case company goes out of business.
- 7.12.6 Documentation: Technical documentation for unit and for application programs.

- 7.12.7 Unit shall include all other features considered as standard equipment but not specifically addressed previously.
- 7.12.8 Vendor must certify that must certify that unit offered will comply with Occupational Safety and Health Act of 1979 and subsequent amendments.
- 7.12.9 Paint; The complete unit to be painted with the manufacturers standard colors and materials.
- 7.12.10 Advertising: Manufacturer to attach a metal plate on the unit stating manufacturer, date of manufacture, serial number, model number, etc. No large decals or painted advertisements are permitted.
- 7.12.11 Preventive Maintenance and Operator Procedures: Manufacturers and or Dealers shall provide a preventive maintenance and operator orientation seminar at the Equipment Division, in Buckhannon, WV. All training aids i.e., videos, charts, manuals, etc., to furnished by successful vendor.

7.13 Communications:

- 7.13.1 Unit shall be guarded from any unwanted outside RF interference which would include but not be limited to VHF/FM receiver, 2 way radio receiver, cell phones, etc.
- 7.13.2 Each PVMS shall be controlled and monitored by its own sign controller directly from the control console inside the control cabinet on the trailer itself.
- 7.13.3 The PVMS sign controller shall be able to receive instructions from and provide information to a computer containing PVMS control software compliant using NTCIP compliant communications modes:
- 7.13.4 Remote Communications control via wireless communications with a remotely located computer. The system communications backbone, as well as all field modems or signal converters, shall provide the PVMS sign controller with an RS232 signal having a baud rate between 2,400 bps and 115,200 bps. Communications shall be static IP based with a static IP based modem installed on the trailer.
- 7.13.5 Local Communications control shall be accomplished via direct connection with a laptop computer that is connected directly to the sign control using a null modem connection and a baud rate between 2,400 bps and 115,200 bps.
- 7.13.6 Local Communications control shall be available via a keypad and LCD interface. Features shall include addition or removal of message or message (s) from the PVMS list of playing messages, adjustment of luminosity to manual or automatic, and the monitoring of miscellaneous data like battery voltage, photocells reading, etc.

WEST VIRGINIA DEPARTMENT OF TRANSPORTATION **DIVISION OF HIGHWAYS EQUIPMENT DIVISION**

NOTE:

Vendor should type Bidder's Evaluation Report

BIDDER'S EVALUATION REPORT

PROCUREMENT SPECIFICATIONS FOR OPEN END CONTRACT NO. 843-1-F

OPEN END CONTRACT FULL MATRIX TRAILER MOUNTED SOLAR POWERED MESSAGE BOARD

NOTE TO BIDDER: Procurement Specification No. 839-1-K, Paragraph 2.0 recommends the completion and submittal of this Report with your bid. Purpose of this Report is to enable the West Virginia Division of Highways Evaluation Committee to make full and fair evaluation of the bid. Addendums in order, along with a summary of exceptions as a separate attachment, should be with Bidder's Evaluation Report.

FAILURE TO SUBMIT THIS REPORT, COMPLETE IN ITS ENTIRETY, MAY SUBJECT THE BIDDER TO DISQUALIFICATION.

	Reference Requisition No.: 108 ECOO 1
	Bidder's Name: Work Area Protection / Precision Solar Controls/SCI Products: 2985 Market St Garland TX 75041 Address: 1310 Wildwood Dr Wooster OH 44691
	Telephone Number: 330-621-1678 800-686-7414 Fax 330-345-1852
	Years Bidder has been registered to do business with the State of West Virginia: 972-1278-8683 YRS.
	Years Company has been an authorized dealer for proposed unit: 16+ YRS.
X3.2	Have you complied with all mandatory specifications? X YES NO & SEE Addendum 2 Added um Z
X4.2 X4.2.1	DELIVERY: Delivery date of completed representative unit: Tall Calendar Days After Receipt of Purchase Agreement
X4.2.2	Delivery date of balance of completed units: Calendar Days After Receipt of Purchase Agreement

X5.0	AWARD CRITERIA;		
X5.1	Prices for unit in quantities of	1-5	\$18,895 0 per unit
		6-10	\$ 18, 895 <u>co</u> per unit
		11 and over	\$ 18,895 <u>∞</u> per unit
X6.0 X6.1	SPECIFICATIONS - GENERAL Manufacturer, model, series, and date of manufa	ecture of prope	osed unit:
	Precision Solar Controls Inc. Is descriptive literature, fully describing proposed to	SMC 20 unit attached to	000 HE-06, 2007 3 2008 your bid? X YES NO
	If not, why?		
X6.2	Will the required number of service manuals, as Equipment Division at Buckhannon upon comp	nd complete pa letion of delive	arts list be delivered to the ery of total units?
	Will the required Equipment Preventive Mainte Report) be provided upon inspection of the pilot		Section X6.2 of Bidders EvaluationNO

EQUIPMENT PREVENTATIVE MAINTENANCE QUESTIONNAIRE

THIS FORM	I MUST BE COMPLETED IN ITS EN TATIVE PRIOR TO DELIVERY OF P	TIRETY BY SUCCESSF TLOT MODEL TO THE	UL BIDDER WVDOH.	R OR MANUFAC	TURER'S TECHNICAL
DESCRIPTI	ION: SMC 2000 Foll	Matrix	MAKE: _	PSC	
	DDEL: <u>HE-06</u>	YEAR: 2007 3/61 200	8 PURCHA	ASE AMOUNT: 2	
ENGINE:	MAKE:	MODEL: <u>N/A</u>			
	HORSEPOWER: N/A	CYLINDER: 1/14	ENGINE	SERIAL:/	1A
	COOLING SYSTEM CAPACITY:	n/A	-		
BELTS:	DESCRIPTION:		T NUMBERS	S:	
	n/A		/A_		
gvw: 2	700 lbs AXLE CAPAC	ity:front: <u>3,500</u>	<u>2165</u>		REAR: N/A
TIRES:	FRONT MAKE & SIZE: _205/	75 D-15 M	ake varie	.5 basedon	Availability.
	REAR MAKE & SIZE: 1/A			<u></u>	Raised HT; 169
DIMENSIC	ons of unit: Length: 19	4.5" WIE	отн: 93	//	Raised HT: 164" Lowered HT: 107" LENGTH:
	CONTACT PERSON: Tim Ho	5			-621-1678
VENDOR (CONTACT PERSON:	MIVAN	_		-345-1852
PARTS:		i i da.		Weight	Fe11516s
BATTERY	MAKE: Continental	MODEL: 4D DIMENSIONS: LENG	CTI	CCA': _	HEIGHT
TOP OR SI	DE POST: TOP POST UGS OR FUEL INJECTORS MAKE:	DIMENSIONS: LENG A / A PAR	31 π T # —	WIDIII	
SPARK PL	AP OR INJECTION PUMP MAKE:	MO	DEL:		·····
ALTERNA	TOR MAKE: N/A	PAR	XT#:		
STARTER	MAKE: n/A		RT #: RT #:		
TURBO CI	HARGER MAKE: 11/12 MOD	EL:	V1 π- <u>-</u>	AUTO/MANUAL)
TRANS. M	IAKE: _ \(\frac{\fin}}}}{\fint}}}}}}}}{\frac{\fin}}}}}}}}}}{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac}}}}}{\frac{\frac{\fir}{\firin}}}}}{\frac{\frac{\frac{\frac{\frac{\frac{\	MO	DEL:		
FILTERS	MAKE PART NO.	LUBRICAN	Т	MANUFACTUI	RER TYPE
OIL	n/A	ENGINE		<u>n/r</u>	
AIR INNE		TRANSMIS		N/A	
AIR OUTE		POWER STI		JAPA/Valv	oline Dexeon 3
	MARY N/A	DIFFERENT		NA	
COOLAN	CONDARY <u>A / A</u>	BRAKE FLU	UID I	0/10	
HYDRAU		COOLANT		n/A	
OTHER	NIA	OTHER		N/A	****

X6.3	TRAINING:
	Will training seminar be conducted on Preventive Maintenance, Operator and Mechanic Training
	Will you conduct training with each purchase order against this open end contract? XYESNO
	Will training be conducted within 2 working days from the delivery of the pilot unit on the individual purchase order? YES X NO
	If NO, explain time frame Scheduling Requires Zweek notice
	Will an Operator's Manual be furnished directly to Letha Lamb, Training Academy prior to the delivery of the pilot? YESNO
X6.4	If you are the successful vendor, will you furnish all training aids, i.e., videos, projectors, required in conducting the training? XYESNO
X6.4.1	Will all manuals, booklets, etc. explaining preventive maintenance, operator procedures, and service schedule be delivered with each unit?
X6.5	WARRANTY AND SERVICE POLICY
	Will the warranty and service you provide comply with all areas as stated in Section 6.5 of specificationsX YESNO
	Is warranty literature attached? YES X NO
	Is a minimum two (2) year bumper to bumper basic parts and labor warranty included?
	Describe: PER Section 6.5. Excludes Due to negleget or Abuse or
	improper maintenance
	Are parts and service facilities within three (3) hours F.O.B. delivery (Buckhannon) YES NO

THIS FORM MUST BE COMPLETED IN ITS ENTIRETY BY THE SUCCESSFUL BIDDER OR MANUFACTURERS TECHNICAL REPRESENTATIVE AND SUBMITTED WITH YOUR BID. (If additional lines are needed, make copies of form.)

1. Define the terms of the standard warranty. If not offered, so state. (Attach copy) Not offer and a					
2. Define warranty service to be performed at DOH facilities and warranty service to be performed at manufacturer's representative facility. List name and location of manufacturer's representative. All Service to be performed at DOH Facility. Technical support 3 warranty Replacement of Parts Tim Hohman 1310 Wildwood DR. Wooster OH 44691 3. List locations for parts inventories that are within the State of West Virginia. Also, list availability levels, if known. Rock Branch Industrial Park 4 Craddock Way Poca, WV 25159					
	will sell the parts to owner. Terms: Net 30 Manuary Terms: Net 60 Manuary	he guarantee discount to manufacturer's published list price for parts that At This time we publish no list Prices, only net Price At Time of Inquiry. facturer's published list price less: facturer's published list price less: facturer's published list price less: # % discount facturer's published list price less: # % discount			
5. Dur Highw		all manufacturers or engineering improvements be submitted to Division ofNO			
6. Dur	ing the term of warranty, list t	he guaranteed rates charged for repair to the unit.			
A.	Shop Rate	\$ * * per mechanic hour * No Charge During			
B.	Travel Time Charge (Specify if one-way)	\$ _ * * per mechanic hour			
C.	Mileage Charge (Specify if one-way	\$ # per vehicle mile; port to port			
D.	Field Mechanic Rate	\$			
E.	Specify period of time that p	rices are in effect: 30 days for Parts From time of Inquiry.			
F.	Surcharge for miscellaneous	•			

X6.6	EVALUATION COMMITTEE REQUIREMENTS
	Is all component specifications, product literature, component models provided for Evaluation Committee bid determination?
X6.7	Will all parts, equipment, accessories, material, design and performance characteristics not specified herein, but which are necessary to provide a complete unit, be furnished with the unit and conform in strength, quality of material, and quality of workmanship to those which are advertised and provided to the market in general by the unit industry? YESNO
X6.7.1	Are all parts and accessories adequate and regularly supplied as standard to be included except those which may be duplications of specifications herein, and except these by specification are not to be furnished? YESNO
X6.7.2	Are all standard safety features that are required by Federal and State statutes of law included? YESNO
X7.0	SPECIFICATIONS OF THE QUOTED UNIT:
	The bidder should complete the following schedule in order for the Division to compare the actual bid unit to the specifications. Should the bidder except a requirement, then such exception may be only on the basis that such feature is not offered by the manufacturer. The Division will have the sole discretion as to whether the bidder's substitution meets the requirements of the specification.
	Manufacturer: Precision Solar Controls Inc. Model: SMC 2000 HE-06
	Is unit a trailer mounted Full – Matrix Message Board consisting of an optically enhanced L.E.D.'s.
	Are the L.E.D.s minimum of a 30° vertical and 30° horizontal cone of visibility.
	Is the full matrix panel powered by a bank of batteries in order to convey bright, distinctive messages to the traveling public YES NO
	Are full matrix variable message boards tested by AASHTO's National Transportation Product Evaluation Program (NTPEP). # See Addending Page Z X YES NO
	Are batteries automatically recharged by a group of solar panels located at highest point on the unit? YESNO
X7.1.1	Is unit designed to have sufficient energy backup to operate for 30 days without any sun?

X7.1.2	Will solar panel generator recharge the battery bank at 2.5 hours sun to one (1) 24 hour period usage? YESNO
X7.2	Sign Panel Construction:
X7.2.1	Is sign panel aluminum constructed or fabricated with powder coated sheet metal and in a flat black finish YESNO
	All exposed panels and seams are corrosion proof for a minimum of ten (10) years YESNO
-	With construction, are all panels/parts assembled as to prevent corrosion or to prevent dissimilar metal reaction for occurring YES NO
X7.2.2	Is sign panel frame a welded assembly and constructed of aluminum alloy channel or from steel panels powder coated in a corrosion proof manner for a minimum of ten (10) years YES NO
X7.2.3	120''
X7.2.4	Does face of sign incorporate measures to prevent fading from UV light, such as polycarbonate or lexan face with UV inhibitors incorporated
	Is another method used?YESNO Has it been reviewed and approved?YESNO
X7.2.5	Does sign face have size to display three (3) separate lines of eight (8) characters
	Size of characters: 18 inches tall and 12 inches wide?
	Spacing of characters: inches apart
X7.2.6	nine (9) element vertical arrangement? * SEE Addendum M YES X NO
X7.2.7	Each pixel consists of 4 LED'S
X7.2.8	Message color: 590 nanometers
	Does sign have capability to display six (6) messages in sequence, with variable timing in 1/4 second increments under computer control? YESNO
X7.3.1	Is arrow display and flashing caution functions included as part of the manufacturer's pre- programmed message sequencesYESNO
	Will all arrow and flashing caution displays described in the current MUTCD provided YES NO

X7.3.2	Are all abbreviations used in pre-programmed messages in compliance with the current MUTCDNO
X7.3.3	Does the entire sign have capability to change all lines of message copy in not more than 100 miliseconds YESNO
X7.3.4	Will sign be clearly visible a minimum of 4500 feet
X7.3.5	Will sign legend be legible from a minimum distance of 1,000 feet under daylight conditions as determined by NTPEP for two non-traffic word message. YESNO
X7.3.6	Will sign legend be legible from a minimum distance of 900 feet under night-time conditions as determined by NTPEP for a two non-traffic word message YESNO
X7.3.7	Under variable light conditions, will the unit automatically adjust light source so as to meet the visibility requirements, without being too bright or too dimX_YESNO
X7.4	Solar Message Board Support:
X7.4.1	Will solar message board sign panel be supported on a telescoping upright member in order to permit raising the sign panel for operation and lowering for transport? YESNO
	Is the upright capable of 360 degrees rotation and to lock into any position to which it manually or electrically rotated
X7.4.2	Raise and lower travel: 57" feet and accomplished by a hydraulic power pack XYESNO
X7.4.3	Bottom of sign feet above ground level when in raise position
X7.4.4	When transporting, will sign orient to the longitudinal axis of the trailer in a manner that effectively reduces aerodynamic drag during towing?YESNO
X7.5	Power and Miscellaneous Equipment:
X7.5.1	Is unit designed to accept two (2) power sources; one (1) being a battery bank consisting of four (4) size 4D, deep cycle, lead acid 12 volt DC batteries wired in parallel (or as designed to meet power/time requirements YESNO
X7.5.2	Does second power supply to have capability to accept existing 120 volt commercial electric service? YESNO
X7.5.3	Batteries are recharged by a solar panel array producing 150 watts of power per NTPEP Testing AS Tested unit see Does unit have a built-in battery charger with minimum 25 amp per hr rating?
X7.5.4	Does unit have a built-in battery charger with minimum 25 amp per hr rating? YESNO
X7.5.5	Is battery bank housed in lockable heavy duty weatherproof battery boxes? YESNO

X7.5.6	Are the two (2) power sources enclosed in protective housing?	YESNC
X7.5.7	Are batteries capable of being recharged by a commercial 110 volt ba	ttery charger?YESNO
X7.6 Co	ontrol Requirements:	
X7.6.1	Is unit controlled in all functions by an on-board dedicated compuremovable?	uter of solid state design andNO
X7.6.2	Does unit have keyboard which user originated messages may be storage?	entered for display orNO
X7.6.3	Does unit have an LCD display screen, where messages are reviewed	before being displayed?NO
X7.6.4	Computer stores 350 programmed messages for display we through keyboard	when called upon by user YES NO
X7.6.5	Capability of storing 100 message sequences	
X7.6.6	Does unit maintain stored message list?	<u> </u>
X7.6.7	Does unit provide password coding or key entry?	NC
X7.6.8	Will unit provide control programming to present sequences messages through keyboard entry?	s under operator controlX_YESNC
X7.6.9	Does unit provide control for moving arrow displays?	YESNC
X7.7 Sc	lar Panel Control Unit:	
X7.7.1	Is computer and power control unit housed in weather resistant, s control box including lighting for night time operation?	hock resistant lockableNC
X7.7.2	Does power control unit contain two (2) current meters; One (1) show battery charger operating and one (1) indicates amperage generated from battery bank?	
X7.7.3	Does power control unit incorporate a PV regulator with thermal in ambient temperature to regulate the charge rate to the battery	compensation for variances bank?NO
X7.7.4	Does unit incorporate an automatic intensity control feature to keep L. constant with a reduction in voltage?	E.D. lamp matrix intensity YESNO
X7.7.5	Does message unit provide a photocell to reduce lamp intensity at	night eliminating blinding?

X7.8 11	aller:		
X7.8.1	Is two (2) wheel trailer structurally adequate to serve as be	oth platform for compor <u> </u>	nents? _NO
X7.8.2	Are fenders made of steel and installed over each wheel?	<u>X</u> yesno	
X7.8.3	Is trailer equipped with hydraulic brake actuator system?	<u>X</u> yesno	
X7.8.4	Is unit equipped with four (4) crank type, HD industrial levelic corner of the trailer deck?	ng jacks; one (1) installed	on each _NO
X7.9 Li	ghting:		
X7.9.1	Does unit include LED taillights, stop lights, turn signals, necessary reflectors?	license mount with light	and all _NO
X7.9.2	Are trailer electrical cable and connector (Cole Hersee Pt #126 towing vehicles installed?	081 male or equal) compa	tible with _NO
X7.9.3	Is all trailer wiring encased in heavy duty hypalon type indust of trailer structural tubing?	rial wire looms clamped t	o undersid _NO
X7.9.4	Does unit have two (2) inch ball type trailer hitch 4,000 chains in accordance with SAE J684F installed?	pound capacity with dou	ible safety _NO
X7.10 Hy	ydraulic Power Pack:		
X7.10.1	Does unit have 12 volt DC motor, pump, valve, reservoir, equal?	manual hand pump or aYES	pproved _NO
X7.11 M	essage Cabinet Dimensions: (approximate)		
X7.11.1	Length: 139 inches		
X7.11.2	Height: 76 inches		
X7.12 Ce	entral Processing Unit - CPU specifications (Minimum):	,	
X7.12.1	Microprocessor Based 27.1 MHz		
	If No, you must specify		
X7.12.2	Power requirements: 175 mA DC at 12 volts DC		
X7.12.3	Specify screen size: Upto 6 character lines with upto 100 ch	naracters per line	

X7.12.4	Are interfaces (2) RS232 9 pin D connectors and documentation on port numbers and pins?	
	In addition, is one (1) USB port or one (1) ETHERNET Port with USB adaptor provided YES N0	
X7.12.5	Will application source code be delivered with unit YES NO OR	
	held in escrow	
X7.12.6	Will technical documentation for unit and for application programs be provided? YESNO	4
X7.12.7	Features considered as standard equipment but not addressed: Includes Cellular In	
	NTCIP Compliant programming Capability Service is include	<u> </u>
X7.12.8	Does unit comply with OSHA of 1979 and subsequent amendments? YESNO)
X7.12.9	Will unit be painted manufacturers standard colors and materials)
X7.12.10	Does unit meet guidelines for advertising? SEE Addendum Pg \ YES X NO)
X7.12.11	Will Manufacturer or Dealer provide training and training aids as specified?XYESNO	
X7.13 Co	ommunications:	
X7.13.1	Will unit be guarded from any unwanted outside RF interference which would include but no be limited to VHF/FM receiver, 2 way radio receiver, cell phones etc. YESN	
X7.13.2	Is each PVMS controlled and monitored by its own sign controller directly from the control console inside the control cabinet on the trailer itself YESNO	
X7.13.3	Is the PVMS sign controller able to receive instructions from and provide information to a computer containing PVMS control software compliant using NTCIP compliant communications modes YESNO	
X 7.13.4	Remote Communications control via wireless communications with a remotely located computer	
	Does the system communications backbone, as well as all field modems or signal converters, provide the PVMS sign controller with a RS232 signal having a baud rate between 2,400 bps and 115,200 bps. YESNO	
	Is communications static IP based with a static IP based modem installed on the trailer	

X7.13.5	Is local communications control accomplished via direct connection with a laptop computer that is connected directly to the sign control using a null modem connection and baud rate													
	between 2,400 bps and 115,200 bps. YESNO													
X7.13.6	Is local communications control available via a keypad and LCD interface													
	YESNO													
	Are the features of additional or removal of message or message(s) from the PVMS list of													
	playing messages, adjustment of luminosity to manual or automatic, and the monitoring of													
	miscellaneous data like battery voltage, photocells reading, etc. included													
	X YESNO													

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit **www.state.wv.us/admin/purchase/privacy** for the Notice of Agency Confidentiality Policies.

	ginia Code, 901-5-3), it is nereby certified that the vendor
acknowledges the information in this said affidavit a	nd are in compliance with the requirements as stated.
Vendor's Name:	ision Solar Controls/Work Area Protection/SCI Andre
Authorized Signature: 1= Hohman	
Purchasing Affidavit (Revised 06/15/07)	MF. TErritory Manager

Addendum Page 1

RFQ Number:

708EC007

To:

State Of West Virginia

Department of Administration

Purchasing Division 2019 Washington St E.

Charleston WV 25305-0130

Attn: Michael Austin 304-558-2402

From:

Work Area Protection/Precision Solar Controls/SCI Products Inc.

Tim Hohman Phone 330-621-1678 Fax 330-345-1852

1310 Wildwood Dr Wooster OH 44691

- 7.2.6 Per MUTCD character configuration for a three (3) line message, as outlined in section 7.2.5, The SMC2000 by Precision Solar Controls is a five (5) element Horizontal by seven (7) element Vertical character containing 35 pixels with each pixel made up of four (4) individual LED's.
- X7.12.10 Unit, per MUTCD is not to be used for Public advertising, it is only to relay messages concerning the road way to the motoring public. Other than this, we are unsure as to the intent of the question.

SCI Products Precision Solare Controls Addendom Pg 2

NTPEP

WVDOH

y Angularity

100.8°

28°

81.6°

65.3°

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57, 87°

		Nightime	Legibility	769	926	915	916	782	099	779	872	982	411	066	920	820	1202	640		904	705	841	692	785	685	1295
		-	Visibility	4800	4800	4800	4800	4800	4800	4800	4800	4800	4800	4800	4800	4800	4800	4800		4800	4800	4800	4800	4800	4800	4800
			Angularity	18.6°	27.4°	22.4°	45.4°	31.6°	51.5°	54.5°	44.2°	20.8°	47.6°	20°	22.6°	23.6°	34 40	730		48.2°	29.8°	24.6°	23.2°	19.6°	31.8°	41.2°
		Daytime	Legibility	1023	829	1041	851	701	963	910	1028	886	692	1055	1107	817	1908	022		1035	856	872	849	761	906	1349
			Visibility	4800	4800	4800	4800	4800	4800	4800	4800	4800	4800	4800	4800	4800	0007	4800		4800	4800	4800	4800	4800	4800	4800
PRODUCT	SNO		Solar	ĄN	¥	₹	ΑΝ	A	AA	Ą	440 watts	240 watts	ĄZ	150 watts	110 watts	Ą	000	200 watte		450 watts	ΑN	N A	Ϋ́Z	Ą	¥	250 watts
	EAS Selection	TONE STATE	Durability	30	30	30	30	30	30	30	30	30	30	30	30	30	CC	2	3	30	30	30	30		30	30
	Atistic Services	1	품 >	12-6volt 1350 amp hr	12-6volt 1290 amp hr	12-6volt	12-6volt 1290 amp hr	12-6volt 1350 amp hr	16-6volt 1800 amp hr	16-6volt 1800 amp hr	880 amp hr	4-12volt 860 amp hr	18-6volt 2025 amp hr	4-12volt 800 amp hr	3-12volt 600 amp hr	16-6volt 1800 amo hr	4-6volt	8-6volt	8-6volt	900 amp hr	1872 amp hr	16-6Volt 1800 amp hr	16-6volt 1800 amp hr	8-6volt 900 amp hr	8-6volt 900 amp hr	10-6volt 1125 amp hr
Paise 1	- 12 M	19 5	Reliability	30	30	30	25	28	30	30	9	10	30	46	50	25	ç	7 67		4	30	30	30	30	30	15
			Date Tested	2004	2004	2004	2004	2004	2005	2005	2007	2006	2004	2007	2002	2004	0000	2007	007	2007	2004	2004	2004	2004	2004	2006
	8ECW7		Description	24 character	24 character	line matrix	full matrix	full matrix	24 character	full matrix	full matrix	24 character	24 character	full matrix	24 character	full matrix		mini mini full matrix	\ ====================================	full matrix	24 character	full matrix		: 64	full matrix	[7]
	2		Product Name		2	332	CMS-T333	CMS80FM	VP 1300	VP 1400	VP 4000	KKMB3L-	Vu-pointe	SMC 2000 FM	SMC 1000	Sitent	0.00	MB 3048	200	MB-4048	Sunray 380	PCMS-1500	PCMS-1210	PCMS-1210 QS	WTMMB-S-	WTLMB-S- LLA
	OH RFQ		Manufacturer	ADDCO	AMSIG	AMSIG	AMSiG	Crown	Daktronics	Daktronics	Daktronics	K&K	National Signal	- S	Precision Solar Controls	Solar	Solar	Solar	Solar	Technology	U.S. Traffic	Vermac	Vermac	Vermac	Wanco	Wanco

101.8°

85.6° 816°

41.2°

125°

41.2°

102°

114.8°

101.8°

97.4°

63.2°

97.4°

38°

44.8°

Auto) spixel wide x 7 pixel high Charachter = Schauschters/Live Compiled From NTPEP Website.