



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER:  
**VET07C012**

PAGE:  
**1**

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
**JOHN ABBOTT  
 304-558-2544**

**\*709045355      304-744-7097**  
**WINDOW FASHIONS**  
**516 D ST**  
**SO CHARLESTON WV 25303**

**DIVISION OF VETERANS AFFAIRS**  
**ATTENTION: C. PRATHER**  
**SUITE 101**  
**1321 PLAZA EAST**  
**CHARLESTON, WV**  
**25301-1400      558-3661**

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
04/02/2007	PROGRESS PAYMENTS	OUR TRUCK	DESTINATION	PREPAID
BID OPENING DATE: 04/10/2007		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<b>ADDENDUM #01</b>						
THIS ADDENDUM IS ISSUED TO CLARIFY, MODIFY, ADD TO AND /OR DELETE CERTAIN REQUIREMENTS OF THE ORIGINAL REQUEST FOR QUOTATION, AND EXTEND THE BID OPENING DATE.						
ATTACHMENTS: 1. CUBICLE CURTAIN CLARIFICATION - SEE REVISED BID FORM 2. PAGE 7 OF THE ORIGINAL RFQ - CURRENTLY READS "KURCH TRACK 946..."-THIS SHOULD STATE "...9046 OR APPROVED EQUAL". 3. CLARIFY INSIDE MOUNTING OF THE WINDOW TREATMENTS.						
NEW BID OPENING DATE: 4/10/2007; 1:30 PM						

**RECEIVED**  
 2007 APR -9 P 2:41  
 PURCHASING DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Jerry B. Baker</i>	TELEPHONE (304)744-7097	DATE 04/07/07
TITLE owner	FEIN 55-0582963	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**VET07C012 - BID FORM - Bid Opening 04/05/2007; 1:30 PM**

Description	Order Qty.	Unit Price	Extended Price
Cubicle Curtains - 216" wide	166	\$ BASE LUMP SUM	\$ 32,625.00
Cubicle Curtains - 114" wide	4	\$	\$
Cubicle Curtains - 108" wide	4	\$ ALTERNATE	\$ (30,990.00)
<b>* Window Treatments</b>			
68.75"	1	\$	\$
110"	1	\$	\$
87.50"	4	\$	\$
60.50"	5	\$	\$
98.75"	2	\$	\$
93.50"	6	\$	\$
57.50"	6	\$	\$
94.00"	2	\$	\$
99.00"	2	\$	\$
51.50"	4	\$	\$
60.00"	1	\$ BASE LUMP	\$
36.50"	18	\$ SUM BID	\$ 69,222.96
51.00"	4	\$	\$
70.00"	1	\$	\$
139.50"	1	\$	\$
34.00"	4	\$	\$
106.25"	1	\$	\$
105.00"	2	\$ ALTERNATE	\$
52.50"	1	\$ LUMP SUM BID	\$ (57,777.75)
32.00"	5	\$	\$
67.25"	1	\$	\$
105.25"	2	\$	\$
78.25"	1	\$	\$
83.50"	2	\$	\$
84.00"	4	\$	\$
83.25"	1	\$	\$
58.00"	1	\$	\$
57.75"	3	\$	\$
83.75"	2	\$	\$
75.00"	1	\$	\$
77.00"	1	\$	\$
52.00"	1	\$	\$
66.50"	2	\$	\$
105.50"	1	\$	\$
106.00"	2	\$	\$
103.50"	1	\$	\$



43.00"	1	\$	\$
68.50"	1	\$	\$
81.25"	1	\$	\$
76.50"	1	\$	\$
57.00"	2	\$	\$
76.25"	1	\$	\$
75.50"	1	\$	\$
67.00"	2	\$	\$
31.75"	1	\$	\$
51.25"	1	\$	\$
107"	1	\$	\$
<b>Bedspreads</b>	136	\$	\$ 22,777.22
<b>Failure to use this form may result in disqualification</b>		<b>Total</b>	\$ (111,544.97)
Bidder / Vendor Information:			124,625.18
Name:	Jerry Belcher DBA Window Fashions		
Address:	516 D.Street		
	South Charleston, WV 25303		
Phone# :	(304)744-7097		
Email Address:	onthefloat@aol.com		
<b>Contract Coordinator Information:</b>			
Name:	Same as above		
Address:			
Phone# :			
Email Address:			
<b>* Window Treatments - All lengths are to be priced factoring in a min. 77" or max 79", the bid price shall reflect all sizes in between.</b>			

\*SEE  
NOTE  
BELOW

\*The totals shown above are arrived at by using the most expensive option in each section -- \$124,625.18  
Using the least expensive option in each section -- \$111,544.97

WV-36a STATE OF WEST VIRGINIA <b>PURCHASING CONTINUATION SHEET</b>	Buyer:	Page	Req. or P. O. No.:
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Vendor: <b>Jerry Belcher dba Window Fashions</b>	Spending Unit:
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Requisition No.: VET07C012

**ADDENDUM ACKNOWLEDGEMENT**

I hereby acknowledge receipt of the following checked addendum(s) and have made the necessary revisions to my proposal, plans and/or specifications, etc.

**Addendum No.'s:**

No. 1   **x**  

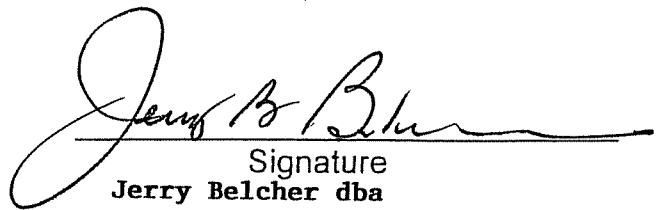
No. 2           

No. 3           

No. 4           

No. 5           

I understand that failure to confirm the receipt of the addendum(s) is cause for rejection of bids.



Signature  
**Jerry Belcher dba  
Window Fashions**

\_\_\_\_\_  
Company

04/09/07  
Date

## VET07C012 – Bedspread Specifications

The West Virginia Division of Veterans Affairs, WV Veterans Nursing Facility is seeking bids on 136 (one hundred thirty-six) Custom Bedspreads.

### Custom Bedspreads

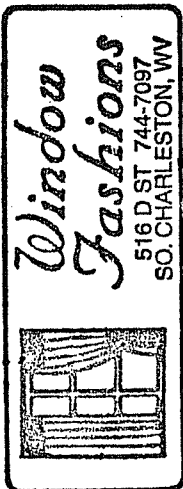
#### Total Quantity: 136

Shall meet the following or approved equal:

1. Manufacturer: N/A
2. Product name: Quilted Bedspread
3. Fabric selection:

Standard Textile Fantagraph, Blocks 02/Pool, CM846202, 100% Polyester, 72"W 6.25"V 6.750 or Approved Equal

4. General Description: Quilted throw – style coverlet (does not extend completely to the floor) 87"L x 63 ½"W (includes: length + 22" pillow tuck, Width of bed 35 ½" + side Drops of 14"each.)
  - Seams: Wide width (72") fabric requires no seaming, 22" Pillow tuck.
  - Quilting: *Bedspreads should be quilted continuously on wide width (135") computerized quilting machines. The resulting quilt pattern will be continuous over the entire spread. Bedspreads made with quilted seams are not acceptable. Quilting stitches must be 8-10 stitches per inch, lock stitched, not chain stitched. Quilting pattern is 3" Channel with 7 stitches per inch.*
  - Thread: White cotton thread is used on the lining side of the quilting and a matching green for the front of the quilt.
  - Filling: *100% resin finished virgin polyester. Filling must be on continuous solid sheet extending the entire width and length of bed cover, no joining or seaming should exist. Bonded polyester fiberfill, fire retardant.*
  - Weight of Fill:  
Standard: 5oz.
  - Lining: Flame retardant  
Standard: *70/30 poly/cotton*  
Upgrade: *78"x54" construction cotton/polyester, white or matching off-white*  
Color: White or matching off-white
  - Hems: Serged, 1 ½" single-turned and blindstitched with white cotton thread

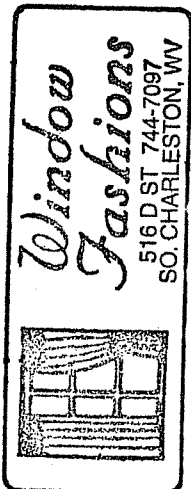


2" tolerance on both finished width and length

- Pillow Tuck: Standard 22"

**General Notes:**

- **Warranty:** Shall apply to the manufacturer's warranty.
- **General Conditions:** Pricing is to include freight.
- **Schedule:** The schedule for receipt of these items shall be no earlier than March 31, 2007 and no later than July 1, 2007. However, floor A2 must be completed by April 30, 2007 due to a scheduled opening date of May 1, 2007. Items capable of being shipped via USPS, FedEx, UPS or other carrier shall be announced in the vendor's proposal. The delivery address shall be stated in the notification of acceptance. The awarded vendor shall be responsible for sending confirmation of the time and place of delivery, one week prior to scheduled delivery. A pre-delivery meeting will be scheduled if needed. Pre-delivery meeting(s) will visit and confirm the drop off point and the date and delivery of these items and any other clarification required.
- **Payment** can be made in partial payments as agreed to by both parties.
- **Bidder's** submitting an "or equal" product, please submit specifications, a clear photocopy of the product being submitted, and all finish selections and fabrics (if required) to be approved by administrator or his designee.



**VET07C012 – Cubicle Curtain Specifications**

**The West Virginia Division of Veterans Affairs, WV Veterans Nursing Facility is seeking bids on 172 (one hundred seventy-two) Cubicle Curtains.**

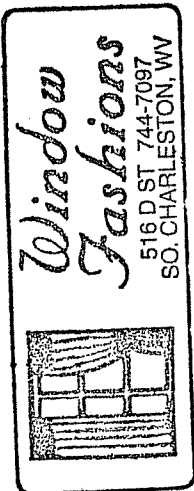
**Total Quantity: 172**

Shall meet the following or approved equal:

1. Locations: Second floor; Patient rooms (A & B wings) and Communal baths (A & B wings). First floor; Patients rooms (A wing only) and Communal baths (A & B wings).
2. Manufacturer: Fantagraph or Approved Equal
3. Fabric Selection: Fantagraph, Conova 02/Canvas, CM870102, 100% Avora FR Polyester, 72" 1.00"V 1.00 or Approved Equal
4. General Fabric Specifications: Must pass NFPA 701, large and small scale. Must be washable up to 106 degrees Fahrenheit. Must pass CA title code 19 & Boston Code but must be submitted on each application. Must pass NY under calendar 294-40, and must exceed 40 hour, NAFM lightfastness requirement. Width of Fabric: 72" and has no repeat. Content of fabric: 100% flame resistant polyester. Vendor responsible to make certain fabric is approved for health care use by the West Virginia Fire Marshall prior awarding of bid. Vendor to provide a copy of approval to WVNPF.
5. General Specifications for Mesh: No snag, tightly woven hems, 1 1/4" fire retardant grommet band at the top edge. White nylon mesh openings to have a 70% opening, minimum White nylon mesh and conform to NFPA 701. 20" mesh between curtain fabric and grommets. Prior notification by Vendor if two panels are needed to accommodate cubical track.
6. Curtain Grommet Specifications: two-piece, rolled edge, rustproof, nickel plated brass; spaced not more than 6" on center and machined into top hem.
7. Submittals: Please submit full size items of the following:
  - a. Curtain Fabric: 12 inch square swatch. Mark the top and the face of material.
  - b. Mesh Top: Not less than 4 inches square
8. Conditions: All work must be field verified. Verify dimensions of other construction by measuring before fabrication.
9. Curtain Fabrication to comply with the following specifications:
  - a. Width:
 

Patient Rooms: approximate measurements – 9'L x 7'8"W for U shape track (possible pre-made curtain width of: 2 @ 216") L shape track - approximate measurements – 9'L x 7'8" W (possible pre-made curtain width of: 1 @ 216")

Communal Baths: approximate measurements – one 12', one 8', and one 6' 6" (possible pre-made curtain widths of: one 216"w, one



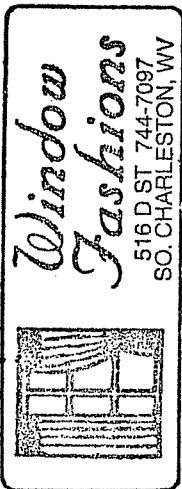
114"w, and one 108"w for each room (four rooms total).

Curtain widths and lengths are to be confirmed by Vendor and an addition of 10% for fullness in width for custom sizes.

- b. Length: Equal to floor-to-ceiling height, with a 20" high mesh top, and minus distance above finished floor at bottom as follows:  
Cubicle Curtains – 12" unless otherwise specified.
- c. Mesh: Mesh is joined to face fabric, turned and stitched with double needle lock stitch on less than 1/2" in width.
- d. Bottom and Side Hems: Fabric is double folded 1 1/2" and sewn with double needle lock stitch.
- e. Vertical seams: Vertical seams are joined together and sewn with double needle lock stitch not less than 1/2" wide.

#### General Notes:

- **Warranty: Shall apply to the manufacturer's warranty.**
- **General Conditions: Pricing is to include freight and shall include the uncrating, assemble, if required, and debris removal. Replace or repair damaged items. Schedule and coordinate deliveries to avoid interference with owner's operation.**
- **Schedule: The schedule for receipt of these items shall be no earlier than March 31, 2007 and no later than July 1, 2007. However, floor A2 must be completed by April 30, 2007 due to a scheduled opening date of May 1, 2007. Items capable of being shipped via USPS, FedEx, UPS or other carrier shall be announced in the vendor's proposal. The delivery address shall be stated in the notification of acceptance. The awarded vendor shall be responsible for sending confirmation of the time and place of delivery, one week prior to scheduled delivery. A pre-delivery meeting will be scheduled if needed. Pre-delivery meeting(s) will visit and confirm the drop off point and the date and delivery of these items and any other clarification required.**
- **Payment can be made in partial payments as agreed to by both parties.**
- **Bidder's submitting an "or equal" product, please submit specifications, a clear photocopy of the product being submitted, and all finish selections and fabrics (if required) to be approved by administrator or his designee.**



**VET07C012 - WINDOW TREATMENT SPECIFICATIONS**

**The West Virginia Division of Veterans Affairs, WV Veterans Nursing Facility is seeking bids on Window Treatments:**

**Window Treatments**

**Total Approx. Quantity: This includes Patient Rooms, Nursing Locker/Chart Rooms, and Office/Exam Rooms. *See attached approximate size chart by room – vendor is responsible for final measurements.***

- 1. Manufacturer: N/A**
- 2. Product name: Window treatment, Pinch Pleated with attached valance.**
- 3. Fabric selection :**

**Curtain: Fantagraph, Conova 02/Canvas, CM870102, 100% Avora FR Polyester, 72"W, 1.00"V 1.00", Fire Retardant or Approved Equal**

**Attached Valance: Standard Textile Fantagraph, Blocks 02/Pool, CM846202, 100% Polyester, 72"W 6.25"V 6.750, Fire Retardant or Approved Equal**

**Content of fabric: 100% flame resistant polyester. Vendor responsible to make certain fabric is approved for health care use by the West Virginia Fire Marshall prior awarding of bid. A copy of approval must be included with bid.**

**4. General Description:**

**Curtain and Valance are to be attached, unlined, 2 1/2 times Pinch pleated together.**

**Curtain: 3" hem at bottom.**

**Valance: Length will be 21" with a single turn and blind-stitched hem. Windows 40" or smaller will require a One way draw. Windows 40" or larger will require a Two way draw.**



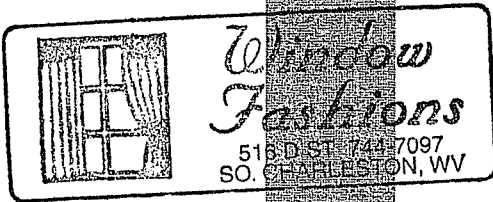
**Mechanical: Kursh Track 946 or approved equal, ceiling mount (bulk head), for hand pull of curtains and curved angles to accommodate various shapes of windows.**

**General Notes:**

- **Warranty: Shall apply to the manufacturer's warranty.**
- **General Conditions: Pricing is to include freight and installation. Installation: to include uncrate, assemble, if required, and remove debris. Replace or repair damaged items. Schedule and coordinate deliveries to avoid interference with owner's operation.**
- **Schedule: The schedule for receipt of these items shall be no earlier than March 31, 2007 and no later than July 1, 2007. However floor A2 must be completed by April 30, 2007 due to a scheduled opening date of May 1, 2007. Items capable of being shipped via USPS, FedEx, UPS or other carrier shall be announced in the vendor's proposal. The delivery address shall be stated in the notification of acceptance. The awarded vendor shall be responsible for sending confirmation of the time and place of delivery, one week prior to scheduled delivery. A pre-delivery meeting will be scheduled if needed. Pre-delivery meeting(s) will visit and confirm the drop off point and the date and delivery of these items and any other clarification required.**
- **Payment can be made in partial payments as agreed upon by both parties.**
- **Vendors are responsible for measurements of all items and verifying measurements prior to installation of items.**



		ALL 77.75 - 79.00 FINISHED LENGTH						
		FIRST FLOOR				SECOND FLOOR		
	Width (inches)		Width (inches)		Width (inches)		Width (inches)	
EXAM ROOM	68.75				70.00			
LOCKER ROOM	110.00				139.50			
ROOM		ROOM		ROOM		ROOM		
A100	87.50	B100	60.50	A200	34.00	B200	103.50	
A101	87.50	B101	51.50	L shape	106.25	B201	106.00	
A102	60.50	B102	60.00	A201	105.00	L shape	43.00	
A103	60.50	B103	51.50	A202	52.50	B202	105.25	
A104	98.75	B104	36.50	Z shape	32.00	B203	68.50	
A105	98.75	(two)	36.50	A203	105.25	Z shape	32.00	
A106	93.50	B105	36.50	A204	78.25	51.50	B204	81.25
A107	93.50	(two)	36.50	A205	83.50	B205	76.50	
A108	57.50	B106	36.50	A206	84.00	B206	84.00	
A109	57.50	B107	36.50	A207	83.25	B207	84.00	
A110	57.50	B108	93.50	A208	57.50	B208	57.75	
A111	57.50	B109	93.50	A209	57.50	B209	57.00	
A112	94.00	B110	93.50	A210	58.00	B210	57.75	
A113	94.00	B111	36.50	A211	57.75	B211	57.00	
A114	99.00	B112	36.50	A212	83.75	B212	84.00	
A115	99.00	B113	36.50	A213	83.75	B213	83.50	
A116	60.50	B114	36.50	A214	75.00	B214	76.25	
A117	60.50	(two)	36.50	A215	77.00	B215	75.50	
A118	87.50	B115	36.50	A216	52.00	B216	67.00	
A119	87.50	(two)	36.50	Z shape	32.00	Z shape	31.75	
		B116	36.50		66.50		51.25	
		B117	51.00	A217	66.50	B217	67.00	
		B118	51.00	Z shape	32.00	Z shape	32.00	
		B119	51.50		51.00		51.00	
				A218	105.50	B218	107.00	
				L shape	34.00	L shape	34.00	
				A219	34.00	B219	105.00	
				L shape	106.00	L shape	36.50	



# AFFIDAVIT

**West Virginia Code §5A-3-10a states:**

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**EXCEPTION:**

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**LICENSING:**

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

**CONFIDENTIALITY:**

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy) for the Notice of Agency Confidentiality Policies.

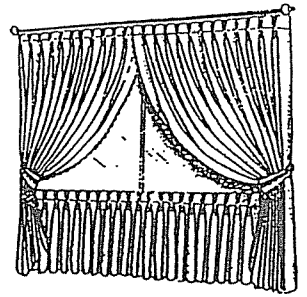
Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: JERRY BELCHER DBA WINDOW FASHIONS

Authorized Signature: *Jerry B Belcher* Date: 3-31-07

*Window Fashions*

516 D. Street  
South Charleston, WV 25303  
Telephone (304) 744-7097  
Facsimile (304) 744-7410  
March 30, 2007



State of West Virginia  
Department of Administration  
Purchasing Division  
2019 Washington Street East  
P. O. Box 50130  
Charleston, WV 25305  
Attn: Mr. John Abbott

Requisition #VETO7C012

**BEDSPREAD BID**

136 quilted throw style bedspreads made from Fantagraph Fabrics pattern Block 02/Pool or an approved equal.

These will be made for mattresses which are 36" wide x 84" long allowing for a 15" drop on the sides and at the foot and a 20" pillow tuck. The finished size will be approximately 68" wide x 120" long. These will have a 7 oz. per yard polyester filling and will be lined with a 70% polyester, 30" cotton lining. These will have 3" channel quilting double turned hems and mitred corners. These will not have welt cord between the mattress edge and the bedspread drop.

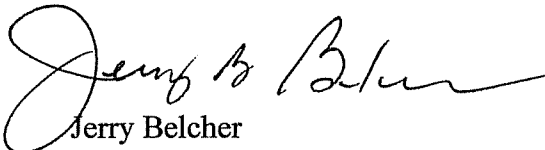
Total cost \$ 22,777.22

If the facility would like a hospital cap at the foot of the coverlette for a better fit, add \$4.00 per coverlette for a total of \$ 23,321.22.

Lead time required: 120 days A.R.O.

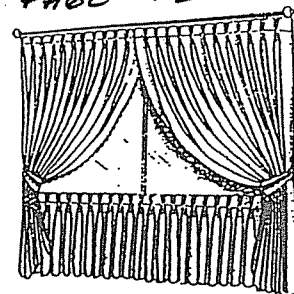
Thank you for your consideration. We look forward to working with you.

Yours truly,

  
Jerry Belcher

*Window Fashions*

516 D. Street  
 South Charleston, WV 25303  
 Telephone (304) 744-7097  
 Facsimile (304) 744-7410  
 March 30, 2007



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 P. O. Box 50130  
 Charleston, WV 25305  
 Attn: Mr. John Abbott

Ref: RFQ #VET07C012  
 Veterans Nursing Facility

## CUBICLE CURTAIN QUOTATION

## Base Quotation

172 seamed cubicle curtains made from Fantagraph Fabric pattern Conova 02/Canvas as specified. Curtain width will be at least 10% wider than track width. Curtain length will be approximately 96" long (12" off floor). These curtains will be made by seaming pieces of the 72" fabric together to obtain the necessary width. Cubicle curtains are usually not this close to floor.

\$ 32,625.00

ALTERNATE—172 railroaded cubicle curtains made from Fantagraph Fabric pattern Conova 02/Canvas as specified. Curtain width will be at least 10% wider than track width. Curtain length will be 88" (16" – 18" off floor). This will allow the body of the curtain to be made seamless. This is a less expensive and more durable product. In most health-care facilities the cubicle curtains are left 18" from the floor.

\$ 30,990.00

Delivery time—8 weeks after receipt of order.

This is contingent upon availability of the necessary fabric.

As of 03/30/07 stock was good but the situation changes daily.

Pricing includes freight and labor to hang the curtains on the tracks which are already in place.

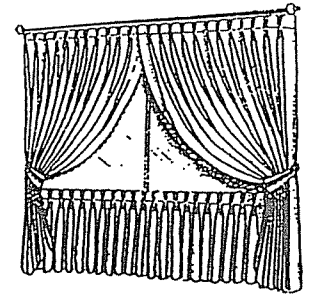
Thank you for the opportunity to quote this requirement.

Yours truly,

Jerry Belcher

# Window Fashions

516 D. Street  
South Charleston, WV 25303  
Telephone (304) 744-7097  
Facsimile (304) 744-7410  
March 30, 2007



State of West Virginia  
Department of Administration  
Purchasing Division  
2019 Washington Street East  
P. O. Box 50130  
Charleston, WV 25305  
Attn: Mr. John Abbott

Requisition #VETO7C012

## BASE WINDOW TREATMENT BID

80 resident rooms, 1 exam room, 1 locker room as listed on Page 8 of this requisition of unlined pinch pleated draperies with an attached pinch pleated valance using the fabrics specified or an equal approved alternate. These draperies will be fabricated as specified.

These draperies will be installed on new Kirsch #94003 Series architectural track with ball bearing carriers. This track is superior in performance and installation technique to the specified 9046 Series.

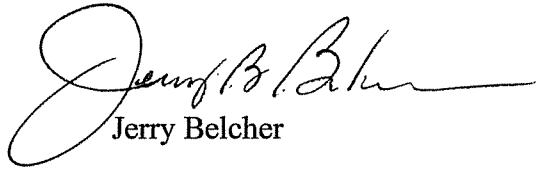
Total cost for fabrication, delivery and installation                      \$ 69,222.96

Completion time – 120 days after receipt of order.

Please Note—We think our Alternate Bid offered on a separate page is a superior product at less cost.

Thank you for your consideration. We look forward to working with you.

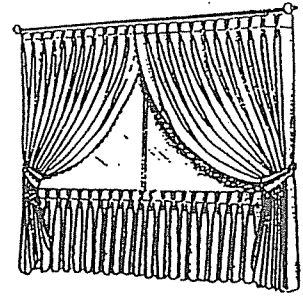
Yours truly,

  
Jerry Belcher

NOTE—Even though we know that the 94003 Series track system is superior to the specified 9046 Series, if the facility insists on using the 9046 Series, we can supply it at the same cost. However, no matter which Series is used, the draperies will not traverse well around the required 90 degree angles.

*Window Fashions*

516 D. Street  
 South Charleston, WV 25303  
 Telephone (304) 744-7097  
 Facsimile (304) 744-7410  
 March 30, 2007



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 P. O. Box 50130  
 Charleston, WV 25305  
 Attn: Mr. John Abbott

Requisition #VETO7C012

ALTERNATE WINDOW TREATMENTS BIDS

80 resident rooms, 1 exam room, 1 locker room as listed on Page 8 of this requisition of french pleated custom draperies made from ADO Fabric #3600 which is a 118" wide fire retardant polyester fabric which will be lined with Fabric #1001 which is a 118" wide polyester fire retardant lining. These draperies will be pleated to 250% fullness. These draperies will have a double turned 4" top heading with an insert of permanent buckram. The bottom hem will be a "Eurohem" with a bed chain weight.

These draperies will be installed on new Kirsch #94003 Series architectural track with ball bearing carriers. These tracks will be attached to the ceiling bulkhead and will move using a fiberglass wand which will be affixed to each master carrier.

In front of each pair of panel of drapery will be a gathered valance made from the same fabric and lining as the draperies. These valances will be Velcro attached to a plastic hook strip which will also be attached to the ceiling bulkhead just in front of the drapery track.

By using the above draperies and valances, it will give the nursing home very attractive and practical window coverings which are washable and fire retardant. The draperies and valances can be easily maintained in-house. These would require very little maintenance and will be serviceable and attractive for many years.

Total cost for fabrication, delivery and installation                      \$ 57,777.75

We think this will make a much more practical and functional drapery system than that which is specified on the bid request.

We would be happy to make a free sample mock-up of the above treatment for one of the smaller windows for your inspection.

Completion time – 120 days after receipt of order.

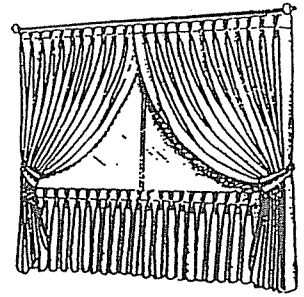
Thank you for your consideration. We look forward to working with you.

Yours truly,

Jerry Belcher

# Window Fashions

516 D. Street  
South Charleston, WV 25303  
Telephone (304) 744-7097  
Facsimile (304) 744-7410  
March 31, 2007



State of West Virginia  
Department of Administration  
Purchasing Division  
2019 Washington Street East  
P. O. Box 50130  
Charleston, WV 25304  
Attention: Mr. John Abbott

Ref: RFO #VETO07C012  
Veterans Nursing Facility

On the following pages, please find our formal bid for supplying window treatments, cubicle curtains and bedspreads for this facility. Please note that on the drapery and cubicle portion of this bid we have offered 2 distinct options.

Please note that the required delivery dates stated in the specifications are not realistic no matter which vendor is selected. In each section of this bid we have stated what we believe to be a reasonable expectation of completion time required. I have visited the facility and think the project is first class. I would hate to see this portion compromised by trying to do something second rate just to get something thrown together by a deadline. If we are the selected vendor, we will do our best to move everything along in an expedited manner, however, I think getting any portion of this job done less than 3 weeks from the bid opening is impossible.

Window Fashions is a 32 year old South Charleston, WV based company specializing in custom window treatments. Our FEIN is 55-0582963. Our W. Va. Contractor's License is WV010047. Our Brickstreet Policy is WC10008309-3. We have all the necessary liability coverage through Erie Insurance Policy #Q396490002W.

Window Fashions enjoys a reputation as being a supplier of quality products for both commercial and residential installations. A list of references will be supplied upon request.

In preparing these bids, we have attempted to provide the facility with quality products which will be functional and serviceable. If you have any questions or comments, we would welcome the opportunity to work with you.

Yours truly,

A handwritten signature in cursive script that reads "Jerry Belcher". The signature is written in black ink and is positioned above the printed name.

Jerry Belcher

15 pages follow