



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**Request for  
 Quotation**

RFQ NUMBER
VET07C002

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
BUYER 32 304-558-0492

RFQ COPY  
 TYPE NAME/ADDRESS HERE

**VIDEO MARKETING SYSTEMS, INC.**  
 240 SOUTH MAIN ST.  
 SOUTH HACKENSACK, NJ 07606  
 (201) 343-9800 • FAX (201) 343-9890

SHIP TO

DIVISION OF VETERANS AFFAIRS  
 VETERANS NURSING FACILITY

ONE FREEDOMS WAY  
 CLARKSBURG, WV  
 26301 304-627-2415

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
10/23/2006	NET 30	DROP SHIP	SP	PPD-ADD
BID OPENING DATE: 11/09/2006		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOQ	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	120	EA		840-60	289.90	34,788.00
20" COLOR TELEVISIONS  PROVIDE AND DELIVER ONE HUNDRED TWENTY (120) 20" COLOR TELEVISIONS TO THE WEST VIRGINIA VETERANS NURSING FACILITY, ONE FREEDOMS WAY, CLARKSBURG, WV 26301 PER THE ATTACHED SPECIFICATIONS.  BRAND: ZENITH H20H52DT 20" HEALTHCARE TV OR EQUAL  THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.  VENDOR PREFERENCE CERTIFICATE  CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).  A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
<i>[Signature]</i>	201-343-9800	11/6/06	
TITLE	FBN	ADDRESS CHANGES TO BE NOTED ABOVE	
<i>[Signature]</i>	22-3117828		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
14. **HIPAA Business Associate Addendum -** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

**SIGNED BID TO:**

Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
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**Request for Quotation**

REC NUMBER: **VET07C002**

PAGE: **2**

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
**BUYER 32**  
**304-558-0492**

PER COPY



**VIDEO MARKETING SYSTEMS, INC.**  
 240 SOUTH MAIN ST.  
 SOUTH HACKENSACK, NJ 07606  
 (201) 343-9800 • FAX (201) 343-9890



**DIVISION OF VETERANS AFFAIRS**  
**VETERANS NURSING FACILITY**

**ONE FREEDOMS WAY**  
**CLARKSBURG, WV**  
**26301**      **304-627-2415**

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.G.B.	FREIGHT TERMS
10/23/2006				
BID OPENING DATE: 11/09/2006		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	UNIT PRICE	AMOUNT
<p>( ) BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>( ) BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>( ) BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>( ) BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID; OR</p>				

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
<i>[Signature]</i>	201-343-9800	11/6/06
TITLE	FAX	ADDRESS CHANGES TO BE NOTED ABOVE
<i>[Signature]</i>	22-3117828	

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RFQ

**DIVISION OF VETERANS AFFAIRS  
 VETERANS NURSING FACILITY**  
  
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 26301 304-627-2415**

DATE PRINTED <b>10/23/2006</b>	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
BID OPENING DATE: <b>11/09/2006</b>		BID OPENING TIME <b>01:30PM</b>		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>(*) BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX &amp; REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE <b>201 343-9800</b>	DATE <b>11/6/06</b>
TITLE <b>President</b>	FEIN <b>22-3117828</b>	ADDRESS CHANGES TO BE NOTED ABOVE

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 SOUTH HACKENSACK, NJ 07606  
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<p>THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <i>Video Marketing Systems, Inc</i></p> <p>DATE: <i>11/6/06</i></p> <p>SIGNED: <i>[Signature]</i></p> <p>TITLE: <i>President</i></p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION                  PURCHASING DIVISION                  BUILDING 15                  2019 WASHINGTON STREET, EAST                  CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *[Signature]* TELEPHONE: **201 343-9800** DATE: **11/6/06**

TITLE: *President* FEIN: **22-3117828** ADDRESS CHANGES TO BE NOTED ABOVE

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DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
10/23/2006				

BID OPENING DATE: **11/09/2006**      BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
	SEALED BID					
	BUYER:			RP-41		
	RFQ. NO.:			VET07C002		
	BID OPENING DATE:			11/09/2006		
	BID OPENING TIME:			1:30 PM		
	PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:					
	<i>201-343-9890</i>					
	CONTACT PERSON (PLEASE PRINT CLEARLY):					
	<i>Bernie Fewer</i>					
	***** THIS IS THE END OF RFQ VET07C002 *****					<u><i>34,788.00</i></u>

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE <i>201 343-9800</i>	DATE <i>11/6/06</i>
TITLE <i>[Signature]</i>	FEIN <i>22-3117828</i>	ADDRESS CHANGES TO BE NOTED ABOVE

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RFQ No. VEID70002

# AFFIDAVIT

**West Virginia Code §5A-3-10a states:**

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate.

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions.

"Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**EXCEPTION:**

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**LICENSING:**

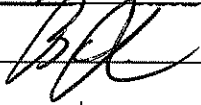
The vendor must be licensed in accordance with any and all state requirements to do business with the state of West Virginia.

**CONFIDENTIALITY:**

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy) for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: Video Marketing Systems, Inc

Authorized Signature:  Date: 11/6/06

**SPECIFICATIONS****Description:**

- Composite Video/Audio IN
- Increased Pillow Speaker Power
- Full XDS Decoding
- Module Level Repair
- Advanced SuperPort Technology
- ENERGY STAR™ Technology
- Multiple Protocol Interface for PPV/Quickset™ Programming
- FM Radio with Unique MusicID Feature
- Channel Tiering
- Digital Pillow Speaker Compatible
- Closed Captioning for the Hearing Impaired

**Location:**

Each patient room inside each wardrobe cabinet (paired with each bed).

**Schedule:**

The schedule for receipt of these items shall not be prior to December 1, 2006 nor later than December 31, 2006 and further shall be subject to a specific delivery date and on-site location established with the administrator of the Nursing Home or his designee. Items capable of being shipped by USPS, FedEx, UPS or other common carrier shall be so stated in the vendor's RFQ. The address to be used will be stated in the notification of acceptance. All shipping charges, insurance and/or postage shall be included in the Seller's RFQ and prepaid by the Vendor.

The Vendor shall send to the Nursing Home 30 days in advanced of scheduled delivery, confirmation of the time and place of delivery, pre-delivery check lists, service manuals, product used manuals and in-service training aids as required. At that time, a pre-delivery meeting will be scheduled if needed.

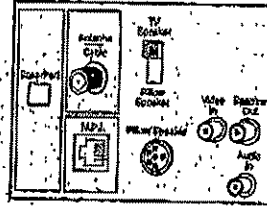
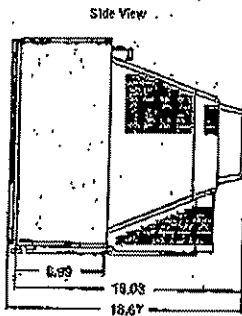
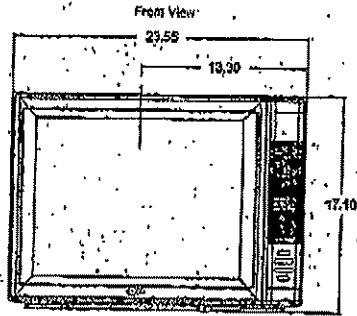
Pre-delivery meeting(s) will visit and confirm the drop-off point and the date of delivery of these items any other clarification required.

**Installation:**

The devices shall be furnished ready for installation inside patient wardrobes. All debris will be removed off the premise by the vendor.

**Warranty:**

The complete assemblies shall be covered by the manufacturer's standard warranty for the period of not less than one year, a copy of which shall be provided to the facility.



**PANEL**

Screen Size	20" Flat Healthview TV
Dimensions (H x W x D)	17.10" x 29.55" x 18.67"
Weight	52 Lbs.

**VIDEO CAPABILITIES**

CRT	Truly Flat
NTSC/1.5 kHz/Both	NTSC
Horizontal Lines Resolution	260+ Lines
Horizontal/Vertical Scan Rate	15.75 kHz/60 Hertz
Black Level Expansion/White Level Compression	Yes

**AUDIO CAPABILITIES**

Mono/Stereo/MTS/SAP/FM Radio	Mono/FM Radio
Volume Limiter	Yes
Total Audio (Watts)	2W
Speaker Size	6 x 13cm Oval
Pillow Speaker Output (Watts)	1W @ 8 ohm

**REAR JACKS**

RF Inputs with Intercept Capability	Yes
AV Jacks -- In	1 Composite In/1 Audio In
Variable Audio Out	"Enhance" Matrix Speaker Out
SuperPort	1 Pin Zantix Spec 28-014 Rev. C or Later
MPI (R11)	1/MPI Board Installed
Pillow Speaker Port	5-Wire Pillow Speaker

**TRANSMITTER**

QuickSet Clone Programmer Compatible	Yes
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**CABINET/CHASSIS DESCRIPTION**

Spill-Proof Cabinet Back	Yes
Control Panel (W of Buttons)	4 Buttons, 6 Functions
Control Panel Lock-out	Yes
Invisible Bracket Compatibility	Yes

**SPECIAL COMMERCIAL FEATURES**

User-Ready Control System	Yes
Multiple Protocol Interface (MPI)	Yes
Power Management	Yes
Energy-Star	Yes
SuperPort Interface	Yes
Cord Length & Type	6-Ft, 3-Wire w/inspectable Plug
Commercial Interface	SuperPort/MPI with MPI/SPI Communication, Protocol and Backwards Compatible
Short Circuit Protection	Yes
Pay-Per-View System Compatibility	Fully PPV Compatible

**MENU SYSTEM**

Bilingual Menus	English/Spanish/French
Scrolling Menus	Channel Banks, Closed Captions
Menu Colors	Cyan (Setup, Parental Control, Alarm, Closed Caption), Blue (Video), Yellow (Channel Banks, Channel Preview, Sleep Timer), Red (FM Radio)
Configurable Menu Colors	Yes

**MENU SCREENS**

Set-Up, Video	Yes
Parental Control (V-Chip)	V-Chip Defeatable & Cloneable
Ghost Channels Labels (Defeatable)	Yes
Channel/Tune Display -- OSD	Configurable Size & Colors, Defeatable & Cloneable
Channel Labels	Programmable (20 minimum) Preprogrammable, Cloneable & Defeatable
Favorite Channel Selection	Yes
Sleep Timer, Wake-Up Timer	Yes
XDS Decoding	Defeatable
Flashback, Captions, CC When Mute	Yes
FM Radio	Defeatable
AC/DC	AC Only/Cold Chassis

**REQUIRED APPROVALS**

UL	Yes
C-UL	Yes
NOM	Yes
FCC Class B	Yes

**SERVICE/REPAIR WARRANTY**

Replacement Parts/CRT/Labor	1 Year/2 Year/1 Year
Service Support Level	Module Level
Customer Service	1-888-865-3026

# Proposal




240 South Main Street  
 South Hackensack, NJ 07606  
 (201) 343-9800  
 (201) 343-9890  
 www.videomarketingsystems.com  
 SYSTEMS DESIGN • SERVICE • DISTRIBUTION

Date	Proposal #
11/6/2006	20075

Bill To
State of West Virginia Dept. of Admin. Purchasing Div. 2019 Washington St. East P.O. Box 50130 Charleston, WV 25305-0130

Ship To
Division of Verteran Affairs Veterans Nursing Facility One Freedom Way Clarksburg, WV 26301, WV 26301 34-627-2415

Project	Terms	Ship Date	Rep	FOB	Ship Via	
VET07C002	Net 30	11/9/2006	BCF	Destination	Best Way	
Item	Description			Qty	Unit Cost	Total
RCA	J20F742 20" TruFlat Healthcare Monitor-Receiver			120	289.90	34,788.00
	RFQ VET07C002 Bid Open Date: 11/09/06 @ 1:30 PM					
 President				<b>Subtotal</b>		\$34,788.00
				<b>Sales Tax (0.0%)</b>		\$0.00
				<b>Total</b>		\$34,788.00



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**COMMERCIAL**

# J20F742 20" TruFlat™ Healthcare Monitor-Receiver



ENERGY STAR  
 Qualified



Pillow Speaker  
 Compatible



ClonePro™  
 Programming



One-Button  
 Channel Guide



8-Character  
 Channel Labeling



Clear Safety  
 Plug

For more information, call 1.800.333.7221.

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# J20F742 TruFlat™



## Picture

**Flat Tube** Reduces peripheral screen reflections and glare by over 60% compared to standard tubes. Offers a wider effective viewing area from any angle. Detail clarity adds realism.

**High-Performance Video System** with advanced circuitry to deliver outstanding picture performance, with up to 542 lines of horizontal resolution.\*

**Comb Filter** creates even more superb color, sharpness and detail in the picture, eliminating blurred edges between colors and reducing dot crawl.

## Sound

**SAP** (secondary audio program) where available.

**Switchable** (variable/fixed/zero) **Audio Outputs** offer maximum flexibility when connecting to various external audio components.

**Sound Logic™ Audio Leveler** eliminates sound blasts during commercial breaks, maintaining a more consistent overall audio level.

**Volume Limiter and Initial Volume** establish maximum and consistent initial volume settings each time television is turned on.

## Commercial Features

**181-Channel Tuning** for a wide range of options using off-air, satellite /cable or internally generated program signals.\*\*

**Channel-Guide with One-Button Access** for an on-screen listing of all available channels and their identification labels.

**8-Character Channel Labeling** allows for on-screen display of both network affiliation and channel number.

**Optional Remote with TV1/TV2 Capability** allows simultaneous control of two monitors in the same room.

**ENERGY STAR® Qualification** saves energy costs.

**Power Provisions for Third-Party Modules** eliminate the need for wall-transformers, wiring snarls and "set-top" boxes.

**Digital Serial Communications Interface (DSCI)** allows third-party interactive systems to monitor and control television with optimal performance and efficiency.

**Pendant Jack** features special healthcare isolation for optional pillow speakers, nurse-call units and bedside remote controls to provide the utmost in patient convenience and safety. Conforms to UL1492.

**2 Card Slots** (for future upgrades).

**Configuration Menus with Non-Volatile Memory** for site-specific specifications and limitations on how televisions can be operated and retained, even when power is lost.

**Selectable Weak Signal Muting** mutes audio, blanks video and provides an on-screen message if signal is weak or lost.

**Selectable Clock and Scheduler** with automatic time set allows TV signal to automatically set time (where available); scheduled turn on/off events can be one-time or recurring.

**Selectable Automatic Turn-Off** permits television to turn off automatically after a period of inactivity.

**IR and Wired Cloning Capabilities** allow rapid duplication of configuration information between televisions for ease of installation and maintenance.

**Front Panel Lockout** prevents tampering.

**Commercial Cabinet with Spill-Resistant Back** prevents equipment damage and provides integral mounting ability.

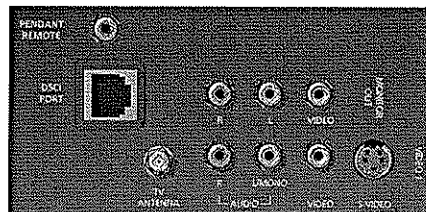
**Decommercialization** facilitates after-market resale and allows television investment recovery at the end of service life.

## Specifications

**Lines of Horizontal Resolution:** 542\*

**Inputs:** Rear: 1 composite or S-video, 1 L/R audio, DSCI port, RF, Pendant jack

**Outputs:** Rear: 1 composite video, 1 L/R audio



**Power Cord:** 6-foot, 3-prong grounded Clear Plug

**Power Requirements:** 120VAC (+/-)10%, 60Hz

**Power Consumption:** Stand-by: less than 1 watt (ENERGY STAR Qualified)  
Operating: 65 watts

**Cabinet:** Construction: high-impact flame-retardant polystyrene, spill-resistant back  
Finish: textured dark silver  
Dimensions: 18"H, 24.5"W, 19"D

**Shipping Weight:** 62/69 lbs. (approximate)

**Certification:** UL Healthcare Listing

**Limited Warranty:** 1 year parts and labor, 2 years picture tube

\* Lines per picture width based on EIA measurement criteria.

\*\* Check your cable company's compatibility requirements.

This television receiver provides display of television closed-captioning in accordance with §15.119 of the FCC rules. This television does not support color attributes of television closed-captioning.

## Optional Accessories

### ClonePRO™ Remote (CBX203)

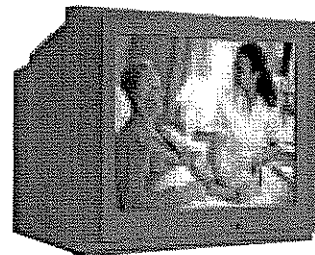
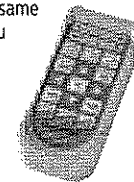
This unique accessory significantly reduces installation and programming time, allowing you to program one television and then transfer the same data to all similar sets in just seconds. The more RCA televisions you install, the more efficiency you gain.

### Master Remote (CRK17TD1)

The RCA Master Remote maintains control of all setup menus, including audio and video functions.

### Hospital Jumper Cables

Connect television pendant jack to hospital wall plate, providing use with pillow speakers.  
(JTA434 1/4" to 1/4", JTA345 1/4" to 5-pin, JTA346 1/4" to RJ24)



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TV pictures simulated. Specifications subject to change without notice. ENERGY STAR and the ENERGY STAR mark are registered U.S. marks. RCA and associated marks are trademarks of THOMSON S.A. used under license to TTE Corporation.





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## 20" diagonal RCA TruFlat™ Healthcare Monitor-Receiver

### :: J20F742 FEATURES

TruFlat™ flat screen reduces peripheral screen reflections

Comb filter creates superb color & image sharpness

SAP (Secondary Audio Program) where available

Switchable audio outputs offer maximum flexibility

181 channel tuning for a wide range of options

Pendant Jack features special healthcare isolation for optional pillow speakers, nurse call units and bedside remote controls

DSCI allows third party interactive systems to monitor and control TV

Commercial cabinet with spill-resistant back

Energy Star Qualification saves energy costs



WARRANTY



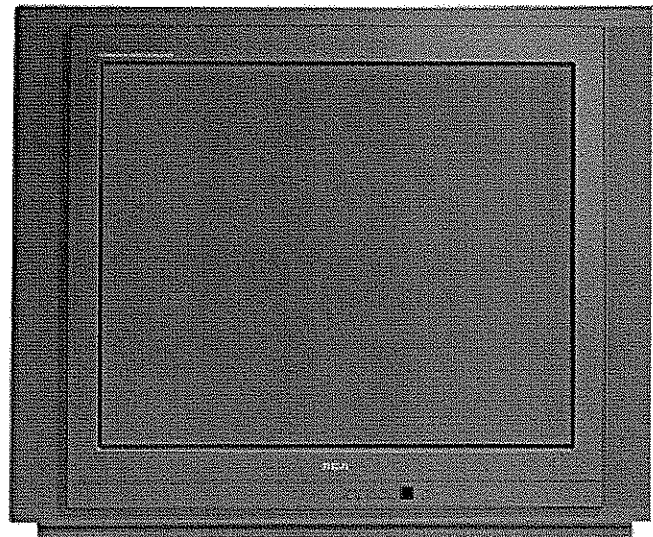
USER'S GUIDE



SPEC SHEET



HELP



Product Dimensions: 18" H x 24.5" W x 19" D

Weight: 62 lbs.

### Limited Warranty

#### What your warranty covers:

- Any defect in materials or workmanship.

#### For how long after your purchase:

- One year for labor charges.
- One year for parts.
- Two years for picture tube.

(The warranty begins at time of first installation or 45 days after shipment, whichever comes first.)

#### What we will do:

- Pay any Authorized RCA Commercial Television Service Center the labor charges to repair your television.
- Pay any Authorized RCA Commercial Television Service Center for the new or, at our option, refurbished replacement parts and picture tube required to repair your television.

#### How you get service:

- Request service from any Authorized RCA Commercial Television Service Center, provided that your television is located within the geographic territory covered by an Authorized Commercial RCA Television Service Center. If not, you must take your television to the Service Center location at your own expense, or pay for the cost the Service Center may charge to transport your television to and from your location.
- To identify your nearest Authorized RCA Commercial Television Service Center, ask your distributor, visit [www.rcacommercial.com](http://www.rcacommercial.com), look in the Yellow Pages, or call 1-800-880-5966.
- Show the Authorized Service Center Representative your sales receipt or other evidence of purchase date or first rental.

#### What your warranty does not cover:

- Customer instruction. (Your Owner's Manual clearly describes how to install, adjust, and operate your television. Any additional information should be obtained from your distributor or sales representative.)
- Installation and related adjustments.
- Acts of God, such as, but not limited to lightning damage.
- Signal reception problems not caused by your television.
- Damage from misuse or neglect.
- Batteries.
- Damage from images burnt onto the screen.
- A television that has been modified or incorporated into other products.
- A television purchased or serviced outside the USA.
- In-room service.

#### Product registration:

- Please complete and mail the Product Registration Card packed with your TV. It will make it easier to contact you should it ever be necessary. The return of the card is not required for warranty coverage.

#### Limitation of Warranty:

- THE WARRANTY STATED ABOVE IS THE ONLY WARRANTY APPLICABLE TO THIS PRODUCT. ALL OTHER WARRANTIES, EXPRESS OR IMPLIED (INCLUDING ALL IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE) ARE HEREBY DISCLAIMED. NO VERBAL OR WRITTEN INFORMATION GIVEN BY THE TECHNOLOGY, INC., ITS AGENTS OR EMPLOYEES SHALL CREATE A WARRANTY OR IN ANY WAY INCREASE THE SCOPE OF THIS WARRANTY.

*Continues on next page...*

## Other Information

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- REPAIR OR REPLACEMENT AS PROVIDED UNDER THIS WARRANTY IS THE EXCLUSIVE REMEDY OF THE CONSUMER. TTE TECHNOLOGY, INC. SHALL NOT BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES RESULTING FROM THE USE OF THIS PRODUCT OR ARISING OUT OF ANY BREACH OF ANY EXPRESS OR IMPLIED WARRANTY ON THIS PRODUCT. THIS DISCLAIMER OF WARRANTIES AND LIMITED WARRANTY ARE GOVERNED BY THE LAWS OF THE STATE OF INDIANA. EXCEPT TO THE EXTENT PROHIBITED BY APPLICABLE LAW, ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE ON THIS PRODUCT IS LIMITED TO THE APPLICABLE WARRANTY PERIOD SET FORTH ABOVE.

### **How state law relates to this warranty:**

- Some states do not allow the exclusion nor limitation of incidental or consequential damages, or limitations on how long an implied warranty lasts, so the above limitations or exclusions may not apply to you.
- This warranty gives you specific legal rights, and you also may have other rights that vary from state to state.

### **If you purchased your product outside the USA:**


- This warranty does not apply. Contact your distributor for warranty information.


Service calls which do not involve defective materials or workmanship are not covered by this warranty. Costs of such service calls are the sole responsibility of the purchaser.




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November 6, 2006

State of West Virginia  
Dept. of Administration  
Purchasing Division  
2019 Washington St. East  
P.O. Box 50130  
Charleston, WV 25305-0130

Re: RFQ # VET07C002

Dear Sir/Madam,

Please find enclosed our sealed bid for the above reference project.

Please note, that we have offered the new RCA model # J20F742 as an alternate to the Zenith model specified, which based upon its price and features, we feel is a better value to your Agency.

We have enclosed a detailed specifications sheet along with warranty information for your comparative review.

The RCA J20F742 is a newer model, much more modern and sleeker in design with a true flat CRT, which boasts up to 542 lines of resolution, which is far superior to the Zenith model.

We thank you for the opportunity to bid and look forward to your business. Please feel free to call me should any questions arise.

Sincerely,

Video Marketing Systems, Inc

A handwritten signature in black ink, appearing to read "B.C. Feuer".

**Bernard C. Feuer**  
President



SYSTEMS DESIGN • SERVICE • DISTRIBUTION

240 South Main Street  
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☎ (201) 343-9800

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