



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
VET07C002

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
BUYER 32
304-558-0492

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE

Fort Henry Realty, Inc. dba
 Advanced Communications Co
 2744 Eoff Street PO Box 6650
 Wheeling, WV 26003

SHIP TO

DIVISION OF VETERANS AFFAIRS
 VETERANS NURSING FACILITY

ONE FREEDOMS WAY
 CLARKSBURG, WV
 26301 304-627-2415

| | | | | |
|------------------------------------|---------------|----------|--------|---------------|
| DATE PRINTED: 10/23/2006 | TERMS OF SALE | SHIP VIA | F.O.B. | FREIGHT TERMS |
|------------------------------------|---------------|----------|--------|---------------|

BID OPENING DATE: **11/09/2006** BID OPENING TIME **01:30PM**

| LINE | QUANTITY | UOP | CAT. NO. | ITEM NUMBER | UNIT PRICE | AMOUNT |
|---|----------|-----|----------|-------------|------------|--------------|
| 0001 | 120 | EA | | 840-60 | \$ 355.00 | \$ 42,600.00 |
| <p>20" COLOR TELEVISIONS</p> <p>PROVIDE AND DELIVER ONE HUNDRED TWENTY (120) 20" COLOR TELEVISIONS TO THE WEST VIRGINIA VETERANS NURSING FACILITY, ONE FREEDOMS WAY, CLARKSBURG, WV 26301 PER THE ATTACHED SPECIFICATIONS.</p> <p>BRAND: ZENITH H20H52DT 20" HEALTHCARE TV OR EQUAL</p> <p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

| | | |
|--------------------|---------------------------|-----------------------------------|
| SIGNATURE | TELEPHONE 304-233-3000 | DATE 11/7/06 |
| TITLE President | FEIN 55-067-3459 | ADDRESS CHANGES TO BE NOTED ABOVE |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
14. **HIPAA Business Associate Addendum -** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130



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| <p>() BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>(X) BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>(X) BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID; OR</p> | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

| | | |
|-----------|-------------|-----------------------------------|
| SIGNATURE | TELEPHONE | DATE |
| | 304-233-300 | 11/7/06 |
| TITLE | FEIN | ADDRESS CHANGES TO BE NOTED ABOVE |
| President | 55-067-3459 | |

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| | | | | | | |
| <p>(*) BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND</p> | | | | | | |

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| SIGNATURE | TELEPHONE | DATE |
| | 304-233-3000 | 11/7/06 |
| TITLE | FERN | ADDRESS CHANGES TO BE NOTED ABOVE |
| President | 55-067-3459 | |

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| <p>THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <i>Fort Henry Realty Inc. dba Advanced Communications Co.</i></p> <p>DATE: <i>11-7-6</i></p> <p>SIGNED: <i>[Signature]</i></p> <p>TITLE: <i>President</i></p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> | | | | | | |

| | | | |
|---|------------------------|-----------------------------------|--|
| SEE REVERSE SIDE FOR TERMS AND CONDITIONS | | | |
| SIGNATURE <i>[Signature]</i> | TELEPHONE 304 233 3000 | DATE 11/7/06 | |
| TITLE President | FEIN 55-067-3459 | ADDRESS CHANGES TO BE NOTED ABOVE | |

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SPECIFICATIONS

Description:

- Composite Video/Audio IN
- Increased Pillow Speaker Power
- Full XDS Decoding
- Module Level Repair
- Advanced SuperPort Technology
- ENERGY STAR™ Technology
- Multiple Protocol Interface for PPV/Quickset™ Programming
- FM Radio with Unique MusicID Feature
- Channel Tiering
- Digital Pillow Speaker Compatible
- Closed Captioning for the Hearing Impaired

Location:

Each patient room inside each wardrobe cabinet (paired with each bed).

Schedule:

The schedule for receipt of these items shall not be prior to December 1, 2006 nor later than December 31, 2006 and further shall be subject to a specific delivery date and on-site location established with the administrator of the Nursing Home or his designee. Items capable of being shipped by USPS, FedEx, UPS or other common carrier shall be so stated in the vendor's RFQ. The address to be used will be stated in the notification of acceptance. All shipping charges, insurance and/or postage shall be included in the Seller's RFQ and prepaid by the Vendor.

The Vendor shall send to the Nursing Home 30 days in advanced of scheduled delivery, confirmation of the time and place of delivery, pre-delivery check lists, service manuals, product used manuals and in-service training aids as required. At that time, a pre-delivery meeting will be scheduled if needed.

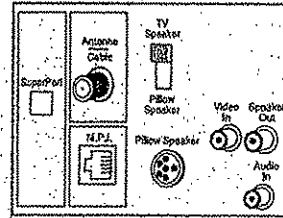
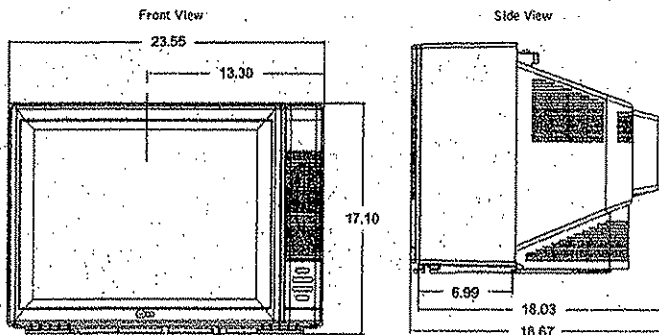
Pre-delivery meeting(s) will visit and confirm the drop-off point and the date of delivery of these items any other clarification required.

Installation:

The devices shall be furnished ready for installation inside patient wardrobes. All debris will be removed off the premise by the vendor.

Warranty:

The complete assemblies shall be covered by the manufacturer's standard warranty for the period of not less than one year, a copy of which shall be provided to the facility.



| PANEL | | TRANSMITTER | | MENU SCREENS | |
|---|---|--------------------------------------|---|------------------------------------|--|
| Screen Size | 20" Flat Healthview TV | QuickSet Clone Programmer Compatible | Yes | Set-Up, Video | Yes |
| Dimensions (H x W x D) | 17.10" x 23.55" x 18.67" | | | Parental Control (V-Chip) | V-Chip Defeatable & Clonable |
| Weight | 52 Lbs. | | | Ghost Channels Labels (Defeatable) | Yes |
| VIDEO ENHANCEMENTS | | CABINET/CHASSIS DESCRIPTION | | Channel/Time Display -- OSD | Configurable Size & Colors, Defeatable & Clonable |
| CRT | Truly Flat | Spill-Proof Cabinet Back | Yes | Channel Labels | Programmable (20 minimum) Preprogrammable, Clonable & Defeatable |
| NTSC/31.5 kHz/Both | NTSC | Control Panel (# of Buttons) | 4 Buttons, 6 Functions | Favorite Channel Selection | Yes |
| Horizontal Lines Resolution | 260+ Lines | Control Panel Lock-out | Yes | Sleep Timer, Wake-Up Timer | Yes |
| Horizontal/Vertical Scan Rate | 15.75 kHz/60 Hertz | Invisible Bracket Compatibility | Yes | XDS Decoding | Defeatable |
| Black Level Expansion/White Level Compression | Yes | SPECIAL COMMERCIAL FEATURES | | Flashback, Captions, CC When Mute | Yes |
| AUDIO ENHANCEMENTS | | User-Ready Control System | Yes | FM Radio | Defeatable |
| Mono/Stereo/MTS/SAP/FM Radio | Mono/FM Radio | Multiple Protocol Interface (MPI) | Yes | AC/DC | AC Only/Cold Chassis |
| Volume Limiter | Yes | Power Management | Yes | RECOGNIZED APPROVALS | |
| Total Audio (Watts) | 2W | Energy-Star | Yes | UL | Yes |
| Speaker Size | 6 x 13cm Oval | SuperPort Interface | Yes | C-UL | Yes |
| Pillow Speaker Output (Watts) | 1W @ 8 ohm | Cord Length & Type | 6-Ft. 3-Wire w/Inspectable Plug | ROM | Yes |
| REAR JACKS | | Commercial Interface | SuperPort/MPI with MPI/SPI Communication, ProSelect and Backwards Compatible | FCC Class B | Yes |
| RF Inputs with Intercept Capability | Yes | Short Circuit Protection | Yes | SERVICIALIZED WARRANTY | |
| A/V Jacks -- In | 1 Composite In/1 Audio In | Pay-Per-View System Compatibility | Fully PPV Compatible | Replacement Parts/CRT/Labor | 1 Year/2 Year/1 Year |
| Variable Audio Out | "Bathroom" Matrix Speaker Out | MENU SYSTEM | | Service Support Level | Module Level |
| SuperPort | 1 Per Zenith Spec 28-4014 Rev. C or Later | Trilingual Menus | English/Spanish/French | Customer Service | 1-888-865-3026 |
| MPI (R11) | 1/MPI Board Installed | Scrolling Menus | Channel Banks, Closed Captions | | |
| Pillow Speaker Port | 5-Wire Pillow Speaker | Menu Colors | Green (Setup), Parental Control, Alarm, Closed Caption), Blue (Video), Yellow (Channel Banks, Channel Preview, Sleep Timer), Red (FM Radio) | | |
| | | Configurable Menu Colors | Yes | | |

A F F I D A V I T

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions.

"Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING:

The vendor must be licensed in accordance with any and all state requirements to do business with the state of West Virginia.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: Fort Henry Realty, Inc. dba Advanced Communications Co

Authorized Signature: _____

Date: 11/7/06