



September 6, 2006

Mr. Ron Price
Buying Supervisor
Purchasing Division
2019 Washington Street East
P.O. Box 50130
Charleston, WV 25305-0130

Re: Request for Quotation Number PEL760040

Dear Mr. Price:

Thank you for sending us your Request for Quotation to develop a Point Factor Job Evaluation System for the West Virginia State Government. Unfortunately, because of a tremendous amount of pending work, we would not be able to devote the necessary time and effort to such an important project; therefore, we will not be submitting a proposal at this time.

Compensation Resources, Inc. (CRI) is a major provider of Compensation and Human Resources consulting services and is committed to providing practical and customized solutions to meet our clients' needs. We specialize in providing the following services to our clients:

- Executive Compensation
- Sales Compensation
- Base and Variable Compensation Plans
- Performance Management Programs
- Custom Market Studies

We would like to be considered in the future for any other proposals you solicit relating to human resources or compensation issues; therefore, please keep us on your mailing list. We look forward to possibly doing business with you in the future.

We hope this project meets with success.

Sincerely,

A handwritten signature in black ink that reads "Diana D. Neelman". The signature is written in a cursive, flowing style.

Diana D. Neelman
Senior Consultant and Principal

/ddn

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JOE MANCHIN III
GOVERNOR

STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON STREET, EAST
P.O. BOX 50130
CHARLESTON, WEST VIRGINIA 25305-0130

ROBERT W. FERGUSON, JR.
CABINET SECRETARY

DAVID TINCHER
DIRECTOR

MEMORANDUM

TO: Vendors

FROM: Ron Price, Buyer Supervisor
Purchasing Division

RE: PEL760040

DATE: September 27, 2006

A handwritten signature in black ink, appearing to read "Ron Price", written over the printed name in the "FROM" field.

The Technical Proposals will not be scanned on the Internet due to the volume. Vendors may view the Proposals at the office of the WV State Purchasing Division, 2019 Washington Street, East Charleston, WV 25305. You may call me for an appointment at the (304) 558-0492, fax: (304)558-4115 or e-mail rprice@wvadmin.gov.

Proposals received from the following:

Charles Blockett, Jr. and Associates, Inc.
Fox Lawson & Associates, LLC
Hay Group
Management Advisory Group, Inc.
The Waters Consulting Group, Inc.
Compensation Resources, Inc. (NO BID)

RP/wf
cc: File