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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

# Request for Quotation

LBS70425

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ADDRESS CORRESPONDENCE TO ATTENTION OF:

ROBERTA WAGNER

Digene Corporation
Eileen Daniels

1201 Clopper Road Gaithersburg, MD 20878 HEALTH AND HUMAN RESOURCES BPH - LABORATORY SERVICES

167-ELEVENTH AVENUE SOUTH CHARLESTON, WV 25303 304-558-3530

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# GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
- 5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
- 14. HIPAA Business Associate Addendum The West Viginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

## **INSTRUCTIONS TO BIDDERS**

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in cases of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

### SIGNED BID TO:

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130



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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

# Request for Quotation

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LBS70425

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ADDRESS CORRESPON	

ROBERTA WAGNER 304-558-0067

RFQ COPY
TYPE NAME/ADDRESS HERE
Eileen Daniels

Eileen Daniels
Digene Corporation
1201 Clopper Road
Gaithersburg, MD 20878

HEALTH AND HUMAN RESOURCES BPH - LABORATORY SERVICES

167-ELEVENTH AVENUE SOUTH CHARLESTON, WV 25303 304-558-3530

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Digene Corporation

Gaithersburg, MD 20878

1201 Clopper Road

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130 Charleston, WV 25305-0130

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ROBERTA WAGNER

304-558-0067

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**HEALTH AND HUMAN RESOURCES BPH - LABORATORY SERVICES** 

167-ELEVENTH AVENUE SOUTH CHARLESTON, WV 25303

304-558-3530 DATE PRINTED TERMS OF SALE SHIP VIA F.O.B FREIGHT TERMS 07/12/2006 BID OPENING DATE: 08/15/2006 BID OPENING TIME 01:30PM CAT LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT: EXHIBIT 3 THIS CONTRACT BECOMES EFFECTIVE ON LIFE OF CONTRACT: SEPTEMBER 1, 2006 AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.

> UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE

CONTRACT.

RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE DRIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.

CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE TELEPHONE

ADDRESS CHANGES TO BE NOTED ABOVE

DATE

TITLE



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Digene Corporation 1201 Clopper Road

Gaithersburg, MD 20878

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167-ELEVENTH AVENUE SOUTH CHARLESTON, WV 25303 304-558-3530

ADDRESS CHANGES TO BE NOTED ABOVE

DATE PRINTED TERMS OF SALE: SHIP VIA F.O.B. FREIGHT TERMS 07/12/2006 BID OPENING DATE: 08/15/2006 **BID OPENING TIME** 01:30PM CAT: LINE QUANTITY. UOP ITEM NUMBER UNIT PRICE AMOUNT : NO. OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANS-PORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.) QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN. IN THE EVENT THE VENDOR/CONTRACTOR FILES BANKRUPTCY: FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATI-CALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER. THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENAINCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM. REV. 04/11/2001 THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALITERNATES MAY BE GROUNDS FOR SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE DATE TITLE FEIN



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Digene Corporation

1201 Clopper Road

Gaithersburg, MD 20878

State of West Virginia Department of Administration **Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

# Request for REQUIRED NUMBER Quotation

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ADDRESS CORRESPONDENCE TO ATTENTION OF:

ROBERTA WAGNER 304-558-0067

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HEALTH AND HUMAN RESOURCES BPH - LABORATORY SERVICES

167-ELEVENTH AVENUE SOUTH CHARLESTON, WV 25303 304-558-3530

ADDRESS CHANGES TO BE NOTED ABOVE

SHIP VIA DATE PRINTED TERMS OF SALE FREIGHT TERMS F.O.B. 07/12/2006 BID OPENING DATE: 08/15/2006 BID OPENING TIME 01:30PM LINE QUANTITY: .UOP ITEM NUMBER UNIT PRICE AMOUNT NO: FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED: BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID; OR BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID. BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF (A) RESCIND THE CONTRACT OR PURCHASE PURCHASING TO: ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER. SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE TELEPHONE

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Digene Corporation 1201 Clopper Road

State of West Virginia
Department of Administration
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2019 Washington Street East
Post Office Box 50130
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**HEALTH AND HUMAN RESOURCES** BPH - LABORATORY SERVICES

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# Request for REQUIRER Quotation

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ADDRESS CORRESPONDENCE TO ATTENTION OF

ROBERTA WAGNER 304-558-0067

RFQ COPY

Eileen Daniels Digene Corporation 1201 Clopper Road Gaithersburg, MD 20878 **HEALTH AND HUMAN RESOURCES** BPH - LABORATORY SERVICES

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Digene Corporation 1201 Clopper Road

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# LBS70425

Chlamydia / Gonorrhea Test Kits & System

# Test Kit Specifications, Requirements:

- The test kits must be FDA approved for invitro detection of human Chlamydia trachomatis and/or Neisseria gonorrhoeae infections from the same urogenital or endocervical swab.
  - Must be approved for testing specimens collected from both male urogential and female endocervical swabs. 3,5
- In low disease prevalence populations, the sensitivity must be no less than 85%, specificity no less then 99%.
- Must use DNA probe technology that utilizes nucleic acid hybridization to detect the presence of Chlamydia trachomatis and Neisseria gonorrhoeae on the same swab and for female or male patients. \*4
- Must use the same technology with the competition assay protocol, to verify a positive chlamydia or gonorrhea results, and be FDA approved. ς.
  - Collection kit must be FDA approved and maintain specimen integrity at 2 25 degrees Celsius for a minimum of seven(7) ٠.
- Test kits must have a minimum shelf life of 60 days.

# for Digene	GENPROBE Product Number	Description	Estimated Usage Per	Unit Cost Per Kit	Estimated Cost Per Year
5130-1220	3905B	Combination Direct Probe Assay Kit	40 Kits	\$1305.30	\$52,212.00
N/A	3548	Chlamydia Trachomatis Probe Competition Assay Kit	60 Kits	N/A	N/A
N/A	3549	Neisseria Gonorrhoeae Probe Competition Assay Kit	20 Kits	N/A	N/A
5123-1220 N/A	3300 3275	Female collection Kit Male collection Kit	800 Kits 100 Kits	\$110.00 N/A	\$88,000 N/A
5135-1220	1792	Chlamydia Trachomatis Kit	42 Kits	\$1181 <b>\$</b> 0	\$49 635 60
5140-1220	1793	Neisseria Gonorrhoeae Kit	38 Kits	\$1181.80	\$44,908.4
included in kits791	E <u>\$</u> 791	Detection Reagent Kit	42 Kits	N/A	N/A

\$ 234,756.00 GRAND TOTAL

2. Digene does not have a claim for male specimens. \*Note:

amplification and RNA probe technology. signal Digene uses DNA

Gaithersburg, MD 20878 1201 Clopper Road Digene Corporation

LBS70425

Chlamydia / Gonorrhea Test Kits & System

# System must include the following minimum components and specifications at no cost to the Office of Laboratory Services:

- The selected vendor must provide an automated processing system at no additional charge for use with the requested reagents. System will include computer, monitor, printer, etc, which will be retained and maintained by the vendor. Minimum
- Windows XP Professional
- 10/100 Ethernet

If the vendor desires ability for remote support, PC anywhere or compatible remote host for remote support is required to be provided by vendor. OLS will provide VPN or Dial-up access for remote support as appropriate.

- Computer and software must supervise all applications, plus store data and perform data reduction
- Must be able to interface the computer with luminometer reader 450i or equivalent (chemiluminescence detection system capable of processing up to 250 samples per run). 3 5
- Must have the capability of interfacing with the LIMS (Laboratory Management Information System). Vendor must be willing to assist in transition process to the LIMS System. OLS will be responsible for any and all costs incurred for equipment 4.
- OLS MIS support will install anti-virus client upon connection to the network.
- Vendor confidentiality statements and network access documents must be submitted prior to network connection.
- Limited local administrator rights will be provided to vendor. MIS local support will maintain full administrative access.
- \*5. Must have FDA approved fully automated liquid handling system (Gen-Probe Multiprobe 204 or equivalent) for sample and reagent processing.
  - Telephone technical support must be available when problems arise from 9AM EST to 5PM EST. Monday through Friday, except holidays. ું
- Technical issues must be resolved by telephone technical support, on-site technical support or replacement of equipment. اب ∞ ور
  - Service for equipment must be provided at no additional expense and must have a response time of 24 hours.
- Vendor must be willing to assist in training of clients in the use of their system for collection of specimens and assist OLS in installing equipment and conducting required comparison testing.
  - Vendor will retain Title of all instrumentation.

Note: Digene does notcurrently offer an automated liquid handling system.

# LBS70425

Chlamydia / Gonorrhea Test Kits & System

# Installation and Training Requirements:

- training, Vendor shall install the equipment. \_\_Digene equipment is installed by Customer after Must be installed by September 1, 2006.
- Vendor must provide a company representative for training, technical service, repairs, maintenance, etc. Training must be provided within 15 days of effective date of contract.

# Freight and Shipping Requirements:

- Freight costs for both equipment and reagents shall be F.O.B. Destination unless otherwise noted in vendor's quotation. If bidding other than F.O. B. Destination vendor must state shipping terms in their bid FOB DIGENE, proposed
  - Reagent kits must be shipped no more than 3 days after receiving the order.

# Life of contract:

thereafter as is necessary to obtain a new contract. At the end of one (1) year, an option is reserved to renew the agreement in This contract becomes effective September 1, 2006 and extends for a period of one (1) year, or until such "reasonable time" accordance with the terms and conditions of the original contract and shall be limited to two (2) on (1) year periods.

# Ordering Procedure:

Spending unit shall issue a written state contract order (Form Number WV-39) to the vendor for commodities covered by this contract, except when purchases are of a dollar amount which can be made with the WV State Credit Card (P-Card).

REO No L	BS70425
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# AFFIDAVIT

## West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate.

## **DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions.

"Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

## **EXCEPTION:**

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

### LICENSING:

The vendor must be licensed in accordance with any and all state requirements to do business with the state of West Virginia.

## **CONFIDENTIALITY:**

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name:	Digene Corporation	/	
Authorized Signature:		Date:	7/24/06
		***************************************	· · · · · · · · · · · · · · · · · · ·

No Debt Affidavit Revised 02/08/06