



Sandra K. Hawkins  
Verizon Business  
1410 MacCorkle Avenue, SE  
Charleston, WV 25314

April 13, 2007

Krista Ferrell  
Department of Administration  
Purchasing Division  
2019 Washington Street, East  
Charleston, WV 25305-0130

Dear Ms. Ferrell:

Thank you for the opportunity to present RFQ ISCG0137 for Department of Administration IS&C Division. Verizon is excited about the prospect of providing a Cisco solution to meet your requirements.

After reviewing the enclosed response, we are confident you will find we can provide the level of support and the quality of service you require. With Verizon and our industry-leading partner, Cisco, we will provide solutions you can count on today, while laying the foundation for evolving needs in an efficient and cost-effective manner.

As one of our most important customers, we have responded to your requirements in a priority manner and that commitment is ongoing. Our team can provide you with the expertise that is needed, allowing the Department of Administration to concentrate on their core competencies.

Thank you for the opportunity to present this proposal. Please feel free to contact me at (304) 344.6700 with any questions or concerns. We are looking forward to hearing from you.

Sincerely,

A handwritten signature in black ink that reads "Sandra K. Hawkins". The signature is written in a cursive style with a large initial "S".

Sandra K. Hawkins  
Corporate Account Manager II

*Verizon Network Integration Corp. ("Verizon") has offered this Request for Quotation (RFQ) response in accordance with the terms and conditions therein. In addition and in compliance with the WV Purchasing Division's Policies and Procedures Handbook, Section 7.2.7, Verizon also submits additional terms and conditions reflected in Verizon's standard System Agreement, which is incorporated into Verizon's response. In addition, software provided is licensed to Customer under the license provided by the software publisher or by the equipment manufacturer with which the software is provided. Customer shall, if required, execute a separate software license agreement in a form satisfactory to the software publisher or equipment manufacturer.*



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER:  
 ISCG0137

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ADDRESS CORRESPONDENCE TO ATTENTION OF:  
 KRISTA FERRELL  
 304-558-2596

VENDOR

\*502095242 304-344-6700  
 VERIZON NETWORK INTEGRATION CO  
 1410 MACCORKLE AVE SE  
 CHARLESTON WV 25314

SHIP TO

DEPARTMENT OF ADMINISTRATION  
 IS&C - CHIEF FINANCIAL OFFICER  
 1 DAVIS SQUARE  
 CHARLESTON, WV  
 25301 304-558-5472

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
04/05/2007				

BID OPENING DATE: 04/19/2007 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		205-43		See Pricing Sheets A & B
CISCO IP PHONE HARDWARE OR SOFTWARE OR EQUAL  REQUEST FOR QUOTATION OPEN END CONTRACT  THE WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA DEPARTMENT OF ADMINISTRATION'S OFFICE OF TECHNOLOGY, IS SOLICITING BIDS FOR AN OPEN END CONTRACT TO PROVIDE THE AGENCY WITH CISCO IP PHONE HARDWARE AND SOFTWARE (OR EQUAL) PER THE ATTACHED SPECIFICATIONS.  TECHNICAL QUESTIONS MUST BE SUBMITTED IN WRITING TO KRISTA FERRELL IN THE WEST VIRGINIA PURCHASING DIVISION VIA MAIL AT THE ADDRESS SHOWN IN THE BODY OF THIS RFQ, VIA FAX AT 304-558-4115, OR VIA EMAIL AT KFERRELL@WVADMIN.GOV. DEADLINE FOR TECHNIAL QUESTIONS IS 04/16/2007 AT 9:00 AM EST. QUESTIONS CONCERNING THE ACTUAL SUBMISSION OF A VENDOR'S BID MAY BE SUBMITTED AT ANY TIME PRIOR TO THE BID OPENING AND IN ANY FORMAT INCLUDING VERBAL.  EXHIBIT 3  LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON UPON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Suleeman Hessam</i>	TELEPHONE 304-6700	DATE 4-13-07
TITLE VP Pricing Contract Mgmt	FEIN 23-2743964	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
14. **HIPAA Business Associate Addendum** - The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

**SIGNED BID TO:**

Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
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<p>ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Suleiman Hessian</i>	TELEPHONE 344-6700	DATE 4-13-07
TITLE <i>VP Pricing/Contract Mgmt</i>	FEIN 23-2743964	ADDRESS CHANGES TO BE NOTED ABOVE

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<p>THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WV-35 TO BE SUBMITTED TO THE PURCHASING DIVISION FOR ALL RELEASE ORDERS AGAINST THIS CONTRACT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 04/11/2001</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY</p>						

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SIGNATURE <i>Juleiman Hessami</i>	TELEPHONE 344-6700	DATE 4-13-07
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<p>MANNER.</p> <p>REV. 3/88</p> <p>EXHIBIT 6</p> <p>PRICE ADJUSTMENT PROVISION:            THE STATE OF WEST VIRGINIA WILL CONSIDER BIDS THAT CONTAIN PROVISIONS FOR PRICE ADJUSTMENTS PRIOR TO THE ORIGINAL EXPIRATION OF THE CONTRACT, PROVIDED THAT SUCH PRICE ADJUSTMENT COVERS BOTH UPWARD AND DOWNWARD MOVEMENT OF THE COMMODITY PRICE, AND THAT ADJUSTMENT IS BASED ON THE "PASS THROUGH" INCREASE OR DECREASE OF RAW MATERIALS AND/OR LABOR, WHICH MAKE UP ALL OR A SUBSTANTIAL PART OF A PRODUCT. ADJUSTMENTS ARE TO BE BASED UPON AN ACTUAL DOLLAR FIGURE, NOT A PERCENTAGE. ALL PRICE ADJUSTMENT REQUESTS MUST BE SUBSTANTIATED IN A MANNER ACCEPTABLE TO THE DIRECTOR PURCHASING, E.G. GOVERNMENTAL BENCH MARKS, GENERAL MARKET INCREASE, PUBLISHED PRICE LISTS. SUCH REQUESTS FOR AND INCREASE SHOULD BE RECEIVED IN WRITING BY THE DIRECTOR OF PURCHASING AT LEAST 30 DAYS IN ADVANCE OF THE EFFECTIVE DATE OF THE INCREASE. ANY TIME THE VENDOR REQUESTS A PRICE ADJUSTMENT, THE PURCHASING DIVISION MAY EITHER ACCEPT THE PRICE ADJUSTMENT AND AMEND THE CONTRACT ACCORDINGLY OR REJECT THE ADJUSTMENT IN ITS ENTIRETY AND CANCEL THE CONTRACT.</p> <p>PREFERRED TERMS:            IT IS PREFERRED THAT THE PRICES ON THIS CONTRACT ARE FIRM FOR LIFE OF THE CONTRACT, AS INDICATED IN THE LIFE OF CONTRACT CLAUSE CONTAINED HEREIN, NOT TO EXCEED ONE (1) YEAR. PRICING UPDATES WILL BE CONSIDERED NO MORE THAN ON A QUARTERLY BASIS .</p>						

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SIGNATURE <i>Suleiman Kessan</i>	TELEPHONE 344-6700	DATE 4-13-07
TITLE <i>Vf Pricing / Contract Mgmt</i>	FEIN 23-2743964	ADDRESS CHANGES TO BE NOTED ABOVE

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<p>VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>( ) BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>( ) BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>(X) BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p>						

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SIGNATURE <i>Suleiman Nassani</i>	TELEPHONE 344-6700	DATE 4-13-07
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<p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>( ) BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</p> <p>OR</p> <p>(X) BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX &amp; REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE</p>						

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<p>PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p style="text-align: right;">Verizon Business Network Services Inc on behalf of            BIDDER: --- Verizon Network Integration Corp</p> <p style="text-align: right;">DATE: --- 4-13-07</p> <p style="text-align: right;">SIGNED: --- <i>Suleiman Hessiani</i></p> <p style="text-align: right;">TITLE: --- VP Pricing / Contract Mgmt</p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B".            (REV. 12/00)</p> <p style="text-align: center;">NOTICE</p>						

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BID OPENING DATE: 04/19/2007 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION            PURCHASING DIVISION            BUILDING 15            2019 WASHINGTON STREET, EAST            CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: KRISTA FERRELL-FILE 21</p> <p>RFQ. NO.: ISCG0137</p> <p>BID OPENING DATE: 04/19/2007</p> <p>BID OPENING TIME: 1:30 PM</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:</p> <p>----- 304 341-1464 -----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY):</p> <p>----- Sandra K. Hawkins -----</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Suleiman Hesson</i>	TELEPHONE 344-6700	DATE 4-13-07
TITLE VP Pricing/Contract Mgmt	FEIN 23-2743964	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
 ISCG0137

PAGE  
 9

ADDRESS CORRESPONDENCE TO ATTENTION OF  
 KRISTA FERRELL  
 304-558-2596

VENDOR

\*502095242      304-344-6700  
 VERIZON NETWORK INTEGRATION CO  
 1410 MACCORKLE AVE SE  
 CHARLESTON WV 25314

SHIP TO

DEPARTMENT OF ADMINISTRATION  
 IS&C - CHIEF FINANCIAL OFFICER  
 1 DAVIS SQUARE  
 CHARLESTON, WV 25301      304-558-5472

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B	FREIGHT TERMS
04/05/2007				

BID OPENING DATE: 04/19/2007      BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ ISCG0137 ***** TOTAL:						See Pricing Sheets A & B

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Suleiman Hessami</i>	TELEPHONE 344-6700	DATE 4-13-07
TITLE VP Pricing / Contract Mgmt	FEIN 23-2743964	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**WV Office of Technology  
Request for Quotation  
ISCG0137**

The West Virginia Purchasing Division for the agency, the West Virginia Office of Technology (WVOT), is requesting quotations for the procurement of Cisco (or equivalent) IP phone hardware and software. This equipment will be delivered to WVOT, attn: John Dunlap, One Davis Square, Charleston, WV 25301.

**No installation or labor is required.**

WVOT will be providing Core Voice Services and Redundancy to state agencies as part of the overall consolidation of Executive Branch Agency's Information Technology Resources. The services being provided will include teleconferencing, Call Center agents, Emergency Responder, unified messaging/Voice mail, failover redundancy, and basic phone service.

The RFQ request for a release listed below specifies Cisco name brand product(s), "or equal" specifically for the following reasons: The products we are requesting for purchase are a simple expansion of a pre-existing Dept. of Administration Network/Telephony hardware and software platform/system architecture.

Any alternative products must seamlessly fit into, integrate with and interchange with the existing Cisco infrastructure investment with zero loss of feature functionality, and no infrastructure configuration changes.

This list of equipment is considered to be part of the DOA Upgrade portion not available from the LAN04 or WAN04 SWCs. Vendors must bid new equipment and provide a pricing list for the following line itemized schedule of equipment, licenses and services:

Evaluation for this RFQ will be based on the total cost provided for the Pricing Sheet A **and** a total for the items listed on the Additional Pricing Sheet B. The quantities shown on Pricing Sheet A reflect the initial order anticipated by the agency. The agency may order additional items at the unit prices provided on Additional Pricing Sheet B throughout the duration of this contract. Shipping and handling costs for each item must be included in the unit price. Pricing must remain firm for the life of the contract. Any increases must be in conjunction with the Price Adjustment Provision listed in this document.



"Burgy, Eric C"  
<eric.c.burgy@verizonbusiness.com>

04/09/2007 02:31 PM

To kferrell@wvadmin.gov

cc Sandra K. Hawkins/VzB/EMPL/WV/Verizon@VZNotes

bcc

Subject RFQ ISCG0137

Krista,

One RFQ ISCG0137 part number **ATA186-11-A** is listed without the required user license, part number **SW-CCM-UL-ANA**. Can you please clarify?

Thanks.

Eric Burgy  
Verizon Business  
304-746-1028 Office

Verizon has added the highlighted part number based on required license for ATA186-11-A. to Pricing Sheet A.

**ISCG0137  
Pricing Sheet A**

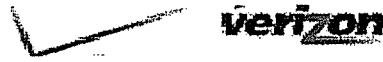
\*\*The part numbers below are shown as Cisco. Vendors bidding alternate brands should include brand bid and corresponding part number. It is preferred that all vendors use this pricing sheet to submit their bid in lieu of or in addition to company quotes.

\*\*\*This pricing sheet is available in Excel Format and may be requested by emailing Krista Ferrell in the West Virginia Purchasing Division at kferrell@wvadmin.gov.

Model Number	Product Description	Unit Cost	Qty.	Extended Cost
UNTY-SVRLIC-UPG32	Unity UM or VM 4.0, upg server license frm 16 to 32 sessions	\$2,750.00	1	\$2,750.00
UNITY-SVRLIC-UPMAX	Unity Um 4.0, upgrade server license from 32 to 72 sessions	\$2,750.00	1	\$2,750.00
UNITY-UM-USR-E	One Unity UM for Exchanger User	\$67.50	750	\$50,625.00
CP-7961G	Cisco IP Phone 7961	\$222.50	410	\$91,225.00
SW-CCOM-UL-7961	License, Cisco IP Phone 7961	\$100.00	410	\$41,000.00
CP-7936	IP Conf. Station w/ external mic ports	\$597.50	9	\$5,377.50
SW-CCM-UL-7936	User License for 7936	\$75.00	9	\$675.00
CP-PW2R-CORD-NA	7900 Series Transformer Power Cord, North America	\$5.00	9	\$45.00
CP-7936-MIC-KIT	Microphone Kit for 7936	\$175.00	7	\$1,225.00
CP-7970G	Cisco IP Phone 7970G, Global	\$320.00	15	\$4,800.00
CP-PWR-CORD-NA	7900 Series Transformer Power Cord, North America	\$5.00	15	\$75.00
SW-CCM-UL-7970	Call Manager License for single 7970 phone	\$125.00	15	\$1,875.00
CP-PWR-CUBE-3	IP Phone power transformer for the 7900 phone series	\$22.50	15	\$337.50
CP-7914	7914 IP Phone Expansion Module	\$197.50	50	\$9,875.00
CON-SNT-CP7914	8x5xNBD Svc, 7914 IP Phone Expansion Module for 7960		50	\$340.00
SW-IPCOMM-E1	Cisco IP Communicator-Communications Client	\$45.00	50	\$2,250.00
SW-CCM-UL-UPCOMM-E	Single CallManager Unit License for IP Communicator	\$75.00	50	\$3,750.00
*SW-CCM-UL-ANA	CCM Unit Lic ATA	\$50.00	8	\$400.00
ATA186-I1-A	Analog Gateway	\$75.00	8	\$600.00
VG224	Analog Gateway	\$2,697.50	2	\$5,395.00
CP-SINGLFOOTSTAND	Footstand kit for 1 7914	\$16.50	40	\$660.00
CP-DOUBLFOOTSTAND	Footstand kit for 2 7914's	\$19.00	15	\$285.00
CP-PWR-CUBE-3	IP Phone power transformer for the 7900 phone series	\$22.50	50	\$1,125.00
CP-PWR-CORD-NA	7900 Series Transformet Power Cord, North America	\$5.00	50	\$250.00

**TOTAL:** \$227,690

Pricing based upon ordering direct from manufacture



Product	Product Description	List Price	Verizon Price
UCCX-4.5-E10-7815	UCCX 4.5 ENH Server Software for MCS 7815 and 10 ENH Seats	\$12,500	\$6,637.50
UCCX-4.5-E10-7825	UCCX 4.5 ENH Server Software for MCS 7825 and 10 ENH Seats	\$12,500	\$6,637.50
UCCX-4.5-E10-7835	UCCX 4.5 ENH Server Software for MCS 7835 and 10 ENH Seats	\$12,500	\$6,637.50
UCCX-4.5-E10-7845	UCCX 4.5 ENH Server Software for MCS 7845 and 10 ENH Seats	\$12,500	\$6,637.50
UCCX-4.5-E10USR	UCCX 4.5 ENH 10 Seats	\$12,500	\$6,637.50
UCCX-4.5-E1USR	UCCX 4.5 ENH 1 seat	\$1,250	\$663.75
UCCX-4.5-E25USR	UCCX 4.5 ENH 25 seat	\$31,250	\$16,593.75
CCBU-W2K-EX7825-35	Win 2K for MCS7825 or 7835 for IPCC Express and IP-IVR	\$40	\$21.24
CCBU-W2K-EXP7815	Win 2000-MCS 7815 for IPCC Express and IP-IVR	\$40	\$21.24
CCBU-W2K-EXP7845	Win 2000-MCS7845 for IPCC Express and IP-IVR	\$40	\$21.24
CCX-35E-40E-UPG=	CCX 3.5 ENH Upgrade to 4.0.X ENH	\$0	\$0.00
CCX-35E-40E-UPG=	CCX 3.5 ENH Upgrade to 4.0.X ENH	\$0	\$0.00
CCX-35E-45E-UPG=	CCX 3.5 ENH Upgrade to 4.5.X ENH	\$0	\$0.00
CCX-35E-45E-UPG=	CCX 3.5 ENH Upgrade to 4.5.X ENH	\$0	\$0.00
CCX-35P-40P-UPG=	CCX 3.5 PRE Upgrade to 4.0.X PRE	\$0	\$0.00
CCX-35P-40P-UPG=	CCX 3.5 PRE Upgrade to 4.0.X PRE	\$0	\$0.00
CCX-35P-45P-UPG=	CCX 3.5 PRE Upgrade to 4.5.X PRE	\$0	\$0.00
CCX-35P-45P-UPG=	CCX 3.5 PRE Upgrade to 4.5.X PRE	\$0	\$0.00
CCX-35S-40S-UPG=	CCX 3.5 STD Upgrade to 4.0.X STD	\$0	\$0.00
CCX-35S-40S-UPG=	CCX 3.5 STD Upgrade to 4.0.X STD	\$0	\$0.00
CCX-35S-45S-UPG=	CCX 3.5 STD Upgrade to 4.5.X STD	\$0	\$0.00
CCX-35S-45S-UPG=	CCX 3.5 STD Upgrade to 4.5.X STD	\$0	\$0.00
CCX-40XE-40YE-UPG=	CCX 4.0.X ENH Upgrade to 4.0.Y ENH	\$0	\$0.00
CCX-40XE-40YE-UPG=	CCX 4.0.X ENH Upgrade to 4.0.Y ENH	\$0	\$0.00
CCX-40XE-45YE-UPG=	CCX 4.0.X ENH Upgrade to 4.5.Y ENH	\$0	\$0.00
CCX-40XE-45YE-UPG=	CCX 4.0.X ENH Upgrade to 4.5.Y ENH	\$0	\$0.00
CCX-40XP-40YP-UPG=	CCX 4.0.X PRE Upgrade to 4.0.Y PRE	\$0	\$0.00
CCX-40XP-40YP-UPG=	CCX 4.0.X PRE Upgrade to 4.0.Y PRE	\$0	\$0.00
CCX-40XP-45YP-UPG=	CCX 4.0.X PRE Upgrade to 4.5.Y PRE	\$0	\$0.00
CCX-40XP-45YP-UPG=	CCX 4.0.X PRE Upgrade to 4.5.Y PRE	\$0	\$0.00
CCX-40XS-40YS-UPG=	CCX 4.0.X STD Upgrade to 4.0.Y STD	\$0	\$0.00
CCX-40XS-40YS-UPG=	CCX 4.0.X STD Upgrade to 4.0.Y STD	\$0	\$0.00
CCX-40XS-45YS-UPG=	CCX 4.0.X STD Upgrade to 4.5.Y STD	\$0	\$0.00
CCX-40XS-45YS-UPG=	CCX 4.0.X STD Upgrade to 4.5.Y STD	\$0	\$0.00
CCX-45XE-45YE-UPG=	CCX 4.5.X ENH Upgrade to 4.5.Y ENH	\$0	\$0.00
CCX-45XE-45YE-UPG=	CCX 4.5.X ENH Upgrade to 4.5.Y ENH	\$0	\$0.00
CCX-45XP-45YP-UPG=	CCX 4.5.X PRE Upgrade to 4.5.Y PRE	\$0	\$0.00
CCX-45XP-45YP-UPG=	CCX 4.5.X PRE Upgrade to 4.5.Y PRE	\$0	\$0.00
CCX-45XS-45YS-UPG=	CCX 4.5.X STD Upgrade to 4.5.Y STD	\$0	\$0.00
CCX-45XS-45YS-UPG=	CCX 4.5.X STD Upgrade to 4.5.Y STD	\$0	\$0.00
ICD-2.X-3.1-E-UPG=	Exp v2.x to v 3.0 Upgrade (price includes server)	\$6,995	\$3,714.35
ICD-2.X-3.1-E-UPG=	Exp v2.x to v 3.0 Upgrade (price includes server)	\$6,995	\$3,714.35
ICD-2.X-3.1-S-UPG=	Exp v2.x to v 3.0 Upgrade (price server only)	\$2,995	\$1,590.35
ICD-3.0-3.1-E-UPG=	Exp v3.0 Enh to v 3.1Enh Upgrade (price includes server)	\$1,919	\$1,018.99
ICD-3.0-3.1-S-UPG=	Exp v3.0 Std to v 3.1Std Upgrade (price includes server)	\$959	\$509.23
ICD-3.1-E-B5=	Exp Enh 3.1 Bundle 10CADagts, 10 IVR, 1HR,1Sup,1rec	\$19,995	\$10,617.35
ICD-3.1-E-BSPH=	Exp Enh 3.1 Bundle 10Phone agts,10 IVR, 1HR,1Sup,1rec	\$19,995	\$10,617.35
ICD-3.1-E-RED=	Exp Enh 3.1 Cold Standby Server Software	\$5,998	\$3,184.94
ICD-3.1-E-SERVER1=	Exp Enh 3.1 Server (server software only)	\$11,995	\$6,369.35
ICD-3.1-S-BB=	Exp Std 3.0 Bundle 10CADagts	\$7,495	\$3,979.85
ICD-3.1-S-BBPH=	Exp Std 3.0 Bundle 10Phone agts	\$7,495	\$3,979.85
ICD-3.1-S-B5=	Exp Std 3.0 Bundle 10CADagts,1HR,1Sup,1MT,1IPPagt	\$9,995	\$5,307.35
ICD-3.1-S-BSPH=	Exp Std 3.0 Bundle 10Phone agts,1HR,1Sup,1MT	\$9,995	\$5,307.35
ICD-3.1-S-CO-BSPH=	Exp Std 3.0 CallMgr Co-Res ONLY Bundle 3Phone agts	\$3,495	\$1,855.85
ICD-3.1-S-RED=	Exp Std 3.1 Cold Standby Server Software (NO hardware)	\$2,995	\$1,590.35
ICD-3.1-S-SERVER1=	Exp Std 3.0 Server (server software only)	\$5,995	\$3,183.35
ICD-30-31-STOEUPG=	Exp v3.0 Std to v 3.1Enh Upgrade (price includes server)	\$5,995	\$3,183.35
ICD-3X-3X-CMTRM1	01 Exp Upg 3.X Std to later 3.X Std Media Termination	\$15	\$7.97
ICD-3X-3X-CMTRM10	10 Exp Upg 3.X Std to later 3.X Std Media Termination	\$144	\$76.46
ICD-3X-3X-CMTRM25	25 Exp Upg 3.X Std to later 3.X Std Media Termination	\$342	\$181.60
ICD-3X-3X-CMTRM5	05 Exp Upg 3.X Std to later 3.X Std Media Termination	\$76	\$40.36
ICD-3X-3X-CMTRM50	50 Exp Upg 3.X Std to later 3.X Std Media Termination	\$646	\$343.03
ICD-3X-3X-CPAGT1	01 Exp Upg 3.X Std to later 3.X Std IP Phone Agent	\$47	\$24.96
ICD-3X-3X-CPAGT10	10 Exp Upg 3.X Std to later 3.X Std IP Phone Agent	\$448	\$237.89
ICD-3X-3X-CPAGT25	25 Exp Upg 3.X Std to later 3.X Std IP Phone Agent	\$1,062	\$563.92
ICD-3X-3X-CPAGT5	05 Exp Upg 3.X Std to later 3.X Std IP Phone Agent	\$236	\$125.32
ICD-3X-3X-CPAGT50	50 Exp Upg 3.X Std to later 3.X Std IP Phone Agent	\$2,006	\$1,065.19
ICD-3X-3X-EAGT1	01 Exp Upg Enh 3.X Enh to later 3.X Enh Agent Desktop	\$80	\$42.48
ICD-3X-3X-EAGT10	10 Exp Upg Enh 3.X Enh to later 3.X Enh Agent Desktop	\$296	\$157.18
ICD-3X-3X-EAGT25	25 Exp Upg Enh 3.X Enh to later 3.X Enh Agent Desktop	\$702	\$372.76

ICD-3X-3X-EAGT5	05 Exp Upg Enh 3.X Enh to later 3.X Enh Agent Desktop	\$156	\$82.84
ICD-3X-3X-EAGT50	50 Exp Upg Enh 3.X Enh to later 3.X Enh Agent Desktop	\$1,326	\$704.11
ICD-3X-3X-EHIST1	01 Exp Upg Enh 3.X Enh to later 3.X Enh Hist Rpt Client	\$95	\$50.45
ICD-3X-3X-EIVR1	01 Exp Upg Enh 3.X Enh to later 3.X Enh IVR Option	\$127	\$67.44
ICD-3X-3X-EIVR10	10 Exp Upg Enh 3.X Enh to later 3.X Enh IVR Option	\$1,272	\$675.43
ICD-3X-3X-EIVR25	25 Exp Upg Enh 3.X Enh to later 3.X Enh IVR Option	\$3,180	\$1,688.58
ICD-3X-3X-EIVR5	05 Exp Upg Enh 3.X Enh to later 3.X Enh IVR Option	\$636	\$337.72
ICD-3X-3X-EIVR50	50 Exp Upg Enh 3.X Enh to later 3.X Enh IVR Option	\$6,360	\$3,377.16
ICD-3X-3X-EREC1	01 Exp Upg Enh 3.X Enh to later 3.X Enh Record Option	\$23	\$12.21
ICD-3X-3X-EREC10	10 Exp Upg Enh 3.X Enh to later 3.X Enh Record Option	\$220	\$116.82
ICD-3X-3X-EREC25	25 Exp Upg Enh 3.X Enh to later 3.X Enh Record Option	\$522	\$277.18
ICD-3X-3X-EREC5	05 Exp Upg Enh 3.X Enh to later 3.X Enh Record Option	\$116	\$61.60
ICD-3X-3X-EREC50	50 Exp Upg Enh 3.X Enh to later 3.X Enh Record Option	\$986	\$523.57
ICD-3X-3X-ESUP1	01 Exp Upg Enh 3.X Enh to later 3.X Enh Supervisor Desktop	\$207	\$109.92
ICD-3X-3X-SAGT1	01 Exp Upg Std 3.X Std to later 3.X Std Agent Desktop	\$95	\$50.45
ICD-3X-3X-SAGT10	10 Exp Upg Std 3.X Std to later 3.X Std Agent Desktop	\$904	\$480.02
ICD-3X-3X-SAGT25	25 Exp Upg Std 3.X Std to later 3.X Std Agent Desktop	\$2,142	\$1,137.40
ICD-3X-3X-SAGT5	05 Exp Upg Std 3.X Std to later 3.X Std Agent Desktop	\$476	\$252.76
ICD-3X-3X-SAGT50	50 Exp Upg Std 3.X Std to later 3.X Std Agent Desktop	\$4,046	\$2,148.43
ICD-3X-3X-SHIST1	01 Exp Upg Std 3.X Std to later 3.X Std Hist Rpt Client	\$47	\$24.96
ICD-3X-3X-SSUP1	01 Exp Upg Std 3.X Std to later 3.X Std Supervisor Desktop	\$127	\$67.44
ICDIVR-3.1-HRSVR1=	1 Processor MS SQL Server for Express/IVR	\$2,995	\$1,590.35
ICDIVR-3.1-HRSVR2=	2 Processor MS SQL Server for Express/IVR	\$5,995	\$3,183.35
ICDIVR-3.1-REM=	Generic Feature Server for Exp and IVR 3.1	\$2,995	\$1,590.35
IPCX-2X3Y-EU-S1	IPCX 2.X to any 3.5 or later 3.Y Enh seat Qty 1 upgrade	\$495	\$262.85
IPCX-2X3Y-EU-S10	IPCX 2.X to any 3.5 or later 3.Y Enh seat Qty 10 upgrade	\$4,950	\$2,628.45
IPCX-2X3Y-EU-S25	IPCX 2.X to any 3.5 or later 3.Y Enh seat Qty 25 upgrade	\$12,375	\$6,571.13
IPCX-2X3Y-PU-S1	IPCX 2.X to any 3.5 or later 3.Y Pre seat Qty 1 upgrade	\$795	\$422.15
IPCX-2X3Y-PU-S10	IPCX 2.X to any 3.5 or later 3.Y Pre seat Qty 10 upgrade	\$7,950	\$4,221.45
IPCX-2X3Y-PU-S25	IPCX 2.X to any 3.5 or later 3.Y Pre seat Qty 25 upgrade	\$19,875	\$10,553.63
IPCX-2X3Y-SU-S1	IPCX 2.X to any 3.5 or later 3.Y Std seat Qty 1 upgrade	\$295	\$156.65
IPCX-2X3Y-SU-S10	IPCX 2.X to any 3.5 or later 3.Y Std seat Qty 10 upgrade	\$2,950	\$1,566.45
IPCX-2X3Y-SU-S25	IPCX 2.X to any 3.5 or later 3.Y Std seat Qty 25 upgrade	\$7,375	\$3,916.13
IPCX-2X3Y-SVR1	IPCX 2.X To Any 3.5 or Later 3.Y Upgrade	\$0	\$0.00
IPCX-2X3YEU-SVR1	IPCX 2.X to any 3.5 or later 3.Y Enh server SW upgrade	\$2,995	\$1,590.35
IPCX-2X3YPU-SVR1	IPCX 2.X to any 3.5 or later 3.Y Pre server SW upgrade	\$4,995	\$2,652.35
IPCX-2X3YSU-SVR1	IPCX 2.X to any 3.5 or later 3.Y Std server SW upgrade	\$1,995	\$1,059.35
IPCX-3.Y-ENHANCED	IPCX 3.5 or later 3.Y Enhanced All-in-One (Servers and SW)	\$5,995	\$3,183.35
IPCX-3.Y-PREMIUM	IPCX 3.5 or later 3.Y Premium All-in-One (Servers and SW)	\$9,995	\$5,307.35
IPCX-3.Y-STANDARD	IPCX 3.5 or later 3.Y Standard All-in-One (Servers and SW)	\$3,995	\$2,121.35
IPCX-3X-40ES	IPCX or IPIVR 4.0 Expansion Server,OS, Configurable Upgrade	\$0	\$0.00
IPCX-3X-4X-ENH-PRE	IPCX 3.X ENH To 4.0 PRE Upgrade - Configurable	\$0	\$0.00
IPCX-3X-4X-STD-ENH	IPCX 3.X STD To 4.0 ENH Upgrade - Configurable	\$0	\$0.00
IPCX-3X-4X-STD-PRE	IPCX 3.X STD To 4.0 PRE Upgrade - Configurable	\$0	\$0.00
IPCX-3X-4XENH	IPCX 3.X ENH To 4.X ENH Upgrade - Configurable	\$0	\$0.00
IPCX-3X-4XPRE	IPCX 3.X PRE To 4.X PRE Upgrade - Configurable	\$0	\$0.00
IPCX-3X-4XSTD	IPCX 3.X STD To 4.X STD Upgrade - Configurable	\$0	\$0.00
IPCX-3X3Y-EPU-S1	IPCX 3.X to 3.5 or later 3.Y Enh to Pre seat Qty 1 upgrade	\$495	\$262.85
IPCX-3X3Y-EPU-S10	IPCX 3.X to 3.5 or later 3.Y Enh to Pre seat Qty 10 upgrade	\$4,950	\$2,628.45
IPCX-3X3Y-EPU-S25	IPCX 3.X to 3.5 or later 3.Y Enh to Pre seat Qty 25 upgrade	\$12,375	\$6,571.13
IPCX-3X3Y-EPU-S50	IPCX 3.X to 3.5 or later 3.Y Enh to Pre seat Qty 50 upgrade	\$24,750	\$13,142.25
IPCX-3X3Y-EU-S0	IPCX 3.X to 3.5 or later 3.Y Enh seat Qty 50 SW upgrade	\$7,463	\$3,962.85
IPCX-3X3Y-EU-S1	IPCX 3.X to 3.5 or later 3.Y Enh seat Qty 1 SW upgrade	\$149	\$79.12
IPCX-3X3Y-EU-S10	IPCX 3.X to 3.5 or later 3.Y Enh seat Qty 10 SW upgrade	\$1,493	\$792.78
IPCX-3X3Y-EU-S25	IPCX 3.X to 3.5 or later 3.Y Enh seat Qty 25 SW upgrade	\$3,731	\$1,981.16
IPCX-3X3Y-3EU-S1	IPCX 3.X to 3.5 or later 3.Y Std to Enh seat Qty 1 upgrade	\$395	\$209.75
IPCX-3X3Y-3EU-S10	IPCX 3.X to 3.5 or later 3.Y Std to Enh seat Qty 10 upgrade	\$3,950	\$2,097.45
IPCX-3X3Y-3EU-S25	IPCX 3.X to 3.5 or later 3.Y Std to Enh seat Qty 25 upgrade	\$9,875	\$5,243.63
IPCX-3X3Y-3EU-S50	IPCX 3.X to 3.5 or later 3.Y Std to Enh seat Qty 50 upgrade	\$19,750	\$10,487.25
IPCX-3X3Y-SPU-S1	IPCX 3.X to 3.5 or later 3.Y Std to Pre seat Qty 1 upgrade	\$895	\$475.25
IPCX-3X3Y-SPU-S10	IPCX 3.X to 3.5 or later 3.Y Std to Pre seat Qty 10 upgrade	\$8,950	\$4,752.45
IPCX-3X3Y-SPU-S25	IPCX 3.X to 3.5 or later 3.Y Std to Pre seat Qty 25 upgrade	\$22,375	\$11,881.13
IPCX-3X3Y-SPU-S50	IPCX 3.X to 3.5 or later 3.Y Std to Pre seat Qty 50 upgrade	\$44,750	\$23,762.25
IPCX-3X3Y-SU-S0	IPCX 3.X to 3.5 or later 3.Y Std seat Qty 50 SW upgrade	\$4,463	\$2,369.85
IPCX-3X3Y-SU-S1	IPCX 3.X to 3.5 or later 3.Y Std seat Qty 1 SW upgrade	\$89	\$47.26
IPCX-3X3Y-SU-S10	IPCX 3.X to 3.5 or later 3.Y Std seat Qty 10 SW upgrade	\$893	\$474.18
IPCX-3X3Y-SU-S25	IPCX 3.X to 3.5 or later 3.Y Std seat Qty 25 SW upgrade	\$2,231	\$1,184.66
IPCX-3X3YE-SVR1	IPCX 3.X Enh To Any 3.5 or Later 3.Y Upgrade	\$0	\$0.00
IPCX-3X3YEPUSVR1	IPCX 3.X to 3.5 or later 3.Y Enh to Pre server SW upgrade	\$3,995	\$2,121.35
IPCX-3X3YEU-SVR1	IPCX 3.X to 3.5 or later 3.Y Enh server SW upgrade	\$899	\$477.37
IPCX-3X3YS-SVR1	IPCX 3.X Std To Any 3.5 or Later 3.Y Upgrade	\$0	\$0.00
IPCX-3X3YSEU-SVR1	IPCX 3.X to 3.5 or later 3.Y Std to Enh server SW upgrade	\$1,995	\$1,059.35
IPCX-3X3YSPU-SVR1	IPCX 3.X to 3.5 or later 3.Y Std to Pre server SW upgrade	\$5,995	\$3,183.35
IPCX-3X3YSU-SVR1	IPCX 3.X to 3.5 or later 3.Y Std server SW upgrade	\$599	\$318.07
IPCX-3X40-ENH-RED	IPCX 3X-40 ENH For Upgrades to 4.0 HA - NO 3.X Cold Standby	\$2,995	\$1,590.35
IPCX-3X40-EPHAE-1A	IPCX 3X-40 ENH-PRE HA Active,Standby SW,OS Upg	\$14,369	\$7,629.94
IPCX-3X40-EPHAE-1B	IPCX 3X-40 ENH-PRE 7825/35 HA Active,Standby SW,OS Upg	\$14,369	\$7,629.94
IPCX-3X40-EPHAE-1C	IPCX 3X-40 ENH-PRE 7845 HA Active,Standby SW,OS Upg	\$14,369	\$7,629.94
IPCX-3X40-EPHAS-1A	IPCX 3X-40 ENH-PRE HA Active,Standby SW,OS,SQL2K Upg	\$14,369	\$7,629.94



IPCX-3X40-EPHAS-1B	IPCX 3X-40 ENH-PRE 7825/35HA Active,Standby SW,OS,SQL2K Upg	\$14,369	\$7,629.94
IPCX-3X40-EPHA3-1C	IPCX 3X-40 ENH-PRE 7845 HA Active,Standby SW,OS,SQL2K Upg	\$14,369	\$7,629.94
IPCX-3X40-EPU-S1	IPCX 3X-4.0 ENH-PRE Seat Qty 1 Upg	\$378	\$200.72
IPCX-3X40-EPU-S10	IPCX 3X-4.0 ENH-PRE Seat Qty 10 Upg	\$3,782	\$2,008.24
IPCX-3X40-EPU-S25	IPCX 3X-4.0 ENH-PRE Seat Qty 25 Upg	\$9,456	\$5,021.14
IPCX-3X40-EPU-S50	IPCX 3X-4.0 ENH-PRE Seat Qty 50 Upg	\$18,912	\$10,042.27
IPCX-3X40-EU-1A	IPCX 3X-4.0 ENH 7815 Server SW,OS Upg	\$1,517	\$805.53
IPCX-3X40-EU-1B	IPCX 3X-4.0 ENH 7825/7835 Server SW,OS Upg	\$1,517	\$805.53
IPCX-3X40-EU-1C	IPCX 3X-4.0 ENH 7845 Server SW,OS Upg	\$1,517	\$805.53
IPCX-3X40-EU-S1	IPCX 3X-4.0 ENH Seat Qty 1 SW Upg	\$252	\$133.81
IPCX-3X40-EU-S10	IPCX 3X-4.0 ENH Seat Qty 10 SW Upg	\$2,517	\$1,336.53
IPCX-3X40-EU-S25	IPCX 3X-4.0 ENH Seat Qty 25 SW Upg	\$6,293	\$3,341.58
IPCX-3X40-EU-S50	IPCX 3X-4.0 ENH Seat Qty 50 SW Upg	\$12,587	\$6,683.70
IPCX-3X40-EUHAE-1A	IPCX 3X-40 ENH HA Active,Standby SW,OS Upg	\$6,895	\$3,661.25
IPCX-3X40-EUHAE-1B	IPCX 3X-40 ENH 7825/35 HA Active,Standby SW,OS Upg	\$6,895	\$3,661.25
IPCX-3X40-EUHAE-1C	IPCX 3X-40 ENH 7845 HA Active,Standby SW,OS Upg	\$6,895	\$3,661.25
IPCX-3X40-EUHAS-1A	IPCX 3X-40 ENH HA Active,Standby SW,OS,SQL2K Upg	\$6,895	\$3,661.25
IPCX-3X40-EUHAS-1B	IPCX 3X-40 ENH 7825/35 HA Active,Standby SW,OS,SQL2K Upg	\$6,895	\$3,661.25
IPCX-3X40-EUHAS-1C	IPCX 3X-40 ENH 7845 HA Active,Standby SW,OS,SQL2K Upg	\$6,895	\$3,661.25
IPCX-3X40-PRE-RED	IPCX 3X-40 PRE For Upgrades to 4.0 HA - NO 3.X Cold Standby	\$4,995	\$2,652.35
IPCX-3X40-PU-1A	IPCX 3X-4.0 PRE 7815 Server SW,OS Upg	\$2,529	\$1,342.90
IPCX-3X40-PU-1B	IPCX 3X-4.0 PRE 7825/7835 Server SW,OS Upg	\$2,529	\$1,342.90
IPCX-3X40-PU-1C	IPCX 3X-4.0 PRE 7845 Server SW,OS Upg	\$2,529	\$1,342.90
IPCX-3X40-PU-S1	IPCX 3X-4.0 PRE Seat Qty 1 SW Upg	\$378	\$200.72
IPCX-3X40-PU-S10	IPCX 3X-4.0 PRE Seat Qty 10 SW Upg	\$3,782	\$2,008.24
IPCX-3X40-PU-S25	IPCX 3X-4.0 PRE Seat Qty 25 SW Upg	\$9,456	\$5,021.14
IPCX-3X40-PU-S50	IPCX 3X-4.0 PRE Seat Qty 50 SW Upg	\$18,912	\$10,042.27
IPCX-3X40-PUHAE-1A	IPCX 3X-40 PRE HA Active,Standby SW,OS Upg	\$11,495	\$6,103.85
IPCX-3X40-PUHAE-1B	IPCX 3X-40 PRE 7825/35 HA Active,Standby SW,OS Upg	\$11,495	\$6,103.85
IPCX-3X40-PUHAE-1C	IPCX 3X-40 PRE 7845 HA Active,Standby SW,OS Upg	\$11,495	\$6,103.85
IPCX-3X40-PUHAS-1A	IPCX 3X-40 PRE HA Active,Standby SW,OS,SQL2K Upg	\$11,495	\$6,103.85
IPCX-3X40-PUHAS-1B	IPCX 3X-40 PRE 7825/35 HA Active,Standby SW,OS,SQL2K Upg	\$11,495	\$6,103.85
IPCX-3X40-PUHAS-1C	IPCX 3X-40 PRE 7845 HA Active,Standby SW,OS,SQL2K Upg	\$11,495	\$6,103.85
IPCX-3X40-SEHAE-1A	IPCX 3X-40 STD-ENH HA Active,Standby SW,OS Upg	\$10,343	\$5,492.13
IPCX-3X40-SEHAE-1B	IPCX 3X-40 STD-ENH 7825/35 HA Active,Standby SW,OS Upg	\$10,343	\$5,492.13
IPCX-3X40-SEHAE-1C	IPCX 3X-40 STD-ENH 7845 HA Active,Standby SW,OS Upg	\$10,343	\$5,492.13
IPCX-3X40-SEHAS-1A	IPCX 3X-40 STD-ENH HA Active,Standby SW,OS,SQL2K Upg	\$10,343	\$5,492.13
IPCX-3X40-SEHAS-1B	IPCX 3X-40 STD-ENH 7825/35HA Active,Standby SW,OS,SQL2K Upg	\$10,343	\$5,492.13
IPCX-3X40-SEHAS-1C	IPCX 3X-40 STD-ENH 7845 HA Active,Standby SW,OS,SQL2K Upg	\$10,343	\$5,492.13
IPCX-3X40-SEU-S1	IPCX 3X-4.0 STD-ENH Seat Qty 1 Upg	\$343	\$182.13
IPCX-3X40-SEU-S10	IPCX 3X-4.0 STD-ENH Seat Qty 10 Upg	\$3,433	\$1,822.92
IPCX-3X40-SEU-S25	IPCX 3X-4.0 STD-ENH Seat Qty 25 Upg	\$8,582	\$4,557.04
IPCX-3X40-SEU-S50	IPCX 3X-4.0 STD-ENH Seat Qty 50 Upg	\$17,164	\$9,114.08
IPCX-3X40-SPHAE-1A	IPCX 3X-40 STD-PRE HA Active,Standby SW,OS Upg	\$17,243	\$9,156.03
IPCX-3X40-SPHAE-1B	IPCX 3X-40 STD-PRE 7825/35 HA Active,Standby SW,OS Upg	\$17,243	\$9,156.03
IPCX-3X40-SPHAE-1C	IPCX 3X-40 STD-PRE 7845 HA Active,Standby SW,OS Upg	\$17,243	\$9,156.03
IPCX-3X40-SPHAS-1A	IPCX 3X-40 STD-PRE HA Active,Standby SW,OS,SQL2K Upg	\$17,243	\$9,156.03
IPCX-3X40-SPHAS-1B	IPCX 3X-40 STD-PRE 7825/35HA Active,Standby SW,OS,SQL2K Upg	\$17,243	\$9,156.03
IPCX-3X40-SPHAS-1C	IPCX 3X-40 STD-PRE 7845 HA Active,Standby SW,OS,SQL2K Upg	\$17,243	\$9,156.03
IPCX-3X40-SPU-S1	IPCX 3X-4.0 STD-PRE Seat Qty 1 Upg	\$619	\$328.69
IPCX-3X40-SPU-S10	IPCX 3X-4.0 STD-PRE Seat Qty 10 Upg	\$6,189	\$3,286.36
IPCX-3X40-SPU-S25	IPCX 3X-4.0 STD-PRE Seat Qty 25 Upg	\$15,473	\$8,216.16
IPCX-3X40-SPU-S50	IPCX 3X-4.0 STD-PRE Seat Qty 50 Upg	\$30,947	\$16,432.86
IPCX-3X40-SU-1A	IPCX 3X-4.0 STD 7815 Server SW,OS Upg	\$1,011	\$536.84
IPCX-3X40-SU-1B	IPCX 3X-4.0 STD 7825/7835 Server SW,OS Upg	\$1,011	\$536.84
IPCX-3X40-SU-1C	IPCX 3X-4.0 STD 7845 Server SW,OS Upg	\$1,011	\$536.84
IPCX-3X40-SU-S1	IPCX 3X-4.X STD Seat Qty 1 SW Upg	\$151	\$80.18
IPCX-3X40-SU-S10	IPCX 3X-4.X STD Seat Qty 10 SW Upg	\$1,505	\$799.16
IPCX-3X40-SU-S25	IPCX 3X-4.X STD Seat Qty 25 SW Upg	\$3,763	\$1,998.15
IPCX-3X40-SU-S50	IPCX 3X-4.X STD Seat Qty 50 SW Upg	\$7,527	\$3,996.84
IPCX-3X40EPU-1A	IPCX 3X-4.0 ENH-PRE 7815 Server SW,OS Upg	\$2,529	\$1,342.90
IPCX-3X40EPU-1B	IPCX 3X-4.0 ENH-PRE 7825/7835 Server SW,OS Upg	\$2,529	\$1,342.90
IPCX-3X40EPU-1C	IPCX 3X-4.0 ENH-PRE 7845 Server SW,OS Upg	\$2,529	\$1,342.90
IPCX-3X40SEU-1A	IPCX 3X-4.0 STD-ENH 7815 Server SW,OS Upg	\$1,517	\$805.53
IPCX-3X40SEU-1B	IPCX 3X-4.0 STD-ENH 7825/7835 Server SW,OS Upg	\$1,517	\$805.53
IPCX-3X40SEU-1C	IPCX 3X-4.0 STD-ENH 7845 Server SW,OS Upg	\$1,517	\$805.53
IPCX-3X40SPU-1A	IPCX 3X-4.0 STD-PRE 7815 Server SW,OS Upg	\$2,529	\$1,342.90
IPCX-3X40SPU-1B	IPCX 3X-4.0 STD-PRE 7825/7835 Server SW,OS Upg	\$2,529	\$1,342.90
IPCX-3X40SPU-1C	IPCX 3X-4.0 STD-PRE 7845 Server SW,OS Upg	\$2,529	\$1,342.90
IPCX-3X4X-DIFF-UPG	IPCX 3X-4.X UPGRADE STD-ENH,STD-PRE,ENH-PRE - Configurable	\$0	\$0.00
IPCX-3X4X-SAME-UPG	IPCX 3X-4.X UPGRADE STD-STD,EHN-ENH,PRE-PRE - Configurable	\$0	\$0.00
IPCX-3YENH-CSSVR1	IPCX 3.5 or later 3.Y Enh Cold Standby Server (SW only)	\$2,995	\$1,590.35
IPCX-3YENH-SEAT1	IPCX 3.5 or later 3.Y Enh Seat Qty 1 (agent or supervisor)	\$995	\$528.35
IPCX-3YENH-SEAT10	IPCX 3.5 or later 3.Y Enh Seat Qty 10 (agent or supervisor)	\$9,950	\$5,283.45
IPCX-3YENH-SEAT25	IPCX 3.5 or later 3.Y Enh Seat Qty 25 (agent or supervisor)	\$24,875	\$13,208.63
IPCX-3YENH-SEAT50	IPCX 3.5 or later 3.Y Enh Seat Qty 50 (agent or supervisor)	\$49,750	\$26,417.25
IPCX-3YENH-SEATS	IPCX 3.5 or later 3.Y Enh add more seats to existing IPCX	\$0	\$0.00
IPCX-3YENH-SVR1	IPCX 3.5 or later 3.Y Enh Server (SW only)	\$5,995	\$3,183.35
IPCX-3YPRE-CSSVR1	IPCX 3.5 or later 3.Y Pre Cold Standby Server (SW only)	\$4,995	\$2,652.35

IPCX-3YPRE-SEAT1	IPCX 3.5 or later 3.Y Pre Seat Qty 1 (agent or supervisor)	\$1,495	\$793.85
IPCX-3YPRE-SEAT10	IPCX 3.5 or later 3.Y Pre Seat Qty 10 (agent or supervisor)	\$14,950	\$7,938.85
IPCX-3YPRE-SEAT25	IPCX 3.5 or later 3.Y Pre Seat Qty 25 (agent or supervisor)	\$37,375	\$19,846.13
IPCX-3YPRE-SEAT50	IPCX 3.5 or later 3.Y Pre Seat Qty 50 (agent or supervisor)	\$74,750	\$39,692.25
IPCX-3YPRE-SEATS	IPCX 3.5 or later 3.Y Pre add more seats to existing IPCX	\$0	\$0.00
IPCX-3YPRE-SVR1	IPCX 3.5 or later 3.Y Pre Server (SW only)	\$9,995	\$5,307.35
IPCX-3YSTD-CSSVR1	IPCX 3.5 or later 3.Y Std Cold Standby Server (SW Only)	\$1,995	\$1,059.35
IPCX-3YSTD-SEAT1	IPCX 3.5 or later 3.Y Std Seat Qty 1 (agent or supervisor)	\$595	\$315.95
IPCX-3YSTD-SEAT10	IPCX 3.5 or later 3.Y Std Seat Qty 10 (agent or supervisor)	\$5,950	\$3,159.45
IPCX-3YSTD-SEAT25	IPCX 3.5 or later 3.Y Std Seat Qty 25 (agent or supervisor)	\$14,875	\$7,898.63
IPCX-3YSTD-SEAT50	IPCX 3.5 or later 3.Y Std Seat Qty 50 (agent or supervisor)	\$29,750	\$15,797.25
IPCX-3YSTD-SEATS	IPCX 3.5 or later 3.Y Std add more seats to existing IPCX	\$0	\$0.00
IPCX-3YSTD-SVR1	IPCX 3.5 or later 3.Y Std Server (SW only)	\$3,995	\$2,121.35
IPCX-4.X-ADDON-ENH	IPCX 4.0 ENH Configurable - ADD to an EXISTING deployment	\$0	\$0.00
IPCX-4.X-ADDON-PRE	IPCX 4.0 PRE Configurable - ADD to an EXISTING deployment	\$0	\$0.00
IPCX-4.X-ADDON-STD	IPCX 4.0 STD Configurable - ADD to an EXISTING deployment	\$0	\$0.00
IPCX-4.X-NEW-ENH	IPCX 4.0 ENH Configurable Option for server, seat software	\$0	\$0.00
IPCX-4.X-NEW-PRE	IPCX 4.0 PRE Configurable Option for server, seat software	\$0	\$0.00
IPCX-4.X-NEW-STD	IPCX 4.0 STD Configurable Option for server, seat software	\$0	\$0.00
IPCX-40-CM-BUNDLE	5 Seat IPCCX ENH CCM Bundle - AVAILABLE ONLY WITH CCM	\$0	\$0.00
IPCX-40-ENH-ADDON	ADD ONs to an EXISTING 4.0 ENHANCED Deployment	\$0	\$0.00
IPCX-40-ENHANCED	NEW 4.0 ENHANCED Deployment	\$0	\$0.00
IPCX-40-PRE-ADDON	ADD ONs to an EXISTING 4.0 PREMIUM Deployment	\$0	\$0.00
IPCX-40-PREMIUM	NEW 4.0 PREMIUM Deployment	\$0	\$0.00
IPCX-40-STANDARD	NEW 4.0 STANDARD Deployment	\$0	\$0.00
IPCX-40-STD-ADDON	ADD ONs to an EXISTING 4.0 STANDARD Deployment	\$0	\$0.00
IPCX-4040-ENH-RED	IPCX 40-40 ENH For Upgrades to 4.0 HA - NO 4.0 HA Standby	\$3,185	\$1,691.24
IPCX-4040-EPHAE-1A	IPCX 40-40 ENH-PRE HA Active,Standby SW,OS Upg	\$14,369	\$7,629.94
IPCX-4040-EPHAE-1B	IPCX 40-40 ENH-PRE 7825/35 HA Active,Standby SW,OS Upg	\$14,369	\$7,629.94
IPCX-4040-EPHAE-1C	IPCX 40-40 ENH-PRE 7845 HA Active,Standby SW,OS Upg	\$14,369	\$7,629.94
IPCX-4040-EPHAS-1A	IPCX 40-40 ENH-PRE HA Active,Standby SW,OS,SQL2K Upg	\$14,369	\$7,629.94
IPCX-4040-EPHAS-1B	IPCX 40-40 ENH-PRE 7825/35HA Active,Standby SW,OS,SQL2K Upg	\$14,369	\$7,629.94
IPCX-4040-EPHAS-1C	IPCX 40-40 ENH-PRE 7845 HA Active,Standby SW,OS,SQL2K Upg	\$14,369	\$7,629.94
IPCX-4040-EPU-S1	IPCX 4.0-4.0 ENH-PRE Seat Qty 1 Upg	\$378	\$200.72
IPCX-4040-EPU-S10	IPCX 4.0-4.0 ENH-PRE Seat Qty 10 Upg	\$3,782	\$2,008.24
IPCX-4040-EPU-S25	IPCX 4.0-4.0 ENH-PRE Seat Qty 25 Upg	\$9,456	\$5,021.14
IPCX-4040-EPU-S50	IPCX 4.0-4.0 ENH-PRE Seat Qty 50 Upg	\$18,912	\$10,042.27
IPCX-4040-EUHAE-1A	IPCX 40-40 ENH HA Active,Standby SW,OS Upg	\$8,619	\$4,576.69
IPCX-4040-EUHAE-1B	IPCX 40-40 ENH 7825/35 HA Active,Standby SW,OS Upg	\$8,619	\$4,576.69
IPCX-4040-EUHAE-1C	IPCX 40-40 ENH 7845 HA Active,Standby SW,OS Upg	\$8,619	\$4,576.69
IPCX-4040-EUHAS-1A	IPCX 40-40 ENH HA Active,Standby SW,OS,SQL2K Upg	\$8,619	\$4,576.69
IPCX-4040-EUHAS-1B	IPCX 40-40 ENH 7825/35 HA Active,Standby SW,OS,SQL2K Upg	\$8,619	\$4,576.69
IPCX-4040-EUHAS-1C	IPCX 40-40 ENH 7845 HA Active,Standby SW,OS,SQL2K Upg	\$8,619	\$4,576.69
IPCX-4040-PRE-RED	IPCX 40-40 PRE For Upgrades to 4.0 HA - NO 4.0 HA Standby	\$6,747	\$3,582.66
IPCX-4040-PUHAE-1A	IPCX 40-40 PRE HA Active,Standby SW,OS Upg	\$11,495	\$6,103.85
IPCX-4040-PUHAE-1B	IPCX 40-40 PRE 7825/35 HA Active,Standby SW,OS Upg	\$11,495	\$6,103.85
IPCX-4040-PUHAE-1C	IPCX 40-40 PRE 7845 HA Active,Standby SW,OS Upg	\$11,495	\$6,103.85
IPCX-4040-PUHAS-1A	IPCX 40-40 PRE HA Active,Standby SW,OS,SQL2K Upg	\$11,495	\$6,103.85
IPCX-4040-PUHAS-1B	IPCX 40-40 PRE 7825/35 HA Active,Standby SW,OS,SQL2K Upg	\$11,495	\$6,103.85
IPCX-4040-PUHAS-1C	IPCX 40-40 PRE 7845 HA Active,Standby SW,OS,SQL2K Upg	\$11,495	\$6,103.85
IPCX-4040-SEHAE-1A	IPCX 40-40 STD-ENH HA Active,Standby SW,OS Upg	\$10,343	\$5,492.13
IPCX-4040-SEHAE-1B	IPCX 40-40 STD-ENH 7825/35 HA Active,Standby SW,OS Upg	\$10,343	\$5,492.13
IPCX-4040-SEHAE-1C	IPCX 40-40 STD-ENH 7845 HA Active,Standby SW,OS Upg	\$10,343	\$5,492.13
IPCX-4040-SEHAS-1A	IPCX 40-40 STD-ENH HA Active,Standby SW,OS,SQL2K Upg	\$10,343	\$5,492.13
IPCX-4040-SEHAS-1B	IPCX 40-40 STD-ENH 7825/35 HA Active,Standby SW,OS,SQL2K Upg	\$10,343	\$5,492.13
IPCX-4040-SEHAS-1C	IPCX 40-40 STD-ENH 7845 HA Active,Standby SW,OS,SQL2K Upg	\$10,343	\$5,492.13
IPCX-4040-SEU-S1	IPCX 4.0-4.0 STD-ENH Seat Qty 1 Upg	\$343	\$182.13
IPCX-4040-SEU-S10	IPCX 4.0-4.0 STD-ENH Seat Qty 10 Upg	\$3,433	\$1,822.92
IPCX-4040-SEU-S25	IPCX 4.0-4.0 STD-ENH Seat Qty 25 Upg	\$8,582	\$4,557.04
IPCX-4040-SEU-S50	IPCX 4.0-4.0 STD-ENH Seat Qty 50 Upg	\$17,164	\$9,114.08
IPCX-4040-SPHAE-1A	IPCX 40-40 STD-PRE HA Active,Standby SW,OS Upg	\$17,243	\$9,156.03
IPCX-4040-SPHAE-1B	IPCX 40-40 STD-PRE 7825/35 HA Active,Standby SW,OS Upg	\$17,243	\$9,156.03
IPCX-4040-SPHAE-1C	IPCX 40-40 STD-PRE 7845 HA Active,Standby SW,OS Upg	\$17,243	\$9,156.03
IPCX-4040-SPHAS-1A	IPCX 40-40 STD-PRE HA Active,Standby SW,OS,SQL2K Upg	\$17,243	\$9,156.03
IPCX-4040-SPHAS-1B	IPCX 40-40 STD-PRE 7825/35HA Active,Standby SW,OS,SQL2K Upg	\$17,243	\$9,156.03
IPCX-4040-SPHAS-1C	IPCX 40-40 STD-PRE 7845 HA Active,Standby SW,OS,SQL2K Upg	\$17,243	\$9,156.03
IPCX-4040-SPU-S1	IPCX 4.0-4.0 STD-PRE Seat Qty 1 Upg	\$619	\$328.69
IPCX-4040-SPU-S10	IPCX 4.0-4.0 STD-PRE Seat Qty 10 Upg	\$6,189	\$3,286.36
IPCX-4040-SPU-S25	IPCX 4.0-4.0 STD-PRE Seat Qty 25 Upg	\$15,473	\$8,216.16
IPCX-4040-SPU-S50	IPCX 4.0-4.0 STD-PRE Seat Qty 50 Upg	\$30,947	\$16,432.86
IPCX-4040EPU-1A	IPCX 4.0-4.0 ENH-PRE 7815 Server SW,OS Upg	\$2,529	\$1,342.90
IPCX-4040EPU-1B	IPCX 4.0-4.0 ENH-PRE 7825/7835 Server SW,OS Upg	\$2,529	\$1,342.90
IPCX-4040EPU-1C	IPCX 4.0-4.0 ENH-PRE 7845 Server SW,OS Upg	\$2,529	\$1,342.90
IPCX-4040SEU-1A	IPCX 4.0-4.0 STD-ENH 7815 Server SW,OS Upg	\$1,517	\$805.53
IPCX-4040SEU-1B	IPCX 4.0-4.0 STD-ENH 7825/7835 Server SW,OS Upg	\$1,517	\$805.53
IPCX-4040SEU-1C	IPCX 4.0-4.0 STD-ENH 7845 Server SW,OS Upg	\$1,517	\$805.53
IPCX-4040SPU-1A	IPCX 4.0-4.0 STD-PRE 7815 Server SW,OS Upg	\$2,529	\$1,342.90
IPCX-4040SPU-1B	IPCX 4.0-4.0 STD-PRE 7825/7835 Server SW,OS Upg	\$2,529	\$1,342.90
IPCX-4040SPU-1C	IPCX 4.0-4.0 STD-PRE 7845 Server SW,OS Upg	\$2,529	\$1,342.90

IPCX-40ENH-1A	IPCX 4.0 ENH 7815 Server SW,OS	\$5,995	\$3,183.35
IPCX-40ENH-1A=	IPCX 4.0 ENH 7815 Server Software	\$5,995	\$3,183.35
IPCX-40ENH-1B	IPCX 4.0 ENH 7825/7835 Server SW,OS	\$5,995	\$3,183.35
IPCX-40ENH-1B=	IPCX 4.0 ENH 7825 or 7835 Server Software	\$5,995	\$3,183.35
IPCX-40ENH-1C	IPCX 4.0 ENH 7845 Server SW,OS	\$5,995	\$3,183.35
IPCX-40ENH-1C=	IPCX 4.0 ENH 7845 Server Software	\$5,995	\$3,183.35
IPCX-40ENH-HAE-1A	IPCX 4.0 ENH 7815 HA Active,Standby Server SW,OS	\$14,990	\$7,959.69
IPCX-40ENH-HAE-1A=	IPCX 4.0 ENH 7815 HA Active,Standby Server SW,OS	\$14,990	\$7,959.69
IPCX-40ENH-HAE-1B	IPCX 4.0 ENH 7825/35 HA Active,Standby Server SW,OS	\$14,990	\$7,959.69
IPCX-40ENH-HAE-1B=	IPCX 4.0 ENH 7825/35 HA Active,Standby Server SW,OS	\$14,990	\$7,959.69
IPCX-40ENH-HAE-1C	IPCX 4.0 ENH 7845 HA Active,Standby Server SW,OS	\$14,990	\$7,959.69
IPCX-40ENH-HAE-1C=	IPCX 4.0 ENH 7845 HA Active,Standby Server SW,OS	\$14,990	\$7,959.69
IPCX-40ENH-HAS-1A	IPCX 4.0 ENH 7815 HA Active,Standby Server SW,OS,SQL2K	\$14,990	\$7,959.69
IPCX-40ENH-HAS-1A=	IPCX 4.0 ENH 7815 HA Active,Standby Server SW,OS,SQL2K	\$14,990	\$7,959.69
IPCX-40ENH-HAS-1B	IPCX 4.0 ENH 7825/35 HA Active,Standby Server SW,OS,SQL2K	\$14,990	\$7,959.69
IPCX-40ENH-HAS-1B=	IPCX 4.0 ENH 7825/35 HA Active,Standby Server SW,OS,SQL2K	\$14,990	\$7,959.69
IPCX-40ENH-HAS-1C	IPCX 4.0 ENH 7845 HA Active,Standby Server SW,OS,SQL2K	\$14,990	\$7,959.69
IPCX-40ENH-HAS-1C=	IPCX 4.0 ENH 7845 HA Active,Standby Server SW,OS,SQL2K	\$14,990	\$7,959.69
IPCX-40ENH-SEAT1	IPCX 4.0 ENH Seat Qty 1 (agent or supervisor)	\$995	\$528.35
IPCX-40ENH-SEAT10	IPCX 4.0 ENH Seat Qty 10 (agent or supervisor)	\$9,950	\$5,283.45
IPCX-40ENH-SEAT10=	IPCX 4.0 ENH Seat Qty 10 (agent or supervisor)	\$9,950	\$5,283.45
IPCX-40ENH-SEAT1=	IPCX 4.0 ENH Seat Qty 1 (agent or supervisor)	\$995	\$528.35
IPCX-40ENH-SEAT25	IPCX 4.0 ENH Seat Qty 25 (agent or supervisor)	\$24,875	\$13,208.63
IPCX-40ENH-SEAT25=	IPCX 4.0 ENH Seat Qty 25 (agent or supervisor)	\$24,875	\$13,208.63
IPCX-40ENH-SEAT50	IPCX 4.0 ENH Seat Qty 50 (agent or supervisor)	\$49,750	\$26,417.25
IPCX-40ENH-SEAT50=	IPCX 4.0 ENH Seat Qty 50 (agent or supervisor)	\$49,750	\$26,417.25
IPCX-40PRE-1A	IPCX 4.0 PRE 7815 Server SW,OS	\$9,995	\$5,307.35
IPCX-40PRE-1A=	IPCX 4.0 PRE 7815 Server Software	\$9,995	\$5,307.35
IPCX-40PRE-1B	IPCX 4.0 PRE 7825/7835 Server SW,OS	\$9,995	\$5,307.35
IPCX-40PRE-1B=	IPCX 4.0 PRE 7825 or 7835 Server Software	\$9,995	\$5,307.35
IPCX-40PF.3-1C	IPCX 4.0 PRE 7845 Server SW,OS	\$9,995	\$5,307.35
IPCX-40PRE-1C=	IPCX 4.0 PRE 7845 Server Software	\$9,995	\$5,307.35
IPCX-40PRE-HAE-1A	IPCX 4.0 PRE 7815 HA Active,Standby Server SW,OS	\$24,990	\$13,269.69
IPCX-40PRE-HAE-1A=	IPCX 4.0 PRE 7815 HA Active,Standby Server SW,OS	\$24,990	\$13,269.69
IPCX-40PRE-HAE-1B	IPCX 4.0 PRE 7825/7835 HA Active,Standby Server SW,OS	\$24,990	\$13,269.69
IPCX-40PRE-HAE-1B=	IPCX 4.0 PRE 7825/7835 HA Active,Standby Server SW,OS	\$24,990	\$13,269.69
IPCX-40PRE-HAE-1C	IPCX 4.0 PRE 7845 HA Active,Standby Server SW,OS	\$24,990	\$13,269.69
IPCX-40PRE-HAE-1C=	IPCX 4.0 PRE 7845 HA Active,Standby Server SW,OS	\$24,990	\$13,269.69
IPCX-40PRE-HAS-1A	IPCX 4.0 PRE 7815 HA Active,Standby Server SW,OS,SQL2K	\$24,990	\$13,269.69
IPCX-40PRE-HAS-1A=	IPCX 4.0 PRE 7815 HA Active,Standby Server SW,OS,SQL2K	\$24,990	\$13,269.69
IPCX-40PRE-HAS-1B	IPCX 4.0 PRE 7825/7835 HA Active Server SW,OS,SQL2K	\$24,990	\$13,269.69
IPCX-40PRE-HAS-1B=	IPCX 4.0 PRE 7825/7835 HA Active,Standby Server SW,OS,SQL2K	\$24,990	\$13,269.69
IPCX-40PRE-HAS-1C	IPCX 4.0 PRE 7845 HA Active,Standby Server SW,OS,SQL2K	\$24,990	\$13,269.69
IPCX-40PRE-HAS-1C=	IPCX 4.0 PRE 7845 HA Active,Standby Server SW,OS,SQL2K	\$24,990	\$13,269.69
IPCX-40PRE-SEAT1	IPCX 4.0 PRE Seat Qty 1 (agent or supervisor)	\$1,495	\$793.85
IPCX-40PRE-SEAT10	IPCX 4.0 PRE Seat Qty 10 (agent or supervisor)	\$14,950	\$7,938.45
IPCX-40PRE-SEAT10=	IPCX 4.0 PRE Seat Qty 10 (agent or supervisor)	\$14,950	\$7,938.45
IPCX-40PRE-SEAT1=	IPCX 4.0 PRE Seat Qty 1 (agent or supervisor)	\$1,495	\$793.85
IPCX-40PRE-SEAT25	IPCX 4.0 PRE Seat Qty 25 (agent or supervisor)	\$37,375	\$19,846.13
IPCX-40PRE-SEAT25=	IPCX 4.0 PRE Seat Qty 25 (agent or supervisor)	\$37,375	\$19,846.13
IPCX-40PRE-SEAT50	IPCX 4.0 PRE Seat Qty 50 (agent or supervisor)	\$74,750	\$39,692.25
IPCX-40PRE-SEAT50=	IPCX 4.0 PRE Seat Qty 50 (agent or supervisor)	\$74,750	\$39,692.25
IPCX-40STD-1A	IPCX 4.0 STD 7815 Server SW,OS	\$3,995	\$2,121.35
IPCX-40STD-1A=	IPCX 4.0 STD 7815 Server Software	\$2,995	\$1,590.35
IPCX-40STD-1B	IPCX 4.0 STD 7825/7835 Server SW,OS	\$3,995	\$2,121.35
IPCX-40STD-1B=	IPCX 4.0 STD 7825 or 7835 Server Software	\$2,995	\$1,590.35
IPCX-40STD-1C	IPCX 4.0 STD 7845 Server SW,OS	\$3,995	\$2,121.35
IPCX-40STD-1C=	IPCX 4.0 STD 7845 Server Software	\$2,995	\$1,590.35
IPCX-40STD-SEAT1	IPCX 4.0 STD Seat Qty 1 (agent or supervisor)	\$595	\$315.95
IPCX-40STD-SEAT10	IPCX 4.0 STD Seat Qty 10 (agent or supervisor)	\$5,950	\$3,159.45
IPCX-40STD-SEAT10=	IPCX 4.0 STD Seat Qty 10 (agent or supervisor)	\$5,950	\$3,159.45
IPCX-40STD-SEAT1=	IPCX 4.0 STD Seat Qty 1 (agent or supervisor)	\$595	\$315.95
IPCX-40STD-SEAT25	IPCX 4.0 STD Seat Qty 25 (agent or supervisor)	\$14,875	\$7,898.63
IPCX-40STD-SEAT25=	IPCX 4.0 STD Seat Qty 25 (agent or supervisor)	\$14,875	\$7,898.63
IPCX-40STD-SEAT50	IPCX 4.0 STD Seat Qty 50 (agent or supervisor)	\$29,750	\$15,797.25
IPCX-40STD-SEAT50=	IPCX 4.0 STD Seat Qty 50 (agent or supervisor)	\$29,750	\$15,797.25
IPCX-4X-4Y-ENH-PRE	IPCX 4.X ENH To 4.Y PRE Upgrade - Configurable	\$0	\$0.00
IPCX-4X-4Y-STD-ENH	IPCX 4.X STD To 4.Y ENH Upgrade - Configurable	\$0	\$0.00
IPCX-4X-4Y-STD-PRE	IPCX 4.X STD To 4.Y PRE Upgrade - Configurable	\$0	\$0.00
IPCX-4X-4Y-ENH	IPCX 4.X ENH To 4.Y ENH Upgrade - Configurable	\$0	\$0.00
IPCX-4X-4Y-PRE	IPCX 4.X PRE To 4.Y PRE Upgrade - Configurable	\$0	\$0.00
IPCX-4X4Y-DIFF-UPG	IPCX 4.X-4.Y UPGRADE STD-ENH,STD-PRE,ENH-PRE - Configurable	\$0	\$0.00
IPCX-4X4Y-SAME-UPG	IPCX 4.X-4.Y UPGRADE STD-STD,EHN-ENH,PRE-PRE - Configurable	\$0	\$0.00
IPCXIVR-3YDB-1PS1=	IPCX or IP IVR 3.5 or later 3.Y MS SQL Svr 1 Proc (SW only)	\$2,995	\$1,590.35
IPCXIVR-3YDB-2PS1=	IPCX or IP IVR 3.5 or later 3.Y MS SQL Svr 2 Proc (SW only)	\$5,995	\$3,183.35
IPCXIVR-40DB1PS1	IPCX or IVR 4.0 MS SQL 2K Server 1 Processor Software	\$2,995	\$1,590.35
IPCXIVR-40DB1PS1=	IPCX or IVR 4.0 MS SQL 2K Server 1 Processor Software	\$2,995	\$1,590.35
IPCXIVR-40DB2PS1	IPCX or IVR 4.0 MS SQL 2K Server 2 Processors Software	\$5,995	\$3,183.35
IPCXIVR-40DB2PS1=	IPCX or IVR 4.0 MS SQL 2K Server 2 Processors Software	\$5,995	\$3,183.35

IPCXIVR-40ES-1A	IPCX or IVR 4.0 7815 Expansion Server SW w/OS	\$2,995	\$1,590.35
IPCXIVR-40ES-1A=	IPCX or IVR 4.0 7815 Expansion Server Software	\$2,995	\$1,590.35
IPCXIVR-40ES-1B	IPCX or IVR 4.0 7825/7835 Expansion Server SW w/OS	\$2,995	\$1,590.35
IPCXIVR-40ES-1B=	IPCX or IVR 4.0 7825 or 7835 Expansion Server Software	\$2,995	\$1,590.35
IPCXIVR-40ES-1C	IPCX or IVR 4.0 7845 Expansion Server SW w/OS	\$2,995	\$1,590.35
IPCXIVR-40ES-1C=	IPCX or IVR 4.0 7845 Expansion Server Software	\$2,995	\$1,590.35
IPCXIVR-40UEXP-1A	IPCX or IVR 4.0 7815 Expansion Server SW,OS Upg	\$758	\$402.50
IPCXIVR-40UEXP-1B	IPCX or IVR 4.0 7825/7835 Expansion Server SW,OS Upg	\$758	\$402.50
IPCXIVR-40UEXP-1C	IPCX or IVR 4.0 7845 Expansion Server SW,OS Upg	\$758	\$402.50
UCCX-4.5-E50USR	UCCX 4.5 ENH 50 Seats	\$62,500	\$33,187.50
UCCX-4.5-ENH-ADDON	UCCX 4.5 ENHANCED Add-On Seats Qty 1	\$0	\$0.00
UCCX-4.5-ENH-CS	UCCX 4.5 ENH Cold Standby Server Software	\$2,995	\$1,590.35
UCCX-4.5-ENH-NEW	UCCX 4.5 - ENHANCED server software and minimum of 10 Seats	\$0	\$0.00
UCCX-4.5-P10-7815	UCCX 4.5 PRE Server Software for MCS 7815 and 10 PRE Seats	\$18,500	\$9,823.50
UCCX-4.5-P10-7825	UCCX 4.5 PRE Server Software for MCS 7825 and 10 PRE Seats	\$18,500	\$9,823.50
UCCX-4.5-P10-7835	UCCX 4.5 PRE Server Software for MCS 7835 and 10 PRE Seats	\$18,500	\$9,823.50
UCCX-4.5-P10-7845	UCCX 4.5 PRE Server Software for MCS 7845 and 10 PRE Seats	\$18,500	\$9,823.50
UCCX-4.5-P10USR	UCCX 4.5 PRE 10 Seats	\$18,500	\$9,823.50
UCCX-4.5-P1USR	UCCX 4.5 PRE 1 seat	\$1,850	\$982.35
UCCX-4.5-P25USR	UCCX 4.5 PRE 25 seat	\$46,250	\$24,558.75
UCCX-4.5-P50USR	UCCX 4.5 PRE 50 Seats	\$92,500	\$49,117.50
UCCX-4.5-PRE-ADDON	UCCX 4.5 PREMIUM Add-On Seats Qty 1	\$0	\$0.00
UCCX-4.5-PRE-CS	UCCX 4.5 PRE Cold Standby Server Software	\$4,995	\$2,652.35
UCCX-4.5-PRE-NEW	UCCX 4.5 - PREMIUM server software and minimum of 10 Seats	\$0	\$0.00
UCCX-4.5-S10-7815	UCCX 4.5 STD Server Software for MCS 7815 and 10 STD Seats	\$7,500	\$3,982.50
UCCX-4.5-S10-7825	UCCX 4.5 STD Server Software for MCS 7825 and 10 STD Seats	\$7,500	\$3,982.50
UCCX-4.5-S10-7835	UCCX 4.5 STD Server Software for MCS 7835 and 10 STD Seats	\$7,500	\$3,982.50
UCCX-4.5-S10-7845	UCCX 4.5 STD Server Software for MCS 7845 and 10 STD Seats	\$7,500	\$3,982.50
UCCX-4.5-S10USR	UCCX 4.5 STD 10 Seats	\$7,500	\$3,982.50
UCCX-4.5-S1USR	UCCX 4.5 STD 1 seat	\$750	\$398.25
UCCX-4.5-S25USR	UCCX 4.5 STD 25 seat	\$18,750	\$9,956.25
UCCX-4.5-S50USR	UCCX 4.5 STD 50 Seats	\$37,500	\$19,912.50
UCCX-4.5-STD-ADDON	UCCX 4.5 STANDARD Add-On Seats Qty 1	\$0	\$0.00
UCCX-4.5-STD-CS	UCCX 4.5 STD Cold Standby Server Software	\$1,995	\$1,059.35
UCCX-4.5-STD-NEW	UCCX 4.5 - STANDARD server software and minimum of 10 Seats	\$0	\$0.00
UCCX-45-BUN-SADDON	CCM BUNDLE STD ADD-ON optional deploy on Dedicated Server	\$0	\$0.00
UCCX-45-BUN-UPGADD	CCM BUNDLE UPGRADE - opt deploy on Dedicated Server	\$0	\$0.00
UCCX-45-ENHANCED	NEW Cisco Unified Contact Center Express (UCCX) 4.5 ENHANCED	\$0	\$0.00
UCCX-45-PREMIUM	NEW Cisco Unified Contact Center Express (UCCX) 4.5 PREMIUM	\$0	\$0.00
UCCX-45-STANDARD	NEW Cisco Unified Contact Center Express (UCCX) 4.5 STANDARD	\$0	\$0.00
UCCX-4545-DIFF-UPG	UCCX 4.5-4.5 UPGRADE STD-ENH,STD-PRE,ENH-PRE - Configurable	\$0	\$0.00
UCCX-4545-ENH-PRE	UCCX 4.5 ENH To 4.5 PRE Upgrade - Configurable	\$0	\$0.00
UCCX-4545-EPU-S1	UCCX 4.5-4.5 ENH-PRE Seat Qty 1 Upg	\$600	\$318.60
UCCX-4545-SEU-S1	UCCX 4.5-4.5 STD-ENH Seat Qty 1 Upg	\$500	\$265.50
UCCX-4545-SPU-S1	UCCX 4.5-4.5 STD-PRE Seat Qty 1 Upg	\$1,100	\$584.10
UCCX-4545-STD-ENH	UCCX 4.5 STD To 4.5 ENH Upgrade - Configurable	\$0	\$0.00
UCCX-4545-STD-PRE	UCCX 4.5 STD To 4.5 PRE Upgrade - Configurable	\$0	\$0.00
UCCX-45-CM-BUNDLE	5 Seat IPCCX ENH CCM Bundle - AVAILABLE ONLY WITH CCM	\$0	\$0.00
UCCX-ADDON-PAK	Add On PAK	\$0	\$0.00
UCCX-ENH-SW-1A	UCCX 4.5 7815 ENH Server Software	\$0	\$0.00
UCCX-ENH-SW-1B	UCCX 4.5 7825 ENH Server Software	\$0	\$0.00
UCCX-ENH-SW-1C	UCCX 4.5 7835 ENH Server Software	\$0	\$0.00
UCCX-ENH-SW-1D	UCCX 4.5 7845 ENH Server Software	\$0	\$0.00
UCCX-ENH-USERS	UCCX 4.5 ENH Seat Qty 1	\$1,250	\$663.75
UCCXIVR-45DB1PS1	UCCX or IP-IVR 4.5 MS SQL 2K Server 1 Processor Software	\$2,995	\$1,590.35
UCCXIVR-45DB2PS1	UCCX or IP-IVR 4.5 MS SQL 2K Server 2 Processors Software	\$5,995	\$3,183.35
UCCX-PRE-SW-1A	UCCX 4.5 7815 PRE Server Software	\$0	\$0.00
UCCX-PRE-SW-1B	UCCX 4.5 7825 PRE Server Software	\$0	\$0.00
UCCX-PRE-SW-1C	UCCX 4.5 7835 PRE Server Software	\$0	\$0.00
UCCX-PRE-SW-1D	UCCX 4.5 7845 PRE Server Software	\$0	\$0.00
UCCX-PRE-USERS	UCCX 4.5 PRE Seat Qty 1	\$1,850	\$982.35
UCCX-STD-SW-1A	UCCX 4.5 7815 STD Server Software	\$0	\$0.00
UCCX-STD-SW-1B	UCCX 4.5 7825 STD Server Software	\$0	\$0.00
UCCX-STD-SW-1C	UCCX 4.5 7835 STD Server Software	\$0	\$0.00
UCCX-STD-SW-1D	UCCX 4.5 7845 STD Server Software	\$0	\$0.00
UCCX-STD-USERS	UCCX 4.5 STD Seat Qty 1	\$750	\$398.25
ICD-3.X-C-MTRM1	1 Cisco Media Termination ICD 3.X	\$95	\$50.45
ICD-3.X-C-MTRM5	5 Cisco Media Termination ICD 3.X	\$475	\$252.23
ICD-3.X-C-MTRM10	10 Cisco Media Termination ICD 3.X	\$903	\$479.49
ICD-3.X-C-MTRM25	25 Cisco Media Termination ICD 3.X	\$2,138	\$1,135.28
ICD-3.X-C-MTRM50	50 Cisco Media Termination ICD 3.X	\$4,038	\$2,144.18
ICD-3.X-C-PAGT1	1 Cisco IP Phone Agent ICD 3.X	\$295	\$156.65
ICD-3.X-C-PAGT5	5 Cisco IP Phone Agent ICD 3.X	\$1,475	\$783.23
ICD-3.X-C-PAGT10	10 Cisco IP Phone Agent ICD 3.X	\$2,803	\$1,488.39
ICD-3.X-C-PAGT25	25 Cisco IP Phone Agent ICD 3.X	\$6,638	\$3,524.78
ICD-3.X-C-PAGT50	50 Cisco IP Phone Agent ICD 3.X	\$12,538	\$6,657.68
ICD-3.X-S-AGT1	1 Cisco Standard Agent Desktop ICD 3.X	\$595	\$315.95
ICD-3.X-S-AGT5	5 Cisco Standard Agent Desktops ICD 3.X	\$2,975	\$1,579.73
ICD-3.X-S-AGT10	10 Cisco Standard Agent Desktops ICD 3.X	\$5,653	\$3,001.74

ICD-3.X-S-AGT25	25 Cisco Standard Agent Desktops ICD 3.X	\$13,388	\$7,109.03
ICD-3.X-S-AGT50	50 Cisco Standard Agent Desktops ICD 3.X	\$25,288	\$13,427.93
ICD-3.X-S-SUP1	1 Cisco Standard Supervisor Desktop ICD 3.X	\$795	\$422.15
ICD-3.X-S-HIST1	1 Cisco Standard Historical Reporting ICD 3.X	\$295	\$156.65
ICD-2X-3X-SUAGT1	1 Upgrade 2.x to Std Agent Desktop ICD 3.X	\$195	\$103.55
ICD-2X-3X-SUAGT5	5 Upgrade 2.x to Std Agent Desktops ICD 3.X	\$975	\$517.73
ICD-2X-3X-SUAGT10	10 Upgrade 2.x to Std Agent Desktops ICD 3.X	\$1,853	\$983.94
ICD-2X-3X-SUAGT25	25 Upgrade 2.x to Std Agent Desktops ICD 3.X	\$4,388	\$2,330.03
ICD-2X-3X-SUAGT50	50 Upgrade 2.x to Std Agent Desktops ICD 3.X	\$8,288	\$4,400.93
ICD-3.X-S-FEATS=	Cisco IP ICD 3.X Standard Features (SW Not Included)	\$0	\$0.00
ICD-3.X-E-AGT1	1 Cisco Enhanced Agent Desktop ICD 3.X	\$795	\$422.15
ICD-3.X-E-AGT5	5 Cisco Enhanced Agent Desktops ICD 3.X	\$3,975	\$2,110.73
ICD-3.X-E-AGT10	10 Cisco Enhanced Agent Desktops ICD 3.X	\$7,553	\$4,010.64
ICD-3.X-E-AGT25	25 Cisco Enhanced Agent Desktops ICD 3.X	\$17,888	\$9,498.53
ICD-3.X-E-AGT50	50 Cisco Enhanced Agent Desktops ICD 3.X	\$33,788	\$17,941.43
ICD-3.X-E-IVROPT1	1 ICD 3.X IVR Port Option	\$795	\$422.15
ICD-3.X-E-IVROPT5	5 ICD 3.X IVR Port Option	\$3,975	\$2,110.73
ICD-3.X-E-IVROPT10	10 ICD 3.X IVR Port Option	\$7,553	\$4,010.64
ICD-3.X-E-IVROPT25	25 ICD 3.X IVR Port Option	\$17,888	\$9,498.53
ICD-3.X-E-IVROPT50	50 ICD 3.X IVR Port Option	\$33,788	\$17,941.43
ICD-3.X-E-REC1	1 IP ICD On Demand Recording ICD 3.X	\$145	\$77.00
ICD-3.X-E-REC5	5 IP ICD On Demand Recording ICD 3.X	\$725	\$384.98
ICD-3.X-E-REC10	10 IP ICD On Demand Recording ICD 3.X	\$1,378	\$731.72
ICD-3.X-E-REC25	25 IP ICD On Demand Recording ICD 3.X	\$3,263	\$1,732.65
ICD-3.X-E-REC50	50 IP ICD On Demand Recording ICD 3.X	\$6,163	\$3,272.55
ICD-3.X-E-SUP1	1 Cisco Enhanced Supervisor Desktop ICD 3.X	\$1,295	\$687.65
ICD-3.X-E-HIST1	1 Cisco Enhanced Historical Reporting ICD 3.X	\$595	\$315.95
ICD-2X-3X-EUAGT1	1 2x-Enh Agent Desktop Upgrade ICD 3.X	\$495	\$262.85
ICD-2X-3X-EUAGT5	5 2x-Enh Agent Desktop Upgrades ICD 3.X	\$2,475	\$1,314.23
ICD-2X-3X-EUAGT10	10 2x-Enh Agent Desktop Upgrades ICD 3.X	\$4,703	\$2,497.29
ICD-2X-3X-EUAGT25	25 2x-Enh Agent Desktop Upgrades ICD 3.X	\$11,138	\$5,914.28
ICD-2X-3X-EUAGT50	50 2x-Enh Agent Desktop Upgrades ICD 3.X	\$21,038	\$11,171.18
ICD-3.X-E-UAGT1	1 Std-Enh Agent Desktop Upgrade ICD 3.X	\$195	\$103.55
ICD-3.X-E-UAGT5	5 Std-Enh Agent Desktop Upgrades ICD 3.X	\$975	\$517.73
ICD-3.X-E-UAGT10	10 Std-Enh Agent Desktop Upgrades ICD 3.X	\$1,853	\$983.94
ICD-3.X-E-UAGT25	25 Std-Enh Agent Desktop Upgrades ICD 3.X	\$4,388	\$2,330.03
ICD-3.X-E-UAGT50	50 Std-Enh Agent Desktop Upgrades ICD 3.X	\$8,288	\$4,400.93
ICD-3.X-E-UHIST	1 Upgrade Std to Enh Historical Reporting ICD 3.X	\$295	\$156.65
ICD-3.X-E-FEATS=	Cisco IP ICD 3.X Enhanced Features (SW Not Included)	\$0	\$0.00
CCX-41-CM-BUNDLE	5 Seat CCX ENH CCM Bundle - AVAILABLE ONLY WITH CCM	\$0	\$0.00
IPC-COM-4X-BUN	IPC Commercial, 2 MCS servers, CCM 4.X, Unity CN +apps	\$14,995	\$7,962.35
IPC-COM-5X-BUN	IPC Commercial, 2 MCS Srvrs, CCM 5.X, Unity CN + apps	\$14,995	\$7,962.35
LIC-CM-4.X-200U=	CallMgr 200 Usr License for MID-MKT-IPC-K9-A	\$2,500	\$1,327.50
LIC-CM-4.X-900U=	CallMgr 900 Usr License for MID-MKT-IPC-K9-B and C	\$4,500	\$2,389.50
CP-7985-NTSC=	Cisco IP Video Phone 7985 NTSC	\$3,595	\$1,908.95
CP-7985-NTSC=	Cisco IP Video Phone 7985 NTSC	\$3,595	\$1,908.95
CP-DSKCH-7921G-BUN	Cisco 7921G Desk Top Charger, Power Supply, AC Power Cord	\$190	\$100.89
CP-DSKCH-7921G=	Cisco 7921G Desk Top Charger	\$145	\$77.00
CP-PWR-DC7921G-AU=	Cisco 7921G Desk Top Charger Power Supply For Australia	\$45	\$23.90
CP-PWR-DC7921G-CE	Cisco 7921G Desk Top Charger Power Supply for Central Europe	\$0	\$0.00
CP-PWR-DC7921G-CE=	Cisco 7921G Desk Top Charger Power Supply for Central Europe	\$45	\$23.90
CP-PWR-DC7921G-CN	Cisco 7921G Desk Top Charger Power Supply For China	\$0	\$0.00
CP-PWR-DC7921G-CN=	Cisco 7921G Desk Top Charger Power Supply For China	\$45	\$23.90
CP-PWR-DC7921G-JP	Cisco 7921G Desk Top Charger Power Supply For Japan	\$0	\$0.00
CP-PWR-DC7921G-JP=	Cisco 7921G Desk Top Charger Power Supply For Japan	\$45	\$23.90
CP-PWR-DC7921G-GA	Cisco 7921G Desk Top Charger Power Supply For North America	\$0	\$0.00
CP-PWR-DC7921G-NA=	Cisco 7921G Desk Top Charger Power Supply For North America	\$45	\$23.90
CP-PWR-DC7921G-UK	Cisco 7921G Desk Top Charger Power Supply For United Kingdom	\$0	\$0.00
CP-PWR-DC7921G-UK=	Cisco 7921G Desk Top Charger Power Supply For United Kingdom	\$45	\$23.90
CP-7985-PAL	Cisco IP Video Phone 7985 PAL	\$3,595	\$1,908.95
CP-7971G-GE	Cisco IP Phone 7971G-GE, Global, Gig Ethernet	\$790	\$419.49
CP-7985-PAL=	Cisco IP Video Phone 7985 PAL	\$3,595	\$1,908.95
CP-7971G-GE=	Cisco IP Phone 7971G-GE, Global, Gig Ethernet	\$790	\$419.49
CP-7970G	Cisco IP Phone 7970G, Global	\$640	\$339.84
CP-7970G=	Spare Cisco IP Phone 7970G, Global	\$640	\$339.84
CP-PWR-CUBE-3	IP Phone power transformer for the 7900 phone series	\$45	\$23.90
CP-PWR-CUBE-3=	IP Phone power transformer for the 7900 phone series	\$45	\$23.90
CP-7961G	Cisco IP Phone 7961	\$445	\$236.30
CP-7961G=	Cisco IP Phone 7961, spare	\$445	\$236.30
CP-7961G-GE	Cisco IP Phone 7961G-GE, Global, Gig Ethernet	\$565	\$300.02
CP-7961G-GE=	Cisco IP Phone 7961G-GE, Global, Gig Ethernet, spare	\$565	\$300.02
CP-7941G	Cisco IP Phone 7941	\$345	\$183.20
CP-7941G=	Cisco IP Phone 7941, spare	\$345	\$183.20
CP-7941G-GE	Cisco IP Phone 7941G-GE, Global, Gig Ethernet	\$435	\$230.99
CP-7941G-GE=	Cisco IP Phone 7941G-GE, Global, Gig Ethernet, spare	\$435	\$230.99
CP-7936	IP Conf. Station w external mic ports	\$1,195	\$634.55
CP-7936=	IP Conference Station, Spare	\$1,195	\$634.55
CP-7936-MIC-KIT=	Microphone Kit, for 7936	\$350	\$185.85
CP-7936-PWR-KIT=	Replacement Power Kit for 7936/7935	\$150	\$79.65

CP-7921G-A-K9	Cisco 7921G FCC; CCM/CCME UL Reqd; Battery/PS Not Included	\$525	\$278.78
CP-7921G-A-K9=	Cisco 7921G FCC; Battery/Power Supply Not Included	\$525	\$278.78
CP-7921G-E-K9	Cisco 7921G ETSI; CCM/CCME UL Reqd; Battery/PS Not Included	\$525	\$278.78
CP-7921G-E-K9=	Cisco 7921G ETSI; Battery/Power Supply Not Included	\$525	\$278.78
CP-7921G-P-K9	Cisco 7921G Japan; CCM/CCME UL Reqd; Battery/PS Not Incl	\$525	\$278.78
CP-7921G-P-K9=	Cisco 7921G Japan; Battery/Power Supply Not Included	\$525	\$278.78
CP-BATT-7921G-STD=	Cisco 7921G Battery, Standard	\$75	\$39.83
CP-CAB-USB-7921G=	Cisco 7921G USB Cable	\$20	\$10.62
CP-CASE-7921G=	Cisco 7921G Leather Carry Case	\$35	\$18.59
CP-LOCK-7921G=	Cisco 7921G and Desk Top Charger Lock Set	\$20	\$10.62
CP-SHOULDER-7921G=	Cisco 7921G Shoulder Strap	\$35	\$18.59
CP-7912G-SP	Cisco IP Phone 7912G SP Bundle	\$325	\$172.58
CP-7911G	Cisco IP Phone 7911G	\$225	\$119.48
CP-7911G=	Cisco IP Phone 7911G	\$225	\$119.48
CP-7906G	Cisco IP Phone 7906G	\$175	\$92.93
CP-7906G=	Cisco IP Phone 7906G	\$175	\$92.93
CP-7912G-CH1-A	7912G IP PHONE WITH ONE STATION USER LICENSE	\$275	\$146.03
CP-7931G	Cisco IP phone 7931G	\$325	\$172.58
CP-7931G=	Cisco IP phone 7931G	\$325	\$172.58
CP-7914=	7914 IP Phone Expansion Module	\$395	\$209.75
CP-PWR-CORD-NA=	7900 Series Transformer Power Cord, North America	\$10	\$5.31
CP-LCKNGWALLMNT2=	Universal Locking Wallmount Kit for 7900 Series IP Phones	\$31	\$16.46
CP-LCKNGWALLMOUNT=	Locking Wallmount Kit for the 7910, 7940, 7960 IP Phones	\$31	\$16.46
CP-WALLMOUNTKIT=	Non-Locking Wall Mount Kit for 7910, 7940, 7960 IP Phones	\$26	\$13.81
CP-LAN-CORD=	Spare LAN cord for 7900 Series IP phones	\$5	\$2.66
CP-HANDSET=	Handset for 7900 series phones	\$15	\$7.97
CP-HANDSET-CORD=	Handset cord for 7900 series phones	\$5	\$2.66
CP-SINGLFOOTSTAND=	Footstand kit for single 7914	\$33	\$17.52
CP-DOUBLFOOTSTAND=	Footstand kit for 2 7914s	\$38	\$20.18
PWR-7835-H2=	Spare Power Supply for MCS-7835-H2 Server	\$1,195	\$634.55
PWR-7845-H2=	Spare Power Supply for MCS-7845-H2 Server	\$1,195	\$634.55
CUVA-V2=	Cisco Unified Video Advantage with VT Camera II	\$160	\$84.96
SW-CCM-UL-7906=	CallManager RTU License for Single IP Phone 7906G	\$100	\$53.10
SW-CCM-UL-7985	Station User License, Cisco IP Phone 7980 series	\$300	\$159.30
SW-CCM-UL-7985=	Station User License, Cisco IP Phone 7980 series	\$300	\$159.30
SW-IPCOMM-1003UN=	Cisco IP Communicator 100-Unit Bundle	\$6,750	\$3,584.25
SW-IPCOMM-250BUN=	Cisco IP Communicator 250-Unit Bundle	\$15,950	\$8,469.45
SW-IPCOMM-1000BUN=	Cisco IP Communicator 1000-Unit Bundle	\$56,950	\$30,240.45
SW-IPCOMM-E1	Cisco IP Communicator - Communications Client	\$90	\$47.79
SW-IPCOMM-E1=	Cisco IP Communicator - Communications Client	\$90	\$47.79
SW-IPCOMM-E1-CH1	IP Communicator and License for CallManager 3.x or 4.x	\$240	\$127.44
CP-7912G-A	Cisco IP Phone 7912G	\$125	\$66.38
CP-7912G-A=	Cisco IP Phone 7912G	\$125	\$66.38
CAB-AC2=	AC Power cord North America	\$50	\$26.55
CP-PWR-INJ	IP Phone Power Injector For 7900 Series Phones	\$95	\$50.45
CP-PWR-INJ=	IP Phone Power Injector For 7900 Series Phones	\$95	\$50.45
CP-PWR-7921G-AU=	Cisco 7921G Power Supply for Australia	\$45	\$23.90
CP-PWR-7921G-CE=	Cisco 7921G Power Supply for Central Europe	\$45	\$23.90
CP-PWR-7921G-CN=	Cisco 7921G Power Supply for China	\$45	\$23.90
CP-PWR-7921G-JP=	Cisco 7921G Power Supply for Japan	\$45	\$23.90
CP-PWR-7921G-NA=	Cisco 7921G Power Supply for North America	\$45	\$23.90
CP-PWR-7921G-UK=	Cisco 7921G Power Supply for United Kingdom	\$45	\$23.90
UPC-CLIENT-K9-PC	Cisco Unified Personal Communicator	\$0	\$0.00
UPC-CLIENT-LIC	Cisco Unified Personal Communicator User License	\$50	\$26.55
VG224	24 Port Voice over IP analog phone gateway	\$5,395	\$2,864.75
VG224-4PACK	4 Pack of VG224 High Density Analog Gateway	\$16,500	\$8,761.50
CALLMANAGER-5.1	Top Level Part Number Used In Ordering Tool	\$0	\$0.00
CM5.1-K9-DL320G4	SW Only,Unified CMgr 5.1 For HP DL320-G4 or 7825-H2	\$5,995	\$3,183.35
CM5.1-K9-NFR-TRNG=	SW CallMgr 5.1 Appl Not For Resale -Training Partners only	\$200	\$106.20
CM5.1-K9-X306M	SW Only, Unified CMgr 5.1 IBM X306M, 8849-G2Y or 7825-I2	\$5,995	\$3,183.35
CM5.1-K9-X346D	SW Only,Unified CMgr5.1IBM X346, 8840-3RY /2CPU or 7845-I1	\$15,995	\$8,493.35
CM5.1-K9-X346R	SW Only,Unified CMgr5.1IBM X346, 8840-3RY /1CPU or 7835-I1	\$7,995	\$4,245.35
CM5.0-U-K9-7815=	SW Upgrade CM 4.x to CM 5.0 - 7815	\$1,995	\$1,059.35
CM5.0-U-K9-7815SE=	SW Upgrade CM 4.x to CM 5.0 - 7815SE	\$995	\$528.35
CM5.0-U-K9-7825=	SW Upgrade CM 4.x to CM 5.0 - 7825	\$2,995	\$1,590.35
CM5.0-U-K9-7825SE=	SW Upgrade CM 4.x to CM 5.0 - MMIPC bundles only	\$995	\$528.35
CM5.0-U-K9-7835=	SW Upgrade CM 4.x to CM 5.0 - 7835	\$3,995	\$2,121.35
CM5.0-U-K9-7845=	SW Upgrade CM 4.x to CM 5.0 - 7845	\$7,995	\$4,245.35
CM5.0-U-K9-DL320=	SW Upgrade CM 4.x to CM 5.0 - DL320	\$2,995	\$1,590.35
CM5.0-U-K9-DL380=	SW Upgrade CM 4.x to CM 5.0 - DL380 1CPU	\$3,995	\$2,121.35
CM5.0-U-K9-DL380D=	SW Upgrade CM 4.x to CM 5.0 - DL380 2CPU	\$7,995	\$4,245.35
CM5.0-U-K9-X306=	SW Upgrade CM 4.x to CM 5.0 - X306	\$2,995	\$1,590.35
CM5.0-U-K9-X346=	SW Upgrade CM 4.x to CM 5.0 - X346 1CPU	\$3,995	\$2,121.35
CM5.0-U-K9-X346D=	SW Upgrade CM 4.x to CM 5.0 - X346 2CPU	\$7,995	\$4,245.35
CM5.0-5.1-U-K9=	SW Upgrade CM 5.0 to 5.1	\$200	\$106.20
CM5.1-K9-380G5	SW Only,CallMgr 5.1 For HP DL380-G5 /1CPU or 7835-H2	\$7,995	\$4,245.35
CM5.1-K9-380G5D	SW Only,CallMgr 5.1 For HP DL380-G5 /2CPU or 7845-H2	\$15,995	\$8,493.35
CM5.1-K9-X3650	SW Only,CallMgr 5.1,IBM X3650,7979-5AY/1CPU or 7835-I2	\$7,995	\$4,245.35
CM5.1-U-K9-7815=	SW Upgrade CM 4.1 to CM 5.1 - 7815	\$1,995	\$1,059.35

CM5.1-U-K9-7815SE=	SW Upgrade CM 4.1 to CM 5.1 - 7815SE	\$995	\$528.35
CM5.1-U-K9-7825=	SW Upgrade CM 4.1 to CM 5.1 - 7825	\$2,995	\$1,590.35
CM5.1-U-K9-7825SE=	SW Upgrade CM 4.1 to CM 5.1 - MMIPC bundles only	\$995	\$528.35
CM5.1-U-K9-7835=	SW Upgrade CM 4.1 to CM 5.1 - 7835	\$3,995	\$2,121.35
CM5.1-U-K9-7845=	SW Upgrade CM 4.1 to CM 5.1 - 7845	\$7,995	\$4,245.35
CM5.1-U-K9-DL320=	SW Upgrade CM 4.1 to CM 5.1 - DL320	\$2,995	\$1,590.35
CM5.1-U-K9-DL380=	SW Upgrade CM 4.1 to CM 5.1 - DL380 1CPU	\$3,995	\$2,121.35
CM5.1-U-K9-DL380D=	SW Upgrade CM 4.1 to CM 5.1 - DL380 2CPU	\$7,995	\$4,245.35
CM5.1-U-K9-X206=	SW Upgrade CM 4.1 to CM 5.1 - X206	\$1,995	\$1,059.35
CM5.1-U-K9-X306=	SW Upgrade CM 4.1 to CM 5.1 - X306	\$2,995	\$1,590.35
CM5.1-U-K9-X346=	SW Upgrade CM 4.1 to CM 5.1 - X346 1CPU	\$3,995	\$2,121.35
CM5.1-U-K9-X346D=	SW Upgrade CM 4.1 to CM 5.1 - X346 2CPU	\$7,995	\$4,245.35
CM5.1-K9-MIG0=	SW CallMgr 5.1 Same Server Class Migration	\$500	\$265.50
CM5.1-K9-MIG10=	SW CallMgr 5.1 Migration 7835 to 7845	\$8,500	\$4,513.50
CM5.1-K9-MIG1=	SW CallMgr 5.1 Migration 7815SE to 7815	\$2,500	\$1,327.50
CM5.1-K9-MIG2=	SW CallMgr 5.1 Migration 7815SE to 7825	\$4,500	\$2,389.50
CM5.1-K9-MIG3=	SW CallMgr 5.1 Migration 7815SE to 7835	\$6,500	\$3,451.50
CM5.1-K9-MIG4=	SW CallMgr 5.1 Migration 7815SE to 7845	\$14,500	\$7,699.50
CM5.1-K9-MIG5=	SW CallMgr 5.1 Migration 7815 to 7825	\$2,500	\$1,327.50
CM5.1-K9-MIG6=	SW CallMgr 5.1 Migration 7815 to 7835	\$4,500	\$2,389.50
CM5.1-K9-MIG7=	SW CallMgr 5.1 Migration 7815 to 7845	\$12,500	\$6,637.50
CM5.1-K9-MIG8=	SW CallMgr 5.1 Migration 7825 to 7835	\$2,500	\$1,327.50
CM5.1-K9-MIG9=	SW CallMgr 5.1 Migration 7825 to 7845	\$10,500	\$5,575.50
CM5.1-K9-UPG=	SW Upgrade CM 4.1 to 5.1 for SASU	\$7,995	\$4,245.35
CM5.1-K9-UPG=	SW Upgrade CM 4.1 to 5.1 for SASU	\$7,995	\$4,245.35
CM4.2-K9-7835H1-1	SW Only, Unified CallMgr 4.2 For MCS 7835-H1	\$7,995	\$4,245.35
CM4.2-K9-7835I1-1	SW Only, Unified CallMgr 4.2 For MCS 7835-I1	\$7,995	\$4,245.35
CM4.2-K9-7845H1-1	SW Only, Unified CallMgr 4.2 For MCS 7845-H1	\$15,995	\$8,493.35
CM4.2-K9-7845I1-1	SW Only, Unified CallMgr 4.2 For MCS 7845-I1	\$15,995	\$8,493.35
CM4.2-K9-X346R	SW Only, Unified CallMgr 4.2 For IBM X346, 8840-3RY /1CPU	\$7,995	\$4,245.35
CM4.2-K9-X346RD	SW Only, Unified CallMgr 4.2 For IBM X346, 8840-3RY /2CPU	\$15,995	\$8,493.35
CM4.2-U-K9-7815=	SW CallMgr 3.3 to 4.2 Upgd, MCS-7815, 300 Svr Usr Lic	\$1,995	\$1,059.35
CM4.0-4.2-K9-SUP=	CallManager 4.0 Upgrade To 4.2 For SMARTnet	\$200	\$106.20
CM4.1-4.2-K9-SUP=	CallManager 4.1 Upgrade To 4.2 For SMARTnet	\$200	\$106.20
CM4.1-4.2-K9-UPG=	CallManager 4.1 Upgrade To 4.2 For SASU	\$200	\$106.20
CM4.1-4.2-U-K9=	SW CallMgr 4.1 to 4.2 Upgd, All supported servers	\$200	\$106.20
CALLMANAGER-4.0	CallManager 4.0 Top Level Part Number	\$0	\$0.00
CM-5-ME	CallManager - Additional Server Software ME	\$995	\$528.35
CM-5-REDUND-ME	CallManager - Redundant Server License ME	\$14	\$7.43
CM-5-REDUND-SE	CallManager - Redundant Server License SE	\$33	\$17.52
CM-5-SE	CallManager - Additional Server Software SE	\$995	\$528.35
CM5.0-K9-X346	SW CallMgr 5.0 X346 3.4GHz 1CPU	\$7,995	\$4,245.35
CM6-DL-PAK	Cisco Unified CM 6.X DL PAK	\$0	\$0.00
CM6-PAK	Cisco Unified CM 6.X PAK	\$0	\$0.00
CM6-USERS	Cisco Unified CM 6.X users	\$0	\$0.00
CM5.0-K9-MIG0=	SW CallMgr 5.0 Same Server Class Migration	\$500	\$265.50
CM5.0-K9-MIG1=	SW CallMgr 5.0 Migration 7815SE to 7815	\$2,500	\$1,327.50
CM5.0-K9-MIG3=	SW CallMgr 5.0 Migration 7815SE to 7835	\$6,500	\$3,451.50
CM5.0-K9-MIG4=	SW CallMgr 5.0 Migration 7815SE to 7845	\$14,500	\$7,699.50
CM5.0-K9-MIG5=	SW CallMgr 5.0 Migration 7815 to 7825	\$2,500	\$1,327.50
CM5.0-K9-MIG6=	SW CallMgr 5.0 Migration 7815 to 7835	\$4,500	\$2,389.50
CM5.0-K9-MIG7=	SW CallMgr 5.0 Migration 7815 to 7845	\$12,500	\$6,637.50
CM5.0-K9-MIG8=	SW CallMgr 5.0 Migration 7825 to 7835	\$2,500	\$1,327.50
CM5.0-K9-MIG10=	SW CallMgr 5.0 Migration 7835 to 7845	\$8,500	\$4,513.50
CM5.0-K9-MIG9=	SW CallMgr 5.0 Migration 7825 to 7845	\$10,500	\$5,575.50
CM5.0-K9-DL320	SW CallMgr 5.0 DL320-G3 3.4GHz	\$5,995	\$3,183.35
CM5.0-K9-DL380	SW CallMgr 5.0 DL380-G4 3.4GHz 1CPU	\$7,995	\$4,245.35
CM5.0-K9-DL380D	SW CallMgr 5.0 DL380-G4 3.4GHz 2CPU	\$15,995	\$8,493.35
CM5.0-K9-X346D	SW CallMgr 5.0 X346 3.4GHz 2CPU	\$15,995	\$8,493.35
CM5.0-K9-X346R	SW Only, Unified CallMgr 5.0 For IBM X346, 8840-3RY /1CPU	\$7,995	\$4,245.35
CM5.0-K9-X346RD	SW Only, Unified CallMgr 5.0 For IBM X346, 8840-3RY /2CPU	\$15,995	\$8,493.35
CM4.3-K9-7815I2S-1	SW Only, CallManager 4.3 For MCS 7815-I2, 100 User	\$1,995	\$1,059.35
CM4.3-K9-7815I2-1	SW Only, CallManager 4.3 For MCS 7815-I2, 300 User	\$3,995	\$2,121.35
CM4.3-K9-7825H2-1	SW Only, CallManager 4.3 For MCS 7825-H2	\$5,995	\$3,183.35
CM4.3-K9-7825I2-1	SW Only, CallManager 4.3 For MCS 7825-I2	\$5,995	\$3,183.35
CM4.3-K9-7835-H2	SW Only, CallManager 4.3 For MCS 7835-H2	\$7,995	\$4,245.35
CM4.3-K9-7835-I2	SW Only, CallManager 4.3 For MCS 7835-I2	\$7,995	\$4,245.35
CM4.3-K9-7845-H2	SW Only, CallManager 4.3 For MCS 7845-H2	\$15,995	\$8,493.35
CM4.3-K9-7845-I2	SW Only, CallManager 4.3 For MCS 7845-I2	\$15,995	\$8,493.35
CM4.3-K9-X306M-1	SW Only, CallManager 4.3 For IBM X306M, 8849-K2Y	\$5,995	\$3,183.35
CM4.3-K9-X3650	SW Only, CallManager 4.3 For IBM X3650 7979-5AY /1CPU	\$7,995	\$4,245.35
CM4.3-K9-X3650D	SW Only, CallManager 4.3 For IBM X3650 7979-5AY /2CPU	\$15,995	\$8,493.35
CM4.3-K9-320G4-1	SW Only, CallManager 4.3 For HP DL320-G4	\$5,995	\$3,183.35
CM4.3-K9-DL380G5	SW Only, CallManager 4.3 For HP DL380-G5 /1CPU	\$7,995	\$4,245.35
CM4.3-K9-DL380G5D	SW Only, CallManager 4.3 For HP DL380-G5 /2CPU	\$15,995	\$8,493.35
SW-CCM-UL-7921G	CallManager 4.x License for single Cisco 7921G	\$200	\$106.20
SW-CCM-UL-7921G=	CallManager 4.x License for single Cisco 7921G	\$200	\$106.20
SW-CCM-UL-7911	CallManager RTU License for Single IP Phone 7911	\$150	\$79.65
SW-CCME-UL-7931	Cisco CallManager Express License For Single 7931 IP Phone	\$200	\$106.20

SW-CCME-UL-3PSIPM=	CallManager Express UL For Single Line 3rd Party SIP Phone	\$300	\$159.30
SW-CCME-UL-7931=	Cisco CallManager Express License For Single 7931 IP Phone	\$200	\$106.20
SW-CCME-UL-3PSIPS=	CallManager Express UL For Multi Line 3rd Party SIP Phones	\$150	\$79.65
SW-SMH-UL-7912	SIP license for single 7912 IP phone	\$150	\$79.65
SW-SMH-UL-7912=	Spare SIP license for single 7912 IP phone	\$150	\$79.65
CGBU-LICENSE	CGBU License Document	\$0	\$0.00
ICD-3.X-S-AGT5	5 Cisco Standard Agent Desktops ICD 3.X	\$2,975	\$1,579.73
ICD-3.X-STOE-UPG=	Exp Upg from one 3.X Std to later 3.X Enh (includes server)	\$5,995	\$3,183.35
ICD-3X-3X-EAGT50	50 Exp Upg Enh 3.X Enh to later 3.X Enh Agent Desktop	\$1,326	\$704.11
IPCX-3X3Y-SU-50	IPCX 3.X to 3.5 or later 3.Y Std seat Qty 50 SW upgrade	\$4,463	\$2,369.85
IPCX-3X3YSPU-SVR1	IPCX 3.X to 3.5 or later 3.Y Std to Pre server SW upgrade	\$5,995	\$3,183.35
IPCX-4.X-NEW-PRE	IPCX 4.0 PRE Configurable Option for server, seat software	\$0	\$0.00
IPCX-4040EPU-1C	IPCX 4.0-4.0 ENH-PRE 7845 Server SW,OS Upg	\$2,529	\$1,342.90
IPCX-40ENH-SEAT10	IPCX 4.0 ENH Seat Qty 10 (agent or supervisor)	\$9,950	\$5,283.45
IPCX-40STD-1C	IPCX 4.0 STD 7845 Server SW,OS	\$3,995	\$2,121.35
IPCX-VER-3.5	Media Kit For IPCC Express Version 3.5	\$0	\$0.00
IPCXIVR-3YES-SVR1	IPCX or IP IVR 3.5 or later 3.Y Expansion Server (SW only)	\$2,995	\$1,590.35
SW-CCM-UL-7911=	CallManager RTU License for Single IP Phone 7911	\$150	\$79.65
SW-CCM-UL-IPCOMM=	Spare CallManager Unit License for IP Communicator	\$150	\$79.65
SW-CCME-UL-7961	Cisco CallManager Express License For Single 7961G IP Phone	\$200	\$106.20
SW-IVR-KEY=	One IP IVR Port	\$1,250	\$663.75
SW-CCME-UL-3PTYM=	User License 3rd party Multi Line Phone	\$150	\$79.65
SW-CCME-UL-7971G	Cisco CallManager Express License For Single 7971G IP Phone	\$250	\$132.75
SW-CCME-UL-7971G=	Cisco CallManager Express License For Single 7971G IP Phone	\$250	\$132.75
SW-CCME-UL-7970	Cisco CallManager Express License For Single 7970 IP Phone	\$250	\$132.75
SW-CCME-UL-7970=	Cisco CallManager Express License For Single 7970 IP Phone	\$250	\$132.75
SW-CCME-UL-7961=	Cisco CallManager Express License For Single 7961 IP Phone	\$200	\$106.20
SW-CCME-UL-7941	Cisco CallManager Express License For Single 7941 IP Phone	\$200	\$106.20
SW-CCME-UL-7941=	License, CCME, Cisco IP Phone 7941, spare	\$200	\$106.20
SW-CCME-UL-7936	Cisco CallManager Express License For Single 7936 IP Phone	\$150	\$79.65
SW-CCME-UL-7936=	Cisco CallManager Express License For Single 7936 IP Phone	\$150	\$79.65
SW-CCME-UL-7935=	Cisco CallManager Express License For Single 7935 IP Phone	\$150	\$79.65
SW-CCME-UL-7912	Cisco CallManager Express License For Single 7912 IP Phone	\$150	\$79.65
SW-CCME-UL-7912=	Cisco CallManager Express License For Single 7912 IP Phone	\$150	\$79.65
SW-CCME-UL-7911	Cisco CallManager Express License For Single 7911G IP Phone	\$150	\$79.65
SW-CCME-UL-7911=	Cisco CallManager Express License For Single 7911G IP Phone	\$150	\$79.65
SW-CCME-UL-7906	Cisco CallManager Express License For Single 7906 IP Phone	\$100	\$53.10
SW-CCME-UL-7906=	Cisco CallManager Express License For Single 7906 IP Phone	\$100	\$53.10
SW-CCME-UL-ANA	Cisco CallManager Express Lic for Cisco ATA	\$100	\$53.10
SW-CCME-UL-ANA=	Cisco CallManager Express Lic for Cisco ATA	\$100	\$53.10
SW-CCM-UL-7971G	Station User License, Cisco IP Phone 7971	\$250	\$132.75
SW-CCM-UL-7971G=	Station User License, Cisco IP Phone 7971	\$250	\$132.75
SW-CCM-UL-7970	Call Manager License for single 7970 phone	\$250	\$132.75
SW-CCM-UL-7970=	Spare CallManager User License for 7970 Phone	\$250	\$132.75
SW-CCM-UL-7961	license, Cisco IP Phone 7961	\$200	\$106.20
SW-CCM-UL-7961=	License, Cisco IP Phone 7961	\$200	\$106.20
SW-CCM-UL-7941	License, CallManager, Cisco IP Phone 7941	\$200	\$106.20
SW-CCM-UL-7941=	License, CallManager, Cisco IP Phone 7941, spare	\$200	\$106.20
SW-CCM-UL-7936	User License for 7936	\$150	\$79.65
SW-CCM-UL-7936=	User License for 7936	\$150	\$79.65
SW-CCM-UL-7912	CallManager Unit license for single 7912 IP phone	\$150	\$79.65
SW-CCM-UL-7912=	Spare CallManager Unit license for single 7912 IP phone	\$150	\$79.65
SW-CCM-UL-7906	CallManager RTU License for Single IP Phone 7906G	\$100	\$53.10
SW-CCM-UL-3PTYS	User license 3rd party single line phone	\$100	\$53.10
SW-CCM-UL-3PTYM	User license 3rd party multi line phone	\$150	\$79.65
SW-CCM-UL-ANA	CallManager Unit license for Cisco ATA	\$100	\$53.10
SW-CCM-UL-ANA=	Spare CallManager Unit license for Cisco ATA	\$100	\$53.10
SW-CCM-UL-ARC	License, CallManager, Arc Enterprise Attendant Console	\$300	\$159.30
SW-CCM-UL-IPCOMM-E	Single CallManager Unit License for IP Communicator	\$150	\$79.65
SW-CCME-UL-IPCOMM=	Single CallManager Express Unit License for IP Communicator	\$150	\$79.65
SW-QM-IVR-2.2-UPG=	Upgrade IP QM v2.1 or 2.2 SW to IP IVR v2.2 SW	\$2,495	\$1,324.85
SW-SMH-UL-ATA 1P	SIP, MGCP or H.323 License for Cisco ATA	\$100	\$53.10
SW-KEY-ER1.1-USER=	Cisco ER1.1 single user license	\$10	\$5.31
SW-PASR* USR=	Personal Assistant User License	\$125	\$66.38
SW-PASR1-K4-12S=	Personal Assistant ASR key, expand 4 to 12 sn, single lang.	\$8,800	\$4,672.80
SW-PASR1-K12-20S=	Personal Assistant ASR key, expand 12 to 20 sn, single lang.	\$8,800	\$4,672.80
SW-PASR1-K12-24S=	Personal Assistant ASR key, expand 12 to 24 sn, single lang.	\$13,200	\$7,009.20
SW-PASR1-K12-36S=	Personal Assistant ASR key, expand 12 to 36 sn, single lang.	\$26,400	\$14,018.40
SW-PASR1-K16-36S=	Personal Assistant ASR key, expand 16 to 36 sn, single lang.	\$22,000	\$11,682.00
SW-PASR1-K20-36S=	Personal Assistant ASR key, expand 20 to 36 sn, single lang.	\$17,600	\$9,345.60
SW-PASR1-K36-96S=	Personal Assistant ASR key, expand 36 to 96 sn, single lang.	\$66,000	\$35,046.00
SW-PASR1-K48-96S=	Personal Assistant ASR key, expand 48 to 96 sn, single lang.	\$52,800	\$28,036.80
SP-BERBEE-50=	Solutions Plus Audio And Text Broadcast - 50 Users	\$2,750	\$1,460.25
SP-BERBEE-250=	Solutions Plus Berbee Audio and Text Broadcast-250 Users	\$9,000	\$4,779.00
SP-BERBEE-1000=	Solutions Plus Berbee Audio and Text Broadcast-1000 Users	\$32,400	\$17,204.40
FL-CCME-36	Cisco CallManager Express Feature License For Up To 36 Users	\$1,000	\$531.00
FL-CCME-36=	Cisco Call Manager Express Feat License For Up To 36 Users	\$1,000	\$531.00
FL-CCME-72	Cisco Call Manager Express Feat License For Up To 72 Users	\$1,800	\$955.80
FL-CCME-72=	Cisco Call Manager Express Feat License For Up To 72 Users	\$1,800	\$955.80



FL-CCME-96	Cisco Call Manager Express Feat License For Up To 96 Users	\$2,300	\$1,221.30
FL-CCME-96=	Cisco Call Manager Express Feat License For Up To 96 Users	\$2,300	\$1,221.30
FL-CCME-120	Cisco Call Manager Express Feat License For Up To 120 Users	\$2,800	\$1,486.80
FL-CCME-120=	Cisco Call Manager Express Feat License For Up To 120 Users	\$2,800	\$1,486.80
FL-CCME-MEDIUM	Cisco Call Manager Express Feat License For Up To 48 Users	\$1,250	\$663.75
FL-CCME-144	Cisco CallManager Express Feat License Up To 144 Phones	\$3,300	\$1,752.30
FL-CCME-144=	Cisco CallManager Express Feat License Up To 144 Phones	\$3,300	\$1,752.30
FL-CCME-168	Cisco CallManager Express Feat License Up To 168 Phones	\$3,700	\$1,964.70
FL-CCME-168=	Cisco CallManager Express Feat License Up To 168 Phones	\$3,700	\$1,964.70
FL-CCME-192	Cisco CallManager Express Feat License Up To 192 Phones	\$4,000	\$2,124.00
FL-CCME-192=	Cisco CallManager Express Feat License Up To 192 Phones	\$4,000	\$2,124.00
FL-CCME-240	Cisco CallManager Express Feat License Up To 240 Phones	\$4,800	\$2,548.80
FL-CCME-240=	Cisco CallManager Express Feat License Up To 240 Phones	\$4,800	\$2,548.80
FL-CCME-MEDIUM=	Cisco Call Manager Express Feat License For Up To 48 Users	\$1,250	\$663.75
FL-CCME-SMALL	Cisco Call Manager Express Feat License For Up To 24 Users	\$750	\$398.25
FL-CCME-SMALL=	Cisco Call Manager Express Feat License For Up To 24 Users	\$750	\$398.25
SW-CCME-UL-7961	Cisco CallManager Express License For Single 7961G IP Phone	\$200	\$106.20
SW-CCME-UL-7935=	Cisco CallManager Express License For Single 7935 IP Phone	\$150	\$79.65
SW-CCME-UL-7912	Cisco CallManager Express License For Single 7912 IP Phone	\$150	\$79.65
SW-CCME-UL-7912=	Cisco CallManager Express License For Single 7912 IP Phone	\$150	\$79.65
SW-CCME-UL-7911=	Cisco CallManager Express License For Single 7911G IP Phone	\$150	\$79.65
SW-CCME-UL-ANA	Cisco CallManager Express Lic for Cisco ATA	\$100	\$53.10
SW-CCME-UL-ANA=	Cisco CallManager Express Lic for Cisco ATA	\$100	\$53.10
SW-CCME-UL-IPCOMM=	Single CallManager Express Unit License for IP Communicator	\$150	\$79.65
CFS-TR1034-E1-8	TR1034 Fax Card, 8 Channel Frac E1	\$16,082	\$8,539.54
CFS-TR1034-E1-8=	TR1034 Fax Card, 8 Channel Frac E1	\$16,082	\$8,539.54
CFS-TR1034-E1-4	TR 1034 fax card, 4 channel frac E1	\$10,745	\$5,705.60
CFS-TR1034-E1-4=	TR 1034 fax card, 4 channel frac E1	\$10,745	\$5,705.60
CFS-TR1034-E1-16	TR1034 Fax Card, 16 Channel Frac E1	\$27,545	\$14,626.40
CFS-TR1034-E1-16=	TR1034 Fax Card, 16 Channel Frac E1	\$27,545	\$14,626.40
CFS-TR1034-E1-30	TR1034 Fax Card, 30 Channel E1	\$49,280	\$26,167.68
CFS-TR1034-E1-30=	TR1034 Fax Card, 30 Channel E1	\$49,280	\$26,167.68
CFS-TR1034-T1-4	TR 1034 fax card, 4 channel frac T1	\$10,745	\$5,705.60
CFS-TR1034-T1-4=	TR 1034 fax card, 4 channel frac T1	\$10,745	\$5,705.60
CFS-TR1034-T1-8	TR1034 Fax Card, 8 Channel Frac T1	\$15,978	\$8,484.32
CFS-TR1034-T1-8=	TR1034 Fax Card, 8 Channel Frac T1	\$15,978	\$8,484.32
CFS-TR1034-T1-16	TR1034 Fax Card, 16 Channel Frac T1	\$27,545	\$14,626.40
CFS-TR1034-T1-16=	TR1034 Fax Card, 16 Channel Frac T1	\$27,545	\$14,626.40
CFS-TR1034-T1-24	TR1034 Fax Card, 24 Channel T1	\$40,565	\$21,540.02
CFS-TR1034-T1-24=	TR1034 Fax Card, 24 Channel T1	\$40,565	\$21,540.02
CFS-FAX-CHAN-1	Fax 1 Channel License	\$1,732	\$919.69
CFS-9-X-ENT-STE	Cisco Fax Server Enterprise Suite 9.X Software	\$18,440	\$9,791.64
CFS-9-X-SEC-DOC	Cisco Fax Secure Docs Module	\$12,290	\$6,525.99
CFS-LIC-UPG	Cisco Fax Server License Upgrade	\$0	\$0.00
CFS-9-3-ENT-STE	Cisco Fax Server 9.3 Enterprise Suite	\$18,440	\$9,791.64
CFS-9-3-ENT-UPG=	CFS 9.0 to 9.3 Enterprise Suite Upgrade	\$11,990	\$6,366.69
CFS-9-X-BUS-SERV	Cisco Fax Server 9.3 Business Server	\$4,090	\$2,171.79
MCS-7815-I2-ECS1	MCS-7815-I2; Tower; Unity and Unity Bridge; 2GB; Win2K	\$6,000	\$3,186.00
MCS-7815-I2-UC1	MCS-7815-I2; Tower; Unity Connection; 2GB; Win2003	\$6,000	\$3,186.00
MCS7815I2-K9-CMA2	HW/SW CallMgr 5.1 7815-I2 Appliance, 0 Seats	\$4,000	\$2,124.00
MCS-7825-H2-ECS1	MCS-7825-H2 Rack; Unity; Unity Bridge; 2GB; SATA RAID; Win2K	\$9,000	\$4,779.00
MCS-7825-H2-IPC2	HW Only MCS-7825-H2 with 2GB RAM and Dual 80GB SATA HD	\$7,000	\$3,717.00
MCS-7825-H2-RC1	HW Only MCS-7825-H2 with 2GB RAM, Dual 80GB SATA HD	\$7,000	\$3,717.00
MCS-7825-H2-UC1	MCS-7825-H2 Rack; Unity Connection; 2GB; SATA RAID; Win2003	\$9,000	\$4,779.00
MCS-7825-I2-ECS1	MCS-7825-I2 Rack; Unity; Unity Bridge; 2GB; SATA RAID; Win2K	\$9,000	\$4,779.00
MCS-7825-I2-RC1	HW Only, MCS-7825-I2 with 2GB RAM, Dual 80GB SATA HD	\$7,000	\$3,717.00
MCS-7825-I2-UC1	MCS-7825-I2 Rack; Unity Connection; 2GB; SATA RAID; Win2003	\$9,000	\$4,779.00
MCS-7815-I2-CCE1	HW Only, MCS-7815-I2 with 2GB RAM and 80GB SATA HD	\$4,000	\$2,124.00
MCS-7815-I2-CCX1	HW Only, MCS-7815-I2 with 2GB RAM and 80GB SATA HD	\$4,000	\$2,124.00
MCS-7825-H2-CCE1	HW Only MCS-7825-H2 with 2GB RAM and Dual 80GB SATA HD	\$7,000	\$3,717.00
MCS-7825-H2-COX1	HW Only MCS-7825-H2 with 2GB RAM and Dual 80GB SATA HD	\$7,000	\$3,717.00
MCS7828H3-K9-BE	Unified CM BE, 7828-H3 appliance, 50 seats	\$9,995	\$5,307.35
MCS7828I3-K9-BE	Unified CM BE, 7828-I3 appliance, 50 seats	\$9,995	\$5,307.35
MCS7825H2-K9-CMA2	HW/SW CallMgr 5.1 7825-H2 Appliance, 0 Seats	\$7,000	\$3,717.00
MCS7825I2-K9-CMA2	HW/SW CallMgr 5.1 7825-I2 Appliance, 0 Seats	\$7,000	\$3,717.00
MCS-7825-I2-CCE1	HW Only MCS-7825-I2 with 2GB RAM and Dual 80GB SATA HD	\$7,000	\$3,717.00
MCS-7825-I2-CCX1	HW Only MCS-7825-I2 with 2GB RAM and Dual 80GB SATA HD	\$7,000	\$3,717.00
MCS-7825-I2-IPC2	HW Only MCS-7825-I2 with 2GB RAM and Dual 80GB SATA HD	\$7,000	\$3,717.00
MCS7835H2-K9-CMA2	HW/SW CallMgr 5.1 7835-H2 Appliance, 0 Seats	\$12,000	\$6,372.00
MCS7835I2-K9-CMA2	HW/SW CallMgr 5.1 7835-I2 Appliance, 0 Seats	\$12,000	\$6,372.00
MCS-7835-H1-ECS1	MCS 7835-HP; rack; 2GB; RAID 1; Win2K	\$14,000	\$7,434.00
MCS-7835-H1-UC1	MCS 7835-HP rack; Unity Connection; 2GB; RAID 1; Win 2003	\$14,000	\$7,434.00
MCS-7835-H2-ECS1	MCS-7835-H2; Rack; Unity; Unity Bridge; 2GB; SAS RAID; Win2K	\$14,000	\$7,434.00
MCS-7845-H2-ECS2	MCS-7845-H2; Rack; UM-4HDD; SAS RAID; 2-CPU; 4GB; Win2K	\$23,000	\$12,213.00
MCS-7835-H2-CCF1	HW Only MCS-7835-H2 with 2GB RAM and Two 72GB SAS HD	\$12,000	\$6,372.00
MCS-7835-H2-CUX1	HW Only MCS-7835-H2 with 2GB RAM and Two 72GB SAS HD	\$12,000	\$6,372.00
MCS-7835-H2-IPC1	HW Only MCS-7835-H2 with 2GB RAM and Two 72GB SAS HD	\$12,000	\$6,372.00
MCS-7835-H2-RC1	HW Only, MCS-7835-H2 with 2GB RAM, Two 72GB SAS HD	\$12,000	\$6,372.00
MCS-7835-H2-UC1	MCS-7835-H2; Rack; Unity Connection; 2GB; SAS RAID; Win2003	\$14,000	\$7,434.00

MCS-7835-11-UC1	MCS 7835-IBM rack; Unity Connection; 2GB; RAID 1; Win2003	\$14,000	\$7,434.00
MCS-7835-12-RC1	HW Only, MCS-7835-12 with 2GB RAM, Two 72GB SAS HD	\$12,000	\$6,372.00
MCS-7835-12-UC1	MCS-7835-12; Rack; Unity Connection; 2GB; SAS RAID; Win2003	\$14,000	\$7,434.00
MCS-7835-12-CCE1	HW Only MCS-7835-12 with 2GB RAM and Two 72GB SAS HD	\$12,000	\$6,372.00
MCS-7835-12-CCX1	HW Only MCS-7835-12 with 2GB RAM and Two 72GB SAS HD	\$12,000	\$6,372.00
MCS-7835-12-IPC1	HW Only MCS-7835-12 with 2GB RAM and Two 72GB SAS HD	\$12,000	\$6,372.00
MCS-7835-12-ECS1	MCS-7835-12; Rack; Unity; Unity Bridge; 2GB; SAS RAID; Win2K	\$14,000	\$7,434.00
MCS-7845-H1-UC1	MCS 7845-HP rack; Unity Connection; 4GB; RAID 1(x3); Win2003	\$25,000	\$13,275.00
MCS-7845-H2-CCE1	HW Only MCS-7845-H2 with 4GB RAM and Four 72GB SAS HD	\$24,000	\$12,744.00
MCS-7845-H2-CCX1	HW Only MCS-7845-H2 with 4GB RAM and Four 72GB SAS HD	\$24,000	\$12,744.00
MCS-7845-H2-ECS1	MCS-7845-H2; Rack; VM-6HDD; SAS RAID; 2-CPU; 4GB; Win2K	\$25,000	\$13,275.00
MCS-7845-H2-IPC1	HW Only MCS-7845-H2 with 4GB RAM and Four 72GB SAS HD	\$24,000	\$12,744.00
MCS-7845-H2-RC1	HW only, MCS-7845-H2 with 4GB RAM, Four 72GB SAS HD	\$24,000	\$12,744.00
MCS-7845-11-ECS1	MCS 7845-IBM; VM-6HDD; rack; 4GB; RAID 1(x3) DUAL CPU; Win2K	\$25,000	\$13,275.00
MCST7845H2-K9-CMA2	HW/SW CallMgr 5.1 7845-H2 Appliance, 0 Seats	\$24,000	\$12,744.00
MCS-7845-12-ECS1	MCS-7845-12; Rack; VM-6HDD; SAS RAID; 2-CPU; 4GB; Win2K	\$25,000	\$13,275.00
MCS-7845-12-ECS2	MCS-7845-12; Rack; UM-4HDD; SAS RAID; 2-CPU; 4GB; Win2K	\$23,000	\$12,213.00
MCS-7845-11-UC1	MCS 7845-IBM rack; Unity Connection; 4GB; RAID 1(x3) Win2003	\$25,000	\$13,275.00
MCS-7845-H2-UC1	MCS-7845-H2; Rack; Unity Connection; SAS RAID; 4GB; Win2003	\$25,000	\$13,275.00
MCS-7845-12-CCE1	HW Only MCS-7845-12 with 4GB RAM and Four 72GB SAS HD	\$24,000	\$12,744.00
MCS-7845-12-CCX1	HW Only MCS-7845-12 with 4GB RAM and Four 72GB SAS HD	\$24,000	\$12,744.00
MCS-7845-12-IPC1	HW Only MCS-7845-12 with 4GB RAM and Four 72GB SAS HD	\$24,000	\$12,744.00
MCS-7845-12-RC1	HW Only, MCS-7845-12 with 4GB RAM, Four 72GB SAS HD	\$24,000	\$12,744.00
MCS-7845-12-UC1	MCS-7845-12; Rack; Unity Connection; SAS RAID; 4GB; Win2003	\$25,000	\$13,275.00
MCS-7835-11-IPC1	HW Only MCS-7835-H1 with 2048MB RAM and Two 72GB SCSI HD	\$12,000	\$6,372.00
MCS-7815-12-IPC1	HW Only MCS-7815-12 with 2GB RAM and 80GB SATA HD	\$4,000	\$2,124.00
MCST784511-K9-CMA2	HW/SW CallMgr 5.1 7845-11 Appliance, 0 Seats	\$24,000	\$12,744.00
MPE-PLUS10-V-UPG=	MeetingPlace Express Voice Lic Pack Upg, 10 Concurrent ULs	\$15,000	\$7,965.00
MPE-PLUS10-V-UPG=	MeetingPlace Express Voice Lic Pack Upg, 10 Concurrent ULs	\$15,000	\$7,965.00
MPE-PLUS40-V-UPG=	MeetingPlace Express Voice Lic Pack Upg, 40 Concurrent ULs	\$44,000	\$23,364.00
MPE-PLUS40-V-UPG=	MeetingPlace Express Voice Lic Pack Upg, 40 Concurrent ULs	\$44,000	\$23,364.00
MPE-PLUS80-V-UPG=	MeetingPlace Express Voice Lic Pack Upg-80 Concurrent ULs	\$88,000	\$46,728.00
MPE-PLUS80-V-UPG=	MeetingPlace Express Voice Lic Pack Upg-80 Concurrent ULs	\$88,000	\$46,728.00
MPE-PLUS10-W=	MeetingPlace Express Web License Pack, 10 Concurrent ULs	\$4,995	\$2,652.35
UCSS-UNITY	UCSS for Unity	\$0	\$0.00
UCSS-UAS	UCSS For UAE	\$0	\$0.00
UCSS-UAS-1-10	UCSS for UAE for One Year - 10 Instance	\$898	\$476.84
UCSS-UAS-1-100	UCSS for UAE for One Year - 100 Instance	\$7,182	\$3,813.64
UCSS-UAS-1-1K	UCSS for UAE for One Year - 1000 Instance	\$44,888	\$23,835.53
UCSS-UAS-1-1K=	UCSS for UAE for One Year - 1000 Instance	\$44,888	\$23,835.53
UCSS-UAS-1-50	UCSS for UAE for One Year - 50 Instance	\$4,040	\$2,145.24
UCSS-UAS-1-500	UCSS for UAE for One Year - 500 Instance	\$29,177	\$15,492.99
UCSS-UAS-2-10	UCSS for UAE for Two Years - 10 Instance	\$1,526	\$810.31
UCSS-UAS-2-100	UCSS for UAE for Two Years - 100 Instance	\$12,209	\$6,482.98
UCSS-UAS-2-10=	UCSS for UAE for Two Years - 10 Instance	\$1,526	\$810.31
UCSS-UAS-2-1K	UCSS for UAE for Two Years - 1000 Instance	\$76,309	\$40,520.08
UCSS-UAS-2-1K=	UCSS for UAE for Two Years - 1000 Instance	\$76,309	\$40,520.08
UCSS-UAS-2-50	UCSS for UAE for Two Years - 50 Instance	\$6,868	\$3,646.91
UCSS-UAS-2-500	UCSS for UAE for Two Years - 500 Instance	\$49,601	\$26,338.13
UCSS-UAS-2-500=	UCSS for UAE for Two Years - 500 Instance	\$49,601	\$26,338.13
UCSS-UAS-3-10	UCSS for UAE for Three Years - 10 Instance	\$1,885	\$1,000.94
UCSS-UAS-3-100	UCSS for UAE for Three Years - 100 Instance	\$15,082	\$8,008.54
UCSS-UAS-3-10=	UCSS for UAE for Three Years - 10 Instance	\$1,885	\$1,000.94
UCSS-UAS-3-1K	UCSS for UAE for Three Years - 1000 Instance	\$94,264	\$50,054.18
UCSS-UAS-3-50	UCSS for UAE for Three Years - 50 Instance	\$8,484	\$4,505.00
UCSS-UAS-3-500	UCSS for UAE for Three Years - 500 Instance	\$61,271	\$32,534.90
UCSS-UME	UCSS For Media Resources	\$0	\$0.00
UCSS-UMF-1-10	UCSS for Media Resources for One Year - 10 Resources	\$450	\$238.95
UCSS-UME-1-100	UCSS for Media Resources for One Year - 100 Resources	\$3,600	\$1,911.60
UCSS-UME-1-1K	UCSS for Media Resources for One Year - 1000 Resources	\$22,500	\$11,947.50
UCSS-UME-1-50	UCSS for Media Resources for One Year - 50 Resources	\$2,025	\$1,075.28
UCSS-UME-1-500	UCSS for Media Resources for One Year - 500 Resources	\$14,625	\$7,765.88
UCSS-UME-2-10	UCSS for Media Resources for Two Years - 10 Resources	\$765	\$406.22
UCSS-UME-2-100	UCSS for Media Resources for Two Years - 100 Resources	\$6,120	\$3,249.72
UCSS-UME-2-1K	UCSS for Media Resources for Two Years - 1000 Resources	\$38,250	\$20,310.75
UCSS-UME-2-50	UCSS for Media Resources for Two Years - 50 Resources	\$3,443	\$1,828.23
UCSS-UME-2-500	UCSS for Media Resources for Two Years - 500 Resources	\$24,863	\$13,202.25
UCSS-UME-3-10	UCSS for Media Resources for Three Years - 10 Resources	\$945	\$501.80
UCSS-UME-3-100	UCSS for Media Resources for Three Years - 100 Resources	\$7,560	\$4,014.36
UCSS-UME-3-1K	UCSS for Media Resources for Three Years - 1000 Resources	\$47,250	\$25,089.75
UCSS-UME-3-50	UCSS for Media Resources for Three Years - 50 Resources	\$4,253	\$2,258.34
UCSS-UME-3-500	UCSS for Media Resources for Three Years - 500 Resources	\$30,713	\$16,308.60
UCSS-UPC	UCSS Unified Personal Communicator Bundle	\$0	\$0.00
UCSS-UPC-1-10	UCSS Unified Personal Communicator 1 year - 10 Users	\$40	\$21.24
UCSS-UPC-1-100	UCSS Unified Personal Communicator 1 year - 100 Users	\$400	\$212.40
UCSS-UPC-2-10	UCSS Unified Personal Communicator 2 year - 10 Users	\$68	\$36.11
UCSS-UPC-2-100	UCSS Unified Personal Communicator 2 year - 100 Users	\$680	\$361.08
UCSS-UPC-3-10	UCSS Unified Personal Communicator 3 year - 10 Users	\$84	\$44.60
UCSS-UPC-3-100	UCSS Unified Personal Communicator 3 year - 100 Users	\$840	\$446.04

UCSS-UPP	UCSS For PhoneProxy	\$0	\$0.00
UCSS-UPP-1-10	UCSS for PhoneProxy for One Year - 10 users	\$898	\$476.84
UCSS-UPP-1-100	UCSS for PhoneProxy for One Year - 100 users	\$7,182	\$3,813.64
UCSS-UPP-1-1K	UCSS for PhoneProxy for One Year - 1000 users	\$44,888	\$23,835.53
UCSS-UPP-1-50	UCSS for PhoneProxy for One Year - 50 users	\$4,040	\$2,145.24
UCSS-UPP 1-500	UCSS for PhoneProxy for One Year - 500 users	\$29,177	\$15,492.99
UCSS-UPP-2-10	UCSS for PhoneProxy for Two Years - 10 users	\$1,526	\$810.31
UCSS-UPP-2-100	UCSS for PhoneProxy for Two Years - 100 users	\$12,209	\$6,482.98
UCSS-UPP-2-1K	UCSS for PhoneProxy for Two Years - 1000 users	\$76,309	\$40,520.08
UCSS-UPP-2-50	UCSS for PhoneProxy for Two Years - 50 users	\$6,868	\$3,646.91
UCSS-UPP-2-500	UCSS for PhoneProxy for Two Years - 500 users	\$49,601	\$26,338.13
UCSS-UPP-3-10	UCSS for PhoneProxy for Three Years - 10 users	\$1,885	\$1,000.94
UCSS-UPP-3-100	UCSS for PhoneProxy for Three Years - 100 users	\$15,082	\$8,008.54
UCSS-UPP-3-1K	UCSS for PhoneProxy for Three Years - 1000 users	\$94,264	\$50,054.18
UCSS-UPP-3-50	UCSS for PhoneProxy for Three Years - 50 users	\$8,484	\$4,505.00
UCSS-UPP-3-500	UCSS for PhoneProxy for Three Years - 500 users	\$61,271	\$32,534.90
UCSS-UPS	Top level SKU, Unified Presence server Subscription Services	\$0	\$0.00
UCSS-UPS-1-10	UCSS for UPS for One Year - 10 users	\$40	\$21.24
UCSS-UPS-1-100	UCSS for UPS for One Year - 100 users	\$400	\$212.40
UCSS-UPS-1-10K	UCSS for UPS for One Year - 10,000 users	\$3,600	\$1,911.60
UCSS-UPS-1-1K	UCSS for UPS for One Year - 1,000 users	\$1,800	\$955.80
UCSS-UPS-1-5K	UCSS for UPS for One Year - 5,000 users	\$2,400	\$1,274.40
UCSS-UPS-2-10	UCSS for UPS for Two Year - 10 users	\$68	\$36.11
UCSS-UPS-2-100	UCSS for UPS for Two Year - 100 users	\$680	\$361.08
UCSS-UPS-2-10K	UCSS for UPS for Two Year - 10,000 users	\$6,120	\$3,249.72
UCSS-UPS-2-1K	UCSS for UPS for Two Year - 1,000 users	\$3,060	\$1,624.86
UCSS-UPS-2-5K	UCSS for UPS for Two Year - 5,000 users	\$4,080	\$2,166.48
UCSS-UPS-3-10	UCSS for UPS for Three Year - 10 users	\$84	\$44.60
UCSS-UPS-3-100	UCSS for UPS for Three Year - 100 users	\$840	\$446.04
UCSS-UPS-3-10K	UCSS for UPS for Three Year - 10,000 users	\$7,560	\$4,014.36
UCSS-UPS-3-1K	UCSS for UPS for Three Year - 1,000 users	\$3,780	\$2,007.18
UCSS-UPS-3-5K	UCSS for UPS for Three Year - 5,000 users	\$5,040	\$2,676.24
UNITY-LEGACY-FOVR	Unity Legacy Failover User/Server Upgrades	\$0	\$0.00
UNITY-TR1034-4	4 port Brooktrout board for Unity Bridge; US/CAN/EU/AUS/JPN	\$5,495	\$2,917.85
UNITY-TR1034-4=	4 port Brooktrout board for Unity Bridge; US/CAN/EU/AUS/JPN	\$5,495	\$2,917.85
UNITY-TR1034-8	8 port Brooktrout board for Unity Bridge; US/CAN/EU/AUS/JPN	\$10,895	\$5,785.25
UNITY-TR1034-8=	8 port Brooktrout board for Unity Bridge; US/CAN/EU/AUS/JPN	\$10,895	\$5,785.25
UCSS-UTY-UM-1-10	Unity UCSS UM User one year 10 pack	\$100	\$53.10
UCSS-UTY UM-1-100	Unity UCSS UM User one year 100 pack	\$1,000	\$531.00
UCSS-UTY-UM-1-10K	Unity UCSS UM User one year 10K pack	\$100,000	\$53,100.00
UCSS-UTY-UM-1-1K	Unity UCSS UM User one year 1K pack	\$10,000	\$5,310.00
UCSS-UTY-UM-1-5K	Unity UCSS UM User one year 5K pack	\$50,000	\$26,550.00
UCSS-UTY-UM-2-10	Unity UCSS UM User two year 10 pack	\$170	\$90.27
UCSS-UTY-UM-2-100	Unity UCSS UM User two year 100 pack	\$1,700	\$902.70
UCSS-UTY-UM-2-10K	Unity UCSS UM User two year 10K pack	\$170,000	\$90,270.00
UCSS-UTY-UM-2-1K	Unity UCSS UM User two year 1K pack	\$17,000	\$9,027.00
UCSS-UTY-UM-2-5K	Unity UCSS UM User two year 5K pack	\$85,000	\$45,135.00
UCSS-UTY-UM-3-10	Unity UCSS UM User three year 10 pack	\$200	\$106.20
UCSS-UTY-UM-3-100	Unity UCSS UM User three year 100 pack	\$2,000	\$1,062.00
UCSS-UTY-UM-3-10K	Unity UCSS UM User three year 10K pack	\$200,000	\$106,200.00
UCSS-UTY-UM-3-1K	Unity UCSS UM User three year 1K pack	\$20,000	\$10,620.00
UCSS-UTY-UM-3-5K	Unity UCSS UM User three year 5K pack	\$100,000	\$53,100.00
UCSS-UTY-VM-1-10	Unity UCSS VM User one year 10 pack	\$50	\$26.55
UCSS-UTY-VM-1-100	Unity UCSS VM User one year 100 pack	\$500	\$265.50
UCSS-UTY-VM-1-10K	Unity UCSS VM User one year 10K pack	\$50,000	\$26,550.00
UCSS-UTY-VM-1-1K	Unity UCSS VM User one year 1K pack	\$5,000	\$2,655.00
UCSS-UTY-VM-1-5K	Unity UCSS VM User one year 5K pack	\$25,000	\$13,275.00
UCSS-UTY-VM-2-10	Unity UCSS VM User two year 10 pack	\$85	\$45.14
UCSS-UTY-VM-2-100	Unity UCSS VM User two year 100 pack	\$850	\$451.35
UCSS-UTY-VM-2-10K	Unity UCSS VM User two year 10K pack	\$85,000	\$45,135.00
UCSS-UTY-VM-2-1K	Unity UCSS VM User two year 1K pack	\$8,500	\$4,513.50
UCSS-UTY-VM-2-5K	Unity UCSS VM User two year 5K pack	\$42,500	\$22,567.50
UCSS-UTY-VM-3-10	Unity UCSS VM User three year 10 pack	\$100	\$53.10
UCSS-UTY-VM-3-100	Unity UCSS VM User three year 100 pack	\$1,000	\$531.00
UCSS-UTY-VM-3-10K	Unity UCSS VM User three year 10K pack	\$100,000	\$53,100.00
UCSS-UTY-VM-3-1K	Unity UCSS VM User three year 1K pack	\$10,000	\$5,310.00
UCSS-UTY-VM-3-5K	Unity UCSS VM User three year 5K pack	\$50,000	\$26,550.00
UNITY-4.X	Unity 4.X	\$0	\$0.00
UNITY-ADDL-LANG	Support for an additional language. May order up to 17.	\$1,500	\$796.50
UNITY-AMIS	Unity, AMIS-A networking	\$1,900	\$1,008.90
UNITY-BRIDGE-3.0	Unity Bridge 3.0, requires Unity 4.0.3 or later	\$0	\$0.00
UNITY-BRIDGE-4	4 sessions of Unity Bridge software	\$7,000	\$3,717.00
UNITY-BRIDGE-BUND	Unity Bridge 3.0 Bundle, requires Unity 4.0.3 or later	\$0	\$0.00
UNITY-BUNDLE	Unity Bundle	\$0	\$0.00
UNITY-CL-USR	One IMAP Client Access user license (promo price)	\$0	\$0.00
UNITY-CLO-USR	One IMAP Client Access user license with Outlook/VMO	\$25	\$13.28
UNITY-CLG-USR	One IMAP Client Access license for Groupwise	\$25	\$13.28
UNITY-CTBUS-12	12 Drop H.100 PCI Voice Board Connector Cable	\$395	\$209.75
UNITY-CTBUS-4	4 Drop H.100 PCI Voice Board Connector Cable	\$195	\$103.55

UNITY-CTBUS-8	8 Drop H.100 PCI Voice Board Connector Cable	\$325	\$172.58
UNITY-CUE	Unity-Cisco Unity Express (CUE) Networking	\$0	\$0.00
UNITY-D/120U-EU2	D/120JCT Universal PCI Euro2	\$5,995	\$3,183.35
UNITY-D/120U-EU2=	D/120JCT Universal PCI Euro2	\$5,995	\$3,183.35
UNITY-D/120U-LS	D/120JCT Universal PCI rev 2 - US/CANADA	\$5,995	\$3,183.35
UNITY-D/41U-EU	D/41 Universal PCI - Europe, Aus, NZ	\$1,600	\$849.60
UNITY-D/41U-LS	D/41 Universal PCI - US/CANADA	\$1,600	\$849.60
UNITY-DATA-STORE	Unity Data Store, required for >32 sessions - Per Processor	\$0	\$0.00
UNITY-DOMINO	Unity for Domino	\$0	\$0.00
UNITY-DOM-KIT	Software kit including DUC	\$100	\$53.10
UNITY-DOM-KIT	Software kit including DUC	\$100	\$53.10
UNITY-DS-ENG	Unity Data Store - in English	\$0	\$0.00
UNITY-DS-FR	Unity Data Store - in French	\$0	\$0.00
UNITY-DS-GER	Unity Data Store - in German	\$0	\$0.00
UNITY-DS-JPN	Unity Data Store - in Japanese	\$0	\$0.00
UNITY-DVD-4.2	UNITY 4.2 DVD set	\$100	\$53.10
UNITY-EXCHANGE	Unity for Exchange	\$0	\$0.00
UNITY-EXCH-KIT	Software kit including Exchange	\$100	\$53.10
UNITY-EXP-CHAS	13-slot PCI Expansion chassis	\$3,995	\$2,121.35
UNITY-D2E-USR	Convert UM user from Domino to Exchange	\$5	\$2.66
UNITY-E2D-USR	Convert UM user from Exchange to Domino	\$20	\$10.62
UNITY-FOVR-ANSPLT	RJ-12 analog telecom splitter for Unity failover	\$400	\$212.40
UNITY-FOVRSVR33-UP	Cisco Unity Data Store 33-72 sessions - Per Processor	\$1,500	\$796.50
UNITY-FOVRSVR4-32	Cisco Unity Data Store 4 -32 sessions - Per Processor	\$1,500	\$796.50
UNITY-FOSVR-17-32	Unity Failover Server-17-32 Ports	\$11,500	\$6,106.50
UNITY-FOSVR-33-96	Unity Failover Server-33-96 Ports	\$31,500	\$16,726.50
UNITY-FOSVR-4-16	Unity Failover Server-4-16 Ports	\$3,500	\$1,858.50
UNITY-GRPWARE-CHNG	Unity UM, change groupware	\$0	\$0.00
UNITY-INBOX-USR	One Unity Inbox (VMI) user license (reqd for each Inbox usr)	\$25	\$13.28
UNITY-LIC-POOL	Unity Pooled License (lets multiple servers share users)	\$0	\$0.00
UNITY-LIC-UPG-4.X	Unity, SW Feature License Upgrades, qty = 1 only	\$0	\$0.00
UNITY-MS-ENG	Unity Message Store in English. Not required for Domino.	\$0	\$0.00
UNITY-MS-FR	Unity Message Store in French. Not required for Domino.	\$0	\$0.00
UNITY-MS-GER	Unity Message Store in German. Not required for Domino.	\$0	\$0.00
UNITY-MS-JPN	Unity Message Store in Japanese. Not required for Domino.	\$0	\$0.00
UNITY-MSG-STR5.5	Unity Message Store 5.5	\$0	\$0.00
UNITY-PIMG-ANALOG	PBX-IP Media Gateway for analog integrations	\$4,000	\$2,124.00
UNITY-PIMG-DIG	PBX-IP Media Gateway-Digital	\$4,000	\$2,124.00
UNITY-PIMG-ROLM=	PBX IP MEDIA GATEWAY-ROLM	\$4,000	\$2,124.00
UNITY-RS-ML	Unity, one session Real Speak TTS	\$1,400	\$743.40
UNITY-SIO-KIT	SIO Kit (required for serial and PBX Link integrations)	\$125	\$66.38
UNITY-SVRLIC-UG96	Release 4 upg server license frm 72-96 sessions	\$3,000	\$1,593.00
UNITY-SVRLIC-UPG32	Unity UM or VM 4.0, upg server license frm 16 to 32 sessions	\$5,500	\$2,920.50
UNITY-SVRLIC-UPMAX	Unity UM 4.0, upgrade server license from 32 to 72 sessions	\$5,500	\$2,920.50
UNITY-TIMG-1=	T1 IP-Media Gateway	\$11,000	\$5,841.00
UNITY-UM-5KUSR-D	5000 Unity UM for Domino Users, incl DUC	\$750,000	\$398,250.00
UNITY-UM-5KUSR-E	5000 Unity UM for Exchange Users	\$675,000	\$358,425.00
UNITY-UM-10KUSR-D	10000 Unity UM for Domino Users, incl DUC	\$1,500,000	\$796,500.00
UNITY-UM-10KUSR-E	10000 Unity UM for Exchange Users	\$1,350,000	\$716,850.00
UNITY-UM-USR-D	One Unity UM for Domino User, incl DUC	\$150	\$79.65
UNITY-UM-USR-E	One Unity UM for Exchange User	\$135	\$71.69
UNITY-VM-5KUSR	5000 Unity VM Users	\$325,000	\$172,575.00
UNITY-VM-5KUSR-D	5000 Unity VM Users for Domino User, incl DUC	\$325,000	\$172,575.00
UNITY-VM-10KUSR	10000 Unity VM Users	\$650,000	\$345,150.00
UNITY-VM-10KUSR-D	10000 Unity VM Users for Domino User, incl DUC	\$650,000	\$345,150.00
UNITY-VM-USR	One Unity VM User	\$65	\$34.52
UNITY-VM-USR-D	ONE UNITY VM FOR DOMINO USER	\$65	\$34.52
UNITY-VMUM-FOVRUSR	VM to UM Upgrade per Failover user	\$18	\$9.56
UNITY-VMUM-USR	Unity, VM to UM Upgrade per user, no TTS	\$83	\$44.07
UNITY-VMUM-USR-E	Unity, VM to UM Exchange Upgrade per user, no TTS	\$83	\$44.07
UNITY-VMUM-USR-DC	Unity, VM to UM Domino Upgrade per user, no TTS	\$98	\$52.04
UNITY-VPIM	Unity, VPIM - Per Server	\$8,500	\$4,513.50
UNITY4-DEMO-10USR	Unity 4.X, 10 users, 2 sessions, Demo software DVD	\$275	\$146.03
UNITY4.X-SL-32	Unity server license for VM or UM. Incl 32 sessions. No TTS.	\$5,000	\$2,655.00
UNITY4.X-SL-MAX	Unity server license for VM or UM. Incl 96 sessions. No TTS.	\$10,000	\$5,310.00
UNITY4.X-SL16-VUP	Unity, UM or VM version update to 4.X - 16 session license	\$2,000	\$1,062.00
UNITY4.X-SL16-VUP	Unity, UM or VM version update to 4.X - 16 session license	\$2,000	\$1,062.00
UNITY4.X-SL32-VUP	Unity, UM or VM version update to 4.X - 32 session license	\$5,000	\$2,655.00
UNITY4.X-SL32-VUP	Unity, UM or VM version update to 4.X - 32 session license	\$5,000	\$2,655.00
UNITY4.X-SLMAX-VUP	Unity, UM or VM version update to 4.X - Max session license	\$10,000	\$5,310.00
UNITY4.X-SLMAX-VUP	Unity, UM or VM version update to 4.X - Max session license	\$10,000	\$5,310.00
UNITY40-SL16-VERUP	Unity, UM or VM version update to 4.0 - 16 session license	\$2,000	\$1,062.00
UNITY40-SL16-VERUP	Unity, UM or VM version update to 4.0 - 16 session license	\$2,000	\$1,062.00
UNITY40-SL32-VERUP	Unity, UM or VM version update to 4.0 - 32 session license	\$5,000	\$2,655.00
UNITY40-SL32-VERUP	Unity, UM or VM version update to 4.0 - 32 session license	\$5,000	\$2,655.00
UNITY40-SLMAX-VUP	Unity, UM or VM version update to 4.0 - Max session license	\$10,000	\$5,310.00
UNITY40-SLMAX-VUP	Unity, UM or VM version update to 4.0 - Max session license	\$10,000	\$5,310.00
UNITYU4-100USR-E	Unity UM Exchg, 100 users, 16 session, 2 TTS	\$15,500	\$8,230.50
UNITYU4-200USR-E	Unity UM Exchg, 200 users, 16 session, 2 TTS	\$31,000	\$16,461.00

UNITYU4-300USR-E	Unity UM Exchg, 300 users, 16 session, 4 TTS	\$45,000	\$23,895.00
UNITYU4-50USR-DC	Unity UM Domino, 50 users, 16 session, 2 TTS, incl DUC	\$9,500	\$5,044.50
UNITYU4-100USR-DC	Unity UM Domino, 100 users, 16 session, 2 TTS, incl DUC	\$18,500	\$9,823.50
UNITYU4-200USR-DC	Unity UM Domino, 200 users, 16 session, 2 TTS, incl DUC	\$37,000	\$19,647.00
UNITYU4-300USR-DC	Unity UM Domino, 300 users, 16 session, 4 TTS, incl DUC	\$54,000	\$28,674.00
UNITYU4-50USR-E	Unity UM Exchg, 50 users, 16 session, 2 TTS	\$8,000	\$4,248.00
UNITYUM-FOVR-USR	Per user for Unified Messaging Failover	\$36	\$19.12
UNITYV4-100USR	Unity VM, 100 users (w/ 16 sessions)	\$8,000	\$4,248.00
UNITYV4-100USR-DC	Unity VM, 100 users (w/ 16 sessions) incl DUC	\$8,000	\$4,248.00
UNITYV4-200USR	Unity VM, 200 users (w/ 16 sessions)	\$16,000	\$8,496.00
UNITYV4-200USR-DC	Unity VM, 200 users (w/ 16 sessions) incl DUC	\$16,000	\$8,496.00
UNITYV4-300USR	Unity VM, 300 users (w/ 16 sessions)	\$22,500	\$11,947.50
UNITYV4-300USR-DC	Unity VM, 300 users (w/ 16 sessions) incl DUC	\$22,500	\$11,947.50
UNITYV4-50USR	Unity VM, 50 users (w/ 16 sessions)	\$4,000	\$2,124.00
UNITYV4-50USR-DC	Unity VM, 50 users (w/ 16 sessions) incl DUC	\$4,000	\$2,124.00
UNITYVM-FOVR-USR	Per user for Voice Messaging Failover	\$18	\$9.56
UNITY-WIN2K-ENG	Cisco Unity Operating System 2000 - English	\$0	\$0.00
UNITY-WIN2K-FR	Cisco Unity Operating System 2000 - French	\$0	\$0.00
UNITY-WIN2K-GER	Cisco Unity Operating System 2000 - German	\$0	\$0.00
UNITY-WIN2K-JPN	Cisco Unity Operating System 2000 - Japanese	\$0	\$0.00
UNITY-MSLIC-2003	MS Exchange 2003 License Upgrade	\$5	\$2.66
UNITY-VM-MSLIC-UPG	Unity VM Runtime License Upgrade	\$5	\$2.66
MCS-7815-I2-ECS1	MCS-7815-I2; Tower; Unity and Unity Bridge; 2GB; Win2K	\$6,000	\$3,186.00
MCS-7825-I2-ECS1	MCS-7825-I2 Rack; Unity; Unity Bridge; 2GB; SATA RAID; Win2K	\$9,000	\$4,779.00
MCS-7825-H2-ECS1	MCS-7825-H2 Rack; Unity; Unity Bridge; 2GB; SATA RAID; Win2K	\$9,000	\$4,779.00
MCS-7835-H1-ECS1	MCS 7835-HP; rack; 2GB; RAID 1; Win2K	\$14,000	\$7,434.00
MCS-7845-I1-ECS1	MCS 7845-IBM; VM-6HDD; rack; 4GB; RAID 1(x3) DUAL CPU; Win2K	\$25,000	\$13,275.00
UNITYCN1-4T08PT	Unity Connection 4 to 8 additional port license	\$1,000	\$531.00
UNITYCN1-VM-10PK=	Unity Connection user mailboxes, 10 pack	\$650	\$345.15
UNITYCN1-CL-10PK=	Unity Connection IMAP users, 10 pack	\$100	\$53.10
UNITYCN1-INBOX,0PK=	Unity Connection Inbox users, 10 pack	\$250	\$132.75
UCSS-UCN-1-10	Unity Connection UCSS one year 10 pack	\$50	\$26.55
UCSS-UCN-1-100	Unity Connection UCSS one year 100 pack	\$500	\$265.50
UCSS-UCN-1-1K	Unity Connection UCSS one year 1K pack	\$5,000	\$2,655.00
UCSS-UCN-2-10	Unity Connection UCSS two year 10 pack	\$85	\$45.14
UCSS-UCN-2-100	Unity Connection UCSS two year 100 pack	\$850	\$451.35
UCSS-UCN-2-1K	Unity Connection UCSS two year 1K pack	\$8,500	\$4,513.50
UCSS-UCN-3-10	Unity Connection UCSS three year 10 pack	\$100	\$53.10
UCSS-UCN-3-100	Unity Connection UCSS three year 100 pack	\$1,000	\$531.00
UCSS-UCN-3-1K	Unity Connection UCSS three year 1K pack	\$10,000	\$5,310.00
UCSS-UNITYCN	UCSS for Unity Connection	\$0	\$0.00
UNITYCN-BUNDLE	Unity Connection 1.x SW plus HW Bundle	\$0	\$0.00
UNITYCN-1	Unity Connection 1.x Software	\$0	\$0.00
UNITYCN1-LIC-UPG	Unity Connection, SW Feature License Upgrades	\$0	\$0.00
UNITYCN1-PAK	Product activation key for Unity Connection	\$0	\$0.00
UNITYCN1-SW-LG	Unity Connection 1.2 SW kit, large system	\$0	\$0.00
UNITYCN1-SW-SM	Unity Connection 1.2 SW kit, small system	\$0	\$0.00
MCS-7815-I2-UC1	MCS-7815-I2; Tower; Unity Connection; 2GB; Win2003	\$6,000	\$3,186.00
UNITYCN-USERS	Unity Connection user mailbos	\$0	\$0.00
MCS-7825-I2-UC1	MCS-7825-I2 Rack; Unity Connection; 2GB; SATA RAID; Win2003	\$9,000	\$4,779.00
MCS-7825-H2-UC1	MCS-7825-H2 Rack; Unity Connection; 2GB; SATA RAID; Win2003	\$9,000	\$4,779.00
MCS-7835-H1-UC1	MCS 7835-HP rack; Unity Connection; 2GB; RAID 1; Win 2003	\$14,000	\$7,434.00
MCS-7835-I1-UC1	MCS 7835-IBM rack; Unity Connection; 2GB; RAID 1; Win2003	\$14,000	\$7,434.00
MCS-7845-H1-UC1	MCS 7845-HP rack; Unity Connection; 4GB; RAID 1(x3); Win2003	\$25,000	\$13,275.00
MCS-7845-I1-UC1	MCS 7845-IBM rack; Unity Connection; 4GB; RAID 1(x3) Win2003	\$25,000	\$13,275.00
UNITYCN1-SL16-VUP	Migration from Unity 4.x to Unity Cxn 1.x - 16 port license	\$2,000	\$1,062.00
UNITYCN1-SL32-VUP	Migration from Unity 4.x to Unity Cxn 1.x - 32 port license	\$5,000	\$2,655.00
UNITYCN1-SL72-VUP	Migration from Unity 4.x to Unity Cxn 1.x - 72 port license	\$10,000	\$5,310.00
UNITYCN1-DEMO	Unity Cxn 1.x,10 users, Inbox, IMAP, 1ASR, 1TTS, Demo SW	\$275	\$146.03
UNITYCN-K9-25USR	Unity Connection, 25 users, 8 ports, 1 TTS	\$1,600	\$849.60
UNITYCN-K9-25USR=	Unity Connection, 25 users, 8 ports, 1 TTS, No OS	\$1,600	\$849.60
UNITYCN-K9-50USR	Unity Connection, 50 users, 8 ports, 1 TTS	\$3,200	\$1,699.20
UNITYCN-K9-50USR=	Unity Connection, 50 users, 8 ports, 1 TTS, no OS	\$3,200	\$1,699.20
UNITYCN-K9-100USR	Unity Connection, 100 users, 16 ports, 1 TTS	\$6,400	\$3,398.40
UNITYCN-K9-100USR=	Unity Connection, 100 users, 16 ports, 1 TTS, no OS	\$6,400	\$3,398.40
UNITYCN-K9-200USR	Unity Connection, 200 users, 16 ports, 1 TTS	\$12,800	\$6,796.80
UNITYCN-K9-200USR=	Unity Connection, 200 users, 16 ports, 1 TTS, no OS	\$12,800	\$6,796.80
UNITYCN-K9-300USR	Unity Connection, 300 users, 16 ports, 1 TTS	\$19,200	\$10,195.20
UNITYCN-K9-300USR=	Unity Connection, 300 users, 16 ports, 1 TTS, no OS	\$19,200	\$10,195.20
UNITYCN1-8TO16PT	Unity Connection 8 to 16 additional port license	\$2,000	\$1,062.00
UNITYCN1-16TO24PT	Unity Connection 16 to 24 additional port license	\$2,000	\$1,062.00
UNITYCN1-24TO48PT	Unity Connection 24 to 48 additional port license	\$4,000	\$2,124.00
UNITYCN1-K9-MS	Unity Connection media server SW license for ASR and TTS	\$2,000	\$1,062.00
UNITYCN1-VM-USR	One Unity Connectoin VM User	\$65	\$34.52
UNITYCN1-INBOX-USR	One Unity Inbox user license (reqd for each Inbox usr)	\$25	\$13.28
UNITYCN1-CL-USR	One IMAP Client Access user license	\$10	\$5.31
UNITYCN1-ADV-USR	One user Unity Cxn Advanced Feature Pkg - ASR	\$25	\$13.28
UNITYCN1-TTS	One port TTS	\$1,400	\$743.40
UNITYCN1-ASR	One port Auto Speech Recognition	\$1,400	\$743.40

UNITY SW OPT	Unity License SW Options	\$0	\$0.00
UNITY-PIMG-DIG	PBX-IP Media Gateway-Digital	\$4,000	\$2,124.00
UNITY-PIMG-ROLM=	PBX IP MEDIA GATEWAY-ROLM	\$4,000	\$2,124.00
UNITYCN-K9SW25UR=	Unity Connection, 25 users, 8 ports, 1 TTS, OS	\$3,600	\$1,911.60
UNITYCN-K9SW50UR=	Unity Connection, 50 users, 8 ports, 1 TTS, OS	\$5,200	\$2,761.20
UNITYCN-K9SW100UR=	Unity Connection, 100 users, 16 ports, 1 TTS, OS	\$8,400	\$4,460.40
UNITYCN-K9SW200UR=	Unity Connection, 200 users, 16 ports, 1 TTS, OS	\$14,800	\$7,858.80
UNITYCN-K9SW300UR=	Unity Connection, 300 users, 16 ports, 1 TTS, OS	\$21,200	\$11,257.20
UNITYCN1-SYSDISK	Windows 2003 OS for Unity Connection (Option only)	\$2,000	\$1,062.00
UNITY-CTBUS-4=	4 Drop H.100 PCI Voice Board Connector Cable	\$195	\$103.55
UNITY-CTBUS-8=	8 Drop H.100 PCI Voice Board Connector Cable	\$325	\$172.58
UNITY-CTBUS-12=	12 Drop PCI Cable	\$395	\$209.75
UNITY-D/120U-LS=	D/120JCT Universal PCI rev 2 - US/CANADA	\$5,995	\$3,183.35
UNITY-D/41U-EU=	D/41 Universal PCI - Europe, Aus, NZ	\$1,600	\$849.60
UNITY-D/41U-LS=	D/41 Universal PCI - US/CANADA	\$1,600	\$849.60
UNITY-EXP-CHAS=	13-slot PCI Expansion chassis	\$3,995	\$2,121.35
UNITY-FOVR-SPLIT=	RS 232 9-pin modem serial data splitter for Unity Failover	\$75	\$39.83
UNITY-FOVR-ANSPLT=	Analog data splitter for Unity Failover	\$400	\$212.40
UNITY-SIO-KIT=	SIO Kit (required for serial and PBX Link integrations)	\$125	\$66.38
EXCH-CALS	Exchange CALS-Only Required For New Outlook Users	\$100	\$53.10
UNITY-CDSET-4.0	Unity-only CD set (no msg store, etc)	\$500	\$265.50
UNITY-UPG16-PROMO=	Add 35 VM Users, Add 12 Sessions to Spring into Msg Promo	\$3,000	\$1,593.00
NM-CUE	Cisco Unity Express Network Module (includes SCUE-12-VM)	\$2,995	\$1,590.35
NM-CUE=	Cisco Unity Express Network Module	\$2,995	\$1,590.35
NM-CUE-EC	Cisco Unity Express Network Module Enhanced Capacity	\$4,995	\$2,652.35
NM-CUE-EC=	Cisco Unity Express Network Module Enhanced Capacity	\$4,995	\$2,652.35
AIM-CUE	Unity Express AIM -price includes 12 mailbox	\$1,795	\$953.15
AIM-CUE=	Unity Express AIM -price includes 12 mailbox	\$1,795	\$953.15
AIM-CUE-1GBCF=	Cisco Unity Express - 1GB Compact Flash	\$1,000	\$531.00
SCUE-2.1	Cisco Unity Express base release	\$0	\$0.00
SCUE-2.2	Cisco Unity Express base release	\$0	\$0.00
SCUE-2.3	Cisco Unity Express base release - 2.3	\$0	\$0.00
CUE-CDSET=	Cisco Unity Express - CD includes CUE Editor	\$300	\$159.30
SCUE-LIC-12CCM	Unity Express License 12 Voice Mailbox-Auto Attendant -CCM	\$0	\$0.00
SCUE-LIC-12CCM=	Unity Express License 12 Voice Mailbox-Auto Attendant -CCM	\$0	\$0.00
SCUE-LIC-12CME	Unity Express License 12 Voice Mailbox-Auto Attendant-CCME	\$0	\$0.00
SCUE-LIC-12CME=	Unity Express License 12 Voice Mailbox-Auto Attendant-CCME	\$0	\$0.00
SCUE-LIC-25CCM	Unity Express License 25 Voice Mailbox-Auto Attendant -CCM	\$200	\$106.20
SCUE-LIC-25CCM=	Unity Express License 25 Voice Mailbox-Auto Attendant -CCM	\$200	\$106.20
SCUE-LIC-25CME	Unity Express License 25 Voice Mailbox-Auto Attendant-CCME	\$200	\$106.20
SCUE-LIC-25CME=	Unity Express License 25 Voice Mailbox-Auto Attendant-CCME	\$200	\$106.20
SCUE-LIC-50CCM	Unity Express License 50 Voice Mailbox-Auto Attendant -CCM	\$500	\$265.50
SCUE-LIC-50CCM=	Unity Express License 50 Voice Mailbox-Auto Attendant -CCM	\$500	\$265.50
SCUE-LIC-50CME	Unity Express License 50 Voice Mailbox-Auto Attendant-CCME	\$500	\$265.50
SCUE-LIC-50CME=	Unity Express License 50 Voice Mailbox-Auto Attendant-CCME	\$500	\$265.50
SCUE-LIC-100CCM	Unity Express License 100 Voice Mailbox-Auto Attendant -CCM	\$1,000	\$531.00
SCUE-LIC-100CCM=	Unity Express License 100 Voice Mailbox-Auto Attendant -CCM	\$1,000	\$531.00
SCUE-LIC-100CME	Unity Express License 100 Voice Mailbox-Auto Attendant-CCME	\$1,000	\$531.00
SCUE-LIC-100CME=	Unity Express License 100 Voice Mailbox-Auto Attendant-CCME	\$1,000	\$531.00
CUE-LANG-CHS	Cisco Unity Express - Chinese (Mandarin)	\$0	\$0.00
CUE-LANG-DAN	Cisco Unity Express - Danish Language Option	\$0	\$0.00
CUE-LANG-DEU	Cisco Unity Express - German Language Option	\$0	\$0.00
CUE-LANG-ENG	Cisco Unity Express - British English	\$0	\$0.00
CUE-LANG-ESM	Cisco Unity Express - Mexican Spanish	\$0	\$0.00
CUE-LANG-ESO	Cisco Unity Express - Latin American Spanish	\$0	\$0.00
CUE-LANG-FRC	Cisco Unity Express - French Canadian	\$0	\$0.00
CUE-LANG-JPN	Cisco Unity Express - Japanese	\$0	\$0.00
CUE-LANG-KOR	Cisco Unity Express - Korean	\$0	\$0.00
CUE-LANG-PTB	Cisco Unity Express - Brazilian Portuguese	\$0	\$0.00
SCUE-LIC-150CCM	Unity Express License 150Voice Mailbox-Auto Attendant -CCM	\$3,000	\$1,593.00
SCUE-LIC-150CCM=	Unity Express License 150Voice Mailbox-Auto Attendant -CCM	\$3,000	\$1,593.00
SCUE-LIC-150CME	Unity Express License 150 Voice Mailbox-Auto Attendant-CCME	\$3,000	\$1,593.00
SCUE-LIC-150CME=	Unity Express License 150 Voice Mailbox-Auto Attendant-CCME	\$3,000	\$1,593.00
SCUE-LIC-200CCM	Unity Express License 200 Voice Mailbox-Auto Attendant -CCM	\$4,000	\$2,124.00
SCUE-LIC-200CCM=	Unity Express License 200 Voice Mailbox-Auto Attendant -CCM	\$4,000	\$2,124.00
SCUE-LIC-200CME	Unity Express License 200 Voice Mailbox-Auto Attendant-CCME	\$4,000	\$2,124.00
SCUE-LIC-200CME=	Unity Express License 200 Voice Mailbox-Auto Attendant-CCME	\$4,000	\$2,124.00
SCUE-LIC-250CCM	Unity Express License 250 Voice Mailbox-Auto Attendant -CCM	\$5,000	\$2,655.00
SCUE-LIC-250CCM=	Unity Express License 250 Voice Mailbox-Auto Attendant -CCM	\$5,000	\$2,655.00
SCUE-LIC-250CME	Unity Express License 250 Voice Mailbox-Auto Attendant-CCME	\$5,000	\$2,655.00
SCUE-LIC-250CME=	Unity Express License 250 Voice Mailbox-Auto Attendant-CCME	\$5,000	\$2,655.00
CUE-LANG-ENU	Cisco Unity Express - North American English	\$0	\$0.00
MPE-1-DEMO=	MeetingPlace Express 1.2 Sched/VT Not-for-Resale Demo (6CUL)	\$895	\$475.25
MPE-ME	MeetingPlace Express 1.2 ME Bundle-25V,6W Concurrent ULs	\$22,500	\$11,947.50
MPE-OUTLOOK	MeetingPlace Express Outlook Integration	\$9,995	\$5,307.35
MPE-OUTLOOK=	MeetingPlace Express Outlook Integration	\$9,995	\$5,307.35
MPE-SE	MeetingPlace Express 1.2 SE Bundle-20V,6W Concurrent ULs	\$18,900	\$10,035.90
MPE-VT-1=	MeetingPlace Express VT 1.2 Bundle-20V,6V1,6W Concurrent ULs	\$9,495	\$5,041.85
MPE-VT-20TO30-V=	MeetingPlace Express VT Voice Lic Upg, 20To30 Concurrent ULs	\$1,995	\$1,059.35

MPE-VT-30TO40-V=	MeetingPlace Express VT Voice Lic Upg, 30To40 Concurrent ULs	\$1,995	\$1,059.35
MPE-VT-PLUS4-VI=	MeetingPlace Express VT Video License Pack, 4 Concurrent ULs	\$1,995	\$1,059.35
UCSS-MPEVT-V-1-1	UCSS MeetingPlace Express VT Voice 1Yr-1 Concurrent Usr	\$42	\$22.30
UCSS-MPEVT-V-1-10	UCSS MeetingPlace Express VT Voice 1Yr-10 Concurrent Usrs	\$420	\$223.02
UCSS-MPEVT-V-1-10=	UCSS MeetingPlace Express VT Voice 1Yr-10 Concurrent Usrs	\$420	\$223.02
UCSS-MPEVT-V-1-1=	UCSS MeetingPlace Express VT Voice 1Yr-1 Concurrent Usr	\$42	\$22.30
UCSS-MPEVT-V-2-1	UCSS MeetingPlace Express VT Voice 2Yr-1 Concurrent Usr	\$72	\$38.23
UCSS-MPEVT-V-2-10	UCSS MeetingPlace Express VT Voice 2Yr-10 Concurrent Usrs	\$720	\$382.32
UCSS-MPEVT-V-2-10=	UCSS MeetingPlace Express VT Voice 2Yr-10 Concurrent Usrs	\$720	\$382.32
UCSS-MPEVT-V-2-1=	UCSS MeetingPlace Express VT Voice 2Yr-1 Concurrent Usr	\$72	\$38.23
UCSS-MPEVT-V-3-1	UCSS MeetingPlace Express VT Voice 3Yr-1 Concurrent Usr	\$89	\$47.26
UCSS-MPEVT-V-3-10	UCSS MeetingPlace Express VT Voice 3Yr-10 Concurrent Usrs	\$890	\$472.59
UCSS-MPEVT-V-3-10=	UCSS MeetingPlace Express VT Voice 3Yr-10 Concurrent Usrs	\$890	\$472.59
UCSS-MPEVT-V-3-1=	UCSS MeetingPlace Express VT Voice 3Yr-1 Concurrent Usr	\$89	\$47.26
UCSS-MPEVT-VI-1-1-1	UCSS MeetingPlace Express VT Video 1Yr-1 Concurrent Usr	\$56	\$29.74
UCSS-MPEVT-VI-1-1-1=	UCSS MeetingPlace Express VT Video 1Yr-1 Concurrent Usr	\$56	\$29.74
UCSS-MPEVT-VI-2-1	UCSS MeetingPlace Express VT Video 2Yr-1 Concurrent Usr	\$96	\$50.98
UCSS-MPEVT-VI-2-1=	UCSS MeetingPlace Express VT Video 2Yr-1 Concurrent Usr	\$96	\$50.98
UCSS-MPEVT-VI-3-1	UCSS MeetingPlace Express VT Video 3Yr-1 Concurrent Usr	\$118	\$62.66
UCSS-MPEVT-VI-3-1=	UCSS MeetingPlace Express VT Video 3Yr-1 Concurrent Usr	\$118	\$62.66
UCSS-MPEVT-VI-1-10	UCSS MeetingPlace Express VT Video 1Yr-10 Concurrent Usrs	\$560	\$297.36
UCSS-MPEVT-VI-2-10	UCSS MeetingPlace Express VT Video 2Yr-10 Concurrent Usrs	\$960	\$509.76
UCSS-MPEVT-VI-3-10	UCSS MeetingPlace Express VT Video 3Yr-10 Concurrent Usrs	\$1,180	\$626.58
UCSS-MPF\VT-VI3-10	UCSS MeetingPlace Express VT Video 3Yr-10 Concurrent Usrs	\$1,180	\$626.58
UCSS-MPEVT-VI3-10=	UCSS MeetingPlace Express VT Video 3Yr-10 Concurrent Usrs	\$1,180	\$626.58
MPE-1-SW	MeetingPlace Express 1.2 SW-20V,6W Concurrent ULs	\$18,900	\$10,035.90
UCSS-MPE	UCSS MeetingPlace Express Bundle	\$0	\$0.00
UCSS-MPE-V-1-1	UCSS MeetingPlace Express Voice 1Yr-1 Concurrent Usr	\$115	\$61.07
UCSS-MPE-V-1-10	UCSS MeetingPlace Express Voice 1Yr-10 Concurrent Usrs	\$1,150	\$610.65
UCSS-MPE-V-1-100	UCSS MeetingPlace Express Voice 1Yr-100 Concurrent Usrs	\$11,500	\$6,106.50
UCSS-MPE-V-2-1	UCSS MeetingPlace Express Voice 2Yr-1 Concurrent Usr	\$196	\$104.08
UCSS-MPE-V-2-10	UCSS MeetingPlace Express Voice 2Yr-10 Concurrent Usrs	\$1,960	\$1,040.76
UCSS-MPE-V-2-100	UCSS MeetingPlace Express Voice 2Yr-100 Concurrent Usrs	\$19,600	\$10,407.60
UCSS-MPE-V-3-1	UCSS MeetingPlace Express Voice 3Yr-1 Concurrent Usr	\$242	\$128.50
UCSS-MPE-V-3-10	UCSS MeetingPlace Express Voice 3Yr-10 Concurrent Usrs	\$2,420	\$1,285.02
UCSS-MPE-V-3-100	UCSS MeetingPlace Express Voice 3Yr-100 Concurrent Usrs	\$24,200	\$12,850.20
UCSS-MPE-W-1-1	UCSS MeetingPlace Express Web 1Yr-1 Concurrent Usr	\$68	\$36.11
UCSS-MPE-W-1-10	UCSS MeetingPlace Express Web 1Yr-10 Concurrent Usrs	\$680	\$361.08
UCSS-MPE-W-1-100	UCSS MeetingPlace Express Web 1Yr-100 Concurrent Usrs	\$6,800	\$3,610.80
UCSS-MPE-W-2-1	UCSS MeetingPlace Express Web 2Yr-1 Concurrent Usr	\$116	\$61.60
UCSS-MPE-W-2-10	UCSS MeetingPlace Express Web 2Yr-10 Concurrent Usrs	\$1,160	\$615.96
UCSS-MPE-W-2-100	UCSS MeetingPlace Express Web 2Yr-100 Concurrent Usrs	\$11,600	\$6,159.60
UCSS-MPE-W-3-1	UCSS MeetingPlace Express Web 3Yr-1 Concurrent Usr	\$143	\$75.93
UCSS-MPE-W-3-10	UCSS MeetingPlace Express Web 3Yr-10 Concurrent Usrs	\$1,430	\$759.33
UCSS-MPE-W-3-100	UCSS MeetingPlace Express Web 3Yr-100 Concurrent Usrs	\$14,300	\$7,593.30
MPE-1.1-DEMO=	MeetingPlace Express 1.1 Not-for-Resale Demo SW (6V,6W CUL)	\$895	\$475.25
MPE-1.1-MED	MeetingPlace Express 1.1 Medium Bundle-25V,6W Concurrent ULs	\$22,500	\$11,947.50
MPE-1.1-SMALL	MeetingPlace Express 1.1 Small Bundle-20V,6W Concurrent ULs	\$18,900	\$10,035.90
MPE-1.1-SW	MeetingPlace Express 1.1 SW-20V,6W Concurrent ULs	\$18,900	\$10,035.90
MPE-LANG=	MeetingPlace Express Language License, 2 Or More Languages	\$5,995	\$3,183.35
MPE-LE	MeetingPlace Express 1.2 LE Bundle-85V,6W Concurrent ULs	\$82,500	\$43,807.50
MPE-LE-1V	MeetingPlace Express LE Package Upg-1 Voice Concurrent UL	\$1,100	\$584.10
MPE-LE-ADD	MeetingPlace Express LE License Upgrade, 1 PAK	\$0	\$0.00
MPE-MED-ADD	MeetingPlace Express Medium License Upgrade, 1 PAK	\$0	\$0.00
MPE-METOLE-UPG=	MeetingPlace Express License Upgrade from ME to LE SW	\$2,995	\$1,590.35
MPE-PAK	MeetingPlace Express Product Authorization Key Option	\$0	\$0.00
MPE-PLUS i-V	MeetingPlace Express Voice License-1 Concurrent UL	\$960	\$509.76
MPE-PLUS1-W	MeetingPlace Express Web License-1 Concurrent UL	\$600	\$318.60
MPE-PLUS10-V-UPG=	MeetingPlace Express Voice Lic Pack Upg, 10 Concurrent ULs	\$15,000	\$7,965.00
MPE-PLUS10-V-UPG=	MeetingPlace Express Voice Lic Pack Upg, 10 Concurrent ULs	\$15,000	\$7,965.00
MPE-PLUS10-W	MeetingPlace Express Web License Pack, 10 Concurrent ULs	\$4,995	\$2,652.35
MPE-PLUS10-W=	MeetingPlace Express Web License Pack, 10 Concurrent ULs	\$4,995	\$2,652.35
MPE-PLUS40-V-UPG	MeetingPlace Express Voice Lic Pack Upg, 40 Concurrent ULs	\$44,000	\$23,364.00
MPE-PLUS40-V-UPG=	MeetingPlace Express Voice Lic Pack Upg, 40 Concurrent ULs	\$44,000	\$23,364.00
MPE-PLUS40-V-UPG=	MeetingPlace Express Voice Lic Pack Upg, 40 Concurrent ULs	\$44,000	\$23,364.00
MPE-PLUS80-V-UPG=	MeetingPlace Express Voice Lic Pack Upg-80 Concurrent ULs	\$88,000	\$46,728.00
MPE-PLUS80-V-UPG=	MeetingPlace Express Voice Lic Pack Upg-80 Concurrent ULs	\$88,000	\$46,728.00
MPE-SMALL-ADD	MeetingPlace Express Small License Upgrade, 1 PAK	\$0	\$0.00
MPE-SMTOMED-UPG	MeetingPlace Express License Upgrade from SE to ME SW	\$8,995	\$4,776.35
MPE-MED-1V	MeetingPlace Express Medium Package Upg-1Voice Concurrent UL	\$1,500	\$796.50
MPE-SMALL-1V	MeetingPlace Express Small Package Upg-1Voice Concurrent UL	\$1,900	\$1,008.90
KEY-CER1.X-100=	CER 1.X (1.2 or Higher) User License 100 Phones	\$1,000	\$531.00
KEY-CER1.X-10K=	CER 1.X (1.2 or Higher) User License 10000 Phones	\$80,000	\$42,480.00
KEY-CER1.X-1K=	CER 1.X (1.2 or Higher) User License 1000 Phones	\$10,000	\$5,310.00
KEY-CER1.X-500=	CER 1.X (1.2 or Higher) User License 500 Phones	\$5,000	\$2,655.00
KEY-CER1.X-5K=	CER 1.X (1.2 or Higher) User License 5000 Phones	\$45,000	\$23,895.00
SW-CER-1.2-SVR=	CER 1.2 software on CD, with 100 user licenses	\$5,995	\$3,183.35

SW-CER-1.2-SVR=	CER 1.2 software on CD, with 100 user licenses	\$5,995	\$3,183.35
SW-CER-1.3-SVR=	CER 1.3 Software Plus CER 1.X User License 100 Phones	\$5,995	\$3,183.35
SW-CER-1.3-SVR=	CER 1.3 Software Plus CER 1.X User License 100 Phones	\$5,995	\$3,183.35
UCSS-ER-1-100=	UCSS Emergency Responder 1 Year 100 Users	\$80	\$42.48
UCSS-ER-1-10K=	UCSS Emergency Responder 1 Year 10,000 Users	\$6,400	\$3,398.40
UCSS-ER-1-1K=	UCSS Emergency Responder 1 Year 1,000 Users	\$800	\$424.80
UCSS-ER-1-500=	UCSS Emergency Responder 1 Year 500 Users	\$400	\$212.40
UCSS-ER-1-5K=	UCSS Emergency Responder 1 Year 5,000 Users	\$3,600	\$1,911.60
UCSS-ER-2-100=	UCSS Emergency Responder 2 Years 100 Users	\$136	\$72.22
UCSS-ER-2-10K=	UCSS Emergency Responder 2 Years 10,000 Users	\$10,880	\$5,777.28
UCSS-ER-2-1K=	UCSS Emergency Responder 2 Years 1,000 Users	\$1,360	\$722.16
UCSS-ER-2-500=	UCSS Emergency Responder 2 Years 500 Users	\$680	\$361.08
UCSS-ER-2-5K=	UCSS Emergency Responder 2 Years 5,000 Users	\$6,120	\$3,249.72
UCSS-ER-3-100=	UCSS Emergency Responder 3 Years 100 Users	\$168	\$89.21
UCSS-ER-3-10K=	UCSS Emergency Responder 3 Years 10,000 Users	\$13,440	\$7,136.64
UCSS-ER-3-1K=	UCSS Emergency Responder 3 Years 1,000 Users	\$1,680	\$892.08
UCSS-ER-3-500=	UCSS Emergency Responder 3 Years 500 Users	\$840	\$446.04
UCSS-ER-3-5K=	UCSS Emergency Responder 3 Years 5,000 Users	\$7,560	\$4,014.36
SW-UPS1.0-K9=	Cisco Unified Presence Server 1.0 Server Software	\$1,995	\$1,059.35
SW-UPS1.0-K9P	Unified Presence Server 1.0 Software - available with CCM	\$0	\$0.00
SW-CUP6.0-K9P	Unified Presence 6.0 Software - available with CCM	\$0	\$0.00
ATA186-I1-A	Cisco ATA 186 2-Port Adaptor, 600 Ohm Impedance	\$150	\$79.65
ATA186-I1-A=	Spare Cisco ATA 186 2-Port Adaptor, 600 Ohm Impedance	\$150	\$79.65
ATA186-I2-A	Cisco ATA 186 2-Port Adaptor, Complex Impedance	\$150	\$79.65
ATA186-I2-A=	Spare Cisco ATA 186 2-Port Adaptor, Complex Impedance	\$150	\$79.65
ATACAB-NA	ATA Power Supply Cable for North America	\$0	\$0.00
ATACAB-NA=	Spare ATA Power Cable For North America	\$10	\$5.31
	Totals:	\$17,163,270	\$9,113,696.37

Pricing is based upon direct order from manufacture.



# A F F I D A V I T

**West Virginia Code §5A-3-10a states:**

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**EXCEPTION:**

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**LICENSING:**

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

**CONFIDENTIALITY:**

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy) for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: Verizon Business Network Services Inc on behalf of  
Verizon Network Integration Corp

Authorized Signature: Suleiman Hossami Date: 4-13-07

AGREEMENT ADDENDUM

In the event of conflict between this addendum and the agreement, this addendum shall control:

1. **ARBITRATION** - Any references to arbitration contained in the agreement are hereby deleted. Disputes arising out of the agreement shall be presented to the West Virginia Court of Claims.
2. **HOLD HARMLESS** - Any clause requiring the Agency to indemnify or hold harmless any party is hereby deleted in its entirety.
3. **GOVERNING LAW** - The agreement shall be governed by the laws of the State of West Virginia. This provision replaces any references to any other State's governing law.
4. **TAXES** - Provisions in the agreement requiring the Agency to pay taxes are deleted. As a State entity, the Agency is exempt from Federal, State, and local taxes and will not pay taxes for any Vendor including individuals, nor will the Agency file any tax returns or reports on behalf of Vendor or any other party.
5. **PAYMENT** - Any references to prepayment are deleted. Payment will be in arrears.
6. **INTEREST** - Should the agreement include a provision for interest on late payments, the Agency agrees to pay the maximum legal rate under West Virginia law. All other references to interest or late charges are deleted.
7. **RECOUPMENT** - Any language in the agreement waiving the Agency's right to set-off, counterclaim, recoupment, or other defense is hereby deleted.
8. **FISCAL YEAR FUNDING** - Service performed under the agreement may be continued in succeeding fiscal years for the term of the agreement, contingent upon funds being appropriated by the Legislature or otherwise being available for this service. In the event funds are not appropriated or otherwise available for this service, the agreement shall terminate without penalty on June 30. After that date, the agreement becomes of no effect and is null and void. However, the Agency agrees to use its best efforts to have the amounts contemplated under the agreement included in its budget. Non-appropriation or non-funding shall not be considered an event of default.
9. **STATUTE OF LIMITATION** - Any clauses limiting the time in which the Agency may bring suit against the Vendor, lessor, individual, or any other party are deleted.
10. **SIMILAR SERVICES** - Any provisions limiting the Agency's right to obtain similar services or equipment in the event of default or non-funding during the term of the agreement are hereby deleted.
11. **ATTORNEY FEES** - The Agency recognizes an obligation to pay attorney's fees or costs only when assessed by a court of competent jurisdiction. Any other provision is invalid and considered null and void.
12. **ASSIGNMENT** - Notwithstanding any clause to the contrary, the Agency reserves the right to assign the agreement to another State of West Virginia agency, board or commission upon thirty (30) days written notice to the Vendor and Vendor shall obtain the written consent of Agency prior to assigning the agreement.
13. **LIMITATION OF LIABILITY** - The Agency, as a State entity, cannot agree to assume the potential liability of a Vendor. Accordingly, any provision limiting the Vendor's liability for direct damages or limiting the Vendor's liability under a warranty to a certain dollar amount or to the amount of the agreement is hereby deleted. In addition, any limitation is null and void to the extent that it precludes any action for injury to persons or for damages to personal property.
14. **RIGHT TO TERMINATE** - Agency shall have the right to terminate the agreement upon thirty (30) days written notice to Vendor.
15. **TERMINATION CHARGES** - Any provision requiring the Agency to pay a fixed amount or liquidated damages upon termination of the agreement is hereby deleted. The Agency may only agree to reimburse a Vendor for actual costs incurred or losses sustained during the current fiscal year due to wrongful termination by the Agency prior to the end of any current agreement term.
16. **RENEWAL** - Any reference to automatic renewal is hereby deleted. The agreement may be renewed only upon mutual written agreement of the parties.
17. **INSURANCE** - Any provision requiring the Agency to insure equipment or property of any kind and name the Vendor as beneficiary or as an additional insured is hereby deleted.
18. **RIGHT TO NOTICE** - Any provision for repossession of equipment without notice is hereby deleted. However, the Agency does recognize a right of repossession with notice.
19. **ACCELERATION** - Any reference to acceleration of payments in the event of default or non-funding is hereby deleted.
20. **AMENDMENTS** - All amendments, modifications, alterations or changes to the agreement shall be in writing and signed by both parties. No amendment, modification, alteration or change may be made to this addendum without the express written approval of the Purchasing Division and the Attorney General.

ACCEPTED BY:  
STATE OF WEST VIRGINIA

Spending Unit: \_\_\_\_\_

Signed: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

*Verizon Business Network Svc Inc*  
*on behalf of*  
**VENDOR**

Company Name: *Verizon Network Integration Corp*

Signed: *Julleman Hessami*

Title: *VP Pricing/Contract Mgmt*

Date: *4-13-07*



This System Agreement ("Agreement"), effective as of the \_\_\_\_ day of \_\_\_\_, 20\_\_\_\_, is made by and between

<b>A. Verizon Entity Name ("Verizon"):</b> Verizon Network Integration Corp.	<b>B. Customer Name ("Customer")</b> State of WV Department of Administration IS&C
Address: 1410 MacCorkle AV	Address: 1 Davis Sq
City: Charleston State: WV Zip Code: 25314	City: Charleston State: WV Zip Code: 25301
Contact Name and Phone Number: Sandra Hawkins 344-6700	Customer Billing Address (if different):
Quote Number (if applicable) <u>8-2RPQ0L</u>	City: State: Zip Code:
	Contact Name and Phone Number: Krista Ferrell 304 558-2596

<p><b>C. Select all applicable options:</b></p> <p><input checked="" type="checkbox"/> New System/Service Sale  <input checked="" type="checkbox"/> Adds/Upgrade to Existing System  <input type="checkbox"/> Installation Services</p> <p><b>Verizon Maintenance and Management Services</b></p> <p><input type="checkbox"/> Data Maintenance Next Business Day Remote  <input type="checkbox"/> Data Maintenance 4-Hour Remote  <input type="checkbox"/> Data Maintenance 4-Hour On-Site  <input type="checkbox"/> Data Maintenance 8-Hour On-Site  <input type="checkbox"/> Connectivity Assurance  <input type="checkbox"/> IP Phones Next Business Day  <input type="checkbox"/> IP Telephony Application Server Platform 4-Hour Remote  <input type="checkbox"/> IP Telephony Application Server Platform 4-Hour On-Site  <input type="checkbox"/> IP Telephony Application Server Platform 8-Hour On-Site  <input type="checkbox"/> IP Telephony Software Support  <input type="checkbox"/> SiteWatch – Fault Management  <input type="checkbox"/> SiteWatch – Performance Management  <input type="checkbox"/> SiteWatch – Configuration Management  <input type="checkbox"/> IPTWatch Call Manager/Server Management  <input type="checkbox"/> IPTWatch Unity Voice Mail/Server Management  <input type="checkbox"/> IPTWatch IP QoS Fault Monitoring  <input type="checkbox"/> IPTWatch QoS Performance Monitoring  <input type="checkbox"/> On-Site Technician  <input type="checkbox"/> Hardware Repair/Return and Monitoring Coverage  <input type="checkbox"/> Other _____</p>	<p><b>Verizon Maintenance and Management Services Cont'd.</b></p> <p>Maintenance will be provided in accordance with (i) the service descriptions of the respective third party maintenance service providers (generally available on their respective websites) and (ii) the terms and conditions of the following sections hereunder: 1, 2, 3.1, 3.5, 4, 9.9, 9.11, 10.0, 11, 12, 13, 16, 17, 22.</p> <p><input type="checkbox"/> Cisco SmartNet SMARTNET IS PROVIDED BY CISCO AND CUSTOMER MAY BE REQUIRED TO SIGN A CONTRACT WITH CISCO WHO IS RESPONSIBLE FOR PROVIDING THE SERVICES. VERIZON ONLY ACTS AS COLLECTION AGENT FOR CISCO AND DOES NOT PROVIDE SUCH SERVICES.  <input type="checkbox"/> Other: _____</p>
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**System Agreement for Cisco Products**

**D. Payment Options:**

- Cash Purchase
- Lease/Financing
  - Verizon Credit Inc.
  - Third Party Lease/Financing \_\_\_\_\_ (must have prior written approval of Verizon)
- E-Rate/USF Funding Application No. \_\_\_\_\_
- Tax Exempt No. \_\_\_\_\_

**E. The total price of the System and/or services being purchased by the Customer is:**

<b>System Price</b>	\$ <u>222,350.00</u>
<b>Professional Services Price</b>	\$ _____
<b>Maintenance Service</b>	
Managed Network Solutions Service for _____ Year(s)	\$ _____
Third Party Maintenance Service for <u>1</u> Year(s)	\$ <u>340.00</u>
<b>Supplemental Warranty Coverage</b>	\$ _____
<b>Applicable taxes (estimated)</b>	\$ _____
<b>TOTAL PRICE</b>	\$ _____
<b>Down Payment</b>	\$ _____
<b>Balance Due</b>	\$ <u>227,690.00</u>

**F. Maintenance Service Billing Option:**

- Pre-paid Billing: \_\_\_\_\_ years \$ \_\_\_\_\_ (Annual Rate)
  - Deferred Billing (deferred until warranty expiration):  
 \_\_\_\_\_ years \$ \_\_\_\_\_ \$ \_\_\_\_\_ \$ \_\_\_\_\_ \$ \_\_\_\_\_  
 (Year 1) (Year2) (Year 3) (Year 4) (Year 5)
- Bill deferred payment (check one):  annually  semi-annually  quarterly  monthly

**G. Attachments**

- Equipment Sales and Installation Exhibit
- Managed Network Solutions Exhibit
- Professional Services Exhibit
- Quote
- Service Plan Description(s)
- Statement of Work

**THE TERMS AND CONDITIONS OF THIS AGREEMENT CONTINUE ON THE FOLLOWING PAGES**

\_\_\_\_\_  
Customer Initials

## System Agreement for Cisco Products

**1. Scope of Agreement.** Subject to the terms and conditions of this Agreement, Verizon will provide Customer, either directly or in conjunction with such subcontractors as it may select, the Cisco Systems equipment and software (collectively "System"), installation services, and/or the maintenance services (hereinafter such services collectively the "Services") as described in this Agreement and as further described in a Statement of Work and any Exhibit attached hereto.

1.1 For Equipment Sale and Installation Services: Verizon will provide and, if applicable, install the Cisco Systems equipment as set forth in the applicable quote and the Equipment and Installation Services Exhibit.

1.2 For Maintenance Services: Verizon will provide the maintenance services as set forth in the applicable quote and the Managed Network Solutions Exhibit.

1.3 For Professional Services: Verizon will provide the professional services as set forth in the applicable quote and the Professional Services Exhibit.

All applicable Statements of Work and Exhibits attached hereto are incorporated herein and made a part of this Agreement.

## 2. Fees and Payment.

2.1 Customer will pay all fees for the System and/or Services as set forth on Page 2 of this Agreement and the applicable quote or Statement of Work, subject to additions and deductions made by written Change Order(s). Customer is responsible for applicable taxes, shipping, handling, telecommunication surcharges and other charges applicable to the equipment and/or services provided under this Agreement. Customer agrees either to pay to Verizon the amount of all applicable taxes (as determined by tax authorities) or to provide upon execution of this Agreement evidence of exemption acceptable to Verizon.

2.2 Payments are due within thirty (30) days of receipt of the invoice ("Due Date") and any payment not received by the Due Date shall be subject to a late payment charge of the lesser of one and one-half percent (1.5%) per month and the maximum amount allowed by law. Late payment charges will be assessed monthly against the amount due. Should Customer dispute an amount invoiced, Customer shall pay the undisputed portion of that invoice and promptly notify Verizon in writing of the amount and nature of the dispute and the parties shall cooperate to resolve the dispute pursuant to Section 15 of this Agreement. Verizon reserves the right to suspend or terminate any or all Services or terminate the provision, installation or repair of any or all Systems subject to this Agreement immediately if Customer is more than sixty (60) days overdue for payments that have not been disputed in good faith.

2.3 The down payment listed on Page 2 of this Agreement shall be paid at execution of this Agreement. The balance due shall be paid in accordance with the terms of this Section unless otherwise specified in a Statement of Work.

**3. Term and Termination.** This Agreement shall be effective as of the date first set forth above and shall continue in full force and effect until terminated in accordance with this Agreement.

3.1. Either party may, upon written notice, immediately suspend its performance of and/or terminate the affected service or equipment order to which the deficiency pertains in the event the other party (i) fails to perform material terms of this Agreement and (a) such failure is not cured within thirty (30) calendar days following receipt of a default notice in writing from the other party, or (b) if such failure cannot reasonably be cured during that time and the defaulting party fails to use commercially reasonable efforts to cure such breach as soon as practicable, but in any event within ninety (90) calendar days following written notice; (ii) engages in fraud, criminal conduct or willful misconduct in connection with the business relationship of the parties; or (iii) becomes insolvent, ceases doing business in the ordinary course, enters bankruptcy proceedings or effects an assignment for the benefit of creditors. In the event Verizon terminates this Agreement pursuant to this Section 3.1, Customer shall promptly pay Verizon for the System and any Services provided up to the date of termination. In the event Customer defaults under this Agreement, Customer's down payment shall be non-refundable.

3.2. Either party may terminate this Agreement or a Statement of Work for convenience, in whole or in part, upon thirty (30) days prior written notice to the other party. If this Agreement or a Statement of Work is terminated by Customer pursuant to this Section, or if an order under this Agreement is cancelled by Customer, Verizon shall have no further responsibility under this Agreement, Statement of Work or such order, as applicable, and Customer shall promptly pay Verizon:

3.2.1. for all Systems and Services provided up to the date of termination or cancellation, as applicable;

3.2.2. for all expenses incurred up to the date of termination or cancellation, as applicable, including but not limited to the costs of terminating purchase orders, return of equipment and/or software, removal of equipment and/or software and

## System Agreement for Cisco Products

other contractual obligations made by Verizon to meet its obligations under this Agreement or Statement of Work, plus a restocking fee of twenty-five percent (25%) of the cost of any equipment and/or software cancelled or returned.

3.3. Where multiple Statements of Work are associated with this Agreement, the termination of one or fewer than all of the Statements of Work shall only affect the terminated Statement(s) of Work. The remaining Statement(s) of Work shall remain in effect.

3.4. Verizon reserves the right to suspend performance under this Agreement or a Statement of Work if required, in Verizon's sole discretion, by regulation, statute, judicial action or other applicable legal requirement.

3.5. Verizon reserves the right to amend the rates, terms and conditions of Service under this Agreement to be effective upon the commencement of any renewal term and without formal amendment of this Agreement by providing Customer written notice thereof prior to the expiration of the then-current term. If Customer is unwilling to accept such amended rates, terms and conditions, Customer shall provide Verizon written notice thereof prior to the expiration of the then-current term, in which event the Service shall terminate upon expiration of the then-current term.

3.6. Termination of this Agreement shall not relieve either party of its respective obligations to comply with all terms of this Agreement that expressly call for performance prior or subsequent to the termination date, including without limitation the parties' respective obligations to protect proprietary and confidential information.

**4. Purchase Order.** The parties acknowledge that a Customer purchase order or similar document is intended solely to evidence Customer's intention to purchase equipment and/or services set forth therein. Except with respect to a provision in a Customer purchase order or similar document evidencing an intent to be bound by the terms and conditions of an Agreement between Customer and Verizon, the terms and conditions of such Customer purchase order or similar document shall be disregarded and of no force or effect, it being agreed that the terms and conditions of the Agreement between Customer and Verizon shall govern.

**5. Leasing Option.** With Verizon's prior written consent Customer may finance the System and/or Services or any portion thereof in a separate transaction through a third party leasing company ("Lessor") approved by Verizon, may assign its rights and obligations with respect to payment under this Agreement to the Lessor, and/or may cause the Lessor to issue a purchase order in a form acceptable to Verizon. Notwithstanding such transaction and/or assignment, Customer shall remain responsible for performance of all of its obligations under this Agreement, including payment in full.

**6. Risk of Loss.** If Verizon installs the System, risk of loss or damage to the System passes to Customer on delivery of the System (including portions thereof) to Customer's site. If Verizon does not install the System, risk of loss or damage to the System (or portions thereof) passes to Customer upon delivery to the carrier.

**7. Title and Security Interest.** Until full payment has been rendered, Customer grants Verizon a purchase money security interest in the System, and agrees to execute all documents necessary to perfect that interest and, to the extent permitted by law, grants Verizon a special power-of-attorney for the purpose of executing the necessary documents. Upon final payment, title shall pass to Customer and Verizon will release its security interest. Customer will not grant or convey to any other person or entity a security interest in, or permit placement of a lien on, the System unless and until Customer has paid Verizon in full for such System.

**8. Software.** Software provided in conjunction with the System is licensed to Customer under the license provided by the software publisher or by the equipment manufacturer with which the software is provided. Customer shall, if required, execute a separate software license agreement in a form satisfactory to the software publisher or equipment manufacturer.

**9. Customer Responsibilities.** Customer will:

9.1. Allow Verizon access for installation, inspection, testing, maintenance and repair of the System and performance of any required activity.

9.2. Provide suitable building facilities for the System in accordance with local codes, including but not limited to ducting, conduit, structural borings, etc. for cable and conductors in floors, ceilings and walls; electrical service with suitable terminals and power surge protection devices; and metallic grounds with sufficient slack in the equipment room, installed in conformity with the National Electrical Code and local codes.

9.3. Provide necessary heating, cooling, humidity and dust control as required by manufacturer specifications.

9.4. Remove existing equipment or cable that interferes with System installation.

9.5. Identify and disclose to Verizon concealed equipment, wiring or conditions that might be affected by or might affect the

## System Agreement for Cisco Products

installation of the System. Customer shall defend and hold Verizon harmless from any claim, damage or liability resulting from a failure to disclose this information.

9.6. Authorize Verizon, at Customer's expense, to make service requests upon third parties for System interconnection requirements, including obtaining telephone service for testing where necessary.

9.7. Designate trash deposit points on each floor on which the System is to be installed where Verizon will place waste for removal by Customer.

9.8. Cooperate with Verizon's requests for assistance in testing or installation.

9.9. Be responsible for providing adequate back-up of data and for restoring data to repaired equipment.

9.10. If the System is to be connected to the public network, be solely responsible for selection, implementation and maintenance of security features for defense against unauthorized long distance calling, and for payment of long distance, toll and other telecommunications charges incurred through use of the System.

9.11. Immediately notify Verizon of any anticipated delay in building availability or inability to meet any of the above listed requirements.

### 10. Changes In/Additions to System.

10.1 Customer may order additional equipment, installation and/or maintenance services pursuant to a written Amendment, Customer purchase order or similar document, and such order shall be governed by this Agreement, including without limitation Section 4, and shall reference this Agreement.

10.2 Customer shall also have the right, by written notice, to propose changes in the System and/or Services under this Agreement and any Statement of Work ("Change Orders") and Verizon shall comply to the extent it deems feasible and reasonable. If Verizon determines that such changes cause an increase or decrease in the cost of or time required for performance, Verizon shall advise Customer and such adjustments shall be reflected in a written Change Order. Should Verizon encounter, in installing the System, any concealed or unknown condition not expressly set forth in the applicable Statement of Work, which condition affects the price or schedule for installation of the System, the price and/or the schedule shall be equitably adjusted by Change Order to cover all costs, including but not limited to labor, equipment, materials and tools necessary to carry out the change.

10.3 No Change Order shall become effective as a part of this Agreement and the applicable Statement of Work, and no changes in the System shall be initiated, until the Change Order is mutually agreed upon in writing. Verizon shall not be obligated to consider or accept any Change Order that results in a decrease of more than twenty percent (20%) in the total price of the System. Verizon may also propose changes in or additions to the System, and may proceed with such changes upon execution by Customer and Verizon of a written Change Order.

**11. Warranty.** Verizon warrants that it will perform the Services provided under this Agreement in a good and workmanlike manner. All manufacturers' warranties for System provided hereunder are passed through to Customer and warranty claims shall be presented by Customer directly to the manufacturer.

THE WARRANTIES SET FORTH IN THIS AGREEMENT ARE IN LIEU OF ALL OTHER WARRANTIES FROM VERIZON, UNLESS OTHERWISE STATED IN AN EXHIBIT. OTHERWISE VERIZON DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, ANY WARRANTY OF NON-INFRINGEMENT AND ANY WARRANTIES ARISING FROM A COURSE OF DEALING, USAGE OR TRADE PRACTICE. VERIZON SHALL NOT BE LIABLE FOR UNAUTHORIZED ACCESS TO VERIZON'S OR CUSTOMER'S TRANSMISSION FACILITIES OR PREMISES EQUIPMENT OR FOR UNAUTHORIZED ACCESS TO OR ALTERATION, THEFT OR DESTRUCTION OF CUSTOMER'S DATA FILES, PROGRAMS, PROCEDURES OR INFORMATION THROUGH ACCIDENT, FRAUDULENT MEANS OR DEVICES, OR ANY OTHER METHOD. VERIZON MAKES NO WARRANTY FOR USE OF THE SYSTEM AS A COMPONENT IN LIFE SUPPORT SYSTEMS OR DEVICES, PUBLIC SAFETY SYSTEMS, OR WITH RESPECT TO THE PERFORMANCE OF ANY SOFTWARE OR FIRMWARE.

**12. Limitation of Liability.** EXCEPT FOR PAYMENTS OWED UNDER THIS AGREEMENT, IN NO EVENT WILL EITHER PARTY BE LIABLE TO THE OTHER PARTY FOR SPECIAL, INDIRECT, INCIDENTAL, EXEMPLARY, OR CONSEQUENTIAL DAMAGES, WHETHER ARISING IN CONTRACT, TORT (INCLUDING A PARTY'S NEGLIGENCE) OR OTHERWISE, INCLUDING WITHOUT LIMITATION DAMAGES ARISING FROM DELAY, LOSS OF GOODWILL, LOSS OF OR DAMAGE TO DATA, LOST PROFITS (ACTUAL OR ANTICIPATED), UNAVAILABILITY OF ALL OR PART OF THE SYSTEM, OR OTHER COMMERCIAL OR ECONOMIC LOSS, EVEN IF SUCH PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

## System Agreement for Cisco Products

EXCEPT WITH RESPECT TO THE INDEMNIFICATION OBLIGATIONS SET OUT IN SECTION 13, VERIZON'S ENTIRE LIABILITY FOR ANY OTHER DAMAGE WHICH MAY ARISE HEREUNDER, FOR ANY CAUSE WHATSOEVER, AND REGARDLESS OF THE FORM OF ACTION, WHETHER IN CONTRACT OR IN TORT, INCLUDING VERIZON'S NEGLIGENCE, OR OTHERWISE, SHALL BE LIMITED TO DIRECT DAMAGES PROVEN BY CUSTOMER. THIS SECTION DOES NOT LIMIT ANY VERIZON LIABILITY: (a) IN TORT FOR ITS WILLFUL OR INTENTIONAL MISCONDUCT, OR (b) FOR BODILY INJURY OR DEATH PROXIMATELY CAUSED BY VERIZON'S NEGLIGENCE, OR (c) LOSS OR DAMAGE TO REAL PROPERTY OR TANGIBLE PERSONAL PROPERTY PROXIMATELY CAUSED BY VERIZON'S NEGLIGENCE. IN ADDITION, VERIZON SHALL HAVE NO LIABILITY OR RESPONSIBILITY FOR INTEROPERABILITY OR COMPATIBILITY OF THE SYSTEM WITH THIRD-PARTY PRODUCTS OR SYSTEMS THAT CUSTOMER MAY UTILIZE IN CONJUNCTION WITH THE SYSTEM OR TO WHICH CUSTOMER MAY CONNECT THE SYSTEM.

### 13. Indemnification.

13.1 Except and to the extent provided below, Verizon will defend Customer against any claim, suit, action or proceeding alleging that equipment supplied by Verizon to Customer under this Agreement infringes a valid U.S. patent or copyright ("Claim"), and will indemnify and hold harmless Customer against all finally awarded costs and expenses, including attorneys fees in connection with any such Claim. If the use of any equipment supplied by Verizon hereunder is enjoined or subject to a Claim, Verizon may, at its option and expense, procure for Customer the right to continue to use the System or relevant component, replace the System or relevant component with equivalent, non-infringing System or relevant component, or modify the System or relevant component so that it becomes non-infringing. In the event that none of the foregoing options is commercially reasonable to Verizon, Verizon will remove the infringing System or component and refund to Customer the purchase price for the System less depreciation for such use. If the infringing System is returned to Verizon during the first twelve (12) months after delivery Verizon will refund the entire purchase price. After the first twelve (12) months, depreciation shall be calculated as follows:

Event Occurs:	Refund Depreciated By:
13 – 24 months from shipping date	25%
25 – 36 months from shipping date	50%
37 - 48 months from shipping date	75%
> 48 months	No refund

Verizon shall have no obligation for (a) any costs, fees or expenses incurred by Customer without Verizon's prior written consent, (b) any Claims arising out of "music on hold" or similar service, or (c) for any indirect, special, consequential or incidental damages arising out of any Claim.

13.2 Any indemnification provided in Section 13.1 shall not apply to any Claim, or portion thereof that arises from any infringement that results from any of the following: (i) any negligent or willful act or omission by or attributable to Customer or its employees, agents, or other contractors; (ii) anything Customer or its agents, employees, or contractors provide which is incorporated into the System; (iii) functionality provided by Verizon at the instruction of Customer or its agents, employees, or other contractors; (iv) alteration or modification of System provided by Verizon hereunder by Customer or its employees, agents or other contractors; (v) Verizon's alteration or modification of the System provided by Verizon hereunder at the direction of Customer or its agents, employees, or other contractors; (vi) the combination, use or operation of the System supplied by Verizon pursuant to this Agreement in combination with any product, software, data, services, materials or apparatus not supplied by Verizon under this Agreement;; (vii) use of the System after Customer is informed of modifications or changes required in order to avoid infringement, if such Claim could have been avoided by implementation of the modifications or changes; (viii) infringement by third party products, service, software, data, materials, or apparatus or (ix) use or operation, by Customer or its agents, employees, or other contractors of the System provided by Verizon hereunder other than as specified in this Agreement. The foregoing states the entire obligation of Verizon and is Customer's sole and exclusive remedy with respect to any claim of infringement of any intellectual property right of any kind, and Verizon disclaims all other warranties and obligations with respect to any such Claims.

13.3 Customer shall defend, indemnify and hold harmless Verizon, its employees, officers, directors, agents and affiliates for damages, costs, and attorneys fees in connection with any claim arising out of or related to Customer's conduct set forth in section 13.1(i)-(ix) above or arising out of the content of communications transmitted by Customer in its use of the Services or System provided by Verizon, including but not limited to libel, slander, and invasion of privacy.



## System Agreement for Cisco Products

13.4 Each party (the “indemnitor”) shall defend, indemnify, and hold harmless the other party (the “indemnitee”) against all claims and liabilities for direct damages imposed on the indemnitee for bodily injuries, including death, and for damages to real or tangible personal property to the extent caused by the negligent or otherwise tortious acts or omissions of the indemnitor, its agents or employees in the course of performance of this Agreement.

13.5 The indemnification obligations set forth in this Section 13 are contingent upon (1) the indemnitee providing the indemnitor prompt, written, and reasonable notice of the claims, demands, and/or causes of action subject to indemnification, (2) the indemnitee granting the indemnitor the right to control the defense of the same, and (3) the indemnitee’s full cooperation with the indemnitor in defense of the claim, including providing information and assistance in defending the claim. Nothing herein, however, shall restrict the indemnitee from participating in the defense of the claim, demand, and/or cause of action at its own cost and expense with counsel of its own choosing. No settlement may be entered into by the indemnitor on behalf of the indemnitee that includes obligations to be performed by the indemnitee (other than payment of money that will be fully paid by the indemnitor under Sections 13.1- 13.3 above) without indemnitee's prior written approval.

**14. Confidentiality.** Except as required by law or regulation, each party (the “receiving party”) shall keep confidential and not disclose, directly or indirectly, to any third party any Confidential Information, as defined below, received from the other party (the “disclosing party”) without the prior written consent of a duly authorized officer of the disclosing party. The disclosing party shall conspicuously mark its tangible Confidential Information as Proprietary or Confidential at the time of disclosure to the receiving party. Confidential Information that is disclosed orally will be identified by the disclosing party as Confidential Information at the time of disclosure to the receiving party. Each party shall use, copy and disclose the Confidential Information of the disclosing party solely for purposes of performing this Agreement. All Confidential Information of a party shall be and shall remain the property of such party. A party shall deliver to the disclosing party, upon written request by the disclosing party, all Confidential Information of the disclosing party then in the receiving party’s possession or control, directly or indirectly, in whatever form it may be (including, without limitation, magnetic media) or certify its destruction to the disclosing party. Each party shall take all necessary and reasonable action, by instruction, agreement or otherwise, with its employees, consultants, subcontractors, affiliates, and representatives to satisfy its obligations hereunder. The receiving party’s obligations hereunder with respect to confidentiality, non-disclosure and limitation of use of Confidential Information shall be for the term of the Agreement plus one (1) year. For purposes of this provision, a third party shall not include an entity which has a need to know the Confidential Information and which owns, is owned by, or is under common ownership with a party to this Agreement.

14.1 Nothing in this Agreement shall prevent either party from using or disclosing any Confidential Information that: (i) has become generally available to the public, other than through any improper action of such party, (ii) is already in the possession of the receiving party and not subject to an existing agreement of confidence between the parties, (iii) is received from a third party without restriction and without breach of this Agreement, (iv) is independently developed by the receiving party as evidenced by its records, or (v) is disclosed pursuant to a valid law, rule, regulation, subpoena, demand, or order of a court or other governmental body or any political subdivision thereof of competent jurisdiction (collectively “demand”); provided, however, that the receiving party shall first have given notice to the disclosing party (unless prohibited by the terms of such request or requirement or such notice is otherwise prohibited by law) about the demand in order to permit the disclosing party to seek reasonable protective arrangements.

14.2 For purposes of this Agreement, the term “Confidential Information” shall include, without limitation, all trade secrets of a party and all other information and material that relates or refers to the plans, policies, finances, corporate developments, products, pricing, sales, services, procedures, intra-corporate transactions, suppliers, prospects and customers of a party, as well as financial information relating to such suppliers, prospects and customers, and any other similar confidentiality information and material which such party does not make generally available to the public. By way of illustration, but not limitation, Confidential Information includes all computer software (including object code and source code), computer software and data base technologies, systems, structures and architectures, and the processes, formulae, compositions, improvements, inventions, discoveries, concepts, ideas, designs, methods and information developed, acquired, owned, produced, or practiced at any time by a party, and all non-public information relating to the business of such party.

**15. Alternate Dispute Resolution (ADR).** Any controversy, claim, or dispute (“Disputed Claim”) arising out of or relating to this Agreement, except for claims relating to indemnity, infringement, or confidentiality obligations or matters relating to injunctions or other equitable relief (together “Equitable Claims”), shall be first subject to a thirty (30) day negotiation period between the parties in which each party shall disclose to the other party all such documents, facts, statements and any other information which are reasonably requested by the other party and are relevant to the dispute in question. Should such negotiations fail to resolve the dispute within thirty (30) calendar days, Disputed Claims shall be resolved by binding arbitration of a single arbitrator in accordance with the Commercial Arbitration Rules of the American Arbitration Association. The decision of the arbitrator shall be based upon this Agreement and applicable law. The decision of the arbitrator shall be reduced to writing,

## System Agreement for Cisco Products

shall be final and binding except for fraud, misconduct, or errors of law, and judgment upon the decision rendered may be entered in any court having jurisdiction thereof. In all arbitrations, the arbitrator must give effect to applicable statutes of limitation subject to limitation of actions terms set forth in this Agreement, and shall not be afforded any authority to award relief in excess of what this Agreement provides or to order consolidation or class arbitrations. The arbitrator shall have no authority to award punitive damages in any Disputed Claim. The parties agree that any such claims arising under this Agreement must be pursued on an individual basis in accordance with the procedure noted above. Even if applicable law permits class actions or class arbitrations, the ADR procedure agreed to herein applies and the parties waive any rights to pursue any claim arising under this Agreement on a class basis. The arbitration shall be held in a mutually agreed to location, and shall be final and binding on both parties. Each party will bear its own costs of arbitration but shall split equally the fees of the arbitration and the arbitrator.

**16. Hazardous Substances.** Except as disclosed to and acknowledged in writing by Verizon, Customer certifies that it is not aware of the presence of any asbestos or other hazardous substance (as defined by any applicable state, federal or local hazardous waste or environmental law or regulation) at any location where Verizon is to perform services under this Agreement. If during such performance Verizon employees or agents encounter any such substance, Customer agrees to take all necessary steps, at its own expense, to remove or contain the asbestos or other hazardous substance and to test the premises to ensure that exposure does not exceed the lowest exposure limit for the protection of workers. Verizon may suspend performance under this Agreement until the removal or containment has been completed and approved by the appropriate governmental agency and Verizon. Performance obligations under this Agreement shall be extended for the period of delay caused by said cleanup or removal. Customer's failure to remove or contain hazardous substances shall entitle Verizon to terminate this Agreement without further liability, in which event Customer shall permit Verizon to remove any equipment that has not been accepted, shall reimburse Verizon for expenses incurred in performing this Agreement until termination (including but not limited to expenses associated with such termination, such as removing equipment, terminating leases, demobilization, etc.), and shall complete payment for any portion of the System that has been accepted.

**17. Force Majeure.** Neither party shall be liable for any delay or failure in performance under this Agreement arising out of acts or events beyond its reasonable control, including but not limited to acts of God, war, terrorist acts, fire, flood, explosion, riot, embargo, acts of the Government in its sovereign capacity, labor disputes, unavailability of equipment or parts from vendors, or changes requested by Customer. The affected party shall provide prompt notice to the other party and shall be excused from performance to the extent of such caused delays or failures, provided that the party so affected shall use reasonable efforts to remove such causes of such delays or failures and both parties shall proceed whenever such causes are removed or cease. If performance of either party is prevented or delayed by circumstances as described in this section for more than ninety (90) days, either party may terminate the affected Service or Statement of Work. Notwithstanding the foregoing, Customer shall not be relieved of its obligation to make any payments, including any late payment charges as provided in Section 2.2, above, that are due to Verizon hereunder.

**18. Assignment.** Neither party may, without the prior written consent of the other party, assign or transfer its rights or obligations under this Agreement; consent shall not be unreasonably withheld or delayed. Notwithstanding the foregoing, Verizon may, without prior notice, assign this Agreement, in whole or in part, to any Verizon affiliate or to any successor entity upon the merger, reorganization, consolidation or sale of all or substantially all of Verizon's assets associated with the equipment or Services provided pursuant to this Agreement. For purposes of this Section, "affiliate" shall mean a person or entity that directly or indirectly controls, is controlled by, or is under common control with Verizon. Any attempt to assign this Agreement in contravention of this Section shall be void and of no force and effect.

**19. Governing Law.** This Agreement shall be governed by the substantive laws of the State of West Virginia, without regard to its choice of law principles

**20. Non-Waiver/Severability.** Either party's failure to enforce any of the provisions of this Agreement or to exercise any right or option is not a waiver of any such provision, right, or option, and shall not affect the validity of this Agreement. Any waiver must be written and signed by the parties. If any provision of this Agreement or the provision of any Service or equipment under the terms hereof is held to be illegal, invalid, or otherwise prohibited under applicable law or regulation in any State or jurisdiction, then this Agreement shall be construed as if not containing such provision or not requiring the provision of such invalid, illegal, or prohibited Service or equipment in such State or jurisdiction.

**21. Publicity.** Except as required by law, the parties shall keep this Agreement confidential and shall not disclose this Agreement or any of its terms without the other party's written consent. Neither party shall use any trademark, trade name, trade dress or any name, picture or logo which is commonly identified with the other party or its affiliates, or from which any association with such party or its affiliates may be inferred or implied, in any manner, including but not limited to advertising, sales promotions, press releases or otherwise, without the prior written permission of such party. Notwithstanding any contrary

## System Agreement for Cisco Products

term in this Agreement, the parties may issue or permit issuance of a press release or other public statement concerning this Agreement, provided, however, that no such release or statement shall be published without the prior mutual consent of the parties.

**22. Notices.** All notices or other communication given or required by either party to the other under this Agreement shall be deemed to have been properly given if hand-delivered, mailed by certified mail return receipt requested, or sent by facsimile with confirmation of receipt or by overnight courier. Such notices and communications shall be deemed effective upon receipt. If to Verizon, notices should be sent to Verizon National Contract Repository, 700 Hidden Ridge, MC:HQW02L25, Irving, TX 75038, and if to Customer to the address specified on the cover sheet. Such address may be changed by either party by notice sent in accordance with this Section.

**23. Limitation of Actions.** A party may bring no action or demand for arbitration arising out of this Agreement more than two (2) years after the cause of action has accrued. The parties waive the right to invoke any different limitation on the bringing of actions under state law.

**24. Compliance with Laws.** Each party shall comply with the provisions of all applicable federal, state, and local laws, ordinances, regulations and codes in its performance under this Agreement or any Statement of Work, including without limitation the export laws of the United States or any country in which Customer receives equipment, software or services.

**25. Independent Contractor Relationship; No Agency.** Each party understands and agrees that it and its personnel are not agents or employees of the other party, and that each party is an independent contractor hereunder for all purposes and at all times. Neither party has the right or authority to, and shall not, assume or create any obligation of any nature whatsoever on behalf of the other party or bind the other party in any respect whatsoever. Each party shall indemnify, hold harmless and defend the other against any liabilities, claims, losses and damages (including costs, expenses and reasonable attorneys' fees) arising out of its failure to comply with this provision and any laws, rules or regulations applicable thereto.

**26. Interpretation.** The Agreement shall not be construed or interpreted for or against any party hereto because that party drafted or caused that party's legal representative to draft any of its provisions.

**27. Headings.** The Section headings used herein are for reference and convenience only and shall not enter into the interpretation of this Agreement.

**28. Modifications.** This Agreement may only be amended, changed, waived or modified in a written document that is signed by both parties.

**29. Entire Agreement.** This Agreement, together with any Statement of Work hereunder and any Exhibit hereto, constitutes the entire agreement between the parties pertaining to the subject matter herein and supercedes all prior oral and written proposals, correspondence and memoranda with respect thereto, and no representations, warranties, agreements or covenants, express or implied, of any kind or character whatsoever with respect to such subject matter have been made by either party to the other, except as expressly set forth in this Agreement. In the event of a conflict between this Agreement, a Statement of Work or an Exhibit, this Agreement shall prevail.

**IN WITNESS WHEREOF**, the parties hereto have caused this Agreement to be duly executed. Each party warrants and represents that its respective representative whose signature appears below have been and are on the date of signature duly authorized to execute this Agreement and that each party has the authority to enter into this Agreement.

Verizon Business Network Services Inc. on behalf of  
Verizon Network Integration Corp.

State of West Virginia  
Dept. of Administration's Office of Technology

By: Suleiman Hessami  
Print Name: Suleiman Hessami  
Title: VP Pricing / Contract Mgmt  
Date: 4-13-07

By: \_\_\_\_\_  
Print Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_

**EQUIPMENT SALES AND INSTALLATION SERVICES EXHIBIT**

In addition to the terms and conditions of the Agreement, the following terms and conditions apply to the sale of equipment and installation services. Verizon shall provide the equipment and/or services specified in a quote and a Statement of Work that shall be signed by authorized representatives of both Customer and Verizon and shall be incorporated herein (hereinafter the "System").

**1. Description of Service.**

- 1.1. Verizon shall furnish all supervision, labor, equipment, materials, supplies and all other things specified in a Statement of Work necessary for the completion of the System.
- 1.2. Customer will designate a single point of contact who will be responsible and authorized to (i) make all decisions and give all approvals which Verizon may need from Customer, and (ii) provide Verizon's personnel on a timely basis with all information, data, access and support reasonably required for its performance under this Exhibit and the applicable Statement of Work, including but not limited to making available appropriate personnel to work with Verizon as Verizon may reasonably request.
- 1.3. If Customer requests that installation services be performed outside Verizon's normal office hours, as defined in the applicable Statement of Work, Customer shall pay Verizon its then current time and material labor rate. Unless Customer otherwise requests in writing, Verizon will, at Customer's expense, apply for permits necessary for installation of the System. Verizon shall provide Customer written notice indicating the date the System becomes operational (the "In-Service Date"). Should Customer request delay of installation, or should installation be delayed as a result of Customer's action or inaction, Verizon may store components of the System at Customer's risk and expense.
- 1.4. Customer is responsible for the accuracy and completeness of all information it provides. If information is incomplete or incorrect, or if information is discovered during the course of the engagement that could not be reasonably anticipated by Verizon, any additional work required thereby shall be treated as a Customer requested change to the scope of the System and subject to the Change Order procedure set forth in the Agreement. Verizon will reasonably accommodate Customer requested changes prior to the In-Service Date pursuant to a written change order executed by both parties reflecting an appropriate adjustment in the System price and installation date.
- 1.5. For voice Systems, Verizon will provide training, as set forth in the Statement of Work, on how to use the System within thirty (30) days following the In-Service Date.
- 1.6. Installation services are not available for antennas and accessories associated with wireless equipment.

**2. Warranty.**

- 2.1. All data equipment manufacturers' warranties for products provided hereunder are passed through to Customer and Customer shall present warranty claims directly to the manufacturer unless covered by maintenance arrangements between Customer and Verizon.
- 2.2. For voice equipment installed by Verizon, the warranty period begins on the In-Service Date and continues for twelve (12) months. If Verizon does not install the voice equipment, warranties will be as provided by the equipment manufacturer and are passed through to Customer, and Customer shall present any warranty claims directly to the manufacturer.
- 2.3. These warranties do not cover damage to or malfunction of the System caused in whole or in part by Customer or third parties through other than normal use of the System or caused by an event external to the System.



This System Agreement ("Agreement"), effective as of the \_\_\_\_ day of \_\_\_\_, 20\_\_\_\_, is made by and between

<b>A. Verizon Entity Name ("Verizon"):</b> Verizon Network Integration Corp.	<b>B. Customer Name ("Customer")</b> State of WV Department of Administration IS&C
Address: 1410 MacCorkle AV	Address: 1 Davis Sq
City: Charleston State: WV Zip Code: 25314	City: Charleston State: WV Zip Code: 25301
Contact Name and Phone Number: Sandra Hawkins 344-6700	Customer Billing Address (if different):
Quote Number (if applicable) <u>8-2RPQ0L</u>	City: State: Zip Code:
	Contact Name and Phone Number: Krista Ferrell 304 558-2596

<p><b>C. Select all applicable options:</b></p> <p><input checked="" type="checkbox"/> New System/Service Sale  <input checked="" type="checkbox"/> Adds/Upgrade to Existing System  <input type="checkbox"/> Installation Services</p> <p><b>Verizon Maintenance and Management Services</b></p> <p><input type="checkbox"/> Data Maintenance Next Business Day Remote  <input type="checkbox"/> Data Maintenance 4-Hour Remote  <input type="checkbox"/> Data Maintenance 4-Hour On-Site  <input type="checkbox"/> Data Maintenance 8-Hour On-Site  <input type="checkbox"/> Connectivity Assurance  <input type="checkbox"/> IP Phones Next Business Day  <input type="checkbox"/> IP Telephony Application Server Platform 4-Hour Remote  <input type="checkbox"/> IP Telephony Application Server Platform 4-Hour On-Site  <input type="checkbox"/> IP Telephony Application Server Platform 8-Hour On-Site  <input type="checkbox"/> IP Telephony Software Support  <input type="checkbox"/> SiteWatch – Fault Management  <input type="checkbox"/> SiteWatch – Performance Management  <input type="checkbox"/> SiteWatch – Configuration Management  <input type="checkbox"/> IPTWatch Call Manager/Server Management  <input type="checkbox"/> IPTWatch Unity Voice Mail/Server Management  <input type="checkbox"/> IPTWatch IP QoS Fault Monitoring  <input type="checkbox"/> IPTWatch QoS Performance Monitoring  <input type="checkbox"/> On-Site Technician  <input type="checkbox"/> Hardware Repair/Return and Monitoring Coverage  <input type="checkbox"/> Other _____</p>	<p><b>Verizon Maintenance and Management Services Cont'd.</b></p> <p>Maintenance will be provided in accordance with (i) the service descriptions of the respective third party maintenance service providers (generally available on their respective websites) and (ii) the terms and conditions of the following sections hereunder: 1, 2, 3.1, 3.5, 4, 9.9, 9.11, 10.0, 11, 12, 13, 16, 17, 22.</p> <p><input type="checkbox"/> Cisco SmartNet SMARTNET IS PROVIDED BY CISCO AND CUSTOMER MAY BE REQUIRED TO SIGN A CONTRACT WITH CISCO WHO IS RESPONSIBLE FOR PROVIDING THE SERVICES. VERIZON ONLY ACTS AS COLLECTION AGENT FOR CISCO AND DOES NOT PROVIDE SUCH SERVICES.  <input type="checkbox"/> Other: _____</p>
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**System Agreement for Cisco Products**

**D. Payment Options:**

- Cash Purchase
- Lease/Financing
  - Verizon Credit Inc.
  - Third Party Lease/Financing \_\_\_\_\_ (must have prior written approval of Verizon)
- E-Rate/USF Funding Application No. \_\_\_\_\_
- Tax Exempt No. \_\_\_\_\_

E. The total price of the System and/or services being purchased by the Customer is:

*See additional Pricing Sheet B*

System Price \$ \_\_\_\_\_

Professional Services Price \$ \_\_\_\_\_

Maintenance Service

    Managed Network Solutions Service for \_\_\_\_\_ Year(s) \$ \_\_\_\_\_

    Third Party Maintenance Service for \_\_\_\_\_ Year(s) \$ \_\_\_\_\_

Supplemental Warranty Coverage \$ \_\_\_\_\_

Applicable taxes (estimated) \$ \_\_\_\_\_

**TOTAL PRICE** \$ \_\_\_\_\_

Down Payment \$ \_\_\_\_\_

Balance Due \$ \_\_\_\_\_

**F. Maintenance Service Billing Option:**

- Pre-paid Billing: \_\_\_\_\_ years \$ \_\_\_\_\_
- Deferred Billing (deferred until warranty expiration):
 

_____ years	(Annual Rate)	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
		(Year 1)	(Year 2)	(Year 3)	(Year 4)	(Year 5)
- Bill deferred payment (check one):  annually     semi-annually     quarterly     monthly

**G. Attachments**

- Equipment Sales and Installation Exhibit
- Managed Network Solutions Exhibit
- Professional Services Exhibit
- Quote
- Service Plan Description(s)
- Statement of Work

**THE TERMS AND CONDITIONS OF THIS AGREEMENT CONTINUE ON THE FOLLOWING PAGES**

Customer Initials \_\_\_\_\_

## System Agreement for Cisco Products

**1. Scope of Agreement.** Subject to the terms and conditions of this Agreement, Verizon will provide Customer, either directly or in conjunction with such subcontractors as it may select, the Cisco Systems equipment and software (collectively "System"), installation services, and/or the maintenance services (hereinafter such services collectively the "Services") as described in this Agreement and as further described in a Statement of Work and any Exhibit attached hereto.

1.1 For Equipment Sale and Installation Services: Verizon will provide and, if applicable, install the Cisco Systems equipment as set forth in the applicable quote and the Equipment and Installation Services Exhibit.

1.2 For Maintenance Services: Verizon will provide the maintenance services as set forth in the applicable quote and the Managed Network Solutions Exhibit.

1.3 For Professional Services: Verizon will provide the professional services as set forth in the applicable quote and the Professional Services Exhibit.

All applicable Statements of Work and Exhibits attached hereto are incorporated herein and made a part of this Agreement.

## 2. Fees and Payment.

2.1 Customer will pay all fees for the System and/or Services as set forth on Page 2 of this Agreement and the applicable quote or Statement of Work, subject to additions and deductions made by written Change Order(s). Customer is responsible for applicable taxes, shipping, handling, telecommunication surcharges and other charges applicable to the equipment and/or services provided under this Agreement. Customer agrees either to pay to Verizon the amount of all applicable taxes (as determined by tax authorities) or to provide upon execution of this Agreement evidence of exemption acceptable to Verizon.

2.2 Payments are due within thirty (30) days of receipt of the invoice ("Due Date") and any payment not received by the Due Date shall be subject to a late payment charge of the lesser of one and one-half percent (1.5%) per month and the maximum amount allowed by law. Late payment charges will be assessed monthly against the amount due. Should Customer dispute an amount invoiced, Customer shall pay the undisputed portion of that invoice and promptly notify Verizon in writing of the amount and nature of the dispute and the parties shall cooperate to resolve the dispute pursuant to Section 15 of this Agreement. Verizon reserves the right to suspend or terminate any or all Services or terminate the provision, installation or repair of any or all Systems subject to this Agreement immediately if Customer is more than sixty (60) days overdue for payments that have not been disputed in good faith.

2.3 The down payment listed on Page 2 of this Agreement shall be paid at execution of this Agreement. The balance due shall be paid in accordance with the terms of this Section unless otherwise specified in a Statement of Work.

**3. Term and Termination.** This Agreement shall be effective as of the date first set forth above and shall continue in full force and effect until terminated in accordance with this Agreement.

3.1. Either party may, upon written notice, immediately suspend its performance of and/or terminate the affected service or equipment order to which the deficiency pertains in the event the other party (i) fails to perform material terms of this Agreement and (a) such failure is not cured within thirty (30) calendar days following receipt of a default notice in writing from the other party, or (b) if such failure cannot reasonably be cured during that time and the defaulting party fails to use commercially reasonable efforts to cure such breach as soon as practicable, but in any event within ninety (90) calendar days following written notice; (ii) engages in fraud, criminal conduct or willful misconduct in connection with the business relationship of the parties; or (iii) becomes insolvent, ceases doing business in the ordinary course, enters bankruptcy proceedings or effects an assignment for the benefit of creditors. In the event Verizon terminates this Agreement pursuant to this Section 3.1, Customer shall promptly pay Verizon for the System and any Services provided up to the date of termination. In the event Customer defaults under this Agreement, Customer's down payment shall be non-refundable.

3.2. Either party may terminate this Agreement or a Statement of Work for convenience, in whole or in part, upon thirty (30) days prior written notice to the other party. If this Agreement or a Statement of Work is terminated by Customer pursuant to this Section, or if an order under this Agreement is cancelled by Customer, Verizon shall have no further responsibility under this Agreement, Statement of Work or such order, as applicable, and Customer shall promptly pay Verizon:

3.2.1. for all Systems and Services provided up to the date of termination or cancellation, as applicable;

3.2.2. for all expenses incurred up to the date of termination or cancellation, as applicable, including but not limited to the costs of terminating purchase orders, return of equipment and/or software, removal of equipment and/or software and

## System Agreement for Cisco Products

other contractual obligations made by Verizon to meet its obligations under this Agreement or Statement of Work, plus a restocking fee of twenty-five percent (25%) of the cost of any equipment and/or software cancelled or returned.

3.3. Where multiple Statements of Work are associated with this Agreement, the termination of one or fewer than all of the Statements of Work shall only affect the terminated Statement(s) of Work. The remaining Statement(s) of Work shall remain in effect.

3.4. Verizon reserves the right to suspend performance under this Agreement or a Statement of Work if required, in Verizon's sole discretion, by regulation, statute, judicial action or other applicable legal requirement.

3.5. Verizon reserves the right to amend the rates, terms and conditions of Service under this Agreement to be effective upon the commencement of any renewal term and without formal amendment of this Agreement by providing Customer written notice thereof prior to the expiration of the then-current term. If Customer is unwilling to accept such amended rates, terms and conditions, Customer shall provide Verizon written notice thereof prior to the expiration of the then-current term, in which event the Service shall terminate upon expiration of the then-current term.

3.6. Termination of this Agreement shall not relieve either party of its respective obligations to comply with all terms of this Agreement that expressly call for performance prior or subsequent to the termination date, including without limitation the parties' respective obligations to protect proprietary and confidential information.

**4. Purchase Order.** The parties acknowledge that a Customer purchase order or similar document is intended solely to evidence Customer's intention to purchase equipment and/or services set forth therein. Except with respect to a provision in a Customer purchase order or similar document evidencing an intent to be bound by the terms and conditions of an Agreement between Customer and Verizon, the terms and conditions of such Customer purchase order or similar document shall be disregarded and of no force or effect, it being agreed that the terms and conditions of the Agreement between Customer and Verizon shall govern.

**5. Leasing Option.** With Verizon's prior written consent Customer may finance the System and/or Services or any portion thereof in a separate transaction through a third party leasing company ("Lessor") approved by Verizon, may assign its rights and obligations with respect to payment under this Agreement to the Lessor, and/or may cause the Lessor to issue a purchase order in a form acceptable to Verizon. Notwithstanding such transaction and/or assignment, Customer shall remain responsible for performance of all of its obligations under this Agreement, including payment in full.

**6. Risk of Loss.** If Verizon installs the System, risk of loss or damage to the System passes to Customer on delivery of the System (including portions thereof) to Customer's site. If Verizon does not install the System, risk of loss or damage to the System (or portions thereof) passes to Customer upon delivery to the carrier.

**7. Title and Security Interest.** Until full payment has been rendered, Customer grants Verizon a purchase money security interest in the System, and agrees to execute all documents necessary to perfect that interest and, to the extent permitted by law, grants Verizon a special power-of-attorney for the purpose of executing the necessary documents. Upon final payment, title shall pass to Customer and Verizon will release its security interest. Customer will not grant or convey to any other person or entity a security interest in, or permit placement of a lien on, the System unless and until Customer has paid Verizon in full for such System.

**8. Software.** Software provided in conjunction with the System is licensed to Customer under the license provided by the software publisher or by the equipment manufacturer with which the software is provided. Customer shall, if required, execute a separate software license agreement in a form satisfactory to the software publisher or equipment manufacturer.

**9. Customer Responsibilities.** Customer will:

9.1. Allow Verizon access for installation, inspection, testing, maintenance and repair of the System and performance of any required activity.

9.2. Provide suitable building facilities for the System in accordance with local codes, including but not limited to ducting, conduit, structural borings, etc. for cable and conductors in floors, ceilings and walls; electrical service with suitable terminals and power surge protection devices; and metallic grounds with sufficient slack in the equipment room, installed in conformity with the National Electrical Code and local codes.

9.3. Provide necessary heating, cooling, humidity and dust control as required by manufacturer specifications.

9.4. Remove existing equipment or cable that interferes with System installation.

9.5. Identify and disclose to Verizon concealed equipment, wiring or conditions that might be affected by or might affect the



## System Agreement for Cisco Products

installation of the System. Customer shall defend and hold Verizon harmless from any claim, damage or liability resulting from a failure to disclose this information.

9.6. Authorize Verizon, at Customer's expense, to make service requests upon third parties for System interconnection requirements, including obtaining telephone service for testing where necessary.

9.7. Designate trash deposit points on each floor on which the System is to be installed where Verizon will place waste for removal by Customer.

9.8. Cooperate with Verizon's requests for assistance in testing or installation.

9.9. Be responsible for providing adequate back-up of data and for restoring data to repaired equipment.

9.10. If the System is to be connected to the public network, be solely responsible for selection, implementation and maintenance of security features for defense against unauthorized long distance calling, and for payment of long distance, toll and other telecommunications charges incurred through use of the System.

9.11. Immediately notify Verizon of any anticipated delay in building availability or inability to meet any of the above listed requirements.

### 10. Changes In/Additions to System.

10.1 Customer may order additional equipment, installation and/or maintenance services pursuant to a written Amendment, Customer purchase order or similar document, and such order shall be governed by this Agreement, including without limitation Section 4, and shall reference this Agreement.

10.2 Customer shall also have the right, by written notice, to propose changes in the System and/or Services under this Agreement and any Statement of Work ("Change Orders") and Verizon shall comply to the extent it deems feasible and reasonable. If Verizon determines that such changes cause an increase or decrease in the cost of or time required for performance, Verizon shall advise Customer and such adjustments shall be reflected in a written Change Order. Should Verizon encounter, in installing the System, any concealed or unknown condition not expressly set forth in the applicable Statement of Work, which condition affects the price or schedule for installation of the System, the price and/or the schedule shall be equitably adjusted by Change Order to cover all costs, including but not limited to labor, equipment, materials and tools necessary to carry out the change.

10.3 No Change Order shall become effective as a part of this Agreement and the applicable Statement of Work, and no changes in the System shall be initiated, until the Change Order is mutually agreed upon in writing. Verizon shall not be obligated to consider or accept any Change Order that results in a decrease of more than twenty percent (20%) in the total price of the System. Verizon may also propose changes in or additions to the System, and may proceed with such changes upon execution by Customer and Verizon of a written Change Order.

**11. Warranty.** Verizon warrants that it will perform the Services provided under this Agreement in a good and workmanlike manner. All manufacturers' warranties for System provided hereunder are passed through to Customer and warranty claims shall be presented by Customer directly to the manufacturer.

THE WARRANTIES SET FORTH IN THIS AGREEMENT ARE IN LIEU OF ALL OTHER WARRANTIES FROM VERIZON, UNLESS OTHERWISE STATED IN AN EXHIBIT. OTHERWISE VERIZON DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, ANY WARRANTY OF NON-INFRINGEMENT AND ANY WARRANTIES ARISING FROM A COURSE OF DEALING, USAGE OR TRADE PRACTICE. VERIZON SHALL NOT BE LIABLE FOR UNAUTHORIZED ACCESS TO VERIZON'S OR CUSTOMER'S TRANSMISSION FACILITIES OR PREMISES EQUIPMENT OR FOR UNAUTHORIZED ACCESS TO OR ALTERATION, THEFT OR DESTRUCTION OF CUSTOMER'S DATA FILES, PROGRAMS, PROCEDURES OR INFORMATION THROUGH ACCIDENT, FRAUDULENT MEANS OR DEVICES, OR ANY OTHER METHOD. VERIZON MAKES NO WARRANTY FOR USE OF THE SYSTEM AS A COMPONENT IN LIFE SUPPORT SYSTEMS OR DEVICES, PUBLIC SAFETY SYSTEMS, OR WITH RESPECT TO THE PERFORMANCE OF ANY SOFTWARE OR FIRMWARE.

**12. Limitation of Liability.** EXCEPT FOR PAYMENTS OWED UNDER THIS AGREEMENT, IN NO EVENT WILL EITHER PARTY BE LIABLE TO THE OTHER PARTY FOR SPECIAL, INDIRECT, INCIDENTAL, EXEMPLARY, OR CONSEQUENTIAL DAMAGES, WHETHER ARISING IN CONTRACT, TORT (INCLUDING A PARTY'S NEGLIGENCE) OR OTHERWISE, INCLUDING WITHOUT LIMITATION DAMAGES ARISING FROM DELAY, LOSS OF GOODWILL, LOSS OF OR DAMAGE TO DATA, LOST PROFITS (ACTUAL OR ANTICIPATED), UNAVAILABILITY OF ALL OR PART OF THE SYSTEM, OR OTHER COMMERCIAL OR ECONOMIC LOSS, EVEN IF SUCH PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

## System Agreement for Cisco Products

EXCEPT WITH RESPECT TO THE INDEMNIFICATION OBLIGATIONS SET OUT IN SECTION 13, VERIZON'S ENTIRE LIABILITY FOR ANY OTHER DAMAGE WHICH MAY ARISE HEREUNDER, FOR ANY CAUSE WHATSOEVER, AND REGARDLESS OF THE FORM OF ACTION, WHETHER IN CONTRACT OR IN TORT, INCLUDING VERIZON'S NEGLIGENCE, OR OTHERWISE, SHALL BE LIMITED TO DIRECT DAMAGES PROVEN BY CUSTOMER. THIS SECTION DOES NOT LIMIT ANY VERIZON LIABILITY: (a) IN TORT FOR ITS WILLFUL OR INTENTIONAL MISCONDUCT, OR (b) FOR BODILY INJURY OR DEATH PROXIMATELY CAUSED BY VERIZON'S NEGLIGENCE, OR (c) LOSS OR DAMAGE TO REAL PROPERTY OR TANGIBLE PERSONAL PROPERTY PREXIMATELY CAUSED BY VERIZON'S NEGLIGENCE. IN ADDITION, VERIZON SHALL HAVE NO LIABILITY OR RESPONSIBILITY FOR INTEROPERABILITY OR COMPATIBILITY OF THE SYSTEM WITH THIRD-PARTY PRODUCTS OR SYSTEMS THAT CUSTOMER MAY UTILIZE IN CONJUNCTION WITH THE SYSTEM OR TO WHICH CUSTOMER MAY CONNECT THE SYSTEM.

### 13. Indemnification.

13.1 Except and to the extent provided below, Verizon will defend Customer against any claim, suit, action or proceeding alleging that equipment supplied by Verizon to Customer under this Agreement infringes a valid U.S. patent or copyright ("Claim"), and will indemnify and hold harmless Customer against all finally awarded costs and expenses, including attorneys fees in connection with any such Claim. If the use of any equipment supplied by Verizon hereunder is enjoined or subject to a Claim, Verizon may, at its option and expense, procure for Customer the right to continue to use the System or relevant component, replace the System or relevant component with equivalent, non-infringing System or relevant component, or modify the System or relevant component so that it becomes non-infringing. In the event that none of the foregoing options is commercially reasonable to Verizon, Verizon will remove the infringing System or component and refund to Customer the purchase price for the System less depreciation for such use. If the infringing System is returned to Verizon during the first twelve (12) months after delivery Verizon will refund the entire purchase price. After the first twelve (12) months, depreciation shall be calculated as follows:

Event Occurs:	Refund Depreciated By:
13 – 24 months from shipping date	25%
25 – 36 months from shipping date	50%
37 - 48 months from shipping date	75%
> 48 months	No refund

Verizon shall have no obligation for (a) any costs, fees or expenses incurred by Customer without Verizon's prior written consent, (b) any Claims arising out of "music on hold" or similar service, or (c) for any indirect, special, consequential or incidental damages arising out of any Claim.

13.2 Any indemnification provided in Section 13.1 shall not apply to any Claim, or portion thereof that arises from any infringement that results from any of the following: (i) any negligent or willful act or omission by or attributable to Customer or its employees, agents, or other contractors; (ii) anything Customer or its agents, employees, or contractors provide which is incorporated into the System; (iii) functionality provided by Verizon at the instruction of Customer or its agents, employees, or other contractors; (iv) alteration or modification of System provided by Verizon hereunder by Customer or its employees, agents or other contractors; (v) Verizon's alteration or modification of the System provided by Verizon hereunder at the direction of Customer or its agents, employees, or other contractors; (vi) the combination, use or operation of the System supplied by Verizon pursuant to this Agreement in combination with any product, software, data, services, materials or apparatus not supplied by Verizon under this Agreement;; (vii) use of the System after Customer is informed of modifications or changes required in order to avoid infringement, if such Claim could have been avoided by implementation of the modifications or changes; (viii) infringement by third party products, service, software, data, materials, or apparatus or (ix) use or operation, by Customer or its agents, employees, or other contractors of the System provided by Verizon hereunder other than as specified in this Agreement. The foregoing states the entire obligation of Verizon and is Customer's sole and exclusive remedy with respect to any claim of infringement of any intellectual property right of any kind, and Verizon disclaims all other warranties and obligations with respect to any such Claims.

13.3 Customer shall defend, indemnify and hold harmless Verizon, its employees, officers, directors, agents and affiliates for damages, costs, and attorneys fees in connection with any claim arising out of or related to Customer's conduct set forth in section 13.1(i)-(ix) above or arising out of the content of communications transmitted by Customer in its use of the Services or System provided by Verizon, including but not limited to libel, slander, and invasion of privacy.

## System Agreement for Cisco Products

13.4 Each party (the “indemnitor”) shall defend, indemnify, and hold harmless the other party (the “indemnitee”) against all claims and liabilities for direct damages imposed on the indemnitee for bodily injuries, including death, and for damages to real or tangible personal property to the extent caused by the negligent or otherwise tortious acts or omissions of the indemnitor, its agents or employees in the course of performance of this Agreement.

13.5 The indemnification obligations set forth in this Section 13 are contingent upon (1) the indemnitee providing the indemnitor prompt, written, and reasonable notice of the claims, demands, and/or causes of action subject to indemnification, (2) the indemnitee granting the indemnitor the right to control the defense of the same, and (3) the indemnitee’s full cooperation with the indemnitor in defense of the claim, including providing information and assistance in defending the claim. Nothing herein, however, shall restrict the indemnitee from participating in the defense of the claim, demand, and/or cause of action at its own cost and expense with counsel of its own choosing. No settlement may be entered into by the indemnitor on behalf of the indemnitee that includes obligations to be performed by the indemnitee (other than payment of money that will be fully paid by the indemnitor under Sections 13.1- 13.3 above) without indemnitee's prior written approval.

**14. Confidentiality.** Except as required by law or regulation, each party (the “receiving party”) shall keep confidential and not disclose, directly or indirectly, to any third party any Confidential Information, as defined below, received from the other party (the “disclosing party”) without the prior written consent of a duly authorized officer of the disclosing party. The disclosing party shall conspicuously mark its tangible Confidential Information as Proprietary or Confidential at the time of disclosure to the receiving party. Confidential Information that is disclosed orally will be identified by the disclosing party as Confidential Information at the time of disclosure to the receiving party. Each party shall use, copy and disclose the Confidential Information of the disclosing party solely for purposes of performing this Agreement. All Confidential Information of a party shall be and shall remain the property of such party. A party shall deliver to the disclosing party, upon written request by the disclosing party, all Confidential Information of the disclosing party then in the receiving party’s possession or control, directly or indirectly, in whatever form it may be (including, without limitation, magnetic media) or certify its destruction to the disclosing party. Each party shall take all necessary and reasonable action, by instruction, agreement or otherwise, with its employees, consultants, subcontractors, affiliates, and representatives to satisfy its obligations hereunder. The receiving party’s obligations hereunder with respect to confidentiality, non-disclosure and limitation of use of Confidential Information shall be for the term of the Agreement plus one (1) year. For purposes of this provision, a third party shall not include an entity which has a need to know the Confidential Information and which owns, is owned by, or is under common ownership with a party to this Agreement.

14.1 Nothing in this Agreement shall prevent either party from using or disclosing any Confidential Information that: (i) has become generally available to the public, other than through any improper action of such party, (ii) is already in the possession of the receiving party and not subject to an existing agreement of confidence between the parties, (iii) is received from a third party without restriction and without breach of this Agreement, (iv) is independently developed by the receiving party as evidenced by its records, or (v) is disclosed pursuant to a valid law, rule, regulation, subpoena, demand, or order of a court or other governmental body or any political subdivision thereof of competent jurisdiction (collectively “demand”); provided, however, that the receiving party shall first have given notice to the disclosing party (unless prohibited by the terms of such request or requirement or such notice is otherwise prohibited by law) about the demand in order to permit the disclosing party to seek reasonable protective arrangements.

14.2 For purposes of this Agreement, the term “Confidential Information” shall include, without limitation, all trade secrets of a party and all other information and material that relates or refers to the plans, policies, finances, corporate developments, products, pricing, sales, services, procedures, intra-corporate transactions, suppliers, prospects and customers of a party, as well as financial information relating to such suppliers, prospects and customers, and any other similar confidentiality information and material which such party does not make generally available to the public. By way of illustration, but not limitation, Confidential Information includes all computer software (including object code and source code), computer software and data base technologies, systems, structures and architectures, and the processes, formulae, compositions, improvements, inventions, discoveries, concepts, ideas, designs, methods and information developed, acquired, owned, produced, or practiced at any time by a party, and all non-public information relating to the business of such party.

**15. Alternate Dispute Resolution (ADR).** Any controversy, claim, or dispute (“Disputed Claim”) arising out of or relating to this Agreement, except for claims relating to indemnity, infringement, or confidentiality obligations or matters relating to injunctions or other equitable relief (together “Equitable Claims”), shall be first subject to a thirty (30) day negotiation period between the parties in which each party shall disclose to the other party all such documents, facts, statements and any other information which are reasonably requested by the other party and are relevant to the dispute in question. Should such negotiations fail to resolve the dispute within thirty (30) calendar days, Disputed Claims shall be resolved by binding arbitration of a single arbitrator in accordance with the Commercial Arbitration Rules of the American Arbitration Association. The decision of the arbitrator shall be based upon this Agreement and applicable law. The decision of the arbitrator shall be reduced to writing,

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shall be final and binding except for fraud, misconduct, or errors of law, and judgment upon the decision rendered may be entered in any court having jurisdiction thereof. In all arbitrations, the arbitrator must give effect to applicable statutes of limitation subject to limitation of actions terms set forth in this Agreement, and shall not be afforded any authority to award relief in excess of what this Agreement provides or to order consolidation or class arbitrations. The arbitrator shall have no authority to award punitive damages in any Disputed Claim. The parties agree that any such claims arising under this Agreement must be pursued on an individual basis in accordance with the procedure noted above. Even if applicable law permits class actions or class arbitrations, the ADR procedure agreed to herein applies and the parties waive any rights to pursue any claim arising under this Agreement on a class basis. The arbitration shall be held in a mutually agreed to location, and shall be final and binding on both parties. Each party will bear its own costs of arbitration but shall split equally the fees of the arbitration and the arbitrator.

**16. Hazardous Substances.** Except as disclosed to and acknowledged in writing by Verizon, Customer certifies that it is not aware of the presence of any asbestos or other hazardous substance (as defined by any applicable state, federal or local hazardous waste or environmental law or regulation) at any location where Verizon is to perform services under this Agreement. If during such performance Verizon employees or agents encounter any such substance, Customer agrees to take all necessary steps, at its own expense, to remove or contain the asbestos or other hazardous substance and to test the premises to ensure that exposure does not exceed the lowest exposure limit for the protection of workers. Verizon may suspend performance under this Agreement until the removal or containment has been completed and approved by the appropriate governmental agency and Verizon. Performance obligations under this Agreement shall be extended for the period of delay caused by said cleanup or removal. Customer's failure to remove or contain hazardous substances shall entitle Verizon to terminate this Agreement without further liability, in which event Customer shall permit Verizon to remove any equipment that has not been accepted, shall reimburse Verizon for expenses incurred in performing this Agreement until termination (including but not limited to expenses associated with such termination, such as removing equipment, terminating leases, demobilization, etc.), and shall complete payment for any portion of the System that has been accepted.

**17. Force Majeure.** Neither party shall be liable for any delay or failure in performance under this Agreement arising out of acts or events beyond its reasonable control, including but not limited to acts of God, war, terrorist acts, fire, flood, explosion, riot, embargo, acts of the Government in its sovereign capacity, labor disputes, unavailability of equipment or parts from vendors, or changes requested by Customer. The affected party shall provide prompt notice to the other party and shall be excused from performance to the extent of such caused delays or failures, provided that the party so affected shall use reasonable efforts to remove such causes of such delays or failures and both parties shall proceed whenever such causes are removed or cease. If performance of either party is prevented or delayed by circumstances as described in this section for more than ninety (90) days, either party may terminate the affected Service or Statement of Work. Notwithstanding the foregoing, Customer shall not be relieved of its obligation to make any payments, including any late payment charges as provided in Section 2.2, above, that are due to Verizon hereunder.

**18. Assignment.** Neither party may, without the prior written consent of the other party, assign or transfer its rights or obligations under this Agreement; consent shall not be unreasonably withheld or delayed. Notwithstanding the foregoing, Verizon may, without prior notice, assign this Agreement, in whole or in part, to any Verizon affiliate or to any successor entity upon the merger, reorganization, consolidation or sale of all or substantially all of Verizon's assets associated with the equipment or Services provided pursuant to this Agreement. For purposes of this Section, "affiliate" shall mean a person or entity that directly or indirectly controls, is controlled by, or is under common control with Verizon. Any attempt to assign this Agreement in contravention of this Section shall be void and of no force and effect.

**19. Governing Law.** This Agreement shall be governed by the substantive laws of the State of West Virginia, without regard to its choice of law principles

**20. Non-Waiver/Severability.** Either party's failure to enforce any of the provisions of this Agreement or to exercise any right or option is not a waiver of any such provision, right, or option, and shall not affect the validity of this Agreement. Any waiver must be written and signed by the parties. If any provision of this Agreement or the provision of any Service or equipment under the terms hereof is held to be illegal, invalid, or otherwise prohibited under applicable law or regulation in any State or jurisdiction, then this Agreement shall be construed as if not containing such provision or not requiring the provision of such invalid, illegal, or prohibited Service or equipment in such State or jurisdiction.

**21. Publicity.** Except as required by law, the parties shall keep this Agreement confidential and shall not disclose this Agreement or any of its terms without the other party's written consent. Neither party shall use any trademark, trade name, trade dress or any name, picture or logo which is commonly identified with the other party or its affiliates, or from which any association with such party or its affiliates may be inferred or implied, in any manner, including but not limited to advertising, sales promotions, press releases or otherwise, without the prior written permission of such party. Notwithstanding any contrary

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term in this Agreement, the parties may issue or permit issuance of a press release or other public statement concerning this Agreement, provided, however, that no such release or statement shall be published without the prior mutual consent of the parties.

**22. Notices.** All notices or other communication given or required by either party to the other under this Agreement shall be deemed to have been properly given if hand-delivered, mailed by certified mail return receipt requested, or sent by facsimile with confirmation of receipt or by overnight courier. Such notices and communications shall be deemed effective upon receipt. If to Verizon, notices should be sent to Verizon National Contract Repository, 700 Hidden Ridge, MC:HQW02L25, Irving, TX 75038, and if to Customer to the address specified on the cover sheet. Such address may be changed by either party by notice sent in accordance with this Section.

**23. Limitation of Actions.** A party may bring no action or demand for arbitration arising out of this Agreement more than two (2) years after the cause of action has accrued. The parties waive the right to invoke any different limitation on the bringing of actions under state law.

**24. Compliance with Laws.** Each party shall comply with the provisions of all applicable federal, state, and local laws, ordinances, regulations and codes in its performance under this Agreement or any Statement of Work, including without limitation the export laws of the United States or any country in which Customer receives equipment, software or services.

**25. Independent Contractor Relationship; No Agency.** Each party understands and agrees that it and its personnel are not agents or employees of the other party, and that each party is an independent contractor hereunder for all purposes and at all times. Neither party has the right or authority to, and shall not, assume or create any obligation of any nature whatsoever on behalf of the other party or bind the other party in any respect whatsoever. Each party shall indemnify, hold harmless and defend the other against any liabilities, claims, losses and damages (including costs, expenses and reasonable attorneys' fees) arising out of its failure to comply with this provision and any laws, rules or regulations applicable thereto.

**26. Interpretation.** The Agreement shall not be construed or interpreted for or against any party hereto because that party drafted or caused that party's legal representative to draft any of its provisions.

**27. Headings.** The Section headings used herein are for reference and convenience only and shall not enter into the interpretation of this Agreement.

**28. Modifications.** This Agreement may only be amended, changed, waived or modified in a written document that is signed by both parties.

**29. Entire Agreement.** This Agreement, together with any Statement of Work hereunder and any Exhibit hereto, constitutes the entire agreement between the parties pertaining to the subject matter herein and supercedes all prior oral and written proposals, correspondence and memoranda with respect thereto, and no representations, warranties, agreements or covenants, express or implied, of any kind or character whatsoever with respect to such subject matter have been made by either party to the other, except as expressly set forth in this Agreement. In the event of a conflict between this Agreement, a Statement of Work or an Exhibit, this Agreement shall prevail.

**IN WITNESS WHEREOF**, the parties hereto have caused this Agreement to be duly executed. Each party warrants and represents that its respective representative whose signature appears below have been and are on the date of signature duly authorized to execute this Agreement and that each party has the authority to enter into this Agreement.

Verizon Business Network Services Inc. on behalf of  
Verizon Network Integration Corp.

State of West Virginia  
Dept. of Administration's Office of Technology

By: Suleiman Hessami  
Print Name: Suleiman Hessami  
Title: VP Pricing/Contract Mgmt  
Date: 4-13-07

By: \_\_\_\_\_  
Print Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_

## EQUIPMENT SALES AND INSTALLATION SERVICES EXHIBIT

In addition to the terms and conditions of the Agreement, the following terms and conditions apply to the sale of equipment and installation services. Verizon shall provide the equipment and/or services specified in a quote and a Statement of Work that shall be signed by authorized representatives of both Customer and Verizon and shall be incorporated herein (hereinafter the "System").

### 1. Description of Service.

- 1.1. Verizon shall furnish all supervision, labor, equipment, materials, supplies and all other things specified in a Statement of Work necessary for the completion of the System.
- 1.2. Customer will designate a single point of contact who will be responsible and authorized to (i) make all decisions and give all approvals which Verizon may need from Customer, and (ii) provide Verizon's personnel on a timely basis with all information, data, access and support reasonably required for its performance under this Exhibit and the applicable Statement of Work, including but not limited to making available appropriate personnel to work with Verizon as Verizon may reasonably request.
- 1.3. If Customer requests that installation services be performed outside Verizon's normal office hours, as defined in the applicable Statement of Work, Customer shall pay Verizon its then current time and material labor rate. Unless Customer otherwise requests in writing, Verizon will, at Customer's expense, apply for permits necessary for installation of the System. Verizon shall provide Customer written notice indicating the date the System becomes operational (the "In-Service Date"). Should Customer request delay of installation, or should installation be delayed as a result of Customer's action or inaction, Verizon may store components of the System at Customer's risk and expense.
- 1.4. Customer is responsible for the accuracy and completeness of all information it provides. If information is incomplete or incorrect, or if information is discovered during the course of the engagement that could not be reasonably anticipated by Verizon, any additional work required thereby shall be treated as a Customer requested change to the scope of the System and subject to the Change Order procedure set forth in the Agreement. Verizon will reasonably accommodate Customer requested changes prior to the In-Service Date pursuant to a written change order executed by both parties reflecting an appropriate adjustment in the System price and installation date.
- 1.5. For voice Systems, Verizon will provide training, as set forth in the Statement of Work, on how to use the System within thirty (30) days following the In-Service Date.
- 1.6. Installation services are not available for antennas and accessories associated with wireless equipment.

### 2. Warranty.

- 2.1. All data equipment manufacturers' warranties for products provided hereunder are passed through to Customer and Customer shall present warranty claims directly to the manufacturer unless covered by maintenance arrangements between Customer and Verizon.
- 2.2. For voice equipment installed by Verizon, the warranty period begins on the In-Service Date and continues for twelve (12) months. If Verizon does not install the voice equipment, warranties will be as provided by the equipment manufacturer and are passed through to Customer, and Customer shall present any warranty claims directly to the manufacturer.
- 2.3. These warranties do not cover damage to or malfunction of the System caused in whole or in part by Customer or third parties through other than normal use of the System or caused by an event external to the System.