

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for

OH-P HO

ISCG0125

KRISTA FERRELL 304-558-2596

RFQ COPY TYPE NAME/ADDRESS HERE

SHI 2 Riverview Drive Somerset, NJ 08873 DEPARTMENT OF ADMINISTRATION IS&C - CHIEF FINANCIAL OFFICER 1 DAVIS SQUARE

ADDRESS CORRESPONDENCE TO ATTENTION OF

CHARLESTON, WV 25301

304-558-5472

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TITLE Account Executive	22-300°		ADDRESS CHANGES	TO BE NOTED ABOVE



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2 Riverview Drive Somerset, NJ 08873

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Request for Quotation

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RFO NUMBER ISCG0125

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CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).

APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:

-) BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR
- BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORA-TION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY I WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4)

SEE REVERSE SIDE FOR TERMS AND CONDITIONS DATE 4/4/07 SIGNATURE 732-564-8217

Account Executive 22-3009648 WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



VENDOR

State of West Virginia
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2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for ______REQNUMBER Quotation

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SHI 2 Riverview Drive Somerset, NJ 08873

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DEPARTMENT OF ADMINISTRATION IS&C - CHIEF FINANCIAL OFFICER 1 DAVIS SQUARE

CHARLESTON, WV

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TYPE NAME/ADDRESS HERE

2 Riverview Drive Somerset, NJ 08873

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation ISCG012

ISCG0125

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DEPARTMENT OF ADMINISTRATION IS&C - CHIEF FINANCIAL OFFICER 1 DAVIS SQUARE

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Request for Quotation ISCG0125

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KRISTA FERRELL

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DEPARTMENT OF ADMINISTRATION IS&C - CHIEF FINANCIAL OFFICER 1 DAVIS SQUARE

CHARLESTON, WV 25301

SECREVENSE SIGERATERIS AND CONDICIONS TELEPHONE 732-564-5217 DATE 4/4/07	03/28/		Net 3	ina ar sa L		Ground	T.V.IA	, , , , , , , , , , , , , , , , , , ,		FREIGHT ENNS
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 732-544-5218 CONTACT PERSON (PLEASE PRINT CLEARLY): Enk Schweder ****** THIS IS THE END OF RFQ ISCG0125 ******* TOTAL: 42,868.24	BID OPENING DATE:					0.70,0	BID	OPENING TI	ME 01	:30PM
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Request for Quotation WV Office of Technology ISCG0125

The West Virginia Purchasing Division for the agency, the West Virginia Office of Technology (WVOT), is requesting quotations for the procurement of Cisco (or equivalent) IP phone hardware and software. This equipment will be delivered to WVOT, attn: Mike Belcher, One Davis Square, Charleston, WV 25301.

No installation or labor is required.

WVOT will be providing phone system upgrades to other state agencies as part of the overall consolidation of Executive Branch Agency's Information Technology Resources. The services being provided will include teleconferencing, Call Center agents, Emergency Responder, unified messaging/Voice mail, failover redundancy, and basic phone service.

The equipment specified on this request must be compatible with the Mobile Command Center communication system purchased by Homeland Security and provide interchange and interoperability with existing equipment at the main office of the Department of Military Affairs, because of disaster response communication needs.

This is a fast track project. The materials must be delivered to the agency no later than April 26, 2007.

The following list of equipment is considered to be part of the Office of Homeland Security portion not available from the LAN04 or WAN04 SWCs. Vendors must bid new Cisco (or equivalent) equipment and provide a pricing list for the following line itemized schedule of equipment, licenses and maintenance support services:

Vendors are to provide unit cost and extended cost for each of the line items. The quantities listed below are for the initial purchase. This is an open end contract. Additional quantities may be ordered at the unit prices contained in vendor's response to this Request for Quotation (RFQ) at the agency's discretion over the life of this contract. Award will be based on the lowest total cost on the quantities provided.

ISCG0°	125 PRICING PAGE		010
Part Number (Cisco Product Code)	Unit Cost	Quantity	Extended Cost
CP-7961G =	265.13	84	22, 270.92
SW-CCM-UL-7961 =:	118.03	84	9,914.52
CP-7936	715.56	2	1,431.12
SW-CCM-UL-7936	89.85	2	179.70
CP-PWR-CORD-NA	5.99	2	11.98
CP-7936-MIC-KIT	208.53	1	208.53
CP-7970G	383.24	1	383.24
CP-PWR-CORD-NA	5.99	1	5.99
SW-CCM-UL-7970	149.71	1	149.71
CP-PWR-CUBE-3 =	27.22	1	27.22
CP-7914	236.53	10	2,365.30
CON-SNT-CP7914	6.20	10	62.00
CP-7921G-A-K9	325.11	2	650.22
SW-CCM-UL-7921G	123.86	2	247.72
CP-BATT-7921G-EXT	56.89	2	113.78
CP-CASE-7921	21.68	2	43.36
CP-DSKCH-7921G-BUN	56.89	2	113.78
SW-IPCOMM-E1	53.90	5	269.50
SW-CCM-UL-IPCOMM-E	88.97	5	444.85
CP-DOUBLEFOOTSTAND =	22.19	5	114.95
CP-PWR-CUBE-3 =	27.22	5	136.10
CP-PWR-CORD-NA	5.99	5	29.95
CM4.2-K9-7825H2-1	3,693.80	`1	3,693.80

Total Cost: 42,868.24

** It is preferred that vendors complete this pricing sheet instead of submitting company quote sheets. If submitting company quote sheets, it is preferred that the vendor also complete this form.

WV-96 Rev. 5/94

AGREEMENT ADDENDUM

-011

In the event of conflict between this addendum and the agreement, this addendum shall control:

- ARBITRATION Any references to arbitration contained in the agreement are hereby deleted. Disputes arising out of the agreement shall be presented to the West Virginia Court of Claims.
- 2. HOLD HARMLESS Any clause requiring the Agency to indemnify or hold harmless any party is hereby deleted in its entirety.
- 3. GOVERNING LAW The agreement shall be governed by the laws of the State of West Virginia. This provision replaces any references to any other State's governing law.
- 4. TAXES Provisions in the agreement requiring the Agency to pay taxes are deleted. As a State entity, the Agency is exempt from Federal, State, and local taxes and will not pay taxes for any Vendor including individuals, nor will the Agency file any tax returns or reports on behalf of Vendor or any other party.
- 5. PAYMENT Any references to prepayment are deleted. Payment will be in arrears.
- INTEREST Should the agreement include a provision for interest on late payments, the Agency agrees to pay the maximum legal rate under West Virginia law.
 All other references to interest or late charges are deleted.
- 7. RECOUPMENT Any language in the agreement waiving the Agency's right to set-off, counterclaim, recoupment, or other defense is hereby deleted.
- 8. FISCAL YEAR FUNDING Service performed under the agreement may be continued in succeeding fiscal years for the term of the agreement, contingent upon funds being appropriated by the Legislature or otherwise being available for this service. In the event funds are not appropriated or otherwise available for this service, the agreement shall terminate without penalty on June 30. After that date, the agreement becomes of no effect and is null and void. However, the Agency agrees to use its best efforts to have the amounts contemplated under the agreement included in its budget. Non-appropriation or non-funding shall not be considered an event of default.
- STATUTE OF LIMITATION Any clauses limiting the time in which the Agency may bring suit against the Vendor, lessor, individual, or any other party are deleted.
- SIMILAR SERVICES Any provisions limiting the Agency's right to obtain similar services or equipment in the event of default or non-funding during the term of the agreement are hereby deleted.
- 11. ATTORNEY FEES The Agency recognizes an obligation to pay attorney's fees or costs only when assessed by a court of competent jurisdiction. Any other provision is invalid and considered null and void.
- 12. ASSIGNMENT Notwithstanding any clause to the contrary, the Agency reserves the right to assign the agreement to another State of West Virginia agency, board or commission upon thirty (30) days written notice to the Vendor and Vendor shall obtain the written consent of Agency prior to assigning the agreement.
- 13. <u>LIMITATION OF LIABILITY</u> The Agency, as a State entity, cannot agree to assume the potential liability of a Vendor. Accordingly, any provision limiting the Vendor's liability for direct damages or limiting the Vendor's liability under a warranty to a certain dollar amount or to the amount of the agreement is hereby deleted. In addition, any limitation is null and void to the extent that it precludes any action for injury to persons or for damages to personal property.
- 14. RIGHT TO TERMINATE Agency shall have the right to terminate the agreement upon thirty (30) days written notice to Vendor.
- 15. <u>TERMINATION CHARGES</u> Any provision requiring the Agency to pay a fixed amount or liquidated damages upon termination of the agreement is hereby deleted. The Agency may only agree to reimburse a Vendor for actual costs incurred or losses sustained during the current fiscal year due to wrongful termination by the Agency prior to the end of any current agreement term.
- 16. RENEWAL Any reference to automatic renewal is hereby deleted. The agreement may be renewed only upon mutual written agreement of the parties.
- 17. <u>INSURANCE</u> Any provision requiring the Agency to insure equipment or property of any kind and name the Vendor as beneficiary or as an additional insured is hereby deleted.
- 18. <u>RIGHT TO NOTICE</u> Any provision for repossession of equipment without notice is hereby deleted. However, the Agency does recognize a right of repossession with notice.
- 19. ACCELERATION Any reference to acceleration of payments in the event of default or non-funding is hereby deleted.
- 20. AMENDMENTS All amendments, modifications, alterations or changes to the agreement shall be in writing and signed by both parties. No amendment, modification, alteration or change may be made to this addendum without the express written approval of the Purchasing Division and the Attorney General.

ACCEPTED BY: STATE OF WEST VIRGINIA	YENDOR
Spending Unit:	Company Name: SHI
Signed:	Signed: ESU
Title:	Title: Account Executive
Date:	Date: 4 4 07

ATTACHMENT: 012 P.O.#_ISCG0125

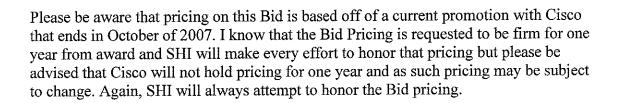
This agreement constitutes the entire agreement between the parties, and there are no other terms and conditions applicable to the licenses granted hereunder.

Agreed 4/4/07		
Signature Date	Signature	Date
Accord Executive Title	Title	
SHI Company Name	Agency/Div	vision

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street, East Charleston, WV 25305-0130

April 4, 2007





Sincerely,

Erik Schroeder

WV Account Executive

C'Sch

RFQ No	ISCG0125	
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AFFIDAVIT

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING.

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice-of-Agency-Confidentiality-Policies:

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendo acknowledges the information in this said affidavit and are in compliance with the requirements as stated.	
Vendor's Name: SHI	
Authorized Signature: ESU	Date: 4/4/07
No Debt Affidavit (Revised 10/13/06)	