



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 ISCG0111

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF
 KRISTA FERRELL
 304-558-2596

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE
 *323141320 304-757-6542
 ADVANCED TECHNICAL SOLUTIONS
 PO BOX 149
 SCOTT DEPOT WV 25560-0149

SHIP TO

DEPARTMENT OF ADMINISTRATION
 IS&C - CHIEF FINANCIAL OFFICER
 1 DAVIS SQUARE
 CHARLESTON, WV 25301 304-558-5472

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
03/22/2007				

BID OPENING DATE: 04/05/2007 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		725-55		
<p>CISCO IP PHONE HARDWARE AND SOFTWARE</p> <p>REQUEST FOR QUOTATION</p> <p>THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA OFFICE OF TECHNOLOGY, IS SOLICITING BIDS TO PROVIDE CISCO IP PHONE HARDWARE AND SOFTWARE (OR EQUAL) PER THE ATTACHED SPECIFICATIONS.</p> <p>NO INSTALLATION IS REQUIRED.</p> <p>VENDOR SHOULD PROVIDE EXPECTED DELIVERY DATE.</p> <p>IT IS PREFERRED THAT VENDORS UTILIZE THE ATTACHED PRICING SHEET TO SUBMIT THEIR COST FOR THIS PROJECT.</p> <p>TECHNICAL QUESTIONS MUST BE SUBMITTED IN WRITING TO KRISTA FERRELL IN THE WEST VIRGINIA PURCHASING DIVISION VIA EMAIL AT KFERRELL@WVADMIN.GOV, VIA FAX AT 304-558-4115, OR VIA MAIL AT THE ADDRESS SHOWN IN THE BODY OF THIS RFQ. DEADLINE FOR TECHNICAL QUESTIONS IS 04/02/2007 AT 9:00 AM. ALL TECHNICAL QUESTIONS RECEIVED (IF ANY) WILL BE ANSWERED BY ADDENDUM AFTER THE DEADLINE. QUESTIONS CONCERNING THE ACTUAL SUBMISSION OF A VENDOR'S BID MAY BE SUBMITTED AT ANY TIME PRIOR TO THE BID OPENING AND IN ANY FORMAT INCLUDING VERBAL.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATI-</p>						

2007 APR -5 P 1:12

PURCHASING DIVISION
 STATE OF WV

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <i>Charles W. [Signature]</i>	TELEPHONE 304-757-6542	DATE 04/03/2007	
TITLE Account Manager Government & Education	FEIN 55-0772695	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
14. **HIPAA Business Associate Addendum** - The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130



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 IS&C - CHIEF FINANCIAL OFFICER
 1 DAVIS SQUARE
 CHARLESTON, WV 25301 304-558-5472

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: 04/05/2007 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>CALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>(✓) BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <i>Charles W. Wood</i>	TELEPHONE 304-757-6542	DATE 04/03/2007	
TITLE Account Manager Government & Education	FEIN 55-0772695	ADDRESS CHANGES TO BE NOTED ABOVE	

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ADDRESS CORRESPONDENCE TO ATTENTION OF:
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PROPERTY SUBJECT

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<p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>(✓) BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</p> <p>OR</p> <p>() BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <i>Christine Hill</i>	TELEPHONE	DATE	04/03/2007
TITLE Account Manager Government & Education	FEIN 55-0772695	ADDRESS CHANGES TO BE NOTED ABOVE	

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<p>PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <u>Advanced Technical Solutions, LLC</u></p> <p>DATE: <u>04/03/2007</u></p> <p>SIGNED: <u><i>Charles W. Best</i></u></p> <p>TITLE: <u>Account Manager Government & Education</u></p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *Charles W. Best* TELEPHONE 304-757-6542 DATE 04/03/2007

TITLE Account Manager Government & Education FEIN 55-0772695 ADDRESS CHANGES TO BE NOTED ABOVE

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: KRISTA FERRELL-FILE 21</p> <p>RFQ. NO.: ISCG0111</p> <p>BID OPENING DATE: APRIL 5, 2007</p> <p>BID OPENING TIME: 1:30 PM</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 304-201-4287</p> <p>-----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY): Charles W. Hirst</p> <p>-----</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Charles W. Hirst</i>	TELEPHONE 304-757-6542	DATE 04/03/2007
TITLE Account Manager Government & Education	FEIN 55-0772695	ADDRESS CHANGES TO BE NOTED ABOVE

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SUPPLIER

DEPARTMENT OF ADMINISTRATION
 IS&C - CHIEF FINANCIAL OFFICER
 1 DAVIS SQUARE
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 25301 304-558-5472

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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ ISCG0111 ***** TOTAL:						\$48,771.90

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *Charles W. Hunt* TELEPHONE 304-757-6542 DATE 04/03/2007
 TITLE Account Manager Government & Education FEIN 55-0772695 ADDRESS CHANGES TO BE NOTED ABOVE

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**Request for Quotation
WV Office of Technology**

RFQ: ISCG0111
PAGE NO. 7

The West Virginia Purchasing Division for the agency, the West Virginia Office of Technology (WVOT), is requesting quotations for the procurement of Cisco IP phone hardware and software. This equipment will be delivered to WVOT, attn: John Dunlap, One Davis Square, Charleston, WV 25301. No installation or labor is required.

WVOT will be providing phone system upgrades to other state agencies as part of the overall consolidation of Executive Branch Agency's Information Technology Resources. The services being provided will include teleconferencing, Call Center agents, Emergency Responder, unified messaging/Voice mail, failover redundancy, and basic phone service.

The following list of equipment is considered to be part of the MHS&T and Grievance Board portion not available from the LAN04 or WAN04 SWCs. Vendors must bid new equipment and provide a pricing list for the following line itemized schedule of equipment, licenses and services:

QTY	MFG PART NUMBER	DESCRIPTION	BID COST
	MHS&T		
85	CP-7961G	Cisco IP Phone 7961	21,182.00
85	SW-CCM-UL-7961	license, Cisco IP Phone 7961	9,520.00
	7936 Conference Phone		
6	CP-7936	IP Conf. Station w external mic ports	4,445.40
6	SW-CCM-UL-7936	User License for 7936	558.00
6	CP-PWR-CORD-NA	7900 Series Transformer Power Cord, North America	37.20
2	CP-7936-MIC-KIT=	Microphone Kit, for 7936	434.00
	7921 Wireless Phones		
10	CP-7921G-A-K9	Cisco 7921G FCC; CCM/CCME UL Req'd; Battery/PS Not Included	3,255.00
10	SW-CCM-UL-7921G	CallManager 4.x License for single Cisco 7921G	1,240.00
10	CP-BATT-7920-EXT=	Cisco 7920 Battery, Extended	465.00
10	CP-DOC-7920-ACCY-E	Cisco 7920 Accessory Guide, English	0.00
10	CP-CASE-7920-HOL=	Cisco 7920 Leather Carry Case, Holster	217.00
10	CP-DOC-7920-ACCY-E	Cisco 7920 Accessory Guide, English	0.00
10	CP-DSKCH-BUN-7920	Cisco 7920 Desk Top Charger; Power Supply Not Included	1,178.00
10	CP-DOC-7920-ACCY-E	Cisco 7920 Accessory Guide, English	0.00
10	CP-PWR-7920-NA=	Cisco 7920 Series Power Supply for North America (NA)	0.00
	Grievance Board		
13	CP-7961G	Cisco IP Phone 7961	3,586.70
13	SW-CCM-UL-7961	license, Cisco IP Phone 7961	1,612.00
7	SW-IPCOMM-EI	Cisco IP Communicator - Communications Client	390.60
7	SW-CCM-UL-IPCOMM-E	Single CallManager Unit License for IP Communicator	651.00
		TOTAL BID COST	\$48,771.90

Vendors are to complete this form and submit it with their bid. Evaluation will be based on the lowest total bid cost.

AFFIDAVIT

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: Advanced Technical Solutions, LLC

Authorized Signature:  Date: 04/03/2007



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*323141320 304-757-7640
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SCOTT DEPOT WV 25560-0149
 Attn: Chuck Hirst
 Fax: 304-201-4287

DEPARTMENT OF ADMINISTRATION
 IS&C - CHIEF FINANCIAL OFFICER
 1 DAVIS SQUARE

CHARLESTON, WV 25301 304-558-5472

DATE PRINTED 04/02/2007	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
BID OPENING DATE 04/05/2007	BID OPENING TIME 01:30PM			

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1						
THIS ADDENDUM IS ISSUED TO ANSWER TECHNICAL QUESTIONS SUBMITTED PRIOR TO THE APRIL 2, 2007-9:00 AM DEADLINE.						
ALSO, TO ADD THE FOLLOWING LANGUAGE TO THE RFQ.						
THIS IS A FAST TRACK PROJECT. EQUIPMENT MUST BE DELIVERED TO THE AGENCY ON OR BEFORE 04/26/2007.						
BID OPENING DATE REMAINS: 04/05/2007						
BID OPENING TIME REMAINS: 1:30 PM						
***** END ADDENDUM NO. 1 *****						
0001	1	LS		725-55		
CISCO IP PHONE HARDWARE AND SOFTWARE						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Charles W. Bond</i>	TELEPHONE 304-757-6542	DATE 04/02/2007
TITLE Account Manager	FEIN 55-0772695	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

ISCG0111
Addendum No. 1
Answer to Technical Questions

1.) Below is a breakdown of what is on the RFQ and what we believe is meant. Please clarify.

LISTED ON RFQ

CP-BATT-7920-EXT
DP-DOC-7920-ACCY-E

CP-CASE-7920-HOL
CP-DSKCH-BUN-7920
PC-PWR-7920-NA

**CORRECT PART
NUMBERS FOR CP-7921**

CP-BATT-7921G-EXT
NOT AVAILABLE FOR
7921 PHONES
CP-CASE-7921G
CP-DSKCH-7921G-BUN
INCLUDED W/ CP-
DSKCH-7921G-BUN NO
LONGER NEEDED

ANSWER:

Please replace the above model numbers with the correct part numbers.



Advanced Technical Solutions, LLC
 PO Box 149 - Scott Depot, WV 25560
 Phone: 304.757.6542 - Fax: 304.201.4287

QUOTE

Date	Quote #
04/03/07	ATSQ3178

Terms	Sales Rep	Ship Via
Due Upon Receipt	Chuck Hirst	Best Way

Sold To: WV Office of Technology
 John Dunlap
 One Davis Square
 321 Capitol St
 Charleston, WV 25301
Phone: 304-558-8145
Fax: 304-558-0136

Ship To: WV Office of Technology
 John Dunlap
 One Davis Square
 321 Capitol St
 Charleston, WV 25301
Phone: 304-558-8145
Fax: 304-558-0136

ISCG0111

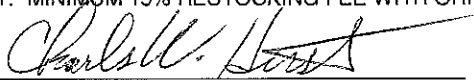
To provide the agency with Cisco IP phone hardware and software
 Equipment will be delivered to the agency on or before 04/26/2007

Ln #	Qty	Part Number	Description	Unit Price	Ext. Price
1			MHS&T		
2	85	CP-7961G	CISCO IP PHONE 7961 FACTORY INSTALL	\$249.20	\$21,182.00
3	85	SW-CCM-UL-7961	CISCO CALLMANAGER LIC FOR 1 CP-7961 FAC INSTALL	\$112.00	\$9,520.00
4			7936 Conference Phone		
5	6	CP-7936	CISCO 7936 IP CONFERENCE PHONE W/ EXT MIC PORTS	\$740.90	\$4,445.40
6	6	SW-CCM-UL-7936=	CISCO CALLMANAGER UNIT LIC FOR 1 CP-7936	\$93.00	\$558.00
7	6	CP-PWR-CORD-NA	CISCO 7900 SERIES PHONE PWR CORD N.AMERICA FACT	\$6.20	\$37.20
8	2	CP-7936-MIC-KIT=	CISCO 7936 IP PHONE MICROPHONE KIT	\$217.00	\$434.00
9			7921 Wireless Phones		
10	10	CP-7921G-A-K9	CISCO 7921G FCC BATT/P/S NOT INCLUDED	\$325.50	\$3,255.00
11	10	SW-CCM-UL-7921G	CISCO UNIFIED CME USER LIC SGL CISCO 7921G	\$124.00	\$1,240.00
12	10	CP-BATT-7921G-EXT=	CISCO UNIFIED WIRELESS IP PHONE 7921G BATTERY, EXTENDED	\$46.50	\$465.00
13	10	CP-CASE-7921G=	CISCO 7921G LTHR CCASE	\$21.70	\$217.00
14	10	CP-DSKCH-7921G-BUN	CISCO 7921G DT CHRGR P/S AC PWR CORD	\$117.80	\$1,178.00

Ln #	Qty	Part Number	Description	Unit Price	Ext. Price
15			Grievance Board		
16	13	CP-7961G	CISCO IP PHONE 7961 FACTORY INSTALL	\$275.90	\$3,586.70
17	13	SW-CCM-UL-7961	CISCO CALLMANAGER LIC FOR 1 CP-7961 FAC INSTALL	\$124.00	\$1,612.00
18	7	SW-IPCOMM-E1	CISCO IP COMMUNICATOR COMMUNICATIONS CLIENT	\$55.80	\$390.60
19	7	SW-CCM-UL-IPCOMM- E	CISCO CALLMANAGER SGL UNIT LIC FOR IP COMM	\$93.00	\$651.00
				SubTotal	\$48,771.90
				Sales Tax	\$0.00
				Shipping	\$0.00
				Total	\$48,771.90

PRICES SUBJECT TO CHANGE - PRICES BASED UPON TOTAL PURCHASE - ALL DELIVERY, TRAINING OR CONSULTING SERVICES TO BE BILLED AT PUBLISHED RATES FOR EACH ACTIVITY INVOLVED - GENERALLY ALL HARDWARE COMPUTER COMPONENTS PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY, COVERING PARTS AND LABOR ON A DEPOT BASIS - WE SPECIFICALLY DISCLAIMS ANY AND ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OR WITH REGARD TO ANY LICENSED PRODUCTS. WE SHALL NOT BE LIABLE FOR ANY LOSS OF PROFITS, BUSINESS, GOODWILL, DATA, INTERRUPTION OF BUSINESS, NOR FOR INCIDENTAL OR CONSEQUENTIAL MERCHANTABILITY OR FITNESS OF PURPOSE, DAMAGES RELATED TO THIS AGREEMENT. MINIMUM 15% RESTOCKING FEE WITH ORIGINAL PACKAGING.

ATS Approval



Date

4/3/2007

FEIN# 55-0772695