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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER ISCG0098

ADDRESS:CORRESPONDENCE:TO:ATTENTION:OF:::::

KRISTA FERRELL 304-558-2596

*423132115 304-746-4434 POMEROY COMPUTER RESOURCES SAL 4013 WASHINGTON STREET WEST CHARLESTON WV

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DEPARTMENT OF ADMINISTRATION SH-P IS&C - CHIEF FINANCIAL OFFICER 1 DAVIS SQUARE T

CHARLESTON, WV 25301

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GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
- 5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
- 14. HIPAA Business Associate Addendum The West Viginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in cases of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130



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Department of Administration
Purchasing Division
2019 Washington Street East
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1 DAVIS SQUARE

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304-558-5472

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

ISCG0098

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ADDRESS CORRESPONDENCE TO ATTENTION OF KRISTA FERRELL

SH I

*423132115 304-746-4434 POMEROY COMPUTER RESOURCES SAL 4013 WASHINGTON STREET WEST

CHARLESTON WV 25313

DEPARTMENT OF ADMINISTRATION
IS&C - CHIEF FINANCIAL OFFICER
1 DAVIS SQUARE

CHARLESTON, WV 25301

304-558-2596

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

ISCG0098

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KRISTA FERRELL 304-558-2596

*423132115 304-746-4434
POMEROY COMPUTER RESOURCES SAL
4013 WASHINGTON STREET WEST

CHARLESTON WV 25313

DEPARTMENT OF ADMINISTRATION
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CHARLESTON, WV

25301 304-558-5472

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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ADDRESS CORRESPONDENCE TO ATTENTION OF

KRISTA FERRELL 304-558-2596

*423132115 304-746-4434 POMEROY COMPUTER RESOURCES SAL 4013 WASHINGTON STREET WEST

25313

DEPARTMENT OF ADMINISTRATION
IS&C - CHIEF FINANCIAL OFFICER
1 DAVIS SQUARE

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CHARLESTON, WV 25301

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Request for Quotation WV Office of Technology

The West Virginia Purchasing Division for the agency the West Virginia Department of Administration's Office of Technology (WVOT) is requesting quotations for the procurement of Cisco IP phone hardware and software. This equipment will be delivered to WVOT, attn: John Dunlap, One Davis Square, Charleston, WV 25301. No installation or labor is required.

WVOT will be providing Core Voice Services and Redundancy to other state agencies as part of the overall consolidation of Executive Branch Agency's Information Technology Resources. The services being provided will include teleconferencing, Call Center agents, Emergency Responder, unified messaging/Voice mail, failover redundancy, and basic phone service.

The following list of equipment is considered to be part of the Vault portion not available from the LAN04 or WAN04 SWCs. Vendors must bid new equipment and provide a pricing list for the following line itemized schedule of equipment, licenses and services:

Qty	Product ID	Product Description	Bid Cost
	Unity - VM to UM Upgrade		See
1	UNITY-LIC-UPG-4.X	Unity, SW Feature License Upgrades, qty = 1 only	Attached
100	UNITY-VMUM-USR-E	Unity, VM to UM Exchange Upgrade per user, no TTS	Quote
	ER for Vault		
1	SW-CER-1.3-SVR=	CER 1.3 Software Plus CER 1.X User License 100 Phones	
2	KEY-CER1.X-1K=	CER 1.X (1.2 or Higher) User License 1000 Phones	
1	KEY-CER1.X-100=	CER 1.X (1.2 or Higher) User License 100 Phones	
1	MCS-7825-H2-IPC2	HW Only MCS-7825-H2 with 2GB RAM and Dual 80GB SATA HD	
1	CAB-AC	Power Cord,110V	
	IPCC Enhanced		
1	IPCX-3.Y-ENHANCED	IPCX 3.5 or later 3.Y Enhanced All-in-One (Servers and SW)	
1	IPCX-3YENH-SVR1	IPCX 3.5 or later 3.Y Enh Server (SW only)	
1	CCBU-W2K-EXP7845	Win 2000-MCS7845 for IPCC Express and IP-IVR	
1	IPCX-3YENH-SEAT10	IPCX 3.5 or later 3.Y Enh Seat Qty 10 (agent or supervisor)	
2	IPCX-3YENH-SEAT50	IPCX 3.5 or later 3.Y Enh Seat Qty 50 (agent or supervisor)	
	Sub for One Davis		
1	MCS-7845-H1-CC1	HW Only MCS-7845-H1 with 4096MB RAM and Four 72GB SCSI HD	
2	CAB-AC	Power Cord,110V	
1	MCS-7845-H2-IPC1	HW Only MCS-7845-H2 with 4GB RAM and Four 72GB SAS HD	
2	CAB-AC	Power Cord,110V	
1	CM4.1-K9-7845-H2	SW Only, CallMgr 4.1 For MCS-7845-H2 / MCS-7845-H1	
5	CP-7960G	Cisco IP Phone 7960G, Global	
5	SW-CCM-UL-7960	CallManager Unit license for single 7960 IP phone	
35	CP-7940G	Cisco IP Phone 7940G, Global	
35	SW-CCM-UL-7941	License, CallManager, Cisco IP Phone 7941	
40	UNITY-LIC-UPG-4.X	Unity, SW Feature License Upgrades, qty = 1 only	
40	UNITY-UM-USR-E	One Unity UM for Exchange User	

AFFIDAVIT

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: Pomeroy IT Solutions	
Authorized Signature:	Date: 3-15-2007
Authorized Signature: ////////////////////////////////////	



Confidential Price Quotation¹ (QH0314A033) for WV PURCHASING DIVISION

March 14, 2007

From:

Michael Ferrari

4013 Washington Street West

Charleston

wv

25313

800-227-8798 114

304-746-4439

mferrari@pomeroy.com

For:

Krista Ferrell

WV Office of Technolofgy

One Davis Square

Charleston

WV

25301

Part #	Description	Price	Qty	Total*
UNITY-LIC- UPG-4.X	Unity, SW Feature License Upgrades, Qty=1 Only	\$0.00	45	\$0.00
UNITY-VMUM- USR-E	Unity, VM to UM Exchange Upgrade per user, no TTS	\$48.14	100	\$4,814.00
SW-CER-1.3- SVR=	CER 1.3 Software Plus CER 1.X User License 100 Phones	\$3,477.10	1	\$3,477.10
KEY-CER1.X- 1K=	CIS - CER 1.X (1.2 OR HIGHER) USER LICENSE 1000 PHONES	\$5,800.00	2	\$11,600.00
KEY-CER1.X- 100=	<u>Cisco Systems - Cisco Emergency Responder - (v. 1.x) - license - 100 phones</u>	\$580.00	1	\$580.00
MCS-7825-H2- IPC2	<u>Cisco Systems - Cisco Media Convergence Server 7825-H2 - Voice/video/data server - 2 ports - EN, Fast EN, Gigabit EN - 1U - rack-mountable</u>	\$4,0 <u>6</u> 0.00	1	\$4,060.00
CAB-AC=	<u>Cisco Systems - Cisco - Power cable - power (M) - power (F)</u>	\$0.00	5	\$0.00
IPCX-3.Y- ENHANCED	CIS - IPCX 3.5 OR LATER 3.Y ENHANCED ALL-IN-ONE (SERVERS AND SW)	\$0.00	1	\$0.00
IPCX-3YENH- SVR1	CIS - IPCX 3.5 OR LATER 3.Y ENH LICS SERVER SW ONLY	\$3,477.10	1	\$3,477.10
CCBU-W2K- EXP7845	CIS - WIN 2000-MCS7845 FOR IPCC EXPRESS AND IP-IVR	\$23.20	1	\$23.20
IPCX-3YENH- SEAT10	CIS - IPCX 3.5 OR LATER 3.Y ENH SEAT LICS QTY 10 AGENT OR SUPERVIS	\$5,771.00	1	\$5,771.00
IPCX-3YENH- SEAT50	CIS - IPCX 3.5 OR LATER 3.Y ENH SEAT LICS QTY 50 AGENT OR SUPERVIS	\$28,855.00	2	\$57,710.00
MCS-7845-H1- CC1	<u>Cisco Systems - Cisco Media Convergence Server 7845-H1</u> <u>- Voice/video/data server - 2 ports - EN, Fast EN, Gigabit EN - 2U - rack-mountable</u>	\$13,920.00	1	\$13,920.00
MCS-7845-H2- IPC1	CIS - HW ONLY MCS-7845-H2 WITH PERP 4GB RAM & FOUR 72GB SAS HD	\$13,920.00	1	\$13,920.00
CM4.1-K9- 7845-H2	CIS - SW ONLY CALLMGR 4.1 FOR LICS MCS-7845- H2/MCS-7845-H1	\$9,277.10	1	\$9,277.10
CP-7960G	<u>Cisco Systems - Cisco IP Phone 7960G - VoIP phone - H.323, MGCP, SCCP, SIP - silver, dark gray</u>	\$211.70	5	\$1,058.50
SW-CCM-UL- 7960	Cisco Systems - Cisco CallManager - License - 1 device	\$116.00	5	\$580.00
CP-7940G	<u>Cisco Systems - Cisco IP Phone 7940G - VoIP phone - H.323, MGCP, SCCP, SIP - silver, dark gray</u>	\$153.70	35	\$5,379.50
SW-CCM-UL- 7941=	Cisco Systems - Cisco CallManager - License - 1 IP phone	\$116.00	35	\$4,060.00

UNITY-UM-USR-E

Cisco Systems - Cisco Unity Unified Messaging for Microsoft Exchange - Complete package - 1 user

\$78.30 \$3,132.00

TOTAL: \$142,839.50

TIFS Lease Option: ³	
24 Monthly Payments of <u>\$6,390.13</u>	-
36 Monthly Payments of \$4,414.77	
Comments	
ISCG0098 Cisco RFQ	
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Oldivations.	
Services Available from Pomeroy	
The following list of services are available from Pomeroy Computer Resources.	
Configuration - Test Only	Asset Disposal
Configuration - Hardware Installation	Asset Tagging
Configuration - Hardware Install, O/S	3-Vear Extended Warranty

3-Year Extended Warranty

Expedite Shipping

expand and image installation

On-Site Installation

Pomeroy Return Policy

NOTE: If you are interested in any of these services, please contact your Sales Representative for pricing.

Click here to view the RETURN POLICY

Disclaimer

ANY PURCHASE ORDER ISSUED BY CUSTOMER PURSUANT TO THE ACCOMPANYING QUOTATION FROM POMEROY SHALL NOT RESULT IN A BINDING AGREEMENT BETWEEN CUSTOMER AND POMEROY UNTIL ANY SUCH PURCHASE ORDER IS ACCEPTED AND ACKNOWLEDGED BY POMEROY.

There are no provisions with respect to this quotation which are not otherwise specified herein. IF CUSTOMER PLACES AN ORDER WITH POMEROY BASED ON THIS QUOTATION, WHETHER IN WRITING OR ORALLY, THEN, UNLESS OTHERWISE AGREED TO IN A WRITING SIGNED BY AUTHORIZED REPRESENTATIVES OF CUSTOMER AND POMEROY, THIS QUOTATION, CUSTOMER'S ORDER AND POMEROY'S ACCEPTANCE OR CONFIRMATION OF SUCH ORDER WILL CONSTITUTE THE ENTIRE AGREEMENT BETWEEN CUSTOMER AND POMEROY WITH RESPECT TO THE SUBJECT MATTER OF THIS QUOTATION.

POMEROY MAKES NO WARRANTY EXPRESS OR IMPLIED CONCERNING THE GOODS OR SERVICES BEING QUOTED HEREIN, INCLUDING, BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE AND POMEROY HEREBY EXPRESSLY DISCLAIMS SAME FROM ANY AGREEMENT MADE BY POMEROY'S ACCEPTANCE OF ANY PURCHASE ORDER ISSUED BY CUSTOMER PURSUANT TO THIS QUOTATION.

¹ Quotation is good for 30 days

² Applies to non-exempt customers only

^{*} All prices are in US dollars