

1102 15th Street SW, Suite 102 Aubum, WA 98001 Phone: 1-800-258-0882 ext.3468 Fax: 253-205-2468

Zones , Inc.



To:	State of West Virginia, Dept of Admin		From:	Nick Diamon				
Fax:	304-558-3970		Date:	September 18, 2006				
Phone:	304-558-2596		Pages:	7				
Re:	RFQ # ISCG0031		CC:					
□ Urgen	f Gr Review	☐ Please Commo	ent 🗆	Please Reply Please Recycle				
•Comme	nts:							
Purchasir	ng Division,							
Per instructions given to us by Krista Ferrell, we are submitting changes to Zones' previously mailed sealed bid for RFQ ISCG0031.								
Buyer 21								
Opening Time and Date: 1:30 PM, 9/18/06								
Please fe	Please feel free to contact me if you have any questions.							

Thank you very much,

Nick Diamon Bid Specialist, Public Sector Zones, Inc. (800) 258-0882 Ext. 3468 nick.diamon@zones.com Direct: (253) 205-3468 Fax: (253) 205-2468 www.zones.com

STATE OF WV



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130

KRISTA FERRETT Charleston, WV 25305-0130

RFQ COPY TYPE NAME/ADDRESS HERE

Zones Inc. 1102 15th St. SW Suite 102 Auburn, WA 98001

Request for p

KRISTA FERRELL 304-558-2596

DEPARTMENT OF ADMINISTRATION IS&C - CHIEF FINANCIAL OFFICER 1 DAVIS SQUARE

CHARLESTON, WV

25301

08/30/2006		F - J		FREIGHTTERMS
	NET 30 9/18/2006	Fedex	WV 25301 OPENING TIME 01	FOB ::30PM
The state of the s	TY UOP CAT	STEM NUMBER	UNITPRICE	AMQUNT
	LS BEADE	205-43	\$41503.37	\$41503.37
THE WEST OFFICE O THE AGEN EQUAL). BUT VEND OF ALL F	VIRGINIA PURC VIRGINIA DEPA OF TECHNOLOGY, ICY WITH AND IB EQUIPMENT OTH OOR MUST CERTIF FEATURES AND FU	FOR QUOTATION HASING DIVISION RTMENT OF ADMINI IS SOLICITING BI M BLADE CHASSIS ER THAN IBM WILL Y THEIR PRODUCT NCTIONS OF THE I	STRATION'S DS TO PROVIDE N/ BLADES (OR BE CONSIDERED, PROVIDES 100% BM CHASSIS	
SEAMLESS BLADE EN RESERVES ANY BIDS WARRENTY UPON THE	S INTEGRATION INTEGRATION INTEGRATION INTEGRATED TO SUBMITTED SUBMITTED SUBMITTED SUBMITTED SUBMITTED S	MUST BE ABLE TO NTO OUR EXISTING E OFFICE OF TECH DETERMINE EQUIVA E ESTABLISHED BY AND ACCEPTANCE O	IBM NOLOGY LENCY ON CHANGE ORDER	
TECHNICA SUBMITTE VIRGINIA KFERRELL NO LATER (IF ANY) BY ADDEN	D IN WRITING TO PURCHASING DI COMPANION OF THAN 09/08/20 RECEIVED BEFORDUM. QUESTION	NCERNING THIS RFOOKRISTA FERRELL VISION VIA EMAIL R VIA FAX AT 304-06 AT 5:00 PM. RE THE DEADLINE S CONCERNING BID ME AND IN ANY FOR	IN THE WEST AT -558-4115 QUESTIONS VILL BE ANSWERED SUBMISSION MAY	
SIGNATURE	See HE	/ERBE SIDE FOR TERMS AND CON TELEPHONE 2	DITIONS 53-205-3059 DATE	9/18/06
TITLE SPECIALIST	FEIN 91-14318	394	ADDRESS CHANGES	TO BE NOTED ABOVE
WHEN RESPON	1 :		N SPACE ABOVE LABELE	

RFQ COPY

Zones Inc.

TYPE NAME/ADDRESS HERE

1102 15th St. SW Suite 102

Auburn, WA 98001



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

REQNUMBER ISCG0031

PAQE	
6	

KRISTA FERRELL 304-558-2596

6H-P TO

DEPARTMENT OF ADMINISTRATION
IS&C - CHIEF FINANCIAL OFFICER
1 DAVIS SQUARE

ADDRESS CORRESPONDENCE TO A TRENTION OF

CHARLESTON, WV

25301

DATE PRINTED 08/30/2006			SHIP.V Fedex	IA .	FOB WV 25301	FREIGHT TERMS
BID OPENING DATE:	09/18/			BID O		01:30PM
CONTRACTOR	"vertice" and property and trade	UOP CAT NO	ITEM NUM		ÜNIT:PRICE	AMOUNT
RFQ.	NO.:		ISCG0	031		
BID O	PENING	DATE:	08/18	/2006		
BID O	PENING	TIME:	1:30	PM		
		DE A FAX I OU REGARD:		ID:	IS NECESSARY	
CONTA	CT PERS	on (pleasi	PRINT CL Ron Salazar			Property of the state of the st
****	* THIS	is the ei	OD OF RFQ	ISCG00	31 ***** TOTA	L: \$41503.37
SIGNATURE SIGNATURE	c 2	SEE RI	Z EVERSE SIDE FORT	TEL EDUANE	ITIONS 53-205-3059	TE 9/18/06
TITLE SPECIALIST		ein 91-1	431894		ADDRESS CHANG	SES TO BE NOTED ABOVE
BIN SPECIALIST WHEN RES	PONDING			ADDRESS IN	I SPACE ABOVE LABE	

013

Attachment 2 - Cost Sheet

Purchase Price of Equipment – including shipping and three (3) year all-inclusive warranty (A) \$ 37350.76

Cost of two (2) year post-warranty maintenance agreement (B) \$ 4152.61

.

(A) + (B) =\$\\$41503.37 Total 5-year cost of ownership to be used for evaluation

RFQ COPY

Auburn, WA 98001

Zones Inc.

TYPE NAME/ADDRESS HERE

1102 15th St. SW Suite 102



MODS#<

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for

ISCG0031

₩₽A	eeww
	1

KRISTA FERRELL

304-558-2596 DEPARTMENT OF ADMINISTRATION IS&C - CHIEF FINANCIAL OFFICER 1 DAVIS SQUARE

ADDRESS:COARESPONDENCE:TO:AVTIENTION:OF

ST-P

CHARLESTON, WV

25301

304-558-5472

DATE PRINT	ED			SHIPV	IA.	F		FREIGHTTERMS
09/05/	2006	NET:		Fedex		WV 2		FOB
BID OPENING DATE:		09/18/		LUCK STREET, S	BID	OPENING	TIME O	1:30PM
LINE	GUA	NTITY	UOP CAT NO	STEMNUS		UNI	TPRIGE	AMOUNT
	THIS A LEGIBI	TE COPY	ADDENDU 7/1933/540/130 M IS ISSUE OF PAGE 1 CHANGES W	M NO. 1 D TO PROV 2 AS THE	IDE VEN	CUT OF	DURING	
			DATE REMAI TIME REMAI					
	*****	*****	***** END	ADDENDUM	NO. 1	******	******	*
0001		-	LS	205-43			. • •	
	BLADE	1 CHASSI	s w/ BLADE					
	*****	THIS	is the en	D OF RFQ	ISCG0	031 ****	*** TOTAL	\$41503.37
		A	SEERE	VERSE SIDE FOR T		NDITIONS		
SIGNATURE	' \(\mathcal{L} \)	(7)	. 5	İ	TELEPHONE 2	53-205-3059	DATE	9 (8/06
BIL SPE	CIALIS		91-1431	<u> </u>		ADI		S TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

RFQ COPY



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

: 2b	rt (Anwa	EH	38.60	
	IS	CG(003	1	

PAGE		8
	1.	

ADDRESS CORRESPONDENCE TO ATTENTION OF SERVICE OF SERVI

6 H - p T C

DEPARTMENT OF ADMINISTRATION IS&C - CHIEF FINANCIAL OFFICER 1 DAVIS SQUARE

CHARLESTON, WV 25301

304-558-5472

Zones Inc. 1102 15th St. SW Suite 102 Auburn, WA 98001

TYPE NAME/ADDRESS HERE

00/22 /000C NET	AS OF SALE SHIF		F0B	FREIGHTTERMS
09/11/2006 NET : 8ID OPENING DATE: 09/18/2		BID OP	WV 25301 PENING TIME OI	FOB :30PM
LINE QUANTITY		UMBER	UNITPRICE	AMQUNT
THIS ADDENDUM PRIOR TO THE QUESTIONS. NO CONCERNING BIT PER THE ATTACK BID OPENING IN BID OPENING IN BID OPENING IN BID OPENING IN THE ATTACK BID OPENING IN THE ADDENING IN THE ATTACK BID OPENING IN THE	ADDENDUM NO. IS ISSUED TO ANS SEPTEMBER 8, 2006 JENDORS MAY STILL ID SUBMISSION ONLY CHED. DATE REMAINS: 09/	WER QUESTI DEADLINE SUBMIT QUE . QUESTIO 18/2006 0 PM	ONS RAISED FOR TECHNICAL ESTIONS ONS AND ANSWERS	
0001 I BLADE CHASSIS	LS 205-43 S W/ BLADES		·	
	IS THE END OF RFQ		31 ***** TOTAL:	\$41503.37
SIGNATURE	SEE REVERSE SIDE FOR	WHI PRIEST	205-3059 DATE 2	1 7 .
TITLE - FAI	N) 04 4404004	253-	502-2028	1/15/06
ISID SPECIALIST	91-1431894 O RFQ, INSERT NAME AND	- ADODESS 121	ADDRESS CHANGES	

~002

ISCG0031 TECHNICAL QUESTIONS RECEIVED PRIOR TO 09/08/2006 DEADLINE

Question: Is installation to be included in the bid response?

Answer: NO

Question: The product 13N2281 has been discontinued by the manufacturer. Could we bid the replacement model 32R1892? However, has 1 year manufacturer warranty only?

Answer: Due to an industry change to meet RoHS compliance, IBM has changed some of the part numbers. This has affected a part on this bid. The Cisco Ethernet Switch model that is requested –part no. 13N2281 is now 32R1888. This comes with a one year warranty: however, these modules are covered by the warranty for the blade center chassis, on which a three year 24 x 7 x 4 coverage under part no. 30L9185. Essentially, the Cisco switch will take on the same warranty.



VENDOR

State of West Virginia Request Tor Department of Administration Quotation Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

RFQ COPY

Zones Inc. 1102 15th St. SW Suite 102 Auburn, WA 98001

TYPE NAME/ADDRESS HERE

Request for MEGNUMBER

ISCG0031

ADDRESS CORRESPONDENCE TO ATTENTION OF

KRISTA FERRELL 304-558-2596

DEPARTMENT OF ADMINISTRATION SH-P IS&C - CHIEF FINANCIAL OFFICER 1 DAVIS SQUARE

CHARLESTON, WV

25301

ö

08/30/	2006 N	ERMS OF SALE ET 30	SHIP VIA Fedex		F0.8 WV 25301		OFREIGHT TERMS FOB	
BID OPENING DATE:	09/18	3/2006		BID O	PENING TIME	01:3	OPM	***************************************
LINE	QUANTITY	UOP CAT	STEM NUMBER	1	UNITPRICE		AMOUNT	
0001]	LS W/ BLADE		. 1	\$39721.94		\$39721.94	
		REQUEST	FOR QUOTATION	ON			•	The state of the s
	THE WEST VIOFFICE OF THE AGENCY EQUAL). EQUAL). EQUAL OF ALL FEAT AND BLADES SEAMLESS IN BLADE ENVIFRESERVES THESERVES TO	RGINIA DEPA TECHNOLOGY, WITH AND IE UIPMENT OTH MUST CERTIF URES AND FU SERVERS AND STEGRATION I	RTMENT OF AN IS SOLICITING BLADE CHAST THAN IBM Y THEIR PROPERTIONS OF THE TOTAL OF	DMINIS NG BID SSIS W WILL DUCT P THE IB LE TO STING TECHN	S TO PROVIDE / BLADES (OR BE CONSIDERED ROVIDES 100% M CHASSIS PROVIDE IBM OLOGY			
	UPON THE IN		AND ACCEPTAI		CHANGE ORDER THE	A COMMISSION OF THE PERSON OF		THE PROPERTY OF THE PROPERTY O
	SUBMITTED I VIRGINIA PU KFERRELL®WV NO LATER TH (IF ANY) RE BY ADDENDUM	N WRITING TO THE PROPERTY OF T	NCERNING THE O KRISTA FEI VISION VIA I R VIA FAX A 06 AT 5:00 I RE THE DEADI S CONCERNING ME AND IN A	RRELL EMAIL I 304- PM. Q LINE W G BID	IN THE WEST AT 558-4115 UESTIONS ILL BE ANSWER SUBMISSION MA	ED Y		a di salah sal
	JAMAL, I	(L) SEERE	VERSE SIDE FOR TERMS					
SIGNATURE	MITTON		TELE	PHONE 25	53-205-3059	ATE C	1/15/06	and the state of t
TITLE OR	7/	FEIN 91-1431	894		ADDRESS CHAN	IGES TO I	BE NOTED ABOV	E

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125,00 registration fee.
- 5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
- 14. HIPAA Business Associate Addendum The West Viginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- Unit prices shall prevail in cases of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office fisted below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130



NODZEK

RFQ COPY

Zones Inc.

TYPE NAME/ADDRESS HERE

1102 15th St. SW Suite 102

Auburn, WA 98001

State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East 1947 1999 1995 Post Office Box 50130 Charleston, WV 25305-0130

Request for

REQ:NUMBER ISCG0031

2

ADDRESS CORRESPONDENCE TO ATTENTION OF

KRISTA FERRELL <u>304-558-2596</u>

þ Ť

DEPARTMENT OF ADMINISTRATION IS&C - CHIEF FINANCIAL OFFICER 1 DAVIS SQUARE

CHARLESTON, WV

25301

304-558-5472

TERMS OF SALE SHIP VIA DATE PRINTED FOB FREIGHT TERMS NET 30 Fedex WV 25301 08/30/2006 BID OPENING DATE: BID OPENING TIME 01:30PM 09/18/2006 ITEM NÚMBER UNIT PRICE AMOUNT LINE QUANTITY UOP BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATI-CALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER. THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE Information for any alternates may be grounds for THE STATE RESERVES THE RIGHT REJECTION OF THE BID. TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS. VENDOR PREFERENCE CERTIFICATE CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS). APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:) BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORA-TION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-OUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY I SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE 253-205-3059 9/15/06 TITLE 91-1431894 ADDRESS CHANGES TO BE NOTED ABOVE



MODOR

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for REGINUMBER

SHIP

Ť

ISCG0031

3

ADDRESS CORRESPONDENCE TO A TENTION OF

KRISTA FERRELL 304-558-2596

DEPARTMENT OF ADMINISTRATION IS&C - CHIEF FINANCIAL OFFICER 1 DAVIS SQUARE

CHARLESTON, WV 25301

304-558-5472

RFQ COPY TYPE NAME/ADDRESS HERE Zones Inc.

1102 15th St. SW Suite 102 Auburn, WA 98001

DATE PRINTED	TERMS OF SAL	E SHIP Fedex	NIB SEE SEE SEE	FOB WV 25301	FREIGHT TERMS
08/30/2006 BID OPENING DATE:	09/18/2006	L rouck	עדא (ו		1:30PM
7.2.13.6. 10.00.00.00.00.00.00.00.00.00.00.00.00.0		CAT ITEM N	800800000000000000000000000000000000000		
LINE QUA	NTITY UOP	NO. HEMIN	JMBER	UNITPRICE	AMOUNT
			11111		
WEST 7	VIRGINIA FOR	FOUR (4) YEA	RS IMMEDIA	ATELY PRECEDING	
THE DA	ATE OF THIS	CERTIFICATION	; OR 80% (OF THE OWNERSHI	P
INTER	EST OF BIDDE	R IS HELD BY	ANOTHER II	NDIVIDUAL,	
PARTNI	ERSHIP, ASSO	CIATION OR CO	REOKATION	RESIDENT VENDO	
WHO HA	AS MAINTAINE	D ITS HEADQUA	CTERS OR I	PRINCIPAL PLACE IA FOR FOUR (4)	
OF BU	V.THUATCHMMT	PRECEDING TH	E DATE OF	THIS	
	FICATION; OR			******	
				•	
()	BIDDER IS A	CORPORATION	NONRESIDE	NT VENDOR	
WHICH	HAS AN AFFI	LIATE OR SUBS	IDIARY WH	ICH EMPLOYS	·
A MIN:	IMUM OF ONE	HUNDRED STATE	RESIDENT	S AND WHICH	1
HAS MA	AINTAINED IT	S HEAQUARTERS	OR PRINC	IPAL PLACE OF	TV-V-V-V-V-V-V-V-V-V-V-V-V-V-V-V-V-V-V-
BUSIN	ESS MITHIN M	EST VIRGINIA	CONTINOOD:	E DATE OF THIS	and the same of th
	FICATION.	MEDIALEDI EKE	CEDING IN	D DATE OF ITTO	
CERTI	e I CM I I ON .			>	
B. Al	PPLICATION I	s made for 2.	5% PREFER	ENCE FOR THE	***
	N CHECKED:		***************************************		
	,				
()	BIDDER IS A	RESIDENT VEN	DOR WHO C	ERTIFIES THAT,	
DURING	G THE LUFE O	F THE CONTRAC	T, ON AVE	RAGE AT LEAST JECT BEING BID	
[/5% O]	ECTURNIC OF	MEST VIRGINIA	TAME AND ME	DECI DEING DID	
HACE AND THE CO	PATE COMPINI	OUSLY FOR THE	TWO YEAR	S IMMEDIATELY	
PRECEI	DING SUBMISS	ION OF THIS B	ID;		
OR					
()	BIDDER IS A	NONRESIDENT	VENDOR EM	PLOYING A	
MINIM	um of one hu	NDRED STATE R	ESIDENTS	OR IS A	
NONRE	SIDENT VENDO	R WITH AN AFF	TLIAIE OR	NOTENT DINCE	<u> </u>
WHICH	AMEGG MILLATING T	TS HEADQUARTE N WEST VIRGIN	TA EMPLOY	ING A MINIMUM	
OF BU	E HIMDBED ZU STNESS MITUT	ATE RESIDENTS	WHO CERT	IFIES THAT.	
DITRING	G THE LIFE O	F THE CONTRAC	T, ON AVE	RAGE AT LEAST	
75% 0	F THE EMPLOY	EES OR BIDDER	S' AFFILI.	ATE'S OR	
SUBSI	DIARY'S EMPL	oyees are res	IDENTS OF	WEST VIRGINIA	
1	,	 	STEELING AND CONIS	PHONE	
SIGNATURE AND	the date		funda a maria com a com	53-205-3059 DATE	
TITLE 1 May	J. J. J. FEIN				9/15/06
	•	91-1431894		ADDRESS CHANGE	ES TO BE NOTED ABOVE



VEXDOR

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation ISCG0031

ØH−Ω

Ţ

ISCG0031

ADDRESS CORRESPONDENCE TO ATTENTION OF

304-558-2596

KRISTA FERRELL

RFQ COPY TYPE NAME/ADDRESS HERE Zones Inc.

1102 15th St. SW Suite 102 **Auburn, WA 98001**

DEPARTMENT OF ADMINISTRATION IS&C - CHIEF FINANCIAL OFFICER 1 DAVIS SQUARE

CHARLESTON, WV 25301

DATE PRINTED		RMS OF SALE	SHIP VIA Fedex	F.0.8 WV 25301	FREIGHT TERMS
08/30/2006 BID OPENING DATE:	09/18/	72006			1:30PM
LINE G	UANTITY	UOP CAT.	ITEM NUMBER	UNITPRICE	AMOUNT
YEAR BIDD DETE FAIL PREF PURC ORDE BIDD AND AGEN CONT BY S DISC PURC TAX PURC BIDD THAT TAXE COMM UNDE CODE CERT THAT CONT	E IMMEDI ER UNDEF RMINES T ED TO CO ERENCE, HASING T R ISSUEL ER IN AN THAT SUC CY OR DE RACT OR UBMISSIO LOSE ANY HASING F ER HAS F SUCH IN ESSIONEF R PENALT IFICATE IF A CO AINED WI OF THE	IDED IN TATELY PRESTANDS IF HAT A BID THE SECRE OF COMMENT IN THE SECRE OF THIS PURCHASE OF THIS PURCHASE OF THIS PORMATION OR ANY OT THE SECRETURE A STORE OF LAW BID THE RESTRUE A THIN THIS CONTRACT IS THIN THIS CONTRACT, WRITING I	HE STATE CONTINUO CEDING SUBMISSION THE SECRETARY OF DER RECEIVING PRE MEET THE REQUIRE TARY MAY ORDER TH ESCIND THE CONTRA ASSESS A PENALTY OT TO EXCEED 5% O WILL BE PAID TO OM ANY UNPAID BAL ORDER. CERTIFICATE, BID LY REQUESTED INFO ND AUTHORIZES THE SCLOSE TO THE DIR E INFORMATION VER EQUIRED BUSINESS DOES NOT CONTAIN HER INFORMATION D NFIDENTIAL. FOR FALSE SWEARIN HEREBY CERTIFIES ND ACCURATE IN AL ISSUED TO BIDDER CERTIFICATE CHAN BIDDER WILL NOTI MMEDIATELY. Zones Inc.	OF THIS BID. TAX & REVENUE FERENCE HAS MENTS FOR SUCH E DIRECTOR OF CT OR PURCHASE AGAINST SUCH F THE BID AMOUNT THE CONTRACTING ANCE ON THE DER AGREES TO RMATION TO THE DEPARTMENT OF ECTOR OF IFYING THAT TAXES, PROVIDED THE AMOUNTS OF EEMED BY THE TAX G (WEST VIRGINIA THAT THIS L RESPECTS; AND AND IF ANYTHING GES DURING THE FY THE PURCHASIN	
SIGNATURE ###	MALL	dl-	Ingre may see	253-205-3059 DATE	
TITLE	3 V 0 1 F	EIN 01	<u></u>		
TITLE CC	/ I	91	-1431894	ADDRESS CHANGE	S TO BE NOTED ABOVE



>HZDOR

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Guotation ISCG0031

SH-P

Ť

ISCG0031

ADDRESS CORRESPONDENCE TO ATTENTION OF

KRISTA FERRELL 304-558-2596

RFQ COPY TYPE NAME/ADDRESS HERE Zones Inc.

1102 15th St. SW Suite 102 **Auburn, WA 98001**

DEPARTMENT OF ADMINISTRATION IS&C - CHIEF FINANCIAL OFFICER 1 DAVIS SQUARE

CHARLESTON, WV

25301

DATE PRIN	**************	0.0000000000000000000000000000000000000	MS OF SAI	E	SHIP	120000000000000000000000000000000000000	F.O.B			aht terms
08/30/		NET			Fede		WV 253	· · · · · · · · · · · · · · · · · · ·	FOB	
BID OPENING DATE:	138838283838483	09/18/	229153363833	I	is constant		OPENING T	TME 01	:30PM	
LINE	QUAN	TITY	UOP	CAT. NO	ITEM NU	MBER	UNITE	RICE		AMOUNT
	1					9 15	106			
				DATE:	/	,	1		-	
					KH	M.	11.			
			-	SIGNE		AND				
			and the second	BIGINE	D:					:
****						CAS				
				TITLE	:				-	
	+ ama	ም "እስተ የም	COMPT	מינית מינית	זקומים קוס זא	ינור אינו כינוני	CONSIDERA	m T (N		
							"B" WHICH		1	
	ENTITLI						UP TO THE			
			E FOR	BOTH	"A" AND	"В".				
****	REV.	12/00)								
				TOM	ICE					
	}									
	A SIGNI	ED BID	MUST	BE S	UBMITTED	TO:	WASSERMENT			
	177	איזיס אכויב	ר יייניים	בי ארטאי	INISTRATI	.UM				
		JRCHAS				CIV				
		JILDIN			;					
					TREET, EA					
	CI	HARLES	TON,	WV 2	5305-0130)				
	ĺ									
					THIS INF D MAY NOT		N ON THE	FACE OF		
	THE BM	/ELOPE	OK I	ur pr	D MAI NOI	. DE CON	SIDEKED:			
	SEALED	BID								
,										
	מינייט דיי				21					
	BUYER:				Z.i.					
	44									
SIGNATURE	-DHAA	11.	ر الما	SEE RE	VERSE SIDE FOR 1	ERMS AND CO	An although a second section by a second second	DATE	1	
·	<u>/w//</u>	JM				, 2021 , 10142	253-205-3059	PATE	9/15	06
TITLE	FE	an .	91	-1431894		ADDRE	SS CHANGES	TO BE NOT	ED ABOVE	



MODZMA

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for

Ť

ISCG0031

PA(3 E
	б

ADDRESS CORRESPONDENCE TO ATTENTION OF

KRISTA FERRELL 304-558-2596

RFQ COPY TYPE NAME/ADDRESS HERE Zones Inc. 1102 15th St. SW Suite 102 Auburn, WA 98001

DEPARTMENT OF ADMINISTRATION IS&C - CHIEF FINANCIAL OFFICER 1 DAVIS SQUARE

CHARLESTON, WV 25301

DATE PRINTED TERMS		SHIPVIA	FOB	FREIGHT TERMS
08/30/2006 NET 30		Fedex	WV 25301	FOB
BID OPENING DATE: 09/18/20				1:30PM
LINE QUANTITY	UOP CAT NO	ITEM NUMBER	UNITIPRICE	AMOUNT
-			ika da katan da a da da katan da kain ini ini ini ini ini ini katan da katan da katan da katan da katan da kata Katan da katan da da katan da	
RFQ. NO.:		ISCG0031		
	7 0773	08/18/2006		
BID OPENING DA	AIE:	00/10/2000	•	
BID OPENING T	IME:	1:30 PM		
PLEASE PROVIDE	E A FAX NUM	BER IN CASE IT	IS NECESSARY	
TO CONTACT YOU	U REGARDING	YOUR BID:		
	2	253-205-2059		
CONTACT PERSOI	N (PLEASE P	RINT CLEARLY):		
	1 1	Ron Salazar		
				•
		· · · · · · · · · · · · · · · · · · ·	031 ***** TOTAL	\$39721.94
***** THIS	IS THE END	OF REQ ISCGU	J31 ^^^^ TOTAL	455721.51

			•	
To the state of th		or the state of th		
A h	SEE REVERS	SE SIDE FOR TERMS AND CON	DITIONS	
SIGNATURE MANUAL	M	TELEPHONE	253-205-3059 DATE	9/15/06
TITLE FEIN	91-1431		ADDRESS CHANGE	ES TO BE NOTED ABOVE

WV Office of Technology

The Purchasing Division of the WV Department of Administration, for the WV Office of Technology (WVOT), is requesting quotations from qualified vendors for the purchase, along with a 36-month warranty contract, provision inclusive of travel or any other expenses, for an IBM Blade Chassis with Blades or equal. Equipment other than IBM will be considered, but vendor must certify their product provides 100% of ALL features and functions of IBM chassis and blades servers and must be able to provide seamless integration into our existing IBM blade environment. The Office of Technology reserves the right to determine equivalency on any bids submitted.

No separate reimbursement will be made to the vendor for travel or any other expense. Quotations must include ALL costs associated with the requested hardware.

DESCRIPTION OF SERVICES REQUESTED

GENERAL INFORMATION

1.1 Overview of Request

The purpose of this Request for Quotation is to provide a blade chassis and blade servers needed for the Office of Technology's server consolidation site. This RFQ is for hardware and warranty only no installation services are required.

1.2 Current Environment

The WVOT has been charged with consolidating IT equipment and services for the Executive Branch of State Government. The Client Services section has determined that blade servers and chassis is an important hardware component of this project.

2. PROCUREMENT SPECIFICATIONS

2.1 Scope of Work

The WV Office of Technology intends to acquire a blade chassis and blades as specified below:

- 2.1.1. One IBM H Chassis Blade Center with 7 blades or equal as specified in Attachment 1
- 2.1.2 Vendor must bid the requested parts as specified in Attachment 1. If replacement part numbers are bid please submit documentation from IBM stating that these are the replacement part numbers.
- 2.13 Vendor must identify special electrical needs.

- 2.14 The vendor shall give WVOT a minimum of 48 hours notice prior to the equipment arriving at our location. This will allow WVOT to prepare space for the storage of the equipment.
- 2.15 The successful vendor will deliver equipment at the Capitol Complex location during normal business hours, Monday through Friday, 8:00 a.m. to 5:00 p.m. However, the successful vendor shall notify WVOT at least 48 hours in advance of the equipment arriving at the site, as to when to expect the equipment. Delivery shall be "inside" delivery at a location designated or specified by WVOT personnel. Equipment shall not be left at the loading dock or other common drop-off point. Delivery address is WV Office of Technology, Attn: Rita Fernatt, 1900 Kanawha Boulevard, East, Capitol Complex, Building 6, Room B-148, Charleston, WV 25305.

2.2 Maintenance/Warranty

- 2.2.1 The successful vendor must provide original equipment manufacturers (IBM) three-year warranty for all licensed software and hardware, regardless of the manufacturer's warranties. The cost of the three-year warranty will be included in the purchase price listed as item A on Attachment 2. Cost, if any, associated with warranty service must be indicated in the pricing tables and must include all parts, labor, hardware and software upgrades, software Help Desk services, travel or any other expense. No separate reimbursement will be made to the vendor for any expenses.
- 2.2.2 The warranty shall include on-site hardware service with a four (4) hour response time, 7 days a week, 24 hours per day.
- 2.2.3 The successful vendor must also quote an additional 2 year maintenance agreement to begin after the initial three (3) year warranty period to include hardware and software upgrades. This must be billed monthly in arrears.
- 2.2.4 Any maintenance performed by a third party is solely the successful vendor's responsibility. The vendor must be the Agency's single point of contact. The vendor should provide a list of third parties that will be involved in this procurement.
- 2.2.5 The successful vendor must provide all upgrades during the warranty period at no additional cost to the warranty quote.

2.3 ACCEPTANCE

- 2.3.1 WV Office of Technology shall verify all requirements have been delivered as described under this RFQ.
- 2.3.5 The State shall have full and free use of all systems, products, and/or deliverables supplied by this contract.

3. COST QUOTATION FORMAT/BID SHEETS

3.1 Vendor Response

- 3.1.1 Vendors shall complete the Cost Sheet (Attachment 2) that is included in the RFQ in order to be considered for award of this contract.
- 3.1.2 A vendor not completing the above items, either in whole or in part, may be disqualified for consideration.
- 3.1.3 If the successful vendor fails to identify any charges for services that are required to meet the terms and conditions of this Quotation, it will be the responsibility of the successful vendor to pay these charges and such cost shall not be passed on to the State.
- 3.1.4 The vendor will not be reimbursed for travel or any other expense.

 These costs must be included in the purchase price.

3.2 Cost Evaluation

3.2.1 The successful vendor shall be the vendor with the lowest purchase price of the equipment, including shipping, three (3) year all-inclusive warranty and additional 2 year maintenance warranty. This cost evaluation formula is spelled out on the Cost Sheet in Attachment 2.

3.3 Terms and Conditions

- 3.3.1 The Vendor is solely responsible for all work performed under this contract and shall assume prime contractor responsibility for all services offered and products to be delivered under the terms of this contract.
- 3.3.2 The vendor must define in their bid response any subcontractors who will be used to complete the requirements of this RFQ. Vendor shall include the name of the company, contact person and telephone number, type of work subcontractor will perform, and number of certified employees to perform work.

Attachment 1 - Blade Chassis and Blade Specifications

Ofy Product Code

Description

88524XU

Product Description IBM e9erver BladeCenter H 8852 - rack-mountable - 9 U

Form Factor

Reck-mountable - 9 U

Dimensions

19 in x 30.2 in x 15.7 in

(WxDxH)

103,6 lbs Weight

Color

Stealth black

Built-in Devices

LED panel, DVD-ROM drive, remote management adapter

I/O Connectors

1 x display / video - VGA Å* 4 x Hi-Speed USB Å* 1 x serial Å* 1

x management - Ethernet 10/100 Å* 1 x network

Installed Fans

Qty

Power Device

Power supply - hot-plug

Power

Yes

Redundancy

Voltage Required AC 120/230 V (60/60 Hz)

Manufacturer

3 years warranty

Warranty

Qty Product Code

Description

13N2281

Product Description Olsco Systems Intelligent Gigabit Ethemet Switch Module -

switch - 4 ports

Device Type

Switch

Form Factor

Plug-In module

Dimensions

10.2 in x 1.1 in x 4.4 in

(WxDxH)

RAM

32 MB 8 MB

Ports Qty

Flash Memory

4 x Ethernet 10Base-T, Ethernet 100Base-TX, Ethernet

Data Transfer Rate

1 Gbps

1000Base-T

Data Link Protocol

Ethernet, Fast Ethernet, Gigabit Ethernet

Remote Management

SNMP 3

Protocol Features

IGMP snooping, Broadcast Storm Control

Compliant **Standards**

IEEE 802.1D, IEEE 802.1Q, IEEE 802.1p, IEEE 802.3ad

Manufacturer Warranty

(LACP), IEEE 802.1w, IEEE 802.1x, IEEE 802.1s

3 years warranty

31R3335

Product Description

IBM power supply - hot-plug

Device Type

Power supply - hot-plug

Form Factor

Plug-in module

Manufacturer Warranty

1 year warranty

Qty Product Code

Description

25R5783

Product Description

IBM power cable (200-240 VAC) - 14 ft

Type

Power cable (200-240 VAC)

Length

14 ft

Connector(s)

2 x power NEMA L6-30 - male

3YR ONSITE REPAIR 24X7X4 HOUR LINKED TO ALL 30L9185 SERVPACS

Qly Product Code

Description

88435RU

Product Description IBM eServer BladeCenter HS20 8843 - Xeon 3.8 GHz

Type

Server

Form Factor

Blade

Dimensions

1.1 in x 17.8 in x 9.6 in

(WxDxH) Localization

English / United States

Server Scalability

2-way

Processor

1 x Intel Xeon 3,8 GHz

Processor Main

Features

Intel Extended Memory 64 Technology

Cache Memory

2 MB L2 cache

Cache Per

Processor

2 MB

RAM

1 GB (installed) / 16 GB (max) - DDR II SDRAM - ECC -

400 MHz - PC2-3200

Storage Controller

SCSI (Ultra320 SCSI) - PCI-X / 100 MHz (LSI53C1020)

Hard Drive

rone.

Monitor

None.

Graphics Controller ATI Radeon 7000M - 16 MB

Networking

Network adapter - Ethernet, Fast Ethernet, Gigabit

Ethernet

Manufacturer Warranty

3 years warranty

011

Qty Product Code

Description

73P3522

Product Description

IBM memory - 1 GB (2 x 512 MB) - DIMM 240-pln - DDR

Storage Capacity

1 GB (2 x 512 MB)

Technology

DDR II SDRAM

Form Factor

DIMM 240-pin

Memory Speed

400 MHz (PC2-3200)

Data Integrity Check

ECC

Features

Registered

Lead Plating

Gold

Manufacturer

1 year werranty

Warranty

Description

Qty Product Code 40K1038

Product Description

IBM hard drive - 78,4 GB - Ultra920 SCSI

Туре

Haro drive - Internal

Form Factor

2.5" 8ilm Line

Capacity

73.4 GB

Interface Type

Ultra320 SCSI

Data Transfer Rate

320 MBps

Average Seek Time

4.7 ms

Spindle Speed

10000 rpm

Buffer Size

8 MB

Manufacturer Warranty

1 year warranty

Gty Product Cade Description

69P9518

SVCPAC SVR 3YR IOR 24X7 4 HOUR LINKED TO ALL . SERVPACS

Attachment 2 – Cost Sheet	
Purchase Price of Equipment – in (A) \$ 35569.33	cluding shipping and three (3) year all-inclusive warranty
Cost of two (2) year post-warrant (B) \$_4152.61	y maintenance agreement
(A) + (B) = \$39721.94	Total 5-year cost of ownership to be used for evaluation

RFQ No.	SCG0031
---------	---------

AFFIDAVIT

014

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions.

"Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING:

Revised 02/08/06

The vendor must be licensed in accordance with any and all state requirements to do business with the state of West Virginia.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: Zones Inc.	
Authorized Signature:	Date: 9/15/06
No Debt Affidavit	



MODZEK

RFO COPY

Auburn, WA 98001

Zones Inc.

TYPE NAME/ADDRESS HERE

1102 15th St. SW Suite 102

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for _______ Quotation

ISCG0031

ADDRESS CORRESPONDENCE TO ATTENHONIOF

KRISTA FERRELL 304-558-2596

T

DEPARTMENT OF ADMINISTRATION IS&C - CHIEF FINANCIAL OFFICER 1 DAVIS SQUARE

CHARLESTON, WV

25301 304-558-5472

SHIP VIA F.O.B. FREIGHTTERMS DATE PRINTED TERMS OF SALE WV 25301 NET 30 Fedex FOB 09/05/2006 01:30PM BID OPENING DATE: 09/18/2006 BID OPENING TIME UNITPRICE AMOUNT QUANTITY ITEM NUMBER LINE DADDENDUM NO. 1 - HE E E E \$7.7 (1934 \$40 130) THIS ADDENDUM IS ISSUED TO PROVIDE VENDORS WITH A MORE LEGIBLE COPY OF PAGE 12 AS THE TOP WAS CUT OFF DURING NO CHANGES WERE MADE TO THE CONTENT OF THIS COPYING. PAGE. 09/18/2006 BID OPENING DATE REMAINS: BID OPENING TIME REMAINS: 1:30 PM ********** END ADDENDUM NO. 1 205-43 0001 LS ्री १९५५ सहब्रह्मात ५७५५ 1 BLADE CHASSIS W/ BLADES VALLEY \$39721.94 THIS IS THE END OF RFQ ISCG0D31 ***** TOTAL: SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE 253-205-3059 TITLE 91-1431894 ADDRESS CHANGES TO BE NOTED ABOVE

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
- 5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
- 14. HIPAA Business Associate Addendum The West Viginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in cases of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

3.8GHZ 800MHZ 2MB L2 CACHE FOR BLADECENTER HS20 13N0697

Qty Product Code

Description

73P3522

Product Description

IBM memory - 1 GB (2 x 512 MB) - DIMM 240-pin - DDR

Storage Capacity

1 GB (2 x 512 MB)

Technology

DDR II SDRAM

Form Factor

DIMM 240-pin

Memory Speed

400 MHz (PC2-3200)

Data Integrity Check

ECC

Features

Registered

Lead Plating

Gold

Manufacturer Warranty

1 year warranty

Oty Product Code

Description

14 40K1038

Product Description

IBM hard drive - 73,4.GB - Ultra320 SCSI

Type

Hard drive - Internal

Form Factor

2.5° 91m Line

Capacity

. 73.4 GB

Interface Type

Ultra320 SCSI

Data Transfer Rate

320 MBps

Average Seek Time

4.7 ms

Spindle Speed

10000 mm

Buffer Size

8 MB

Manufacturer Warrenty

1 year warranty

City Product Code Description

SVCPAC SVR 3YR IOR 24X7 4 HOUR LINKED TO ALL . SERVPACS 69P9518



DOCZES

RFQ COPY

Auburn, WA 98001

Zones Inc.

TYPE NAME/ADDRESS HERE

1102 15th St. SW Suite 102

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation ISCG0031

ISCG0031

PAC	aE\	
	1	

ADDRESS.CORRESPONDENCE TO ATTENTION OF KRISTA FERRELL 304-558-2596

þ Ö

DEPARTMENT OF ADMINISTRATION IS&C - CHIEF FINANCIAL OFFICER 1 DAVIS SQUARE

CHARLESTON, WV 25301

DATE PRIN	ren 2000	2 1 2 2 2 2 3 3	ERMS OF SA	Y=*******		SHIP VIA			F.O.B		FRE	IGHTTERMS
09/11/		St. A. 1986 S. T. S. D.	T 30		Fede				/V 25301	300000000000000000000000000000000000000	F(OB
BID OPENING DATE:		09/18	72006			************	BID	OPENI	NG TIME	01	:30 <i>P</i> M	
LINE	ου	ANTITY	UOP	CAT. NO	jr	EM NUMB	ER		UNITPRICE			AMOUNT
				ADDEN	DUM NO	0. 2						
	PRIOR QUEST CONCE	TO THE LIONS. RNING	IE SEPT	EMBER RS MA BMISS	8, 2 Y STI	006 D LL SU	EADLIN BMIT Q	E FOR UESTI	RAISEI TECHNI ONS AND ANS	CAL		
	BID O	PENING	DATE TIME	REMAI REMAI	NS: NS:	09/18 1:30	/2006 PM					
	****	*****	*****	*** E	ND AD:	DENDU	M NO.	2 ***	*****	*****		
0001	BLADE	CHASS	LS EIS W/		205-4 S	3 ·						
	****	* TH	rs is '	HE ÈI	or	RFQ	ISCGO	031 *	****	rotal:	\$3	9721.94
<u> </u>												
									•			
		400000	4									
SIGNATURE	/}//	nau	M	SEERI	VERSE SID		FIMS AND CO			DATE		
	<u> ////</u>	" H					2	253-205-3	3059 		9 15	106
TITLE	1	(D)	FEIN	91-14	31894				ADDRESS	CHANGES	TO BE N	OTED ABOVE

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
- 5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller,
- 11. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
- 14. HIPAA Business Associate Addendum The West Viginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in cases of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

ISCG0031 TECHNICAL QUESTIONS RECEIVED PRIOR TO 09/08/2006 DEADLINE

Question: Is installation to be included in the bid response?

Answer: NO

Question: The product 13N2281 has been discontinued by the manufacturer. Could we bid the replacement model 32R1892? However, has 1 year manufacturer warranty only?

Answer: Due to an industry change to meet RoHS compliance, IBM has changed some of the part numbers. This has affected a part on this bid. The Cisco Ethernet Switch model that is requested -part no. 13N2281 is now 32R1888. This comes with a one year warranty: however, these modules are covered by the warranty for the blade center chassis, on which a three year 24 x 7 x 4 coverage under part no. 30L9185. Essentially, the Cisco switch will take on the same warranty.