

MapTech, Inc 3154 State Street Blacksburg, VA, 24060

Fax Cover Sheet

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1715 Pratt - Drive Suite 3200 Blacksburg, VA 24060 Ph./540-961-7864 fax/540-961-6392

August 16, 2006

State of West Virginia
Attention: Chuck Bowman
Homeland Security & Emergency Management, Division of
Building 1, Room EB80
1900 Kanawha Boulevard, East
Charleston, WV 25305-0360

W cell

Re: Request for Quotation # HSE06074

Dear Mr. Bowman:

MapTech, Inc. of Blacksburg, Virginia is pleased to submit this quotation to provide technical services in support of the West Virginia Flood Warning System. Our company and its personnel have extensive experience in all facets of monitoring stream flow and climatic conditions, including providing maintenance and support to Virginia's IFLOWS (i.e. flood warning system) network since 2003.

Per your conversation with our Ms. Chris Harrell, I am providing this quotation as a fax. If additional information is required please let me know. We look forward to supporting West Virginia's flood warning system. As an owner of a certified HUBZone small business, I value this opportunity as a means to enhance my community and support my employees.

Sincerely,

Phillip W/McClellan President and CEO MapTech, Inc.



DOOZ

State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for AFGNUMBER

HSE06074

PAGE

CHUCK BOWMAN 304-558-2157

RFQ COPY TYPE NAME/ADDRESS HERE MapTech, inc. 3154 State Street

Blacksburg, VA 24060

HOMELAND SECURITY & EMERGENCY MANAGEMENT, DIVISION OF BUILDING 1, ROOM EB80 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305-0360 304-558-5380

A ADDRESS CORRESPONDENCE TO ATTENTION OF:

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FROM: MAPTECH, INC

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia
- 2. The State may accept or reject in part, or in whole, any bid
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee
- 5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes...
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract
- Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
- 14. HIPAA Business Associate Addendum The West Viginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in cases of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130



State of West Virginia Request 101
Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for REAL BRONDMER

HSE06074

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CHUCK BOWMAN

304-558-2157

TYPE NAME/ADDRESS HERE MapTech, Inc. 3154 State Street Blacksburg, VA 24060

RFQ COPY

HOMELAND SECURITY & EMERGENCY MANAGEMENT, DIVISION OF BUILDING 1, ROOM EB80 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305-0360 304-558-5380

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State of West Virginia
Department of Administration
Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation HSE06076

HSE06074

CHUCK BOWMAN 304-558-2157

HOMELAND SECURITY & EMERGENCY MANAGEMENT, DIVISION OF BUILDING 1, ROOM EB80 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305-0360 304-558-5380

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MapTech, Inc. 3154 State Street Blacksburg, VA 24060

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State of West Virginia
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2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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CHUCK BOWMAN 304-558-2157

HOMELAND SECURITY & EMERGENCY MANAGEMENT, DIVISION OF BUILDING 1, ROOM EB80 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305-0360 304~558-5380

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MapTech, Inc. 3154 State Street Blacksburg, VA 24060

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State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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Request for REGINDMEER HSE06074

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ADDRESS CORRESPONDENCE: (O.A.I.) ENTION OF CHUCK BOWMAN 304-558-2157

RFQ COPY TYPE NAME/ADDRESS HERE

MapTech, Inc 3154 State Street Blacksburg, VA 24060

HOMELAND SECURITY & EMERGENCY MANAGEMENT, DIVISION OF BUILDING 1, ROOM EB80 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305-0360 304-558-5380

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

DATE PRINTED TERMS OF SALE SHIPVIA

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CHUCK BOWMAN 304-558-2157

RFQ COPY TYPE NAME/ADDRESS HERE

MapTech, inc 3164 State Street Blacksburg, VA 24060 HOMELAND SECURITY & EMERGENCY MANAGEMENT, DIVISION OF BUILDING 1, ROOM EB80 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305-0360 304-558-5380

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RFQ COPY

MapTech, Inc.

3154 State Street

Blacksburg, VA 24060

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for AFONUMBER Quotation

HSE06074

CHUCK BOWMAN 304-558-2157

HOMELAND SECURITY & EMERGENCY MANAGEMENT, DIVISION OF BUILDING 1, ROOM EB80 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305-0360 304-558-5380

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DATE PRINTED TERMS OF BALC SHIP VIA ALDA WARDEN FREIGHT TERMS 07/19/2006 BID OPENING DATE: 08/16/2006 BID OPENING TIME 01:30PM ... LINE :UOP UNITPRICE QUANTITY. ITEM NUMBER . AMOUNT BID OPENING TIME: 1:30 PM PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 540-961-6392 CONTACT PERSON (PLEASE PRINT CLEARLY): Phillip W. McClellan \$ 1059,46 THIS IS THE END OF RFQ HSEQ6074 **** TOTAL: SELFREVERSE SIDE FOR TERMS AND CONDITIONS \$50.50 \$340.00 to \$50.00 \$80.00 \$60.00 \$60 TELEPHONE 540-961-7064 8/16/06 President/Øwner 54-1717149 ADDRESS CHANGES TO BE NOTED ABOVE WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

FROM: MAPTECH, INC

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TECHNCIAL SERVICES CONTRACT

GENERAL:

The West Virginia Division of Homeland Security and Emergency Management operates the State Flood Warning System consisting of radio reporting rain and stream gages located in all 55 counties. There are 310 data gathering sites supporting approximately 900 sensors. This rain and stream gage data is relayed to the agency's office near Charleston, West Virginia using 35 radio repeater sites. Additionally, using funding provided by the U.S. Division of Homeland Security, the agency is in the process of installing 110 High Sierra complete weather stations. All of this data is then placed on the Internet at www.rainfall.net. Additionally, we feed this data to the National Oceanic and Atmospheric Administration's gateway for use by the National Weather Service. Use of this data by the National Weather Service allows them to more accurately issue flood watches and warnings thus saving lives and reducing property damage

PURPOSE OF CONTRACT:

The purpose of this contract is to provide technical support in the maintenance, repair and expansion of the State Flood Warning System.

Vendor must be recognized in the ALERT/ flood warning industry with a technical background of at least two years. Vendors, at any time requested, must satisfy the State that they have the requisite organization, capital and experience to provide the required technical support. The State reserves the right to make such investigations as deemed necessary to determine the ability of a vendor to perform. The vendor shall furnish to the State such information as may reasonably be requested, including but not limited to, a list of the service equipment available to the vendor. By submitting a bid, the vendor certifies that he/she fully understands all of the system requirements as described herein; that he/she is fully informed as to the nature, scope and location of work to be performed. Extensive travel by the vendor will be required to rugged and remote areas of the State often requiring the use of four-wheel drive vehicles. Working outdoors in inclement weather will be required.

Vendor must have the technical expertise to program, diagnose and perform component level repair of meteorological and analog data communications equipment manufactured by the following companies or manufacturers of similar types of equipment that the State of West Virginia may purchase during the life of this contract.

Daniels Electronics LTD. 43 Erie Street Victoria, B.C. Canada V8V 1P8

Design Analysis Water Log Division 75 West 100 South Logan, Utah 84321

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High Sierra Electronics 13355 Grass Valley Avenue Grass Valley, CA 95945 RFL Electronics, Inc. 353 Powerville Road Boonton Township, NJ 07005

Vaisala Inc. Handar Business Unit 1288 Reamwood Avenue Sunnyvale, CA 94089

Vendor should provide professional certification of expertise via licensing, training certificates, etc., for all personnel qualified to perform the work as described in this advertisement for contract. The agency reserves the right to request this or additional information at any time during the evaluation process prior to the recommendation of award. Vendor failure to submit this requested information to the agency in a timely manner may result in the disqualification of said vendor's bid proposal.

Vendor must supply proof of Public Liability Insurance in the amount of \$250,000.00 prior to the issuance of the purchase order to the agency recommended vendor.

Vendor is responsible for providing all parts and test equipment to perform the scope of work in this advertisement for contract. All parts are to be bid cost + percentage mark-up. Vendor invoices including parts must be accompanied by a paid receipt for the parts in order to be considered for reimbursement.

Vendor is responsible for bench work items and for picking them up at the agency location in Big Chimney. Physical address for this location is: WV Division of Homeland Security & Emergency Management 4750 Chimney Drive Charleston, WV 25302

All repairs shall be completed within thirty (30) days from the time the equipment/parts are delivered to the vendor's repair facility. The agency reserves the right to request verification of date of delivery for all parts. All bench work labor of the vendor shall be warranted for a minimum of one (1) year after agency acceptance of the work. Standard parts warranties will be accepted as established by the manufacturer.

Vendor's quoted hourly rate for maintenance and repair work performed in the field MUST be inclusive of all costs including mileage and all other travel expenses. The State will not separately reimburse vendors for mileage and travel expenses. A separate hourly rate will be quoted for bench work performed in the vendor's shop facility.

BID FORM

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§ 1,059.46

TOTAL

Project Request for Quotation: # HSE06074

Date: August 16, 2006

Agency: West Virginia Division of Homeland Security and Emergency Management

The undersigned, hereafter called the Bidder, being familiar with and understanding the Bidding documents; having examined scope affecting the Project, hereby proposes to furnish labor, material, equipment, supplies, and transportation to perform the Work as follows:

HOURLY LABOR RATE: (Field Work Including Travel, etc.)	\$	65,00 /	Hour
HOURLY LABOR RATE: (Bench Work performed in Shop)	\$	60.00	Hour
PARTS: (Cost + % markup)	%	10	Mark Up

Bid Schedule Scenario for Bid Evaluation Purposes ONLY. Quantities are for evaluation purposes and do not reflect estimated quantities expected for the life of this contract. Unit prices prevail.

BID ITEM	9	<u>)TY</u>		UNIT F	RICE		EXTENDED PRICE	Œ
1. Field Work		(3)		\$ 65.00	/h1	==	\$ 195.00	
2. Bench Work		(6)		\$ 60.00	/hr	=	\$ 360.00	_
4 MOST RAIN & S	3300 FPART: RADIO 5V2 (High Sierra Electron TREAM GAUGES	(1) lics pe	\$ 425.00 r Jack)	_ea+(10 % 42.50)	=	\$_467.50	_
(Currently installed REPLACEMENT) MAXROD ANTE MODEL# SD-125 (or equal)	T PART: NNA COIL	(1) per 8		ea +	10 % (1.36)	# 4	§14.96	
5 MOST RAIN GAT (Currently installed REPLACEMENT NATIONAL SOL MODEL# BSP-11 (or equal)	l in WV) PART: AR, 1 watt Solar	Panel (1)		_ea+	10_%	Marine	\$ 22.00	

VENDOR NAME	<u>:</u>	ManToch, Inc	
SIGNATURE	:]	White on Coll	
DATE	•	8/18/08	

Power Up- BSP-112 per Mike

RFQ No	HSE06074

AFFIDAVIT

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West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions.

"Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING:

Revised 02/08/06

The vendor must be licensed in accordance with any and all state requirements to do business with the state of West Virginia.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/prîvacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name:	MapTech, Inc.				
Authorized Signatur	re: Phila	" On " Cleff	Date:	8/16/06	
Al. Dalid BETT-Farald					<u>-</u>