



JOE MANCHIN III
GOVERNOR

STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON STREET, EAST
P. O. BOX 50130
CHARLESTON, WEST VIRGINIA 25305-0130

ROBERT W FERGUSON JR
CABINET SECRETARY

DAVID TINCHER
DIRECTOR

MEMORANDUM

TO: Vendors

FROM: Michael Austin, Senior Buyer
Purchasing Division

RE: DEV710

DATE: January 25, 2007

The "Request for Quotation" for Applications Software for Large Systems, will not be scanned on the Internet due to the volume. Vendors may view the "Request for Quotation" at the office of the WV State Purchasing Division, 2019 Washington Street, East, Charleston, WV 25311. You may call me for an appointment at (304) 558-2316, fax: (304)558-4115 or e-mail maustin@wvadmin.gov.

Request for Quotations received from the following:

CDI IT Solutions
Rev Interactive
Terradon Communications Group

MA/wf

cc: File

A handwritten signature in black ink, appearing to read "Michael Austin".



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 DEV710

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF
 BUYER 32
 304-558-0492

RFQ COPY

TYPE NAME/ADDRESS HERE

CDI IT Solutions
 1801 Market , Suite 1300
 Philadelphia, PA 19103

WV DEVELOPMENT OFFICE
 ADMINISTRATION
 BUILDING 6, ROOM 645
 1900 KANAWHA BOULEVARD, EAST
 CHARLESTON, WV
 25305-0311 304-558-0350

DATE PRINTED 12/05/2006	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: 01/10/2007 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		920-04		
<p>APPLICATIONS SOFTWARE FOR LARGE SYSTEMS</p> <p>DEVELOP A STANDARD PLATFORM AND TEMPLATE FOR THE INTERNET SITES OF THE VARIOUS DIVISIONS WITHIN THE WV DEPARTMENT OF COMMERCE PER THE ATTACHED SPECIFICATIONS.</p> <p>A MANATORY PRE-BID MEETING SHALL BE HELD ON 12/20/2006 @ 2:00 PM, 1900 KANAWHA BLVD., EAST, BUILDING #6, CONFERENCE ROOM 6-A, CHARLESTON, WV. FAILURE TO ATTEND THE PRE-BID MEETING WILL RESULT IN BID DISQUALIFICATION.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *[Signature]* TELEPHONE (215) 282-8084 DATE Jan 22, 2007

TITLE Sr. Vice President FEIN 23-1341909 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

Section III - Pricing

COST SHEET

Vendor must complete the payment schedule for systems development based on the completion and approval specific project milestones and tollgate reviews so that we can closely monitor and control the development process.

The .Net application shall be outlined with the following features outlined in this document:

- 3.3.2.1 Basic CMS Features
- 3.3.2.2 Advanced CMS Features
- 3.3.3.01 Multi-Language Support
- 3.3.3.02 Site Search
- 3.3.3.03 Interest- and Audience-targeted Landing Pages
- 3.3.3.04 Cookie-trail Navigation
- 3.3.3.05 eNewsletter Opt-in, Contact Management
- 3.3.3.06 Printed Publications Request Management
- 3.3.3.07 Online Applications/Forms Management
- 3.3.3.08 Site Tracking and Conversion/ROI Measurement
- 3.3.3.09 Database-Driven Site Selection Search Interface
- 3.3.3.10 Database-Driven Workforce and Community Profile Search Interface
- 3.3.3.11 Interactive Mapping and Geographic Information Systems (GIS)
- 3.3.3.12 RSS Feeds
- 3.3.3.13 Industry-Managed Listing
- 3.3.3.14 User Interface for Travel Planner
- 3.3.3.15 Call Center Support Interface
- 3.3.3.16 Lead Management Interface

Break down the development costs by project phase, below, and provide an all-inclusive total.

COMMERCE PLATFORM:

MILESTONE	COST
Milestone 1: Requirements Definition	\$205,800
Milestone 2: Design	\$164,640
Milestone 3: Development	\$308,700
Milestone 4: Testing	\$82,320
Milestone 5: Training	\$20,580

**Web Site Development Proposal for
State of West Virginia**



MILESTONE	COST
Milestone 6: Implementation	\$20,580
Milestone 7: Closeout	\$82,320
Final Acceptance	This is included as part of our closeout cost.
Total Cost	\$884,940

Total all-inclusive Projects Cost: \$884,940 inclusive of 12-month warranty.