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Frank Jacquez

1451 Earl Core Road

Morgantown, WV 26505

State of West Virginia Department of Administration **Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER CPHONE 07

ADDRESS CORRESPONDENCE TO ATTENTION OF: BETTY FRANCISCO 304-558-0468

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

DATE PRINTED TERMS OF SALE SHIP VIA FREIGHT TERMS F.O.B 09/07/2006 BID OPENING DATE: 09/28/2006 BID OPENING TIME 01:30PM CAT. QUANTITY UOP LINE ITEM NUMBER UNIT PRICE **AMOUNT** REQUEST FOR QUOTATION THE PURCHASING DIVISION IS SOLICITING BIDS FOR THE INFORMATION TECHNOLOGY DIVISION AND THE CHIEF TECHNOLOGY OFFICER FOR CELL PHONE SERVICE FOR ALL WEST VIRGINIA STATE AGENCIES AND POLITICAL SUBDIVISIONS WRITTEN QUESTIONS SHALL BE ACCEPTED **DUESTIONS:** QUESTIONS THROUGH SEPTEMBER 18, 2006. SHOULD BE DIRECTED TO: BETTY FRANCISCO, SENIOR BUYER PURCHASING DIVISION P. O. BOX 50130 CHARLESTON, WV | 25305 - 0130 FAX: 304-558-4115 E-MAIL: BFRANCISCO@WVADMIN.GOV E-MAIL QUESTIONS ARE PREFERRED. AFTER THE NOTE: DATE SHOWN, ONLY QUESTIONS CONCERNING BID SUBMISSION SHALL BE ACCEPTED. SEE THE ATTACHED CPHONE07 SPECIFICATIONS 985-77 0001 EΑ 1 STATEWIDE CONTRACT FOR CELL SERVICE SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE TELEPHONE DATE TITLE FEIN ADDRESS CHANGES TO BE NOTED ABOVE

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
- 5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
- 14. HIPAA Business Associate Addendum The West Viginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in cases of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130



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RFQ COPY

TYPE NAME/ADDRESS HERE

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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BETTY FRANCISCO 304-558-0468

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ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

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NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.

OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR

RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN

SEE REVERSE SIDE FOR TERMS AND CONDITION
SIGNATURE TELEPHONE

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State of West Virginia
Department of Administration
Purchasing Division
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CPHONE07 Questions & Answers

1	Q	Please describe how the State of WV is going to address coverage and network quality in the RFQ.
		I see no requirements for coverage, network reliability, data, ect. I fail to see how the state is going to get an apples to apples comparison by bidding wireless using an RFQ. Simple business logic would show that carrier A who covers the state with 10 towers and doesn't provide the latest data technology is going to have lower operating expenses than carrier B who has 25 towers in the state and the most current data network. Thus carrier A is going to charge a lower fee for their subscribers than carrier B. Is the State willing to accept a sub par network from a vendor because the vendor is offering the lowest price? How is the state going to assure the agencies have the desired coverage and requirements?
	Α	Specific coverage/feature requirements may vary agency by agency. As such, coverage/feature requirements will be evaluated as agencies require cellular service.
2	Q	How is the State of WV going to address the issue of Best Value? Using the example above Carrier A might charge \$50 per month and Carrier B might charge \$55. Due to the coverage and data speeds it could be argued Carrier B was the better VALUE.
	Α	According to Purchasing guidelines, the concept of best value is directed towards RFPs not RFQs.
3	Q	How is the state going to address local rate plans vs national rate plans?
		I understand the state has specified what the RFQ considers home area. However, the state may also consider including national coverage requirement in the bid or providing a vendor consideration for bidding national plans versus the stated home area plans.
	А	The majority of the State's user base would be moving about the state and bordering counties. Offering national plans would be one way of providing service to the RFQ's defined home area.
4	Q	Section 2.3.4 – Specifies Mobile to Mobile calling – Is this Unlimited M2M?
	Α	Yes, included with basic service.
5	Q	Section 2.3.10 – Specifies Nights & Weekends – Is this Unlimited N&W?
	Α	Yes, included with basic service.

CPHONE07 Questions & Answers

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6	Q	Clarification on 8.14 & 8.15
	wante extra a construction and a	Section 8.14 states that all fees and taxes must be listed separately and be included in the pricing. Can the state provide rows on the pricing sheets for taxes and fees.
	Α	This information should be provided in 8.15. This information is not part of the cost evaluation.
7	Q	Attachment B – Pooled Plans
i strownownown	and of the	Cingular's Pooled plans are not structured in the same format as Attachment B. Cingular has pooled plans and we will be more than happy to show the pricing and can meet the requirements. However, we can not complete all the columns. Can we simply complete Column I which is the total for each scenario?
		Cingular's Pooled Plans add a specific number of minutes to the pool for each user versus purchasing a basket of minutes in attachment B.
	Α	Please complete the pricing sheet as completely as possible. You must respond to Column I and J at a minimum.
8	Q	Comment on Pooled Plan – Typically pooled plans include 200-300 minutes per user. I have never seen a 10 line pool which included 100 minutes. These users would typically be Flat Rate users.
	Α	No question asked. No answer required.
9	Q	Can the state please specify if the device is data only or a pda with voice and data? Typically, vendors provide a lower data rate if the device also has a voice plan.
	Α	Voice and data.
10	Q	Bid Format – Please confirm the response should only include the bid document with the mandatory requirement checked and the pricing sheets?
	Α	Yes, confirmed.

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I understand that failure to confirm the recrejection of bids.	eipt of the a	ıddendu	ım(s) is cause for
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	VS CELL	JUNIZ Compan	
		-	78, 2006
<u></u>		Date	

Exhibit 10 Rev. 11/96

STATE OF WV

CELL PHONE

PART 1

GENERAL INFORMATION:

The purpose of this RFQ is to seek bids from interested 2005 Gartner Wireless Magic Quadrant rated vendor(s) to provide a statewide cellular telephone contract. The State will also accept bids from vendor(s) currently providing cellular service to the State. State agencies currently utilize cellular services from several different vendor(s). They include, but are not limited to: Cingular, Alltel, US Cellular, Sprint, Nextel, Cellular One and Ntelos.

Our primary goal is to leverage the State of West Virginia's buying power to ultimately reduce our overall costs, while meeting our requirements and maintaining an acceptable level of quality.

This contract may consist of awards to multiple vendor(s) required to cover all features as described in the RFQ and all geographic areas of West Virginia in which the State needs service. As a result of this RFQ, the vendor meeting the mandatory requirements with the lowest cost will be considered the Prime Vendor. The other vendors meeting the mandatory requirements will be ranked by their cost, lowest to highest. Agencies needing cellular services will obtain service from the Prime Vendor as long as the Prime Vendor can provide the service requirements and features that meet the needs of the agency. Agencies that need cellular services in geographic locations (or have service requirements) that cannot be served by the Prime Vendor shall obtain service from the vendor with the next lowest cost and so on. All purchases will be directed to the Prime Vendor unless, in limited instances, that vendor cannot provide required features or coverage

The State reserves the right to award to one vendor or to split award to multiple vendors based on what is in the best interest of the State.

The State reserves the right to utilize inter-state agreements, such as the Western States Contracting Alliance (WSCA), or GSA pricing schedule, to purchase equipment and service, outside of the terms and conditions of any contract resulting from an award of this RFQ. The Vendor(s) may make the products and services requested in this RFQ available to county and local municipalities, as well as any other official boards and commissions deemed eligible as legitimate, governmental entities. If the Vendor(s) exercises this option, the State will not be liable for billing, management or any other services related to these separate, independent agreements.

The vendor(s) is solely responsible for all work performed under the contract and shall assume prime contractor responsibility for all services offered and products to be delivered under the terms of this contract. The State will consider the vendor(s) to be the sole point of contact with regard to all contractual matters. The vendor(s)

may enter into written subcontracts for performance of work under the contract; however, the vendor(s) is totally responsible for payment of all subcontractors.

The State of WV presently utilizes approximately 2700 cellular telephones, with airtime usage of approximately 7.5 million minutes annually, and approximately 200 data devices (Blackberries, Treos and similar data devices).

Geographic West Virginia, and bordering counties located in adjoining states, will be considered the "home area", or local call footprint, for all services related to this RFQ. "Roaming charges/long distance" will apply only when the user is outside of the "home area/local call footprint" and when not included in the package plan chosen. Roaming is defined as the area beyond the bordering counties in adjoining states within the continental United States.

Due to continuing evolution of the cellular technology and constant changes in each vendor's capabilities, the winning vendor(s) will have the opportunity to present the Chief Technology Officer information about new products, new services and new coverage areas offered for the State's consideration as well as proposed pricing. The Office of Technology will do an analysis of each proposal to insure the products and services offered continue to meet the State's needs in a cost-effective manner. The Office of Technology will also compare these offerings with offerings available in the marketplace to insure that the proposal is competitive, reasonable and proven. Only vendor(s) awarded contracts from the original RFQ may participate in this upgrade of the State's cellular services. If the proposed change is accepted by the Office of Technology, they must be processed through and approved as a change order by the Purchasing Division.

If the vendor offers different network technologies, i.e.: GSM. iDen, CDMA, etc., the vendor is required to submit a separate response for each network technology.

PART 2

	PARI 2	VENDOD	VENDOD
#	REQUIREMENTS	VENDOR MEETS	VENDOR DOES
	Vendor shall meet 2.1, 2.2, 2.3.1, 2.3.2, 2.3.3, 2.3.4,	OR	NOT
	2.3.5, 2.3.6, 2.3.7, 2.3.8, 2.3.9, 2.3.10, 3.1, 3.2, 4.1, 4.2,	EXCEEDS	MEET
	4.3, and 4.4. Failure to meet all of these mandatory		
***************************************	requirements shall result in disqualification"		
		(Must ma	ark one)
	VOICE AND DATA		
2.1	All state entities that utilize the services resulting from	X	
	this RFQ shall receive a basic cellular telephone, at no		
	charge to the State. This includes the handset, battery,		
**************************************	A/C Charger, D/C power cord and user's manual.		
2.2	All equipment including but not limited to handset,	X .	
	battery, antennas, etc. provided under the terms of this		
	agreement, shall be new and have a one year		
	manufacturers warranty. No used or refurbished		
	equipment will be accepted.		
2.3	Vendor(s) shall offer the following features at no cost as		
	the basic service:		
2.3.1	Call Forwarding	X	
2.3.2	Call Waiting	Х	
2.3.3	Three-Way Calling	X	
2.3.4	Mobile to Mobile calling	X	
2.3.5	Voice Mail	Х	
2.3.6	Statewide service with no roaming charges or long	X	
ļ	distance fees within West Virginia and the bordering		
	counties of adjoining states		
2.3.7	Caller ID	Х	
2.3.8	Hands-free capable	Х	
2.3.9	Text Messaging capable phone	X	
2.3.1	Free Nights (beginning 9:00 p.m. M-Th) and Weekends	X	
0	(beginning 9:00 p.m. Fridays) within the continental	***************************************	
	United States.		
3	Data services that are required by the State include		
	Internet access and e-mail utilizing wireless handheld		
	devices and non-standard cellular telephones. The		
	requested data services shall be able to access e-mail		
	service from the providing vendor(s) or interface with the		
	State's various e-mail systems.	4	
3.1	The vendor must support at least one of the following		
	email systems:		
	Novell GroupWise	X	

#	REQUIREMENTS Vendor shall meet 2.1, 2.2, 2.3.1, 2.3.2, 2.3.3, 2.3.4, 2.3.5, 2.3.6, 2.3.7, 2.3.8, 2.3.9, 2.3.10, 3.1, 3.2, 4.1, 4.2, 4.3, and 4.4. Failure to meet all of these mandatory requirements shall result in disqualification"	VENDOR MEETS OR EXCEEDS	VENDOR DOES NOT MEET
		(Must ma	ark one)
	Microsoft Exchange	X	
	Lotus Notes	X	
3.2	The vendor must support at least one of the following types of hardware:		
	BlackBerry®	Χ	
	Treo		
	Windows Mobile		
4.1	Vendor(s) shall include, as part of their pricing, the cost of wireless handheld devices, data-ready portable phones, and any software needed for email integration, voice (cellular) capability. Any data devices offered shall include, at a minimum, the same functionality as the cellular telephones requested in this RFQ.	X	
4.2	All devices proposed by the vendor(s) shall come equipped with Bluetooth turned off, as the default setting.	X	
4.3	Vendor(s) shall offer "air cards" that allow for wireless data services for laptop or notebook computers.	X	
4.4	The State intends to retain the cellular numbers currently used with the expectation that the winning vendor(s) would manage porting as required.	X	
(Vei	ENHANCED ITEMS ndor must provide one or more. Failure to meet at least 5.4 shall result in disqualification)	one of 5.1, 5	i.2, 5.3 or
5.1	Camera Phone allows a cell phone to be used as a camera.	X	
5.2	Push to Talk feature allows a cell phone to be used as if it is a walkie talkie.	X	
5.3	The ability to rollover unused minutes from one month to the next.		X

The ability to designate one land line, per account, as a "home" number which will be treated as a mobile number for billing purposes (mobile-to-mobile). Example: The Office of Technology Help Desk number is 558-1257. Calling this number would be considered a mobile to mobile call.		X
dor must provide or plan to provide one or more. Failur	e to meet at	least one
	1011)	X
		^
and vehicles in the event of an emergency to ascertain		
data device.		
	X	
· · · · · · · · · · · · · · · · · · ·		
Offer or plan to offer Wireless Priority Service (WPS) capabilities, to enable first-responders the ability to communicate during an emergency. Wireless Priority Service (WPS) is a White House-directed National Security/Emergency Preparedness (NS/EP) National Communications System (NC) program for priority cellular network access. The WPS was approved by the FCC for NS/EP requirements on a call by call priority basis. The NCS executes the program on behalf of the Executive Office of the President. Only individuals in NS/EP key leadership positions are authorized users of WPS. See: http://wps.ncs.gov . THIS REQUIREMENT APPLIES ONLY TO ANY CELLULAR OR DATA DEVICES UTILIZED BY KEY NS/EP LEADERSHIP PERSONNEL, AUTHORIZED TO USE WPS.		X
T		
	shall result	ın
	V	
	"home" number which will be treated as a mobile number for billing purposes (mobile-to-mobile). Example: The Office of Technology Help Desk number is 558-1257. Calling this number would be considered a mobile to mobile call. **ADDITIONAL SERVICES** dor must provide or plan to provide one or more. Failur of 6.1, 6.2, or 6.3 shall result in disqualificat Offer or plan to offer a service(s) that could be used to help geographically locate key personnel, equipment and vehicles, in the event of an emergency, to ascertain the specific location of said key personnel, equipment or vehicles (example: GPS-type technology or tower triangulation). Does not pertain to E911 or any other service that requires an outbound call from the phone or data device. "Amber Alert" capable equipment. The State recognizes that the subscription for this service is the responsibility of the agencies' utilizing this feature. Offer or plan to offer Wireless Priority Service (WPS) capabilities, to enable first-responders the ability to communicate during an emergency. Wireless Priority Service (WPS) is a White House-directed National Security/Emergency Preparedness (NS/EP) National Communications System (NC) program for priority cellular network access. The WPS was approved by the FCC for NS/EP requirements on a call by call priority basis. The NCS executes the program on behalf of the Executive Office of the President. Only individuals in NS/EP key leadership positions are authorized users of WPS. See: http://wps.ncs.gov . THIS REQUIREMENT APPLIES ONLY TO ANY CELLULAR OR DATA DEVICES UTILIZED BY KEY NS/EP LEADERSHIP PERSONNEL, AUTHORIZED TO USE WPS. **TRAINING** (Vendor must provide the following. Failure to agree disqualification) The vendor must provide "train the trainer" training for	"home" number which will be treated as a mobile number for billing purposes (mobile-to-mobile). Example: The Office of Technology Help Desk number is 558-1257. Calling this number would be considered a mobile to mobile call. **ADDITIONAL SERVICES** dor must provide or plan to provide one or more. Failure to meet at of 6.1, 6.2, or 6.3 shall result in disqualification)) Offer or plan to offer a service(s) that could be used to help geographically locate key personnel, equipment and vehicles, in the event of an emergency, to ascertain the specific location of said key personnel, equipment or vehicles (example: GPS-type technology or tower triangulation). Does not pertain to E911 or any other service that requires an outbound call from the phone or data device. "Amber Alert" capable equipment. The State recognizes that the subscription for this service is the responsibility of the agencies' utilizing this feature. Offer or plan to offer Wireless Priority Service (WPS) capabilities, to enable first-responders the ability to communicate during an emergency. Wireless Priority Service (WPS) is a White House-directed National Security/Emergency Preparedness (NS/EP) National Communications System (NC) program for priority cellular network access. The WPS was approved by the FCC for NS/EP requirements on a call by call priority basis. The NCS executes the program on behalf of the Executive Office of the President. Only individuals in NS/EP key leadership positions are authorized users of WPS. See: http://wps.ncs.gov . THIS REQUIREMENT APPLIES ONLY TO ANY CELLULAR OR DATA DEVICES UTILIZED BY KEY NS/EP LEADERSHIP PERSONNEL, AUTHORIZED TO USE WPS.

	personnel, to clearly understand the ordering, billing and invoicing processes.	
04	ORDERING, BILLING, SERVICE AND S endor must meet 8.1 through 8.17. Failure to agree shall res	
3.1	The Vendor(s) shall provide activation of new service, or portability services at no additional charge.	X
8.2	Vendor(s) shall provide a toll-free support number coverage, staffed by technical personnel, to answer any service-related questions, including, but not limited to: parts, service, and administrative support.	X
8.3	Vendor shall repair or replace any malfunctioning units with equipment equal to, or better than, the original unit.	X
8.4	If vendor(s) implements technologies that render the State's voice or data devices inoperable, or otherwise non-functional, vendor(s) shall provide replacement devices free of charge prior to the new services becoming available.	X
8.5	Vendor(s) shall furnish monthly availability and reliability statistics to the West Virginia Office of Technology for West Virginia's "home area". This must include the percentage of time the network was not 100% available in the home area and the percentage of dropped calls in home area per user. The report should be in a format mutually agreed upon by the State and the vendor.	
8.6	The successful vendor(s) shall be available to meet with the Office of Technology on a regular basis (monthly or quarterly, at the State's discretion) to discuss the utilization of this contract and any relevant issues.	X
8.7	State Agencies shall have the ability to change rate plans on a particular line without any fee or charge to the agency.	X
8.8	It will be the responsibility of the successful vendor(s) to bill the individual spending units based on their individual requirements. Options may include: A separate bill per service line requested Aggregate billing by agency geographic location Aggregate billing for the spending unit (Time aggregation would only be expected at the aggregated bill level and not across spending units.)	X
8.9	Billing shall be provided in a pre-approved format, as agreed upon by both the vendor(s) and the State. These bills will be delivered to the State on a pre-	

	arranged delivery date, mutually agreed upon by the State and the vendor(s). Billing at a minimum should detail, for each line active on that bill, the following:		
	*mandatory		
	User Name		
	*Cellular Number		
	Office (landline) Number		
	Supervisor's Name		
	Supervisor's Office (landline) Number		
	Department		
	Agency Name		
	Unit Name		
	Org. Number		
	*Bill to address		
······································	Plan level		
	*Number called		
	Duration of call or size of data transmission		
	*Date and time of call or data transaction		
	*Cost of call or data transmission		
	*Overage charges, if applicable		
	Fees		
8.10	Vendor(s) will provide a free quarterly optimization calculation, as applicable and requested by the State. There shall not be any additional charge or commitment for moving a user into a more appropriate plan. Optimization recommendations must be communicated through a quarterly report. The State will use this information for evaluating the State's cell phone usage, as provided by the vendor.	X	
8.11	Vendor(s) shall provide to the state an additional monthly report that shows total minutes of usage by billed telephone number (BTN), in addition to billing the user agencies.	X	
8.12	Vendor(s) shall work directly with the agencies to promptly resolve billing issues.	X	
8.13	The State of WV will not pay activation fees, disconnection fees, early termination fees, or roaming fees, within the designated "home area," as part of this contract.	Х	
8.14	Vendor(s) must include, per telephone number and/or IP address, all fees (USF, Administrative Fees, etc.) listed separately, as part of the base monthly rate, in the vendor(s)' response. The state cannot pay any tax, fee	X	

	or surcharge that is not specifically mentioned in responses to this RFQ or is not included as part of the base monthly rate. The State of West Virginia is exempt from all Federal and West Virginia State taxes.	
8.15	List applicable fees Name of Fee Mo. Amount	
***************************************	411 Calls – \$1.25 per use	
And the state of t	All Federal and State Taxing not included in Wireless Tax Exemption options.	
Assessa		

PART 3

COST:

- 3.1 Vendor must respond to one (1) or more of the following pricing plan alternatives: The State shall reserve the right to combine all three plans to select the Prime Vendor or shall split award and have a Prime Vendor for each plan.
 - 3.1.1 Conventional Plans Please provide conventional (minute bucket) pricing alternatives. Vendor(s) must complete four-part scenario cost attachment. (Attachment A)

U.S. Cellular® response to 3.1.1 to follow

3.1.2 Pooled Plans - Please provide pricing information on pooling plans. Vendor(s) must complete attached cost sheet. (Attachment B)

U.S. Cellular® does not elect to respond to 3.1.2

3.1.3 Flat Plan/"Pay as You Go" - Please provide pricing information on flat plans in which each user is assessed a small monthly fee, or no fee at all; and pays only for actual usage. Vendor(s) must complete attached cost sheet. The mandatory features of unlimited mobile to mobile and unlimited nights and weekends would not apply to this plan. (Attachment C)

U.S. Cellular® does not elect to respond to 3.1.3

3.1.4 Data Cost Sheet – Please provide pricing information on the cost for PDA data usage. The vendor shall provide the device and a plan that includes unlimited data usage with no roaming charges within the Continental United States. Vendor(s) must complete attached cost sheet. (Attachment D)

U.S. Cellular® response to 3.1.4 to follow

Vendor(s) shall attach price lists for all available calling plans, data plans, additional features/services, optional devices and accessories. Including, but not limited to: Belt clips, hands-free kits, 3-watt boosters, carrying cases, spare batteries, AC/DC chargers, etc.

ATTACHMENT A-1

ATTACHMENT A

VOICE COST SHEET

(Scenario 1-4, Conventional plans)

EXAMPLE ONLY

Scenario # 1: (10% of State's estimated 2900 users)

This example shows that the vendor offers a 75 minutes conventional plan and

meets the State's required minimum.

meets the State's required				
Plan Features (included in	Required	Unit Cost	Vendor(s)	Vendor(s) 2
2.4)	Minimum	(if no cost,	1year Plan	year Plan
		enter 0)	Response	Response
1. Included minutes ^a	75	N/A	#	#
			75	75
2. Monthly Plan Cost ^b	N/A	N/A	\$	\$
•			10.00	8.00
3. Cost per additional	30	\$	\$	\$
minute (over included			1.50	1.50
minutes) ^c			(Required	(Required
		.05	minimum x	minimum x unit
			unit cost)	cost)
4. Cost per Long-distance	30	\$	\$	\$
minute (calling outside		,	3.00	3.00
home area) ^d		.10	(Required	(Required
			minimum x	minimum x unit
			unit cost)	cost)
5. Cost per Roaming	30	\$	\$	\$
minutes (placing calls while			2.40	2.40
outside "home area") ^e		.08	(Required	(Required
, , , , , , , , , , , , , , , , , , , ,			minimum x	minimum x unit
	**************************************		unit cost)	cost)
Sub-total: (add 2+3+4+5)	N/A	N/A	\$	\$
our total (add m. o. t. o)	. 47,7 %	. 200	16.90	14.90
Scenario #1 Total:	N/A	N/A	\$	\$
(sub-total x 290)	1.477		4901.00	4321.00

Information in italics indicates the vendor's response.

^a This is the number of minutes in the vendor's conventional plan used for this scenario.

^b This is the vendor's conventional monthly plan cost used for this scenario.

 $^{^{\}circ}$ This is the vendor's cost per additional minute over the number of minutes in the vendor's conventional plan (30 minutes x .05 per minute = \$1.50).

^d This is the vendor's cost per minute when placing long distance calls outside the "home area" (30 minutes x .10 per minute = \$3.00).

^e This is the vendor's cost per minute when placing roaming calls outside the "home area" (30 minutes x .08 per minute = \$2.40).

Scenario # 1: (10% of State's estimated 2900 users)

Plan Features (included in 2.4)	Required Minimum	Unit Cost (if no cost, enter 0)	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Included minutes	75	N/A	100	100
2. Monthly Plan Cost	N/A	N/A	\$20.99	\$20.99
Cost per additional minute (over included minutes)	30	\$0.49	\$2.45 (Required minimum x unit cost)	\$2.45 (Required minimum x unit cost)
Cost per Long-distance minute (calling outside home area)	30	\$0.00	\$0.00 (Required minimum x unit cost)	\$0.00 (Required minimum x unit cost)
5. Cost per Roaming minutes (placing calls while outside "home area")	30	\$0.00	\$0.00 (Required minimum x unit cost)	\$0.00 (Required minimum x unit cost)
Sub-total: (add 2+3+4+5)	N/A	N/A	\$23.44	\$23.44
Scenario #1 Total: (sub-total x 290)	N/A	N/A	\$6,797.60	\$6,797.60

EXAMPLE ONLY

Scenario # 2: (50% of State's estimated 2900 users)

This example shows that the vendor's conventional plan exceeds the 250 minutes

required by the State by offering 275 minutes.

Plan Features (included in 2.4)	Required	Unit Cost	Vendor(s) 1year	Vendor(s) 2 year
	Minimum	(if no cost, enter 0)	Plan Response	Plan Response
1. Included minutes ¹	250	N/A	# 275	# 275
2. Monthly Plan Cost ⁹	N/A	N/A	\$ 20.00	\$ 18.00
3. Cost per additional minute (over included minutes) ^h	30'	.05	\$.25 (Required minimum x unit cost)	\$.25 (Required minimum x unit cost)
4. Cost per Long-distance minute (calling outside home area) ⁱ	30	.10	\$ 3.00 (Required minimum x unit cost)	\$ 3.00 (Required minimum x unit cost)
5. Cost per Roaming minutes (placing calls while outside "home area") ^k	30	.08	\$ 2.40 (Required minimum x unit cost)	\$ 2.40 (Required minimum x unit cost)
Sub-total: (add 2+3+4+5)	N/A	N/A	\$ 25.65	\$ 23.65
Scenario #2 Total: (sub-total x 1450)	N/A	N/A	\$ 37192.50	\$ 34292.50

Information in italics indicates the vendor's response.

Page 14 of 25

f This is the number of minutes in the vendor's conventional plan used for this scenario.

g This is the vendor's conventional monthly plan cost used for this scenario.

^h This is the vendor's cost per additional minute over the number of minutes in the vendor's conventional plan (5 minutes x .05 per minute).

ⁱ Since the vendor's conventional plan offered 25 minutes above the required minimum, the vendor would only need to include 5 additional minutes (30 minutes – 25 minutes).

^j This is the vendor's cost per minute when placing long distance calls outside the "home area" (30 minutes x .10 per minute.

^k This is the vendor's cost per minute when placing roaming calls outside the "home area" (30 minutes x .08 per minute).

ATTACHMENT A-5

Scenario # 2: (50% of State's estimated 2900 users)

Plan Features (included in 2.4)	Required Minimum	Unit Cost (if no cost,	Vendor(s) 1year Plan	Vendor(s) 2 year Plan
		enter 0)	Response	Response
1. Included minutes	250	N/A	300	300
2. Monthly Plan Cost	N/A	N/A	\$29.99	\$29.99
Cost per additional minute (over included	30	\$0.49	\$0.00	\$0.00
minutes)			(Required	(Required
,			minimum x	minimum x unit
			unit cost)	cost)
4. Cost per Long-distance minute (calling outside	30	\$0.00	\$0.00	\$0.00
home area)	***************************************		(Required	(Required
,			minimum x	minimum x unit
			unit cost)	cost)
5. Cost per Roaming minutes (placing calls while	30	\$0.00	\$0.00	\$0.00
outside "home area")			(Required	(Required
,		and the same of th	minimum x	minimum x unit
		****	unit cost)	cost)
Sub-total: (add 2+3+4+5)	N/A	N/A	\$29.99	\$29.99
Scenario #2 Total: (sub-total x 1450)	N/A	N/A	\$43,485.50	\$43,485.50

EXAMPLE ONLY

Scenario # 3: (30% of State's estimated 2900 users)

This example shows that the vendor offers a 475 minutes conventional plan and does not meet the State's required minimum. Therefore, the vendor will need to include 25 additional minutes.

State's required minimum. Ther	etore, the ven	dor will need to I	nciude 25 additional	minutes.
Plan Features (included in 2.4)	Required Minimum	Unit Cost (if no cost, enter 0)	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Included minutes ¹	500	N/A	# 475	# 475
2. Monthly Plan Cost ^m	N/A	N/A	\$ 30.00	\$ 28.00
3. Cost per additional minute (over included minutes) ⁿ	30°	.05	\$ 2.75 (Required minimum x unit cost)	\$ 2.75 (Required minimum x unit cost)
4. Cost per Long-distance minute (calling outside home area) ^p	30	.10	\$ 3.00 (Required minimum x unit cost)	\$ 3.00 (Required minimum x unit cost)
5. Cost per Roaming minutes (placing calls while outside "home area") ^q	30	.08	\$ 2.40 (Required minimum x unit cost)	\$ 2.40 (Required minimum x unit cost)
Sub-total: (add 2+3+4+5)	N/A	N/A	\$ 38.15	\$ 36.15
Scenario #1 Total: (sub-total x 870)	N/A	N/A	\$ 33190.50	\$ 31450.50

Information in italics indicates the vendor's response.

¹ This is the number of minutes in the vendor's conventional plan used for this scenario.

^m This is the vendor's conventional monthly plan cost used for this scenario.

ⁿ This is the vendor's cost per additional minute over the number of minutes in the vendor's conventional plan (30 minutes x .05 per minute = \$1.50).

^o Since the vendor's conventional plan offered 25 minutes less than the required minimum, the vendor would need to include 25 additional minutes (30 minutes + 25 minutes = 55 minutes).

^p This is the vendor's cost per minute when placing long distance calls outside the "home area" (30 minutes x .10 per minute = \$3.00).

^q This is the vendor's cost per minute when placing roaming calls outside the "home area" (30 minutes x .08 per minute = \$2.40).

Scenario # 3: (30% of State's estimated 2900 users)

Plan Features (included in	Required	Unit Cost (if	Vendor(s)	Vendor(s) 2
2.4)	Minimum	applicable)	1year Plan	year Plan
			Response	Response
1. Included minutes	500	N/A	550	550
2. Monthly Plan Cost	N/A	N/A	\$35.99	\$35.99
Cost per additional minute (over included	30	\$0.00	\$0.00	\$0.00
minutes)			(Required	(Required
111111111111111111111111111111111111111			minimum x	minimum x unit
		i	unit cost)	cost)
Cost per Long-distance minute (calling outside	30	\$0.00	\$0.00	\$0.00
home area)			(Required	(Required
,		***	minimum x	minimum x unit
			unit cost)	cost)
5. Cost per Roaming minutes (placing calls while	30	\$0.00	\$0.00	\$0.00
outside "home area")			(Required	(Required
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			minimum x	minimum x unit
			unit cost)	cost)
Sub-total: (add 2+3+4+5)	N/A	N/A	\$35.99	\$35.99
Scenario #3 Total: (sub-total x 870)	N/A	N/A	\$31,311.30	\$31,311.30

EXAMPLE ONLY

Scenario # 4: (10% of State's estimated 2900 users)

This example shows that the vendor offers a 475 minutes conventional plan and does not meet the State's required minimum. Therefore, the vendor will need to include 25 additional minutes.

Note: Plan includes no long distance and no roaming charges within the continental United States.

Plan Features (included in 2.4)	Required Minimum	Unit Cost (if applicable)	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Included minutes ^r	Unlimited	N/A	Unlimited	Unlimited
2. Monthly Plan Cost ^s	N/A	N/A	\$ 40.00	\$ 38.00
Scenario #4 Total: (monthly cost x 290)	N/A	N/A	\$ 11600.00	\$ 11310.00

TOTALS^t

Cost Totals: One Year Plan	Cost Totals: <u>Two Year Plan</u>
Scenario #1 \$ <u>4901.00</u>	Scenario #1 \$ <u>4321.00</u>
Scenario #2 \$ <u>37192.50</u>	Scenario #2 \$ <u>34292.50</u>
Scenario #3 \$ <u>33190.50</u>	Scenario #3 \$ <u>31450.50</u>
Scenario #4 \$ <u>11600.00</u>	Scenario #4 \$ <u>11310.00</u>
GRAND TOTAL: \$ 86884.00	GRAND TOTAL: \$_81374.00

^r This is the number of minutes in the vendor's conventional plan used for this scenario.

^s This is the vendor's conventional monthly plan cost used for this scenario.

^t These totals are carried over from each of the scenarios (1-4) and added together for a grand total for the conventional plans.

Scenario # 4: (10% of State's estimated 2900 users)

Note: Plan includes no long distance and no roaming charges within the state of West Virginia and Surrounding Counties. Roaming Rate is \$0.69 per minute of use.

Plan Features (included in 2.4)	Required Minimum	Unit Cost (if applicable)	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Included minutes	Unlimited	N/A	Unlimited	Unlimited
2. Monthly Plan Cost	N/A	N/A	\$59.99	\$59.99
Scenario #4 Total: (monthly cost x 290)	N/A	N/A	\$17,397.10	\$17,397.10

TOTALS

Cost Totals: One Year Plan		Cost Total Two Year	
Scenario #1	\$6,797.60	Scenario #1	\$6,797.60
Scenario #2	\$43,485.50	Scenario #2	\$43,485.50
Scenario #3	\$31,311.30	Scenario #3	\$31,311.30
Scenario #4	\$17,397.10	Scenario #4	\$17,397.10
GRAND TOTAL	.: \$98,991.50	GRAND TO	TAL: \$98,991.50

ATTACHMENT B-1

EXAMPLE

ATTACHMENT B

POOLED CALLING PLAN - 1 year pricing

Note: Plan includ	es no long distance	Note: Plan includes no long distance and no roaming charges within l	es within the continent	the continental United States.			Transfer Manual Control Contro	
Column A	Column B	Column C	Column D	Column E	Column F	Column G	Column I	Column J
Plan Features	Required	Vendor(s) 1 year	Cost per	r line	Maximum # of	Total Monthly	Total 1 Year Cost -	Rollover Minutes?
(included in	Minimum	Plan Response	additional minute	charge, if	lines (Column	Cost - 1 year	(Column G x 12	(Yes or No)
23		(Monthly base	(over included	₩	A) – 2 lines	plan (Column C	months)	
()		cost for 2 lines)	minutes)		(included in	+ Column F)		
				******	Column C) x			
					Monthly per			
					line charge			
					(Column E) If			
					not applicable,			
I la to 40 lines	100 minitae	¥	· ·	49	49	•	8	
S		20.00	.10	5.00	40.00"	00.09	720.00	Yes
In to 10 lines	750 minutes	\$	49	8	6	₩	€	
200		30.00	.10	5.00	40.00′	70.00	840.00	Yes
In to 15 lines	3750 minutes	49	•	₩-	€	€9-	69	
20 20 20)	40.00	.10	2.00	65.00"	105.00	1260.00	Yes
In to 20 lines	10 000 minutes	€.	ક	€	€	ક્ક	₩	
20 m 22 0 d 2	2000	50.00	. 10	5.00	90.00	140.00	1680.00	Yes
In to 50 lines	30 000 minutes	49	8	69	4	æ	€9-	
		00.09	. 10	5.00	240.00′	300.00	3600.00	Yes
CRAND	N/A	N/A	N/A	A/N	N/A	N/A	69	N/A
TOTAL					***************************************		8100.00	

^u Maximum number of lines (Column A) – 2 lines (Column C) x monthly line charge (Column E) = Column F (10 lines – 2 lines x \$5.00 = \$40.00)

^v Maximum number of lines (Column A) – 2 lines (Column C) x monthly line charge (Column E) = Column F (15 lines – 2 lines x \$5.00 = \$40.00)

^w Maximum number of lines (Column A) – 2 lines (Column C) x monthly line charge (Column E) = Column F (20 lines – 2 lines x \$5.00 = \$65.00)

^x Maximum number of lines (Column A) – 2 lines (Column C) x monthly line charge (Column E) = Column F (20 lines – 2 lines x \$5.00 = \$90.00)

^y Maximum number of lines (Column A) – 2 lines (Column C) x monthly line charge (Column E) = Column F (50 lines – 2 lines x \$5.00 = \$240.00)

ATTACHMENT B-2

ATTACHMENT B

POOLED CALLING PLAN - 1 year pricing

**************************************	Column J	Rollover Minutes?	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\												N/A
	Column I	Total 1 Year Cost –	months)							6	€ S	\$	\$	€	₩.
	Column G	Total Monthly	plan (Column C	+ Column F)						↔	\$	\$	₩	\$	N/A
fortestiment to the state of th	Column F	Maximum # of	A) – 2 lines	(included in	Column C) x	Monthly per	line charge	(Column E) If	not applicable, enter 0	\$	es	ક	€	9	N/A
al United States.	Column E	Monthly Per line	applicable. (If	not applicable	enter 0)					€>	•	€	\$	\$	N/A
Note: Plan includes no long distance and no roaming charges within the continental United States.	Column D	Cost per	(over included	minutes)						€9	₩.	₩.	₩.	\$	N/A
and no roaming charge	Column C	Vendor(s) 1 year	(Monthly base	cost for 2 lines)							₩	\$	₩	\$	N/A
es no long distance	Column B									100 minutes	750 minutes	3750 minutes	10,000 minutes	30,000 minutes	N/A
Note: Plan include	Column A	Plan Features	(Included in 2.3)							Up to 10 lines	Up to 10 lines	Up to 15 lines	Up to 20 lines	Up to 50 lines	GRAND

U.S. Cellular® does not elect to respond to Attachment B

ATTACHMENT B-3

Column J Rollover Minutes? (Yes or No)

ATTACHMENT B

POOLED CALLING PLAN - 2 year pricing

-										~~~~~					
Column I	<u> </u> '	_	months)								↔	€	€	မှ	₩.
Column G	Total Monthly	Cost - 2 year	plan (Column C	+ Column F)							↔	\$	&	€÷	₩.
Column F	Maximum # of	lines (Column	A) – 2 lines	(included in	Column C) x	Monthly per	line charge	(Column E) If	not applicable,	enter 0	\$	€	es.	ss.	G
al United States.	Monthly Per line	charge, if	applicable, (If	not applicable	enter 0)						\$	4	မှာ	€	S
Solumn D	Cost per	additional minute	(over included	minutes)							6	\$	89	9	\$
Note: Plan includes no long distance and no roaming charges within the continental United States.	Vendor(s) 2 year	Plan Response	(Monthly base	cost for 2 lines)							\$	\$	€	•	\$
es no long distance a	Required	Minimum							•		100 minutes	750 minutes	3750 minutes	10,000 minutes	30,000 minutes
Note: Plan includ	Plan Features	(included in	2.3)	•							Up to 10 lines	Up to 10 lines	Up to 15 lines	Up to 20 lines	Up to 50 lines

U.S. Cellular® does not elect to respond to Attachment B

N/A

₩.

N/A

ΝΆ

Ν

GRAND

EXAMPLE

ATTACHMENT C

FLAT RATE/"PAY AS YOU GO" CALLING PLAN

Note: Plan includes no long distance and no roaming charges within the continental United States.

Plan Features (included in 2.3)	Required	Vendor(s) 1year	Vendor(s) 1year Vendor(s) 2 year
	Minimum	Plan Response	Plan Response
1. Monthly Service Fee per line	N/A	æ	ક
(if applicable)		5.00	2.50
2. Cost per minute	N/A	↔	↔
		.20	. 10
3. 100 minutes of usage	N/A	\$	₩
(estimate) (multiply cost per			
minute x 100)		2.00	1.00
Total:	N/A	₩.	€
		2.00	3.50
(add 1+3)))	

ATTACHMENT C

FLAT RATE/"PAY AS YOU GO" CALLING PLAN

Note: Plan includes no long distance and no roaming charges within the continental United States.

			The state of the s
Plan Features (included in 2.3)	Required	Vendor(s) 1year	Vendor(s) 1year Vendor(s) 2 year
	Minimum	Plan Response	Plan Response
1. Monthly Service Fee per line	N/A	ક	₩
(if applicable)			
2. Cost per minute	N/A	₩.	↔

3. 100 minutes of usage	N/A	சு	₩
(estimate) (multiply cost per			
minute x 100)			
Total:	N/A	க	₩.
(add 1+3)		**************************************	

U.S. Cellular® does not elect to respond to Attachment C

ATTACHMENT D

DATA COST SHEET (for PDA data usage)

VENDOR SHOULD IDENTIFY DEVICE TYPE BEING QUOTED (such as Blackberry, Treo or Windows Mobile)

Scenario #1:

Device: BlackBerry®

Plan includes unlimited data usage with no roaming charges within the Continental United States.

	Required Minimum	Vendor(s) 1 year Plan Response	Vendor(s) 2 year Plan Response
Included in Plan	Unlimited	N/A	N/A
Monthly Charge	N/A	\$35.99	\$35.99
Total: (Monthly Charge x 12)	N/A	\$431.88	\$431.88

Cost Totals: One Year Plan Cost Totals: Two Year Plan

Scenario #1

\$431.88

Scenario #1

\$431.88

Vendor(s) shall attach price lists for all available calling plans, data plans, additional features/services, optional devices and accessories. Including, but not limited to: Belt clips, hands-free kits, 3-watt boosters, carrying cases, spare batteries, AC/DC chargers, etc.

State of West Virginia Optional Calling Plans

Calling Area: Business Community (All U.S. Cellular® owned and operated markets within the United States)

State of West Virginia Business Community Plans							
all plans pool anytime and roaming minutes				3 1 3 3 3 4 4			
Price Point	\$26.99	\$35.99	\$44.99	\$67.49	\$89.99	\$134.99	
Inclusive Anytime Minutes	300	700	1000	1650	2200	4200	
Overage Rate	\$0.39	\$0.39	\$0.39	\$0.25	\$0.25	\$0.25	
Roaming Rate	\$0.39	\$0.39	\$0.39	\$0.39	\$0.39	\$0.39	
Inclusive Nationwide Roaming Minutes	90	90	09	09	. 66	8	

Calling Area: Business National (True Nationwide Calling, No roaming within the continental United States)

State of West Virginia Susmess National Pooled Plans	Su							
all plans pool anytime minutes	••							
	20.99	328.00	235.90	\$44.90	66.00	871.69	819.00	\$12499
	100	300	550	650	006	1350	2000	4000
Overage Rate	\$0.49	\$0.49	\$0.49	\$0.49	\$0.25	\$0.25	\$0.25	\$0.25
Toolbox:				Choose 2				
Unlimited M2M Unlimited CALL ME Unlimited 9PM NVV Unlimited 7PM NVV	Ses Yes No No No	Yes No Yes No	Yes No Yes No	NA	NA	NA	Ą	V

Calling Area: Geographic State of West Virginia and Bordering Counties

Unlimited \$0.69	Inclusive Anytime Minutes Roaming Rate
Unlimited	ΛÜ
66 65	Price Roint
	State of West Virginia Business Unlimited

Calling Area: Business Community (All U.S. Cellular® owned and operated markets within the United States)

State of West Virginia SpeedTalk M Business Com	nmunity Plans					
all plans pool anytime and roaming minutes			4			
Price Point		\$45.99	\$54.99	\$77.49	\$66.66\$	5144.99
Inclusive Anytime Minutes		907	1000	1650	2200	4200
Unimited SpeedTalk		inc.	교	<u>lo</u>	incl	incl
Overage / Roaming Rate		\$0.39	\$0.39	\$0.39	\$0.39	\$0.39
Inclusive Nationwide Roaming Minutes		90	90	09	06	06

Calling Area: Business National (True Nationwide Calling, No roaming within the continental United States)

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	all plans pool anytime minutes Price Point	nclusive Anytime Minutes	Unlimited SpeedTalk	verage Kate	colbox:	nlimited MZM Inlimited CALL ME Inlimited 9PM NW Inlimited 7PM NW
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Calling Area: All U.S. Cellular® Wide Area

State of West Virginia Business SpeedTalk St Only

•	\$26.99	0	\$0.09	\$0.39
		es		
	Price Point	Inclusive Anytime Minutes	Per Minute Rate	Roaming Rate

\$8.00 0 \$0.09 \$0.39 \$10.00 0 \$0.11 \$0.39 10 to 24 Calling Area: All U.S. Cellular® Wide Area State of West Virginia Corporate Custom (Pay As You Go) Price Point | \$10. Roaming Rate Line Count Per Billing Accont Number Inclusive Anytime Minutes Per Minute Rate

State of West Virginia Special Feature Pricing Suite

Unlimited M2M Unlimited CALL ME \$6. Unlimited 9PM NVV \$6. Unlimited 7PM NVV \$6.	\$6.00 \$2.00 \$6.00 \$2.00 \$6.00 \$2.00 \$6.00 \$2.00
	\$6.00 \$6.00 \$6.00 \$8.00
	\$6.00
	28.00
100 Roam Minutes \$10	\$10.00
Unlimited SpeedTalk SM \$10	\$10.00 \$10.99
Unlimited BlackBerry® Data	NA \$35.99

Special Feautes options available at all price points shown above except NW which are period set dependent

Additional Features

Cost per	Feature	Description
month		•
\$.01 per KB Available on a per line basis	Easy Edge Access Pay as you go	U.S. Cellular® data access program that allows users to send e-mail, find addresses / people, watch weather-radar and reports. Download the latest ring tones and much more. This is included with the Speed Talk package Speed Talk voice calls do not incur KB uses
\$9.95 Available on a per line basis	Unlimited Easy Edge Access	U.S. Cellular® data access program that allows users to send e-mail, find addresses / people, watch weather-radar and reports. Download the latest ring tones and much more.
\$.25 per Picture Available on a per line basis	Picture Messaging Pay as you go	Customers will receive free unlimited incoming Picture Messaging. This feature gives you the ability to pay for the picture usage you use at the rate of \$.25 per picture sent.
\$2.95 Available on a per line basis	Picture Messaging 20	Customers will receive free incoming Picture Messaging and 20 outgoing. Overage rate: \$0.25 per Picture Message
\$5.95 Available on a per line basis	Picture Messaging 50	Customers will receive free incoming Picture Messaging and 50 outgoing. Overage rate: \$0.25 per Picture Message
\$10.95 Available on a per line basis	Picture Messaging 100	Customers will receive free incoming Picture Messaging and 100 outgoing. Overage rate: \$0.25 per Picture Message
\$4.95 Available on a per line basis	Text Messaging 250	Enable user to send up to 250 text mobile messages per month while in the local service area. Incoming text are free. Text overage \$.15 each
\$9.95 Available on a per line basis	Text Messaging 750	Enable user to send up to 750 text mobile messages per month while in the local service area. Incoming text are free. Text overage \$.15 each
\$5.95 Available on a per line basis	Unlimited LOCAL Incoming calls	This feature allows you to receive all Local incoming calls without using your Anytime Plan minutes. These minutes only apply when being used on U.S. Cellular® owned and operated networks. NOT AVAILABLE ON ALL CALLING PLANS
\$5.95 Available on a per line basis	Signal Insurance	This feature covers the replacement of your portable cellular phone in the event that it is lost, stolen, or damaged by fire, water, vandalism or accident. This plan also covers mechanical and electrical failure up to five years after the original purchase date. \$50.00 deductible applies per claim.
\$10.00 Available on a per line basis	Unlimited Speed Talk	U.S. Cellular® PTT / walkie-talkie service that makes it easy to keep in touch. Requires a SpeedTalk SM Handset. NOT AVAILABLE ON ALL CALLING PLANS

State of West Virginia Optional Devices

State of West Virginia Per Unit Handset Pricing Voice Only Devices

Brand & Model	12 Month Agreement	24 Month Agreement
Nokia 6019i	<u>\$59.95</u>	\$0.01
Kyocera Milan KX9C	\$59.95	\$0.01
Motorola 323	\$89.95	\$29.95
Nokia 6235	\$109.95	\$49.95
Motorola Razr -BLUETOOTH	\$159.95	\$99.95
	And the second s	

State of West Virginia Per Unit Handset Pricing Voice and SpeedTalkSM Devices

24 Month greement
\$49.95
\$69.95

State of West Virginia Per Unit Handset Pricing Voice and Data Devices

Brand & Model	Agreement	Agreement
BlackBerry® 7250	<u>\$299.95</u>	\$99.95
BlackBerry®® 7130	\$299.95	\$199.95

State of West Virginia Per Unit Air card Pricing Wireless Modem

	J 10. G G G	
Brand & Model	12 Month Agreement	24 Month Agreement
Kyocera Passport	<u>\$129.95</u>	\$59.95

Category	Good	Good	Better	Better	Best	SpeedTalk	SpeedTalk
		esses.					
Phone Model	Nokia 6019i	Kyocera Milan KX9C	Motorola V323	Nokia 6235i	Motorola Razr	DEEXN 97	Kyocera KX440
Contacts	250	200	500	500	1000	250 contact phonebook	200 contact phonebook
Talk Time	Up to 3.7 Hours	Up to 3.3 Hours	Up to 3.2 Hours	Up to 3.5 Hours	Up to 3.3 Hours	Up tp 3 hours	Up tp 3.5 hours
Standby Time	Up to 4.5 Days	Up to 8 Days	Up to 8.3 Days	Up to 12 Days	Up to 9 Days	Up to 4 days	Up to 4 days
Ring Tones	16 Polyphonic	25 Polyphonic	34 Polyphonic	40 Polyphonic	35 Polyphonic	30 ringtones (15 polyphonic)	20 Polyphonic
Weight	3.87 oz	3.5 oz	4.09 oz	3.46 oz	3.49 oz	3.45 oz	4.31 oz
Screen Size/ Resolution	4k 96x65	65k 128x128	65K 176x220	65K 128x128	65K 176x220	65K 128x128	4K 104x80
Bar/Flip	Bar	Flip	Flip	Bar	Flip	Flip	Flip
Camera	No	No	sə,	Yes	Yes	Yes	No
Video Capability	No	No	No	Up to 2.5 min	Yes	Yes	No
Scheduler/ Calender/Alarm	ХөХ	Yes	Yes	Yes	Yes	Yes	Yes
Calculator	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Voice Dial	Yes	Yes	Yes	Yes	Yes	No	Yes
Voice Memo	Yes	Yes	sə人	Yes	Yes	Yes	No No
Voice Command	No	No	Хeх	Yes	Yes	Yes	Yes
Speakerphone	No	Yes	Yes	Yes	Yes	Yes	Yes
Removable Memory	9 N	2	S.	S	N _o	No	No
Bluetooth	No	No	No	No	Yes	No	No
MP3 Plaver	No	No	ON.	2	No	S	No
						177	$-341_{-}=-4.111_{-}47_{-}$

*Disclaimer: Not all features may be available on U.S. Cellular® Network. Manufacture and Model are Subject ot Change without Notice





Front

Nokia 6019i

The Nokia 6019i is a 1XRTT CDMA GPS 4K color LCD phone. phone. This sleek phone offers productivity tools such as a 250 contact phone book, calculator, 30 second voice memo, and voice-activated dialing

Technology

- CDMA2000 800/1900 MHz, 1XRTT
- AMPS 800 MHz Kit: Lithium Ion 1070mAh Battery, Battery Charger, Earpiece.
- Talk Time: Up to 3.7 hrs
- Standby Time: Up to 4.5 daysWeight: 3.87oz.
- Screen Size: : 96 x 65
- Brew version 1.1

Features

- U.S. Cellular **easy**edgeSM Phone
- Available easyedgeSM memory: 2.1 mb
- 250 contact phone book
- 4K color LCD
- MO-SMS capable w/ iTAP rapid text entry
- Personal Calendar
- Calculator
- Voice activated dialing
- Voice memo
- 32 polyphonic ring tones plus vibrate alert
- Includes 3 games Racket, Bowling, and Sky Diver

- SMS (Short Message System)
- OTA (Over The Air)
- WNP (Wireless Number Portablility)
- easyedgeSM Download Shop
- GPS (Global Positioning System) Capable

Accesso	ories
46364	NK CLA
R25991	USA CLA
57266	NK Extended Battery
57263	USA Leather Case
R25991	USA CLA
R22017	NK Travel Charger





Kyocera Milan (KX9C)

This sleek phone offers productivity tools such as a 200 contact phone book, personal scheduler, calculator, speakerphone, and voiceactivated dialing.

Technology

- CDMA2000 1X technology (800/1900 MHz CDMA/800 MHz AMPS)
- Talk Time: Up to 3.3 hours Standby Time: Up to 8 days
- Battery Type: Li-ion Battery 850 mAh
- Size: 3.46 X .98 X 1.88 Screen Size: 128x128 Weight: 3.5 oz
- Brew version: N/A

Front Back Open

Side

Features

- US Cellular **easy**edgeSM Phon
- easyedgeSM To Go is not available for this handset
- Calculator with tip calculator
- 65K color LCD
- Speakerphone
- Voice-activated dialing
- Voice memos
- Personal scheduler and calendar
- MO-SMS capable w/rapid text input
- 25 polyphonic ringtones plus vibrate alert
- Phone book: 200 contacts
- Multi-language: (English/Spanish)

- SMS (Short Message System)
- OTA (Over The Air)
- WNP (Wireless Number Portablility)
- GPS (Global Positioning System) Capable

Acces	sories
48965	KY CLA
46425	KY Travel Charger
68650	KY Standard Battery
68380	KY Extended Battery
68379	KY Holster
51368	PP CLA
67149	PP Leather Case
67868	BG Scuba II Black/Silver
68361	BG Scuba II Charcoal/Gray
53514	PP Retractable CLA





Open

Back

Fold

Angle

Motorola V323

The Motorola V323 is a mid-tier flip phone that includes a VGA camera, and productivity tools such a personal scheduler and calendar, voice activated dialing, and a 500 contact phone book.

Technology

- CDMA 1XRTT 800/1900 MHz, 800 MHz AMPS
- Lithium Ion 820 mAh Battery, Battery Charger, Holster, Earpiece.
- Talk Time: Up to 2.9 hoursStandby Time: Up to 7 days
- Weight: 4.09oz.Screen Size: 176x220
- Size: 3.60 X .90 X 1.80

Features

- U.S. Cellular **easy**edgeSM To Go capable
- Available **easy**edgeSM memory: 2.65mb
- 500 contact phone book
- 65K color LCD
- MO-SMS capable w/ iTAP rapid text entry
- Personal scheduler and Calendar
- Speakerphone
- Calculator
- VGA camera
- Multi-language (English/Spanish)
- Voice activated dialing
- Voice memo
- Ringer & Picture ID
- 35 polyphonic ring tones
- Voice commands
- Vibrate alert

- SMS (Short Message System)
- OTA (Over The Air)
- WNP (Wireless Number Portablility)
- easyedgeSM Download Shop
- easyedgeSM Picture Messaging
- GPS (Global Positioning System) Capable

Access	sories
68824	MT CLA
71084	MT Extended Battery
70285	US Leather Case
68825	MT Travel Charger
70297	US CLA
68823	BG Scuba Case -Blk/Slv
71083	MT Standard Battery
71085	MT Holster





Front

Nokia 6235i

The Nokia 6235i is a 65K color LCD bar phone with a VGA camera. This new phone from Nokia offers productivity tools such as a 500 contact phone book, personal scheduler, speakerphone, and voice-activated dialing.

Technology

- CDMA2000 800/1900 MHz, 1XRTT
- AMPS 800 MHz Kit: Lithium Ion 1070mAh Battery, Battery Charger, Earpiece.
- Talk Time: Up to 3.5 hrsStandby Time: Up to 12 days
- Weight: 3.46oz.
- Size: 4.15 x 0.71 x 1.67Screen Size: 128x128

Features

- U.S. Cellular® **easy**edgeSM Phone capable
- easyedgeSM To Go application is not supported on this handset
- 500 contact phone book
- 65K color LCD
- VGA camera and video capability
- Internal FM radio (with Nokia headset)
- Personal Calendar and Scheduler
- Alarm clock
- Speakerphone
- Voice activated dialing
- Voice memo & commands
- 40 polyphonic ring tones plus vibrate alert
- Multi-language (English/Spanish)

- SMS (Short Message System)
- OTA (Over The Air)
- WNP (Wireless Number Portablility)
- easyedgeSM Download Shop
- GPS (Global Positioning System) Capable

Accesso	ories
46364	NK CLA
R22017	NK Travel Charger
57266	NK Extended Battery
69932	US Leather Case
67152	US Holster
R25591	US CLA
68364	BG Scuba II Case

₹.U.S.Cellular



Front

Motorola RAZR V3c

The Motorola RAZR is a high tier 1XRTT CDMA GPS 262K color LCD flip phone with high end features such as a 1000 contact phone book, 1.3 megapixel camera, personal scheduler, calculator, speakerphone, and voice-activated dialing.

Technology

- CDMA2000 1X technology (800/1900 MHz CDMA)
- 800 MHz Kit: Lithium Ion 740 mAh Battery, Battery Charger, Earpiece
- Talk Time: Up to 3.3 hoursStandby Time: Up to 9 daysWeight: 3.49 ounces
- Brew version: 2.1
 Screen Size: 176x220
 Size: 3.9 x .6 x 2.1

Features

- U.S. Cellular easyedgeSM Phone
- Available **easy**edgeSM memory: 8.87mb
- 1.3 megapixel camera
- Digital zoom
- Bluetooth technology
- 15 second video record and playback
- 1000 contact phone book
- 65K color LCD
- 65K color external LCD
- MO-SMS capable w/ iTAP rapid text entry
- Personal scheduler/Calendar
- Calculator
- Speakerphone
- Multi-language (English/Spanish)
- Voice activated dialing
- Voice commands
- Voice memos
- Ringer and picture ID
- 35 polyphonic ring tones plus vibrate alert (72 chord)

Access	sories
68824	MT CLA
71080	BG Scuba Case
71082	MT Extended Battery
63498	MT Bluetooth Car Kit
70286	US Leather Case
71081	MT Standard Battery
68825	MT Travel Charger
70297	US CLA





LG UX390

This phone offers a dedicated SpeedTalk® button for quick access to this great service. It also offers other great features such as one-touch speakerphone and speaker-independent voice recognition.

Technology

- CDMA 1XRTT Tri-Mode (800/1900 MHz CDMA / AMPS)
- Lithium Ion 1000 mAh Battery, A/C Charger, Headset, Holster.
- Talk Time: Up to 3 hours
- Standby Time: Up to 4 days & 14 hours
- Weight: 3.45 ounces
- Internal Screen Size: 65K Color STN, 128 x 128 Pixels, 8 lines
- External Screen Size: Monochrome STN, 96 x 64 Pixels, 4 lines
- Size: 3.82" (H) x 1.98" (W) x 0.94" (D)

Features

- U.S. Cellular easyedgeSM To Go capable
- VGA camera with flash and video capability (up to 15 second)
- SpeedTalk® capable
- Up to 250 ST Contacts & 50 Groups Total
- Speaker-Independent Voice Recognition
- 65K color LCD
- Calculator with tip calculator
- Address Book with 500 contacts
- 30 Unique Ringtones
- · Personal scheduler
- MP3 Ringtone Support
- Voice Commands
- Voice Memos

Acces	sories
58183	LG CLA
58184	LG Travel Charger
74908	LG Holster
58181	LG Standard Battery
74874	LG Extended Battery
74621	USA Leather Case
58270	USA Travel Charger
58271	USA CLA
74416	Rivet Rugged Case



Kyocera KX440

This sleek phone offers productivity tools such as a 200 contact phone book, personal scheduler, and calculator. The Kyocera KX-440 also supports advanced wireless data functions via U.S. Cellular's easyedgeSM service, based on BREW™ technology.



Front Side Angle

Technology

CDMA2000 800/1900 MHz, 1XRTT

Talk Time: Up to 3.3 hoursStandby Time: Up to 4 days

Battery Type: Li-ion Battery 1300mAh

Size: 4.45 X 1.09 X 1.93
Screen Size: 104x80
Weight: 4.31oz
Brew version: 2.0

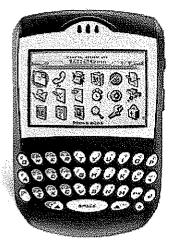
Features

- U.S. Cellular easyedgeSM phone
- SpeedTalkSM capable
- Calculator
- 65K color LCD
- Speakerphone
- · Voice-activated dialing
- Basic Voice Commands
- Personal scheduler and calendar
- MO-SMS capable w/rapid text input
- 20 polyphonic ringtones plus vibrate alert
- Phone book: 200 contacts
- Multi-language: (English/Spanish)
- Games

Acces	sories
48965	KY CLA
46425	KY Travel Charger
46459	KY Standard Battery
53514	PP Retractable CLA

- SMS (Short Message System)
- OTA (Over The Air)
- WNP (Wireless Number Portablility)
- easyedgeSM Download Shop
- GPS (Global Positioning System) Capable





BlackBerry® 7250 Wireless Handheld

This handheld device offers productivity tools such as e-mail, organizer, web browser, and phone.. Includes: Battery, Travel Charger, User guide, Headset, & Holster

Technology

- CDMA2000 1X (Digital)
- Talk Time: Up to 3.3 hours (times may vary depending on user settings, feature use and network configurations.)
- Standby Time: Up to 8 days (times may vary depending on user settings, feature use and network configurations.)
- Battery Type: Li-ion Battery 1000mAh
- Size: 4.45 X 2.93 X .087
- Weight: 4.9 oz

Front

Features

- Color Display Supporting over 65K colors
- Backlit QWERTY keyboard
- Bluetooth® capable
- 32 MB flash memory
- Syncronize contacts, appointments and tasks between your handheld & desktop
- · Password protection
- Compose, send & receive email

Acces	sories
68359	US CLA
69933	US Travel Charger
68358	US Leather Case
68826	TS OEM Standard Battery
68827	TS OEM Extended Battery
69107	BG Scuba II Case

Capabilities

- SMS (Short Message System)
- OTA (Over The Air)
- WNP (Wireless Number Portablility)
- GPS (Global Positioning System) Capable

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Front

Features

- Large color display (240 x 260 pixels)
- SureType keyboard technology with QWERTY style layout
- Bluetooth® capable
- 64 MB flash memory
- Syncronize contacts, appointments and tasks between your handheld & desktop
- Password protection
- Compose, send & receive email

Capabilities

- SMS (Short Message System)
- OTA (Over The Air)
- WNP (Wireless Number Portablility)
- GPS (Global Positioning System) Capable

BlackBerry® 7130 Wireless Handheld Item #69001

This handheld device offers productivity tools such as e-mail, organizer, web browser, and phone..

Includes: Battery, Travel Charger, User guide, Headset, & Holster

Technology

- CDMA2000 1X (Digital)
- Talk Time: Up to 3 hours (times may vary depending on user settings, feature use and network configurations.)
- Standby Time: Up to 8 days (times may vary depending on user settings, feature use and network configurations.)
- Battery Type: BlackBerry® C-S2 (Removable/Rechargeable Lithium)
- Size: 4.6 x 2.2 x 0.9 inches
- Weight: 4.7 oz

Acces	sories
68359	US CLA
69933	US Travel Charger
72719	US Leather Case
72718	US Holster
72701	TS OEM Standard Battery
72702	TS OEM Extended Battery
72481	BG Scuba II Case

State of West Virginia Accessory Pricing

Additional Cigarette Lighter Adaptor (D/C Charger)	\$15.00
Additional Wall Charger (May not be available of all manufactures and models)	\$15.00
Additional Standard Battery	\$30.00
Extended Life Battery (May not be available of all manufactures and models)	\$40.00
Holster (May not be available of all manufactures and models	\$7.00
Leather Case w/ Belt Clip (May not be available of all manufactures and models)	\$10.00

Professional installation services are available but require a service quotation