

Technical Specifications

West Virginia Statewide Contract for Cell Service

RFQ # CELPHON07

September 28, 2006

Proposal Presented By



WIRELESS SERVICES

4003 Outlook Drive
2nd Floor, Suite 3
Hurricane WV, 25526

Jennifer Harkins
Business Solutions Representative
(304) 543-6010

Carolyn Phillips
Director of Wireless Business Solutions
(304) 543-6000

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
14. **HIPAA Business Associate Addendum** - The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Table of Contents

State of WV Cell Phone Proposal Requirements	1
Attachments A – D	2
Miscellaneous Price List	3
Addendums	4
Maps	5
Contact Information	6

**State of WV Cell Phone
Proposal Requirements**



1

(Pages 1 through 10)

STATE OF WV

CELL PHONE

PART 1

GENERAL INFORMATION:

The purpose of this RFQ is to seek bids from interested 2005 Gartner Wireless Magic Quadrant rated vendor(s) to provide a statewide cellular telephone contract. The State will also accept bids from vendor(s) currently providing cellular service to the State. State agencies currently utilize cellular services from several different vendor(s). They include, but are not limited to: Cingular, Alltel, US Cellular, Sprint, Nextel, Cellular One and Ntelos.

Our primary goal is to leverage the State of West Virginia's buying power to ultimately reduce our overall costs, while meeting our requirements and maintaining an acceptable level of quality.

This contract **may** consist of awards to **multiple vendor(s)** required to cover all features as described in the RFQ and all geographic areas of West Virginia in which the State needs service. As a result of this RFQ, the vendor meeting the mandatory requirements with the lowest cost will be considered the Prime Vendor. The other vendors meeting the mandatory requirements will be ranked by their cost, lowest to highest. Agencies needing cellular services will obtain service from the Prime Vendor as long as the Prime Vendor can provide the service requirements and features that meet the needs of the agency. Agencies that need cellular services in geographic locations (or have service requirements) that cannot be served by the **Prime Vendor** shall obtain service from the vendor with the next lowest cost and so on. All purchases will be directed to the Prime Vendor unless, in limited instances, that vendor cannot provide required features or coverage

The State reserves the right to award to one vendor or to split award to multiple vendors based on what is in the best interest of the State.

The State reserves the right to utilize inter-state agreements, such as the Western States Contracting Alliance (WSCA), or GSA pricing schedule, to purchase equipment and service, outside of the terms and conditions of any contract resulting from an award of this RFQ. The Vendor(s) may make the products and services requested in this RFQ available to county and local municipalities, as well as any other official boards and commissions deemed eligible as legitimate, governmental entities. If the Vendor(s) exercises this option, the State will not be liable for billing, management or any other services related to these separate, independent agreements.

The vendor(s) is solely responsible for all work performed under the contract and shall assume prime contractor responsibility for all services offered and products to be delivered under the terms of this contract. The State will consider the vendor(s) to be the sole point of contact with regard to all contractual matters. The vendor(s)

may enter into written subcontracts for performance of work under the contract; however, the vendor(s) is totally responsible for payment of all subcontractors.

The State of WV presently utilizes approximately 2700 cellular telephones, with air-time usage of approximately 7.5 million minutes annually, and approximately 200 data devices (Blackberries, Treos and similar data devices).

Geographic West Virginia, and bordering counties located in adjoining states, will be considered the "home area", or local call footprint, for all services related to this RFQ. "Roaming charges/long distance" will apply only when the user is outside of the "home area/local call footprint" and when not included in the package plan chosen. Roaming is defined as the area beyond the bordering counties in adjoining states within the continental United States.

Due to continuing evolution of the cellular technology and constant changes in each vendor's capabilities, the winning vendor(s) will have the opportunity to present the Chief Technology Officer information about new products, new services and new coverage areas offered for the State's consideration as well as proposed pricing. The Office of Technology will do an analysis of each proposal to insure the products and services offered continue to meet the State's needs in a cost-effective manner. The Office of Technology will also compare these offerings with offerings available in the marketplace to insure that the proposal is competitive, reasonable and proven. Only vendor(s) awarded contracts from the original RFQ may participate in this upgrade of the State's cellular services. If the proposed change is accepted by the Office of Technology, they must be processed through and approved as a change order by the Purchasing Division.

If the vendor offers different network technologies, i.e.: GSM, iDen, CDMA, etc., the vendor is required to submit a separate response for each network technology.

PART 2

#	REQUIREMENTS	VENDOR MEETS OR EXCEEDS	VENDOR DOES NOT MEET
	Vendor shall meet 2.1, 2.2, 2.3.1, 2.3.2, 2.3.3, 2.3.4, 2.3.5, 2.3.6, 2.3.7, 2.3.8, 2.3.9, 2.3.10, 3.1, 3.2, 4.1, 4.2, 4.3, and 4.4. Failure to meet all of these mandatory requirements shall result in disqualification”		

(Must mark one)

VOICE AND DATA

2.1	All state entities that utilize the services resulting from this RFQ shall receive a basic cellular telephone, at no charge to the State. This includes the handset, battery, A/C Charger, D/C power cord and user's manual.	X	
2.2	All equipment including but not limited to handset, battery, antennas, etc. provided under the terms of this agreement, shall be new and have a one year manufacturers warranty. No used or refurbished equipment will be accepted.	X	
2.3	Vendor(s) shall offer the following features at no cost as the basic service:		
2.3.1	Call Forwarding	X	
2.3.2	Call Waiting	X	
2.3.3	Three-Way Calling	X	
2.3.4	Mobile to Mobile calling	X	
2.3.5	Voice Mail	X	
2.3.6	Statewide service with no roaming charges or long distance fees within West Virginia and the bordering counties of adjoining states	X	
2.3.7	Caller ID	X	
2.3.8	Hands-free capable	X	
2.3.9	Text Messaging capable phone	X	
2.3.1	Free Nights (beginning 9:00 p.m. M-Th) and Weekends (beginning 9:00 p.m. Fridays) within the continental United States.	X	
3.0	Data services that are required by the State include Internet access and e-mail utilizing wireless handheld devices and non-standard cellular telephones. The requested data services shall be able to access e-mail service from the providing vendor(s) or interface with the State's various e-mail systems.	X	
3.1	The vendor must support at least one of the following email systems:		
	Novell GroupWise	X	
	Microsoft Exchange	X	

#	REQUIREMENTS	VENDOR MEETS OR EXCEEDS	VENDOR DOES NOT MEET
	Vendor shall meet 2.1, 2.2, 2.3.1, 2.3.2, 2.3.3, 2.3.4, 2.3.5, 2.3.6, 2.3.7, 2.3.8, 2.3.9, 2.3.10, 3.1, 3.2, 4.1, 4.2, 4.3, and 4.4. Failure to meet all of these mandatory requirements shall result in disqualification"		
		(Must mark one)	

	Lotus Notes	X	
3.2	The vendor must support at least one of the following types of hardware:		
	Blackberry	X	
	Treo	X	
	Windows Mobile	X	
4.1	Vendor(s) shall include, as part of their pricing, the cost of wireless handheld devices, data-ready portable phones, and any software needed for email integration, voice (cellular) capability. Any data devices offered shall include, at a minimum, the same functionality as the cellular telephones requested in this RFQ.	X	
4.2	All devices proposed by the vendor(s) shall come equipped with Bluetooth turned off, as the default setting.	X	
4.3	Vendor(s) shall offer "air cards" that allow for wireless data services for laptop or notebook computers.	X	
4.4	The State intends to retain the cellular numbers currently used with the expectation that the winning vendor(s) would manage porting as required.	X	

ENHANCED ITEMS

(Vendor must provide one or more. Failure to meet at least one of 5.1, 5.2; 5.3 or 5.4 shall result in disqualification)

5.1	Camera Phone allows a cell phone to be used as a camera.	X	
5.2	Push to Talk feature allows a cell phone to be used as if it is a walkie talkie.	X	
5.3	The ability to rollover unused minutes from one month to the next.		X

5.4	The ability to designate one land line, per account, as a "home" number which will be treated as a mobile number for billing purposes (mobile-to-mobile). Example: The Office of Technology Help Desk number is 558-1257. Calling this number would be considered a mobile to mobile call.	X
-----	--	---

ADDITIONAL SERVICES

(Vendor must provide or plan to provide one or more. Failure to meet at least one of 6.1, 6.2, or 6.3 shall result in disqualification))

6.1	Offer or plan to offer a service(s) that could be used to help geographically locate key personnel, equipment and vehicles, in the event of an emergency, to ascertain the specific location of said key personnel, equipment or vehicles (example: GPS-type technology or tower triangulation). Does not pertain to E911 or any other service that requires an outbound call from the phone or data device.	X
6.2	"Amber Alert" capable equipment. The State recognizes that the subscription for this service is the responsibility of the agencies' utilizing this feature.	X
6.3	Offer or plan to offer Wireless Priority Service (WPS) capabilities, to enable first-responders the ability to communicate during an emergency. Wireless Priority Service (WPS) is a White House-directed National Security/Emergency Preparedness (NS/EP) National Communications System (NC) program for priority cellular network access. The WPS was approved by the FCC for NS/EP requirements on a call by call priority basis. The NCS executes the program on behalf of the Executive Office of the President. Only individuals in NS/EP key leadership positions are authorized users of WPS. See: http://wps.ncs.gov . THIS REQUIREMENT APPLIES <u>ONLY</u> TO ANY CELLULAR OR DATA DEVICES UTILIZED BY KEY NS/EP LEADERSHIP PERSONNEL, AUTHORIZED TO USE WPS.	X

TRAINING

(Vendor must provide the following. Failure to agree shall result in disqualification)

7.1	The vendor must provide "train the trainer" training for procurement officers, or other appropriate agency personnel, to clearly understand the ordering, billing and	X
-----	---	---

invoicing processes.

ORDERING, BILLING, SERVICE AND SUPPORT

(Vendor must meet 8.1 through 8.17. Failure to agree shall result in disqualification)

- | | | |
|-----|--|---|
| 8.1 | The Vendor(s) shall provide activation of new service, or portability services at no additional charge. | X |
| 8.2 | Vendor(s) shall provide a toll-free support number coverage, staffed by technical personnel, to answer any service-related questions, including, but not limited to: parts, service, and administrative support. | X |
| 8.3 | Vendor shall repair or replace any malfunctioning units with equipment equal to, or better than, the original unit. | X |
| 8.4 | If vendor(s) implements technologies that render the State's voice or data devices inoperable, or otherwise non-functional, vendor(s) shall provide replacement devices free of charge prior to the new services becoming available. | X |
| 8.5 | Vendor(s) shall furnish monthly availability and reliability statistics to the West Virginia Office of Technology for West Virginia's "home area". This must include the percentage of time the network was not 100% available in the home area and the percentage of dropped calls in home area per user. The report should be in a format mutually agreed upon by the State and the vendor. | X |
| 8.6 | The successful vendor(s) shall be available to meet with the Office of Technology on a regular basis (monthly or quarterly, at the State's discretion) to discuss the utilization of this contract and any relevant issues. | X |
| 8.7 | State Agencies shall have the ability to change rate plans on a particular line without any fee or charge to the agency. | X |
| 8.8 | It will be the responsibility of the successful vendor(s) to bill the individual spending units based on their individual requirements. Options may include:
A separate bill per service line requested
Aggregate billing by agency geographic location
Aggregate billing for the spending unit (Time aggregation would only be expected at the aggregated bill level and not across spending units.) | X |
| 8.9 | Billing shall be provided in a pre-approved format, as agreed upon by both the vendor(s) and the State. These bills will be delivered to the State on a pre-arranged delivery date, mutually agreed upon by the State and the vendor(s). Billing at a minimum should | |

detail, for each line active on that bill, the following:

	*mandatory		
	User Name	X	
	*Cellular Number	X	
	Office (landline) Number		X
	Supervisor's Name	X	
	Supervisor's Office (landline) Number		X
	Department	X	
	Agency Name	X	
	Unit Name	X	
	Org. Number	X	
	*Bill to address	X	
	Plan level	X	
	*Number called	X	
	Duration of call or size of data transmission	X	X
	*Date and time of call or data transaction	X	X
	*Cost of call or data transmission	X	X
	*Overage charges, if applicable	X	
	Fees	X	
8.10	Vendor(s) will provide a free quarterly optimization calculation, as applicable and requested by the State. There shall not be any additional charge or commitment for moving a user into a more appropriate plan. Optimization recommendations must be communicated through a quarterly report. The State will use this information for evaluating the State's cell phone usage, as provided by the vendor.	X	
8.11	Vendor(s) shall provide to the state an additional monthly report that shows total minutes of usage by billed telephone number (BTN), in addition to billing the user agencies.	X	
8.12	Vendor(s) shall work directly with the agencies to promptly resolve billing issues.	X	
8.13	The State of WV will not pay activation fees, disconnection fees, early termination fees, or roaming fees, within the designated "home area," as part of this contract.	X	
8.14	Vendor(s) must include, per telephone number and/or IP address, all fees (USF, Administrative Fees, etc.) listed separately, as part of the base monthly rate, in the vendor(s)' response. The state cannot pay any tax, fee or surcharge that is not specifically mentioned in responses to this RFQ or is not included as part of the	X	

base monthly rate. The State of West Virginia is exempt from all Federal and West Virginia State taxes.

8.15	List applicable fees	Name of Fee
	Mo. Amount	
	\$1.15 – Regulatory and Administrative Fee	
	\$1.50 – Directory Assistance	
	Cost based on Application downloaded – Axcess Applications	
	3.38% Federal Universal Service Fund	
	\$3.00 911 Service Fee	

PART 3

COST:

3.1 Vendor must respond to one (1) or more of the following pricing plan alternatives: The State shall reserve the right to combine all three plans to select the Prime Vendor or shall split award and have a Prime Vendor for each plan.

3.1.1 Conventional Plans - Please provide conventional (minute bucket) pricing alternatives. Vendor(s) must complete four-part scenario cost attachment. (Attachment A)

3.1.2 Pooled Plans - Please provide pricing information on pooling plans. Vendor(s) must complete attached cost sheet. (Attachment B)

3.1.3 Flat Plan/"Pay as You Go" - Please provide pricing information on flat plans in which each user is assessed a small monthly fee, or no fee at all; and pays only for actual usage. Vendor(s) must complete attached cost sheet. The mandatory features of unlimited mobile to mobile and unlimited nights and weekends would not apply to this plan. (Attachment C)

3.1.4 Data Cost Sheet – Please provide pricing information on the cost for PDA data usage. The vendor shall provide the device and a plan that includes unlimited data usage with no roaming charges within the Continental United States. Vendor(s) must complete attached cost sheet. (Attachment D)

Vendor(s) shall attach price lists for all available calling plans, data plans, additional features/services, optional devices and accessories. Including, but not limited to: Belt clips, hands-free kits, 3-watt boosters, carrying cases, spare batteries, AC/DC chargers, etc.

**Attachment
A-D**



2

Attachment A

Scenario 1

Scenario 2

Scenario 3

Scenario 4

Attachment B

Attachment C

Attachment D

Scenario # 1: (10% of State's estimated 2900 users)

Plan Features (included in 2.4)	Required Minimum	Unit Cost (if no cost, enter 0)	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Included minutes	75	N/A	#75	#75
2. Monthly Plan Cost	N/A	N/A	\$24.99	\$22.99
3. Cost per additional minute (over included minutes)	30	\$0.15	\$4.50 (Required minimum x unit cost)	\$4.50 (Required minimum x unit cost)
4. Cost per Long-distance minute (calling outside home area)	30	\$0.00	\$0.00 (Required minimum x unit cost)	\$0.00 (Required minimum x unit cost)
5. Cost per Roaming minutes (placing calls while outside "home area")	30	\$0.30	\$9.00 (Required minimum x unit cost)	\$9.00 (Required minimum x unit cost)
Sub-total: (add 2+3+4+5)	N/A	N/A	\$38.49	\$36.49
Scenario #1 Total: (sub-total x 290)	N/A	N/A	\$11,162.10	\$10,582.10

Scenario # 2: (50% of State's estimated 2900 users)

Plan Features (included in 2.4)	Required Minimum	Unit Cost (if no cost, enter 0)	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Included minutes	250	N/A	#250	#250
2. Monthly Plan Cost	N/A	N/A	\$29.99	\$27.99
3. Cost per additional minute (over included minutes)	30	\$0.15	\$4.50 (Required minimum x unit cost)	\$4.50 (Required minimum x unit cost)
4. Cost per Long-distance minute (calling outside home area)	30	\$0.00	\$0.00 (Required minimum x unit cost)	\$0.00 (Required minimum x unit cost)
5. Cost per Roaming minutes (placing calls while outside "home area")	30	\$0.30	\$9.00 (Required minimum x unit cost)	\$9.00 (Required minimum x unit cost)
Sub-total: (add 2+3+4+5)	N/A	N/A	\$43.49	\$41.49
Scenario #2 Total: (sub-total x 1450)	N/A	N/A	\$63,060.50	\$60,160.50

Scenario # 3: (30% of State's estimated 2900 users)

Plan Features (included in 2.4)	Required Minimum	Unit Cost (if applicable)	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Included minutes	500	N/A	#500	#500
2. Monthly Plan Cost	N/A	N/A	\$35.99	\$32.99
3. Cost per additional minute (over included minutes)	30	\$0.15	\$4.50 (Required minimum x unit cost)	\$4.50 (Required minimum x unit cost)
4. Cost per Long-distance minute (calling outside home area)	30	\$0.00	\$0.00 (Required minimum x unit cost)	\$0.00 (Required minimum x unit cost)
5. Cost per Roaming minutes (placing calls while outside "home area")	30	\$0.30	\$9.00 (Required minimum x unit cost)	\$9.00 (Required minimum x unit cost)
Sub-total: (add 2+3+4+5)	N/A	N/A	\$49.49	\$46.49
Scenario #3 Total: (sub-total x 870)	N/A	N/A	\$43,056.30	\$40,446.30

Scenario # 4: (10% of State's estimated 2900 users)

Note: Plan includes no long distance and no roaming charges within the continental United States.

Plan Features (included in 2.4)	Required Minimum	Unit Cost (if applicable)	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Included minutes	Unlimited	N/A	Unlimited	Unlimited
2. Monthly Plan Cost	N/A	N/A	\$199.99	\$149.99
Scenario #4 Total: (monthly cost x 290)	N/A	N/A	\$57,997.10	\$43,497.10

TOTALS

**Cost Totals:
One Year Plan**

Scenario #1 \$__11,162.10__

Scenario #2 \$__63,060.50__

Scenario #3 \$__43,056.30__

Scenario #4 \$__57,997.10__

GRAND TOTAL: \$__175,276.00__

**Cost Totals:
Two Year Plan**

Scenario #1 \$__10,582.10__

Scenario #2 \$__60,160.50__

Scenario #3 \$__40,446.30__

Scenario #4 \$__43,497.10__

GRAND TOTAL: \$__154,686.00__

ATTACHMENT B

POOLED CALLING PLAN - 1 year pricing

Note: Plan includes no long distance and no roaming charges within the continental United States.

Column A Plan Features (included in 2.3)	Column B Required Minimum	Column C Vendor(s) 1 year Plan Response (Monthly base cost for 2 lines)	Column D Cost per additional minute (over included minutes)	Column E Monthly Per line charge, if applicable. (If not applicable enter 0)	Column F Maximum # of lines (Column A) - 2 lines (included in Column C) x Monthly per line charge (Column E) If not applicable, enter 0	Column G Total Monthly Cost - 1 year plan (Column C + Column F)	Column I Total 1 Year Cost - (Column G x 12 months)	Column J Rollover Minu (Yes or No)
Up to 10 lines	100 minutes (10 minutes per line)	\$32.00 per line (\$64 for two)	\$0.30	\$32.00 per line	\$256.00	\$320.00	\$3,840.00	No
Up to 10 lines	750 minutes (75 minutes per line)	\$33.50 per line (\$67 for two)	\$0.20	\$33.50 per line	\$268.00	\$335.00	\$4,020.00	No
Up to 15 lines	3750 minutes (250 minutes per line)	\$35.00 per line (\$70 for two)	\$0.20	\$35.00 per line	\$455.00	\$525.00	\$6,300.00	No
Up to 20 lines	10,000 minutes (500 minutes per line)	\$43.00 per line (\$86 for two)	\$0.20	\$43.00 per line	\$774.00	\$860.00	\$10,320.00	No
Up to 50 lines	30,000 minutes (600 minutes per line)	\$48.00 per line (\$96 for two)	\$0.20	\$48.00 per line	\$2,304.00	\$2,400.00	\$28,800.00	No
GRAND TOTAL	N/A	N/A	N/A	N/A	N/A	N/A	\$53,280.00	N/A

ATTACHMENT B

POOLED CALLING PLAN - 2 year pricing

Note: Plan includes no long distance and no roaming charges within the continental United States.

Column A Plan Features (included in 2.3)	Column B Required Minimum	Column C Vendor(s) 1 year Plan Response (Monthly base cost for 2 lines)	Column D Cost per additional minute (over included minutes)	Column E Monthly Per line charge, if applicable. (If not applicable enter 0)	Column F Maximum # of lines (Column A) - 2 lines (included in Column C) x Monthly per line charge (Column E) If not applicable, enter 0	Column G Total Monthly Cost - 1 year plan (Column C + Column F)	Column I Total 1 Year Cost - (Column G x 12 months)	Column J Rollover Minu (Yes or No)
Up to 10 lines	100 minutes (10 minutes per line)	\$30.00 per line (\$60 for two)	\$0.30	\$30.00 per line	\$240.00	\$300.00	\$3,600.00	No
Up to 10 lines	750 minutes (75 minutes per line)	\$31.50 per line (\$63 for two)	\$0.20	\$31.50 per line	\$252.00	\$315.00	\$3,780.00	No
Up to 15 lines	3750 minutes (250 minutes per line)	\$33.00 per line (\$66 for two)	\$0.20	\$33.00 per line	\$429.00	\$495.00	\$5,940.00	No
Up to 20 lines	10,000 minutes (500 minutes per line)	\$41.00 per line (\$82 for two)	\$0.20	\$41.00 per line	\$738.00	\$820.00	\$9,840.00	No
Up to 50 lines	30,000 minutes (600 minutes per line)	\$45.00 per line (\$90 for two)	\$0.20	\$45.00 per line	\$2,160.00	\$2,250.00	\$27,000.00	No
GRAND TOTAL	N/A	N/A	N/A	N/A	N/A	N/A	\$50,160.00	N/A

EXAMPLE

ATTACHMENT C

FLAT RATE/"PAY AS YOU GO" CALLING PLAN

Note: Plan includes no long distance and no roaming charges within the continental United States.

Plan Features (included in 2.3)	Required Minimum	Vendor(s) 1 year Plan Response	Vendor(s) 2 year Plan Response
1. Monthly Service Fee per line (if applicable)	N/A	\$-----	\$-----
2. Cost per minute	N/A	\$-----	\$-----
3. 100 minutes of usage (estimate) (multiply cost per minute x 100)	N/A	\$-----	\$-----
Total: (add 1+3)	N/A	\$-----	\$-----

Alltel does not respond to this offer.

1
ATTACHMENT D

DATA COST SHEET
(for PDA data usage)

VENDOR SHOULD IDENTIFY DEVICE TYPE BEING QUOTED
(such as Blackberry, Treo or Windows Mobile)

Scenario #1:

Device: PDA/Smartphone (Treo or Starcom 6700) with "push" email solution, or Blackberry

Plan includes unlimited data usage with no roaming charges within the Continental United States.

	Required Minimum	Vendor(s) 1 year Plan Response	Vendor(s) 2 year Plan Response
Included in Plan	Unlimited	N/A	N/A
1. Monthly Charge	N/A	\$39.99	\$39.99
Total: (Monthly Charge x 12)	N/A	\$479.88	\$479.88

Cost Totals:
One Year Plan

Scenario #1 \$ __479.88__

Cost Totals:
Two Year Plan

Scenario #1 \$ __479.88__

Scenario #1b:

Device: PDA/Smartphone (Treo or Starcom 6700) with NO "push" email solution

Plan includes unlimited data usage with no roaming charges within the Continental United States.

	Required Minimum	Vendor(s) 1 year Plan Response	Vendor(s) 2 year Plan Response
Included in Plan	Unlimited	N/A	N/A
1. Monthly Charge	N/A	\$29.99	\$29.99
Total: (Monthly Charge x 12)	N/A	\$359.88	\$359.88

Cost Totals:
One Year Plan

Scenario #1b \$ 359.88

Cost Totals:
Two Year Plan

Scenario #1b \$ 359.88

Miscellaneous

Price List



3

Calling Plans


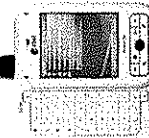

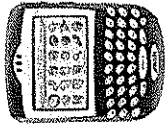
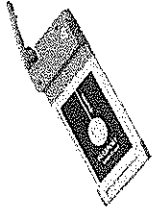
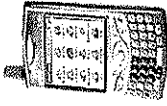
Data Plans

Features

Optional Devices

Accessories

STATE OF WV EQUIPMENT PRICING		DIGITAL ONLY		DIGITAL ONLY		DIGITAL ONLY		DIGITAL ONLY		
Features	Kyocera KX12	LG AX390	Kyocera KX16	LG AX3000	Motorola 315	Motorola E315	Motorola Razor	Motorola M800	Nokia 6235i	
Retail Price	\$99.99	\$99.99	\$29.99	\$74.99	\$49.99	\$129.99	\$199.99	\$399.99	\$69.99	
State of West Virginia 2 yr Price Option	\$0.00	\$0.00	\$0.00	\$56.24	\$0.00	\$0.00	\$149.99	\$199.99	\$52.49	
State of West Virginia 1 yr Price Option	\$0.00	\$0.00	\$0.00	\$74.99	\$0.00	\$129.99	\$199.99	\$399.99	\$69.99	
All Accessories - 25% off of retail price - to view accessories go to http://www.celltel.com/phones/										
Packaged With...	A/C Charger, Standard Battery, User Guide, Belt Clip	A/C Charger, Standard Battery, User Guide, Holster	A/C Charger, Standard Battery, User Guide, Holster	A/C Charger, Standard Battery, User Guide, Holster	A/C Charger, Standard Battery, User Guide, Holster	A/C Charger, Standard Battery, User Guide, Holster	A/C Charger, Standard Battery, User Guide	A/C/D/C Charger, Standard Battery, User Guide	A/C Charger, Standard Battery, User Guide	A/C Charger, Li-ion Battery
Dig Talk/Sunday Time	414 min/220 hrs	168 min/168 hrs	210 min/170 hrs	180 min/144 hrs	260 min/300 hrs	260 min/300 hrs	175 min/195 hrs	270 min/7 hrs	120 min/48 hrs	
Analog Talk/Sunday Time	150 min/32 hrs	170 min/18 hrs	72 min/18 hrs	190 min/20 hrs	1000 Locations	1000 Locations	N/A	210 min/7 hrs	120 min/48 hrs	
Color Display	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Web/Data Capable	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Text Message Capable	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Ringer Types	25	40	25	40	31	31	31	0.3	40	
Vibrate Alert	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	
Phone Book	200 Locations	500 Locations	200 Locations	499 Locations	1000 Locations	1000 Locations	1000 Locations	500 Locations	500 Locations	
Voice Act Dialing	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Voice Memo Key	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Speaker Phone	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Games	No	No	No	No	No	No	No	No	No	
Calendar	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Calculator	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Touch 2 Talk capable	Yes	No	No	No	No	No	No	No	No	
Camera Phone	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Univ Headset Capable	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Bluetooth Capable	No	No	No	No	YES	YES	YES	No	No	
Handset Kit	Install HF Available	Portable HF Available	Portable HF Available	Portable HF Available	Portable HF Available	Portable HF Available	Bluetooth HF Kit Available	Ask About Installation	Portable HF Available	
TTY	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
IX	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
EVD0	No	No	No	No	Yes	Yes	Yes	No	No	
GPS	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Weight	5 oz	3.2 oz	4 oz	3.35 oz	5 oz	5 oz	3 oz	160 oz	3 oz	

elltel							
Features		Audiovox PC5740	Audiovox PC6700	Blackberry 7130e	Blackberry 7250	Kyocera Passport 650	Palm TREQ 650
Retail Price		\$99.99	\$429.99	\$299.99	\$149.99	\$99.99	\$349.99
State of West Virginia 2-yr Price Option		\$29.99	\$125.00	\$184.00	\$99.99	\$49.99	\$99.99
State of West Virginia 1-yr Price Option		\$99.99	\$224.99	\$259.00	\$174.99	\$99.99	\$174.99
All Accessories - 25% off of retail price - to view accessories go to http://www.elltel.com/phones/							
Packaged With...	Software	A/C Charger, Standard Battery, Leather Case, Headset, SYNC Cradle with Cable, Software	A/C Charger, Standard Battery, Headset, SYNC Cradle with Cable, Software	Holster, Rapid A/C Charger, Software, RIM SYNC USB DATA Cable	Holster, Rapid A/C Charger, Software, RIM SYNC USB DATA Cable	Software	A/C Charger, Standard Battery, Headset, SYNC Cradle with Cable, Software
Dig Talk/Standby Time	N/A	282 min/200 hrs	198 min/192 hrs	198 min/192 hrs	198 min/192 hrs	N/A	300 min/336 hrs
Color Display	N/A	Yes	Yes	Yes	Yes	N/A	Yes
Web/Data Capable	N/A	Yes	Yes	Yes	Yes	N/A	Yes
Text Message Capable	N/A	Yes	Yes	Yes	Yes	N/A	Yes
Ringer Types	N/A	20	25	25	20	N/A	5
Vibrate Alert	N/A	Yes	Yes	Yes	Yes	N/A	Yes
Phone Book	N/A	1000 Locations	9999 Locations	9999 Locations	0 Locations	N/A	2000 Locations
Voice Act Dialing	N/A	No	No	No	No	N/A	No
Voice Memo Key	N/A	Yes	No	No	No	N/A	Yes
Speaker Phone	N/A	Yes	Yes	Yes	No	N/A	Yes
Games	N/A	Yes	Yes	Yes	Yes	N/A	Yes
Calendar	N/A	Yes	Yes	Yes	Yes	N/A	Yes
Calculator	N/A	Yes	Yes	Yes	Yes	N/A	Yes
Touch 2 Talk capable	N/A	No	No	No	No	N/A	No
Camera Phone	N/A	Yes	Yes	No	No	N/A	Yes
Univ Hdset Capable	N/A	Yes	Bluetooth available	Bluetooth available	Bluetooth available	N/A	Yes
Bluetooth Capable	N/A	Yes	Yes	Yes	Yes	N/A	Yes
Handsfree Kit	N/A	No	No	No	No	N/A	No
TTY	N/A	Yes	Yes	No	No	N/A	Yes
IX	Yes	Yes	Yes	Yes	Yes	Yes	Yes
EVDO	Yes	Yes	Yes	Yes	No	Yes	Yes
GPS	N/A	Yes	Yes	Yes	Yes	N/A	Yes
Weight	2 oz	7 oz	5 oz	5 oz	5 oz	2 oz	6 oz

The State of WV Receives
25 % off Retail Price

<u>ALLTEL Part #</u>	<u>Description</u>	<u>ALLTEL Cost</u>
AANSM04	AUD REPLACEMENT ANT 8410	\$7.99
AANSM06	AUD REPLACEMENT ANT 8910	\$9.99
KANSM06	KYO 3225 REPLACEMENT ANT	\$5.99
KANSM07	KYO REPLACEMENT ANT 3250	\$9.99
KANSM09	KYO SE44 REPLACEMENT ANT	\$7.99
KANSM10	KYO REPLACEMENT ANT KX440	\$9.99
LANSM02	LG REPLACEMENT ANT LX5450	\$7.99
LANSM03	LG REPLACEMENT ANT VX3100	\$5.99
LANSM05	LG REPLACEMENT ANT 3200	\$9.99
MANSM03	SUP REPLACEMENT ANT V60	\$7.99
MANSM06	SUP MOT REPLACEMENT ANT 120E	\$5.99
MANSM07	SUP MOT REPLACEMENT ANT T720	\$2.24
MANSM08	SUP MOT V60X REPLACEMENT ANT	\$5.99
MANSM09	SUP MOT REV H T720 RPLMNT ANT	\$2.24
ABCSCM02	AUD BELT CLIP CDM8410	\$4.99
ABCSCM04	AUD BELLT CLIP 8910	\$7.99
KBCSCM05	KYO BELT CLIP 3225	\$5.99
KBCSCM06	KYO 3250 SPORT CLIP	\$7.99
KBCSCM07	KYO 3250 HOLSTER	\$6.99
KBCSCM08	KYO BELT CLIP KX434/424	\$5.24
KBCSCM09	KYO HOLSTER SE44	\$5.99
KBCSCM10	KYO SPORT CLIP KX440	\$9.99
KBCSCM12	KYO SPORT CLIP KX424	\$9.74
LBCSCM02	LG HOLSTER VX3100	\$5.99
LBCSCM03	LG HOLSTER LX5450	\$5.99
LBCSCM04	LG HOLSTER LX5550	\$7.99
LBCSCM05	LG HOLSTER 3200	\$7.99
LBCSCM06	LG HOLSTER AX4750	\$7.99
MBCSCM02	MOT BELT CLIP/HOLSTER V60	\$3.99
MBCSCM04	MOT BELT CLIP 120E	\$3.99
MBCSCM05	MOT HOLSTER T720	\$3.99
SBCSCM01	SAM HOLSTER A850	\$7.49
UBCPA00	UNIVERSAL BELT CLIP	\$7.99
UBCPA01	UNIVERSAL BELT CLIP	\$7.99
UBCSA00	UNIVERSAL BELT CLIP	\$7.49
UBCTA02	AFT LTHR CASE REPLACEMENT CLIP	\$3.99
ABLSA04	900 MAH LI BAT CDM8410/8910	\$29.99
ABLMS04	AUD 900 MAH LI BAT CDM8410	\$24.99
ABLMS06	AUD 1000 MAH ST BATT 8910	\$44.99
ABLTA00	1500 MAH EX BAT AUD CDM8910	\$52.99
EBLSA00	LI ION BATT ERC T616	\$59.99
KBLSA03	750 MAH LI BAT 3225/3250/KKX434	\$44.99
KBLSA04	KYO 1000 MAH BAT KYO SE44	\$29.99
KBLMS06	KYO 1350 MAH EXT LI BAT 3250	\$35.99
KBLMS09	KYO 850 MAH BT 3225/3250/KX434	\$44.99
KBLMS10	KYO 1100 MAH LI BAT SE44	\$29.99

KBLSM11	KYO 1300 MA EXT BAT KX440	\$52.99
KBLTA00	800 MA LI BAT 3250/KX434/440	\$44.99
KBLTA01	1000 MAH LI BATT SE44	\$29.99
LBLSA02	1500 MAH LI EXT BATT LG3100	\$34.99
LBLSA03	1500 MAH EXT LI BATT LG LX5550	\$52.99
LBLSM00	LG 950 MAH BAT LX5450	\$29.99
LBLSM02	LG 1500 MAH EXT BAT LX5450	\$39.99
LBLSM03	LG 950 MAH LI BATT VX3100	\$24.99
LBLSM04	LG 950 MAH ST BAT LX5550	\$44.99
LBLSM06	LG 1700 MAH EX BAT W/DOOR 3200	\$52.99
LBLSM07	LG 1700 MA EXT BAT W/DOOR 4750	\$52.99
LBLTA00	1500 MAH LI EXT BATT LG VX3100	\$34.99
LBLTA02	1000 MAH BAT LG3200/390/355	\$44.99
MBLSA02	800 MAH LION BATT V60/P270C	\$24.99
MBLSA05	1100 MAH LION BATT 120E	\$19.99
MBLSA06	1000 MAH BAT MOT T720	\$14.99
MBLSM06	MOT 700 MAH LION BATT V60/P270	\$14.99
MBLSM07	MOT 1000 MAH LION BATT 120E	\$19.99
MBLSM08	MOT 750 MAH LI BATT T720	\$14.99
MBLSM09	MOT 840 MAH BAT V710	\$44.99
MBLSM10	MOT 1440 MAH EX BAT V710 W/DOOR	\$52.99
MBLTA00	800 MAH LI BATT V60 W/DOOR	\$24.99
MBLTA01	1100 MAH LI BATT 120E	\$9.99
MBLTA02	1000 MAH BATT T720	\$39.99
MBLTA04	840 MAH BATT V710	\$44.99
NBLSA02	900 MAH LI BAT NOK 8260/6340i	\$29.99
NBLSA04	LI ION BATT NOK 3650/1100	\$59.99
SBLSM00	SAM LI ION BATT S307	\$30.99
ACHSM06	AUD TRVL CHRGR CDM8410/8910	\$22.99
KCHSM05	KYO MID CHG 3225/3250/KX434	\$22.99
KCHSM09	KYO DTC/HOT SYNCH CRDL 7135	\$79.99
KCHSM12	KYO TRVL CHGR SE44	\$29.99
LCHSM02	LG DSKTP CHRGR LG VX3100	\$9.99
LCHSM03	LG TRVL CHRGR VX3100	\$9.99
MCHSM02	MOT TR CHG V60/720/710/262/265	\$29.99
NCHSM04	NOK CONNECT DSK STAND 3585i	\$18.99
SCHSM00	SAM CHRGR S307	\$22.49
ACLSA07	CLA AUD CDM8410/8910	\$22.99
ACLSM02	AUD CLA CDM8410/8910	\$22.99
ACLTA00	CLA AUD CDM8410/8910	\$22.99
KCLSM04	KYO CLA SE44	\$14.99
KCLTA05	CLA KYO SE44	\$14.99
LCLSA00	CLA LG LX5450/5550/	\$14.99
LCLSM00	LG CLA LX5450/5550	\$22.99
LCLSM02	LG CLA VX3100	\$9.99
LCLTA00	CLA LG LX5450/5550/	\$22.99
LCLTA01	CLA LG VX3100	\$9.99
LCLTA02	CLA LG 5450/5550/3200	\$22.99
NCLSA00	CLA ANA/5100/3500/3300	\$22.49
NCLSM01	NOK CLA ANA/5100/3500/3300	\$22.99
OCLTA00	CLA SIEMENS A56i	\$2.41
SCLSA00	CLA SAM S307/P107	\$29.99

UCRSA00	UNIVERSAL MULTI-GRIP CRADLE	\$11.99
ACSPA00	LLTHR CASE W/SWIVEL AUD 8910	\$18.99
ACSSM02	AUD LTHR CASE 8410	\$9.99
ACSTA08	LTHR SWVL CASE AUD CDM8410	\$9.99
ECSSA00	LTHR CASE ERC T616	\$24.99
KCSPA00	LTHR CASE KX440	\$18.99
KCSSA01	RUGGED WRAP KYO 3250	\$3.99
KCSSM04	KYO LTHR CASE 7135	\$18.99
KCSSM05	KYO LTHR CASE 3225	\$7.99
KCSSM06	KYO LTHR CASE 3250 W/SPRT CLP	\$5.99
KCSSM07	KYO CASE KX434	\$9.99
KCSTA05	RUGGED CASE KYO KX440	\$18.99
LCSTA02	LTHR CASE LG LX5450	\$12.99
LCSTA05	RUGGED CASE LG 4750	\$18.99
MCSSM04	MOT LTHR CASE V60 PHOENIX	\$7.99
MCSSM05	MOT LTHR CASE 120E	\$7.99
MCSSM06	MOT V60 POUCH	\$7.99
MCSTA07	LTHR CASE MOT 120E/120T SWIVEL	\$4.99
MCSTA08	LTHR SWVL CASE MOT T720	\$6.99
NCSTA07	LTHR CASE W/SWVL 3585i	\$18.99
NCSTA08	LTHR CASE W/SWVL NOK 3595	\$24.99
NCSTA09	LTHR CAES Q/QWVL NOK 3600	\$24.99
SCSPA00	LTHR POUCH SAM A850	\$18.74
UCSPA00	UNIVERSAL POUCH SMALL	\$14.99
UCSTA05	UNIV MED BLACK POUCH	\$18.99
ADASM05	AUD USB 1X DTA KIT 8410	\$44.99
ADASM07	AUD-SM DTA KIT 8410/8910	\$52.99
ADASM08	AUD-SM TR DTA KIT 8410/8910	\$52.99
KDASM10	KYO USB 1X DTA KIT 3225/3250	\$24.99
KDASM12	KYO USB 1X DTA KIT KX434	\$24.99
KDASM13	KYO USB 1X DTA KIT SE44	\$29.99
LDASM02	LG DATA KIT VX3100A	\$44.99
LDASM07	LG-SM DTA KIT 3200	\$52.99
LDASM09	LG-SM TR DTA KIT 5450/5550	\$52.99
LDASM10	LG-SM TR DTA KIT 3100	\$29.99
LDASM11	LG-SM TW DTA KIT 5450/5550	\$52.99
LDASM12	LG-SM TW DTA KIT 3100	\$44.99
MDASM11	MOT-SM DTA KIT V710/262/265	\$52.99
NDASM07	NOK USB DATA KIT 3585i/3587i	\$44.99
ADPTA04	DUAL CLA/CASE AUD CDM8410	\$14.99
ADPTA05	DUAL CLA/HDST AUD CDM8410/8910	\$29.00
ADPTA06	DUAL CLLA/POUCH CDM8410AL	\$14.99
ADPTA07	DUAL CLA/POUCH AUD 8910	\$29.00
KDPTA07	DUAL CLA/CASE KYO KX434	\$14.99
KDPTA08	DUAL CLA/CASE KYO SE44	\$19.50
KDPTA09	DUAL CLA/HDSET KYO SE44	\$19.50
KDPTA10	DUAL CLA/POUCH KYO SE44	\$19.50
KDPTA11	DUAL CLA/POUCH KX434/440	\$29.00
LDPTA02	DUAL CLA/CASE LG LX5450	\$39.00
LDPTA03	DUAL CLA/HST 5450/5550/3200	\$29.99
LDPTA04	DUAL CLA/CASE LG VX3100	\$14.99
LDPTA05	DUAL CLLA/HDSET LG VX3100	\$14.99

LDPTA06	DUAL CLA/POUCH LX5450/5550	\$29.99
LDPTA07	DUAL CLA/POUCH VX3100A	\$14.99
LDPTA08	DUAL CLA/POUCH 5450/5550/3200	\$29.99
LDPTA09	DUAL CLA/HDSET 5450/5550/3200	\$29.99
MDPTA05	DUAL CLA/CASE MOT 120E	\$9.99
MDPTA06	DUAL CLA/CASE MOT T720	\$7.99
MDPTA07	DUAL CLA/CASE V60	\$7.49
MDPTA10	DUAL CLA/POUCH V710	\$29.99
NDPTA07	DUAL CLA/CASE 3585i/3587i	\$29.99
NDPTA08	DUAL CLA/POUCH 3585i/3587i	\$29.99
KFPSM08	KYO HOT BLUE FP KX434	\$4.99
KFPSM09	KYO CANDY RED FP KX434	\$4.99
KFPSM10	KYO SKY BLUE FP KX434	\$4.99
KFPSM11	KYO GLOSS BLACK FP KX434	\$4.99
KFPSM12	KYO BUBBLE GUM FP KX434	\$4.99
MFPSM02	MOT BLACK SLM CVR V60i	\$5.99
MFPSM03	MOT BLUE SLM CVR V60i	\$5.99
MFPSM04	MOT RED SLM CVR V60i	\$5.99
MFPSM08	MOT WHITE GOLD SLM CVR V60i	\$5.99
MFPSM10	MOT SEA BLUE WRAP 120E	\$5.99
MFPSM11	MOT LIMEADE WRAP 120E	\$5.99
MFPSM12	MOT RACING RED WRAP 120E	\$4.99
MFPSM13	MOT JET BLACK CVRS T720	\$4.99
MFPSM14	MOT IRIS BLLUE CVRS T720	\$4.99
MFPSM15	MOT DARK INDIGO CVRS T720	\$4.99
MFPSM16	MOT CLASSIC RED CVRS T720	\$4.99
MFPSM17	MOT DESERT PEARL CVRS T720	\$4.99
MFPSM18	MOT T720 TMPA BAY BUC CVR	\$4.99
MFPSM19	MOT T720 KANSAS ST CVR	\$4.99
MFPSM20	MOT CLEV BROWN FP T720 BULK (NE ONI	\$4.99
NFPSM32	NOK RYAN NEWMAN FP 3585i/3587i	\$5.99
NFPSM33	NOK ICE BLUE CVR 3585i/3587i	\$5.99
NFPSM34	NOK CHERRY RED CVR 3585i/3587i	\$5.99
NFPSM35	NOK LIME GREEN CVR 3585i/3587i	\$5.99
NFPSM36	NOK BLACK CVR 3585i/3587i	\$5.99
NFPSM39	NOK YELLOW FP 3100	\$5.99
NFPSM40	NOK LIGHT BLUE FP 3100	\$5.99
NFPSM41	NOK SOUTHERN UNIV 3585i/87i FP	\$5.99
NFPSM42	NOK FLORIDA A&M 3585i/87i FP	\$5.99
KHDSM01	KYO STEREO HDSET 7135	\$14.99
MHDSM01	MOT FM RADIO HDSET V60	\$19.99
UANSM01	AS MAG MOUNT ANT	\$37.49
UANSM03	AS GLASS MOUNT ANT	\$37.49
UHDSA03	EZ FIT UNIV 2.5 MM	\$14.99
AHFISM03	AUD INST HF KIT CDM8410	\$79.99
KHFISM04	KYO PORT HF KIT 7135	\$14.99
KHFISM05	KYO INS HF KIT 3225/3250/KX434	\$59.99
KHFISM06	KYO PORT HF KIT 3225/3250	\$29.99
KHFISM08	KYO PORT HF KIT SE44	\$29.99
KHFISM09	KYO INST HF KIT KX440	\$89.99
LHFISM00	LG PORT HF KIT LX5450/5550	\$39.99
LHFISM02	LG PORT HF KIT VX3100	\$14.99

MHFSM13	MOT HF SPEAKER V60/T720/V710	\$14.99
MHFSM14	MOT INSTALL HF KIT 120E	\$39.99
MHFSM16	MOT T720 HUC	\$12.99
MHFSM17	MOT V60/120E/T720 HF KIT	\$29.99
MHFSM18	MOT 120E HUC	\$9.99
MHFSM19	MOT V60 HUC	\$9.99
MMISM07	MOT MP3 PLAYER V60/120E/T720	\$59.99
MMISM09	MOT SIL BATT DOOR 120E	\$5.99
MMISM10	MOT SLM BAT DOOR T720	\$1.99
NMISM01	NOK FACEPLATE KEYPAD 3587i	\$2.99

Addendum's



4



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
CPHONE07

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
BETTY FRANCISCO 304-558-0468

VENDOR

Alltel
 Carolyn Phillips
 4003 Outlook Drive, Suite C
 Hurricane, WV 25526

SHIP TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
09/19/2006				

BID OPENING DATE: 09/28/2006 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
				ADDENDUM NO. 01		
				1. ATTACHED QUESTIONS AND ANSWERS, TWO PAGES.		
				2. ADDENDUM ACKNOWLEDGEMENT. THIS SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN WITH YOUR BID MAY BE CAUSE FOR DISQUALIFICATION.		
				*****END OF ADDENDUM NO. 01*****		

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Carolyn Phillips</i>	TELEPHONE 304-543-6000	DATE 9-26-06
TITLE Director of Wireless	FEIN 34-0868285	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

Vendor: Alltel

Spending Unit:

Requisition No.: CPhone 07

ADDENDUM ACKNOWLEDGEMENT

I hereby acknowledge receipt of the following checked addendum(s) and have made the necessary revisions to my proposal, plans and/or specifications, etc.

Addendum No.'s:

- No. 1 ✓
- No. 2 _____
- No. 3 _____
- No. 4 _____
- No. 5 _____

I understand that failure to confirm the receipt of the addendum(s) is cause for rejection of bids.

Carolyn Phillips
Signature
Alltel
Company
9-26-06
Date

Maps

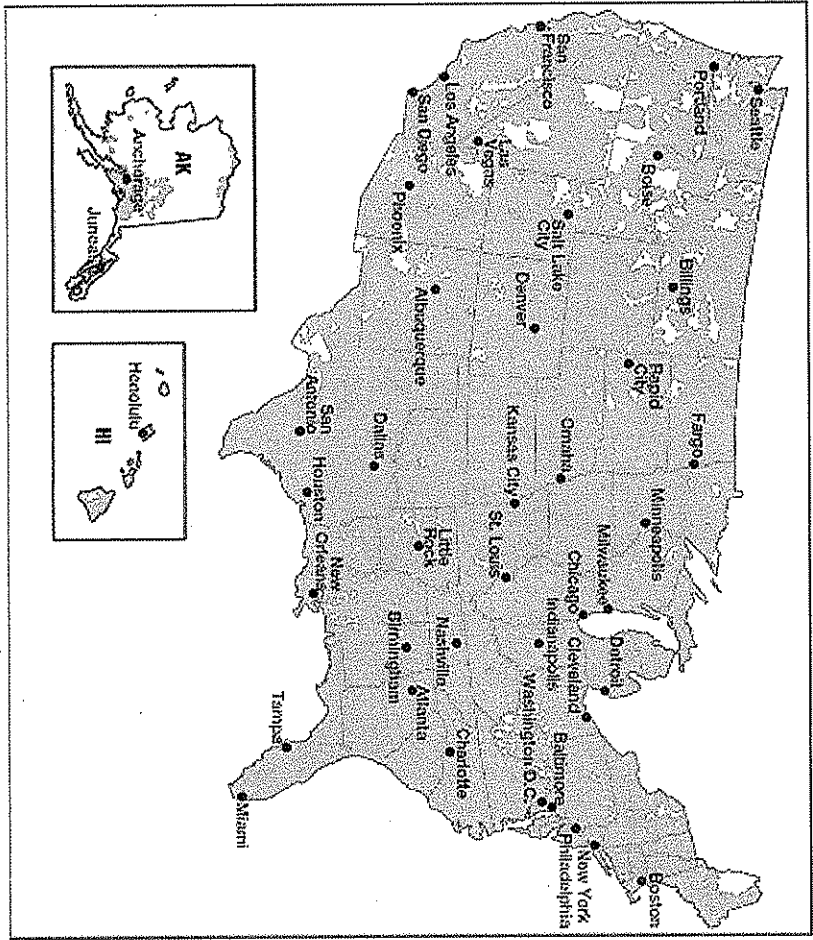


#5

Total Freedom Coverage

- **Highlights**

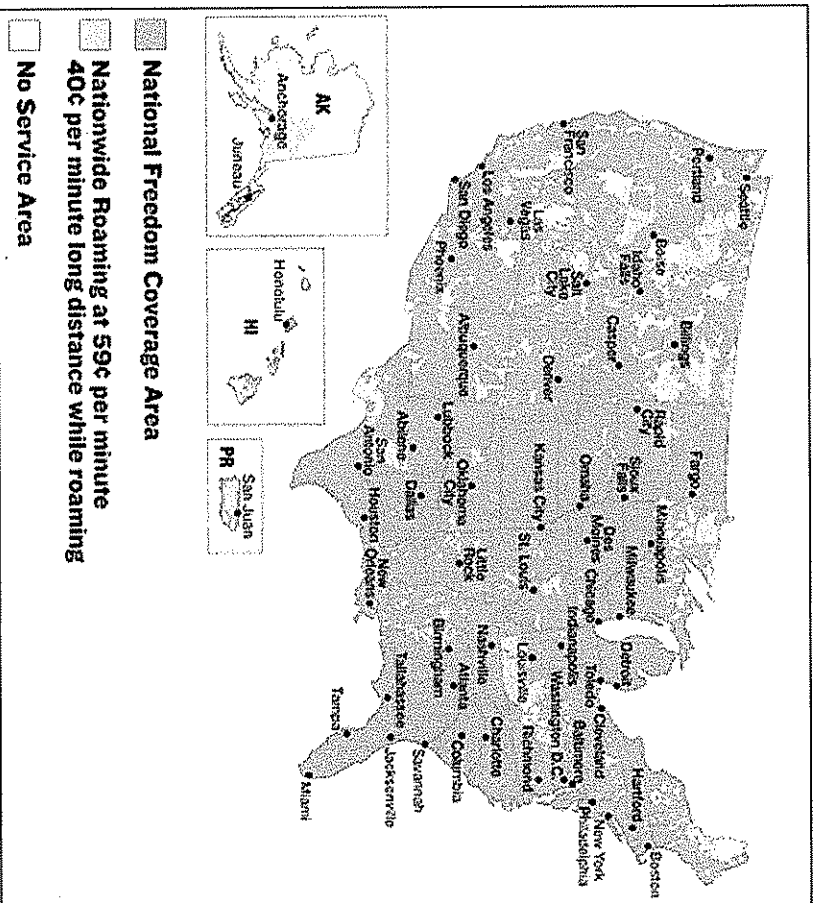
- Our largest coverage area
- Free nationwide long distance
- Free nationwide roaming



National Freedom Coverage

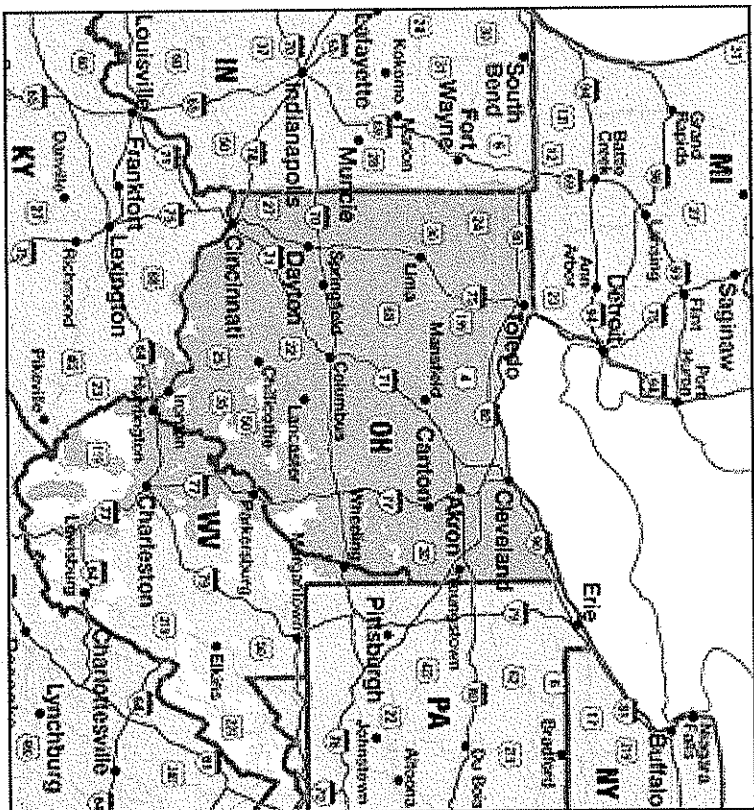
- Highlights

- Extensive coverage including major U.S. cities
- Free long distance to major cities
- Free roaming near major cities



Greater Freedom West Virginia

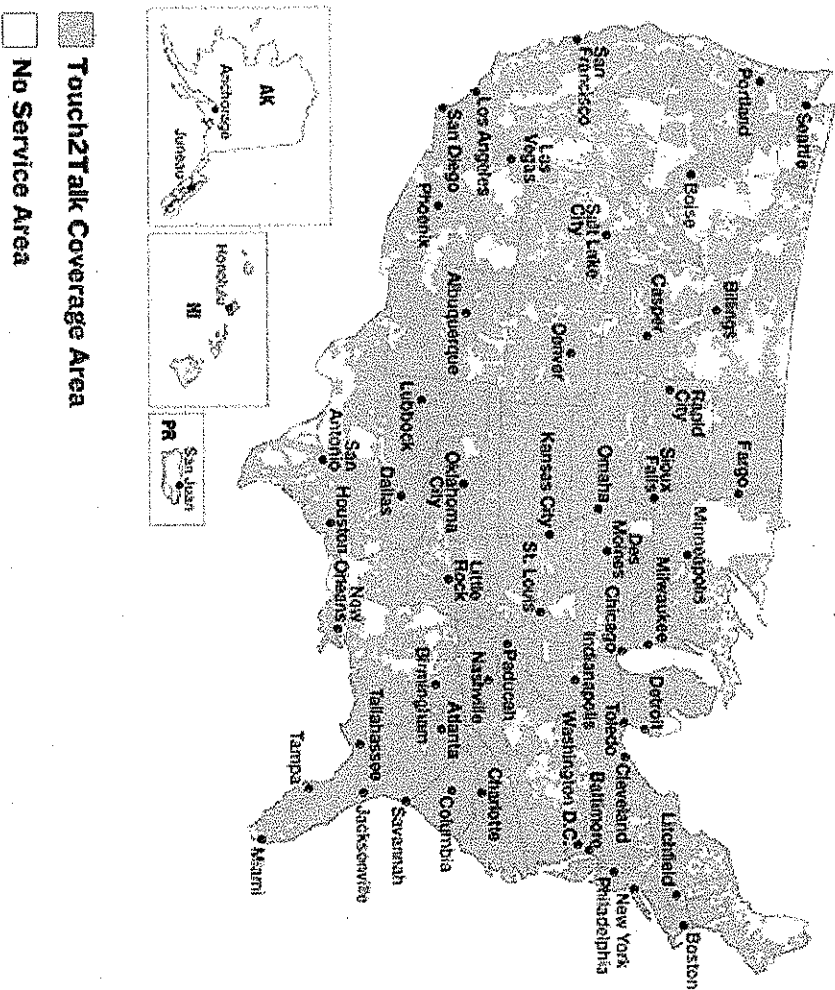
- Highlights
 - Large local coverage area
 - Best value for local callers
 - Free nationwide long distance



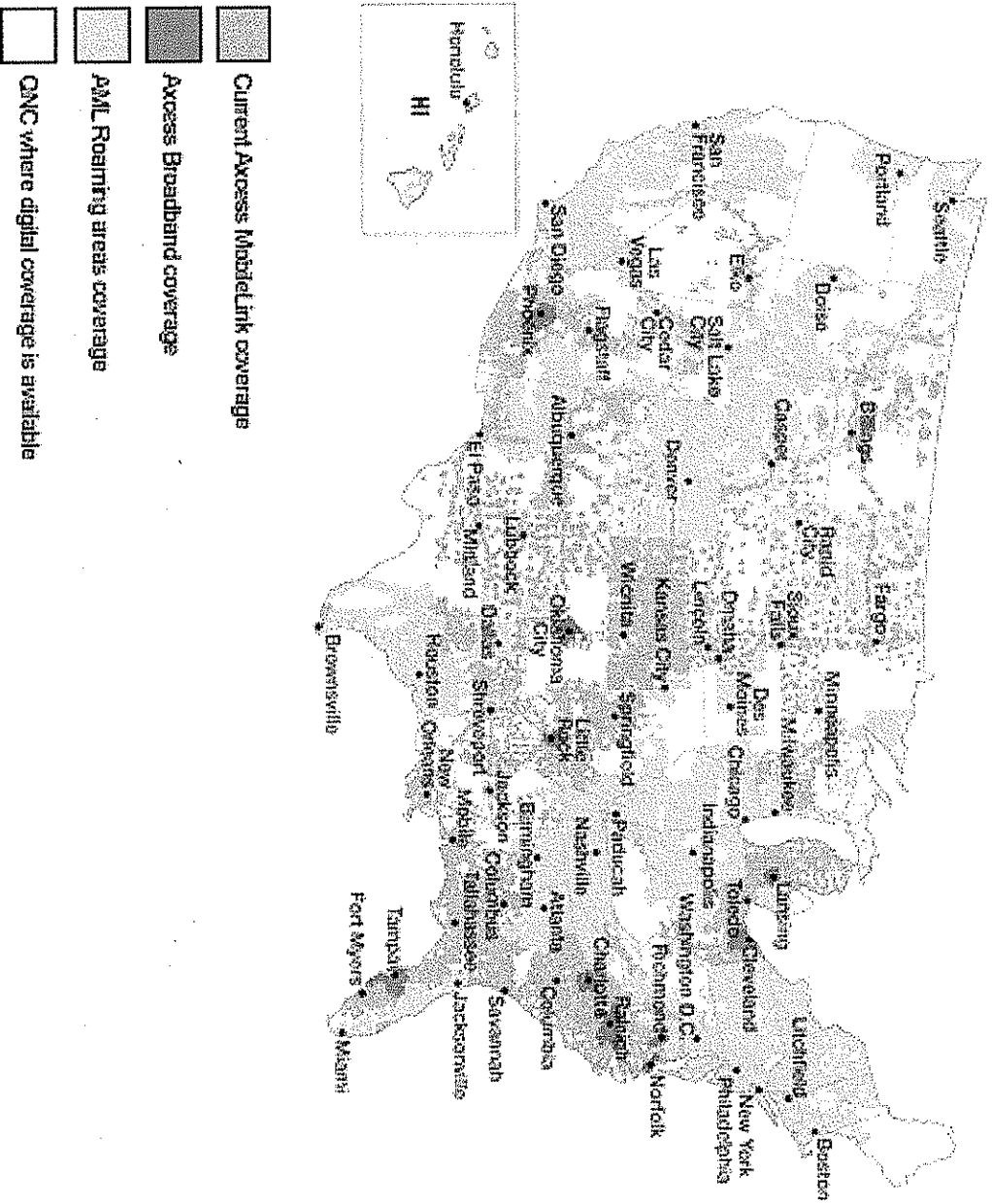
- Alltel Greater Freedom Coverage Area
- Nationwide Roaming at 59c per minute
- 40c per minute long distance while roaming
- No service area

Touch2Talk

- The nation's largest walkie-talkie network
 - Plan flexibility — Choose national or local coverage
 - Single solution — Use the same phone and single number to connect via wireless or walkie-talkie
 - Contact availability — Control your availability and quickly know if others are available - all in real time
 - No missed calls — Easily switch back and forth between wireless and Touch2Talk calls
 - A network you can count on

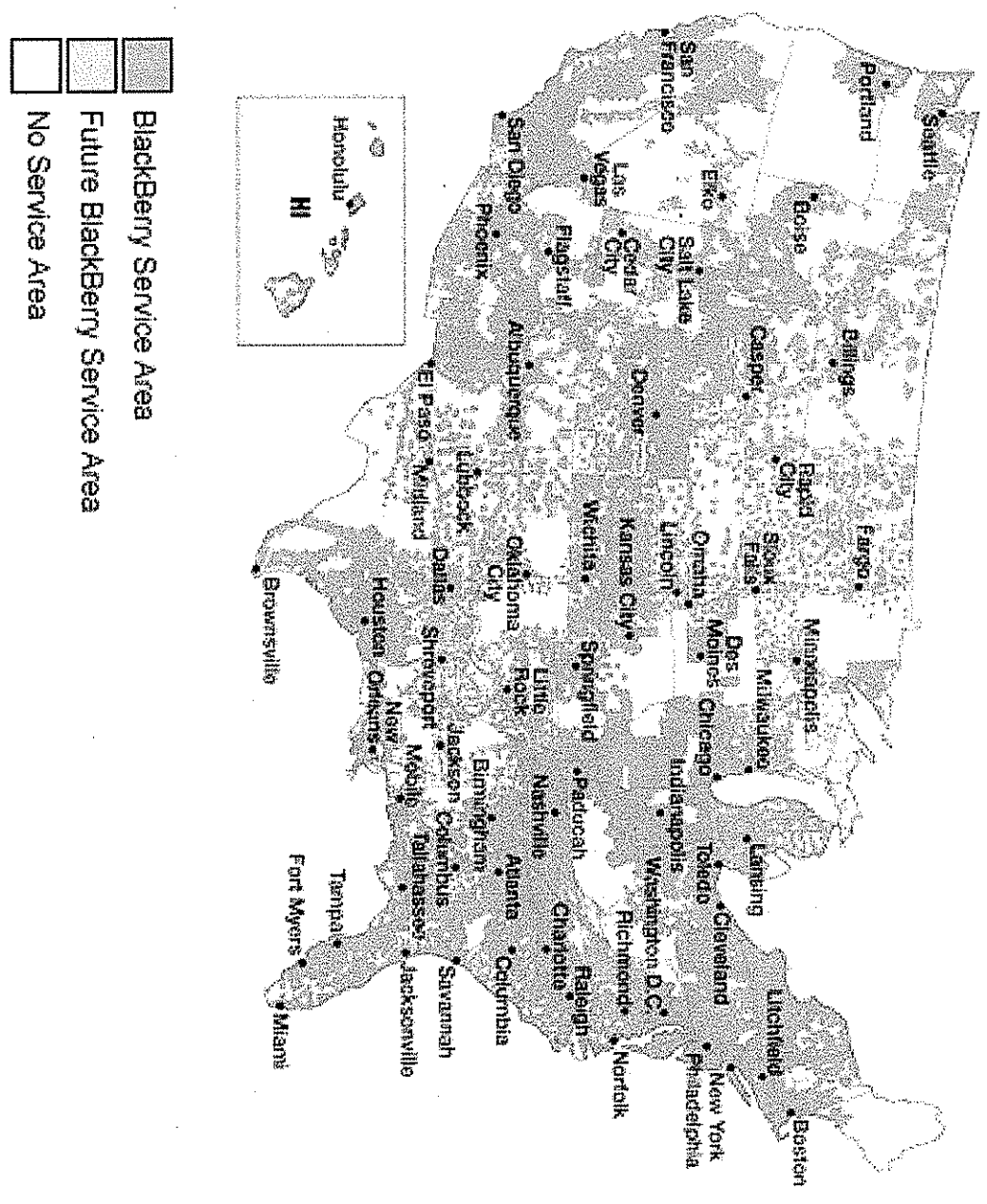





Nationwide Data Coverage





BlackBerry Coverage



-  BlackBerry Service Area
-  Future BlackBerry Service Area
-  No Service Area

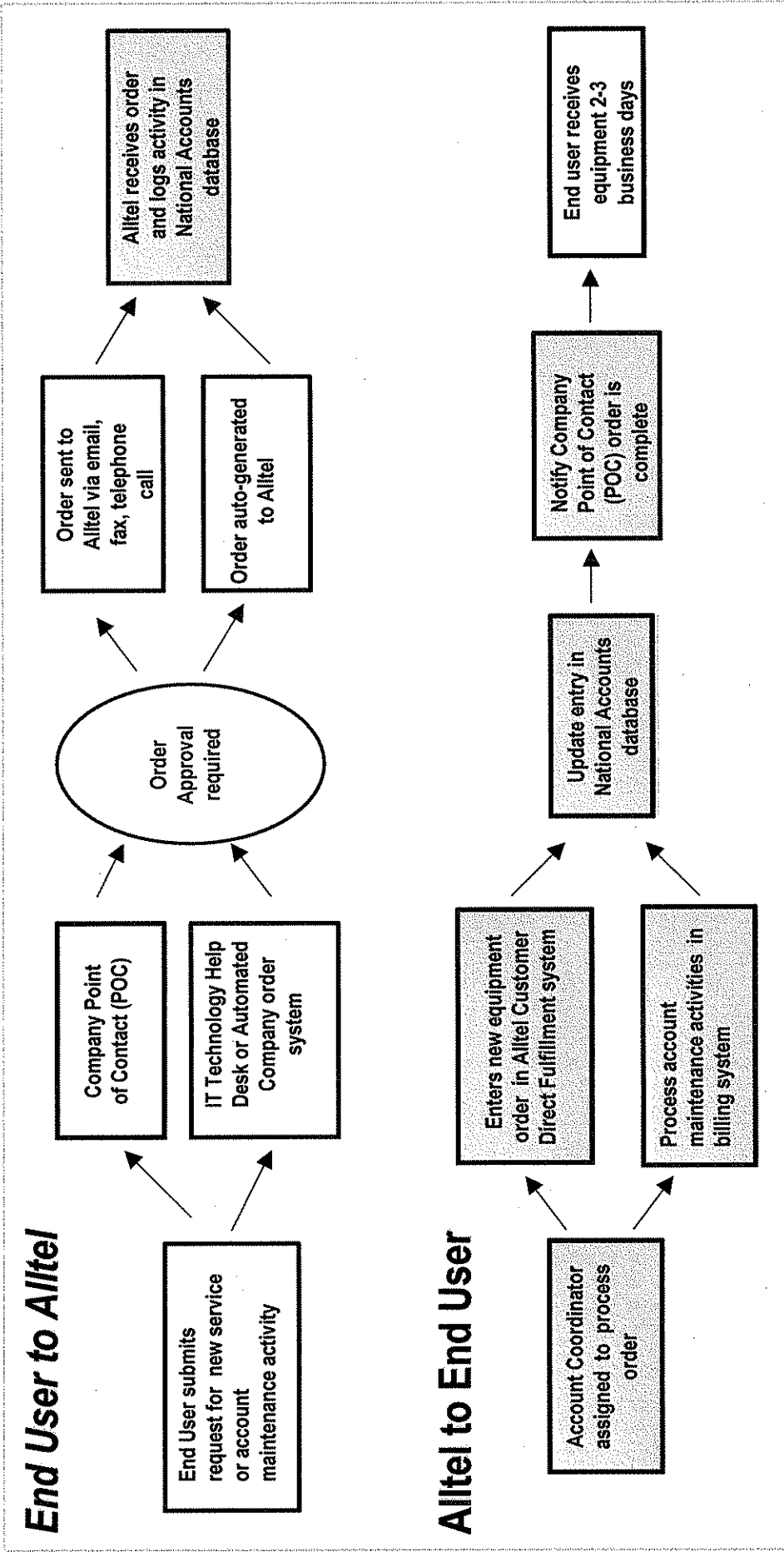
Contact Information



6



National Account Work Flow Process



Appendix B

National Accounts Contact List

ALLTEL National Accounts
One Allied Drive
Little Rock, AR 72202

Hours of Operation - 7:00 am to 5:00 pm Central (Monday through Friday)

Contact	Title	Contact Number	Email Address
National Accounts Operations Group		(877) 501-3813 option 3	aci.national.accounts@alltel.com
Darlene Parker	Account Analyst - Single Point of Contact	(804) 840-8081	Darlene.parker@alltel.com
Kim Edwards	Supervisor - Ops Support	(501) 905-5538	kimberly.j.edwards@alltel.com
Mike McGowan	National Accounts Sales Executive	(501) 905-4324	michael.mcgowan@alltel.com
Grace Rector	Staff Manager - National Accounts	(501) 905-5211	grace.rector@alltel.com
Craig Matthews	VP Business Channel Support	(501) 905-5391	craig.matthews@alltel.com
Carolyn Phillips	Director of Wireless Business Solutions	(304)543-6000	Carolyn.phillips@alltel.com
Jennifer Harkins	Business Solutions Representative-Charleston	(304)543-6010	Jennifer.harkins@alltel.com

All order requests for new activations and support should be sent to the National Accounts Operations Group.

Escalation Process

1st point of escalation	TBD
2nd point of escalation	Kim Edwards
3rd point of escalation	Grace Rector
4th point of escalation	Craig Matthews

Service Level Commitments

Account Inquiry	One (1) Business Day
Activations	Three (3) Business Days
Disconnect Line of Service	Four (4) Business Hours
Equipment Upgrades	Three (3) Business Days
ESN Changes	Four (4) Business Hours
Feature Adds/Deletes	One (1) Business Day
Rate Plan Change > 25 lines	One (1) Business Day