

# CELLULARONE®

*from Dobson Cellular Systems*

September 27, 2006

Department of Administration  
Purchasing Division  
*Attn: Betty Francisco*  
2019 Washington St. East  
PO Box 50130  
Charleston, WV 25305 – 0130

RE: RFQ BID # CELPHONE07

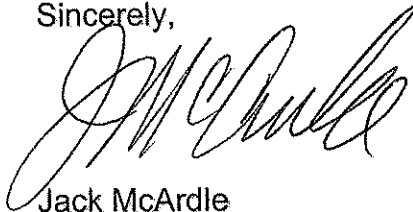
Dear Betty Francisco,

This letter is to inform, the State of West Virginia, that as a result of a merger agreement dated May 10, 2006 the Highland Cellular properties in **Wyoming, McDowell, Raleigh, Fayette, Greenbrier, Mercer, Summers, Monroe counties will become part of the Dobson Cellular Network on or about September 30<sup>th</sup> 2006.**

CellularOne\Highland Cellular's, bid for RFQ # CELPHONE07, is now included and reflected with any and all CELLULARONE \ Dobson Cellular System bid responses to RFQ # CPHONE07. CELLULARONE out of Morgantown will now service these additional counties as part of our bid response.

Please contact me should you have any questions or simply want to discuss this great news.

Sincerely,



Jack McArdle  
Director of Business Sales – Mid Atlantic Region  
CELLULARONE

CELLULAR**ONE**<sup>™</sup>  
by Highland Cellular  
We're here for you.

September 26, 2006

Sent Via UPS Next Day

Department of Administration  
Purchasing Division  
2019 Washington St East  
Post Office Box 50130  
Charleston, WV 25305 – 0130

RE: RFQ BID # CELPHONE07  
Attention; Betty Francisco

CellularOne\Highland Cellular's bid for CELPHONE07 will be included with the CellularOne\Dobson Cellular, Morgantown, WV bid. As a result of a merger agreement dated May 10, 2006 the Highland Cellular properties in **Wyoming, McDowell, Raleigh, Fayette, Greenbrier, Mercer, Summers, Monroe** counties will become part of the Dobson Cellular Network on or about September 30<sup>th</sup> 2006.

Please contact me should you have any questions.

Sincerely,

*Dave Smidt*

Dave Smidt  
Vice President of Sales  
CellularOne\Highland Cellular

Cc: Jack McArdle, Dobson Cellular

# AMERICAN CELLULAR CORPORATION

a corporate affiliate of Dobson Cellular Systems, Inc.

d/b/a

## CELLULAR ONE

1111 Van Voorhis Road

Morgantown, WV. 26505

Jack McArdle

Director of Business Sales – Mid Atlantic Region

1.877.202.4899

Response to:

**RFQ Number – CPHONE07**

Statewide Cellular Telephone Contract

Submitted to:

Betty Francisco – Buyer

State of West Virginia

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
14. **HIPAA Business Associate Addendum -** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

**SIGNED BID TO:**

Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

**STATE OF WV**

**CELL PHONE**

## PART 1

### GENERAL INFORMATION:

The purpose of this RFQ is to seek bids from interested 2005 Gartner Wireless Magic Quadrant rated vendor(s) to provide a statewide cellular telephone contract. The State will also accept bids from vendor(s) currently providing cellular service to the State. State agencies currently utilize cellular services from several different vendor(s). They include, but are not limited to: Cingular, Alltel, US Cellular, Sprint, Nextel, Cellular One and Ntelos.

Our primary goal is to leverage the State of West Virginia's buying power to ultimately reduce our overall costs, while meeting our requirements and maintaining an acceptable level of quality.

This contract **may** consist of awards to **multiple vendor(s)** required to cover all features as described in the RFQ and all geographic areas of West Virginia in which the State needs service. As a result of this RFQ, the vendor meeting the mandatory requirements with the lowest cost will be considered the Prime Vendor. The other vendors meeting the mandatory requirements will be ranked by their cost, lowest to highest. Agencies needing cellular services will obtain service from the Prime Vendor as long as the Prime Vendor can provide the service requirements and features that meet the needs of the agency. Agencies that need cellular services in geographic locations (or have service requirements) that cannot be served by the **Prime Vendor** shall obtain service from the vendor with the next lowest cost and so on. All purchases will be directed to the Prime Vendor unless, in limited instances, that vendor cannot provide required features or coverage

The State reserves the right to award to one vendor or to split award to multiple vendors based on what is in the best interest of the State.

The State reserves the right to utilize inter-state agreements, such as the Western States Contracting Alliance (WSCA), or GSA pricing schedule, to purchase equipment and service, outside of the terms and conditions of any contract resulting from an award of this RFQ. The Vendor(s) may make the products and services requested in this RFQ available to county and local municipalities, as well as any other official boards and commissions deemed eligible as legitimate, governmental entities. If the Vendor(s) exercises this option, the State will not be liable for billing,

may enter into written subcontracts for performance of work under the contract; however, the vendor(s) is totally responsible for payment of all subcontractors.

The State of WV presently utilizes approximately 2700 cellular telephones, with air-time usage of approximately 7.5 million minutes annually, and approximately 200 data devices (Blackberries, Treos and similar data devices).

Geographic West Virginia, and bordering counties located in adjoining states, will be considered the "home area", or local call footprint, for all services related to this RFQ. "Roaming charges/long distance" will apply only when the user is outside of the "home area/local call footprint" and when not included in the package plan chosen. Roaming is defined as the area beyond the bordering counties in adjoining states within the continental United States.

Due to continuing evolution of the cellular technology and constant changes in each vendor's capabilities, the winning vendor(s) will have the opportunity to present the Chief Technology Officer information about new products, new services and new coverage areas offered for the State's consideration as well as proposed pricing. The Office of Technology will do an analysis of each proposal to insure the products and services offered continue to meet the State's needs in a cost-effective manner. The Office of Technology will also compare these offerings with offerings available in the marketplace to insure that the proposal is competitive, reasonable and proven. Only vendor(s) awarded contracts from the original RFQ may participate in this upgrade of the State's cellular services. If the proposed change is accepted by the Office of Technology, they must be processed through and approved as a change order by the Purchasing Division.

If the vendor offers different network technologies, i.e.: GSM, iDen, CDMA, etc., the vendor is required to submit a separate response for each network technology.

**PART 2**

#	<p align="center"><b>REQUIREMENTS</b></p> <p align="center">Vendor shall meet 2.1, 2.2, 2.3.1, 2.3.2, 2.3.3, 2.3.4, 2.3.5, 2.3.6, 2.3.7, 2.3.8, 2.3.9, 2.3.10, 3.1, 3.2, 4.1, 4.2, 4.3, and 4.4. Failure to meet all of these mandatory requirements shall result in disqualification”</p>	<p align="center"><b>VENDOR MEETS OR EXCEEDS</b></p>	<p align="center"><b>VENDOR DOES NOT MEET</b></p>
		<b>(Must mark one)</b>	
<b>VOICE AND DATA</b>			
2.1	All state entities that utilize the services resulting from this RFQ shall receive a basic cellular telephone, at no charge to the State. This includes the handset, battery, A/C Charger, D/C power cord and user's manual.	<b>X</b>	
2.2	All equipment including but not limited to handset, battery, antennas, etc. provided under the terms of this agreement, shall be new and have a one year manufacturers warranty. No used or refurbished equipment will be accepted.	<b>X</b>	
2.3	Vendor(s) shall offer the following features at no cost as the basic service:		
2.3.1	Call Forwarding	<b>X</b>	
2.3.2	Call Waiting	<b>X</b>	
2.3.3	Three-Way Calling	<b>X</b>	
2.3.4	Mobile to Mobile calling	<b>X</b>	
2.3.5	Voice Mail	<b>X</b>	
2.3.6	Statewide service with no roaming charges or long distance fees within West Virginia and the bordering counties of adjoining states	<b>X</b>	
2.3.7	Caller ID	<b>X</b>	
2.3.8	Hands-free capable	<b>X</b>	
2.3.9	Text Messaging capable phone	<b>X</b>	
2.3.10	Free Nights (beginning 9:00 p.m. M-Th) and Weekends (beginning 9:00 p.m. Fridays) within the continental United States.	<b>X</b>	
3	Data services that are required by the State include Internet access and e-mail utilizing wireless handheld		



#	<b>REQUIREMENTS</b> Vendor shall meet 2.1, 2.2, 2.3.1, 2.3.2, 2.3.3, 2.3.4, 2.3.5, 2.3.6, 2.3.7, 2.3.8, 2.3.9, 2.3.10, 3.1, 3.2, 4.1, 4.2, 4.3, and 4.4. Failure to meet all of these mandatory requirements shall result in disqualification”	VENDOR MEETS OR EXCEEDS	VENDOR DOES NOT MEET
		(Must mark one)	
	Microsoft Exchange	X	
	Lotus Notes	X	
3.2	The vendor must support at least one of the following types of hardware:		
	Blackberry	X	
	Treo	X	
	Windows Mobile		X
4.1	Vendor(s) shall include, as part of their pricing, the cost of wireless handheld devices, data-ready portable phones, and any software needed for email integration, voice (cellular) capability. Any data devices offered shall include, at a minimum, the same functionality as the cellular telephones requested in this RFQ.	X	
4.2	All devices proposed by the vendor(s) shall come equipped with Bluetooth turned off, as the default setting.	X	
4.3	Vendor(s) shall offer “air cards” that allow for wireless data services for laptop or notebook computers.	X	
4.4	The State intends to retain the cellular numbers currently used with the expectation that the winning vendor(s) would manage porting as required.	X	
<b>ENHANCED ITEMS</b> (Vendor must provide one or more. Failure to meet at least one of 5.1, 5.2, 5.3 or 5.4 shall result in disqualification)			
5.1	Camera Phone allows a cell phone to be used as a camera.	X	
5.2	Push to Talk feature allows a cell phone to be used as if it is a walkie talkie.		X

5.4	The ability to designate one land line, per account, as a "home" number which will be treated as a mobile number for billing purposes (mobile-to-mobile). Example: The Office of Technology Help Desk number is 558-1257. Calling this number would be considered a mobile to mobile call.	X	
<b>ADDITIONAL SERVICES</b> <b>(Vendor must provide or plan to provide one or more. Failure to meet at least one of 6.1, 6.2, or 6.3 shall result in disqualification)</b>			
6.1	Offer or plan to offer a service(s) that could be used to help geographically locate key personnel, equipment and vehicles, in the event of an emergency, to ascertain the specific location of said key personnel, equipment or vehicles (example: GPS-type technology or tower triangulation). Does not pertain to E911 or any other service that requires an outbound call from the phone or data device.	X	
6.2	"Amber Alert" capable equipment. The State recognizes that the subscription for this service is the responsibility of the agencies' utilizing this feature.	X	
6.3	Offer or plan to offer Wireless Priority Service (WPS) capabilities, to enable first-responders the ability to communicate during an emergency. Wireless Priority Service (WPS) is a White House-directed National Security/Emergency Preparedness (NS/EP) National Communications System (NC) program for priority cellular network access. The WPS was approved by the FCC for NS/EP requirements on a call by call priority basis. The NCS executes the program on behalf of the Executive Office of the President. Only individuals in NS/EP key leadership positions are authorized users of WPS. See: <a href="http://wps.ncs.gov">http://wps.ncs.gov</a> . THIS REQUIREMENT APPLIES <u>ONLY</u> TO ANY CELLULAR OR DATA DEVICES UTILIZED BY KEY NS/EP LEADERSHIP PERSONNEL AUTHORIZED TO USE WPS.	X	

	personnel, to clearly understand the ordering, billing and invoicing processes.		
<b>ORDERING, BILLING, SERVICE AND SUPPORT</b> (Vendor must meet 8.1 through 8.17. Failure to agree shall result in disqualification)			
8.1	The Vendor(s) shall provide activation of new service, or portability services at no additional charge.	<b>X</b>	
8.2	Vendor(s) shall provide a toll-free support number coverage, staffed by technical personnel, to answer any service-related questions, including, but not limited to: parts, service, and administrative support.	<b>X</b>	
8.3	Vendor shall repair or replace any malfunctioning units with equipment equal to, or better than, the original unit.	<b>X</b>	
8.4	If vendor(s) implements technologies that render the State's voice or data devices inoperable, or otherwise non-functional, vendor(s) shall provide replacement devices free of charge prior to the new services becoming available.	<b>X</b>	
8.5	Vendor(s) shall furnish monthly availability and reliability statistics to the West Virginia Office of Technology for West Virginia's "home area". This must include the percentage of time the network was not 100% available in the home area and the percentage of dropped calls in home area per user. The report should be in a format mutually agreed upon by the State and the vendor.	<b>X</b>	
8.6	The successful vendor(s) shall be available to meet with the Office of Technology on a regular basis (monthly or quarterly, at the State's discretion) to discuss the utilization of this contract and any relevant issues.	<b>X</b>	
8.7	State Agencies shall have the ability to change rate plans on a particular line without any fee or charge to the agency.	<b>X</b>	
8.8	It will be the responsibility of the successful vendor(s) to bill the individual spending units based on their individual requirements. Options may include: A separate bill per service line requested	<b>X</b>	

	arranged delivery date, mutually agreed upon by the State and the vendor(s). Billing at a minimum should detail, for each line active on that bill, the following:		
	*mandatory		
	User Name	X	
	*Cellular Number	X	
	Office (landline) Number		X
	Supervisor's Name		X
	Supervisor's Office (landline) Number		X
	Department		X
	Agency Name	X	
	Unit Name	X	
	Org. Number	X	
	*Bill to address	X	
	Plan level	X	
	*Number called	X	
	Duration of call or size of data transmission	X	
	*Date and time of call or data transaction	X	
	*Cost of call or data transmission	X	
	*Overage charges, if applicable	X	
	Fees	X	
8.10	Vendor(s) will provide a free quarterly optimization calculation, as applicable and requested by the State. There shall not be any additional charge or commitment for moving a user into a more appropriate plan. Optimization recommendations must be communicated through a quarterly report. The State will use this information for evaluating the State's cell phone usage, as provided by the vendor.	X	
8.11	Vendor(s) shall provide to the state an additional monthly report that shows total minutes of usage by billed telephone number (BTN), in addition to billing the user agencies.	X	
8.12	Vendor(s) shall work directly with the agencies to promptly resolve billing issues.	X	
8.13	The State of WV will not pay activation fees	X	

	<p>or surcharge that is not specifically mentioned in responses to this RFQ or is not included as part of the base monthly rate. The State of West Virginia is exempt from all Federal and West Virginia State taxes.</p>														
8.15	<table border="1"> <thead> <tr> <th data-bbox="353 380 822 449">List applicable fees Mo. Amount</th> <th data-bbox="822 380 1159 411">Name of Fee</th> </tr> </thead> <tbody> <tr> <td data-bbox="353 449 822 495">1.84% Of wireless charges</td> <td data-bbox="822 449 1159 495">Universal Service Fee</td> </tr> <tr> <td data-bbox="353 495 822 541">\$1.75</td> <td data-bbox="822 495 1159 541">Compliance Fee</td> </tr> <tr> <td data-bbox="353 541 822 588"></td> <td data-bbox="822 541 1159 588"></td> </tr> <tr> <td data-bbox="353 588 822 634"></td> <td data-bbox="822 588 1159 634"></td> </tr> <tr> <td data-bbox="353 634 822 680"></td> <td data-bbox="822 634 1159 680"></td> </tr> </tbody> </table>	List applicable fees Mo. Amount	Name of Fee	1.84% Of wireless charges	Universal Service Fee	\$1.75	Compliance Fee								
List applicable fees Mo. Amount	Name of Fee														
1.84% Of wireless charges	Universal Service Fee														
\$1.75	Compliance Fee														

## **PART 3**

### **COST:**

- 3.1 Vendor must respond to one (1) or more of the following pricing plan alternatives: The State shall reserve the right to combine all three plans to select the Prime Vendor or shall split award and have a Prime Vendor for each plan.
- 3.1.1 Conventional Plans - Please provide conventional (minute bucket) pricing alternatives. Vendor(s) must complete four-part scenario cost attachment. (Attachment A)
  - 3.1.2 Pooled Plans - Please provide pricing information on pooling plans. Vendor(s) must complete attached cost sheet. (Attachment B)
  - 3.1.3 Flat Plan/"Pay as You Go" - Please provide pricing information on flat plans in which each user is assessed a small monthly fee, or no fee at all; and pays only for actual usage. Vendor(s) must complete attached cost sheet. The mandatory features of unlimited mobile to mobile and unlimited nights and weekends would not apply to this plan. (Attachment C)
  - 3.1.4 Data Cost Sheet – Please provide pricing information on the cost for PDA data usage. The vendor shall provide the device and a plan that includes unlimited data usage with no roaming charges within the Continental United States. Vendor(s) must complete attached cost sheet. (Attachment D)

# **ATTACHMENT A**

## **VOICE COST SHEET**

**(Scenario 1-4, Conventional plans)**

# EXAMPLE ONLY

## Scenario # 1: (10% of State's estimated 2900 users)

This example shows that the vendor offers a 75 minutes conventional plan and meets the State's required minimum.

Plan Features (included in 2.4)	Required Minimum	Unit Cost (if no cost, enter 0)	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Included minutes <sup>a</sup>	75	N/A	# 75	# 75
2. Monthly Plan Cost <sup>b</sup>	N/A	N/A	\$ 10.00	\$ 8.00
3. Cost per additional minute (over included minutes) <sup>c</sup>	30	\$ .05	\$ 1.50 (Required minimum x unit cost)	\$ 1.50 (Required minimum x unit cost)
4. Cost per Long-distance minute (calling outside home area) <sup>d</sup>	30	\$ .10	\$ 3.00 (Required minimum x unit cost)	\$ 3.00 (Required minimum x unit cost)
5. Cost per Roaming minutes (placing calls while outside "home area") <sup>e</sup>	30	\$ .08	\$ 2.40 (Required minimum x unit cost)	\$ 2.40 (Required minimum x unit cost)
Sub-total: (add 2+3+4+5)	N/A	N/A	\$ 16.90	\$ 14.90
Scenario #1 Total: (sub-total x 290)	N/A	N/A	\$ 4901.00	\$ 4321.00

*Information in italics indicates the vendor's response.*

<sup>a</sup> This is the number of minutes in the vendor's conventional plan used for this scenario.

<sup>b</sup> This is the vendor's conventional monthly plan cost used for this scenario.



ATTACHMENT A-3

**Scenario # 1: (10% of State's estimated 2900 users)**

Plan Features (included in 2.4)	Required Minimum	Unit Cost (if no cost, enter 0)	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Included minutes	75	N/A	100	100
2. Monthly Plan Cost	N/A	N/A	\$16.80	\$16.80
3. Cost per additional minute (over included minutes)	30	\$0.35	\$1.75 (Required minimum x unit cost)	\$1.75 (Required minimum x unit cost)
4. Cost per Long-distance minute (calling outside home area)	30	\$0.00	\$0.00 (Required minimum x unit cost)	\$0.00 (Required minimum x unit cost)
5. Cost per Roaming minutes (placing calls while outside "home area")	30	\$0.00	\$0.00 (Required minimum x unit cost)	\$0.00 (Required minimum x unit cost)
Sub-total: (add 2+3+4+5)	N/A	N/A	\$18.55	\$18.55
Scenario #1 Total: (sub-total x 290)	N/A	N/A	\$5,379.50	\$5,379.50

# EXAMPLE ONLY

## Scenario # 2: (50% of State's estimated 2900 users)

This example shows that the vendor's conventional plan exceeds the 250 minutes required by the State by offering 275 minutes.

Plan Features (included in 2.4)	Required Minimum	Unit Cost (if no cost, enter 0)	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Included minutes <sup>f</sup>	250	N/A	# 275	# 275
2. Monthly Plan Cost <sup>g</sup>	N/A	N/A	\$ 20.00	\$ 18.00
3. Cost per additional minute (over included minutes) <sup>h</sup>	30 <sup>i</sup>	\$ .05	\$ .25 (Required minimum x unit cost)	\$ .25 (Required minimum x unit cost)
4. Cost per Long-distance minute (calling outside home area) <sup>j</sup>	30	\$ .10	\$ 3.00 (Required minimum x unit cost)	\$ 3.00 (Required minimum x unit cost)
5. Cost per Roaming minutes (placing calls while outside "home area") <sup>k</sup>	30	\$ .08	\$ 2.40 (Required minimum x unit cost)	\$ 2.40 (Required minimum x unit cost)
Sub-total: (add 2+3+4+5)	N/A	N/A	\$ 25.65	\$ 23.65
Scenario #2 Total: (sub-total x 1450)	N/A	N/A	\$ 37192.50	\$ 34292.50

<sup>f</sup> This is the number of minutes in the vendor's conventional plan used for this scenario.

<sup>g</sup> This is the vendor's conventional monthly plan cost used for this scenario.

<sup>h</sup> This is the vendor's cost per additional minute over the number of minutes in the vendor's conventional plan (5 minutes x .05 per minute).

*Information in italics indicates the vendor's response.*

**ATTACHMENT A-5**

**Scenario # 2: (50% of State's estimated 2900 users)**

Plan Features (included in 2.4)	Required Minimum	Unit Cost (if no cost, enter 0)	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Included minutes	250	N/A	300	300
2. Monthly Plan Cost	N/A	N/A	\$29.05	\$29.05
3. Cost per additional minute (over included minutes)	30	\$.35	\$0.00 (Required minimum x unit cost)	\$0.00 (Required minimum x unit cost)
4. Cost per Long-distance minute (calling outside home area)	30	\$0.00	\$0.00 (Required minimum x unit cost)	\$0.00 (Required minimum x unit cost)
5. Cost per Roaming minutes (placing calls while outside "home area")	30	\$0.00	\$0.00 (Required minimum x unit cost)	\$0.00 (Required minimum x unit cost)
Sub-total: (add 2+3+4+5)	N/A	N/A	\$29.05	\$29.05
Scenario #2 Total: (sub-total x 1450)	N/A	N/A	\$42,122.50	\$42,122.50

**EXAMPLE ONLY****Scenario # 3: (30% of State's estimated 2900 users)**

This example shows that the vendor offers a 475 minutes conventional plan and does not meet the State's required minimum. Therefore, the vendor will need to include 25 additional minutes.

Plan Features (included in 2.4)	Required Minimum	Unit Cost (if no cost, enter 0)	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Included minutes <sup>l</sup>	500	N/A	# <i>475</i>	# <i>475</i>
2. Monthly Plan Cost <sup>m</sup>	N/A	N/A	\$ <i>30.00</i>	\$ <i>28.00</i>
3. Cost per additional minute (over included minutes) <sup>n</sup>	30 <sup>p</sup>	\$ <i>.05</i>	\$ <i>2.75</i> (Required minimum x unit cost)	\$ <i>2.75</i> (Required minimum x unit cost)
4. Cost per Long-distance minute (calling outside home area) <sup>p</sup>	30	\$ <i>.10</i>	\$ <i>3.00</i> (Required minimum x unit cost)	\$ <i>3.00</i> (Required minimum x unit cost)
5. Cost per Roaming minutes (placing calls while outside "home area") <sup>q</sup>	30	\$ <i>.08</i>	\$ <i>2.40</i> (Required minimum x unit cost)	\$ <i>2.40</i> (Required minimum x unit cost)
Sub-total: (add 2+3+4+5)	N/A	N/A	\$ <i>38.15</i>	\$ <i>36.15</i>
Scenario #1 Total: (sub-total x 870)	N/A	N/A	\$ <i>33190.50</i>	\$ <i>31450.50</i>

*Information in italics indicates the vendor's response.*

<sup>l</sup> This is the number of minutes in the vendor's conventional plan used for this scenario.

<sup>m</sup> This is the vendor's conventional monthly plan cost used for this scenario.

<sup>n</sup> This is the vendor's cost per additional minute over the number of minutes in the vendor's conventional plan (30 minutes x .05 per minute = \$1.50).

**Scenario # 3: (30% of State's estimated 2900 users)**

Plan Features (included in 2.4)	Required Minimum	Unit Cost (if applicable)	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Included minutes	500	N/A	500	500
2. Monthly Plan Cost	N/A	N/A	\$33.20	\$33.20
3. Cost per additional minute (over included minutes)	30	\$.35	\$10.50 (Required minimum x unit cost)	\$10.50 (Required minimum x unit cost)
4. Cost per Long-distance minute (calling outside home area)	30	\$0.00	\$0.00 (Required minimum x unit cost)	\$0.00 (Required minimum x unit cost)
5. Cost per Roaming minutes (placing calls while outside "home area")	30	\$0.00	\$0.00 (Required minimum x unit cost)	\$0.00 (Required minimum x unit cost)
Sub-total: (add 2+3+4+5)	N/A	N/A	\$43.70	\$43.70
Scenario #3 Total: (sub-total x 870)	N/A	N/A	\$38,019.00	\$38,019.00

## EXAMPLE ONLY

### Scenario # 4: (10% of State's estimated 2900 users)

This example shows that the vendor offers a 475 minutes conventional plan and does not meet the State's required minimum. Therefore, the vendor will need to include 25 additional minutes.

**Note: Plan includes no long distance and no roaming charges within the continental United States.**

Plan Features (included in 2.4)	Required Minimum	Unit Cost (if applicable)	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Included minutes <sup>r</sup>	Unlimited	N/A	Unlimited	Unlimited
2. Monthly Plan Cost <sup>s</sup>	N/A	N/A	\$ 40.00	\$ 38.00
Scenario #4 Total: (monthly cost x 290)	N/A	N/A	\$ 11600.00	\$ 11310.00

## TOTALS<sup>t</sup>

### **Cost Totals: One Year Plan**

Scenario #1 \$ 4901.00

Scenario #2 \$ 37192.50

Scenario #3 \$ 33190.50

Scenario #4 \$ 11600.00

**GRAND TOTAL: \$ 86884.00**

### **Cost Totals: Two Year Plan**

Scenario #1 \$ 4321.00

Scenario #2 \$ 34292.50

Scenario #3 \$ 31450.50

Scenario #4 \$ 11310.00

**GRAND TOTAL: \$ 81374.00**

**Scenario # 4: (10% of State's estimated 2900 users)**

**Note: Plan includes no long distance and no roaming charges within the continental United States.**

Plan Features (included in 2.4)	Required Minimum	Unit Cost (if applicable)	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Included minutes	Unlimited	N/A	Unlimited	Unlimited
2. Monthly Plan Cost	N/A	N/A	\$63.00	\$63.00
Scenario #4 Total: (monthly cost x 290)	N/A	N/A	\$18,270.00	\$18,270.00

## TOTALS

**Cost Totals:  
One Year Plan**

**Scenario #1 \$5,379.50**  
**Scenario #2 \$42,122.50**  
**Scenario #3 \$38,019.00**  
**Scenario #4 \$18,270.00**  
**GRAND TOTAL: \$103,791.00**

**Cost Totals:  
Two Year Plan**

**Scenario #1 \$5,379.50**  
**Scenario #2 \$42,122.50**  
**Scenario #3 \$38,019.00**  
**Scenario #4 \$18,270.00**  
**GRAND TOTAL: \$103,791.00**



# EXAMPLE

## ATTACHMENT B

### POOLED CALLING PLAN - 1 year pricing

Note: Plan includes no long distance and no roaming charges within the continental United States.

Column A Plan Features (included in 2.3)	Column B Required Minimum	Column C Vendor(s) 1 year Plan Response (Monthly base cost for 2 lines)	Column D Cost per additional minute (over included minutes)	Column E Monthly Per line charge, if applicable. (If not applicable enter 0)	Column F Maximum # of lines (Column A) – 2 lines (included in Column C) x Monthly per line charge (Column E) If not applicable, enter 0	Column G Total Monthly Cost - 1 year plan (Column C + Column F)	Column I Total 1 Year Cost -- (Column G x 12 months)	Column J Rollover Minutes? (Yes or No)
Up to 10 lines	100 minutes	\$ 20.00	\$ .10	\$ 5.00	\$ 40.00 <sup>u</sup>	\$ 60.00	\$ 720.00	Yes
Up to 10 lines	750 minutes	\$ 30.00	\$ .10	\$ 5.00	\$ 40.00 <sup>v</sup>	\$ 70.00	\$ 840.00	Yes
Up to 15 lines	3750 minutes	\$ 40.00	\$ .10	\$ 5.00	\$ 65.00 <sup>w</sup>	\$ 105.00	\$ 1260.00	Yes
Up to 20 lines	10,000 minutes	\$ 50.00	\$ .10	\$ 5.00	\$ 90.00 <sup>x</sup>	\$ 140.00	\$ 1680.00	Yes
Up to 50 lines	30,000 minutes	\$ 60.00	\$ .10	\$ 5.00	\$ 240.00 <sup>y</sup>	\$ 300.00	\$ 3600.00	Yes
GRAND TOTAL	N/A	N/A	N/A	N/A	N/A	N/A	\$ 8100.00	N/A

<sup>u</sup> Maximum number of lines (Column A) – 2 lines (Column C) x monthly line charge (Column E) = Column F (10 lines – 2 lines x \$5.00 = \$40.00)  
<sup>v</sup> Maximum number of lines (Column A) – 2 lines (Column C) x monthly line charge (Column E) = Column F (10 lines – 2 lines x \$5.00 = \$40.00)  
<sup>w</sup> Maximum number of lines (Column A) – 2 lines (Column C) x monthly line charge (Column E) = Column F (15 lines – 2 lines x \$5.00 = \$65.00)  
<sup>x</sup> Maximum number of lines (Column A) – 2 lines (Column C) x monthly line charge (Column E) = Column F (20 lines – 2 lines x \$5.00 = \$90.00)  
<sup>y</sup> Maximum number of lines (Column A) – 2 lines (Column C) x monthly line charge (Column E) = Column F (50 lines – 2 lines x \$5.00 = \$240.00)

ATTACHMENT B-2

ATTACHMENT B

POOLED CALLING PLAN - 1 year pricing

Note: Plan includes no long distance and no roaming charges within the continental United States.

Column A Plan Features (Included in 2.3)	Column B Required Minimum	Column C Vendor(s) 1 year Plan Response (Monthly base cost for 2 lines)	Column D Cost per additional minute (over included minutes)	Column E Monthly Per line charge, if applicable. (If not applicable enter 0)	Column F Maximum # of lines (Column A) - 2 lines (included in Column C) x Monthly per line charge (Column E) If not applicable, enter 0	Column G Total Monthly Cost - 1 year plan (Column C + Column F)	Column I Total 1 Year Cost -- (Column G x 12 months)	Column J Rollover Minutes? (Yes or No)
Up to 10 lines	100 minutes	\$	\$	\$	\$	\$	\$2,303.04	No
Up to 10 lines	750 minutes	\$	\$	\$	\$	\$	\$2,303.04	No
Up to 15 lines	3750 minutes	\$	\$	\$	\$	\$	\$3,862.68	No
Up to 20 lines	10,000 minutes	\$	\$	\$	\$	\$	\$6,732.63	No
Up to 50 lines	30,000 minutes	\$	\$	\$	\$	\$	\$17,419.78	No
GRAND TOTAL	N/A	N/A	N/A	N/A	N/A	N/A	\$32,621.17	N/A

ATTACHMENT B-3

ATTACHMENT B

POOLED CALLING PLAN - 2 year pricing

Note: Plan includes no long distance and no roaming charges within the continental United States.

Column A Plan Features (included in 2.3)	Column B Required Minimum	Column C Vendor(s) 2 year Plan Response (Monthly base cost for 2 lines)	Column D Cost per additional minute (over included minutes)	Column E Monthly Per line charge, if applicable. (If not applicable enter 0)	Column F Maximum # of lines (Column A) - 2 lines (included in Column C) x Monthly per line charge (Column E) if not applicable, enter 0	Column G Total Monthly Cost - 2 year plan (Column C + Column F)	Column I Total 1 Year Cost - (Column G x 24 months)	Column J Rollover Minutes? (Yes or No)
Up to 10 lines	100 minutes	\$	\$	\$	\$	\$	\$2,303.04	No
Up to 10 lines	750 minutes	\$	\$	\$	\$	\$	\$2,303.04	No
Up to 15 lines	3750 minutes	\$	\$	\$	\$	\$	\$3,862.68	No
Up to 20 lines	10,000 minutes	\$	\$	\$	\$	\$	\$6,732.63	No
Up to 50 lines	30,000 minutes	\$	\$	\$	\$	\$	\$17,419.78	No
GRAND TOTAL	N/A	N/A	N/A	N/A	N/A	N/A	\$32,621.17	N/A

# EXAMPLE

## ATTACHMENT C

### FLAT RATE/"PAY AS YOU GO" CALLING PLAN

**Note: Plan includes no long distance and no roaming charges within the continental United States.**

Plan Features (included in 2.3)	Required Minimum	Vendor(s) 1 year Plan Response	Vendor(s) 2 year Plan Response
1. Monthly Service Fee per line (if applicable)	N/A	\$ 5.00	\$ 2.50
2. Cost per minute	N/A	\$ .20	\$ .10
3. 100 minutes of usage (estimate) (multiply cost per minute x 100)	N/A	\$ 2.00	\$ 1.00
<b>Total: (add 1+3)</b>	N/A	\$ 7.00	\$ 3.50

**ATTACHMENT C**

**FLAT RATE/"PAY AS YOU GO" CALLING PLAN**

**Note: Plan includes no long distance and no roaming charges within the continental United States.**

Plan Features (included in 2.3)	Required Minimum	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Monthly Service Fee per line (if applicable)	N/A	\$0.00	\$0.00
2. Cost per minute	N/A	\$.25	\$.25
3. 100 minutes of usage (estimate) (multiply cost per minute x 100)	N/A	\$25.00	\$25.00
<b>Total: (add 1+3)</b>	N/A	\$25.00	\$25.00

**ATTACHMENT D****DATA COST SHEET  
(for PDA data usage)**

**VENDOR SHOULD IDENTIFY DEVICE TYPE BEING QUOTED  
(such as Blackberry, Treo or Windows Mobile)**

**Scenario #1:****Device: Blackberry**

**Plan includes unlimited data usage with no roaming charges within the  
Continental United States.**

	Required Minimum	Vendor(s) 1 year Plan Response	Vendor(s) 2 year Plan Response
Included in Plan	Unlimited	N/A	N/A
1. Monthly Charge	N/A	\$50	\$50
Total: (Monthly Charge x 12)	N/A	\$600	\$600

**Cost Totals:  
One Year Plan**

**Scenario #1      \$600.00**

**Cost Totals:  
Two Year Plan**

**Scenario #1      \$600.00**

**ATTACHMENT D****DATA COST SHEET  
(for PDA data usage)**

**VENDOR SHOULD IDENTIFY DEVICE TYPE BEING QUOTED  
(such as Blackberry, Treo or Windows Mobile)**

**Scenario #1: Device: Blackberry  
Plan includes unlimited data usage with no roaming charges within the  
Continental United States.**

	Required Minimum	Vendor(s) 1 year Plan Response	Vendor(s) 2 year Plan Response
Included in Plan	Unlimited	N/A	N/A
1. Monthly Charge	N/A	\$50*	\$50*
<b>Total: (Monthly Charge x 12)</b>	N/A	\$600	\$600

\*- Price does not reflect AHAD volume percentage discount as described nor does it reflect any additional voice service plan.

**Cost Totals:  
One Year Plan**

**Scenario #1      \$600.00**

**Cost Totals:  
Two Year Plan**

**Scenario #1      \$600.00**

## State of West Virginia - State Price List

Feature Pricing	Feature Monthly Charge	Monthly cost per line of service
Designated "home" landline number	\$1.99	\$1.99
Call Waiting	Included	\$0.00
Call Forwarding	Included	\$0.00
6-Way Conference Calling	Included	\$0.00
Caller ID	Included	\$0.00
On-line Electronic Billing	Included	\$0.00
Monthly Billing - Hard Copy	Included	\$0.00
Paging Capability - Cellular phone only	Included	\$0.00
Basic Voicemail	Included	\$0.00
Incoming Text Messages (160 character length - outgoing messages \$.10)	Included	\$0.00
7:00 pm Night & Weekend start time	\$5.00	\$5.00
Lock Line - handset insurance on most voice units	\$4.99	\$4.99

Wireless Device Pricing	Price	Replacement Cost
EDGE Card - Wireless Data Card	\$149.99	\$199.99
LG 1500	Free	\$110.99
Nokia 6030	Free	\$111.99
Nokia 6061	\$19.99	\$99.99
Motorola V235 - with camera	\$49.99	\$169.99
Motorola V3 RAZR - with camera	\$79.99	\$234.99
Nokia 6101	\$49.99	\$182.99
Sony Ericsson Z520 - with camera	\$59.99	\$179.99
RIM 7100g	\$199.99	\$369.99
RIM 7280	\$199.99	\$399.99
RIM 7290	\$259.99	\$412.99
RIM 7780	\$199.99	\$524.99
RIM 8700	\$299.99	\$482.99
RIM 7130g	\$199.99	\$442.99
HP i-PAQ	\$379.99	\$562.99
Treo 650	\$379.99	\$562.99

Wireless Accessories Pricing (If not included free in proposal)	Price	Replacement Cost
Bluetooth Headset	\$39.99	\$39.99
Car Chargers	\$14.99	\$14.99
Leather cases	\$9.99	\$9.99
AC wall charger	\$17.99	\$17.99
Bluetooth Adapter for Laptop	\$44.99	\$44.99
Data Cable Kits	\$49.99	\$49.99
Replacement cellular batteries	\$49.99	\$49.99
Drive Time Antennas	\$24.99	\$24.99
Car Kits	\$249.99	\$249.99
3 watt booster	\$275.99	\$275.99

*Note: Prices listed above exclude sales tax and other fees, if applicable.  
Pricing does not include volume AHAD discounts*



## State of West Virginia - State Price List

Data Pricing (Does not include the volume AHAD discount)	Feature MRC	Monthly cost per line of service
Blackberry Unlimited Data Package	\$50.00	\$50.00
Treo or HP i-PAQ Unlimited Data Package	\$40.00	\$40.00
AC wall charger	\$4.99	\$4.99
<b>Signalink Basic</b> - 25 multimedia messages, 1MB data usage and 250 Outgoing text messages. Additional outgoing text messages are \$.10 each. Additional incoming or outgoing multimedia messages are \$.25 each. Data usage beyond your package allotment is \$.01 per KB	\$7.99	\$7.99
<b>Signalink Plus</b> - 75 multimedia messages, Unlimited data usage and 750 outgoing text messages, tringtone or graphic download per month. Additional outgoing text messages are \$.10 each. Additional incoming or outgoing multimedia messages are \$.25 each. Data usage beyond your package allotment is \$.01 per KB	\$14.99	\$14.99
<b>Signalink Premium</b> - 150 multimedia messages, Unlimited data usage and 1,500 outgoing text messages, 2ringtone or graphic download per month. Additional outgoing text messages are \$.10 each. Additional incoming or outgoing multimedia messages are \$.25 each. Data usage beyond your package allotment is \$.01 per KB	\$19.99	\$19.99
<b>Signalink Text Messaging - 25</b> Included Outgoing messages	\$1.99	\$1.99
<b>Signalink Text Messaging - 100</b> Included Outgoing messages	\$4.99	\$4.99
<b>Signalink Text Messaging - 500</b> Included Outgoing messages	\$9.99	\$9.99
<b>Signalink Text Messaging - Unlimited</b> Outgoing messages	\$24.99	\$24.99
<b>Evaluation Program for BES v3.6 for Microsoft Exchange - BlackBerry</b> Evaluation program is designed to assist efforts in providing customer trials. Includes a complete copy of the server software, packaging and documentation. The evaluation program provides a temporary SRP key that allows the server software to connect to the wireless network for a total of 74 days (60 day evaluation and 14 day migration)	\$100.00	\$100.00
<b>CAL for BES v3.6 for Microsoft Exchange (100 pack) - CAL</b> authorize an additional 100 users to connect to the BES.	\$19.99	\$4,999.00
<b>CAL for BES v3.6 for Microsoft Exchange (10 pack) - CAL</b> authorizes an additional 10 users to connect to the BES.	\$4,999.00	\$19.99
<b>CAL for BES v3.6 for Microsoft Exchange (Single) - CAL</b> authorizes an additional user to connect to the BES.	\$80.00	\$80.00
<b>Software Upgrade Program for BES v3.6 for Microsoft Exchange</b>	\$999.99	\$999.99
<b>CD-ROM Upgrade for Software Upgrade Program Members for BES v3.6 for Microsoft Exchange</b> - The CD-ROM upgrade provides eligible Software Upgrade Program members a method to purchase a physical copy of the v3.6 software and associated documentation.	\$50.00	\$50.00
<b>One-time Upgrade for BES v3.6 for Microsoft Exchange</b> - The one time upgrade is designed for customers who do not wish to subscribe to one of the optional annual programs that provide software upgrades.	\$1,999.00	\$1,999.00

*Note: Prices listed above exclude sales tax and other fees, if applicable.*

*Pricing does not include volume AHAD discounts*



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER
CPHONE07

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
BETTY FRANCISCO
304-558-0468

VENDOR

Cellular One  
 Jack McArdle  
 1111 Van Voorhis Road  
 Morgantown, WV 26505

SHIP TO

ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
09/19/2006				

BID OPENING DATE: 09/28/2006 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 01						
1. ATTACHED QUESTIONS AND ANSWERS, TWO PAGES.						
2. ADDENDUM ACKNOWLEDGEMENT. THIS SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN WITH YOUR BID MAY BE CAUSE FOR DISQUALIFICATION.						
*****END OF ADDENDUM NO. 01*****						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

CPHONE07  
Questions & Answers

1	Q	<p>Please describe how the State of WV is going to address coverage and network quality in the RFQ.</p> <p>I see no requirements for coverage, network reliability, data, ect. I fail to see how the state is going to get an apples to apples comparison by bidding wireless using an RFQ. Simple business logic would show that carrier A who covers the state with 10 towers and doesn't provide the latest data technology is going to have lower operating expenses than carrier B who has 25 towers in the state and the most current data network. Thus carrier A is going to charge a lower fee for their subscribers than carrier B. Is the State willing to accept a sub par network from a vendor because the vendor is offering the lowest price? How is the state going to assure the agencies have the desired coverage and requirements?</p>
	A	<p>Specific coverage/feature requirements may vary agency by agency. As such, coverage/feature requirements will be evaluated as agencies require cellular service.</p>
2	Q	<p>How is the State of WV going to address the issue of Best Value? Using the example above... Carrier A might charge \$50 per month and Carrier B might charge \$55. Due to the coverage and data speeds it could be argued Carrier B was the better VALUE.</p>
	A	<p>According to Purchasing guidelines, the concept of best value is directed towards RFPs not RFQs.</p>
3	Q	<p>How is the state going to address local rate plans vs national rate plans?</p> <p>I understand the state has specified what the RFQ considers home area. However, the state may also consider including national coverage requirement in the bid or providing a vendor consideration for bidding national plans versus the stated home area plans.</p>
	A	<p>The majority of the State's user base would be moving about the state and bordering counties. Offering national plans would be one way of providing service to the RFQ's defined home area.</p>
4	Q	<p>Section 2.3.4 – Specifies Mobile to Mobile calling -- Is this Unlimited M2M?</p>
	A	<p>Yes, included with basic service.</p>
5	Q	<p>Section 2.3.10 – Specifies Nights &amp; Weekends – Is this Unlimited N&amp;W?</p>
	A	<p>Yes, included with basic service.</p>

CPHONE07  
Questions & Answers

6	Q	Clarification on 8.14 & 8.15  Section 8.14 states that all fees and taxes must be listed separately and be included in the pricing. Can the state provide rows on the pricing sheets for taxes and fees.
	A	This information should be provided in 8.15. This information is not part of the cost evaluation.
7	Q	1. Attachment B – Pooled Plans  Cingular's Pooled plans are not structured in the same format as Attachment B. Cingular has pooled plans and we will be more than happy to show the pricing and can meet the requirements. However, we can not complete all the columns. Can we simply complete Column I which is the total for each scenario?  Cingular's Pooled Plans add a specific number of minutes to the pool for each user versus purchasing a basket of minutes in attachment B.
	A	Please complete the pricing sheet as completely as possible. You must respond to Column I and J at a minimum.
8	Q	Comment on Pooled Plan – Typically pooled plans include 200-300 minutes per user. I have never seen a 10 line pool which included 100 minutes. These users would typically be Flat Rate users.
	A	No question asked. No answer required.
9	Q	Can the state please specify if the device is data only or a pda with voice and data? Typically, vendors provide a lower data rate if the device also has a voice plan.
	A	Voice and data.
10	Q	Bid Format – Please confirm the response should only include the bid document with the mandatory requirement checked and the pricing sheets?
	A	Yes, confirmed.

Vendor: *Dobson Communications, Inc DBA*

Spending Unit:

*Cellular One*

Requisition No.: *CPH ONE 7*

ADDENDUM ACKNOWLEDGEMENT

I hereby acknowledge receipt of the following checked addendum(s) and have made the necessary revisions to my proposal, plans and/or specifications, etc.

Addendum No.'s:

- No. 1 *✓*
- No. 2 \_\_\_\_\_
- No. 3 \_\_\_\_\_
- No. 4 \_\_\_\_\_
- No. 5 \_\_\_\_\_

I understand that failure to confirm the receipt of the addendum(s) is cause for rejection of bids.

*J. M. Miller*  
\_\_\_\_\_  
Signature

*Dobson Communications, Inc  
DBA Cellular One*  
\_\_\_\_\_  
Company

*9-26-06*  
\_\_\_\_\_  
Date