

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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ADDRESS CORRESPONDENCE TO ATTENTION OF

JO ANN ADKINS 304-558-8802

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GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
- 5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- Payment may only be made after the delivery and acceptance of goods or services.
- Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
- 14. HIPAA Business Associate Addendum The West Viginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in cases of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston. WV 25305-0130



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Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130 Charleston, WV 25305-0130

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JO ANN ADKINS 304-558-8802

RFQ COPY TYPE NAME/ADDRESS HERE CALICO INDUSTRIES, INC. 9045 JUNCTION DRIVE P.O. BOX 2005 ANMAPOLIS JUNCTION, MD. 20701

03/22/		TER	RMS OF SAI	-Ε · · · · · · · · · · · · · · · · · · ·		SHIP V	IA		F.C).B,		FREIGHT TERMS
BID OPENING DATE: 04/24/2007					BID	OPEN	TNG	TIME		1:30PM		
LINE	QUAN	TO THE RESERVE OF THE SECOND	UOP	CAT. NO:	ľ	TEM NUM	400 000 000 000 000 000 000 000 000 000			PRICE:		AMOUNT
28,188, 858,531, 255, 354, 356, 	<u> </u>								<u> </u>	<u> </u>		
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Director, Cu	stad i	Biols FEI	V 172	-555	-192	<i>a</i> ,	1000					TO BE NOTED ABOVE
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Notice*****	*******Notice*****	**************************************
A mandatory pre-bid mee		at be held at the Purchasing
Division Conference Roor Charleston, West Virginia Failure to attend this mee	m located at 2019 W 25305 (Building 15 ting shall disqualify v	/ashington Street, East,
person can represent mor	re than one bidder.	_
**************************************	********Notice*****	********Notice*******

- Each case of bags shall contain an equal number of twist wire tie closures. The wire shall be 26 gauge (nominal) and shall be laminated in paper or plastic. The tie shall not be less than four (4) inches in length.
- 2. Successful bidder shall have a manufacturer's certification that the products bid meet all specifications as detailed on the attached sheets. This certification should be submitted with each bid; it shall be required prior to award of any contract.
- 3. Orders shall be delivered within 10 working days after receipt of order (ARO). Required delivery is 10 working days ARO. Bids with delivery greater than 10 working days will not be considered. Spending units must be advised in writing if orders will be delayed for any reason. Contractor shall carry an adequate stock to insure such delivery service for the duration of the contract. Vendor shall note the number of days required for delivery (calendar or working) on the pricing page.
- 4. All orders from this contract totaling \$300.00 or more shall be delivered FOB: Destination (Vendor shall pay all shipping charges.)
- 5. All orders less than \$300.00 shall be delivered FOB: Shipping Point. Any transportation charges costs shall be itemized as a separate charge.
- 6. All pricing submitted shall be FOB: Destination. (Vendor pays shipping.)
- 7. Agencies may make small purchases (under the \$300.00) from a local source if pricing includes delivery and a savings results. Note:

  Agencies are not permitted to string orders to circumvent purchasing policy.
- 8. All products bid shall meet the attached specifications for the products bid.

- 9. Vendor shall remove and replace any product on this contract that an agency has received and determined the product is unsatisfactory in performance and/or is not suitable for their facility. Vendor shall do this at no cost to the agency.
- All quantities listed on the pricing page are approximations only, based on estimates. Quantity is shown for informational purposes only and is not to be construed as a guarantee of any future contract usage. This quantity shall be used to evaluate the bids. It is understood and agreed that the contract shall cover the quantities actually ordered for delivery during the term of the contract, whether more or less than the quantities shown.
- 11. The successful bidder shall not substitute any other brand from those awarded, nor sell any additional items under their contract not specifically covered herein, without prior written permission of the Purchasing Division.
- 12. If the selected vendor fails to meet any provision of the contract, the contract may be canceled immediately. Delivery of product to the agencies is of prime importance.
- 13. Bidder shall provide at no expense or liability to the State of West Virginia, four (4) individual bag samples of each item bid. Any vendor failing to provide samples may be disqualified. Bidders shall deliver the samples to the following address:

Purchasing Division Attention: Jo Ann Adkins 2019 Washington Street, East Charleston, WV 25305-0130

Each sample package shall be labeled with the following information:

RFQ Number: CANLINE07
Item number from the pricing page that the sample represents Size
Count Per case
Case weight
Bidder Stock/Item Number
Bidder Name:
Bidder Telephone #
Manufacturer of can liner bid

Samples should be delivered in a separate package from the bid document. Samples should be submitted prior to or by the bid opening date and time. These samples may deviate from the required dimensions as referenced in the specifications plus or minus an inch.

CALICO INDUSTRIES, INC. 9045 JUNCTION DRIVE P.O. BOX 2005 AMMAPOLIS JUNCTION, MD. 20701

However, the actual awarded items must meet the size as required in the specifications for each item.

Samples shall not be returned unless bidder includes shipping number/label to cover the cost of return mail.

14. Selected vendor shall be required to submit quarterly reports of the total number of cases sold of each contract item. Failure to submit such reports may be cause for cancellation of contract.

## Certification

#### **CANLINE07**

By submitting a signed bid for CANLINE07 – (can liners) – vendor hereby certifies under penalty of fraud that all mandatory specifications contained in the Request for Quotation are met.

Factor (Type Name of Company)

1531 NW 12th Ave Pompano Beach FL 33069 Address

Mana (Type Name)

Nat (Seles ong c

Name (Type Name)

*S* /

Signature

Note: No contract shall be awarded prior to receipt of this certification.

## Certification

Mark Timmerman

#### **CANLINE07**

By submitting a signed bid for CANLINE07 - (can liners) - vendor hereby certifies under penalty of fraud that all mandatory specifications contained in the Request for Quotation are met.

Vendor (Type Name of Company) 94 Business Park Dr. Hrmonk. N.Y 10504 Address Timmerman Regional Sales Mang.

Note: No contract shall be awarded prior to receipt of this certification.

CALICO INDUSTRIES, INC. 9045 JUNCTION DRIVE P.O. BOX 2005 ANNAPOLIS JUNCTION, MD. 20701

## Certification

#### CANLINE07

By submitting a signed bid for CANLINE07 – (can liners) – vendor hereby certifies under penalty of fraud that all mandatory specifications contained in the Request for Quotation are met.

Calies Industries Inc.

Vendor (Type Name of Company)

9045 Junction Drive Amapolis Jet, MD 2070/
Address

Jon M. Jaret

Name (Type Name)

May 11, 2007

Date

Date

Note: No contract shall be awarded prior to receipt of this certification.

## AFFIDAVIT

#### West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

#### **DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

#### **EXCEPTION:**

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

#### LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

#### CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: Calca	o Industries, Inc.	
Authorized Signature:	yn gint	Date: May 11,2007
No Debt Affidavit (Revised 10/13/06)	U	



VENDOR

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

#### Request for Quotation

CANLINE07

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.....ADDRESS:CORRESPONDENCE:TO:ATTENTION OF::::::

JO ANN ADKINS 304-558-8802

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ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

RFQ COPY
TYPE NAME/ADDRESS HERE

CALICO INDUSTRIES, INC. 9045 JUNCTION DRIVE 'P.O. BOX 2005 ANNAPOLIS JUNCTION, MD. 20701

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

# Request for Quotation

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CANLINE07

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ADDRESS:CORRESPONDENCE:TO:ATTENTION:OF::::

JO ANN ADKINS 304-558-8802

VENDOR

*709003627 800-638-0828 CALICO INDUSTRIES INC 9045 JUNCTION DRIVE

ANNAPOLIS JUNCTION MD

20701-2005

03/30/	<u> </u>		NO UF SAL		SHIP	//A	F.O.B.		FREIGHT LEHMS
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WHI	- TIAMICA		TO RFQ	INICED	T NAME AND	ADDDESS	IN SPACE ABOVE LA		



VENDOR

State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

# Request for

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REQ NUMBER: CANLINE 07 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:

JO ANN ADKINS 304-558-8802

*709003627 800-638-0828 CALICO INDUSTRIES INC 9045 JUNCTION DRIVE

ANNAPOLIS JUNCTION MD

20701-2005

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

FREIGHT TERMS DATE PRINTED TERMS OF SALE SHIP VIA F.O.B. 04/23/2007 01:30PM BID OPENING TIME BID OPENING DATE: 04/24/2007 CAT NO. AMOUNT UNIT PRICE LINE QUANTITY UOP ITEM NUMBER 1. BID OPENING DATE HAS BEEN MOVED TO 05/15/2007. PLEASE NOTE THE FOLLLOWING ATTACHEMENTS: 1. REVISED ¢ANLINE07 \$PECIFICATIONS AND CONDITIONS (3 PAGES) APRIL 20, 2007. 2. REVISED PRICING PAGES DATED APRIL 23, 2007 (4 PAGES 3. QUESTION\$ AND ANSWERS (2 PAGES) SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE LEFETHONE 638-0828 May 11,2007 GGG ADDRESS CHANGES TO BE NOTED ABOVE 13-555-1939

******************Notice*******	*********Notice****************N	otice***********
A mandatory pre-bid mee	eting shall be held on	at
	This meeting shall be held at	the Purchasing
Division Conference Roc	om located at 2019 Washingtor	Street, East,
Charleston, West Virginia	a 25305 (Building 15 at the Ca	pitol Complex).
Failure to attend this med person can represent mo	eting shall disqualify vendor fro	m bidding. No one
**************************************	*********Notice*************	otice***********

- 1. Each case of bags shall contain an equal number of twist wire tie closures. The wire shall be 26 gauge (nominal) and shall be laminated in paper or plastic. The tie shall not be less than four (4) inches in length.
- 2. Successful bidder shall have a manufacturer's certification that the products bid meet all specifications as detailed on the attached sheets. This certification should be submitted with each bid; it shall be required prior to award of any contract.
- Orders shall be delivered within 10 working days after receipt of order (ARO). Required delivery is 10 working days ARO. Bids with delivery greater than 10 working days will not be considered. Spending units must be advised in writing if orders will be delayed for any reason. Contractor shall carry an adequate stock to insure such delivery service for the duration of the contract. Vendor shall note the number of days required for delivery (calendar or working) on the pricing page.
- 4. All orders from this contract totaling \$300.00 or more shall be delivered FOB: Destination (Vendor shall pay all shipping charges.)
- 5. All orders less than \$300.00 shall be delivered FOB: Shipping Point. Any transportation charges costs shall be itemized as a separate charge.
- 6. All pricing submitted shall be FOB: Destination. (Vendor pays shipping.)
- 7. Orders requiring inside delivery will be billed the **quoted** inside delivery charge. All inside delivery charges cost shall be itemized as a separate charge.
- 8. Agencies may make small purchases (under the \$300.00) from a local source if pricing includes delivery and a savings results. Note:

  Agencies are not permitted to string orders to circumvent purchasing policy.

- 9. All products bid shall meet the attached specifications for the products bid.
- 10. Vendor shall remove and replace any product on this contract that an agency has received and determined the product is unsatisfactory in performance and/or is not suitable for their facility. Vendor shall do this at no cost to the agency.
- 11. All quantities listed on the pricing page are approximations only, based on estimates. Quantity is shown for informational purposes only and is not to be construed as a guarantee of any future contract usage. This quantity shall be used to evaluate the bids. It is understood and agreed that the contract shall cover the quantities actually ordered for delivery during the term of the contract, whether more or less than the quantities shown. An electronic version of the pricing page will be supplied to vendors. Bidders are requested to submit an electronic version of the excel document and return with bid. Additionally, bidders are also requested to include original written document with the Purchasing Division original package. If any deviation exists between the electronic version and the printed version, the printed one shall prevail.
- 12. The successful bidder shall not substitute any other brand from those awarded, nor sell any additional items under their contract not specifically covered herein, without prior written permission of the Purchasing Division.
- 13. If the selected vendor fails to meet any provision of the contract, the contract may be canceled immediately. Delivery of product to the agencies is of prime importance.
- 14. Bidder shall provide at no expense or liability to the State of West Virginia, four (4) individual bag samples of each item bid. Any vendor failing to provide samples may be disqualified. Bidders shall deliver the samples to the following address:

Purchasing Division Attention: Jo Ann Adkins 2019 Washington Street, East Charleston, WV 25305-0130

Each sample package shall be labeled with the following information:

RFQ Number: CANLINE07 Item number from the pricing page that the sample represents Size

Count Per case
Case weight
Bidder Stock/Item Number
Bidder Name:
Bidder Telephone #
Manufacturer of can liner bid

Samples should be delivered in a separate package from the bid document. Samples should be submitted prior to or by the bid opening date and time. These samples may deviate from the required dimensions as referenced in the specifications plus or minus an inch. However, the actual awarded items must meet the size as required in the specifications for each item.

Samples shall not be returned unless bidder includes shipping number/label to cover the cost of return mail.

- 15. Selected vendor(s) shall be required to submit quarterly reports of the total number of cases sold of each contract item. Failure to submit such reports may be cause for cancellation of contract.
- 16. Contract award will be awarded to the lowest most responsible bid for each region.
- Price Adjustment Provision: The State of West Virginia will consider 17. bids that contain provisions for price adjustments prior to the original expiration of the contract, provided that such price adjustment covers both upward and downward movement of commodity price, and that adjustment is based on the "Pass Through" increase or decrease of raw materials and/or labor, which make up all or a substantial part of a product. Adjustments are to be based upon an actual dollar figure, not a percentage. All price adjustment requests must be substantiated in a manner acceptable to the Director Purchasing, E.G. governmental bench marks, general market increase, published price lists. Such requests for and increase should be received in writing by the Director of Purchasing at least 30 days in advance of the effective date of the increase. Four times a year (quarterly) the vendor may request a price adjustment, the Purchasing Division may either accept the price adjustment and amend the contract accordingly or reject the adjustment in its entirety and cancel the contract.

Bidders are requested to type entries.

Vendor: Calico Industries, Inc.

Region I - Hancock, Brooke, Ohio, Marshall, Wetzel, Monongalia, Marion, Harrison, Doddridge, Gilmer, Pleasants, Calhoun, Wirt, Wood, and Tyler

Vendor should complete all requested information on this sheet.

	\$434,909.20	Grand Total											
		\$75.00		**************************************	der:	ost per or	for inside delivery - per order nside Delivery Charge/Cost per order:	e delivery - Delivery	Bidders - enter charge for inside delivery - per order Inside Delivery Charge	ders - enter	Bid		
\$1,140.00 10 days ARO	\$1,140.00	\$22.80	50	27.6	500	Flexsol	9911260	28.1	15" x 9" x 23	1.5 Mil	10 Gallons	15" x 9" x 23	17
							**************************************					Liners	Clear Can Liners
\$977.00 10 days ARO	\$977.00	\$19.54	50	27.6	500	Flexsol	9911259	28.1	15" x 9" x 23	1.5 Mil	10 Gallons	15" x 9" x 23	16
												Liners	Black Can Liners
\$0.00 10 days ARO	\$0.00	\$0.00	100			Calico	9950066				—th	4" Minimum Length	15
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\$5,286,00 10 days ARO	\$5,286,00		200	32	3 8	Flaxsol	9971256	25.7	23" x 17" x 48		39-40 Gallons		
10 days ARO	00,172,00			7.61	100	Flexsol	9911255	19.7	23" x 17" x 48		39-40 Gallons	1	
10 days ARO	\$7,281.00			29.39	18	Flexsol	9911254	29.89	22" x 16" x 58"	1	52 Gallons	1	13
10 days ARO	\$3,270.00			13.2	100	Flexsol	9911253	13.7	20" x 13" x 40"	1.5 Mil	30-32 Gallons		
10 days ARO	\$208.40			11.04	200	Flexsol	9911252	11.54	15" x 9" x 23"		10 Gallons	! I	
\$412.80 10 days ARO	\$412.80	\$20.64		18.4	1000	Flexsol	9940279	18.9	15" x 9" x 23"	.5 Mii	10 Gallons		5
									**************************************			Liners	Clear Can Liners
\$17,152.00 10 days ARO	\$17,152.00	\$21.44	800	27.95	100	Trinity	9911251	28.45	33" x 10" x 39"	2.5 Mil	Highways	33" x 10" x 39"	9
									and the second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second s			Light Green Can Liner	Light Gree
\$20,007.00 to days / nico	\$25,00T.00	901.00	000	26.72	- 100	Flexsoi	9911250	28.45	33" x 10" x 39"	2.5 Mil	Dept of	33" x 10" x 39"	8
10 days ABO	925 064 00	201	8	23 21	120							ın Liner	Orange Can Liner
											000000000000000000000000000000000000000	20 > 1.	-
\$18,128.00 10 days ARO	\$18,128.00	\$22.66		32	100	Flexsol	9911249	32.5	23" x 17" x 48	-	39-40 Gallons	23 × 17 × 48	7 0
10 days ARO	\$14,496.00	İ		25.6	100	Flexsol	9911248	26.1	22" > 17" > 48	3 O Mil	an An Callons		0
10 days ARO	\$10,872.00			19.2	100	Flexsol	9911247	19.7	22" × 17" × 48	-	20 40 College	ı	
\$172,640.00 10 days ARO	\$172,640.00	i	8.300	29.39	100	Flexed	0011246	20 80	20" × 46" × 50"	1	50 Callons	20" x 13" x 40"	
\$69.190.00 10 days ARO	\$69,190.00	\$9.35		13.0	100	Flexsol	9911244	11.54	15" x 9" x 23"		10 Gallons		
\$9 150 00 10 days ARO	\$0 150 00	\$20.04	١,	18.4	1000	Flexsol	9940278	18.9	15" x 9" x 23"	1	10 Gallons	15" x 9" x 23"	1
10 200	20 040 00	200										Liners	Black Can Liners
	- CHI	Case	ucy.	Mer AAL	rei case	Bilki	Stock #	Gross Wt	Size	Thickness	Description	Size	İtem
Est. Time of Delivery (ETA)	Total	Cost Per	Est Case	Nat Wif-	Count	A A C	25	}	?	•			
					- T								

Contract Coordinator Jon M. Jaret

Telephone No.: 1 (301) 470-3100

Toll Free Phone No.: 1 (800) 638-0828

Fax No.: 1 (301) 498-2056

E-Mail: bids@calicoindustries.com

Date: 11-May-07

Bidders are requested to type entries.

CANLINE07 - REGION II PRICING PAGES

Region II - Mason, Cabell, Wayne, Mingo, Logan, Boone, Lincoln, Kanawha, Putnam, Roane and Jackson Vendor should complete all requested information on this sheet

Vendor: Calico Industries, Inc.

Black Can Liners

1 15" x 9" x 23"
2 15" x 9" x 23"
3 20" x 13" x 40"
4 22" x 16" x 58"
4 22" x 17" x 48
5 23" x 17" x 48
7 23" x 17" x 48

10 Gallons
10 Gallons
30-32 Gallons
52 Gallons
52 Gallons
39-40 Gallons
39-40 Gallons

.5 MI 1.5 MI 1.5 MI 2.0 MI 1.5 MI 2.0 MI 2.5 MI

15" x 9" x 23" 15" x 9" x 23" 20" x 13" x 40" 22" x 16" x 58" 23" x 17" x 48 23" x 17" x 48 23" x 17" x 48

9940278 9911244 9911245 9911246 9911246 9911247 9911248 9911249

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3,500 1,000 7,400 8,300 800 800

\$20.64 \$9.15 \$9.35 \$9.35 \$20.80 \$13.59 \$18.12 \$22.66

144 \$72,240.00 10 days ARO 15 \$9,150.00 10 days ARO 15 \$9,150.00 10 days ARO 10 \$172,640.00 10 days ARO 10 \$10,872.00 10 days ARO 12 \$14,496.00 10 days ARO 12 \$18,128.00 10 days ARO 15 \$18,128.00 10 days ARO

Item

Size

Description

Thickness

Size

Gross Wt

Stock #

Mfg

Net Wt:

Count Per Case

Case Oty.

Cost Per Case

Total

Est. Time of Delivery (ETA)

Toll Free Phone No.: 1 (800) 638-0828 Telephone No.: 1 (301) 470-3100 Contract Coordinator Jon M. Jaret

Clear Can Liners

15" x 9" x 23

10 Gallons

1.5 Mil

15" x 9" x 23

28.1

9911260

Flexsol

500

27.6

5

\$22.80

\$1,140.00

10 days ARO

Bidders - enter charge for inside delivery - per order

Inside Delivery Charge/Cost per order :

Grand Total | \$434,909.20

\$75.00

Black Can Liners

6

15" x 9" x 23

10 Gallons

1.5 Mil

15" x 9" x 23

28.1

9911259

Flexsol

50

27.6

5

\$19.54

\$977.00 10 days ARO

9950066

Calico

8

\$0.00

\$0.00 10 days ARO

Twist Tie

즁

4" Minimum Length

Clear Can Liners

15" x 9" x 23" 15" x 9" x 23" 20" x 13" x 40" 22" x 16" x 58" 22" x 17" x 48 23" x 17" x 48 23" x 17" x 48

10 Gallons
10 Gallons
30-32 Gallons
52 Gallons
39-40 Gallons
39-40 Gallons
39-40 Gallons

1.5 Mil 1.5 Mil 2.0 Mil 1.5 Mil 2.0 Mil 2.5 Mil

15" x 9" x 23" 15" x 9" x 23" 20" x 13" x 40" 22" x 16" x 58" 22" x 16" x 58" 23" x 17" x 48 23" x 17" x 48

9940279 9911252 9911253 9911254 9911255 9911256 9911257

Flexsol
Flexsol
Flexsol
Flexsol
Flexsol
Flexsol

200 300 20

\$20.64 \$10.42 \$10.90 \$24.27 \$15.86 \$21.15 \$26.43

34 \$412.80 10 days ARO 3208.40 10 days ARO 3207.00 10 days ARO 77 \$7,281.00 10 days ARO 85,2720.00 10 days ARO 15 \$4,230.00 10 days ARO 15 \$4,230.00 10 days ARO 15 \$5,286.00 10 days ARO

.5 Mil

Light Green Can Liner

33" x 10" x 39"

Highways

2.5 Mil

33" x 10" x 39"

28.45

9911251

Trinity

100

27.95

800

\$21.44

\$17,152.00 10 days ARO

33" x 10" x 39"

Dept of Highways

2.5 Mil

33" x 10" x 39"

28.45

9911250

Flexsol

8

27.95

800

\$31.33

\$25,064.00 10 days ARO

Orange Can Liner

Fax No.: 1 (301) 498-2056

E-Mail: bids@calicoindustries.com

Signature:

Date: 11-May-07

ANNAPOLIS MINCTION, MD. 20701 CALICO INDUSTRIES, INC. 9045 JUNCTION DRIVE P.O. BOX 2005

Vendor: Calico Industries, Inc.

# Bidders are requested to type entries.

Region III - Lewis, Upshur, Randolph, Pendleton, Hardy, Grant, Hampshire, Mineral, Morgan, Berkeley, Jefferson, Tucker, Barbour, Taylor, and Preston

Vendor should complete all requested information on this sheet.

	Bidders - enter charge for inside delivery - per order Inside Delivery Cha	17 15" x 9" x 23 10 Gallons 1.5 Mil 15" x 9" x 23	Clear Can Liners	16 15" x 9" x 23 10 Gallons 1.5 Mil 15" x 9" x 23	Black Can Liners	15 4" Minimum Length	Twist Tie	16 23" x 17" x 48 39-40 Gallons 2.5 Mil 23" x 1/" x 48	39-40 Gallons 2.0 Mil	23" x 17" x 48 39-40 Gallons 1.5 Mil	22" x 16" x 58"   52 Gallons   2.0 Mil	" 30-32 Gallons 1.5 Mil	15" x 9" x 23"   10 Gallons   1.5 Mil	10 15" x 9" x 23" 10 Gallons .5 Mil 15" x 9" x 23"	Clear Can Liners	1191114) o	Light Green Can Liner    Light Green Can Liner	oo x to x oo popt of riighted)	Orange Can Liner    Sale   33" x 10" x 39"   Dept of Highways   2.5 Mil   33" x 10" x 39"		23" x 17" x 48 39-40 Gallons 2.5 Mil	23" x 17" x 48 39-40 Gallons 2.0 Mil	23" x 17" x 48	22" x 16" x 58" 52 Gallons 2.0 Mil	20" x 13" x 40" 30-32 Gallons 1.5 Mil	1.5 Mil	1 15" x 9" x 23" 10 Gallons .5 Mil 15" x 9" x 23"	Black Can Liners	Item Size Description Thickness Size	
	_{der} harge/Cc	9911260 F		9911259 F		9950066 C		7671.66	L		ı		9911252 F			Ш	9911251 T		9911250 F		ll						9940278 F		Stock #	
	side delivery - per order Inside Delivery Charge/Cost per order :	Flexsol		Flexsol		Calico		Flexsol	Flexsol	Flexsol	Flexsol	Flexsol	Flexsol	lexsol			Trinity		Flexsol		Flexsol	lexsol	Flexsol	Flexsol	Flexsol	Flexsol	Flexsol		Mfg	
	rder :	500		500					100	100	100	100	200	1000			100		18		100	100	100	100	100	200	1000		Case	Count Per
<b></b>		27.6		27.6				32	25.6	19.2	29.39	13.2	11.04	18.4			27.95		27.95		32	25.6	19.2	29.39	13.2	11.04	18.4		Net Wt:	_
		50		50		100		200	200	200	300	300	20	20			8		800	-	800	800	800	8,300	7,400	1,000	3,500		+	Case
rand Total	\$75.00	\$22.80		\$19.54		\$0.00		\$20.43	\$21.15	\$15.86	\$24.27	\$10.90	\$10.42	\$20.64			\$21.44		\$31.33		\$22.66	\$18.12	\$13.59	\$20.80	\$9.35	\$9.15	\$20.64		Case	רטמנדפו
Grand Total \$434,909.20				\$977.00		\$0.00		\$5,200.00	\$4,230.00		,	1					\$17.152.00		\$25,064,00		\$18,128.00	\$14,496.00	\$10,872.00	\$172,640.00	\$69,190.00	\$9,150.00	\$72,240.00		Total	
		\$1,140.00 10 days ARO		\$977.00 10 days ARO		\$0.00 10 days ARO		10 days And	10 days ARO	10 days ARO	10 days ARO	10 days ARO	10 days ARO	\$412.80 10 days ARO			\$17.152.00 10 days ARO		\$25.064.00 10 days ARO		\$18,128.00 10 days ARO	10 days ARO	9 \$10,872.00 10 days ARO	10 days ARO	10 days ARO	10 days ARO	10 days ARO		Delivery (ETA)	1000

Contract Coordinator Jon M. Jaret

Telephone No.: 1 (301) 470-3100

Toll Free Phone No.: 1 (800) 638-0828

Fax No.: 1 (301) 498-2056 E-Mail: bids@calicoindustries.com

Date: 11-May-07

CALICO INDUSTRIES, INC. 9045 JUNCTION DRIVE

CANLINE07 - REGION IV PRICING PAGES

Bidders are requested to type entries.

Vendor: Calico Industries, Inc.

Region IV - Braxton, Clay, Nicholas, Fayette, Raleigh, Wyoming, McDowell, Mercer, Summers, Greenbrier, Pocahontas, Webster and Monroe

Vendor should complete all requested information on this sheet.

		17	Clear Ca	16	Black C	15	Twist Tie		15	H	13		:	6	Clear Ca	g	Light Gr	œ	Orange	7	١	1	4	ω ι	0	7 0	Rlack C	Item
		15" x 9" x 23	Clear Can Liners	15" x 9" x 23	Black Can Liners	4" Minimum Length	-   C	23" x 17" x 48	23" x 17" x 48	23" x 17" x 48	22" x 16" x 58"	20" x 13" x 40"	15" x 9" x 23"	15" x 9" x 23"	Clear Can Liners	33" X 10" X 39"	Light Green Can Liner	8 33" x 10" x 39"	Can Liner	23" x 17" x 48	23" x 17" x 48	23" x 17" x 48	22" x 16" x 58"	20" x 13" x 40"	15" x 9" x 23"	1  15" x 9" x 23"	an inerc	Size
	Bidders	10 Gallons		10 Gallons				39-40 Gallons	39-40 Gallons	39-40 Gallons	52 Gallons	30-32 Gallons	10 Gallons	10 Gallons		Highways		Dept of Highways		39-40 Gallons	39-40 Gallons	39-40 Gallons	52 Gallons	30-32 Gallons	10 Gallons	10 Gallons		Description
	- enter cha	1.5 Mil		1.5 Mil				2.5 Mil	2.0 Mil	1.5 Mil	2.0 Mil	1.5 Mil	1.5 Mil	.5 Mil		IIIM C.7		2.5 Mil		2.5 Mil		1.5 Mil		1.5 Mil	1.5 Mil	.5 Mil		Thickness
Insi	Bidders - enter charge for inside delivery - per order	15" x 9" x 23		15" x 9" x 23				23" × 1/" × 48	23" x 17" x 48	23" x 17" x 48	22" x 16" x 58"	20" x 13" x 40"	15" x 9" x 23"	15" x 9" x 23"		33 X 10 X 39	200	33" x 10" x 39"		23" x 17" x 48	23" x 17" x 48	23" x 17" x 48	22" x 16" x 58"	20" x 13" x 40"	15" x 9" x 23"	15" x 9" x 23"		Size
de Dell	elivery -	28.1		28.1	-			32.5	26.1	19.7	29.89	13.7	11.54	18.9		20.43	200 45	28.45		32.5	26.1	19.7	29.89	13.7	11.54	18.9		Gross Wt
Inside Delivery Charge/Cost per o	per order	9911260		9911259		9950066		7921166	9911256	9911255	9911254	9911253	9911252	9940279		1021166	00440	9911250		9911249	9911248	9911247	9911246	9911245	9911244	9940278		Stock#
/Cost per	5	Flexsol		Flexsol		Calico		Flexsoi	Flexsol	Flexsol	Flexsol	Flexsol	Flexsol	Flexsol		HHHLY	Tisit	Flexsol		Flexsol	Flexsol	Flexsol	Flexsol	Flexsol	Flexsol	Flexsol		Mfg
oraer:		500		500				100	100	100	100	100	200	1000		5	Ď	100		100	100	100	100	100	200	1000		Count Per Case
		27.6		27.6				32	25.6	19.2	29.39	13.2	11.04	18.4		27.50	37 DE	27.95		32	25.6	19.2	29.39	13.2	11.04	18.4		Net Wt:
		50		50		100		200	200	200	300	300	20	20		000	800	800		800	800	800	8,300	7,400	1,000	3,500		Case Qty.
\$75.00 Grand Total		\$22.80		\$19.54		\$0.00		\$20.43	\$21.15	\$15.86	\$24.27	\$10.90	\$10.42	\$20.64		17.17	631 //	\$31.33		\$22.66	\$18.12			\$9.35	\$9.15	\$20.64		Cost Per Case
\$434,909.20		\$1,140.00		\$977.00		\$0.00		\$3,260.00	\$4,230.00	\$3,172.00	\$7,281.00	1	1	1 1		ψ11,102.00	\$17 150 OO	\$25,064.00		\$18,128.00	\$14,496.00	\$10,872.00	\$172,640.00	\$69,190.00	\$9,150.00	\$72,240.00		Total
		\$1,140.00 10 days ARO		\$977.00 10 days ARO		\$0.00 10 days ARO		\$5,266.00 10 days AKO	\$4,230.00 TO days ARO	10 days ARO	10 days ARO	10 days ARO	10 days ARO	\$412.80 10 days ARO		#11,102.00 10 days 7110	10 days ARO	\$25,064.00 10 days ARO		10 days ARO	\$14,496.00 10 days ARO	\$10,872.00 10 days ARO	\$172,640.00 10 days ARO	\$69,190.00 10 days ARO	10 days ARO	10 days ARO		Delivery (ETA)

Contract Coordinator Jon M. Jaret

Telephone No.: 1 (301) 470-3100

Toll Free Phone No.: 1 (800) 638-0828

Fax No.: 1 (301) 498-2056

E-Mail: bids@calicoindustries.com

Signature:

Date: 11-May-07

CALICO INDUSTRIES, INC. 9045 JUNCTION DRIVE P.O. BOX 2005 ANNAPOLIS UNCTION, MD. 20701

1	Q	Page 2 – Please confirm 1.5 mil thickness and required liner color on
		item 1. Is this in addition to the items listed on the pricing pages?
	Α	We will be adding 15"x9"x23" in a 1.5 mil thickness. See Revised
		Pricing Spreadsheet.
2	Q	Page 2 – Please confirm dates for life of contract.
	Α	Life of the contract is firm for 1 year from the date contract is awarded.
3	Q	Page 3 – Suggest allowing price escalation request based upon
		reasonable industry documentation for contract extension beyond intitial
-	<u> </u>	period. See #17 in Revised Canline07 Specifications and Conditions
	<u>  A</u>	See #17 III Nevised Carillileor Specifications and Conditions
4	Q	Page 4 – Suggest adding language to paragraph outlining purchasing
-	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	card acceptance stating this method of payment well be presented to
		the vendor upon placing of order.
	Α	Vendor will not charge VISA card until order is shipped.
5	Q	Page 1 of the Specifications and Conditions, paragraph 8 states All
		products bid shall meet the attached specifications Vendor should not
		be held financially liable for paragraph 9 on page 2 if this condition is
		met and agency orders incorrect item for their needs.
	Α	Agencies would only be returning a product if it is unsatisfactory in
		performance and /or it is not suitable for their facility.
6	Q	Page 2 of the Specifications and Conditions, paragraph 13 – May
U	Ų.	samples of a color other than specified be submitted for evaluation
		provided the awarded item meets the requirements?
	A	Yes, as long as it meets all other requirements.
	<del>                                     </del>	1 00, do long do kimodo di otro requiremente.
7	Q	Do we need to confirm orders?
	Α	All orders must be confirmed via fax or email.
	<u> </u>	
8	Q	Would it be possible to increase the thickness if the of the 15 x 9 x 23"
		(10 gallon) can liners on the next contract to 1.5 mil? Our janitorial
		workers have complained about these bags being too thin and too
		easily torn.
	<u>A</u>	Yes this will be added. See Revised Pricing Spreadsheet
9	Q	Would it be possible to zone the state for bidding purposes?
	A	The attached Revised Pricing Spreadsheet is divided into 4 regions.
	-	Bid evaluations done by region.
		Land to the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state

## CANLINE07 QUESTIONS & ANSWERS

CALICO INDUSTRIES, INC. 9045 JUNCTION DRIVE P.O. BOX 2005 AMMAPOLIS JUNCTION, MD. 20701

10	Q	How will we bill for inside delivery(ies)?
	Α	A fixed Inside Delivery Charge is to be submitted on the Revised Pricing
		Spreadsheet per delivery only.

CALICO INDUSTRIES, INC. 9045 JUNCTION DRIVE P.O. BOX 2005

20701

			AMMAPOUS JUNCTION, MD.
WV-38a STATE OF WEST VIRGINIA PURCHASING CONTINUATION SHEET	Buyer:	Page	Req. or P. O. No.:
Vendor: Calico Indistrios, luc	Spending Un	it:	
	equisition N	10.: <u>(</u>	enline 07
ADDENDUM ACKNOWL	_EDGEMEN	<b>4</b> T	
I hereby acknowledge receipt of the following che the necessary revisions to my proposal, plans and	cked adder d/or specific	ndum(s cations,	) and have made , etc.
			• •
Addendum No.'s:			
No. 1 Opro			
No. 2 Op CV			
No. 3 Jing			
No. 4			
No. 5			
I understand that failure to confirm the rece rejection of bids.	ipt of the ad	ddendu	m(s) is cause for
	Cyn Culico li	ignatur u Just ompan	tries, luc
	May D	u, 200 ate	<u>&gt; )                                   </u>
F.,b;b;t.40			

Exhibit 10 Rev. 11/96